
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): November 3, 2017 (October 31, 2017)

Avis Budget Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation)

001-10308

(Commission File Number)

06-0918165

(IRS Employer Identification Number)

**6 Sylvan Way
Parsippany, NJ**

(Address of Principal Executive Offices)

07054

(Zip Code)

(973) 496-4700

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Item 1.01 **Entry into a Material Definitive Agreement.**

On October 31, 2017, our subsidiary Avis Budget Car Rental, LLC (“ABCR”) entered into a letter agreement with General Motors LLC (the “GM Agreement”), for the purchase of vehicles from dealers for the 2018 vehicle model year. The GM Agreement also sets forth the terms and conditions related to GM’s repurchase of a portion of the vehicles purchased by ABCR. The GM Agreement is attached hereto as Exhibit 10.1, and is incorporated herein by reference.

Item 9.01 **Financial Statements and Exhibits.**

(d) Exhibits.

The following exhibit is filed as part of this report:

| Exhibit No. | Description |
|--------------------|---|
| 10.1 | Agreement dated October 31, 2017 between Avis Budget Car Rental, LLC and General Motors LLC.* |

*Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereto duly authorized.

AVIS BUDGET GROUP, INC.

By: /s/ Bryon L. Koepke
Name: Bryon L. Koepke
Title: Senior Vice President & Chief Securities Counsel

Date: November 3, 2017

AVIS BUDGET GROUP, INC.
CURRENT REPORT ON FORM 8-K
Report Dated November 3, 2017 (October 31, 2017)

EXHIBIT INDEX

| Exhibit No. | Description |
|--------------------|--|
| 10.1 | <u>Agreement dated October 31, 2017 between Avis Budget Car Rental, LLC and General Motors LLC.*</u> |

*Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.



September 29, 2017

Mr. Michael Schmidt
Avis Budget Car Rental, LLC
6 Sylvan Way
Parsippany, NJ 07054

Dear Mr. Schmidt:

This letter sets forth the agreement (“Agreement”) between Avis Budget Car Rental, LLC (“ABG”) and General Motors LLC (“GM”) regarding ABG’s purchase of 2018 Model Year GM vehicles from authorized GM dealers under i) the 2018 Model Year Daily Rental VN9 Purchase Program (“The Repurchase Program”), ii) the 2018 MY National Fleet VX7 Risk Purchase Program (“The Risk Program”), and iii) other incentive programs available to ABG and for which it qualifies as outlined below.

The terms and conditions of this Agreement are as follows:

1. 2018 MY Daily Rental VN9 Purchase Program (“The Repurchase Program”).

- (a) Quantity, Mix and Minimum Equipment. GM will make 2018 Model Year vehicles available to ABG, and ABG agrees to purchase such vehicles from authorized GM dealers as follows:
- i. Repurchase Unit Volume: ABG agrees to purchase and, upon tendering vehicles for repurchase, GM is obliged to repurchase the models and quantities shown in Attachment 3 (Volume Commitments and Incentives by Program) in the first column of the 2018 MY Total Volume Summary table titled “VN9 Repurchase Units” (the “Repurchase Unit Volume”). Provided, however, that GM’s obligation to repurchase is subject to the terms of Attachment 1B (Turn In Standards and Procedures). Vehicles purchased under the VN9 Purchase Program may hereafter be referred to as “Repurchase Units”.
 - ii. Purchase Orders: Purchase orders for Repurchase Units must be entered into VOMS by an authorized GM dealer no later than February 2, 2018. Once GM schedules the units for production, GM shall be obliged to produce and deliver the ordered vehicles in accordance with such purchase orders. Any vehicle not produced and delivered by GM in accordance with such purchase orders shall, for purposes of meeting the Repurchase Unit Volume indicated in Attachment 3, be considered a vehicle purchased by ABG despite GM’s failure to produce or deliver the vehicle. Such exception to the Repurchase Unit Volume shall not be

GM Global Headquarters at the Renaissance Center- Detroit, MI 48265-1000
2018 MY Rental Agreement

considered a breach of the Agreement by ABG or GM and shall in no way cause loss of incentives or any other benefits granted to ABG under this Agreement.

- iii. Dealer: ABG further agrees that ABG's purchase of the Repurchase Unit Volume shall be facilitated by authorized GM dealers ("Dealer"). Such Dealer will submit purchase orders on ABG's behalf. ABG shall make payment for any vehicles purchased hereunder to Dealer at the price negotiated between ABG and the Dealer. Upon payment by ABG to Dealer, ABG shall have fulfilled its payment obligations under this Agreement.
- iv. Minimum Equipment: All Repurchase Units will be delivered with the minimum equipment detailed in Attachment 1A (2018MY Vehicle Minimum Equipment Guide).
- v. Depreciation Rates: ABG's depreciation rates for purchasing Repurchase Units are the guaranteed depreciation rates described in Attachment 1D and the opportunity to reclassify Repurchase Units to Risk Units is subject to the terms and conditions of Attachment 1R and the applicable portions of Attachment 1D.
- vi. Delivery: Vehicles shall be delivered in accordance with the schedule in Attachment 3A. Vehicles will be delivered to the dropship locations indicated in each purchase order. Dealer shall perform PDI upon delivery to such dropship locations.
- vii. Holding Period: The In Service Date shall be the later of the following: the Expiration In Transit Date as shown on the vehicle invoice plus five (5) days, or the date on which ABG received the physical vehicle at the drop ship location if the vehicle is delivered more than 10 days past the Expiration In Transit Date plus five (5) days (the "In Service Date") indicated on the delivery receipt. The In Service Period and depreciation accruals shall begin on the In Service Date. Repurchase Units shall depreciate in accordance with the rates indicated in Attachment 1D. The In Service Period and depreciation accruals shall end on the Out Of Service Date which shall be the date on which the vehicle is returned to an approved turn back location, a list of which is identified in Attachment 1B. The period occurring between the In Service Date and the Out Of Service Date shall be considered the Holding Period. ABG is required to hold each Repurchase Unit for a minimum of 180 days (the "Minimum Holding Period") and a maximum of the earlier of 365 days (the "Maximum Holding Period"). After the Maximum Holding Period, ABG shall be unable to return the vehicle to a turnback location for repurchase without the express consent of GM.

viii. Repurchase: ABG is entitled to offer each Repurchase Unit to GM for repurchase. GM is obliged to repurchase, subject to the terms of Attachment 1B (Turn In Standards and Procedures), any such offered vehicle that is eligible for repurchase. To offer vehicles for repurchase, ABG must return eligible vehicles to any turnback location. ABG shall have a maximum of three (3) business days from the date the vehicle arrives at the turnback location to send title to GM at an address as indicated by GM. In consideration of any Repurchase Unit offered for repurchase, GM shall pay to ABG the Repurchase Price to be calculated as follows:

- The price ABG paid to Dealer for the vehicle
- $[(\text{Monthly Depreciation} \times 12) / 365] \times$ the number of days in the Holding Period
- Mileage penalties as defined in Attachment 1D
- Damage deductions as indicated on the condition report (the "Repurchase Price").

After the return of the vehicle to the turn back location, GM or its subcontractor will perform an inspection and execute a Vehicle Condition Report, which GM shall provide to ABG. As set forth in Attachment 1P2, the Repurchase Price shall be paid to ABG within ninety eight (98) business days or 128 business days for Hawaiian vehicles (Due to the extended transportation time) of GM acceptance as indicated on the GM Vehicle Condition Report and Acceptance Receipt.

(b) GM Purchase Obligations. GM has two purchase programs available for vehicles sold to daily rental companies under the Daily Repurchase Program.

- i. The first is a tiered system described in the 2018 MY Daily Rental VN9 Repurchase Program. See Attachment 1P2 (2018 MY Daily Rental VN9 Purchase Program Guidelines) for additional details. As of the commencement of this Agreement, ABG has elected not to take advantage of the tiered system in the 2018 MY Daily Rental VN9 Purchase Program. Note: This fact is reflected in Attachment 3 (Volume Commitments by Program), as there are no quantities listed in the VN9 Tier Units column under the heading "Repurchase VN9 Volume by Program."
- ii. The second GM purchase program is the 2018 MY YT1 Flat Rate Program. ABG has elected to participate in this program. Of the vehicles that ABG is obligated to purchase under the VN9 Daily Rental Purchase Program, GM will purchase the quantities and models set forth in Attachment 3 in the YT1 Flat Units column under the heading "Repurchase VN9 Volume by Program." GM or a GM subsidiary/affiliate will purchase eligible 2018 Model Year

vehicles tendered by ABG that qualify for purchase under the terms and conditions of GM's 2018 MY YT1 Flat Rate Program as described in Attachment 1B (Daily Rental Acquisition Program Turn-In Standards and Procedures) and in Attachment 1D (2018 MY YT1 Short Term Flat Rate Program).

- (c) General Terms and Conditions. The remaining general terms and conditions of the 2018 MY Daily Rental VN9 Purchase Program are set forth in Attachment 1P2 (2018 MY Daily Rental VN9 Purchase Program Guidelines). Note: All Vehicles purchased from authorized GM dealers under the 2018 MY Daily Rental VN9 Purchase Program must be ordered with [REDACTED] and must have "VN9" (Purchase Identifier) and "BQ2" (ABG Customer Code) on the order(s).

2. 2018 MY National Fleet VX7 Risk Purchase Program.

- (a) Quantity, Mix and Minimum Equipment. GM will make 2018 Model Year vehicles available to ABG, and ABG agrees to purchase such vehicles from authorized GM dealers as follows:
- i. Risk Unit Volume: ABG agrees to purchase under the National Fleet VX7 Risk Purchase Program the models and quantities shown in Attachment 2A, 2018 MY National Fleet VX7 Risk Purchase Program (the "Risk Program"). See also the "VX7 Risk Units" in the second column of the 2018 MY Total Volume Summary table in Attachment 3 (Volume Commitments by Program) (the "Risk Unit Volume"). Vehicles purchased under the VX7 Risk Purchase Program may hereinafter be referred to as "Risk Units".
 - ii. Dealer: ABG further agrees to purchase the Risk Units from authorized GM dealers who shall act in the same capacity and subject to the same procedure as indicated in Section 1 (a) (iii) above.
 - iii. Minimum Equipment: All Risk Units will be ordered and delivered with the minimum equipment as detailed in Attachment 2A (2018 MY National Fleet VX7 Risk Purchase Program).
 - iv. Holding Period: The In Service Date shall have the same definition for Risk Units as it does for Repurchase Units as defined in Section 1(a)(vii) above. Risk Units must be held for at least 180 days from the In Service Date.
- (b) GM Purchase Obligations. GM has no repurchase obligations with respect to any vehicle purchased by ABG pursuant to the 2018 MY National Fleet VX7 Risk

Purchase Program. ABG agrees to purchase those vehicles at its own risk and ABG may remarket those vehicles as it deems fit in its sole discretion.

- (c) GM Obligation to Pay Risk Incentive. So long as ABG (i) purchases from authorized GM dealers the requisite number of vehicles in a mix and with equipment levels as detailed in Attachment 2A, and (ii) is in compliance with all other provisions of this Agreement and has held the vehicle for the at least 180 days, GM will pay the Risk Incentive(s) on the National Fleet VX7 Risk Purchase Program vehicles as listed in Attachment 2A (the "Risk Incentives"). These Risk Incentive(s) will be in addition to any other incentives under the 2018 MY National Fleet VX7 Risk Purchase Program, but will be in lieu of any and all other available retail sales and fleet incentives.
- (d) Payment Terms. See Attachment 4 (2018 Model Year GM Rental Incentive Payment Terms and Calculator) for applicable terms and conditions regarding GM's payment of the Risk Incentives to ABG.
- (e) General Terms and Conditions. The general terms and conditions of the 2018 MY National Fleet VX7 Risk Purchase Program are set forth in Attachment 2 (2018 MY Risk VX7 – National Fleet Risk Purchase Program). Note: Vehicles purchased from authorized GM dealers under the 2018 MY National Fleet VX7 Risk Purchase Program must be ordered with [REDACTED] and must have "VX7" (Risk Identifier) and "BQ2" (ABG Customer Code) on the order(s).

3. 2018 MY YT3 Demo Program.

- (a) Minimum Purchase for Eligibility. If ABG purchases at least [REDACTED] 2018 Model Year vehicles from authorized GM dealers within the model year regardless of whether they are Risk or Repurchase Units, ABG will be eligible for [REDACTED] 2018 MY YT3 Demo Program vehicles. These vehicles shall be in the mix specified in Attachment 3 (Volume Commitments and Incentives by Program) in the YT3 Program Units column under the heading "Repurchase VN9 Volume by Program." ABG must enter these units in VOMS no later than February 2, 2018. If the [REDACTED] MY 2018 vehicles are not purchased, then the [REDACTED] demo units will not be awarded. For the avoidance of any doubt, this paragraph and the benefits or incentives granted herein are in addition to any other benefits described in this Agreement. Nothing in this section shall be construed to amend or modify the terms and conditions of any other section of this Agreement.
- (b) Specific Units. The specific 2018 MY YT3 Demo Program vehicles will be mutually agreed to by the parties.
- (c) Additional YT3 Demo Program Terms. Vehicles invoiced with an option code YT3 [REDACTED], but will be subject to the 2018 MY YT3 Flat Rate Program return guidelines, mileage charges and damage charges as stated in Attachment 1D (2018

MY YT1 Short Term Flat Rate Program). Vehicles invoiced with option code YT3 are ineligible for any incentives.

4. 2018 Model Year [REDACTED] Program.

- (a) General Terms and Conditions. GM will offer ABG a 2018 MY [REDACTED] Program under the terms and conditions as set forth in Attachment 1R (2018 MY Daily Rental [REDACTED] Program).
- (b) GM Payments. GM agrees to pay the [REDACTED] detailed in Attachment 1D (2018 MY YT1 Short Term Flat Rate Program) for each vehicle that ABG decides to [REDACTED]. ABG shall be entitled to [REDACTED] any Repurchase Unit upon or any point after 180 days following the In Service Date. The [REDACTED] results in GM being relieved of its obligation to repurchase the vehicle and in exchange, ABG shall receive such incentives listed in Attachment 1D. The payments for the incentives listed in Attachment 1D will be made on a quarterly basis and in accordance with the terms and conditions set forth in Attachment 4 (2018 Model Year GM Rental Incentive Payment Terms and Calculator).

5. Production Timing. The agreed upon production timing, vehicle volumes and mix are set forth in Attachment 3A (2018 MY Production Timing), and are subject to reasonable minor adjustments based upon agreement of the Parties. However, with GM's consent, ABG may make product substitutions, provided that such substitutions will not reduce the total Repurchase Unit Volume or Risk Unit Volume to be purchased from authorized GM dealers by ABG.

6. ABG and its Subsidiaries. ABG and its Subsidiaries AESOP Leasing L.P. ("AESOP Leasing"), Avis Rent A Car System, LLC. ("Avis") and Budget Rent A Car System, Inc. ("Budget") have engaged AESOP Exchange Corporation as a qualified intermediary ("QI") for the purpose of facilitating a like kind exchange program under Section 1031 of the Internal Revenue Code of 1986, as amended. As such, ABG, AESOP Leasing, Avis and Budget have assigned to AESOP Exchange Corporation, acting in its capacity as QI, all of their rights, but not their obligations, in any existing manufacturer purchase agreements they may have with GM either for the purchase of replacement vehicles or after a qualifier term of use for the purchase of relinquished vehicles. This applies to all future purchases of replacement vehicles or relinquished vehicles unless specifically excluded in writing.

7. Force Majeure. If either Party cannot fulfill any terms of this Agreement due to events beyond its control, such as, but not limited to, acts of God, labor disputes, or severe economic downturns, the Party affected by the event shall promptly notify the other Party and the Parties will enter negotiations with the intent of minimizing the impact of the event on the business contemplated under this Agreement.

- 8. Order Cancellation.** Should ABG elect to cancel any vehicle orders placed with authorized GM dealers that are at Event Code 3000 or later, ABG will be assessed a fee of [REDACTED] per vehicle, payable to GM upon demand. However, the fee will not be assessed if the current production has been delayed more than 3 weeks from the originally scheduled production week. Further, this fee will not apply if ABG chooses only to redirect the shipment of any vehicles that are at Event Code 3000 or later.
- 9. Document Retention and Audit.** ABG agrees to retain any documents or records relevant to vehicles purchased from authorized GM dealers under this Agreement or any other GM program, and/or claims submitted for payment under this Agreement or any other GM program, for two years after the close of the program. ABG will permit any designated representative of GM to examine, audit and take copies of any accounts and records ABG is required to maintain under this Agreement. ABG will make such accounts and records readily available at its facilities during regular business hours upon reasonable advance notice. GM will furnish ABG with a list of any reproduced records.
- 10. Sirius XM.** SiriusXM Satellite Radio Service is not included with the vehicles covered by this Agreement. To determine the availability of SiriusXM Satellite Radio Service, please contact SiriusXM directly.
- 11. Advertising.** ABG agrees that it will obtain approval from GM prior to using the GM vehicles and/or products in advertising and promotional materials or activities.
- 12. Confidentiality.** This Agreement and its terms are confidential and are intended for the sole use of ABG and GM. Neither this Agreement nor its terms may be disclosed to any third party, other than a Party's parent, subsidiaries, AESOP Leasing, or their respective outside counsel and accountants and interested financial institutions, or except as may be required by legal processes or applicable securities laws. Except as permitted above, in the event of any intended disclosure, the Party intending to disclose will notify the other Party sufficiently in advance so that the Parties may consult with each other and/or interpose legal objections to the disclosure.
- 13. Requirement to Make Necessary Repairs.** Upon receipt from GM of a VIN-specific recall notice and list of potentially affected VINs (a "Recall Notice"), ABG shall identify those GM vehicles which are subject to such Recall Notice within 24 business hours of receipt. ABG will place a "Do Not Rent" hold on all such vehicles and prohibit the lease or rental of such vehicles from ABG locations until the recall repairs have been completed or actions specified by GM to eliminate the safety risk have been performed. ABG will not sell or otherwise dispose of any GM vehicles that are the subject of a Recall Notice unless or until the necessary repairs have been made. GM and ABG represent and warrant that each will comply with the provisions of the Federal Motor Vehicle Safety Act, 49 U.S. Code §§ 30101, et seq.

14. Entire Agreement. This Agreement and its attachments represent the entire agreement regarding the subjects herein between ABG and GM and may be modified only in a writing executed by an authorized representative of each of the Parties. This Agreement governs the purchase of, and incentives provided for, 2018 Model Year vehicles. This Agreement places no obligations on either party regarding 2019 Model Year vehicles; ABG is under no obligation to submit orders for 2019 Model Year vehicles and GM is under no obligation to pay incentives on 2019 Model Year vehicles (even if ABG places early orders for such vehicles prior to the execution of a 2019 Model Year agreement). The purchase of, and incentives provided for, 2019 Model Year vehicles will be governed by a separate 2019 Model Year agreement mutually agreed upon by the parties.

15. Choice of Law. This Agreement will in all respects be interpreted, enforced and governed under the laws of the State of Michigan, without regard to the conflicts of law principles thereof.

On behalf of GM, I would like to express my appreciation for your business and hope this Agreement will continue to strengthen our business relationship.

Please return an executed copy of this Agreement acknowledging your agreement to its terms and conditions.

Very truly yours,

/s/ Edward J. Peper
Edward J. Peper
General Motors LLC
U.S. Vice President, Fleet and Commercial Sales

Date: 10/23/17

/s/ Michael Schmidt
Michael Schmidt
Avis Budget Car Rental, LLC
Senior Vice President, Fleet Services

Date: 10/31/17

Approvals:

/s/ Stephen J. Hill
Stephen J. Hill
General Motors LLC
North America Vice President, U.S. Sales and Service

Date: 10/25/17

/s/ Christopher T. Hatto
Christopher T. Hatto
General Motors LLC
CFO, Executive Director, U.S. Sales and Marketing Operations

Date: 10/24/17

Attachments Key

| | |
|----------------|--|
| Attachment 1P2 | 2018 MY Daily Rental Purchase Program Guidelines (VN9) |
| Attachment 1A | 2018 MY VN9 Minimum Equipment Guidelines |
| Attachment 1B | 2017 CY Turn-In Standards and Procedures |
| Attachment 1C | 2018 MY VN9 Tier Program – Guidelines, Rates and Parameters |
| Attachment 1D | 2018 MY YT1 Flat Rate Program – Guidelines, Rates and Parameters |
| Attachment 1R | 2018 MY [REDACTED] Program Guidelines |
| Attachment 1T | 2017CY Release and Settlement Date for True Up and Interest |
| Attachment 2 | 2018 MY National Fleet Risk Purchase Program Guidelines (VX7) |
| Attachment 2A | VX7 Minimum Equipment Requirements and Incentives |
| Attachment 3 | 2018 MY VN9 and VX7 Volume and Incentives |
| Attachment 3A | 2018 MY Production Schedule |
| Attachment 4 | Rental Incentives Payment Terms and Calendar |



Fleet and Commercial

2014 MY Repurchase Rental Minimum Equipment (VN9) Change Log

System load date

| <u>Date</u> | <u>Brand</u> | <u>Veh/Tab</u> | <u>Model</u> | <u>Change Comments</u> |
|-------------|--------------|----------------|--------------|------------------------|
|-------------|--------------|----------------|--------------|------------------------|



[2017MY Repurchase Rental Minimum Equipment \(VN9\) Change
Log](#) System load date

With the exclusion of models listed below, use previous model year's VN9 minimum equipment:

| <u>Date</u> | <u>Brand</u> | <u>Veh/Tab</u> | <u>Model</u> | <u>Change Comments</u> |
|-------------|--------------|-------------------------|-----------------------------------|---|
| 5/3/2016 | Chevrolet | Cruze | All | New model percentages and equipment changes |
| 6/13/2016 | Chevrolet | Camaro and Camaro Conv. | 1LT and 1SS | Changed specs to two trims only at 50/50 |
| 6/13/2016 | Chevrolet | Camaro and Camaro Conv. | 1SS | Changed trim on 1SS to cloth. |
| 7/18/2016 | Cadillac | XT5 | Luxury 1SC &1SD | Added |
| 7/18/2016 | Cadillac | CT6 | Lux and Premiim Lux 1SC, 1SD, 1SF | Added |
| 7/25/2016 | Buick | Envision | 1SL | Added |
| 7/25/2016 | Cadillac | CTS | 1SQ/1SR | Changed trim codes |
| 7/25/2016 | Cadillac | ATS | !SE and 1SF | Changed PEG codes |

| | | | | |
|-----------|-------|----------|-------------|--|
| 7/25/2016 | Chev | Cruze HB | 1SD and 1SF | Added Cruze HB |
| 5/31/2017 | Buick | Enclave | 1SL | Changes to sunroof and Chrome Wheel |
| 5/31/2017 | Chev | Cruze HB | All | Updated trim mix |
| 5/31/2017 | Chev | Malibu | Hybrid | Removed Hybrid and added percentage to Premier |
| 5/31/2017 | GMC | Acadia | All | Removed 7 seat option |
| 5/31/2017 | Buick | Encore | 1SL | Updated to 60% FWD and 40% AWD |
| 5/31/2017 | GMC | Terrain | 3SA | Changed trims from 3SB to 3SA |
| 6/20/2017 | Chev | Corvette | 3LT | Wheels Changed to Q7E |

Cadillac ATS Sedan
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Spec | | Spec A | Spec B |
|---------------------------|--|----------------|----------------|
| Model Code | | 6AC69 RWD | 6AC69 AWD |
| Equipment Group | | 1SE LUXURY | 1SF LUXURY |
| Volume % of Total | | 50% | 50% |
| Standard Equipment | | | |
| Engine | | 2.0L Turbo | 2.0L Turbo |
| Transmission | | Auto | Auto |
| Air Conditioning | | | |
| Air Conditioning, Rear | | | ----- |
| Steering | | | |
| Brakes | | Brembo | Brembo |
| Windows | | | |
| Door Locks | | | |
| Cruise Control | | | |
| Tilt Wheel | | | |
| Seats | | | |
| Rear Defogger | | | |
| Radio | | IO6 CUE w/ NAV | IO6 CUE w/ NAV |
| Wheels | | | |
| Floor Mats | | | |
| Seat Trim/Style | | | |
| Air Bags | | | |
| Other | | | |
| Other | | | |
| Other | | | |

| | | | |
|------------------------------------|----------|---------------------------------------|---------------------------------------|
| Other | | | |
| Required Additional Options | | CF5 Sunroof | CF5 Sunroof |
| | | ----- | |
| Exterior Colors | % | | |
| | 25 | GAN - Radiant Silver | GAN - Radiant Silver |
| | 25 | GBA - Black Raven | GBA - Black Raven |
| | 15 | G1W - Crystal White Tintcoat | G1W - Crystal White Tintcoat |
| | 10 | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat |
| | 25 | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic |
| | 100 | | |
| Interior Colors | | | |
| Leather Seating Surface | | H1Y- Jet Black | H1Y- Jet Black |
| Leather Seating Surface | | H2P - Light Platinum/Black accents | H2P - Light Platinum/Black accents |
| Leather Seating Surface | | | |
| Leather Seating Surface | | | |
| Leather Seating Surface | | | |

