## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

Form 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FEBRUARY 3, 2000 (FEBRUARY 2, 2000)
(Date of Report (date of earliest event reported))

CENDANT CORPORATION
(Exact name of Registrant as specified in its charter)

DELAWARE
(State or other jurisdiction of incorporation or organization)

9 WEST 57TH STREET NEW YORK, NY (Address of principal executive) office)

06-0918165 (I.R.S. Employer Identification Number) (dentification Number)
(Commission File No.)
(Registrant's telephone number, including area code)

NOT APPLICABLE
(Former name, former address and former fiscal year, if applicable)

ITEM 5. OTHER EVENTS
Earnings Release. On February 2, 2000, we reported our 1999 fourth quarter and full year results which are discussed in more detail in the press release attached hereto as Exhibit 99.1.

Attached hereto as Exhibit 99.1 is the press release relating to the forgoing announcements which is incorporated herein by reference in its entirety.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
EXHIBIT
NO. DESCRIPTION
99.1 Press Release: Cendant Reports 1999 Fourth Quarter Results

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CENDANT CORPORATION

BY: /s/ Jon F. Danski
Jon F. Danski
Executive Vice President, Finance and
Chief Accounting Officer

Date: February 3, 2000

## EXHIBIT INDEX

## EXHIBIT

NO. DESCRIPTION
99.1 Press Release: Cendant Reports 1999 Fourth Quarter Results

CENDANT REPORTS 1999 FOURTH QUARTER RESULTS

```
Comparable Basis EBITDA Rises 36%
```


## 4Q Adjusted EPS from Continuing Operations,

Excluding Move.com, Increases $36 \%$ to \$0.30 in 1999 vs. \$0.22 in 1998

4Q Reported EPS from Continuing Operations, Including
Litigation Settlement Charges, $\$ 2.06$ Loss in 1999 vs. $\$ 0.36$ Loss in 1998

## Full Year Adjusted EPS from Continuing Operations,

 Excluding Move.com, Increases $30 \%$ to \$1.04 vs. \$0.80 in 1998NEW YORK, NY, FEBRUARY 2, 2000 - Cendant Corporation (NYSE: CD) today reported 1999 fourth quarter results. Cendant Chairman, President and Chief Executive Officer, Henry R. Silverman stated, "Our fourth quarter results confirm the ability of our core businesses to deliver consistent, organic growth. In 2000, we will build on this base with new growth initiatives including the execution of our convergence strategy to apply our off-line assets to the online world."

FOURTH QUARTER 1999 RESULTS

Reported results
Reported EPS from continuing operations was a loss of $\$ 2.06$ in the fourth quarter of 1999 compared with a loss of $\$ 0.36$ in the prior year period. Reported EPS includes a litigation settlement charge of $\$ 2.9$ billion ( $\$ 1.8$ billion after tax, or $\$ 2.56$ per share) in 1999 and litigation settlement and deal termination charges of \$784 million (\$510 million after tax, or \$0.60 per share) in 1998.

Adjusted results, excluding move.com
Adjusted results from continuing operations include the operating results of disposed businesses through their disposition dates but exclude the net gains associated with their dispositions. The 1999 fourth quarter adjusted results as compared with the prior year period were as follows:
o Adjusted EBITDA was $\$ 509$ million, up $21 \%$ from $\$ 422$ million
o Adjusted income from continuing operations was $\$ 225$ million, up $18 \%$ from \$190 million
o Adjusted earnings per share were up $36 \%$ to $\$ 0.30$ versus $\$ 0.22$. (Including move.com, EPS for the fourth quarter of 1999 was $\$ 0.29$ versus $\$ 0.22$ in 1998.)

On a comparable basis, which excludes the operating results of disposed businesses, the net gains associated with their dispositions and the results of move.com from each period, the operating results for the fourth quarter of 1999 versus the prior year period, were as follows:

## Comparable revenues were $\$ 1.13$ billion, up $7 \%$ from $\$ 1.06$ billion

 Comparable EBITDA was \$460 million, up 36\% from \$337 millionComparable basis operating results and Adjusted operating results also exclude other unusual charges in 1999 and 1998 including litigation settlements, investigation-related costs and certain other non-recurring items. (See Table 1 for a reconciliation of reported results to adjusted results and comparable results. See Table 2 for fourth quarter results - as reported, as adjusted and as adjusted excluding the operating results of move.com).