Cadillac CTS Sedan
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Model | 4 Dr Sedan RWD/AWD | 4 Dr Sedan RWD/AWD |
|---------------------------|--|-------------------------------|
| Model Code | 6AH69 | 6AK69 |
| Equipment Group | 1SN/1SP | 1SQ/1SR |
| Volume % of Total | 50% | 50% |
| Standard Equipment | LUXURY | PREMIUM |
| Engine | Engine 3.6L V6 - LGX | Engine 3.6L V6 - LGX |
| Transmission | Transmission, M5N | Transmission, M5N |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | ----- | ----- |
| Steering | Power Steering | Power Steering |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | IO5 - CUE | IO6 - CUE w/Nav |
| Wheels | Wheels, 17" Ultra Bright Machined - QCO | Wheels, 18" - RT5 |
| Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Leatherette Bucket - AQ9 | Seat, Leather Bucket - AQJ |
| Air Bags | Dual Front & Side - AYF | Dual Front & Side - AYF |
| Other | ----- | ----- |
| | Seating Package - Y44 | Seating Package - Y44 |
| | ----- | ----- |
| Other | XM | XM |

| | | | |
|------------------------------------|----------|------------------------------|------------------------------|
| Other Other | | OnStar | OnStar |
| Required Additional Options | | _____ | _____ |
| | | _____ | |
| Required Options 0% - 100% | | _____ | _____ |
| | | _____ | _____ |
| Excluded Options - 0% | | Color GBA | Color GBA |
| | | _____ | _____ |
| Exterior Colors | % | | |
| | 25 | GAN - Radiant Silver | GAN - Radiant Silver |
| | 25 | GBA - Black Raven | GBA - Black Raven |
| | 15 | G1W - Crystal White Tintcoat | G1W - Crystal White Tintcoat |
| | 10 | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat |
| | 25 | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic |

Interior Colors

HOY - Jet Black w/Jet Black Accents
H2D - Jet Black w/ Light Platinum Accents
HDZ - Medium Cashmere w/ Lt. Cashmere Accents

HOY - Jet Black w/Jet Black Accents
H2D - Jet Black w/ Light Platinum Accents

Cadillac CT6 Sedan
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Model | 4 Dr Sedan RWD | 4 Dr Sedan AWD | 4 Dr Sedan AWD |
|---------------------------|-------------------------------|-------------------------------|-------------------------------|
| Model Code | 6KJ69 | 6KJ69 | 6KL69 |
| Equipment Group | 1SC | 1SD | 1SF |
| Volume % of Total | 40% | 40% | 20% |
| Standard Equipment | LUXURY | LUXURY | PREMIUM LUXURY |
| Engine | Engine 2.0 Turbo - LTG | Engine 3.6L V6 - LGX | Engine 3.6L V6 - LGX |
| Transmission | Transmission, M5N | Transmission, M5N | Transmission, M5N |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | ----- | ----- | ----- |
| Steering | Power Steering | Power Steering | Power Steering |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | IO6 - CUE w/Nav | IO6 - CUE w/Nav | IO6 - CUE w/Nav |
| Wheels | | | |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Leather Bucket - AR9 | Seat, Leather Bucket - AR9 | Seat, Leather Bucket - AR9 |
| Air Bags | | | |
| Other | | | |
| Other | XM | XM | OnStar |
| Other | OnStar | OnStar | |

| | | | |
|------------------------------------|----------|---|--|
| Other | | | |
| Required Additional Options | | <p>Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6</p> <p>Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ</p> <p>-----</p> | <p>Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6</p> <p>Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ</p> <p>-----</p> |
| | | <p>Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6</p> <p>Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ</p> <p>-----</p> | <p>Seat, Leather Bucket - AQJ</p> <p>Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6</p> <p>Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ</p> <p>Comfort Package, includes (KU9) ventilated front seats and heated rear seats - KA6</p> |
| Exterior Colors | % | | |
| | 25 | GAN - Radiant Silver | GAN - Radiant Silver |
| | 25 | GBA - Black Raven | GBA - Black Raven |
| | 15 | G1W - Crystal White Tintcoat | G1W - Crystal White Tintcoat |
| | 15 | GB8 - Stellar Black Metallic | GB8 - Stellar Black Metallic |
| | 10 | G1M - Dark Adriatic Blue | G1M - Dark Adriatic Blue |
| | 10 | GC8 -Dark Emerald Metallic | GC8 -Dark Emerald Metallic |
| Interior Colors | | | |
| | | H2X - Jet Black w/Jet Black Accents | H2X - Jet Black w/Jet Black Accents |

HKW -Cinnamon with Jet
Black accents

HKY - Light Platinum with
Jet Black accents

HKW -Cinnamon with
Jet Black accents

HKY - Light Platinum
with Jet Black accents

HKW -Cinnamon with Jet
Black accents

HKY - Light Platinum with
Jet Black accents

Cadillac XTS
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Spec | Spec A | Spec B |
|-----------------------------|---|---|
| Model Code | 6GC69 | 6GX69 |
| Equipment Group | 1SB LUXURY | 1SB LUXURY |
| Equipment Group | FWD | AWD |
| Volume % of Total | 60% | 40% |
| Required Additional Options | | |
| | Navigation - IOT | Navigation - IOT |
| Exterior Colors | GAN - Radiant Silver Metallic GBA - Black Raven G7Q - Phantom Gray Metallic - NEW G1W -Crystal White Tri-coat G1M -Dark Adriatic Blue Metallic Tint | GAN - Radiant Silver Metallic GBA - Black Raven G7Q - Phantom Gray Metallic - NEW G1W -Crystal White Tri-coat G1M -Dark Adriatic Blue Metallic Tint |
| Interior Colors | AFC - Jet Black AFD - Shale w/ Jet Black Accents | AFC - Jet Black AFD - Shale w/ Jet Black Accents |

Cadillac XT5
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Spec | Spec A | Spec B |
|---------------------------|--|--|
| Model Code | 6NH26 | 6NH26 |
| Equipment Group | 1SC LUXURY | 1SD LUXURY |
| Equipment Group | FWD | AWD |
| Volume % of Total | 50% | 50% |
| Standard Equipment | | |
| Engine | Engine 3.6L V6 - LGX | Engine 3.6L V6 - LGX |
| Transmission | Transmission, 8-speed automatic, MRC | Transmission, 8-speed automatic, MRC |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | ----- | ----- |
| Airbags | AYG - driver and front passenger frontal (dual stage for passenger), front and rear head curtain, driver side knee | AYG - driver and front passenger frontal (dual stage for passenger), front and rear head curtain, driver side knee |
| Steering | Power Steering | Power Steering |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Seat, 8-Way Power Driver | Seat, 8-Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Cadillac CUE Information and Media Control System-IO5 | Cadillac CUE Information and Media Control System-IO5 |
| Wheels | 18" x 8" (45.7 cm x 20.3 cm) bright machined faced, with Light Argent accents - PTW | 18" x 8" (45.7 cm x 20.3 cm) bright machined faced, with Light Argent accents - PTW |
| Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Leather Bucket - AR9 | Seat, Leather Bucket - AR9 |
| Other | StabiliTrak | StabiliTrak |
| Other | Adaptive Remote Start - BTV | Adaptive Remote Start - BTV |
| Other | Lift Gate - Rear Power | Lift Gate - Rear Power |

| | | | |
|------------------------------------|---|--|--|
| Other | | Sunroof - C3U | Sunroof - C3U |
| Other | | Heated Seats - KA1 | Heated Seats - KA1 |
| Other | | XM Radio | XM Radio |
| Other | | Bluetooth | Bluetooth |
| | | Side Blind Zone Alert | Side Blind Zone Alert |
| | | Rear cross traffic alert | Rear cross traffic alert |
| Other | | OnStar | OnStar |
| Required Additional Options | | Cadillac CUE Information and Media Control System with Embedded Navigation - IO6 | Cadillac CUE Information and Media Control System with Embedded Navigation - IO6 |
| | | | |
| Exterior Colors | % | | |
| | | GAN - Radiant Silver | GAN - Radiant Silver |
| | | G1E - Crystal Red Tintcoat | G1E - Crystal Red Tintcoat |
| | | GB8- Stellar Black Metallic | GB8- Stellar Black Metallic |
| | | GXG - Dark Granite Metallic | GXG - Dark Granite Metallic |
| | 0 | | |
| Interior Colors | | | |
| | | HMQ - Sahara Beige | HMQ - Sahara Beige |
| | | H2X - Jet Black | H2X - Jet Black |
| | | HIR - Cirrus | HIR - Cirrus |

Cadillac Escalade
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Spec | Spec A |
|---------------------------|---------------------------------|
| Model Code | 6K15706/6C15706/6K15906/6C15906 |
| | 4WD/2WD |
| Equipment Group | 1SB LUXURY |
| Volume % of Total | 100% |
| Standard Equipment | |
| Engine | Engine Vortec 6200 V8 - L92 |
| Transmission | Transmission, Automatic |
| Air Conditioning | Air Conditioning, Auto Tri-Zone |
| Air Conditioning, Rear | Air Conditioning, Rear Aux. |
| Steering | Power Steering |
| Brakes | Brakes, Power 4Whl Disc w/ ABS |
| Windows | Power Windows |
| Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel |
| Seats | Seat, 14 Way Power Driver/Pass |
| Rear Defogger | Rear Defogger |
| Radio | Navigation - U3R |
| Wheels | Wheels, 22" aluminum - P56 |
| Floor Mats | Floor mats |
| Seat Trim/Style | Seat, Leather Bucket - AN3 |
| Air Bags | Dual Front & Side |
| Other | StabiliTrak |
| Other | Mirrors, Pwr OSRV |
| Other | Rear Park Assist |
| Other | Remote Vehicle Starter |

| | | |
|------------------------------------|---|---|
| Other | | Bluetooth Interface - UPF 3 Pass 3rd Row Seat - AS3 Sunroof - CF5 |
| Other | | XM |
| Other | | OnStar |
| Required Additional Options | | |
| | | Rear Entertain. System - U42 |
| | | |
| | | |
| | | Color 51U |
| | | Color GGW |
| Exterior Colors | % | |
| | | 41U - Black Raven G1W - Abalone White Tri- coat GAN - Radiant Silver Metallic GWT - Silver Coast G1E - Red Passion Tint |
| | 0 | |
| Interior Colors | | |
| | | H2X - Jet Black H4Y - Shale w/Cocoa accents |

Cadillac Escalade
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Spec | | Spec A |
|-----------------------------|---|--|
| Model Code | | 6K15906/6C15906 |
| | | 4WD/2WD |
| Equipment Group | | 1SB LUXURY |
| Volume % of Total | | 100% |
| Required Additional Options | | Rear Entertain. System - U42 |
| Exterior Colors | % | 41U - Black Raven G1W - Abalone White Tri-coat GAN - Radiant Silver Metallic GWT - Silver Coast G1E - Red Passion Tint |
| | 0 | |
| Interior Colors | | H2X - Jet Black H4Y - Shale w/Cocoa accents |
| | | |

2018 Chevrolet Cruze

2018MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec A | Spec B | Spec C |
|---------------------------|---|---|---|
| Model Code | 1BT69 - 4 Dr Sedan | 1BT69 - 4 Dr Sedan | 1BS69 - 4 Dr Sedan |
| Equipment Group | 1LT(1SD) | 1LT(1SD) | Premier(1SF) |
| Volume % of Total | 25% | 45% | 30% |
| Standard Equipment | | | |
| Engine | 1.4L turbo DOHC 4-cylinder - LE2 | 1.4L turbo DOHC 4-cylinder - LE2 | 1.4L turbo DOHC 4-cylinder - LE2 |
| Transmission | 6-Spd Automatic - MNU | 6-Spd Automatic - MNU | 6-Spd Automatic - MNU |
| Air Conditioning | Air Conditioning | Air Conditioning | Air Conditioning |
| Air Conditioning, Rear | ----- | ----- | ----- |
| Airbags | Front, Front and Rear Side Impact and Roof Rail - AYF | Front, Front and Rear Side Impact and Roof Rail - AYF | Front, Front and Rear Side Impact and Roof Rail - AYF |
| Airbags | Front Knee | Front Knee | Front Knee |
| Steering | Power Steering | Power Steering | Power Steering |
| Brakes | Power Brakes | Power Brakes | Power Brakes |
| Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Manual | Manual | Power |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA | Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA | Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA |

| | | | | |
|--|-----|--|--|--|
| Wheels Floor Mats Seat Trim/Style Other Other Other | | Wheels, 16" Aluminum - RS1 Floor Mats Seat, Cloth Bucket Compact Spare - SJQ ----- OnStar | Wheels, 16" Aluminum - RS1 Floor Mats Seat, Cloth Bucket Compact Spare - SJQ ----- OnStar | Wheels, 17" Aluminum - RSC Floor Mats Seat, Heated Leather Bucket - KA1 Compact Spare - SJQ XM OnStar |
| Required Additional Options | | | Convenience Package, includes (BTM) Keyless Start, (ATH) Keyless Access, (KA1) heated driver and front passenger seats and (AH5) driver 8-way power seat adjuster - 6K5 Also includes (BTV) remote vehicle starter system. Deletes (KTF) primary foldable, additional foldable key. | |
| Exterior Colors | % | | | |
| | 30 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 30 | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White |
| | 20 | (G7C) Red Hot exterior color | (G7C) Red Hot exterior color | (G7C) Red Hot exterior color |
| | 20 | (GXG) Tungsten Metallic exterior color | (GXG) Tungsten Metallic exterior color | (GXG) Tungsten Metallic exterior color |
| Interior Colors | 100 | | | |
| | | HOU - Jet Black Cloth | HOU - Jet Black Cloth | H2X - Jet Black Leather |

2018 Chevrolet Cruze

2018MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec A | Spec B | Spec C |
|---------------------------|---|---|---|
| Model Code | 1BT68 - 5 Dr Hatch | 1BT68 - 5 Dr Hatch | 1BT68 - 5 Dr Hatch |
| Equipment Group | 1LT(1SD) | 1LT(1SD) | Premier(1SF) |
| Volume % of Total | 25% | 45% | 30% |
| Standard Equipment | | | |
| Engine | 1.4L turbo DOHC 4-cylinder - LE2 | 1.4L turbo DOHC 4-cylinder - LE2 | 1.4L turbo DOHC 4-cylinder - LE2 |
| Transmission | 6-Spd Automatic - MNU | 6-Spd Automatic - MNU | 6-Spd Automatic - MNU |
| Air Conditioning | Air Conditioning | Air Conditioning | Air Conditioning |
| Air Conditioning, Rear | ----- | ----- | ----- |
| Airbags | Front, Front and Rear Side Impact and Roof Rail - AYF | Front, Front and Rear Side Impact and Roof Rail - AYF | Front, Front and Rear Side Impact and Roof Rail - AYF |
| Airbags | Front Knee | Front Knee | Front Knee |
| Steering | Power Steering | Power Steering | Power Steering |
| Brakes | Power Brakes | Power Brakes | Power Brakes |
| Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Manual | Manual | Power |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA | Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA | Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA |
| Wheels | Wheels, 16" Aluminum - RS1 | Wheels, 16" Aluminum - RS1 | Wheels, 17" Aluminum - RSC |

| | | | | |
|--|----------------------------|---|--|---|
| Floor Mats Seat Trim/Style Other Other Other | | Floor Mats Seat, Cloth Bucket Compact Spare - SJQ ----- OnStar | Floor Mats Seat, Cloth Bucket Compact Spare - SJQ ----- OnStar | Floor Mats Seat, Heated Leather Bucket - KA1 Compact Spare - SJQ XM OnStar |
| Required Additional Options | | | | |
| | | | Convenience Package, includes (BTM) Keyless Start, (ATH) Keyless Access, (KA1) heated driver and front passenger seats and (AH5) driver 8-way power seat adjuster - 6K5 Also includes (BTV) remote vehicle starter system. Deletes (KTF) primary foldable, additional foldable key. | |
| Exterior Colors | % | | | |
| | 30 10 30 15 15 | GAN - Silver Ice Metallic GB8 - Mosaic Black Metallic GAZ - Summit White (G7C) Red Hot exterior color (GPA) Graphite Metallic | GAN - Silver Ice Metallic GB8 - Mosaic Black Metallic GAZ - Summit White (G7C) Red Hot exterior color (GPA) Graphite Metallic | GAN - Silver Ice Metallic GB8 - Mosaic Black Metallic GAZ - Summit White (G7C) Red Hot exterior color (GPA) Graphite Metallic |
| Interior Colors | 100 | | | |
| | | HOU- Jet Black CLOTH | HOU- Jet Black CLOTH | H2K - Jet Black Leather |

Chevrolet Malibu

2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec B | Spec C | Spec D |
|-----------------------------------|--|--|--|--|
| Model Code | 1ZC69 | 1ZD69 | 1ZD69 | 1ZD69 |
| Equipment Group | 1LS | 1LT | 1LT + Convenience | 1LT + Convenience + Leather |
| Volume % of Total | 30% | 30% | 20% | 20% |
| Standard Equipment | | | | |
| Engine | 1.5L Turbo | 1.5L Turbo | 1.5L Turbo | 1.5L Turbo |
| Automatic Transmission | STD - MNH | STD - MNH | STD - MNH | STD - MNH |
| Air Conditioning | STD | STD | STD | STD |
| Power Seat - Driver Side w Lumbar | 6 Way | 8 Way | 8 Way | 8 Way |
| Heated Seat | N/A | N/A | N/A | STD |
| Cruise Control | STD | STD | STD | STD |
| Seat Trim | Premium Cloth | Premium Cloth | Premium Cloth | Leather |
| Radio w/CD | IOA | IOA | IOA | IOA |
| Rear Defogger | STD | STD | STD | STD |
| Body Side Moldings | | | | |
| Wheels | RS1 - 16" Aluminum | RSC - 17" Aluminum | RSC - 17" Aluminum | RSC - 17" Aluminum |
| Keyless Entry | STD | STD | STD | STD |
| Remote Start | N/A | N/A | STD | STD |
| Power Door Lock | STD | STD | STD | STD |
| Power windows | STD | STD | STD | STD |
| Airbags | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP |
| Other | Front and Rear Floor Mats | Front and Rear Floor Mats | Front and Rear Floor Mats | Front and Rear Floor Mats |
| Other | ABS | ABS | ABS | ABS |
| Other | Stabiltrak | Stabiltrak | Stabiltrak | Stabiltrak |

| Other Other | | OnStar | | XM OnStar | | XM OnStar | | XM OnStar |
|------------------------------------|----------|-------------------------------|----------|--------------------------------|--|--|--|--|
| | | Compact Spare - ZAM | | Compact Spare - ZAM | | Compact Spare - ZAM | | Compact Spare - ZAM |
| Required Additional Options | | | | | | Convenience and Technology Package, includes (BTV) remote vehicle starter system, (DD8) inside rearview auto-dimming mirror, (K16) 120-volt power outlet, (UDD) color Driver information Center, (IO5) Chevrolet MyLink Radio, (K4C) Wireless Charging, (USS) dual USB charging-only ports in rear of center console, (N34) leather-wrapped steering wheel and (VY7) leather-wrapped shift knob - WPJ | | Convenience and Technology Package, includes (BTV) remote vehicle starter system, (DD8) inside rearview auto-dimming mirror, (K16) 120-volt power outlet, (UDD) color Driver information Center, (IO5) Chevrolet MyLink Radio, (K4C) Wireless Charging, (USS) dual USB charging-only ports in rear of center console, (N34) leather-wrapped steering wheel and (VY7) leather-wrapped shift knob - WPJ |
| | | | | | | | | Leather Package, includes (KA1) heated driver and front passenger seats, (AAQ) 6-way power front passenger seat adjuster, (AT9) front passenger power lumbar seat adjuster and (UQA) Bose premium 9-speaker system - WPL |
| Excluded Options | | | | | | | | |
| | | | | | | | | |
| Exterior Colors | % | | % | | | | | |
| | 15 | G7Q - Nightfall Gray Metallic | 15 | G1W - Iridescent Pearl Tricoat | | G1W - Iridescent Pearl Tricoat | | G1W - Iridescent Pearl Tricoat |
| | 35 | GAN - Silver Ice Metallic | 15 | G7Q - Nightfall Gray Metallic | | G7Q - Nightfall Gray Metallic | | G7Q - Nightfall Gray Metallic |
| | 35 | GAZ - Summit White | 25 | GAN - Silver Ice Metallic | | GAN - Silver Ice Metallic | | GAN - Silver Ice Metallic |
| | 15 | G1M - Blue Velvet Metallic | 25 | GAZ - Summit White | | GAZ - Summit White | | GAZ - Summit White |
| | | | 20 | G8K - Sandy Ridge Metallic | | G8K - Sandy Ridge Metallic | | G8K - Sandy Ridge Metallic |

Chevrolet Camaro
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Spec | Spec A | Spec B |
|---------------------------|---|--|
| Model Code | 1AG37 | 1AJ37 |
| Equipment Group | 1LT | 1SS |
| Volume % of Total | 70% | 30% |
| Standard Equipment | 1LT | 1SS |
| Engine | Engine 2.0 Turbo - LTG | Engine 6.2 Turbo - LT1 |
| Transmission | 6 Spd Manual - MN6 | 6 Spd Manual - MN6 |
| Brakes | 4 - Wheel Disc Antilock | 4 - Wheel Disc Antilock |
| Steering | Power Steering | Power Steering |
| Airbags | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 |
| Air Conditioning | Single-zone automatic climate control -C68 | Single-zone automatic climate control -C68 |
| Radio | Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOB | Audio system, Chevrolet MyLink Radio with 8" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; voice-activated technology for radio and phone; featuring Apple CarPlay capability for compatible phone - IO5 |
| XM Radio | XM - U2K | XM - U2K |
| Bluetooth for phone | STD | STD |
| Cruise Control | STD | STD |
| Door Locks | Power Programmable | Power Programmable |
| Rear Defogger | STD | STD |
| Floor Mats | STD - front | STD - front |
| OnStar | OnStar - UE1 | OnStar - UE1 |
| Seats Adjuster | Driver 8 & Pass 6 Way Power - AV3 / AKQ | Driver 8 & Pass 6 Way Power - AV3 / AKQ |
| Seats Trim/Style | Seat, Sport Bucket (Cloth) - A50 | Seat, Sport Bucket (Cloth) - A50 |
| Seats Heated | NA | Included - KA1 |
| Steering Column | Manual rake and telescopic | Manual rake and telescopic |

| | | | |
|--|-----|--|---|
| Windows Spoiler, rear Wheels Stabilitrak Open ***See Order Guide For Complete Detail*** | | Power Available Only w/WRS Wheels, 18" Painted Aluminum - REG STD Rear Vision Camera - UVC | Power Wheels, 20" Painted Aluminum -56S STD Rear Vision Camera - UVC |
| Required Additional Options | | Transmission, Automatic - MX0 Engine, 3.6L V6 - LGX Sunroof - CF5 RS Exterior Pkg (WRS) | Transmission, Automatic - MX0 Sunroof - CF5 |
| Exterior Colors | % | | |
| | 20 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 20 | GBA - Black | GBA - Black |
| | 20 | G7C - Red Hot | G7C - Red Hot |
| | 20 | G7D - Bright Yellow | G7D - Bright Yellow |
| | 20 | G7Q - Nightfall Gray Metallic | G7Q - Nightfall Gray Metallic |
| | 100 | | |
| Interior Colors | | | |
| | | H72 - Medium Ash Gray H1T - Jet Black | H72 - Medium Ash Gray H1T - Jet Black |

Chevrolet Camaro
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Spec | Spec A | Spec B |
|---------------------------|---|--|
| Model Code | 1AG67 | 1AJ67 |
| Equipment Group | 1LT | 1SS |
| Volume % of Total | 70% | 30% |
| Standard Equipment | 1LT | 1SS |
| Engine | Engine 2.0 Turbo - LTG | Engine 6.2 Turbo - LT1 |
| Transmission | 6 Spd Manual - MN6 | 6 Spd Manual - MN6 |
| Brakes | 4 - Wheel Disc Antilock | 4 - Wheel Disc Antilock |
| Steering | Power Steering | Power Steering |
| Airbags | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 |
| Air Conditioning | Single-zone automatic climate control -C68 | Single-zone automatic climate control -C68 |
| Radio | Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOB | Audio system, Chevrolet MyLink Radio with 8" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; voice-activated technology for radio and phone; featuring Apple CarPlay capability for compatible phone - IO5 |
| XM Radio | XM - U2K | XM - U2K |
| Bluetooth for phone | STD | STD |
| Cruise Control | STD | STD |
| Door Locks | Power Programmable | Power Programmable |
| Rear Defogger | STD | STD |
| Floor Mats | STD - front | STD - front |
| OnStar | OnStar - UE1 | OnStar - UE1 |
| Seats Adjuster | Driver 8 & Pass 6 Way Power - AV3 / AKQ | Driver 8 & Pass 6 Way Power - AV3 / AKQ |
| Seats Trim/Style | Seat, Sport Bucket (Cloth) - A50 | Seat, Sport Bucket (Cloth) - A50 |

| | | | |
|---|----------|---|--|
| Seats Heated Steering Column Windows Spoiler, rear Wheels Stabilitrak Open ***See Order Guide For Complete Detail*** | | NA Manual rake and telescopic Power Available Only w/WRS Wheels, 18" Painted Aluminum - REG STD Rear Vision Camera - UVC | Included - KA1 Manual rake and telescopic Power Wheels, 20" Painted Aluminum -56S STD Rear Vision Camera - UVC |
| Required Additional Options | | Transmission, Automatic - MX0 Engine, 3.6L V6 - LGX RS Exterior Pkg (WRS) | Transmission, Automatic - MX0 |
| Exterior Colors | % | | |
| | 20 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 20 | GBA - Black | GBA - Black |
| | 20 | G7C - Red Hot | G7C - Red Hot |
| | 20 | G7D - Bright Yellow | G7D - Bright Yellow |
| | 20 | G7Q - Nightfall Gray Metallic | G7Q - Nightfall Gray Metallic |
| | 100 | | |
| Interior Colors | | H72 - Medium Ash Gray H1T - Jet Black | H72 - Medium Ash Gray H1T - Jet Black |