FISCAL YEAR 1999 RESULTS

Reported results
Reported EPS from continuing operations was a loss of $\$ 0.28$ for 1999 compared with income of $\$ 0.18$ in 1998. Reported EPS includes a litigation settlement charge of $\$ 2.9$ billion ( $\$ 1.8$ billion after tax, or $\$ 2.43$ per share) in 1999 and litigation settlement and deal termination charges of $\$ 784$ million ( $\$ 510$ million after tax, or $\$ 0.58$ per share) in 1998.

Adjusted results, excluding move.com
Adjusted results from continuing operations include the operating results of disposed businesses through their disposition dates but exclude the net gains associated with their dispositions. The full year adjusted 1999 results as compared with the prior year were as follows:
o Adjusted EBITDA was $\$ 1.94$ billion, up $22 \%$ from $\$ 1.59$ billion
o Adjusted income from continuing operations was $\$ 827$ million, up $17 \%$ from $\$ 706$ million
o Adjusted earnings per share were up $30 \%$ to $\$ 1.04$ versus $\$ 0.80$. (Including move.com, EPS for 1999 was $\$ 1.02$ versus $\$ 0.80$ in 1998.)

Comparable basis results
On a comparable basis, which excludes the operating results of disposed businesses, the net gains associated with their dispositions and the results of move.com from each period, the comparable operating results for 1999 versus 1998, were as follows:

Comparable revenues were $\$ 4.51$ billion, up $10 \%$ from $\$ 4.11$ billion
o Comparable EBITDA was $\$ 1.80$ billion, up $29 \%$ from $\$ 1.39$ billion

Comparable basis operating results and Adjusted operating results also exclude other unusual charges in 1999 and 1998, including litigation settlements, investigation-related costs and certain other non-recurring items. (See Table 1 for a reconciliation of reported results to adjusted and comparable results. See Table 3 for full year results - as reported, as adjusted and as adjusted excluding the operating results of move.com).

SHARE REPURCHASES AND DEBT RETIREMENT

In October 1998, the Company initiated a share repurchase program. As of February 2, 2000 the Company has repurchased 157 million shares of its common stock under the program. In addition, the Company received more than 7 million of its shares back in connection with the December 1998 disposition of its Hebdo Mag subsidiary. In the aggregate, the Company has reduced shares outstanding by 19\%.

During 1999 the Company retired $\$ 500$ million in long-term debt. As of December 31, 1999, the Company had approximately $\$ 2.8$ billion of debt and $\$ 1.2$ billion in cash and cash equivalents on hand. At December 31, 1999, the net debt to total capital ratio was $31 \%$ and return on equity was $23 \%$. Subsequent to year end the Company also redeemed its $71 / 2 \% \$ 400$ million senior notes.

FOURTH QUARTER DIVISION RESULTS

Total Company performance in the fourth quarter of 1999 was consistent with the Company's stated growth targets. The underlying discussion of each division's operating results focuses on Adjusted EBITDA, which is defined as earnings before non-operating interest, income taxes, depreciation, amortization and minority interest, adjusted to exclude net gains on disposition of businesses and other items which are of a non-recurring or unusual nature, and are not measured in assessing segment performance or are not segment specific. (See Table 5 for Revenues and Adjusted EBITDA by Segment and Table 6 for Segment Revenue Drivers).

Travel Division
Travel revenues increased $16 \%$ to $\$ 275$ million. Franchise fees rose $7 \%$ as a result of room growth in Lodging and increases in car rental days and rate at Avis. Timeshare subscription and exchange revenues also increased $6 \%$, primarily as a result of increased volume. Other contributors to the year-over-year revenue increase were a bulk timeshare exchange transaction and a $\$ 9$ million increase in marketing and reservation fund revenues in Lodging offset by a corresponding increase in the funds' expenses. EBITDA for the Travel division increased $16 \%$ to $\$ 133$ million and the EBITDA margin was $48 \%$.

## Real Estate Division

Real Estate Franchise revenues increased $36 \%$ to $\$ 154$ million due to a $18 \%$ increase in royalty fees primarily as a result of a $10 \%$ increase in the average price of homes sold and a $\$ 10$ million gain on sale of a small portion of the Company's preferred stock investment in NRT

Incorporated. Contributions by franchisees to the Marketing and Advertising Fund increased revenues by $\$ 8$ million and increased expenses by a like amount with no corresponding impact on EBITDA. EBITDA increased $36 \%$ to $\$ 114$ million. Excluding the Marketing and Advertising contributions and offsetting expenses, the EBITDA margin increased to $78 \%$ in the fourth quarter of 1999 versus $74 \%$ in the prior year period.

Relocation revenues decreased $2 \%$ to $\$ 101$ million. Ancillary service fees increased, partially offsetting reduced home sale revenue and reflecting a continuing trend from asset-based to service-based fees. Adjusted EBITDA rose $4 \%$ to $\$ 28$ million. The Adjusted EBITDA margin increased to $28 \%$ in 1999 from $26 \%$ in 1998 primarily due to expense reductions

Mortgage revenues decreased $19 \%$ to $\$ 83$ million. Although origination volume for home purchases remained at the same level, refinancing origination volume declined \$3.2 billion, or 87\%, compared with record level volumes in the prior year period associated with unprecedented refinancing activity at that time. Servicing fee revenues rose $46 \%$ year over year as the average portfolio grew $\$ 8$ billion (20\%). EBITDA decreased $52 \%$ to $\$ 29 \mathrm{million}$ and the EBITDA margin decreased from 59\% in 1998 to 35\% in 1999, as the decline in revenues amplified the impact of technology, infrastructure and teleservices costs incurred to support capacity built to handle anticipated market share in future periods.

Move.com, the Company's new real estate services Internet portal, recorded revenues of $\$ 6$ million as compared with $\$ 2$ million in the prior year period EBITDA decreased $\$ 8$ million to a loss of $\$ 8$ million in 1999. These results reflect increased investment in marketing and development of the portal which was launched on January 27, 2000.

## Direct Marketing Division

Individual Membership revenues decreased $24 \%$ to $\$ 205$ million. On a comparable basis, adjusting for the divestiture of North American Outdoor Group and the formation of NetMarket Group, Inc. as an independent company to which the online membership businesses were contributed, revenues declined 9\%. This is partially due to the large number of new members who joined in the third quarter of 1997 for which revenues were recognized in the fourth quarter of 1998. The decrease in revenues was partially offset by an increase in the average price of a membership. Adjusted EBITDA increased from $\$ 10$ million to $\$ 49$ million due to reduced solicitation spending as the Company further refined the targeted audiences for its direct marketing efforts and achieved greater efficiencies in membership acquisition and retention, as well as the absence of losses generated by the online membership businesses

Insurance/Wholesale revenues rose $8 \%$ to $\$ 149$ million, primarily as a result of international expansion. International revenues increased primarily due to a 30\% increase in customers. EBITDA increased $42 \%$ to $\$ 44$ million due to improved profitability in international markets and a marketing expense decrease. The Adjusted EBITDA margin increased from $22 \%$ in 1998 to $30 \%$ in 1999.

Revenues in the Other Services segment decreased $13 \%$ to $\$ 310$ million. The decrease is primarily as a result of the 1999 dispositions of certain business operations, including Global Refund Group, Entertainment Publications, Inc., Green Flag Group and several other non-strategic businesses. Adjusted EBITDA more than doubled year over year to $\$ 112$ million as a result of a benefit from incremental financial income and reductions in corporate expenses.

Statements about future results made in this release may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations and the current economic environment. The Company cautions that these statements are not guarantees of future performance. They involve a number of risks and uncertainties that are difficult to predict including the outcome of litigation. Actual results could differ materially from those expressed or implied in the forward-looking statements. Important assumptions and other important factors that could cause actual results to differ materially from those in the forward-looking statements are specified in the Company's Form $10-\mathrm{K} / \mathrm{A}$ for the year ended December 31, 1998, including completion of the settlement of the class action litigation.

Cendant Corporation is a global provider of real estate, travel and direct marketing related consumer and business services. The Company's core competencies include building franchise systems, providing outsourcing solutions and direct marketing. As a franchisor, Cendant is among the world's leading franchisors of real estate brokerage offices, hotels, rental car agencies, and tax preparation services. The Company's real estate-related operations also includes Move.com, Cendant's residential real estate services portal on the Internet. As a provider of outsourcing solutions, Cendant is a major provider of mortgage services to consumers, the global leader in employee relocation, and the world's largest vacation exchange service. In direct marketing, Cendant provides access to insurance, travel, shopping, auto, and other services primarily to customers of its affinity partners. Other business units include NCP, the UK's largest private car park operator, and Wizcom, an information technology services provider. Headquartered in New York, NY, the Company has approximately 30,000 employees and operates in over 100 countries.