Chevrolet Corvette
2018MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec A | Spec B |
|-----------------------------|--|--|
| Model | Coupe | Convertible |
| Model Code | 1YY07 | 1YY67 |
| Equipment Group | 3LT | 3LT |
| Required Additional Options | <p>Dual Mode Performance Exhaust - NPP</p> <p>Transmission, 8-speed paddle shift with automatic modes - M5U</p> <p>Z51-style 5-split spoke, chrome aluminum, 19" x 8.5" (48.3 cm x 21.6 cm) front and 20" x 10" (50.8 cm x 25.4 cm) rear-Q7E</p> <p>Transparent Roof - CC3</p> | <p>Dual Mode Performance Exhaust - NPP</p> <p>Transmission, 8-speed paddle shift with automatic modes - M5U</p> <p>Z51-style 5-split spoke, chrome aluminum, 19" x 8.5" (48.3 cm x 21.6 cm) front and 20" x 10" (50.8 cm x 25.4 cm) rear-Q7E</p> <p>Transparent Roof - CC3</p> |
| Exterior Colors | <p>GAN - Blade Silver Metallic</p> <p>GBA - Black</p> <p>GC6 - Corvette Racing Yellow (premium color)</p> <p>GKZ - Red</p> | <p>GAN - Blade Silver Metallic</p> <p>GBA - Black</p> <p>GC6 - Corvette Racing Yellow (premium color)</p> <p>GKZ - Red</p> |
| Interior Colors | <p>195 - Black</p> <p>345 - Kalahari</p> <p>145 - Gray</p> | <p>195 - Black</p> <p>345 - Kalahari</p> <p>145 - Gray</p> |
| Convertible Top Colors | | 21T = Kalahari, 37T = Gray, 41T = Black |

Chevrolet Trax
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Model | Spec A | Spec B | Spec C | Spec D |
|--------------------------|---|---|---|---|
| Model Code | 1JV76 | 1JS76 | 1JW76 | 1JT76 |
| Equipment Group | LT - FWD | 1LT - AWD | LTZ - FWD | LTZ - AWD |
| Volume % of Total | 30% | 20% | 30% | 20% |
| Standard Equipment | | | | |
| Engine | LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder | LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder | LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder | LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder |
| Transmission | MNK - Transmission, 6-speed automatic | MNK - Transmission, 6-speed automatic | MNK - Transmission, 6-speed automatic | MNK - Transmission, 6-speed automatic |
| Air Conditioning | C60 - Single Zone Manual | C60 - Single Zone Manual | C60 - Single Zone Manual | C60 - Single Zone Manual |
| Steering | NJ1 - power, non-variable ratio, electric | NJ1 - power, non-variable ratio, electric | NJ1 - power, non-variable ratio, electric | NJ1 - power, non-variable ratio, electric |
| Brakes | JM4 - 4-wheel antilock, front disc/rear drum | JM4 - 4-wheel antilock, front disc/rear drum | JM4 - 4-wheel antilock, front disc/rear drum | JM4 - 4-wheel antilock, front disc/rear drum |
| Windows | Power with driver Express-Up/Down | Power with driver Express-Up/Down | Power with driver Express-Up/Down | Power with driver Express-Up/Down |
| Door Locks | Door locks, power programmable Door locks, rear child security | Door locks, power programmable Door locks, rear child security | Door locks, power programmable Door locks, rear child security | Door locks, power programmable Door locks, rear child security |
| Cruise Control | STD | STD | STD | STD |
| Tilt & Telescoping Wheel | | | | |
| Seats | AH3, driver 4-way manual | AH3, driver 4-way manual | AH3, driver 4-way manual | AH3, driver 4-way manual |
| Rear Defogger | | | | |

| | | | | | |
|------------------------------------|--|---|---|---|---|
| Radio | | UQ3 - Audio system feature, 6-speaker system | UQ3 - Audio system feature, 6-speaker system | UQA - Audio system feature, Bose premium 7-speaker system with amplifier, including subwoofer | UQA - Audio system feature, Bose premium 7-speaker system with amplifier, including subwoofer |
| Wheels | | RRZ - Wheels, 16" (40.6 cm) aluminum | RRZ - Wheels, 16" (40.6 cm) aluminum | 5P4 - Wheels, 18" (45.7 cm) aluminum | 5P4 - Wheels, 18" (45.7 cm) aluminum |
| Floor Mats | | STD | STD | STD | STD |
| Seat Trim/Style | | | | | |
| Airbags | | STD | STD | STD | STD |
| Rear Camera | | STD | STD | STD | STD |
| Required Additional Options | | | | | |
| | | PDB Package(which includes AG9, EVK, N34, UD7) | PDB Package(which includes AG9, EVK, N34, UD7) | Sunroof - CF5 | Sunroof - CF5 |
| Exterior Colors | | | | | |
| | | GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met | GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met | GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met | GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met |
| TOTAL | | | | | |
| Interior Colors | | | | | |

| | | | | | |
|--|-----|----------------------------|----------------------------|----------------------------|----------------------------|
| | 80% | AES - Jet Black | AES - Jet Black | AEW - Jet Black | AEW - Jet Black |
| | 10% | AET - Jet Black/Titanium | AET - Jet Black/Titanium | AEX - Jet Black/Titanium | AEX - Jet Black/Titanium |
| | 10% | AEV - Jet Black/Brownstone | AEV - Jet Black/Brownstone | AEY - Jet Black/Brownstone | AEY - Jet Black/Brownstone |

| Exterior Colors | % | | | | |
|------------------------------|-----|----------------------------|----------------------------|--|------------------------------|
| | 20 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | | GAN - Silver Ice Metallic |
| | 20 | GBU - Arctic Ice | GBU - Arctic Ice | | GBU - Arctic Ice |
| | 20 | GLJ - Ashen Gray Metallic | GLJ - Ashen Gray Metallic | | GLJ - Ashen Gray Metallic |
| | 20 | GBE - Crystal Red Tintcoat | GBE - Crystal Red Tintcoat | | GBE - Crystal Red Tintcoat |
| | 20 | (GXH) Blue Ray Metallic | (GXH) Blue Ray Metallic | | (GXH) Blue Ray Metallic |
| | 100 | | | | |
| Interior Colors | | | | | |
| AEN - Black Cloth | | AEN - Black Cloth | AEN - Black Cloth | | |
| ADW - Black Leather | | | ADW - Black Leather | | ADW - Black Leather |
| ADX - Black/Titanium Leather | | | | | ADX - Black/Titanium Leather |

**Chevrolet
Equinox
2018MY Repurchase Rental Minimum
Equipment (VN9)**

| Spec | | Spec A | Spec B | Spec C | Spec D |
|--------------------------|--|------------------------------------|------------------------------------|--------------------------------------|--------------------------------------|
| Model Code | | 1XR26 | 1XY26 | 1XS26 | 1XZ26 |
| Equipment Group | | 1LT | 1LT | Premier | Premier |
| Model | | 4 Dr Utility FWD | 4 Dr Utility AWD | 4 Dr Utility FWD | 4 Dr Utility AWD |
| Volume % of Total | | 35% | 35% | 15% | 15% |
| Standard Equipment | | 1LT | 1LT | 1LZ | 1LZ |
| Engine | | 1.5L Turbo DOHC 4-cylinder - LYX | 1.5L Turbo DOHC 4-cylinder - LYX | 1.5L Turbo DOHC 4-cylinder - LYX | 1.5L Turbo DOHC 4-cylinder - LYX |
| Transmission | | 6-Speed Automatic - MNH | 6-Speed Automatic - MNH | 6-Speed Automatic - MNH | 6-Speed Automatic - MNH |
| Air Conditioning | | Air Conditioning | Air Conditioning | Auto HVAC | Auto HVAC |
| Air Conditioning, Rear | | ----- | ----- | ----- | ----- |
| Steering | | Variable Electric Power Steering | Variable Electric Power Steering | Variable Electric Power Steering | Variable Electric Power Steering |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | | Power w/ Express Down on all doors | Power w/ Express Down on all doors | Power w/ Express Down on all doors | Power w/ Express Down on all doors |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt & Telescoping Wheel | | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel |
| Seats | | Manual Driver w/power Hgt & Lumbar | Manual Driver w/power Hgt & Lumbar | Seat, 8-Way Power Driver & Passenger | Seat, 8-Way Power Driver & Passenger |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | | IOB | IOB | IO5 | IO5 |
| Wheels | | Wheels, 17" aluminum - RSB | Wheels, 17" aluminum - RSB | Wheels, 18" aluminum - RV6 | Wheels, 18" aluminum - RV6 |
| Floor Mats | | Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Cloth Bucket | Seat, Cloth Bucket | Heated Seat, Bucket | Heated Seat, Bucket |

| Airbags Other Other Other Other | | Frt Side and Frt/RR Head Curtain ----- StabiliTrak OnStar XM | Frt Side and Frt/RR Head Curtain ----- StabiliTrak OnStar XM | Frt Side and Frt/RR Head Curtain StabiliTrak OnStar XM | Frt Side and Frt/RR Head Curtain StabiliTrak OnStar XM |
|---|--|---|---|---|---|
| Required Additional Options | | <p>Confidence & Convenience Package - PCP Includes: Driver Confidence Package, includes (UD7) Rear Park Assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (DWK) outside heated power-adjustable manual-folding body-color mirrors with turn signal indicators</p> <p>Driver Convenience Package, includes (BTV) Remote Start, (CJ2) dual-zone automatic climate control, (KA1) driver and front passenger heated seats, (N34) leather-wrapped steering wheel, (UG1) Universal Home Remote and (TB5) power liftgate</p> | <p>Confidence & Convenience Package - PCP Includes: Driver Confidence Package, includes (UD7) Rear Park Assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (DWK) outside heated power-adjustable manual-folding body-color mirrors with turn signal indicators</p> <p>Driver Convenience Package, includes (BTV) Remote Start, (CJ2) dual-zone automatic climate control, (KA1) driver and front passenger heated seats, (N34) leather-wrapped steering wheel, (UG1) Universal Home Remote and (TB5) power liftgate</p> | | |

| Exterior Colors | | % | % | | | | |
|--------------------|----|-----|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | 10 | 30 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | | 30 | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White |
| | | 10 | G7Q - Nightfall Grey Metallic | G7Q - Nightfall Grey Metallic | G7Q - Nightfall Grey Metallic | G7Q - Nightfall Grey Metallic | G7Q - Nightfall Grey Metallic |
| | | 15 | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat |
| | | 15 | G1W - Iridescent Pearl Tintcoat | G1W - Iridescent Pearl Tintcoat | G1W - Iridescent Pearl Tintcoat | G1W - Iridescent Pearl Tintcoat | G1W - Iridescent Pearl Tintcoat |
| | | 100 | | | | | |
| Interior Colors | | | | | | | |
| Premium Cloth | | | H1T - Jet Black | H1T - Jet Black | | H1Y - Jet Black | H1Y - Jet Black |
| Perforated Leather | | | | | HQK - Medium Ash Gray | HQK - Medium Ash Gray | |

Chevrolet Tahoe
2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec B |
|---------------------------|---|---|
| Model Code | CC15706 | CK15706 |
| Equipment Group | 1LT - 2WD | 1LT - 4WD |
| Volume % of Total | 60% | 40% |
| Standard Equipment | | |
| Engine | Engine Vortec 5.3L EcoTec3 V8 - L83 | Engine Vortec 5.3L EcoTec3 V8 - L84 |
| Transmission | Transmission, Automatic | Transmission, Automatic |
| Air Conditioning | Air Conditioning, Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | Air Conditioning, Rear Aux. | Air Conditioning, Rear Aux. |
| Steering | Power Steering | Power Steering |
| Brakes | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Air Bags | Dual Front & Side | Dual Front & Side |
| Radio | Radio AM/FM/CD - UUI | Radio AM/FM/CD - UUI |
| Wheels | 18" x 8.5" (45.7 cm x 21.6 cm) aluminum with high-polished finish - PZX | 18" x 8.5" (45.7 cm x 21.6 cm) aluminum with high-polished finish - PZX |
| Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Cloth Bucket - A95 | Seat, Cloth Bucket - A95 |
| Other | StabiliTrak | StabiliTrak |
| Other | Rear Park Assist | Rear Park Assist |
| Other | Power Adj Pedals | Power Adj Pedals |
| Other | Bluetooth Interface | Bluetooth Interface |

| Other Other | | XM OnStar | XM OnStar |
|-----------------------------------|---|---|---|
| Requird Additional Options | | <p align="center"><u>PCK - Luxury Pkg.</u></p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p> | <p align="center"><u>PCK - Luxury Pkg.</u></p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p> |
| Exterior Colors | % | 10 GBA - Black 15 G1E - Siren Red Metallic 30 GAZ - Summit White 30 GAN - Silver Ice Metallic 15 G1C - Slate Gray Metallic | GBA - Black G1E - Siren Red Metallic GAZ - Summit White GAN - Silver Ice Metallic G1C - Slate Gray Metallic |
| Interior Colors | | H2V - Jet Black/Dark Ash H0K - Cocoa/Dune H2U - Jet Black | H2V - Jet Black/Dark Ash H0K - Cocoa/Dune H2U - Jet Black |

Chevrolet Traverse
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Model | | Spec A | Spec B | Spec C | Spec D | Spec E |
|--------------------|--|---|---|---|---|---|
| Model Code | | 1NC56 | 1NC56 | 1NW56 | 1NW56 | NX56 |
| Equipment Group | | 1LT - FWD | 3LT - FWD | 1LT - AWD | 3LT - AWD | Premier -AWD |
| Volume % of Total | | 25% | 20% | 25% | 15% | 15% |
| Standard Equipment | | | | | | |
| Engine | | 3.6 L V6 -LFY AUTOMATIC, 9-SPEED - M3V | 3.6 L V6 -LFY AUTOMATIC, 9- SPEED - M3V | 3.6 L V6 -LFY AUTOMATIC, 9-SPEED - M3V | 3.6 L V6 -LFY AUTOMATIC, 9-SPEED - M3V | 3.6 L V6 -LFY AUTOMATIC, 9-SPEED - M3V |
| Transmission | | | | | | |
| Air Conditioning | | Auto, tri-zone Power assist, variable | Auto, tri-zone Power assist, variable | Auto, tri-zone Power assist, variable | Auto, tri-zone Power assist, variable | Auto, tri-zone Power assist, variable |
| Steering | | w/ABS, StabiliTrak, Tire Pressure Mon | w/ABS, StabiliTrak, Tire Pressure Mon | w/ABS, StabiliTrak, Tire Pressure Mon | w/ABS, StabiliTrak, Tire Pressure Mon | w/ABS, StabiliTrak, Tire Pressure Mon |
| Brakes | | Power | Power | Power | Power | Power |
| Windows | | RKE standard | RKE standard | RKE standard | RKE standard | RKE standard |
| Door Locks | | standard | standard | standard | standard | standard |
| Cruise Control | | Tilt & telescoping | Tilt & telescoping | Tilt & telescoping | Tilt & telescoping | Tilt & telescoping |
| Tilt Wheel | | Front buckets, rear benches | Ft buckets, 2nd row captain's chairs | Front buckets, rear benches | Ft buckets, 2nd row captain's chairs | Ft buckets, 2nd row captain's chairs |
| Seats | | standard | standard | standard | standard | standard |
| Rear Defogger | | IOA | IO6 | IO5 | IO6 | IO6 |
| Radio | | 18" aluminum - RT1 | 20" aluminum - SP6 | 18" aluminum - RT1 | 20" aluminum - SP6 | 20" aluminum - SLY |
| Wheels | | all seating positions | all seating positions | all seating positions | all seating positions | all seating positions |
| Floor Mats | | | | | | |
| Seat Trim/Style | | | | | | |

| | | | | | | | |
|------------------------------------|---|-----|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| Other | | | 8-way power driver | 8-way power driver | 8-way power driver | 8-way power driver | 8-way power driver |
| Other | | | Rear Parking Assist audible alert | Rear Parking Assist audible alert | Rear Parking Assist audible alert | Rear Parking Assist audible alert | Rear Parking Assist audible alert |
| Other | | | --- | Rear Camera in ISRV mirror | --- | Rear Camera in ISRV mirror | Rear Camera in ISRV mirror |
| Other | | | --- | Power tailgate | --- | Power tailgate | Power tailgate |
| Other | | | Steering wheel w/audio controls | Steering wheel w/audio controls | Steering wheel w/audio controls | Steering wheel w/audio controls | Steering wheel w/audio controls |
| Other | | | OnStar Directions & Connections | OnStar Directions & Connections | OnStar Directions & Connections | OnStar Directions & Connections | OnStar Directions & Connections |
| Other | | | --- | --- | --- | --- | PCL Personal Connectivity Pkg |
| Other | | | XM | XM | XM | XM | |
| Required Additional Options | | | | | | | |
| | | | | | | C3U - Sunroof | |
| Exterior Colors | | | | | | | |
| | % | % | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | | 30 | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White |
| | | 30 | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat | GPJ - Cajun Red Tintcoat |
| | | 10 | G1W - Iridescent Pearl Tri-Coat | G1W - Iridescent Pearl Tri-Coat | G1W - Iridescent Pearl Tri-Coat | G1W - Iridescent Pearl Tri-Coat | G1W - Iridescent Pearl Tri-Coat |
| | | 15 | G9K - Satin Steel Metallic | Satin Steel Metallic -G9K | Satin Steel Metallic -G9K | Satin Steel Metallic -G9K | Satin Steel Metallic -G9K |
| | | 15 | | | | | |
| | 0 | 100 | | | | | |
| Interior Colors | | | | | | | |

| | | | | | |
|------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Premium Cloth | H0U - Jet Black | | H0U - Jet Black | | |
| Perforated Leather-Appointed | | H0Y - Jet Black | | H0Y - Jet Black | H1Y - Jet Black |
| Premium Cloth | HJO - Dark Atmosphere/Med. Ash Gray | | HJO - Dark Atmosphere/Med. Ash Gray | | |
| Perforated Leather-Appointed | | HBO - Dark Atmosphere/Med. Ash Gray | | HBO - Dark Atmosphere/Med. Ash Gray | H79 - Dark Atmosphere/Med. Ash Gray |
| Premium Cloth | HK8 - Jet Black/Dark Galvanized | | HK8 - Jet Black/Dark Galvanized | | |
| Perforated Leather-Appointed | | HK9 - Jet Black/Dark Galvanized | | HK9 - Jet Black/Dark Galvanized | HKE - Jet Black/Dark Galvanized |

Chevrolet Suburban
2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|-----------------------------|-----|---|---|
| Model Code | | CC15906 | CK15906 |
| | | 1LT -2WD | 1LT - 4WD |
| Equipment Group | | 1LT | 1LT |
| Volume % of Total | | 60% | 40% |
| Required Additional Options | | <p>PCK - Luxury Pkg.</p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p> | <p>PCK - Luxury Pkg.</p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p> |
| Exterior Colors | % | | |
| | 10 | GBA - Black | GBA - Black |
| | 15 | G1E - Siren Red Metallic | G1E - Siren Red Metallic |
| | 30 | GAZ - Summit White | GAZ - Summit White |
| | 30 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 15 | G1C - Slate Gray Metallic | G1C - Slate Gray Metallic |
| | 100 | | |
| Interior Colors | | H2V - Jet Black/Dark Ash | H2V - Jet Black/Dark Ash |
| | | H0K - Cocoa/Dune | H0K - Cocoa/Dune |
| | | H2U - Jet Black | H2U - Jet Black |

Chevrolet Express
2018MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec C | Spec D | Spec E |
|-----------------------------|---|---|---|
| Model | Van Reg WB RWD | Van Reg WB RWD | Van Ext WB RWD |
| Equipment Group | | | |
| Model Code | CG23406 | CG33406 | CG33706 |
| Volume % of Total | | | |
| Standard Equipment | 1LT | 1LT | 1LT |
| Required Additional Options | Radio AM/FM/CD - U0H Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 UVC Rear Camera | Radio AM/FM/CD - U0H Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 UVC Rear Camera | Radio AM/FM/CD - U0H Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 UVC Rear Camera |
| Exterior Colors | | | |
| 50U - Summit White | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White |
| Interior Colors | | | |
| 93G - Medium Pewter | 93G - Medium Pewter | 93G - Medium Pewter | 93G - Medium Pewter |

Buick Cascada

2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A |
|--------------------|--|
| Model Code | 4WT67 |
| Equipment Group | 1SP |
| Volume % of Total | 100% |
| Standard Equipment | 1SP |
| Engine | Engine, 1.6L turbo 4-cylinder, SIDI DOHC - LWC |
| Transmission | Transmission, 6-speed automatic - MH7 |
| Air Conditioning | Air Cond. Auto Dual Zone - CJ2 |
| Steering | Power Steering, Electric |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control |
| Tilt Wheel | Manual Rake and Telescoping |
| Seats | 8-Way Power Driver Seat (includes lumbar) |
| Seats | Power Passenger Seat |
| Seats | Heated Seats, driv. & pass |
| Rear Defogger | Rear Defogger |
| Radio | Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones |
| Radio | Radio Controls, steering wheel mounted |
| Stabilitrak | Includes Traction Control |
| Wheels | Wheels, 20" (50.8 cm) dynamic twin-spoke bi-color finish - RTH |
| Floor Mats | Floor Mats |
| Seat Trim/Style | Seats, Leather Appointed Bucket - A51 |
| Other | |
| Other | High Resolution Driver Information Center |

| | | |
|------------------------------------|----------|--|
| Other | | OnStar |
| Other | | |
| Other | | |
| Other | | Fog Lamps |
| Other | | |
| Required Additional Options | | |
| | | |
| Exterior Colors | % | |
| | | Summit White - GAZ Ebony Twilight Metallic-GB9 Toasted Coconut Metallic-GDB Smoked Pearl Metallic-GR5 Flip Chip Silver Metallic-GWD Deep Sky Metallic-GWJ |
| Interior Colors | | |
| | | Jet Black seats with Jet Black accents-4AA Light Neutral seats with Jet Black accents-4CG |

Buick LaCrosse (ALL NEW)
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Model | Spec A | Spec B | Spec C | Spec D |
|--------------------|--|--|--|--|
| Model Code | 4ZB79 | 4ZB79 | 4ZC79 | 4ZC79 |
| Equipment Group | 1SL | 1SL | 1SP | 1SP |
| Volume % of Total | 50% | 20% | 10% | 20% |
| Standard Equipment | 1SL | 1SL | 1SP | 1SP |
| Engine | 3.6L V6, DI, VVT with cylinder deactivation(LGX) Hybrid Propulsion Electric -HP5 | 3.6L V6, DI, VVT with cylinder deactivation(LGX) Hybrid Propulsion Electric -HP5 | 3.6L V6, DI, VVT with cylinder deactivation(LGX) Hybrid Propulsion Electric -HP5 | 3.6L V6, DI, VVT with cylinder deactivation(LGX) Hybrid Propulsion Electric -HP5 |
| Transmission | 6-Speed Automatic | 6-Speed Automatic | 6-Speed Automatic | 6-Speed Automatic |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Steering | Power Steering, Electric | Power Steering, Electric | Power Steering, Magnetic | Power Steering, Magnetic |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Manual Rake and Telescoping | Manual Rake and Telescoping | Manual Rake and Telescoping | Manual Rake and Telescoping |
| Seats | 8-Way Power Driver Seat (includes lumbar) | 8-Way Power Driver Seat (includes lumbar) | 8-Way Power Driver Seat (includes lumbar) | 8-Way Power Driver Seat (includes lumbar) |
| Seats | Power Passenger Seat | Power Passenger Seat | Power Passenger Seat | Power Passenger Seat |
| Seats | Heated Seats, driv. & pass | Heated Seats, driv. & pass | Heated and Ventilated Seats, driv. & pass | Heated and Ventilated Seats, driv. & pass |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones | Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones | Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones | Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones |
| Radio | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted |
| Stabilitrak | Includes Traction Control | Includes Traction Control | Includes Traction Control | Includes Traction Control |
| Wheels | Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA) | Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA) | Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA) | Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA) |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats | Floor Mats |

| | | | | | |
|------------------------------------|----------|--|--|---|---|
| Seat Trim/Style | | Seats, Leather Appointed Bucket - A51 | Seats, Leather Appointed Bucket - A51 | Seats, Leather Appointed Bucket - A51 | Seats, Leather Appointed Bucket - A51 |
| Other | | | | Hi-Per Strut Suspension | Hi-Per Strut Suspension |
| Other | | High Resolution Driver Information Center | High Resolution Driver Information Center | High Resolution Driver Information Center | High Resolution Driver Information Center |
| Other | | 4GO Wheel, compact spare 17" (43.2 cm) steel | 4GO Wheel, compact spare 17" (43.2 cm) steel | 4GO Wheel, compact spare 17" (43.2 cm) steel | 4GO Wheel, compact spare 17" (43.2 cm) steel |
| Other | | OnStar | OnStar | OnStar | OnStar |
| Other | | | | Driver Confidence Package #1, includes (UFG) Rear Cross-Traffic Alert and (UKC) Side Blind Zone Alert with Lane Change Alert(B26) | Driver Confidence Package #1, includes (UFG) Rear Cross-Traffic Alert and (UKC) Side Blind Zone Alert with Lane Change Alert(B26) |
| Other | | | | Wireless Charging, located in center console(K4C) | Wireless Charging, located in center console(K4C) |
| Other | | Fog Lamps | Fog Lamps | Fog Lamps | Fog Lamps |
| Other | | | | | |
| Required Additional Options | | | | | |
| | | | Sunroof - C3U | | Sunroof - C3U |
| Exterior Colors | % | | | | |
| | 15 | Satin Steel Metallic -(G9K) | Satin Steel Metallic -(G9K) | Satin Steel Metallic -(G9K) | Satin Steel Metallic -(G9K) |
| | 10 | Red Quartz Tintcoat -(GPJ) | Red Quartz Tintcoat -(GPJ) | Red Quartz Tintcoat -(GPJ) | Red Quartz Tintcoat -(GPJ) |
| | 15 | White Frost Tricoat -G1W | White Frost Tricoat1 -G1W | White Frost Tricoat1 -G1W | White Frost Tricoat1 -G1W |
| | 30 | Quicksilver Metallic -GAN | Quicksilver Metallic3 -GAN | Quicksilver Metallic3 -GAN | Quicksilver Metallic3 -GAN |
| | 30 | Summit White -GAZ | Summit White -GAZ | Summit White -GAZ | Summit White -GAZ |

| | | | | | |
|------------------------|-----|--|--|--|--|
| | 100 | | | | |
| Interior Colors | | Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents -H1Y Brandy seats with Ebony interior accents -HI9 | Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents -H1Y Brandy seats with Ebony interior accents -HI9 | Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents -H1Y Brandy seats with Ebony interior accents -HI9 | Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents -H1Y Brandy seats with Ebony interior accents -HI9 |