More information about Cendant, its companies, brands and current SEC filings may be obtained by visiting the Company's Web site at or by calling 877-4INFO-CD (877-446-3623).
Media Contact: Investor Contact:
*****
Tables Follow

CENDANT CORPORATION AND SUBSIDIARIES
FINANCIAL RESULTS OF CONTINUING OPERATIONS
(IN MILLIONS)
THREE MONTHS ENDED DECEMBER 31, 1999

(A) Defined as earnings before non-operating interest, income taxes, depreciation, amortization and minority interest.
(B) Reflects the operating results of businesses which were disposed and the operating results of Netmarket Group, Inc. ("NGI"), an independent company that was created to pursue the development and expansion of interactive businesses formerly within the Company's Direct Marketing Division.
(C) The Move.com Group represents a group of businesses which provide a broad range of home-related services through an Internet services portal formed by the combination of on-line strategies for the Real Estate Division of the Company. The Move.com Group assets include Rent Net, Inc., acquired in 1996, Utility Connections, Inc., acquired in May 1999, and Metro Rent, acquired in the fourth quarter of 1999.
(D) Comparable Basis reflects the As Adjusted results of operations less the results of operations of the Disposed Businesses and the Move.com Group.
(E) Includes a charge of $\$ 2,868$ million associated with the preliminary agreement to settle the shareholder securities class action suit.
(F) Includes credits of (i) $\$ 284$ million for the net gain on the disposition of businesses and (ii) $\$ 2$ million associated with changes to the estimate of previously recorded merger-related costs and other unusual charges. Such credits are partially offset by $\$ 8$ million of investigation-related costs.
(G) Includes a credit of $\$ 1,109$ million for the net gain on the disposition of businesses. Such credit was partially offset by net charges of (i) \$87 million comprised principally of an $\$ 85$ million non-recurring charge incurred in conjunction with the creation of NGI, (ii) $\$ 23$ million in connection with the transition of the Company's lodging franchisees to a Company-sponsored property management system, (iii) $\$ 7$ million in connection with the termination of the proposed acquisition of RAC Motoring Services and (iv) $\$ 21$ million of investigation-related costs.
(H) Includes charges of (i) $\$ 433$ million for the costs of terminating the proposed acquisitions of American Bankers Insurance Group, Inc. and Providian Auto and Home Insurance Company and (ii) $\$ 351$ million associated with the agreement to settle the PRIDES securities class action suit.
(I) Includes credits of $\$ 43$ million associated with changes to the estimate of previously recorded merger-related costs and other unusual charges. Such credits are partially offset by charges of $\$ 13$ million for investigation-related costs, including incremental financing costs, and executive terminations.
(J) Includes charges of $\$ 121$ million for investigation-related costs, including incremental financing costs, and executive terminations. Such charges are partially offset by a net credit of $\$ 67$ million associated with changes to the estimate of previously recorded merger-related costs and other unusual charges.

CENDANT CORPORATION AND SUBSIDIARIES
FINANCIAL RESULTS OF CONTINUING OPERATIONS (IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

THREE MONTHS ENDED DECEMBER 31, 1999


THREE MONTHS ENDED DECEMBER 31, 1998

|  |  | CENDAN |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | AS <br> PORTED |  | AS <br> ASUSTED |  |  |  | PORTED |  | JUSTED |
| Revenues | \$ | 1,417 | \$ | 1,417 | \$ | 2 | \$ | 1,419 | \$ | 1,419 |
| Expenses |  | 1,871 |  | 1,117 |  | 2 |  | 1,873 |  | 1,119 (F) |
| Income (loss) from continuing operations <br> before income taxes and minority interest (454) 300 (454) 300 |  |  |  |  |  |  |  |  |  |  |
| EBITDA (C) |  | (332) |  | 422 |  | - |  | (332) |  | 422 |
| Income (loss) from continuing operations |  | (302) |  | 190 |  | - |  | (302) |  | 190 |
| Net income (loss) |  | 103 |  | 595 |  | - |  | 103 |  | 595 |
| Income (loss) per share:Basic |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations |  |  |  |  |  |  | \$ | (0.36) | \$ | 0.22 |
| Net income (loss) |  |  |  |  |  |  |  | 0.12 |  | 0.70 |
| Diluted |  |  |  |  |  |  |  |  |  |  |
| Income (loss) from continuing operations |  |  |  |  |  |  |  | (0.36) |  | 0.22 |
| Net income (loss) |  |  |  |  |  |  |  | 0.12 |  | 0.67 |
| Weighted average shares |  |  |  |  |  |  |  |  |  |  |
| Basic |  |  |  |  |  |  |  | 850 |  | 850 |
| Diluted |  |  |  |  |  |  |  | 850 |  | 891 |