Buick Encore

2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec A |
|------------------------|---|---|
| Model Code | 4JV76 | 4JN76 |
| Equipment Group | Essence Trim - 1SL - FWD | Essence Trim - 1SL - AWD |
| Volume % of Total | 60% | 40% |
| Standard Equipment | 1SL - FWD | 1SL - FWD |
| Engine | Engine, ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder sequential MFI - LUV | Engine, ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder sequential MFI - LUV |
| Transmission | Transmission, 6-speed automatic, electronically- controlled with overdrive, includes Driver Shift Control - MNK | Transmission, 6-speed automatic, electronically- controlled with overdrive, includes Driver Shift Control - MNK |
| Air Conditioning | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 |
| Air Conditioning, Rear | Air Conditioning, Rear Console | Air Conditioning, Rear Console |
| Steering | | |
| Brakes | 4-wheel antilock, 4-wheel disc - JL9 | 4-wheel antilock, 4-wheel disc - JL9 |
| Windows | Power Windows w/ Express up | Power Windows w/ Express up |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control |
| Steering Wheel | Heated, leather wrapped - N34 | Heated, leather wrapped - N34 |
| Seats | Seat, 8-way power driver, 8-way power pass | Seat, 8-way power driver, 8-way power pass |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Radio, AM/FM w/ Adriod & Apple - IO5 | Radio, AM/FM w/ Adriod & Apple - IO5 |
| Wheels | Wheels, 18" (45.7) aluminum-RRU | Wheels, 18" (45.7) aluminum-RRU |
| Floor Mats | Carpeted Floor Mats | Carpeted Floor Mats |
| Seat Trim/Style | Heated Front & Rear, Perf Leather | Heated Front & Rear, Perf Leather |
| Airbags | AUJ & AL0 | AUJ & AL0 |
| Other | | |
| Other | | |

| | | | |
|------------------------------------|----------|--------------------------------------|--------------------------------------|
| Other Other | | | |
| Required Additional Options | | | |
| | | | |
| Exterior Colors | % | | |
| | 30 | Quicksilver Metallic-GAN | Quicksilver Metallic-GAN |
| | 30 | Summit White-GAZ | Summit White-GAZ |
| | 15 | Ebony Twilight Metallic-GB0 | Ebony Twilight Metallic-GB0 |
| | 15 | Winterberry Red Metallic-GCS | Winterberry Red Metallic-GCS |
| | 10 | White Frost Tricoat-GP5 | White Frost Tricoat-GP5 |
| | 100 | | |
| Interior Colors | % | | |
| | 25 | H36 - Light Neutral w. Ebony Accents | H36 - Light Neutral w. Ebony Accents |
| | 75 | H0Y - Ebony w. Ebony Accents | H0Y - Ebony w. Ebony Accents |

Buick Envision
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Model | Spec A | Spec B |
|---------------------------|--|--|
| Model Code | 4XS26 | 4XZ26 |
| Equipment Group | Essence Trim - 1SL - FWD | Essence Trim - 1SL - AWD |
| Volume % of Total | 60% | 40% |
| Standard Equipment | 1SL - FWD | 1SL - AWD |
| Engine | Engine 2.5L DOHC 4-cylinder - LCV | Engine 2.5L DOHC 4-cylinder - LCV |
| Transmission | Transmission, Auto 6 spd - MHG | Transmission, Auto 6 spd - MHG |
| Air Conditioning | Air Conditioning, Tri-Zone - CJ4 | Air Conditioning, Tri-Zone - CJ4 |
| Air Conditioning, Rear | Air Conditioning, Rear Console | Air Conditioning, Rear Console |
| Steering | | |
| Brakes | 4Whl Disc - J17 | 4Whl Disc - J17 |
| Windows | Power Windows w/ Express up | Power Windows w/ Express up |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control |
| Steering Wheel | Heated, leather wrapped - N34 | Heated, leather wrapped - N34 |
| Seats | Seat, 8-way power driver, 8-way power pass | Seat, 8-way power driver, 8-way power pass |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Radio, AM/FM w/ Adriod & Apple - IO5 | Radio, AM/FM w/ Adriod & Apple - IO5 |
| Wheels | Wheels, 18" Polished Aluminum - PZW | Wheels, 18" Polished Aluminum - PZW |
| Floor Mats | Carpeted Floor Mats | Carpeted Floor Mats |
| Seat Trim/Style | Heated Front & Rear, Perf Leather | Heated Front & Rear, Perf Leather |
| Airbags | AUJ & AL0 | AUJ & AL0 |
| Other | Hands Free Power Lift Gate - TC2 | Hands Free Power Lift Gate - TC2 |
| Other | StabiliTrak and Traction Control - FX3 | StabiliTrak and Traction Control - FX3 |
| Other | Daytime Running Lamps, LED Signature | Daytime Running Lamps, LED Signature |
| Other | | |

| | | | |
|------------------------------------|----------|--------------------------------------|--------------------------------------|
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Other | | | |
| Required Additional Options | | | |
| | | | |
| Exterior Colors | % | | |
| | 10 | G7U - Midnight Amethyst Metallic | G7U - Midnight Amethyst Metallic |
| | 15 | G8B - Chili Red Metallic | G8B - Chili Red Metallic |
| | 15 | GB8 - Ebony Twilight Metallic | GB8 - Ebony Twilight Metallic |
| | 30 | GAZ - Summit White | GAZ - Summit White |
| | 30 | GIY - Galaxy Silver Metallic | GIY - Galaxy Silver Metallic |
| | 100 | | |
| Interior Colors | % | | |
| | 25 | H36 - Light Nuetral w. Ebony Accents | H36 - Light Nuetral w. Ebony Accents |
| | 75 | H0Y - Ebony w. Ebony Accents | H0Y - Ebony w. Ebony Accents |

Buick Enclave
2018MY Repurchase Rental Minimum
Equipment (VN9)

| Model | Spec A | Spec A | Spec B | Spec B |
|------------------------|--|--|--|--|
| Model Code | 4NB56 | 4NB56 | 4NH56 | 4NH56 |
| Equipment Group | 1SL - FWD | 1SL - FWD | 1SL - AWD | 1SL - AWD |
| Volume % of Total | 30% | 30% | 20% | 20% |
| Standard Equipment | 1SL - FWD | 1SL - FWD | 1SL - AWD | 1SL - AWD |
| Engine | Engine 3.6L V6 - LFY | Engine 3.6L V6 - LFY | Engine 3.6L V6 - LFY | Engine 3.6L V6 - LFY |
| Transmission | Transmission, Auto 9 spd - M3W | Transmission, Auto 9 spd - M3W | Transmission, Auto 9 spd - M3W | Transmission, Auto 9 spd - M3W |
| Air Conditioning | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 |
| Air Conditioning, Rear | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls |
| Steering | Variable Effort Power Steering | Variable Effort Power Steering | Variable Effort Power Steering | Variable Effort Power Steering |
| Brakes | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS |
| Windows | Power Windows w/ Express up | Power Windows w/ Express up | Power Windows w/ Express up | Power Windows w/ Express up |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic |
| Seats | Seat, 8-way power driver, 8-way power pass | Seat, 8-way power driver, 8-way power pass | Seat, 8-way power driver, 8-way power pass | Seat, 8-way power driver, 8-way power pass |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Radio, AM/FM w/CD - IO5 | Radio, AM/FM w/CD - IO5 | Radio, AM/FM w/CD - IO5 | Radio, AM/FM w/CD - IO5 |

| | | | | |
|------------------------------------|--|--|--|--|
| Wheels | Wheels, 18 " (45.7 cm) aluminum-RKQ | Wheels, 18 " (45.7 cm) aluminum-RKQ | Wheels, 18 " (45.7 cm) aluminum-RKQ | Wheels, 18 " (45.7 cm) aluminum-RKQ |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power |
| Airbags | Dual Front & Side - AY0 | Dual Front & Side - AY0 | Dual Front & Side - AY0 | Dual Front & Side - AY0 |
| Other | Power Lift Gate | Power Lift Gate | Power Lift Gate | Power Lift Gate |
| Other | StabiliTrak and Traction Control | StabiliTrak and Traction Control | StabiliTrak and Traction Control | StabiliTrak and Traction Control |
| Other | High Intensity Discharge (HID) Lighting | High Intensity Discharge (HID) Lighting | High Intensity Discharge (HID) Lighting | High Intensity Discharge (HID) Lighting |
| Other | 7 passenger seating - ABE | 7 passenger seating - ABE | 8 passenger seating - ABE | 8 passenger seating - ABE |
| Other | Heated Seats - KA1 | Heated Seats - KA1 | Heated Seats - KA1 | Heated Seats - KA1 |
| Other | Spare - No Inflation Kit | Spare - No Inflation Kit | Spare - No Inflation Kit | Spare - No Inflation Kit |
| Other | XM Radio | XM Radio | XM Radio | XM Radio |
| Other | OnStar | OnStar | OnStar | OnStar |
| Other | Remote Start | Remote Start | Remote Start | Remote Start |
| Other | Rear View Camera | Rear View Camera | | |
| Other | Rear Park Assist | Rear Park Assist | Rear Park Assist | Rear Park Assist |
| Other | 7" color touch screen with Intellilink | 7" color touch screen with Intellilink | 7" color touch screen with Intellilink | 7" color touch screen with Intellilink |
| Other | Center Side impact airbag | Center Side impact airbag | Center Side impact airbag | Center Side impact airbag |
| Other | Side Blind Zone Alert with Cross Traffic Detection | Side Blind Zone Alert with Cross Traffic Detection | Side Blind Zone Alert with Cross Traffic Detection | Side Blind Zone Alert with Cross Traffic Detection |
| Required Additional Options | | | | |
| | | Sunroof - C3U | | Sunroof - C3U |
| Exterior Colors | % | | | |

| | | | | | |
|------------------------|----------|---|---|---|---|
| | 30 | Satin Steel Metallic - G9K | Satin Steel Metallic - G9K | Satin Steel Metallic - G9K | Satin Steel Metallic - G9K |
| | 15 | Dark Slate Metallic - GPA | Dark Slate Metallic - GPA | Dark Slate Metallic - GPA | Dark Slate Metallic - GPA |
| | 15 | Pepperdust Metallic - GMU | Pepperdust Metallic - GMU | Pepperdust Metallic - GMU | Pepperdust Metallic - GMU |
| | 10 | Red Quartz Tintcoat - GPJ | Red Quartz Tintcoat - GPJ | Red Quartz Tintcoat - GPJ | Red Quartz Tintcoat - GPJ |
| | 30 | Summit White - GAZ | Summit White - GAZ | Summit White - GAZ | Summit White - GAZ |
| | 100 | | | | |
| Interior Colors | % | | | | |
| | 50 | Dark Galvanized seats with Ebony interior accents - HKE | Dark Galvanized seats with Ebony interior accents - HKE | Dark Galvanized seats with Ebony interior accents - HKE | Dark Galvanized seats with Ebony interior accents - HKE |
| | 50 | Shale seats with Ebony interior accents - H8X | Shale seats with Ebony interior accents - H8X | Shale seats with Ebony interior accents - H8X | Shale seats with Ebony interior accents - H8X |

GMC Terrain
2018MY Repurchase Rental Minimum Equipment
(VN9)

| Model | | Spec A | Spec B | Spec C | Spec D |
|--------------------|--|---|---|-------------------------------------|-------------------------------------|
| Model Code | | TXL26 | TXB26 | TXM26 | TXC26 |
| Equipment Group | | 3SA (SLE-2) - 2WD | 3SA (SLE-2) - 4WD | 4SA (SLT) - 2WD | 4SA (SLT) - 4WD |
| Equipment Group | | 3SA (SLE-2) | 3SA (SLE-2) | 4SA (SLT) | 4SA (SLT) |
| Volume % of Total | | 25% | 30% | 20% | 25% |
| Standard Equipment | | | | | |
| Engine | | 1.5L Turbo DOHC 4-cylinder LYX | 1.5L Turbo DOHC 4-cylinder LYX | 1.5L Turbo DOHC 4-cylinder LYX | 1.5L Turbo DOHC 4-cylinder LYX |
| Transmission | | Transmission, 9-speed automatic M3U | Transmission, 9-speed automatic M3U | Transmission, 9-speed automatic M3H | Transmission, 9-speed automatic M3H |
| Air Conditioning | | Auto Single Zone | Auto Single Zone | dual-zone automatic climate control | dual-zone automatic climate control |
| Steering | | Power Steering | Power Steering | Power Steering | Power Steering |
| Brakes | | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS |
| Windows | | Power Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic |
| Seats | | Seat, 5-Pass | Seat, 5-Pass | Seat, 5-Pass | Seat, 5-Pass |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | | IOR | IOR | IOS | IOS |
| Wheels | | 17" x 7" (43.2 cm x 17.8 cm) aluminum - RSB | 17" x 7" (43.2 cm x 17.8 cm) aluminum - RSB | Wheels, 18" aluminum - RV6 | Wheels, 18" aluminum - RV7 |
| Floor Mats | | Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | | Premium Cloth | Premium Cloth | Leather | Leather |

| | | | | | | |
|------------------------------------|-----|-----|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Other | | | Power Driver Seat: 8-Way | Power Driver Seat: 8-Way | Power Driver Seat: 8-Way | Power Driver Seat: 8-Way |
| Other | | | Leather Wrapped w/ Audio | Leather Wrapped w/ Audio | Leather Wrapped w/ Audio | Leather Wrapped w/ Audio |
| Other | | | Premium Audio - Pioneer 8-Spk | Premium Audio - Pioneer 8-Spk | Premium Audio - Pioneer 8-Spk | Premium Audio - Pioneer 8-Spk |
| Other | | | ----- | ----- | Remote Start | Remote Start |
| Other | | | StabiliTrak | StabiliTrak | StabiliTrak | StabiliTrak |
| Other | | | OnStar w/ Bluetooth | OnStar w/ Bluetooth | OnStar w/ Bluetooth | OnStar w/ Bluetooth |
| Other | | | XM | XM | XM | XM |
| Other | | | Manual Liftgate | Manual Liftgate | Manual Liftgate | Manual Liftgate |
| Other | | | ----- | ----- | | |
| Other | | | ----- | ----- | | |
| Other | | | ----- | ----- | | |
| Other | | | ----- | ----- | | |
| Required Additional Options | | | ----- | ----- | ----- | ----- |
| | | | | | 2.0L Turbo, 4-cylinder - LTG | 2.0L Turbo, 4-cylinder - LTG |
| Exterior Colors | % | | | | | |
| | 10 | GPJ | Red Quartz Tintcoat | Red Quartz Tintcoat | Red Quartz Tintcoat | Red Quartz Tintcoat |
| | 10 | G35 | Blue Steel Metallic | Blue Steel Metallic | Blue Steel Metallic | Blue Steel Metallic |
| | 30 | GAN | Quicksilver Metallic | Quicksilver Metallic1 | Quicksilver Metallic1 | Quicksilver Metallic1 |
| | 30 | GAZ | Summit White | Summit White3 | Summit White3 | Summit White3 |
| | 10 | GB8 | Ebony Twilight Metallic | Ebony Twilight Metallic1 | Ebony Twilight Metallic1 | Ebony Twilight Metallic1 |
| | 10 | G8K | Coppertino Metallic | Coppertino Metallic | Coppertino Metallic | Coppertino Metallic |
| | 100 | | | | | |
| Interior Colors | | | Custom Cloth | Custom Cloth | Leather | Leather |

| | | | | | |
|--|--|--|---|--|--|
| | | H1T - Jet Black H72 - Medium Ash Gray/Jet Black | H1T - Jet Black H72 - Medium Ash Gray/Jet Black | H0Y - Jet Black H17 - Medium Ash Gray/Jet Black | H0Y - Jet Black H17 - Medium Ash Gray/Jet Black |
|--|--|--|---|--|--|

GMC Acadia

2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B | Spec C | Spec C |
|------------------------|--|---|---|---|---|
| Model Code | | TNC26 | TNK26 | TND26 | TNL26 |
| Equipment Group | | 3SB (SLE-2) - FWD | 3SB (SLE-2) - AWD | 4SA (SLT-1) - FWD | 4SA (SLT-1) - AWD |
| Volume % of Total | | 30% | 20% | 30% | 20% |
| Standard Equipment | | | | | |
| Engine | | 2.5L DOHC 4-cylinder SIDI with Variable Valve Timing(LCV) | 2.5L DOHC 4-cylinder SIDI with Variable Valve Timing(LCV) | 2.5L DOHC 4-cylinder SIDI with Variable Valve Timing(LCV) | 3.6L V6, SIDI, DOHC with Variable Valve Timing(LGX) |
| Transmission | | Transmission, 6-speed automatic(M2D) | Transmission, 6-speed automatic(M2D) | Transmission, 6-speed automatic(M2D) | Transmission, 6-speed automatic(M7U) |
| Air Conditioning | | Air Conditioning, Single Zone - C67 | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 |
| Air Conditioning, Rear | | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls |
| Steering | | Power Steering | Power Steering | Power Steering | Power Steering |
| Brakes | | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS |
| Windows | | Power Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic |
| Seats | | Seat, 6-Pas-ABB | Seat, 6-Pas-ABB | Seat, 6-Pas-ABB | Seat, 6-Pas-ABB |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |

| | | | | |
|------------------------------------|--|--|--|--|
| Radio | Radio, AM/FM w/CD - US8 | Radio, AM/FM w/CD - US8 | Radio, AM/FM w/CD - US8 | Radio, AM/FM w/CD - US8 |
| Wheels | Wheels, 18" Painted aluminum - PZ4 | Wheels, 19" aluminum - P64 | Wheels, 19" aluminum - P64 | Wheels, 19" aluminum - P64 |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Deluxe Cloth, Buckets Manual | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power |
| Air Bags | Dual Front & Side - AY0 | Dual Front & Side - AY0 | Dual Front & Side - AY0 | Dual Front & Side - AY0 |
| Other | Spare - No Inflation Kit | Spare - No Inflation Kit | Spare - No Inflation Kit | Spare - No Inflation Kit |
| Other | ----- | Heated Seats - KA1 | Heated Seats - KA1 | Heated Seats - KA1 |
| Other | ----- | StabiliTrak | StabiliTrak | StabiliTrak |
| Other | 8-way power driver | 8-way power driver | 8-way power driver | 8-way power driver |
| Other | 2-way power frt pass | 2-way power frt pass | 2-way power frt pass | 2-way power frt pass |
| Other | Blue Tooth | Blue Tooth | Blue Tooth | Blue Tooth |
| Other | Body Color Molding | Body Color Molding | Body Color Molding | Body Color Molding |
| Other | Steering Wheel with Audio Controls | Steering Wheel with Audio Controls | Steering Wheel with Audio Controls | Steering Wheel with Audio Controls |
| Other | Remote Start - BTV - | Remote Start - BTV - | Remote Start - BTV - | Remote Start - BTV - |
| Other | Rear Park Assist | Rear Park Assist | Rear Park Assist | Rear Park Assist |
| Other | Rear View Camera | Rear View Camera | Rear View Camera | Rear View Camera |
| Other | Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RSZ) | Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RSZ) | Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RQH) | Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RQH) |
| Other | Power Liftgate | Power Liftgate | Power Liftgate | Power Liftgate |
| Other | ZCD - Spare Tire | ZCD - Spare Tire | ZCD - Spare Tire | ZCD - Spare Tire |
| Other | Side Roof Rails | Side Roof Rails | Side Roof Rails | Side Roof Rails |
| Other | Body Color Body Side Molding | Body Color Body Side Molding | Body Color Body Side Molding | Body Color Body Side Molding |
| Other | OnStar | OnStar | OnStar | OnStar |
| Other | XM | XM | XM | XM |
| Required Additional Options | | | 3.6L V6, SIDI, DOHC with Variable Valve Timing(LGX) | |

| | | | | | | |
|-------------------------|-----|-----|-------------------------------------|-------------------------------------|-----------------------------|-----------------------------|
| Excluded Options | | | | | | |
| Exterior Colors | % | | | | | |
| | 10 | G1E | Crimson Red Tintcoat | Crimson Red Tintcoat1 | Crimson Red Tintcoat1 | Crimson Red Tintcoat1 |
| | 15 | G1W | White Frost Tricoat | White Frost Tricoat1 | White Frost Tricoat1 | White Frost Tricoat1 |
| | 30 | GAN | Quicksilver Metallic | Quicksilver Metallic1 | Quicksilver Metallic1 | Quicksilver Metallic1 |
| | 30 | GAZ | Summit White | Summit White3 | Summit White | Summit White3 |
| | 15 | G8K | | | | |
| | 100 | | | | | |
| Interior Colors | | | | | | |
| | | | H1T - Jet Black | H1T - Jet Black | H0Y - Jet Black | H0Y - Jet Black |
| | | | H81 - Dark Ash Gray/ Light Ash Gray | H81 - Dark Ash Gray/ Light Ash Gray | H84 - Cocoa/ Light Ash Gray | H84 - Cocoa/ Light Ash Gray |

GMC Yukon
2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec B |
|---------------------------|---|---|
| Model Code | TC15706 | TK15706 |
| Equipment Group | 4SA (SLT) - 2WD | 4SA (SLT) - 4WD |
| Equipment Group | 4SA (SLT) | 4SA (SLT) |
| Volume % of Total | 60% | 40% |
| Standard Equipment | | |
| Engine | Engine Vortec 5.3L V8 Flex - LMG | Engine Vortec 5.3L V8 Flex - LMG |
| Transmission | Transmission, Automatic | Transmission, Automatic |
| Air Conditioning | Air Cond. Auto Tri- Zone | Air Cond. Auto Tri- Zone |
| Air Conditioning, Rear | Air Conditioning, Rear Aux. | Air Conditioning, Rear Aux. |
| Steering | Power Steering | Power Steering |
| Brakes | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seat | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. U42 | Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. U42 |
| Wheels | Wheels, 18" aluminum - QF8 | Wheels, 17" aluminum - N88 |
| Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Leather Bucket | Seat, Leather Bucket |
| Other | STD 3 Pass 3rd Row Seat - AS3 | STD 3 Pass 3rd Row Seat - AS3 |
| Other | StabiliTrak | StabiliTrak |
| Other | Power Adj Pedals | Power Adj Pedals |
| Other | Rear Park Assist | Rear Park Assist |

| | | | |
|------------------------------------|----------|---|---|
| Other Other Other | | XM OnStar Bluetooth for phone | XM OnStar Bluetooth for phone |
| Required Additional Options | | PCJ - Sun, Entertainment and Destinations Package includes: additional 9 months of SiriusXM Radio and NavTraffic service (CF5) power sunroof (IO6) Audio system with navigation (U42) rear seat entertainment system | PCJ - Sun, Entertainment and Destinations Package includes: additional 9 months of SiriusXM Radio and NavTraffic service (CF5) power sunroof (IO6) Audio system with navigation (U42) rear seat entertainment system |
| Exterior Colors | % | | |
| 41U - Onyx Black | 10 | GBA - Black | GBA - Onyx Black |
| 89U - Crystal Red Tintcoat | 15 | G1E - LIMITED ADDICTION RED TINT | G1E - LIMITED ADDICTION RED TINT |
| 98U - White Diamond Tricoat | 30 | GAZ - Summit White | GBN - White Diamond Tricoat |
| GAN - Quicksilver Metallic | 30 | GAN - Silver Ice Metallic | GAN - Quicksilver Metallic |
| | 15 | G1C - Pewter Metallic | G1C - Pewter Metallic |
| | 100 | | |
| Interior Colors | | | |
| 193/196 - Ebony | | H2K - Jet Black | H2K - Jet Black |
| 333/336 - Light Tan | | H2Y - Cocoa/Dune | H2Y - Cocoa/Dune |
| 833/836 - Light Titanium | | | |

GMC Yukon XL

2018MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|-----------------------------|-----|--|--|
| Model Code | | TC15906 | TK15906 |
| Equipment Group | | 4SA (SLT) - 2WD | 4SA (SLT) - 4WD |
| Volume % of Total | | 60% | 40% |
| Required Additional Options | | <p>PCJ - Sun, Entertainment and Destinations Package includes:</p> <p>additional 9 months of SiriusXM Radio and NavTraffic service</p> <p>(CF5) power sunroof</p> <p>(IO6) Audio system with navigation</p> <p>(U42) rear seat entertainment system</p> | <p>PCJ - Sun, Entertainment and Destinations Package includes:</p> <p>additional 9 months of SiriusXM Radio and NavTraffic service</p> <p>(CF5) power sunroof</p> <p>(IO6) Audio system with navigation</p> <p>(U42) rear seat entertainment system</p> |
| Exterior Colors | | % | |
| | 10 | GBA - Onyx Black | GBA - Onyx Black |
| | 15 | G1E - Crimson Red Tintcoat | G1E - Crimson Red Tintcoat |
| | 30 | GAZ - Summit White | GAZ - Summit White |
| | 30 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 15 | G9K - Satin Steel Metallic | G9K - Satin Steel Metallic |
| | 100 | | |
| Interior Colors | | | |
| 193/196 - Ebony | | H2K - Jet Black | H2K - Jet Black |
| 333/336 - Light Tan | | H2Y - Cocoa/Dune | H2Y - Cocoa/Dune |
| 833/836 - Light Titanium | | | |

General Motors Fleet

Remarketing

GENERAL MOTORS COMPANY

2017 CALENDAR YEAR

DAILY RENTAL ACQUISITION PROGRAM TURN-IN STANDARDS AND PROCEDURES

Design, Build, and Sell the World's Best Vehicles!