(A) The Cendant Group represents all of the businesses operated by Cendant other than the businesses which comprise the Move.com Group.
(B) The Move.com Group represents a group of businesses which provide a broad range of home-related services through an Internet services portal formed by the combination of on-line strategies for the Real Estate Division of the Company.
(C) Defined as earnings before non-operating interest, income taxes, depreciation, amortization and minority interest.
(D) Excludes charges of $\$ 2,868$ million ( $\$ 1,823$ million, after tax or $\$ 2.56$ per diluted share) associated with the preliminary agreement to settle the shareholder securities class action suit and $\$ 8$ million ( $\$ 5$ million, after tax or $\$ 0.01$ per diluted share) of investigation-related costs. Such charges were partially offset by a credit of $\$ 2$ million ( $\$ 2$ million, after tax) associated with changes to the estimate of previously recorded merger-related costs and other unusual charges. All per share amounts are calculated based on the As Reported diluted weighted average shares.
(E) Excludes a credit of $\$ 284$ million ( $\$ 142$ million, after tax or $\$ 0.20$ per diluted share) associated with the net gain on the disposition of businesses. All per share amounts are calculated based on the As Reported diluted weighted average shares.
(F) Excludes charges of (i) $\$ 433$ million ( $\$ 282$ million, after tax or $\$ 0.33$ per diluted share) for the costs of terminating the proposed acquisitions of American Bankers Insurance Group, Inc. and Providian Auto and Home Insurance Company, (ii) \$351 million ( $\$ 228$ million, after tax or $\$ 0.27$ per diluted share) associated with the agreement to settle the PRIDES securities class action suit and (iii) \$13 million (\$10 million, after tax or \$0.01 per diluted share) for investigation-related costs and executive terminations. Such charges are partially offset by credits of $\$ 43$ million ( $\$ 28$ million, after tax or $\$ 0.03$ per diluted share) associated with changes to the estimate of previously recorded merger-related costs and other unusual charges.

CENDANT CORPORATION AND SUBSIDIARIES
FINANCIAL RESULTS OF CONTINUING OPERATIONS
(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)


(A) The Cendant Group represents all of the businesses operated by Cendant other than the businesses which comprise the Move.com Group.
(B) The Move.com Group represents a group of businesses which provide a broad range of home-related services through an Internet services portal formed by the combination of on-line strategies for the Real Estate Division of the Company.
(C) Defined as earnings before non-operating interest, income taxes, depreciation, amortization and minority interest.
(D) Excludes charges of (i) $\$ 2,868$ million ( $\$ 1,823$ million, after tax or $\$ 2.43$ per diluted share) associated with the preliminary agreement to settle the shareholder securities class action suit, (ii) $\$ 87$ million ( $\$ 49$ million, after tax or $\$ 0.07$ per diluted share) comprised principally of an $\$ 85$ million ( $\$ 48$ million, after tax or $\$ 0.06$ per diluted share) in connection with the termination of the proposed acquisition of RAC Motoring Services, (iii) $\$ 7$ million ( $\$ 4$ million, after tax or $\$ 0.01$ per diluted share) in connection with the termination of the proposed acquisition of RAC Motoring Services, (iv) \$21 million ( $\$ 13$ million, after tax or $\$ 0.02$ per diluted share) of investigation-related costs and (v) $\$ 23$ million ( $\$ 15$ million, after tax or $\$ 0.02$ per diluted share) in connection with the transition of the Company's lodging franchisees to a Company-sponsored property management system. All per share amounts are calculated based on the As Reported diluted weighted average shares.
(E) Excludes a $\$ 1,109$ million ( $\$ 879$ million, after tax or $\$ 1.17$ per diluted share) for the net gain on the disposition of businesses. All per share amounts are calculated based on the As Reported diluted weighted average shares.
(F) Excludes charges of (i) $\$ 433$ million ( $\$ 282$ million, after tax or $\$ 0.32$ diluted share) for the costs of terminating the proposed acquisitions of American Bankers Insurance Group, Inc. and Providian Auto and Home Insurance Company, (ii) \$351 million ( $\$ 228$ million, after tax or $\$ 0.26$ per diluted share) associated with the agreement to settle the PRIDES securities class action suit and (iii) $\$ 121$ million ( $\$ 79$ million, after tax or $\$ 0.09$ per diluted share) for investigation related costs and executive terminations. Such charges are partially offset by a net credit of $\$ 67$ million ( $\$ 44$ million, after tax or $\$ 0.05$ per diluted share) associated with changes to the estimate of previously recorded merger-related costs and other unusual charges. All per share amounts are calculated based on the As Reported diluted weighted average shares.