GENERAL MOTORS FLEET



GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

TABLE OF CONTENTS

| | | |
|---|--|----|
| | REMARKETING CONTACT INFORMATION | 3 |
| | SECTION 1- GENERAL CONDITION STANDARDS | 4 |
| 1 | Vehicle Return Requirements | 4 |
| 2 | Title, Registration, Tax and VIN Plate | 6 |
| 3 | Vehicle Damage and Disclosure Requirements | 8 |
| 4 | Damage Allowance, Existing Damage and Previous Repairs | 10 |
| | SECTION 2- NORMAL WEAR AND TEAR AND CHARGEABLE DAMAGE | 12 |
| 1 | Glossary of Terms | 12 |
| 2 | Sheet Metal and Paint | 13 |
| 3 | Convertible Tops | 17 |
| 4 | Front and Rear Bumpers | 18 |
| 5 | Tires | 21 |
| 6 | Wheels | 22 |
| 7 | Interior Soft Trim and Carpets | 25 |
| 8 | Vehicle Glass | 26 |
| | SECTION 3- ORIGINAL AND AFTERMARKET EQUIPMENT AND ACCESSORIES | 28 |
| | SECTION 4- MISSING EQUIPMENT PROGRAM (MET) | 29 |
| | SECTION 5- VEHICLE INTEGRITY | 30 |
| | SECTION 6- LITIGATION LIABILITY | 32 |
| | SECTION 7- GENERAL TURN-IN PROCEDURES | 33 |
| 1 | Forecast | 33 |
| 2 | Delivery | 34 |
| 3 | Inspection at Turn-in | 35 |
| 4 | Vehicle Reports and Reviews | 36 |
| 5 | Acceptance/Stop Depreciation | 37 |
| 6 | Rejects | 38 |
| 7 | Miscellaneous | 39 |
| | EXHIBIT A- VEHICLE CATEGORIES/PRIOR REPAIR LIMITS | 41 |
| | EXHIBIT B- APPROVED TURN-BACK LOCATIONS | 42 |
| | EXHIBIT C- MET TABLE | 47 |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
 DAILY RENTAL ACQUISITION PROGRAM
 TURN-IN STANDARDS and PROCEDURES
 Effective for all vehicles inspected and accepted on or after January 30, 2017

GENERAL MOTORS COMPANY

Remarketing Contact Information

| Contact | Office Number | Cell Number | e-Mail Address |
|---|---------------|--------------|-----------------------|
| Dan A. Kennedy Manager, GM Remarketing | 313 665-1432 | 313 319-1946 | dan.kennedy@gm.com |
| Sandy Grinsell, Remarketing Account Mgr., All Rental Accounts | 313 667-6437 | 313-348-1973 | sandy.grinsell@gm.com |
| Audre' Walls Remarketing Account Mgr., Vehicle Acceptance, Inspections, Guidelines, and Turn-back Locations | 313 667-6444 | 313 378-4366 | audre.walls@gm.com |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

SECTION 1 - GENERAL CONDITION STANDARDS

1) Vehicle Return Requirements

- a) Vehicles must be maintained as described in the Vehicle Owner's Manual. All body and mechanical repairs must utilize General Motors parts. Failure to comply may result in permanent rejection of the vehicle.

- i) The repair/replacement of an engine or transmission that is due to non-compliance of vehicle maintenance will render the vehicle "Permanently Ineligible".

- b) Each vehicle shall be in sound mechanical and electrical operating condition. All lights and lamps must be operational. Any visible warning lights, i.e., check engine, change oil, SIR, TPS, etc., on the instrument panel must be corrected prior to turn-in or the vehicle will be "Currently Ineligible".

- c) **Rental Account (RAC) must place identification markings or RAC sticker on the driver's side rear or back glass noting the RAC name, type of return (GM Rental Repurchase), and date.**

- d) A vehicle must comply with all aspects of the applicable program parameters or it is not eligible for return.

- e) Vehicle(s) must be returned washed and vacuumed. General Motors' expectation of a vehicle's condition, when returned by the rental company, is that it will be in the same condition as it is when provided to a rental customer.

- i) A dirty interior MET charge of \$35 will be assessed when the interior of the vehicle is littered with trash. Excessive or offensive trash in the vehicle, such as cups, bottles, newspapers, food, bags, roadmaps, etc., that would hinder interior inspection would generate the dirty interior MET charge.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

- ii) Vehicles with an exterior that is too dirty to inspect will be gate released to the rental account for washing. When the vehicle is returned and inspected, a \$75 re-inspection fee will be charged unless special arrangements have been made.

- f) Vehicles must have a minimum of $\frac{1}{4}$ tank of fuel with the exception of Hawaii vehicles, which cannot exceed $\frac{1}{4}$ tank of fuel. Vehicles with less than $\frac{1}{4}$ tank of fuel but more than $\frac{1}{8}$ will be assessed a MET charge of \$15. Vehicles below $\frac{1}{8}$ tank of fuel will be deemed "Currently Ineligible" and released to the rental account for low fuel. When the vehicle is returned, a \$75 re-inspection fee will be charged.

- g) Emissions labels must be in place and legible on all vehicles returned to General Motors. Vehicles without an emission label are considered "Currently Ineligible" and will be gate released to the rental account. A \$75 re-inspection fee will be charged when the vehicle is corrected and returned.

- h) Vehicles must have two (2) sets of keys, programmed keyless remotes, owner manuals, floor mats, and all other remotes and headphones, included as original equipment.

- i) Vehicles must display actual mileage. General Motors approved procedures must be followed when repairing or replacing instrument clusters/odometers. Consult a General Motors dealer for proper replacement.

- j) All warranty and campaign claims should be completed prior to returning the vehicle to General Motors. Failure to complete warranty and/or campaign claims may render the vehicle "Currently Ineligible". Parts availability concerns for warranty and campaign repairs will be addressed on a case by case basis. A \$75 re-inspection fee will be charged when the vehicle is returned. Repair of existing body damage is not required for vehicles released for warranty, mechanical or campaign repairs.

- k) Any vehicle equipped with supplemental inflatable restraints (S.I.R.) including driver, passenger or side airbags that have been deployed, missing or otherwise disconnected, must be replaced

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

with an approved OEM replacement and must meet General Motors standards prior to turn-in.

- l) Vehicles with prior theft reports with agencies such as Carfax, Autocheck, etc., must have the reports cleared prior to returning the vehicle. If discovered after acceptance, vehicle may be rejected from the auction, if resolution is not timely.

2) Title, Registration, Tax, and VIN Plate

- a) A vehicle submitted with a Certificate of Origin (C.O.V.) or a branded title is not eligible for return.
- b) All vehicles must have a valid and current registration, at the time of acceptance. State and local taxes must be paid prior to turn-back. The Daily Rental Company must comply with state regulations pertaining to proof of payment for state and local taxes.
- c) Titles for all turn-in vehicles must be received by a General Motors approved Title Center within three (3) business days of vehicle turn-in. The vehicle turn-in date is considered the first day. General Motors approved title centers are:

Jack Cooper CT Services Title Center
20 Oak Hollow, Suite 125
Southfield, MI 48033
Phone: 248 351-9550 ext. 3004014
danderson@jackcooper.com

SGS Title Center
9805-L Northcross Center Court
Huntersville, NC 28078
Phone: 704 997-1085
Christina.campbell@sgs.com

FAX: 704 997-1090

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

- d) All title shipments to the title center must contain a packing list and include the following information:

Company Name and Address

Contact Name and Phone Number

E-mail Address and Fax Number

Full VIN for each title in the package

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

When sending more than ten titles, e-mail an Excel spreadsheet listing the VIN number of each title enclosed. From that list, the title center will “pre-receive” the titles electronically, verify the titles upon actual receipt, provide documented confirmation, and advise of any discrepancies.

- e) The Daily Rental Company must remove each vehicle at an auction or turn-in site, if the title for such vehicle is not received within 30 days of the turn-in date. The vehicle will be “Currently Ineligible” and will be assessed a re-inspection fee, if it is returned.

- f) The plate containing the Vehicle Identification Number (VIN):
 - i) Must be completely readable and properly attached to the dash panel. Any obstruction causing a portion of the plate to be covered is not acceptable.

 - ii) Cannot be damaged in any manner and must be flush and secure with rivets intact.

 - iii) Must meet these criteria otherwise the vehicle will be “Permanently Ineligible” and returned to the rental account.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

3) Vehicle Damage and Disclosure Requirements

- a) The General Motors Disclosure Policy mandates that all prior damage and repairs are electronically disclosed prior to turn back, excluding warranty repairs performed by the Daily Rental Company or a General Motors dealer.
- i) Completion of the electronic disclosure requires a User ID and password to access the Remarketing Inventory Management System (RIMS). Contact the Remarketing Account Manager assigned to your account shown on page three. The User ID, password, web address and instructions will be sent via e-mail within 24 hours of request.
- ii) The electronic disclosure box must be checked (Yes or No) confirming or denying previous damage. Failure to disclose previous damage at turn-in will be grounds for rejecting the vehicle.
- iii) Collision damage must be disclosed and supported by repair orders. Repair orders must accurately reflect all work performed and include all associated repair costs. The inspection provider, on General Motors behalf, will request a repair order when:

Previous repaired damage noted during the inspection does not agree with the disclosure

The dollar amount disclosed appears too high or low based on the visual inspection. There is no arbitrary rule or guideline, such as any damage over \$XXX amount or damage to X number of body panels, used as a basis for requesting a repair order.

The disclosed damage areas and the disclosed repair amount appear significantly out of line.

Upon request, repair orders must be received by the inspection provider within two business days of the request to maintain

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

the original turn-in date. Repair orders that are not received by the inspection provider within seven business days will cause the vehicle to be “Currently Ineligible” and gate released from the yard until the repair order is available. A \$75 re-inspection fee will be charged, if the vehicle is returned and the repair order provided.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

4) Damage Allowance, Existing Damage and Previous Repairs

- a) General Motors will absorb the cost of repairs on vehicles returned with \$450 or less existing damage.
- i) General Motors will charge the Daily Rental Company for current damage in excess of the \$450 damage allowance plus a service fee.
- ii) Missing equipment will not be included as part of the chargeable damage allowance, but will be charged per the Missing Equipment Program (refer to Section 4 for MET).
- iii) The service fee will be applied as follows:

| Amount in Excess of \$450 | Service Fee |
|---------------------------|----------------------------|
| \$0 to \$99.99 | Equal to amount over \$450 |
| \$100 to \$1,099.99 | \$100 |
| \$1,100 to \$1,549.99 | \$200 |

- b) Vehicles with existing damage exceeding \$2,000 are “Currently Ineligible” for return.
- c) Prior repairs cannot exceed \$2,500 for Category 1 vehicles, \$3,000 for Category 2 vehicles, \$3,500 for Category 3 vehicles, and \$4,500 for Category 4 vehicles. These amounts exclude costs related to vehicle glass, tires, wheels, wheel covers, SIR system components, “Loss of Use”, sales tax and towing charges. Vehicles exceeding these maximums are not eligible for turn-in. See Exhibit A – Vehicle Categories/Prior Repair Limits.
- d) Vehicles with “Poor Prior Repairs” of \$700 or less will be accepted. The estimated poor prior repair cost will be charged to the Daily Rental Company under the MET program. Vehicles with poor prior

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

repairs exceeding \$700 will be considered “Currently Ineligible” and released to the Daily Rental Company.

- e) Vehicles identified as “Currently Ineligible” due to mechanical, warranty/campaign, unacceptable glass, or un-matched tires, etc., will be gate released for repairs to these conditions only, and can be returned for acceptance consideration.
- f) When returned, if the vehicle has had partial repairs on any chargeable damage identified when it was originally inspected, including poor prior repairs, the entire vehicle must be repaired to no more than \$100 in chargeable damage. A \$75 re-inspection fee will apply.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

5)

SECTION 2 - NORMAL WEAR AND TEAR AND CHARGEABLE DAMAGE

Listed below is the nomenclature commonly used to describe types of damage on inspection reports.

Glossary of Terms “General Description”

- a) Abrasion – A lightly scratched or worn area of the finish either paint, clear coat, or chrome that does not penetrate to the base material of the part or panel.
- b) Chip – Confined area where paint has been removed from the surface usually not larger than 1/4 inch for purposes of these return guidelines.
- c) Dent – a depression of any size in the panel material whether metal, composite, or other, with or without paint damage.
- d) Ding – A small dent, an inch or less in diameter, with or without paint damage.
- e) Gouge – An area where the damage has penetrated the finish and removed a portion of the base material of the part or panel.
- f) Scratch – A cut in the surface of any material that may or may not penetrate the finish.
- g) Scuff – A worn or rough spot that is deep enough to disturb the base material of the part or panel but does not remove any base material.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Sheet Metal and Paint

The following are acceptable return conditions and applicable charges.

- a) Maximum of two dents per panel that are individually no larger than one inch in diameter, does not break the paint, and qualifies for Paintless Dent Removal (PDR) are non-chargeable.
- b) Scratches in the clear coat that do not penetrate the color coat and do not catch a finger nail are non-chargeable.
- c) Chips to door, hood or deck lid edges that do not reach flat panel surfaces are non-chargeable.
- d) An appearance fee and PDR may be used on the same panel.
- e) One dent that qualifies for PDR that contains one chip inside the dent would be charged \$50 for the PDR and a \$20 appearance fee for the chip, totaling \$70. The chip must be no larger than one-quarter (1/4) inch in diameter and cannot exhibit any spider cracks around the chip.
- f) Chipped and scratched panels:
 - i) All panels except hoods:
 - (1) One to three chips individually no larger than one-quarter (1/4) inch in diameter are non-chargeable.
 - (2) Four to six chips per panel will be charged a \$20 appearance fee.
 - (3) Over six chips per panel will require a minimum of a panel refinish.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

ii) Hood panels:

(1) The chart below shows acceptable return conditions and applicable charges for hood damage. Scratches that individually do not exceed $\frac{1}{4}$ inch in length may be used in any combination with chips but not to exceed the quantities shown in the chart.

| HOOD – LEADING EDGE, FIRST 5” | HOOD – ALL BUT LEADING EDGE | CHARGES |
|-----------------------------------|----------------------------------|---------------------|
| Maximum of 6 chips / scratches | Maximum of 3 chips / scratches | Non-chargeable |
| Maximum of 10 chips / scratches | Maximum of 6 chips / scratches | \$40 Appearance fee |
| Greater than 10 chips / scratches | Greater than 6 chips / scratches | Hood panel refinish |

g) Vehicles with damage confined to either the upper or lower half of a panel may qualify for a partial panel repair.

- i) A partial panel repair can only be considered when there is a clean break between the upper and lower portion of the panel.
- ii) A clean break is defined as a body side molding, cladding, etc., that runs from one end of the panel to the other with no gaps at either end.
- iii) Body lines are not a clean break and partial panel repair does not apply.

h) The floor of a pick-up truck box is considered one panel. Two dents in the truck box no larger than one inch that do not break the paint are non-chargeable. One dent to the wheelhouse no larger than one inch that does not break the paint is non-chargeable. PDR cannot be used on the floor or wheelhouse of a pick-up truck.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

- i) **Paintless Dent Repair** - General Motors' inspection providers will utilize **industry standards** to determine panel accessibility by vehicle. Below are PDR conditions, limitations, and applicable charges:
- i) **Conditions**
- (1) Rounded dents up to four inches in diameter
 - (2) Minor creases, shallow palm prints and protrusions are allowed
 - (3) Dents across body feature lines are allowed
 - (4) PDR may be used to repair existing qualifying damage to a previously repaired panel that meets GM and industry repair standards
- ii) **Limitations**
- (1) No PDR on poor previous repairs.
 - (2) No PDR utilizing hole drilling.
 - (3) No PDR where the paint is broken unless chip/PDR applies.
 - (4) No PDR to sharp creases or creases over six inches.
- iii) **Applicable Charges**
- (1) Up to seven dings per panel will be charged \$50 per panel.
 - (2) Eight to 12 dings per panel will be charged \$75 per panel.
 - (3) Thirteen to 15 dings per panel will be charged \$100 per panel.
 - (4) One single dent up to six inches in diameter or one large shallow dent up to 18 inches in the hood, roof or deck lid will be charged \$100.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Hail Damage Guideline

Acceptable Units:

- 1) Vehicles with less than \$2,000 in repaired or unrepaired hail damage *.
- 2) Hail damage must be repaired using PDR as defined by the Dent Wizard PDR Guide.

Ineligible Vehicles:

- 3) Vehicles with over \$2,000 in repaired or unrepaired hail damage
- 4) Vehicles showing evidence of Paintless Dent Repair that used hole-drilling techniques

* Vehicles with repaired or unrepaired hail damage of less than \$2,000 must provide a repair order or estimate detailing the damage and repair cost. The only approved PDR providers for these repair orders / estimates are either Dent Wizard or Dent Demon. If Dent Wizard or Dent Demon are not available contact your General Motors Remarketing Representative for approval of the selected PDR provider.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Convertible Tops

The following are acceptable return conditions with regard to convertible tops:

- a) Stains that can be removed by normal reconditioning
- b) Abrasions that are not visually offensive
- c) Top structure must be operational and not damaged

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Front and Rear Bumpers

- a) Bumpers will be inspected from a standing position. The chart below shows acceptable return conditions and applicable charges for painted and textured bumpers. Scratches that individually do not exceed $\frac{1}{4}$ inch in length may be used in any combination with chips but not to exceed the quantities shown in the chart.

| FRONT OR REAR BUMPER FASCIA | CHARGES |
|--|-------------------------------|
| Maximum of two dents, no larger than one inch that do not break the paint | Non-chargeable |
| Maximum of two scratches per bumper no longer than 2" and no wider than $\frac{1}{4}$ " or one scratch no longer than 4" and no wider than $\frac{1}{4}$ " | Non-chargeable |
| Minor indentations in the rear bumper cover directly below the trunk opening, with minimal paint damage | Non-chargeable |
| BUMPER COVERS WITH NO OTHER DAMAGE | |
| Maximum of 6 chips / scratches | Non-chargeable |
| 7 – 15 chips / scratches | \$20 Appearance fee |
| Greater than 15 chips / scratches | Minimum partial bumper repair |

- b) Partial bumper repairs to painted or textured surfaces are charged based upon the following criteria:

A partial bumper repair can be performed on a rolling third or 33% of the bumper. The damage can be anywhere on the bumper as long as it is confined to an area equal to a continuous third of the bumper's length.

Partial bumper repairs cannot be used for vehicles utilizing paints commonly referred to as pearl or tri-color due to color matching concerns.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

The \$20 appearance fee may be used on bumpers in conjunction with a partial bumper repair if the damage is located on different areas of the bumper. For example, when there is damage to the center of the bumper and a minor chip on the left end of the bumper, the partial bumper repair charge and appearance fee would apply eliminating the need for a full refinish.

A cracked or punctured bumper fascia will be charged a minimum partial bumper repair fee of \$125 for painted bumpers and \$175 for textured bumpers using the criteria below:

- (1) Crack must be less than four inches in total. Puncture must not exceed the diameter of a U.S. quarter.
 - (2) A maximum of two dents, individually not exceeding two inches in diameter and confined to 1/3 of the bumper area.
- v) Bumpers that are both painted and textured or two toned will be treated as separate bumpers and charged for each panel using the guidelines above.
- c) Mis-aligned front and/or rear bumper fascia from low impact collision is acceptable for \$50 per bumper re-attachment fee. This charge covers the cost of re-attaching fasteners, aligning the bumper, and applies when no other damage is present. This charge cannot be used for poor previous bumper repair.
- d) Damage on the underside of the bumper observed during the undercarriage inspection, other than breakage, will not be chargeable. Cracked or broken bumpers, regardless of location will remain a chargeable repair or replacement.
- e) License plate screw holes in the front bumper cover used to attach the license plate to the bumper, without the proper bracket, will be charged a minimum \$125 partial bumper repair.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

f) Metal Bumpers - Painted or Chrome:

A maximum of two scratches or chips per bumper that are no longer than two inches and no wider than $\frac{1}{4}$ inch or one scratch no longer than four inches and no wider than $\frac{1}{4}$ inch that penetrates the color coat but would not require filler, are acceptable at no charge.

A maximum of two dents that are individually no larger than one inch in diameter and do not damage the paint or chrome will be charged \$100.

Damage exceeding the above criteria or bumpers with chrome plating missing will result in a bumper replacement charge.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Tires

The following are acceptable conditions regarding all tires including full size spare tires which must meet the same inspection criteria as a road tire:

- a) All tires must have 4/32 inch or better original tread across all primary tread grooves without any exposed belts. All tires must match by size, brand, tire line and load and speed rating.
- b) Only GM approved replacement tires are acceptable. GM Approved 2017 Replacement Tire Table is sent as a separate document. If the replacement tire cannot be located, a replacement from an approved manufacturer may be used, however, all tires must match by size, brand, tire line and load and speed rating.
- c) Tires with mushroom-type plugs, installed from the inside out, in the tread only, are acceptable. All other plugs and/or patches are unacceptable.
- d) The space saver spare tire used on most General Motors' vehicles does not utilize the same criteria as the road tires. The space saver spare must be in the vehicle, inflated, and undamaged. The minimum 4/32 inch tread depth requirement does not apply.
- e) General Motors reserves the right to charge the Daily Rental Company via the MET Tire Program for an unacceptable repaired tire, with no right to review. Any flat, un-matched or incorrect tires will not be considered for the MET Tire Program.
- f) General Motors will allow for the replacement of two unmatched tires under the M.E.T. program.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Wheels

The following are acceptable conditions for aluminum/alloy wheels, stamped and steel wheels with appropriate charges:

Non-chargeable conditions

The face of the wheel may have light scratches or scuffs to the surface not penetrating through to the base material.

Light scratches or scuffs within one inch of the outside edge of the wheel are acceptable provided they do not, in total, exceed one-third of the circumference of the wheel and can be removed with light sanding.

Chargeable conditions

Scratches, scuffs or gouges that remove material or distort the surface of the wheel may be repaired for \$100.

Wheel Replacement

Damage to the base material that exceeds conditions identified above and are not repairable will be charged for a replacement using the Mitchell Manual.

Bent, cracked, or dented wheels are not repairable and must be charged for a replacement.

Chrome Clad Wheels

A flat rate MET charge of \$75 per wheel for chrome clad wheels that exhibit damage in excess of the non-chargeable conditions defined in the guidelines, where the damage is up to 50% on the wheel surface/ outer rim.

If the existing damage area is greater than 50% of the wheel surface /outer rim, the wheel replacement cost will be charged. This includes bent, cracked or dented wheels, deemed non-repairable as is the current guideline.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017



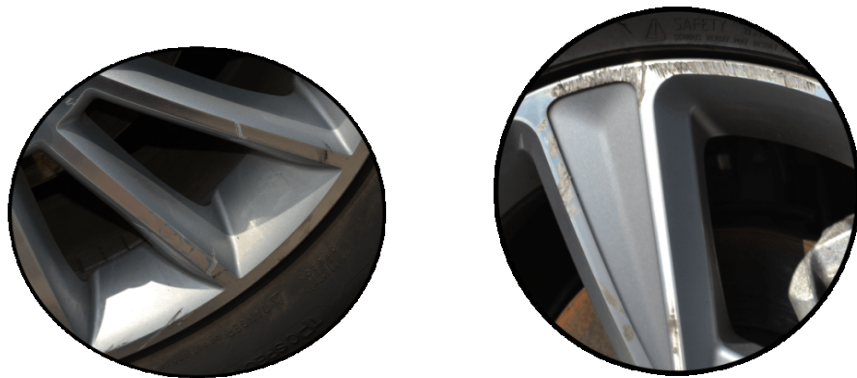
Minor scuffing non-chargeable



Non-chargeable wheel damage is defined as light scratches or scuffing that does not go through the paint or clear coat to the base material and may be removed with light sanding. This minor damage may cover up to 1/3 of the wheels circumference.

A \$100 wheel repair will be charged for similar damage as shown in the two photos below. This form of damage is commonly referred to as "curb rash". This amount will be charged against the \$450 deductible.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017



Missing material similar to or greater than this photo will require a wheel replacement charge priced from the current Mitchell Manual.



Bent, cracked or dented wheels are not repairable and must be charged for a replacement from the current Mitchell Manual.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Alloy Wheel Repair Specialists (AWRS) is the only current General Motors approved wheel repair service. They can be contacted at 800-518-3040.

2017 Daily Rental Return Guidelines

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Interior Soft Trim and Carpets

All stains which can be removed by normal reconditioning are non-chargeable.

Maximum of one burn that is less than ¼ inch in diameter and does not penetrate the backing material is non-chargeable.

Interior Soft Trim:

Leather or vinyl - tears or cuts less than two inches \$100; two to four inches \$125.

Plain cloth, no pattern – tears or cuts less than two inches \$70; two to four inches \$90.

The above repairs cannot be utilized if the damage crosses a seam in the material.

Damage exceeding the above criteria will require a trim part replacement.

Carpets:

Carpet stains that require bleaching and dying will be charged \$65 per section, i.e., right front, left front, etc.

Carpet tear or puncture less than ¾ inch in diameter \$50.

Carpet tear or puncture ¾ inch to two inches in diameter \$125.

Damage exceeding the above criteria will require carpet replacement.

Carpet retainers and sill plates must be in place. Minor surface scuffs and scratches are acceptable.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Vehicle Glass

Side, Rear, and Stationary Glass

- i) Minor pinpoint chips or vertical scratches in the side door glass is acceptable and will be noted as non-chargeable.
- ii) Minor pinpoint chips to any stationary or rear glass is acceptable and will be noted as non-chargeable.
- iii) Any damage in excess of the above will render the vehicle "Currently Ineligible" and the vehicle will be gate-released to the rental account for correction.
- iv) Side, rear, or stationery glass is not eligible for replacement under the MET Program.

a) Windshields

- i) Pinpoint chips are non-chargeable providing the glass is not sandblasted. Sandblasted glass is defined as a series of pinpoint chips in a concentrated area.
- ii) Four chips, without legs, from 1/8 inch to 3/16 inch are non-chargeable providing no more than two chips reside in the driver's side wiper area.
- iii) Chips without legs 1/8 inch or less located within one inch inbound from the frit band (windshield outer perimeter darkened area) are non-chargeable.
- iv) General Motors will not accept glass that has been repaired. Only OEM glass is acceptable (See table below for GM Windshield Glass Manufacturers).
- v) Damaged windshields may be replaced under the MET program.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
 DAILY RENTAL ACQUISITION PROGRAM
 TURN-IN STANDARDS and PROCEDURES
 Effective for all vehicles inspected and accepted on or after January 30, 2017

GM WINDSHIELD GLASS MANUFACTURERS

| Manufacturers | Brand | Brand | Brand | Brand | Brand |
|----------------------|--------------|----------------|------------------|--------------|--------------|
| AGC | AP Tech | AP Technoglass | Asahi of America | Asahi | AP |
| Carlex | | | | | |
| Pilkington | LOF | United LN | | | |
| PPG | PGW | | | | |
| Guardian | | | | | |
| Fuyao | | | | | |
| Vitro | Crinamex | Autotemplex | Vitroflex | | |
| Saint Gobian Sekurit | Sekurit | | | | |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

SECTION 3 - ORIGINAL EQUIPMENT, AFTERMARKET EQUIPMENT AND ACCESSORIES

- 1) All original equipment and accessories noted on the factory invoice must be on the vehicle. All missing parts (such as body side moldings, wheel covers, trunk mat, spare tire, rear van seats, jack and wheel wrench) are to be replaced prior to return with original GM equipment. All OEM options and accessories must be installed on the vehicle prior to being placed in daily rental service.

- 2) Any after-market parts or accessories such as navigational systems, pick-up truck bed liners, running boards, etc., installed by the rental account or their agent must have GM Remarketing approval prior to installation. Drilling, electrical modifications, etc., without prior approval will render the vehicle "Permanently Ineligible". Pick-up truck bed liners, running boards, etc., must be left on the vehicle at turn back.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

SECTION 4 - MISSING EQUIPMENT PROGRAM (MET)

- 1) The Missing Equipment Program (MET) is designed to expedite turn-in by allowing the Daily Rental Company to pay for select missing parts or accessories as determined by GM Remarketing (refer to Exhibit C), as opposed to replacing the parts or accessories. Missing MET items will be deducted from the repurchase payment to the Daily Rental Company. Missing MET items will not be included as part of the \$450 chargeable damage allowance (Refer to General Condition Standards – Section 4).

- 2) A MET charge will be assessed for vehicles turned in with one or more missing floor mats, on vehicles so equipped. The Rental Account will be charged for a front or rear set of floor mats if one is missing. Floor mats are required per the Minimum Equipment Requirements.

- 3) Keyless remotes, key fobs, and combo keys must be operational. A \$30 re-programming fee will be charged for key fobs that do not operate the vehicle. The re-programming fee is included in the MET charge for missing key fobs and combo keys.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

SECTION 5 - VEHICLE INTEGRITY

- 1) Damage which compromises the integrity of the vehicle, repaired or not, will be grounds for permanently rejecting the vehicle. Any undercarriage damage resulting from improper tie-down of the vehicle will result in permanent rejection. Damage or repairs to roof bows will result in permanent rejection. Minor damage that has not been repaired (i.e., small dents, scrapes, or scratches) which does not compromise the structural integrity of the vehicle is acceptable on the following components:
 - a) Floor Panel and Trunk Floor
 - b) Mid-rail Assembly – no bulging or deformity of side rails; enlarged (not torn) stamped holes and surface scratches less than 12 inches are acceptable
 - c) Outer Rocker Panels and Pinch Welds
 - d) Frame Rails and Rail Extensions
 - e) Sub-Frame Assemblies (Engine Cradles)
 - f) Torque Box Cover – non-collision related

- 2) Total time for frame set-up and measure of 2.0 hours or less and 1.5 hours or less for any cosmetic repair is acceptable on the following components, provided there is no structural damage and the repairs meet GM standards:
 - a) Frame rail and rail extensions
 - b) Apron and upper reinforcements
 - c) Cowl panel
 - d) Hinge and Windshield “A” pillar
 - e) Center “B” pillar

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

- 3) Pulling or sectioning frame rails, door frames, and pillars are not acceptable. Repairs that utilize body filler or Bondo will, in most cases, cause the vehicle to be permanently rejected.
- 4) Repaired damage or replacement of the following components is acceptable:
 - a) Radiator core support
 - b) Frame rail extensions
 - c) Engine sub-frame (replacements only)
 - d) Outer rocker panel
 - e) Rear body panel
 - f) Quarter panel (proper sectioning is acceptable)
 - g) Roof (repair only, no repair to roof rails)
- 5) Vehicles with misaligned doors are considered "Currently Ineligible" due to the difficulty in determining the cause of the misalignment.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

SECTION 6 - LITIGATION LIABILITY

- 1) At General Motors' discretion, the Daily Rental Company may be named in any litigation brought against General Motors as a result of the rental company's failure to disclose damages or use of non-GM OEM parts. If a Daily Rental Company attempts to return vehicles with non-disclosed damage or purposely conceals prior repairs, it will result in loss of turn-back privileges.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

SECTION 7 - GENERAL TURN-IN PROCEDURES

1) Forecast

- a) Daily Rental Company must notify GM in writing at least 30 days prior to vehicle turn-in, of the turn-in location and the return volumes.
- b) Daily Rental Company must provide the turn-in location with a two week forecast of daily return volumes every week.
- c) GM on occasion may limit daily return volumes based upon yard capacities.
- d) Forecast should be sent via e-mail to the respective General Motors account representative. Contact information including E-mail addresses can be found on page three. Failure to provide forecast, may result in delayed acceptance of vehicles.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

2) Delivery

- a) Vehicles returned for repurchase shall be delivered to a General Motors approved turn-in location and parked in the designated return area at no expense to General Motors. A list of GM approved locations is attached and is subject to change at General Motors' discretion (Exhibit B). Normal operating hours for delivery is 8 am to 5 pm, Monday through Friday. The Daily Rental Company should allow sufficient time to prepare the vehicle for turn-in including:
- i) Inspect and prep vehicle according to GM Return Guidelines, i.e., clean, vacuum, repair or replace items, as needed
 - ii) Miscellaneous M.E.T. items should be visible on the front seat
 - iii) Mark vehicle as a rental repurchase unit
 - iv) Provide electronic damage/repair disclosure
 - v) Submit a clear title to an approved Title Center (prior to returning vehicle recommended)
 - vi) Transport vehicle to nearest GM approved turn-back location
 - vii) Upon arrival at turn-back location, obtain directions to the inspection area
 - viii) Park vehicle and leave unlocked

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

3) Inspection at Turn-In

- a) Vehicles will be inspected by an authorized representative of GM, using an electronic Condition Report. The initial vehicle inspection will be provided to the Daily Rental Company at General Motors' expense.

- b) The Daily Rental Company will be charged \$75 for each inspection or verification required after the initial inspection. The \$75 re-inspection fee will be charged when a vehicle has been previously inspected and removed by the Daily Rental Company prior to acceptance, or when the Daily Rental Company replaces MET items.

- c) Hawaii vehicles will be charged \$115 for each inspection required after the initial inspection.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

4) Vehicle Reports and Reviews

- a) Vehicle Condition Reports, Missing Title Reports, Met/non-Met Reports, and Gate-Release reports are available daily through the General Motors Vehicle Inspection Website (GMIW). Rental Accounts can access this data using an assigned I.D. and password that can be obtained by contacting the GM Rental Support Representative.
- b) Vehicle worksheets are printed and available at the turn-back location for rental accounts throughout the day or on the General Motors vehicle inspection website.
- c) Reviews are conducted throughout the day. Reviews must be completed prior to 3:00 pm the day following printing of the worksheet. If the review is not completed prior to 3:00 pm, the vehicle will be processed as shown on the original inspection.
- d) Vehicles with current damage under \$450 and MET charges under \$100 will be processed as written, with no right to review. Programming of key fobs is not included in the \$100 total and is not a reviewable MET charge.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

5) Acceptance / Stop Depreciation

- a) Depreciation stops and the vehicle will be accepted once it has passed inspection, a lien-free title has been provided, and all program requirements have been satisfied.

- b) A copy of the condition report or an electronic file will serve as the acceptance receipt for the Daily Rental Company. The date used to stop depreciation will be identified on the acceptance line of the condition report or the electronic file.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

6) Rejects

- a) Rejected or ineligible vehicles must be removed from return locations within three business days of notification. Failure to remove these vehicles may delay the processing of any additional returns until the rejects have been resolved.
- b) Vehicles that are classified as permanent rejects by the inspection provider will be assessed a \$100 service charge. General Motors Remarketing will provide a quarterly invoice which will include the VIN, turn back location, and turn-in date. Payment is expected within 14 days.
- c) It is General Motors' practice to ship vehicles once they pass the inspection process, with or without acceptance. On rare occasions, the title arrives late and the vehicle exceeds the maximum allowable in-service time. When this occurs, these vehicles will be rejected and all charges incurred by the auction, including shipping cost, will be charged to the Daily Rental Account and must be paid prior to release of the vehicle.
- d) If disqualifying damage is noted after vehicle acceptance, General Motors will invoice the Daily Rental Company for the vehicle purchase price, an administrative fee of \$250, plus any additional costs incurred following vehicle acceptance (i.e., freight, cleanup, repairs), by a debit to current funds, or if no funds are available, a check forwarded to:

General Motors, LLC
Fleet – Remarketing
Renaissance Center
Tower 100, 19th Floor
MC 482-A19-B36
Detroit, MI 48265-1000
- f) Vehicles removed from the program are the responsibility of the Daily Rental Company. The Daily Rental Company must arrange vehicle pick-up at the location designated by General Motors.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

7) Miscellaneous

a) Rental Account request for return of vehicle:

i) Prior to acceptance

(1) Vehicle will be temporarily rejected by General Motors and the vehicle will be returned to the rental account. If the vehicle is returned at a later date, a \$75 re-inspection fee will be charged.

(2) Rental account will be charged a \$100 administrative fee plus any additional cost incurred, i.e., shipping and auction charges.

ii) After acceptance

(1) Payment can be stopped – The vehicle will be released to the rental account from its current location. A \$250 administrative fee will be charged to the rental account in addition to any expenses incurred by GM including inspection cost, shipping, marshaling yard fee, and auction expenses.

(2) Payment cannot be stopped or funds have already been disbursed – The vehicle will not be returned to the rental account.

b) Mechanical and body shop labor rates used to calculate chargeable damage are shown below and are subject to change:

i) \$40.00 Paint and Metal Repair

ii) \$40.00 Part Replacement or Mechanical

c) Auction and Marshaling Yard Property

i) Any abuse of personnel or property at a GM approved return facility by a Daily Rental Company representative will result in the immediate expulsion of said person from the property.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

Holidays and Closures

i) All General Motors approved turn-in locations will be closed on the following dates:

(1) January 2

(2) May 29

(3) July 4

(4) September 4

(5) November 23

(6) November 24

(7) December 25, 2017 - January 1, 2018

ii) **The last day for rental returns is December 20, 2017. Vehicle reviews must be completed by December 22, 2017.**

iii) General Motors reserves the right to amend this list of dates at its discretion.

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

GENERAL MOTORS

EXHIBIT A

VEHICLE CATEGORIES / PRIOR REPAIR LIMITS

| CATEGORY #1 | CATEGORY #2 | CATEGORY #3 | CATEGORY #4 |
|------------------|------------------|------------------|---------------------|
| \$2,500 | \$3,000 | \$3,500 | \$4,500 |
| CHEVROLET | CHEVROLET | CHEVROLET | CHEVROLET |
| Cruze | Equinox | Impala | Corvette |
| Sonic | Malibu | Camaro | Suburban |
| Spark | Captiva | Express | Tahoe |
| | Trax | Colorado | |
| | | Silverado | |
| | GMC | Traverse | |
| | Terrain | | |
| | | BUICK | CADILLAC |
| | BUICK | LaCrosse | (All Models) |
| | Encore | Regal | |
| | Verano | Enclave | GMC |
| | | Envision | Yukon / XL |
| | | | |
| | | GMC | |
| | | Savana | |
| | | Canyon | |
| | | Sierra | |
| | | Acadia | |
| | | | |
| | | | |
| | | | |
| | | | |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
 DAILY RENTAL ACQUISITION PROGRAM
 TURN-IN STANDARDS and PROCEDURES
 Effective for all vehicles inspected and accepted on or after January 30, 2017

GENERAL MOTORS

EXHIBIT B

APPROVED TURN-BACK LOCATIONS

GM reserves the right to change return locations at its discretion.

ALABAMA

ADESA Birmingham AA
 804 Sollie Dr., Moody, AL 35004-0817 (205) 640-7761

ARIZONA

ADESA Phoenix AA
 6740 W. Germann, Chandler, AZ 85226 (520) 796-1428

CALIFORNIA

Milpitas Distribution Center
 650 Hammond Way, Milpitas, CA 95035 (925) 766-7280

Wilmington Distribution Center
 500 East Water Street, Wilmington, CA 92410 (310) 518-2617

COLORADO

Union Pacific Railroad
 9900 Brighton Rd. North, Henderson, CO 80640 (303) 286-0345

CONNECTICUT

Southern AA
 164 South Main St., East Windsor, CT 06088-0388 (860) 292-7550

FLORIDA

Orlando Distribution Center
 1600 Pine Avenue, Orlando, FL 32824 (407) 438-5505

Tampa Distribution Center
 7001 Anderson Road, Tampa, FL 33614 (810) 618-6297

Palm Center Distribution Center
 15400 Corporate Road South, Jupiter, FL 33478 (561) 799-7177

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
 DAILY RENTAL ACQUISITION PROGRAM
 TURN-IN STANDARDS and PROCEDURES
 Effective for all vehicles inspected and accepted on or after January 30, 2017

**GENERAL MOTORS
 APPROVED TURN-BACK LOCATIONS – CONT'D.**

GEORGIA

Manheim Georgia AA
 6895 Campbellton Rd SW, Atlanta, GA 30331 (404)304-0820

HAWAII

Honolulu Distribution Center, Pasha Hawaii
 Honolulu Harbor Piers 1 & 2
 Fort Armstrong
 Forest Avenue
 Honolulu, HI 96819 (808) 848-8146

Maui Distribution Center
 Pier 1 - 105 Ala Luna Street, Kahului, HI 96732 (808) 848-8146

IDAHO

ADESA Idaho AA – *Limited hours of operation*
 7355 Eisenman Rd., Boise, ID 83716 (208) 395-3111

ILLINOIS

Manheim Arena AA
 550 South Bolingbrook Dr., Bolingbrook, IL 60440 (630) 679-2111

ABC St. Louis AA
 721 South 45th Street, Centreville, IL 62207 (636) 332-1227 X227

INDIANA

ADESA Indianapolis AA
 2950 East Main Street, Indianapolis, IN 46168 (317) 838-5777

MARYLAND

Baltimore/Jessup
 8459 Dorsey Run Road, Jessup, MD 20794 (301) 604-7316

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
 DAILY RENTAL ACQUISITION PROGRAM
 TURN-IN STANDARDS and PROCEDURES
 Effective for all vehicles inspected and accepted on or after January 30, 2017

**GENERAL MOTORS
 APPROVED TURN-BACK LOCATIONS - CONT'D.**

MASSACHUSETTS

ADESA Boston AA/Framingham
 1 Colonel James M. Halpin Drive, MA 01702 (508) 620-2959

MICHIGAN

Manheim Flat Rock
 29500 Gateway Drive, Flat Rock, MI 48134 (734) 379-0918

MINNESOTA

ADESA Minneapolis AA
 17600 Territorial Road, Maple Grove, MN 55369 (763) 420-2143

MISSISSIPPI

Manheim Mississippi AA
 7510 US Highway 49, Hattiesburg, MS 39402 (810) 695-9900

MISSOURI

ADESA Kansas City
 1551 ADESA Drive, Belton, MO 64081 (816) 318-9912
FOR ST. LOUIS PLEASE SEE ILLINOIS

NEBRASKA

Manheim Omaha Marshalling Yard – *Limited hours of operation*
 9201 S, 144th St., Omaha, NE 68138 (402) 490-1679

NEVADA

ADESA Reno AA – *Limited hours of operation*
 6000 Echo Ave., Reno, NV 89506 (775) 828-3427

Union Pacific Railroad
 4740 East Tropical Parkway, Las Vegas, NV 89115 (702) 632-2863

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

**GENERAL MOTORS
APPROVED TURN-BACK LOCATIONS - CONT'D.**

NEW JERSEY

Port Newark Distribution Center
Lot B Craneway Street, Port Newark, NJ 07114 (973) 274-1737

NEW MEXICO

BNSF Railway - *Limited hours of operation*
102 Woodward, Suite B, Albuquerque, NM 87102 (505) 247-2087

NEW YORK

State Line AA
830 Talmadge Hill Road, Waverly, NY 14892 (607) 565-3533

NORTH CAROLINA

Manheim Statesville
145 Auction Lane, Statesville, NC 28625 (704) 219-3033

NORTH DAKOTA

ADESA Fargo - *Limited hours of operation*
1650 East Main Ave., West Fargo, ND 58078 (701) 282-8203 x139

OHIO

Columbus Fair AA
2170 New World Dr., Columbus, OH 43207 (614) 497-1710

OKLAHOMA

Dealers AA of Oklahoma City - *Limited hours of operation*
2900 West Reno Ave., Oklahoma City, OK 37107 (405) 290-7192

OREGON

Manheim Portland
3000 N. Hayden Island Dr., Portland, OR 97217-8257 (503) 737-3124

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
 DAILY RENTAL ACQUISITION PROGRAM
 TURN-IN STANDARDS and PROCEDURES
 Effective for all vehicles inspected and accepted on or after January 30, 2017

**GENERAL MOTORS
 APPROVED TURN-BACK LOCATIONS - CONT'D.**

PENNSYLVANIA

ADESA Pittsburgh – *Limited hours of operation*
 378 Hunker Waltz Mill Road, New Stanton, PA 15672 (724) 910-1842

Manheim Pennsylvania
 1190 Lancaster Road, Manheim, PA, 17545 (810) 252-2247

SOUTH CAROLINA

Charleston AA – *Limited hours of operation*
 651 Precast Lane, Moncks, SC 29641 (843) 761-0541 X139

TENNESSEE

ADESA Memphis AA
 5400 Getwell Rd. at Holmes Rd., Memphis, TN 38118 (901) 365-8978

Manheim Nashville
 8400 Eastgate Blvd., Mount Juliet, TN 37122 (615) 818-6141

TEXAS

ADESA San Antonio AA – *Limited hours of operation*
 200 S. Callaghan Road, San Antonio, TX 78227 (210) 434-4999

Manheim Texas Hobby AA
 800 Brisbane Street, Houston, TX, 77061 (713) 640-8306

ADESA Dallas AA
 3501 Lancaster-Hutchins Rd., Hutchins, TX 75141 (972) 284-4778

UTAH

ADESA Salt Lake AA
 780 South 5600 West, Salt Lake City, UT 84104-5300 (801) 366-3836

WASHINGTON

Kent Distribution Center
 27430 72nd Avenue South, Kent, WA 98032 (206) 396-4143

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

**GENERAL MOTORS
APPROVED TURN-BACK LOCATIONS - CONT'D.**

WISCONSIN

Manheim Milwaukee

561 27th Street – Caledonia, WI, 53108

(262) 824-2353

2017 Daily Rental Return Guidelines

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

EXHIBIT C

| MET DESCRIPTION | MET PRICE | COMMENTS |
|--------------------------------|-----------|---------------------------|
| ANTENNA MAST | 8 | ROOF OR FENDER |
| CARGO NET - TRUNK | 17 | |
| CARGO SHADE | 108 | |
| CHARGING CABLE - VOLT | 420 | |
| COMBINATION KEY / FOB | 73 | |
| CONVERTIBLE BOOT – CAMARO | 413 | |
| CONVERTIBLE BOOT BAG | 55 | |
| CUP HOLDER | 15 | |
| CUP HOLDER-MULTIPLE | 30 | |
| DIRTY INTERIOR | 35 | |
| DOMELAMP COVERS-MULTIPLE | 10 | |
| DOMELIGHT COVER | 5 | |
| DVD REMOTE CONTROL | 48 | |
| DVD WIRELESS HEADPHONE 1 SET | 125 | |
| DVD WIRELESS HEADPHONE 2 SETS | 250 | |
| ELECTRONIC ENGINE KEY | 35 | |
| EMERGENCY HIGHWAY PKG | 144 | |
| FLOOR MAT - CARGO - SUV - VAN | 50 | |
| FLOOR MAT - FRONT - VAN | 22 | |
| FLOOR MATS - FRONT - CAR | 34 | |
| FLOOR MATS - FRONT - SUV | 40 | |
| FLOOR MATS - REAR - CAR | 24 | |
| FLOOR MATS - REAR - SUV | 45 | |
| FLOOR MATS - REAR - VAN | 30 | |
| FOOT PEDAL PAD | 5 | |
| FOOT PEDAL PAD-MULTIPLE | 10 | |
| GM LOGO SMALL ALL | 8 | |
| HANGER HOOK | 5 | |
| HAWAII - SHIP BACK SURCHARGE | 450 | |
| HAWAII OUTER ISLAND SHIPPING | 75 | |
| KEYLESS REMOTE (1) INCLUDES PR | 97 | |
| KEYLESS REMOTE (2) INCLUDES PR | 187 | |
| KEYLESS REMOTE PROGRAM 1 OR 2 | 30 | INCLUDES COMBO KEY |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

| MET DESCRIPTION | MET PRICE | COMMENTS |
|--------------------------------|-----------|----------|
| MET VERIFICATION #1 | 75 | |
| MET VERIFICATION #2 | 75 | |
| MISCELLANEOUS M.E.T. # 1 | 10 | |
| MISCELLANEOUS M.E.T. # 2 | 20 | |
| MISCELLANEOUS M.E.T. # 3 | 30 | |
| MISCELLANEOUS M.E.T. #4 | 40 | |
| MISCELLANEOUS M.E.T. #5 | 50 | |
| MLDG DR RVL 1 CAR | 60 | |
| MLDG DR RVL 2 CAR | 60 | |
| MLDG ROCKER 1 CAR | 120 | |
| MLDG ROCKER 1 TRK | 131 | |
| MLDG ROCKER 2 CAR | 120 | |
| MLDG ROCKER 2 TRK | 131 | |
| MLDG ROOF SEAM L CAR | 31 | |
| MLDG ROOF SEAM R CAR | 31 | |
| MLDG SIDE F DR CAR | 78 | |
| MLDG SIDE F DR TRK | 59 | |
| MLDG SIDE FDR TRK | 23 | |
| MLDG SIDE RR DR CAR | 67 | |
| MLDG SIDE RR DR TRK | 54 | |
| NAME PLATE RR TRK | 29 | |
| NAVIGATION CD/DVD | 260 | |
| NAVIGATION COMPACT FLASH CARD | 199 | |
| ON SITE REPAIR (05/15/00) | 75 | |
| ORGANIZER PACKAGE - CARGO | 120 | |
| OWNER'S MANUAL ALL | 25 | |
| PLASTIC LUG NUT COVER | 13 | |
| REPAIR VERIFICATION #1 | 75 | |
| REPAIR VERIFICATION #2 | 75 | |
| RF ALLOY WHEEL APPEARANCE FEE | 50 | |
| RR ALLOY WHEEL APPEARANCE FEE | 50 | |
| SPARE TIRE COVER - CAR - TRUNK | 45 | |
| TIRE 14" ALL - #1 | 120 | |
| TIRE 14" ALL - #2 | 120 | |
| TIRE 14" ALL - #3 | 120 | |
| TIRE 14" ALL - #4 | 120 | |
| TIRE 15" ALL - #1 | 130 | |
| TIRE 15" ALL - #2 | 130 | |
| TIRE 15" ALL - #3 | 130 | |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

| MET DESCRIPTION | MET PRICE | COMMENTS |
|----------------------------------|-----------|----------|
| TIRE 15" ALL - #4 | 130 | |
| TIRE 16" ALL EXCEPT CAR - #1 | 210 | |
| TIRE 16" ALL EXCEPT CAR - #2 | 210 | |
| TIRE 16" ALL EXCEPT CAR - #3 | 210 | |
| TIRE 16" ALL EXCEPT CAR - #4 | 210 | |
| TIRE 16" CAR - #1 | 160 | |
| TIRE 16" CAR.- #2 | 160 | |
| TIRE 16" CAR.- #3 | 160 | |
| TIRE 16" CAR.- #4 | 160 | |
| TIRE 16" LEFT INSIDE DUAL - TRK | 210 | |
| TIRE 16" RIGHT INSIDE DUAL - TRK | 210 | |
| TIRE 17" ALL #1 | 240 | |
| TIRE 17" ALL #2 | 240 | |
| TIRE 17" ALL #3 | 240 | |
| TIRE 17" ALL #4 | 240 | |
| TIRE 17" LEFT INSIDE DUAL - TRK | 240 | |
| TIRE 17" RIGHT INSIDE DUAL - TRK | 240 | |
| TIRE 18" ALL #1 | 250 | |
| TIRE 18" ALL #2 | 250 | |
| TIRE 18" ALL #3 | 250 | |
| TIRE 18" ALL #4 | 250 | |
| TIRE 19" ALL NON-PERFORMANCE #1 | 159 | |
| TIRE 19" ALL NON-PERFORMANCE #2 | 159 | |
| TIRE 19" ALL NON-PERFORMANCE #3 | 159 | |
| TIRE 19" ALL NON-PERFORMANCE #4 | 159 | |
| TIRE 19" PERFORMANCE #1 | 516 | |
| TIRE 19" PERFORMANCE #2 | 516 | |
| TIRE 19" PERFORMANCE #3 | 516 | |
| TIRE 19" PERFORMANCE #4 | 516 | |
| TIRE 20" ALL NON-PERFORMANCE #1 | 310 | |
| TIRE 20" ALL NON-PERFORMANCE #2 | 310 | |
| TIRE 20" ALL NON-PERFORMANCE #3 | 310 | |
| TIRE 20" ALL NON-PERFORMANCE #4 | 310 | |
| TIRE 20" PERFORMANCE #1 | 473 | |
| TIRE 20" PERFORMANCE #2 | 473 | |
| TIRE 20" PERFORMANCE #3 | 473 | |
| TIRE 20" PERFORMANCE #4 | 473 | |
| TIRE 21" PERFORMANCE #1 | 545 | |
| TIRE 21" PERFORMANCE #2 | 545 | |