CENDANT CORPORATION AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (IN MILLIONS, EXCEPT PER SHARE DATA)

|  | THREE MONTHS ENDED DECEMBER 31, |  | YEAR ENDED DECEMBER 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 | 1998 | 1999 | 1998 |
| Revenues |  |  |  |  |
| Membership and service fees, net | \$ 1,212 | \$ 1,346 | \$ 5,183 | \$ 5,081 |
| Fleet leasing (net of depreciation and interest costs of |  |  |  |  |
| \$0, \$325, \$670 and \$1,279) | -- | 31 | 30 | 89 |
| Other | 71 | 42 | 189 | 114 |
| Net revenues | 1,283 | 1,419 | 5,402 | \$ 5,284 |
| EXPENSES |  |  |  |  |
| Operating | 440 | 513 | 1,795 | 1,870 |
| Marketing and reservation | 196 | 305 | 1,017 | 1,158 |
| General and administrative | 146 | 179 | 671 | 666 |
| Depreciation and amortization | 94 | 81 | 371 | 323 |
| Other charges: |  |  |  |  |
| Litigation settlement | 2,868 | 351 | 2,868 | 351 |
| Merger-related costs and other unusual charges (credits) | (2) | (43) | 110 | (67) |
| Termination of proposed acquisition | -- | 433 | 7 | 433 |
| Investigation-related financing costs | -- | 8 | -- | 35 |
| Other investigation-related costs | 8 | 3 | 21 | 33 |
| Executive terminations | -- | 2 | - | 53 |
| Interest, net | 45 | 41 | 199 | 114 |
| Total expenses | 3,795 | 1,873 | 7,059 | 4,969 |
| Net gain on disposition of businesses | 284 | -- | 1,109 | -- |
| INCOME (LOSS) BEFORE INCOME TAXES AND MINORITY |  |  |  |  |
| Provision (benefit) for income taxes | (778) | (168) | (396) | 104 |
| Minority interest, net of tax | 15 | 16 | 61 | 51 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS | $(1,465)$ | (302) | (213) | 160 |
| Discontinued Operations: |  |  |  |  |
| Loss from operations of discontinued businesses, net of tax | -- | - |  | (25) |
| Gain on sale of discontinued businesses, net of tax | -- | 405 | 174 | 405 |
| NET INCOME (LOSS) | \$(1,465) | \$ 103 | \$ (39) | \$ 540 |
| INCOME (LOSS) PER SHARE |  |  |  |  |
| BASIC |  |  |  |  |
| Income (loss) from continuing operations | \$ (2.06) | \$ (0.36) | \$ (0.28) | \$ 0.19 |
| Loss from operations of discontinued businesses | , |  |  | (0.03) |
| Gain on sale of discontinued businesses, net of tax | -- | 0.48 | 0.23 | 0.48 |
| NET INCOME (LOSS) | \$ (2.06) | \$ 0.12 | \$ (0.05) | \$ 0.64 |
| DILUTED |  |  |  |  |
| Income (loss) from continuing operations | \$ (2.06) | \$ (0.36) | \$ (0.28) | \$ 0.18 |
| Loss from operations of discontinued businesses | ( | -- |  | (0.03) |
| Gain on sale of discontinued businesses, net of tax | -- | 0.48 | 0.23 | 0.46 |
| NET INCOME (LOSS) | \$ (2.06) | \$ 0.12 | \$ (0.05) | \$ 0.61 |
| WEIGHTED AVERAGE SHARES |  |  |  |  |
| Basic | 711 | 850 | 751 | 848 |
| Diluted | 711 | 850 | 751 | 880 |

CENDANT CORPORATION AND SUBSIDIARIES
CONTINUING OPERATIONS
REVENUES AND ADJUSTED EBITDA BY SEGMENT (DOLLARS IN MILLIONS)

## THREE MONTHS ENDED DECEMBER 31

REVENUES
ADJUSTED EBITDA (A)


YEAR ENDED DECEMBER 31,
Travel
Real Estate Franchise Relocation
Mortgage
Individual Membership
Insurance/Wholesale
Move.com
Other Services
Fleet
Total
====== ====