GENERAL MOTORS COMPANY 2017 CALENDAR YEAR
DAILY RENTAL ACQUISITION PROGRAM
TURN-IN STANDARDS and PROCEDURES
Effective for all vehicles inspected and accepted on or after January 30, 2017

| MET DESCRIPTION | MET PRICE | COMMENTS |
|---------------------------|-----------|----------|
| TIRE 21" PERFORMANCE #3 | 545 | |
| TIRE 21" PERFORMANCE #4 | 545 | |
| TIRE 22" #1 | 268 | |
| TIRE 22" #2 | 268 | |
| TIRE 22" #3 | 268 | |
| TIRE 22" #4 | 268 | |
| TIRE INFLATION COMPRESSOR | 119 | |
| TIRE SEALANT CANISTER | 31 | |
| WHEEL, CHROME CLAD DAMAGE | 75 | |
| WHEEL COVER 1 CAR | 55 | |
| WHEEL COVER 1 TRUCK | 39 | |
| WHEEL COVER 2 CAR | 55 | |
| WHEEL COVER 2 TRUCK | 39 | |
| WHEEL COVER 3 CAR | 55 | |
| WHEEL COVER 3 TRUCK | 39 | |
| WHEEL COVER 4 CAR | 55 | |
| WHEEL COVER 4 TRUCK | 39 | |
| WHEEL CTR CAP 1 CAR | 26 | |
| WHEEL CTR CAP 1 TRK | 21 | |
| WHEEL CTR CAP 2 CAR | 26 | |
| WHEEL CTR CAP 2 TRK | 21 | |
| WHEEL CTR CAP 3 CAR | 26 | |
| WHEEL CTR CAP 3 TRK | 21 | |
| WHEEL CTR CAP 4 CAR | 26 | |
| WHEEL CTR CAP 4 TRK | 21 | |
| WINDSHIELD GLASS | 240 | |
| WINDSHIELD WASHER FLUID | 10 | |

VN9 Tier Program for the 2018 Model Year GUIDELINES, RATES AND PARAMETERS

| Tier 1 | Tier 2 | Tier 3 | Tier 4 |
|--------|-------------------|----------|----------|
| Cruze | Camaro | Cascada | Acadia |
| Malibu | Camaro Cnvt | Corvette | ATS |
| Regal | Canyon | CTS | Enclave |
| Sonic | Captiva | CT6 | Escalade |
| Spark | City Express | Envision | SRX |
| Verano | Colorado | LaCrosse | Suburban |
| | Encore | | Tahoe |
| | Equinox | | Traverse |
| | Express | | XTS |
| | Impala | | Yukon |
| | Impala Limited | | Yukon XL |
| | SS Sedan | | |
| | Savana | | |
| | Sierra | | |
| | Silverado | | |
| | Terrain | | |
| | Trax | | |

| ADDITIONAL PARAMETERS |
|--|
| REQUIRED OPTIONS: |
| VN9 + CUSTOMER CODE |
| REQUIRED HOLD PERIOD: |
| MINIMUM HOLD: 0 MONTHS (0 DAYS) |
| 24 MONTHS (730 |
| MAXIMUM HOLD: DAYS) |
| All 2018 MY VN9 units must be accepted before 7/31/2019 |
| DAMAGE ALLOWANCE: |
| \$450 DEDUCTIBLE |
| Refer to 2017 CY Turn-In Standards and Procedures (Attachment 1B) for more information |
| MILEAGE ALLOWANCE: |
| Refer to chart for free miles and penalties No Maximum Mileage Limitations Effective date of mileage change is the first day of the month |

| Month Of Vehicle Acceptance: | Purchase Percentages | | | | Free Miles | Excess Mileage Penalty | Damage Allowance |
|------------------------------------|----------------------|-------------|-------------|-------------|---------------|------------------------------|---------------------|
| | Tier 1 % | Tier 2 % | Tier 3 % | Tier 4 % | | | |
| July 2017 | 87.5 | 87.5 | 88.5 | 91.5 | 20,000 | \$0.25 | \$450 |
| Aug | 87.5 | 87.5 | 88.5 | 91.5 | 20,000 | \$0.25 | \$450 |
| Sep | 87.5 | 87.5 | 88.5 | 91.5 | 20,000 | \$0.25 | \$450 |

| | | | | | | | |
|-----------------|------|------|------|------|--------|--------|-------|
| Oct | 87.5 | 87.5 | 88.5 | 91.5 | 22,500 | \$0.25 | \$450 |
| Nov | 86.5 | 87.5 | 87.5 | 90.5 | 22,500 | \$0.25 | \$450 |
| Dec | 85.5 | 87.5 | 87.5 | 90.5 | 22,500 | \$0.25 | \$450 |
| Jan 2018 | 85.0 | 87.0 | 87.5 | 90.5 | 25,000 | \$0.25 | \$450 |
| Feb | 84.5 | 86.5 | 87.5 | 90.0 | 25,000 | \$0.25 | \$450 |
| Mar | 84.0 | 86.0 | 87.5 | 89.5 | 25,000 | \$0.25 | \$450 |
| Apr | 83.5 | 85.5 | 87.0 | 89.0 | 27,500 | \$0.25 | \$450 |
| May | 82.5 | 84.5 | 86.5 | 88.5 | 27,500 | \$0.25 | \$450 |
| June | 82.0 | 84.0 | 86.0 | 88.0 | 29,250 | \$0.25 | \$450 |

IN SERVICE DATE = EXPIRATION IN TRANSIT
(as shown on invoice) + 5 DAYS

DEPRECIATION CALCULATIONS:

| | | | | | | | | |
|-----------------|------|------|------|------|--------|--------|-------|---|
| July | 81.0 | 83.0 | 85.0 | 87.5 | 29,250 | \$0.30 | \$450 | <p>1. Capitalized cost shall be calculated at dealer cost of base vehicle and optional equipment, plus freight, less Hawaii excise tax and tire weight tax, if applicable.</p> <p>2. Depreciation from the capitalized cost will be based on specific purchase percentages of dealer invoice, scaled by vehicle assignment into one of four tier groups. The return purchase amount shall be calculated as a percent of the capitalized cost including freight.</p> <p>3. The return purchase percentage varies daily and is determined by the day the vehicle is returned and accepted by General Motors in accordance with GM 2016 CY Turn-In Standards and Procedures (Attachment 1B).</p> <p>4. The daily purchase rate equals the change in the monthly rate divided by the number of calendar days for that month.</p> <p>5. Out-of-service date shall be the date the vehicle is returned to an approved GM turn-in site provided the rental company meets all program parameters and completes the sign-off procedures.</p> |
| Aug | 80.0 | 81.0 | 84.0 | 86.5 | 29,250 | \$0.30 | \$450 | |
| Sep | 79.0 | 80.0 | 83.0 | 84.0 | 29,250 | \$0.30 | \$450 | |
| Oct | 77.0 | 77.0 | 81.0 | 83.0 | 29,250 | \$0.30 | \$450 | |
| Nov | 76.0 | 77.0 | 78.0 | 82.0 | 29,250 | \$0.30 | \$450 | |
| Dec | 75.0 | 77.0 | 77.0 | 81.0 | 29,250 | \$0.30 | \$450 | |
| Jan 2019 | 74.0 | 76.0 | 76.0 | 80.0 | 31,000 | \$0.30 | \$450 | |
| Feb | 73.0 | 75.0 | 76.0 | 80.0 | 31,000 | \$0.30 | \$450 | |
| Mar | 72.0 | 74.0 | 75.0 | 79.0 | 31,000 | \$0.30 | \$450 | |
| Apr | 71.0 | 73.0 | 74.0 | 78.0 | 33,000 | \$0.30 | \$450 | |
| May | 70.0 | 72.0 | 73.0 | 77.0 | 33,000 | \$0.30 | \$450 | |
| June | 69.0 | 71.0 | 72.0 | 76.0 | 33,000 | \$0.30 | \$450 | |
| July | 67.0 | 69.0 | 70.0 | 74.0 | 35,000 | \$0.40 | \$450 | |
| Aug | 66.0 | 68.0 | 69.0 | 73.0 | 35,000 | \$0.40 | \$450 | |
| Sep | 65.0 | 67.0 | 68.0 | 72.0 | 35,000 | \$0.40 | \$450 | |
| Oct | 65.0 | 67.0 | 67.0 | 71.0 | 37,500 | \$0.40 | \$450 | |
| Nov | 63.0 | 66.0 | 67.0 | 70.0 | 37,500 | \$0.40 | \$450 | |
| Dec | 63.0 | 65.0 | 67.0 | 70.0 | 37,500 | \$0.40 | \$450 | |
| Jan 2020 | 63.0 | 65.0 | 66.0 | 69.0 | 40,000 | \$0.40 | \$450 | |
| Feb | 61.0 | 64.0 | 65.0 | 68.0 | 40,000 | \$0.40 | \$450 | |
| Mar | 59.0 | 62.0 | 64.0 | 65.0 | 40,000 | \$0.40 | \$450 | |
| Apr | 57.0 | 61.0 | 63.0 | 64.0 | 42,500 | \$0.40 | \$450 | |
| May | 55.0 | 58.0 | 60.0 | 63.0 | 42,500 | \$0.40 | \$450 | |
| June | 53.0 | 55.0 | 57.0 | 60.0 | 42,500 | \$0.40 | \$450 | |
| July | 49.0 | 51.0 | 55.0 | 57.0 | 42,500 | \$0.40 | \$450 | |



YT1 Short Term Program for the 2018 Model Year
GUIDELINES, RATES AND PARAMETERS

| | <i>Vehicle Segment</i> | <i>Volume</i> | Depreciation | [REDACTED] | [REDACTED] |
|-----------|------------------------|---------------|--------------|--------------|--|
| | <i>Brand</i> | | Rate \$/unit | Rate \$/Unit | [REDACTED] [REDACTED] |
| BUICK | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] [REDACTED] [REDACTED] |
| CADILLAC | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] |
| | | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] [REDACTED] [REDACTED] |
| CHEVY CAR | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] [REDACTED] |

| | | | | | |
|-------------|--|--|--|--|--|
| CHEVY TRUCK | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] |
| GMC | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] [REDACTED] [REDACTED] [REDACTED] [REDACTED] | [REDACTED] |
| | [REDACTED] | [REDACTED] | [REDACTED] | [REDACTED] | |



Attachment 1P2

GM 2018MY DAILY RENTAL VN9 PURCHASE PROGRAM GUIDELINES

1. PROGRAM NAME AND NUMBER:

2018 Model Year Daily Rental VN9 Purchase Program Guidelines for Daily Rental Fleet Customers (GRP)
Program Code: VN9

2. PROGRAM DESCRIPTION:

This program makes available to GM dealers and qualified Daily Rental Fleet Customers (hereinafter “DRFC” or “DRFCs”) purchase information on selected 2018 Model Year passenger cars and light duty trucks that are sold and delivered by GM dealers to qualified DRFCs and are eligible for purchase by GM in accordance with these guidelines.

The following are not eligible for this program:

- Preferred Equipment Group (P.E.G.)/Option package discounts
- Van Conversions (including Hi-Cube and Step-Van) & Full Size Cargo Vans
- Vehicles delivered from dealer inventory

A qualified DRFC must have a GM Fleet Account Number (GM FAN) to be eligible for any GM fleet incentive.

3. PROGRAM START DATE/PROGRAM END DATE/IN SERVICE PERIOD:

Program Start Date: Opening of 2018 Model Year ordering system

Program End Date: When dealers are notified that 2018 Model Year fleet orders are no longer being accepted by GM

In-Service Period:

The In Service Date shall be the later of the following: the Expiration In Transit Date as shown on the vehicle invoice plus five (5) days or the date on which DRFC received the physical vehicle at the drop ship location if the vehicle is delivered more than 10 days past the Expiration In Transit Date plus five (5) days (the “In Service Date”) indicated on the delivery receipt.. Refer to the Tier Program Parameters (Attachment 1C) and to the 2018 MY Flat Rate Program Guidelines (Attachment 1D) for minimum and maximum In-Service periods applicable to individual programs. All vehicles to be purchased by GM under this program must be returned and accepted by July 31, 2020. All vehicles to be purchased by GM under this program must remain in service a minimum of six (6) months (180 days) from In-Service Date. GM reserves the right to audit the DRFC to ensure compliance with the minimum six (6) month In-Service requirement. Frame, fire, stolen, embezzled and/or water damaged vehicles which are ineligible for purchase do not have a minimum In-Service period. Documentation on these vehicles must be retained on file for audit purposes.

IMPORTANT - Acceptance of an order on any vehicle line does not constitute a commitment to build or to build within a specific time frame.

All vehicles, including non-returned vehicles, supplied by GM are subject to the export control laws and regulations of the United States and the DRFC and dealers will comply with such laws and regulations.

4. ELIGIBLE MODELS/REQUIRED OPTIONS FOR ORDER AND DELIVERY:

Eligible Models:

All new and unused 2018 Model Year GM vehicles with the required minimum factory installed equipment levels specified in Attachment 1A – 2018 MY Daily Rental VN9 Minimum Equipment Guidelines and the processing options ordered for qualified DRFCs for use as daily rental vehicles which are sold and delivered by GM dealers are eligible for this program.



Attachment 1P2

Required Options for Order and Delivery:

All orders must contain the fleet processing option VN9 and the DRFC code to be enrolled in the Tier Program. Flat Rate programs will require an additional processing option. Refer to Attachment 1D – 2018 MY Flat Rate Program Guidelines for additional processing options. Vehicles must be ordered with minimum option requirements specified in Attachment 1A. Processing Option VN9 will provide a net invoice less holdback. Vehicles ordered with option VN9 receive order date price protection (PRP).

Dealers are responsible for including the proper processing option on all orders. Should errors occur in the ordering of vehicles, resulting in diversions or re-invoicing, the ordering GM dealer may be charged an administrative fee by GM.

All orders must include the following:

- a. Valid GM FAN (Fleet Account Number)
- b. Option Codes: VN9 and DRFC code
- c. Order Type: FDR
- d. Delivery Type: 020 – Daily Rental

Dealer orders currently on hand or in the system that qualify for this program, and that have the appropriate processing options, can be amended only if they have not been released to production. This is the ordering dealer's responsibility.

Vehicles delivered to the DRFC's drop ship sites must have the assigned DRFC code on the window label and the delivery receipt(s) must be checked to verify proper ownership of the vehicle. GM Customer Support should be contacted immediately regarding vehicles delivered to the wrong drop ship site to determine the appropriate course of action. Vehicles that were incorrectly delivered must not be placed into rental service. GM reserves the right to deny incentives on vehicles in rental service that have been incorrectly delivered and accepted or titled.

5. COMPATIBLE INCENTIVES AND ALLOWANCE PROGRAMS:

Vehicles enrolled in the 2018 MY Daily Rental VN9 Purchase Program are not eligible for any other fleet/retail program, including, but not limited to, the Dealer Fleet Ordering Assistance Program (VQ) and any GM Dealer Rent A Car program(s).

FLEET CUSTOMERS (GM FAN HOLDERS) YES/NO



Attachment 1P2

| | |
|---|-------------------------|
| GENERAL | (MOB/MOC/R8L) N |
| GM MOBILITY | N |
| SALESPERSON/SALES MGR. INCENTIVES | N |
| CASH DIRECT MAILS/PRIVATE OFFERS/GENERAL | N |
| COUPONS/CERTIFICATES/NON-CASH VENDOR PROGRAMS | N |
| GM BUSINESS CARD | (UBD) N |
| CONSUMER CASH | N |
| DEALER CASH | N |
| BONUS CASH | N |
| OPTION PACKAGE DISCOUNTS | N |
| | |
| PRICING | |
| PRICE PROTECTION/BONA FIDE SOLD ORDER | (PPT W/VX7) N |
| PRICE PROTECTION/ORDER DATE | (PRP) Y |
| | |
| ORDER/DELIVERY | |
| FLEET ORDERING & ASSISTANCE | (VQ1/VQ2/VQ3) N |
| INTRANSIT INTEREST CREDIT | (C4C) Y |
| | |
| RENTAL | |
| REPURCHASE | (VN9) Y |
| FLAT-RATE REPURCHASE | (YT1 THROUGH YT9) Y |
| RISK | (VX7) N |
| GM DEALER RENT-A-CAR | (FKR/FKL) N |
| | |
| GOVERNMENT | |
| PSA/PURA/BID ASSISTANCE/CE | (R6D/PBP/PBS) N |
| | |
| FLEET/COMMERCIAL | |
| NATIONAL FLEET PURCHASE PROGRAM | (FVX/FPP) N |
| RETAIL ALTERNATIVE | (CNC/CNE/CSE/CSR/CWE) N |
| SMALL FLEET APR ALTERNATIVE | (XMC) N |
| GM'S BUSINESS CUSTOMERS CHOICE | N |
| TRUCK STOCKING | (TSI) N |
| MOTOR HOME INCENTIVE | (R7Y) N |
| SCHOOL BUS/SHUTTLE BUS/AMBULANCE INCENTIVE | (R6H) N |
| RECREATIONAL VEHICLE INCENTIVE | (R6J) N |
| DEMO- LIGHT DUTY DEALER | (DEM/DEE) N |
| DEMO- LIGHT DUTY SVM | (DES) N |
| SIERRA FLEET PEG | (R7F/FLS) N |
| FLEET PREFERRED EQUIPMENT GROUPS | N |
| COMPETITIVE ASSISTANCE PROGRAMS | (CAP) N |

6. METHOD OF PAYMENT:

When a vehicle accepted under the Daily Rental Guaranteed Residual Program is sold at auction, the auction will direct the net sale proceeds to the DRFC owning the vehicle, or to an assignee approved by GM. Net sale proceeds are equal to the gross sales price less auction sales fees/expenses and less the transportation expense. The DRFC



Attachment 1P2

will receive the net sale proceeds within 2 business days after sale of the vehicle. As the case may be, the net sale proceeds will be forwarded either to the DRFC's designated bank account or to the approved assignee of the DRFC. On a monthly basis, GM will process a true-up payment for each of the DRFC's vehicles sold in the previous month. The true-up payment, calculated per vehicle, will be equal to the guaranteed purchase price less mileage and damage charges allowed under the program guidelines and less net sale proceeds already transmitted. (See Attachments 1C and 1D for more details regarding mileage and damage charges.) GM will process the true-up payment on the 5th business day of each month and transfer the funds via EFT to the DRFC on the 7th business day of each month. If the net sale proceeds of any vehicle exceeds the guaranteed purchase price less GM charges allowed under the program guidelines, then the DRFC will refund the excess to GM by either an offset against other GM true-up payments or by a direct payment based on a manual invoice prepared by GM. The DRFC shall pay the direct payment within five (5) business days of receiving the invoice.

DRFC and GM desire that correct payments be made to the DRFC by the auctions upon the sale of such vehicles. GM will review the net sales proceeds before they are released and will stop the release only to correct for misdirected funds. If funds are misdirected by an auction, GM will either make a correcting payment or a collection from the appropriate DRFC. The correction will be accomplished via invoicing and credit payment. As a convenience to the DRFC(s), GM will report the net sales proceeds on a daily, consolidated basis.

Buyback Provision. If a vehicle accepted under the Daily Rental Guaranteed Residual Program is unsold through the 90th day after acceptance, GM will transfer the vehicle from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program on the 91st day, unless GM receives instructions from the DRFC to the contrary by the 89th day pursuant to the Turn In Standards and Procedures (Attachment 1B, Section VII-H – Other). Upon transfer to the Daily Rental Acquisition Program, GM will initiate payment to the DRFC owning the vehicle for the full guaranteed purchase price (less GM charges allowed under the program) within the BARS system. The DRFC will be paid in approximately 7 Business days. The DRFC will assign the title of such vehicle, or cause such title to be assigned, to GM on the 91st day after acceptance. GM will perform a weekly scan of the inventory with a run cycle to occur over the weekend to avoid mid-week program changes. If the number of vehicles in the Daily Rental Acquisition Program for any DRFC exceeds 3% of its total accepted inventory ("Excess Amount"), then GM will instruct the auctions not to transfer vehicle titles to GM for those vehicles until the DRFC has received payment from GM for those vehicles so that the Excess Amount is eliminated. Once the DRFC receives payment for those vehicles, GM will instruct the auctions to transfer title to GM for those returned vehicles. This metric (3%) will be calculated on a weekly basis concurrent with the scan of inventory.

Late Auction Fees. If a vehicle accepted under the Daily Rental Guaranteed Residual Program is unsold through the 25th day after acceptance, GM will begin to accrue \$3.00 per day per vehicle to the DRFC starting on the 26th day. On the 61st day after acceptance, the rate will increase to \$4.50 per day per vehicle until the vehicle is either sold or transferred to the Daily Rental Acquisition Program. Amounts accrued will be paid monthly with the true-up payment.

Hawaiian vehicles – Due to the extended transportation time for Hawaiian vehicles, Hawaiian vehicles will be segregated in the GM system. The transfer of Hawaiian vehicles from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program will be implemented at 120 days vs. 90 for those vehicles and Late Auction Fees will begin accruing at \$3.00 per day for vehicles in inventory over 56 days and at \$4.50 per day for vehicles in inventory over 91 days.

For payment purposes, Monday through Friday are considered business days except for GM recognized holidays and other days GM is closed. GM does not staff or process payment during any other period of time GM is closed. Payment processing will not resume until GM officially returns to work.

**Attachment 1P2****7. POLICY FOR CORRECTING VEHICLE IN-SERVICE DATES AND PROGRAM STATUS:**

It is the responsibility of the DRFC to identify the In-Service Date and program status of all its vehicles and make any necessary corrections following the process described below. GM will make every reasonable effort to accommodate requests to rectify errors prior to the vehicle being grounded in RIMS. **Changes will not be considered after the vehicle has a valid grounding record.**

In-Service Date Corrections:

The GM In-Service Date is always the Expiration in Transit as shown on the invoice plus five (5) days. If vehicles are delivered more than 10 days past the GM In-Service Date, they qualify for an In-Service Date adjustment. Submit the VIN(s) in question with a copy of the signed delivery receipt to GM Rental Sales. The GM systems will be changed to show the delivery date as the new In-Service Date. All requests must be completed at least 15 days prior to submitting a grounding record to RIMS.

Changes in Program Status:

Vehicles can be moved from the tiered depreciation program to a flat rate program, or vice versa, if a request is submitted to GM Rental Sales at least 15 days prior to a valid grounding record being issued in RIMS for its affected vehicle(s) or by December 31, 2018, whichever is earlier. Vehicles may be moved upon verification and approval by GM. Vehicles will be invoice adjusted in BARS to reflect a change in program enrollment. BARS will electronically transmit an updated Enrollment Record to RIMS within three (3) business days acknowledging the change throughout all GM systems.

No changes will be considered on In-Service Vehicles outside of these guidelines.

8. GENERAL PROGRAM GUIDELINES:

- A. GM defines a rental vehicle as:
 - a. "The bona fide rental of a vehicle involving use and payment by a customer on an hourly, daily, weekly, or monthly basis. Usage of any such vehicle(s) by a customer for a period of four (4) consecutive months or longer shall be deemed to constitute leasing, and not rental, and will make the vehicle ineligible for incentives."
 - b. If a Vehicle enrolled in the Daily Rental VN9 Purchase Program is found to be on rent (lease) to a customer in excess of the above guideline, or if the customer consecutively rents multiple enrolled vehicles for an aggregate term of four (4) or more months, all vehicles involved in such transactions will not be considered rental vehicles and will be ineligible for incentives. GM may audit the DRFC to ensure compliance with this guideline.
- B. All eligible vehicles must be delivered to the DRFC through a GM dealership or a qualified drop-ship location. Purchases or deliveries made through any other entity or at any other location(s) are ineligible for incentive payment(s).
- C. GM reserves the right to audit dealer records and disqualify any sales allowance in the event such sales do not meet the program requirements. All monies improperly paid will be charged back. Failure to comply with the program requirements may result in the dealer being disqualified for future participation in fleet programs and termination(s) of dealer sales and service agreement(s).
- D. Optional equipment and, in special circumstances, certain standard equipment can be added to or deleted from GM vehicles during the ordering and manufacturing process by DRFCs. It is the DRFC's responsibility to ensure that actual vehicle content is properly disclosed to a buyer or transferee when disposing of a vehicle. DRFCs that use third party build specifications to promote the sale of their vehicles should be especially careful to ensure the accuracy of that data.

**Attachment 1P2**

- E. GM reserves the right to cancel, amend, revise, or revoke any program, at any time, based on its sole business judgment(s). Final decisions in all matters relative to the interpretation of any rule or phase of this activity rest solely with GM.