Travel
Real Estate Franchise Relocation
Mortgage
Individual Membership
Insurance/Wholesale
Move.com
Other Services
Fleet
Total

Not meaningful
(A) Defined as earnings before non-operating interest, income taxes, depreciation, amortization and minority interest, adjusted to exclude the net gain on the disposition of businesses and certain other non-recurring items which are classified as unusual.
(B) Excludes a $\$ 284$ million credit for the net gain on the disposition of businesses. Such credit was comprised of $\$ 116$ million and $\$ 179$ million of gains within the Individual Membership and Other Services business segments, respectively, and an $\$ 11$ million loss incurred within the Insurance/Wholesale segment.
(C) Excludes charges of $\$ 2,868$ million associated with the preliminary agreement to settle the shareholder securities class action suit and $\$ 8$ million of investigation related costs. Such charges were partially offset by a $\$ 2$ million credit associated with changes to the estimate of previously recorded merger-related costs and other unusual charges.
(D) Excludes a credit of $\$ 1,109$ million for the net gain on the disposition of businesses. Such credit was comprised of $\$ 142$ million and $\$ 978$ million of gains within the Individual Membership and Other Services business segments, respectively, and an $\$ 11$ million loss incurred within the Insurance/Wholesale business segment.
(E) Excludes a $\$ 23$ million non-recurring charge in connection with the transition of the Company's lodging franchisees to a Company-sponsored property management system.
(F) Excludes an $\$ 85$ million non-recurring charge incurred in conjunction with the creation of NGI.
(G) Excludes charges of (i) $\$ 2,868$ million associated with the preliminary agreement to settle the shareholder securities class action suit, (ii) $\$ 21$ million of investigation-related costs and (iii) $\$ 7$ million in connection with the termination of the proposed acquisition of RAC Motoring Services.
(H) Excludes a credit of $\$ 43$ million associated with changes to the estimate of previously recorded merger-related costs and other unusual charges. Such credit was comprised of $\$ 20$ million and $\$ 23$ million within the Relocation and Other Services business segments, respectively.
(I) Excludes charges of (i) $\$ 433$ million for the costs of terminating the proposed acquisitions of American Bankers Insurance Group, Inc. and Providian Auto and Home Insurance Company and (ii) $\$ 351$ million associated with the agreement to settle the PRIDES securities class action suit.
(J) Excludes charges of $\$ 13$ million for investigation related costs, including incremental financing costs, and executive terminations.
(K) Excludes a net credit of $\$ 67$ million associated with changes to the estimate of previously recorded merger-related costs and other unusual charges. The aforementioned net credit was comprised of $\$ 6$ million, $\$ 1$ million, $\$ 16$ million, $\$ 47$ million and $\$ 1$ of credits within the Travel, Real Estate Franchise, Relocation, Other Services and Fleet segments, respectively, and $\$ 4$ million of charges incurred within the Mortgage segment.
(L) Excludes charges of $\$ 121$ million of investigation related costs, including incremental financing costs, and executive terminations.

CENDANT CORPORATION AND SUBSIDIARIES
SEGMENT REVENUE DRIVER ANALYSIS
(REVENUE DOLLARS AND MORTGAGE SEGMENT VOLUME IN MILLIONS)

(1) Adjusted retrospectively to reflect improved room count information now available as a result of the "Power Up" technology initiative within the lodging business unit.


DECEMBER 31, 1998

Assets

| Cash and cash equivalents | \$ | 1.2 | \$ | 1.0 |
| :---: | :---: | :---: | :---: | :---: |
| Other current assets (1) |  | 3.4 |  | 3.5 |
| Total current assets |  | 4.6 |  | 4.5 |
| Property and equipment, net |  | 1.3 |  | 1.4 |
| Goodwill, net |  | 3.3 |  | 3.9 |
| Other assets |  | 3.2 |  | 2.9 |
| Total assets exclusive of assets under programs |  | 12.4 |  | 12.7 |
| Assets under management and mortgage programs |  | 2.7 |  | 7.5 |
| TOTAL ASSETS | \$ | 15.1 | \$ | 20.2 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| Common stock litigation settlement | \$ | 2.9 | \$ | -- |
| Other current liabilities |  | 2.7 |  | 2.9 |
| Long-term debt |  | 2.4 |  | 3.4 |
| Other non-current liabilities |  | 0.8 |  | 0.4 |
| Total liabilities exclusive of liabilities under programs |  | 8.8 |  | 6.7 |
| Liabilities under management and mortgage programs |  | 2.6 |  | 7.2 |
| Mandatorily redeemable preferred securities issued by subsidiary |  | 1.5 |  | 1.5 |
| Commitments and contingencies |  |  |  |  |
| Total shareholders' equity |  | 2.2 |  | 4.8 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ | 15.1 | \$ | 20.2 |

(1) Includes $\$ 1.0$ billion related to the deferred income tax effect on the Company's accrued class action litigation settlement.

OPERATING ACTIVITIES
Net income (loss)
Adjustments to reconcile net income (loss) to net cash provided by operating activities from continuing operations:
Gain on sale of discontinued operations, net of tax
Net gain on disposition of businesses
Litigation settlement
Depreciation and amortization
Net change in assets and liabilities from continuing operations
Current and deferred income taxes
Other, net
NET CASH PROVIDED BY OPERATING ACTIVITIES FROM CONTINUING OPERATIONS EXCLUSIVE OF MANAGEMENT AND MORTGAGE PROGRAMS

Management and mortgage programs:
Depreciation and amortization
Proceeds on sale and payments from mortgage loans, net of originations

NET CASH PROVIDED BY OPERATING ACTIVITIES FROM CONTINUING OPERATIONS
INVESTING ACTIVITIES
Property and equipment additions
Net assets acquired (net of cash acquired) and acquisition-related payments
Net proceeds from sale of subsidiaries
Other, net
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES FROM CONTINUING OPERATIONS EXCLUSIVE OF MANAGEMENT AND MORTGAGE PROGRAMS

Management and mortgage programs:
Net investment in leases and leased vehicles
Repayment on advances on homes under management, net of equity advances
Additions to mortgage servicing rights, net of proceeds from sale

NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES FROM CONTINUING OPERATIONS

FINANCING ACTIVITIES
Proceeds from borrowing
Principal payments of borrowings
Issuance of common stock
Repurchases of common stock
Proceeds from mandatorily redeemable preferred securities issued by subsidiary, net

NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES FROM CONTINUING
OPERATIONS EXCLUSIVE OF MANAGEMENT AND MORTGAGE PROGRAMS
Management and mortgage programs:
Proceeds received for debt repayment in connection with disposal of fleet segment Proceeds from debt issuance or borrowings Principal payments on borrowings Net change in short-term borrowings

NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES FROM CONTINUING OPERATIONS

Effect of changes in exchange rates on cash and cash equivalents
Net cash used in discontinued operations
Net increase in cash and cash equivalents
Cash and cash equivalents, beginning of period
CASH AND CASH EQUIVALENTS, END OF PERIOD
YEAR ENDED DECEMBER 31,
$---------------------1998 ~$

| $(174)$ | $(405)$ |
| ---: | ---: |
| $(1,109)$ | -- |
| 2,868 | 351 |
| 371 | 323 |
| $(36)$ | $(35)$ |
| $(573)$ | $(209)$ |
| $(277)$ | $(237)$ |
| ---------- |  |


| 1,031 | 328 |
| ---: | ---: |
| ---------- |  |


| 698 | 1,260 |
| :---: | :---: |
| 1,303 | (780) |
| 2,001 | 480 |
| 3,032 | 808 |


| $(277)$ | $(355)$ |
| :---: | ---: |
| $(205)$ | $(2,852)$ |
| 3,509 | 314 |
| 98 | 82 |

3,125 (2,811)

| $(774)$ | $(1,277)$ |
| :---: | ---: |
| 80 | 141 |
| $(571)$ | $(405)$ |
| --------- |  |
| $(1,265)$ | $(1,541)$ |
| --------- |  |
| 1,860 | $(4,352)$ |
| ---------- |  |


| 1,719 | 4,809 |
| :---: | :---: |
| $(2,213)$ | $(2,596)$ |
| 127 | 171 |
| $(2,863)$ | $(258)$ |
| -- | 1,447 |
| -------- |  |


| $(3,230)$ | 3,573 |
| :---: | :---: |
| 3, 017 | -- |
| 5,263 | 4,300 |
| $(7,838)$ | $(3,090)$ |
| $(2,000)$ | (93) |
| $(1,558)$ | 1,117 |
| $(4,788)$ | 4,690 |
| 51 | (16) |
| -- | (188) |
| 155 | 942 |
| 1,009 | 67 |
| \$ 1,164 | \$ 1,009 |