ANY QUESTIONS REGARDING THIS PROGRAM SHOULD BE DIRECTED TO THE CUSTOMER SUPPORT CENTER AT **1-800-FLEET OP.**

**Attachment 1R**

GM
2018 MY DAILY RENTAL [REDACTED] PROGRAM

1. PROGRAM NAME AND NUMBER:

2018 Model Year Daily Rental [REDACTED] Program for Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs")

2. PROGRAM DESCRIPTION/RULES:

Vehicles eligible for the [REDACTED] program must be in rental service for a minimum of [REDACTED]. Eligible GM models are detailed in [Attachment 3](#). It is the DRFC's responsibility to maintain on file verification of the In-Service period for each vehicle. GM reserves the right to audit the DRFC to ensure compliance with this requirement. Excluded from the in-service period requirement would be [REDACTED].

All vehicle submissions must be [REDACTED] – (CA [REDACTED] File Format.) Once processed, these vehicles will be [REDACTED]. Any vehicle accepted for [REDACTED] that is subsequently returned to a GM Turn-In location will be subject to a [REDACTED] re-inspection fee. [REDACTED] submissions will be accepted through May 31, 2020.

DRFCs may post [REDACTED] However, such vehicles may be included in the [REDACTED] program subject to the other terms and conditions of this Program.

[REDACTED] No exceptions will be made, including but not limited to reasons of frame, fire or flood damage.

Vehicles previously turned-in and accepted by a GM-Sponsored Auction location [REDACTED].

Vehicles selected for [REDACTED] by the DRFC, which are not deemed [REDACTED] must have been used exclusively in the daily rental business and must comply with the terms and conditions set forth in GM's Daily Rental Purchase Program ([Attachment 1](#)) for the 2018 Model Year.

3. OTHER PROGRAM GUIDELINES:

DRFC agrees to retain any documents or records relevant to Vehicles purchased under this program [REDACTED] under this program for two years after the close of this program. DRFC agrees to permit any designated representative of GM to examine, audit and take copies of any documents and records the DRFC is required to maintain under this program. The DRFC agrees to make such documents and records readily available at its facilities during regular business hours. GM agrees to furnish the DRFC with a list of any reproduced records.

GM reserves the right to cancel, amend, revise or revoke any program at any time based on its sole business judgment, except for [REDACTED]. Final decisions in all matters relative to the interpretation of any rule or phase of this activity rest solely with GM.



Attachment 1T

2017CY
Release and Settlement Date for True Up and Interest

| Month/YR | Payment Register Transmission Date | Bank Account Settlement Date |
|-----------------|---|-------------------------------------|
| JAN 17 | Thu 1/5/17 | Wed 1/11/17 |
| FEB 17 | Fri 2/3/17 | Thu 2/9/17 |
| MAR 17 | Fri 3/3/17 | Thu 3/9/17 |
| APR 17 | Tue 4/4/17 | Tue 4/11/17 |
| MAY 17 | Tue 5/2/17 | Tue 5/9/17 |
| JUN 17 | Tue 6/6/17 | Fri 6/9/17 |
| JUL 17 | Thu 7/6/17 | Wed 7/12/17 |
| AUG 17 | Thu 8/3/17 | Wed 8/9/17 |
| SEP 17 | Tue 9/5/16 | Tue 9/12/17 |
| OCT 17 | Thu 10/5/17 | Wed 10/11/17 |
| NOV 17 | Fri 11/3/17 | Thu 11/9/17 |
| DEC 17 | Tue 12/5/17 | Mon 12/11/17 |



Attachment 2

GM
2018 MY RISK VX7 - NATIONAL FLEET RISK PURCHASE PROGRAM

1. PROGRAM NAME AND NUMBER:

2018 Model Year National Fleet Risk Purchase Program for Daily Rental Fleet Customers
 Program Code: VX7

2. PROGRAM DESCRIPTION:

This program makes available to GM's dealers and qualified Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs") allowances on select 2018 Model Year GM vehicles sold and delivered by authorized GM dealers to qualified DRFCs.

The following are not eligible for this program:

- Preferred Equipment Group (P.E.G.)/Option package discounts
- Recreational vehicles
- Vehicles delivered from dealer inventory

A qualified DRFC must have a GM Fleet Account Number (GM FAN) to be eligible for any GM fleet incentive(s).

3. PROGRAM START DATE/PROGRAM END DATE/IN SERVICE PERIOD:

Program Start Date: Opening of 2018 Model Year ordering system

Program End Date: When dealers are notified that 2018 Model Year fleet orders are no longer being accepted by GM

In-service Period: Minimum of at least 180 days. However, if a vehicle has been damaged beyond repair, due to fire, frame damage, theft, embezzled or water damage, and documentation is available to support the condition, this requirement will be waived.

IMPORTANT - Acceptance of an order on any vehicle line does not constitute a commitment to build or to build within a specific time frame.

All vehicles, including non-returned vehicles, supplied by GM are subject to the export control laws and regulations of the United States and the DRFCs and dealers will comply with such laws and regulations.

4. ELIGIBLE MODELS/REQUIRED OPTIONS FOR ORDER AND DELIVERY:**Eligible Models:**

All new and unused 2018 GM models with the required minimum factory installed equipment levels specified and the processing options ordered for qualified DRFCs for use as daily rental vehicles which are sold and delivered by authorized GM dealers are eligible for the VX7 program. Eligible vehicles are required to comply with minimum factory installed equipment levels specified in the Minimum Equipment Guidelines (Attachment 2A - "MEG").

GM up-fitted vehicles, with the exception of recreational vehicles, are eligible as long as:

- a. The vehicle was purchased directly from GM or from another dealer in the United States
- b. Title to the vehicle was retained by the franchised dealer through the point of sale
- c. Delivery to the ultimate fleet customer can be proven

Required Options for Order and Delivery:

Vehicles purchased under the 2018 Model Year National Fleet Risk Purchase Program must be ordered with VX7 and the appropriate DRFC code as stated in the agreement and will not be eligible for retail sale incentives. VX7 program incentive amounts are not available to dealers and are available only to DRFCs with an active GM contract. Vehicles ordered with option VX7 receive order date price protection (PRP).

All Orders must include the following:

- a. Valid GM FAN (Fleet Account Number)
- b. Option Codes: VX7 and DRFC code
- c. Order Type: FDR
- d. Delivery Type: 020 – Daily Rental (vehicle will be auto delivered if using a qualified FAN)



Attachment 2

Dealer orders currently on hand or in the system that qualify for this program, and have the appropriate processing options, can be amended if they have not been released to production. This is the ordering dealer's responsibility.

Vehicles delivered to DRFC's drop ship sites must have the DRFC's code on the window label and the delivery receipt(s) must be checked to verify proper ownership of the vehicle. GM Customer Support should be contacted immediately regarding vehicles delivered to the wrong drop ship site to determine the appropriate course of action. Vehicles that were incorrectly delivered must not be placed into rental service. GM reserves the right to deny incentives on vehicles in rental service that have been incorrectly delivered and accepted, or titled.

5. COMPATIBLE INCENTIVES & ALLOWANCE PROGRAMS:

Vehicles delivered to DRFCs in accordance with the delivery requirements set forth above may be eligible for the following other incentive programs. Because not all the programs listed below may be combined with each other, consult the guidelines of each program to determine its applicability. Programs not listed below would not be compatible unless the specific program guidelines indicate otherwise.

FLEET CUSTOMERS (GM FAN HOLDERS) YES/NO



Attachment 2

| | |
|---|-------------------------|
| GENERAL | (MOB/MOC/R8L) N |
| GM MOBILITY | N |
| SALESPERSON/SALES MGR. INCENTIVES | N |
| CASH DIRECT MAILS/PRIVATE OFFERS/GENERAL | |
| COUPONS/CERTIFICATES/NON-CASH VENDOR PROGRAMS | N |
| GM BUSINESS CARD | (UBD) N |
| CONSUMER CASH | N |
| DEALER CASH | N |
| BONUS CASH | N |
| OPTION PACKAGE DISCOUNTS | N |
| | |
| PRICING | |
| PRICE PROTECTION/BONA FIDE SOLD ORDER | (PPT W/VX7) N |
| PRICE PROTECTION/ORDER DATE | (PRP) Y |
| | |
| ORDER/DELIVERY | |
| FLEET ORDERING & ASSISTANCE | (VQ1/VQ2/VQ3) Y |
| INTRANSIT INTEREST CREDIT | (C4C) Y |
| | |
| RENTAL | |
| REPURCHASE | (VN9) N |
| FLAT-RATE REPURCHASE | (YT1 THROUGH YT9) N |
| RISK | (VX7) Y |
| GM DEALER RENT-A-CAR | (FKR/FKL) N |
| | |
| GOVERNMENT | |
| PSA/PURA/BID ASSISTANCE/CE | (R6D/PBP/PBS) N |
| | |
| FLEET/COMMERCIAL | |
| NATIONAL FLEET PURCHASE PROGRAM | (FVX/FPP) N |
| RETAIL ALTERNATIVE | (CNC/CNE/CSE/CSR/CWE) N |
| SMALL FLEET APR ALTERNATIVE | (XMC) N |
| GM'S BUSINESS CUSTOMERS CHOICE | N |
| TRUCK STOCKING | (TSI) N |
| MOTOR HOME INCENTIVE | (R7Y) N |
| SCHOOL BUS/SHUTTLE BUS/AMBULANCE INCENTIVE | (R6H) N |
| RECREATIONAL VEHICLE INCENTIVE | (R6J) N |
| DEMO- LIGHT DUTY DEALER | (DEM/DEE) N |
| DEMO- LIGHT DUTY SVM | (DES) N |
| SIERRA FLEET PEG | (R7F/FLS) N |
| FLEET PREFERRED EQUIPMENT GROUPS | N |
| COMPETITIVE ASSISTANCE PROGRAMS | (CAP) N |



Attachment 2

6. GENERAL PROGRAM GUIDELINES:

- B. GM defines a rental vehicle as:
- a. "The bona fide rental of a vehicle involving use and payment by a customer on an hourly, daily, weekly, or monthly basis. Usage of any such vehicle(s) by a customer for a period of four (4) consecutive months or longer shall be deemed to constitute leasing, and not rental, and will make the vehicle ineligible for purchase or other incentives."
 - b. If a vehicle enrolled in the Daily Rental Purchase Program is found to be on-rent (lease) to a customer in excess of the above guideline, or if the customer consecutively rents multiple enrolled vehicles for an aggregate term of four (4) or more months, all vehicles involved in such transactions will not be considered rental vehicles and will be ineligible for purchase or incentives. GM may audit the DRFC to ensure compliance with this guideline.
- C. All eligible vehicles must be delivered to the DRFC through a GM dealership or a qualified drop-ship location. Purchases or deliveries made through any other entity or any other location(s) are ineligible for incentive payment(s).
- D. GM reserves the right to audit dealer records and disqualify any sales allowance in the event such sales do not meet the program requirements. All monies improperly paid will be charged back. Failure to comply with the program requirements may result in the dealer being disqualified for future participation in fleet programs and termination of dealer sales and service agreement(s).
- E. Optional equipment and, in special circumstances, certain standard equipment can be added to or deleted from GM vehicles during the ordering and manufacturing process by DRFCs. It is the DRFC's responsibility to ensure that actual vehicle content is properly disclosed to a buyer or transferee when disposing of a vehicle. DRFCs that use third party build specifications to promote the sale of their vehicles should be especially careful to ensure the accuracy of that data.
- F. GM reserves the right to cancel, amend, revise or revoke any program, at any time, based on its sole business judgment(s). Final decisions in all matters relative to interpretation of any rule or phase of this activity rest solely with GM.

ANY QUESTIONS REGARDING THIS PROGRAM SHOULD BE DIRECTED TO THE CUSTOMER SUPPORT CENTER AT **1-800-FLEET OP**.



GENERAL MOTORS FLEET



Risk Incentives for the 2018 Model Year

Trim Mix and Incentives by Model Code

| Division | Vehicle Line | Model | Trim | Description | Trim % | Volume | Base Incentive |
|-----------|--------------|---------|------|---|------------|------------|----------------|
| Cadillac | Escalade | 6C15706 | 1SC | Cadillac Escalade 2WD 1/2 Ton SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | Escalade | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | Escalade ESV | 6C15906 | 1SC | Cadillac Escalade ESV 2WD 1/2 Ton SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | Escalade ESV | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | XTS | 6GC69 | 1SB | Cadillac XTS Luxury Sedan | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | XTS | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Cruze | 1BT69 | 1SD | Chevrolet Cruze LT Automatic Sedan | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Cruze | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Corvette | 1YY07 | 3LT | Chevrolet Corvette 3LT Coupe | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Corvette | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Equinox New | 1XR26 | 1LT | Chevrolet Equinox D2UC LT FWD Crossover | [REDACTED] | [REDACTED] | [REDACTED] |

| | | | | | | | |
|-----------|-------------|---------|-----|--|------------|------------|------------|
| Chevrolet | Equinox New | 1XY26 | 1LT | Chevrolet Equinox D2UC LT AWD Crossover | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Equinox New | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Impala | 1GZ69 | 2LZ | Chevrolet Impala LTZ Sedan | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Impala | 1GY69 | 1LT | Chevrolet Impala LT/LT Eco Sedan | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Impala | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Malibu | 1ZD69 | 1LT | Chevrolet Malibu 1LT 1.5L Turbo Sedan | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Malibu | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Suburban | CC15906 | 1LZ | Chevrolet Suburban Premier 2WD 1/2 Ton SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Suburban | CK15906 | 1LZ | Chevrolet Suburban Premier 4X4 1/2 Ton SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Suburban | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Tahoe | CC15706 | 1LZ | Chevrolet Tahoe Premier 2WD 1/2 Ton SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Tahoe | CK15706 | 1LZ | Chevrolet Tahoe Premier 4X4 1/2 Ton SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet | Tahoe | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Acadia | TND26 | 4SA | GMC Acadia FWD SLT1 Crossover | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Acadia | TNL26 | 4SA | GMC Acadia AWD SLT1 Crossover | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Acadia | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |

| | | | | | | | |
|--------------|-------------|---------|-----|------------------------------------|------------|------------|------------|
| GMC | Terrain New | TXM26 | 4SA | GMC Terrain SLT FWD Crossover | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Terrain New | TXC26 | 4SA | GMC Terrain SLT AWD Crossover | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Terrain New | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon | TC15706 | 5SA | GMC Yukon 2WD 1/2 Ton Standard SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon | TK15706 | 5SA | GMC Yukon 4x4 1/2 Ton Standard SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon XL | TC15906 | 5SA | GMC Yukon 2WD 1/2 Ton XL SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon XL | TK15906 | 5SA | GMC Yukon 4x4 1/2 Ton XL SUV | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon XL | | | Model Total | [REDACTED] | [REDACTED] | [REDACTED] |
| TOTAL | | | | | [REDACTED] | [REDACTED] | [REDACTED] |

General Motors, LLC

By: /s/ Edward J. Peper, Jr.

Name: Edward J. Peper, Jr.

Title: U.S. Vice President, Fleet and Commercial Sales

By: /s/ Christopher T. Hatto

Name: Christopher T. Hatto

Title: CFO, Executive Director, U.S. Sales and Marketing Operations

Avis Budget Car Rental, LLC

By: /s/ Michael Schmidt

Michael

Name: Schmidt

Title: Senior Vice President, Fleet Services

2018 Model Year Daily Rental Program
Volume Commitments and Incentives by Program



| Division | Model | 2017 MY Total Volume Summary | | |
|-----------------|---------------------|------------------------------|--------------------------|------------------|
| | | VN9 Repurchase -Units- | VX7 Risk -Units-C5 | Total -Units- |
| Buick | Enclave New | [REDACTED] | [REDACTED] | [REDACTED] |
| Buick | Envision | [REDACTED] | [REDACTED] | [REDACTED] |
| Buick | LaCrosse | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | Escalade | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | Escalade ESV | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | XT5 | [REDACTED] | [REDACTED] | [REDACTED] |
| Cadillac | XTS | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Camaro Coupe | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Camaro Convertible | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Corvette | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Cruze | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Cruze Hatchback | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Impala | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Car | Malibu | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Truck | Equinox New | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Truck | Express | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Truck | Silverado LD Double | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Truck | Suburban | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Truck | Tahoe | [REDACTED] | [REDACTED] | [REDACTED] |
| Chevrolet Truck | Traverse New | [REDACTED] | [REDACTED] | [REDACTED] |

| | | | | |
|-------------|-------------|------------|------------|------------|
| GMC | Acadia | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Terrain New | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon | [REDACTED] | [REDACTED] | [REDACTED] |
| GMC | Yukon XL | [REDACTED] | [REDACTED] | [REDACTED] |
| Grand Total | | [REDACTED] | [REDACTED] | [REDACTED] |

General Motors, LLC

By: /s/ Edward J. Peper, Jr.

Date: 10/23/17

Name: Edward J. Peper, Jr.

Title: U.S. Vice President, Fleet and Commercial Sales

By: /s/ Christopher T. Hatto

Date: 10/24/17

Name: Christopher T. Hatto

Title: CFO, Executive Director, U.S. Sales and Marketing Operations

Avis Budget Car Rental, LLC

By: /s/ Michael Schmidt

Date: 10/31/17

Name: Michael Schmidt

Title: Senior Vice President, Fleet Services



2018 MY TOTAL AVIS PRODUCTION TIMING

| <i>Brand</i> | <i>2017 May</i> | <i>2017 Jun</i> | <i>2017 Jul</i> | <i>2017 Aug</i> | <i>2017 Sep</i> | <i>2017 Oct</i> | <i>2017 Nov</i> | <i>2017 Dec</i> | <i>17CY 18MY</i> | <i>2018 Jan</i> | <i>2018 Feb</i> | <i>2018 Mar</i> | <i>2018 Apr</i> | <i>2018 May</i> | <i>2018 Jun</i> | <i>2018 Jul</i> | <i>2018 Aug</i> | <i>18CY 18MY</i> | <i>TOTAL 18MY</i> |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|-----------------------|
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|-----------------------|

| | | | | | | | | | | | | | | | | | | | |
|----------------------|--|-------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|--|
| BUICK | Enclave New Encore Envision LaCrosse Regal New | [REDACTED] | | | | | | | | | | | | | | | | | |
| CADILLAC | ATS CT6 CTS Escalade Escalade ESV XT5 XTS | | | | | | | | | | | | | | | | | | |
| CHEVY CAR | Camaro Camaro Convertible Corvette Cruze Cruze Hatchback Impala Malibu Sonic Spark | | | | | | | | | | | | | | | | | | |

| | | |
|------------------------|---|-------------------|
| CHEVY TRUCK | Colorado Equinox New Express Silverado LD Crew Cab Silverado LD Double Cab Silverado HD Double Cab Suburban Tahoe Traverse New Trax | [REDACTED] |
| GMC | Acadia Canyon Terrain New Yukon Yukon XL | |
| | Total | |

**2018 MODEL YEAR GM RENTAL INCENTIVE
PAYMENT TERMS AND CALENDAR**

1. GM will pay to the Daily Rental Fleet Customer (hereinafter "DRFC") a pro rata portion of the matrix money on the fourth Thursday of the month following Vehicle delivery and receipt of an electronic media transmission to GM's Remarketing Information System (RIMS) by the second Friday of the month. An electronic media transmission received after the second Friday of the month will be paid by the fourth Thursday of the following month. If the fourth Thursday is a banking holiday, funds will be received the next banking day. Application for this incentive must be made no later than December 31, 2018. A complete schedule of due dates and payment dates is detailed in this Attachment 4, Page 2.
2. The agreed upon volume and mix requirements set forth in Attachment 3 and/or 2A are subject to adjustment upon receiving GM's prior approval. Should GM agree to an adjustment, the changes will be reflected on a quarterly basis and a revision to Attachment 3 and/or 2A will be issued and signed by both parties. Actual approved volumes and contractually stated volumes can vary based on the timing of contractual updates. Any payments received prior to attaining the required volume will be returnable to GM at the close of the model year should the volume not be attained. At GM's discretion, any pro rata monthly payment processed in error on volume not approved by GM will be charged back through the DRFC's open account during the following month.
3. It is understood that the payment of the per unit amount due to the DRFC is based upon achieving the agreed upon volume and mix requirements set forth in Attachment 3 and/or 2A. In the event that the required number of vehicles at the agreed upon mix is not achieved, all payments made by GM will be reimbursed by the DRFC to GM on demand. Such reimbursement will be GM's sole remedy for the DRFC's failure to purchase or lease the agreed upon number of vehicles. The DRFC shall be liable for such reimbursement.

**2018 MODEL YEAR GM RENTAL INCENTIVE
PAYMENT TERMS AND CALENDAR
ATTACHMENT 4 - MATRIX SUBMISSION AND PAYMENT DATES FOR THE 2018 MY**

| 2017 | | | | | | | 2017 | | | | | | | 2017 | | | | | | |
|---------|----|----|----|----|----|----|----------|----|----|----|----|----|----|-------|----|----|----|----|----|----|
| JANUARY | | | | | | | FEBRUARY | | | | | | | MARCH | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 29 | 30 | 31 | | | | | 26 | 27 | 28 | | | | | 26 | 27 | 28 | 29 | 30 | 31 | |

| 2018 | | | | | | | 2018 | | | | | | | 2018 | | | | | | |
|---------|----|----|----|----|----|----|----------|----|----|----|----|----|----|-------|----|----|----|----|----|----|
| JANUARY | | | | | | | FEBRUARY | | | | | | | MARCH | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 28 | 29 | 30 | 31 | | | | 25 | 26 | 27 | 28 | | | | 25 | 26 | 27 | 28 | 29 | 30 | 31 |

| 2017 | | | | | | | 2017 | | | | | | | 2017 | | | | | | | |
|-------|----|----|----|----|----|----|------|----|----|----|----|----|----|------|----|----|----|----|----|----|---|
| APRIL | | | | | | | MAY | | | | | | | JUNE | | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S | |
| | | | | | | 1 | 1 | 2 | 3 | 4 | 5 | 6 | | | | | | | 1 | 2 | 3 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 | 7 | 8 | 9 | 10 | 11 | 12 | 13 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 | 14 | 15 | 16 | 17 | 18 | 19 | 20 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 | 28 | 29 | 30 | 31 | | | | 25 | 26 | 27 | 28 | 29 | 30 | 31 | |
| 30 | | | | | | | | | | | | | | | | | | | | | |

| 2018 | | | | | | | 2018 | | | | | | | 2018 | | | | | | |
|-------|----|----|----|----|----|----|------|----|----|----|----|----|----|------|----|----|----|----|----|----|
| APRIL | | | | | | | MAY | | | | | | | JUNE | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 29 | 30 | | | | | | 27 | 28 | 29 | 30 | 31 | | | 24 | 25 | 26 | 27 | 28 | 29 | 30 |

| 2017 | | | | | | | 2017 | | | | | | | 2017 | | | | | | | |
|------|----|----|----|----|----|----|--------|----|----|----|----|----|----|-----------|----|----|----|----|----|----|--|
| JULY | | | | | | | AUGUST | | | | | | | SEPTEMBER | | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S | |
| | | | | | | 1 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 | 6 | 7 | 8 | 9 | 10 | 11 | 12 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 | 13 | 14 | 15 | 16 | 17 | 18 | 19 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 17 | 18 | 19 | 20 | 21 | 22 | 23 | |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 | 27 | 28 | 29 | 30 | 31 | | | 24 | 25 | 26 | 27 | 28 | 29 | 30 | |
| 30 | 31 | | | | | | | | | | | | | | | | | | | | |

| 2018 | | | | | | | 2018 | | | | | | | 2018 | | | | | | | |
|------|----|----|----|----|----|----|--------|----|----|----|----|----|----|-----------|----|----|----|----|----|----|----|
| JULY | | | | | | | AUGUST | | | | | | | SEPTEMBER | | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | |
| 29 | 30 | 31 | | | | | 26 | 27 | 28 | 29 | 30 | 31 | | | 23 | 24 | 25 | 26 | 27 | 28 | 29 |

| 2017 | | | | | | | 2017 | | | | | | | 2017 | | | | | | |
|---------|----|----|----|----|----|----|----------|----|----|----|----|----|----|----------|----|----|----|----|----|----|
| OCTOBER | | | | | | | NOVEMBER | | | | | | | DECEMBER | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 | 5 | 6 | 7 | 8 | 9 | 10 | 11 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 | 19 | 20 | 21 | 22 | 23 | 24 | 25 | 17 | 18 | 19 | 20 | 21 | 22 | 23 |
| 29 | 30 | 31 | | | | | 26 | 27 | 28 | 29 | 30 | | | 24 | 25 | 26 | 27 | 28 | 29 | 30 |

| 2018 | | | | | | | 2018 | | | | | | | 2018 | | | | | | | |
|---------|----|----|----|----|----|----|----------|----|----|----|----|----|----|----------|----|----|----|----|----|----|----|
| OCTOBER | | | | | | | NOVEMBER | | | | | | | DECEMBER | | | | | | | |
| S | M | T | W | T | F | S | S | M | T | W | T | F | S | S | M | T | W | T | F | S | |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 1 | 2 | 3 | 4 | 5 | 6 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| 7 | 8 | 9 | 10 | 11 | 12 | 13 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | |
| 14 | 15 | 16 | 17 | 18 | 19 | 20 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 9 | 10 | 11 | 12 | 13 | 14 | 15 | |
| 21 | 22 | 23 | 24 | 25 | 26 | 27 | 18 | 19 | 20 | 21 | 22 | 23 | 24 | 16 | 17 | 18 | 19 | 20 | 21 | 22 | |
| 28 | 29 | 30 | 31 | | | | 25 | 26 | 27 | 28 | 29 | 30 | | | 23 | 24 | 25 | 26 | 27 | 28 | 29 |

■ DATE RAC RECEIVES FUNDS
 ■ LAST DAY FOR RAC MONTHLY SUBMISSIONS
 ■ 1) AUTOMATED SUBMISSIONS - VIN DETAIL REPORTS AVAILABLE
 2) RIMS RUNS DEENROLL REPORT (QUARTERLY)