
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
WASHINGTON, D.C. 20549

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of report (Date of earliest event reported): **November 3, 2016 (October 31, 2016)**

Avis Budget Group, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or Other Jurisdiction of Incorporation)

001-10308
(Commission File Number)

06-0918165
(IRS Employer Identification Number)

6 Sylvan Way
Parsippany, NJ
(Address of Principal Executive Offices)

07054
(Zip Code)

(Registrant's telephone number, including area code)
(973) 496-4700

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 1.01 **Entry into a Material Definitive Agreement.**

On October 31, 2016, our subsidiary Avis Budget Car Rental, LLC (“ABCR”) entered into a letter agreement with General Motors LLC (the “GM Agreement”), for the purchase of vehicles from dealers for the 2017 vehicle model year. The GM Agreement sets forth the terms and conditions related to GM’s guaranteed auction value program, which guarantees the price of certain vehicles purchased by ABCR when sold at auction. The GM Agreement is attached hereto as [Exhibit 10.1](#), and is incorporated herein by reference.

Item 9.01 **Financial Statements and Exhibits.**

(d) Exhibits.

The following exhibit is filed as part of this report:

Exhibit No.	Description
10.1	Avis Budget Car Rental 2017 Model Year Program Letter dated October 31, 2016 between Avis Budget Car Rental, LLC and General Motors LLC.*

*Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereto duly authorized.

AVIS BUDGET GROUP, INC.

By: /s/ Bryon L. Koepke
Name: Bryon L. Koepke
Title: Senior Vice President & Chief Securities Counsel

Date: November 3, 2016

AVIS BUDGET GROUP, INC.
CURRENT REPORT ON FORM 8-K
Report Dated ~~November 3, 2016~~ (October 31, 2016)

EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
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GENERAL MOTORS FLEET



October 20, 2016

Mr. Michael Schmidt
Avis Budget Car Rental, LLC
6 Sylvan Way
Parsippany, NJ 07054

Dear Mr. Schmidt:

This letter sets forth the agreement ("Agreement") between Avis Budget Car Rental, LLC ("ABG") and General Motors LLC ("GM") regarding ABG's purchase or lease of 2017 Model Year GM vehicles from authorized GM dealers under i) the 2017 Model Year Daily Rental Purchase Program, ii) the 2017 Model Year National Fleet Purchase Program, and iii) other incentive programs available to ABG and for which it qualifies.

The terms and conditions of this Agreement are as follows:

1. 2017 MY Daily Rental VN9 Purchase Program

- (a) GM will make 2017 Model Year vehicles available under the terms and conditions of GM's 2017 MY Daily Rental VN9 Purchase Program, such terms and conditions being set forth in Attachment 1.
- (b) ABG agrees to purchase or lease GM vehicles from authorized GM dealers in a mix as detailed in Attachment 1A.
- (c) So long as ABG purchases or leases from authorized GM dealers the requisite number of vehicles in a mix as detailed in Attachment 1A, and is in compliance with all other provisions of this Agreement.
- (d) GM or a GM subsidiary/affiliate will purchase 2017 Model Year vehicles tendered by ABG that qualify for purchase under the terms and conditions of GM's 2017 MY Daily Rental VN9 Purchase Program, such terms and conditions being set forth in Attachment 1B and Attachment 1C.
- (e) Vehicles purchased or leased from authorized GM dealers under the 2017 MY Daily Rental VN9 Purchase Program must be ordered with [REDACTED] and must have "VN9" (Purchase Identifier) and "BQ2" (ABG Customer Code) on the order(s).
- (f) All Minimum Equipment Requirements must be met by vehicle line in accordance with the terms and conditions of the 2017 MY Daily Rental VN9 Purchase Program.

2. 2017 MY YT1 Flat Rate Program

- (a) GM will make the 2017 Model Year vehicles listed in Attachment 3 available under the terms and conditions of GM's 2017 MY YT1 Flat Rate Program, such terms and conditions being set forth in Attachment 1D.
- (b) ABG agrees to purchase or lease GM vehicles from authorized GM dealers in a mix as detailed in Attachment 1D.



(c) GM or a GM subsidiary/affiliate will purchase 2017 Model Year vehicles tendered by ABG that qualify for purchase under the terms and conditions of GM's 2017 MY YT1 Flat Rate Program, such terms and conditions being set forth in Attachment 1B and Attachment 1D.

3. 2017 MY National Fleet VX7 Risk Purchase Program

- (a) GM will make 2017 Model Year vehicles available under the terms and conditions of GM's 2017 MY National Fleet VX7 Risk Purchase Program, such terms and conditions being set forth in Attachment 2.
- (b) ABG agrees to purchase or lease from authorized GM dealers 2017 Model Year vehicles in a mix as detailed in Attachment 2A.
- (c) So long as ABG purchases or leases from authorized GM dealers the requisite number of vehicles in a mix as detailed in Attachment 2A, and is in compliance with all other provisions of this Agreement, GM will pay the Risk Incentive(s) listed in Attachment 2A. These Risk Incentive(s) will be in addition to any other incentives under the 2017 MY National Fleet VX7 Risk Purchase Program, but will be in lieu of all other retail sales and fleet incentives.
- (d) Payment of 2017 MY National Fleet VX7 Risk Purchase Program incentives will be made upon submission of vehicle information required under Attachment 4.
- (e) Vehicles purchased or leased from authorized GM dealers under the 2017 MY National Fleet VX7 Risk Purchase Program must be ordered with [REDACTED] and must have "VX7" (Risk Identifier) and "BQ2" (ABG Customer Code) on the order(s).
- (f) All Minimum Equipment Requirements must be met by vehicle line in accordance with the terms of the 2017 MY National Fleet VX7 Risk Purchase Program Minimum Equipment Guidelines as detailed in Attachment 2A. If the Minimum Equipment Requirements are not met for the vehicle line, the entire 2017 Risk Purchase Program incentives for such vehicle line will be forfeited for all volume purchased under that program.

4. 2017 Model Year [REDACTED] Program

- (a) GM will offer ABG a 2017 MY [REDACTED] Program under the terms and conditions of GM's 2017 MY [REDACTED] Program, such terms and conditions being set forth in Attachment 1R.
- (b) GM agrees to pay the incentives and the [REDACTED] detailed in Attachment 1D.
- (c) The payments will be made on a quarterly basis, in the months of March, June, September and December and in accordance with the terms and conditions set forth in Attachment 4

5. [REDACTED]

6. The total agreed upon vehicle volume as detailed in Attachment 3 must be entered into VOMS no later than February 4, 2017.

7. The presently agreed upon production timing and vehicle volumes and mix are set forth in Attachment 3A, such production and vehicle volumes and mix being subject to reasonable and



minor adjustments based upon agreement of the parties. However, with GM's consent, ABG may make product substitutions, provided that such substitutions will not reduce the total volume of 2017 Model Year vehicles to be purchased or leased from authorized GM dealers.

8. ABG will provide to GM, at the beginning of the month, a four month schedule of projected vehicle returns. The schedule will breakout the vehicle returns by site for the current month, as well as for the subsequent three months. Submission of the information required by this Section 8 is a condition to receiving incentives under this Agreement.
9. ABG will place orders no more than [REDACTED] or less than [REDACTED] of a month's production in any week provided GM can make such a production commitment. After two weeks of moving orders to event code 3000 for a given production period the orders will be deemed to comply with the limitation indicated above. All vehicle minimum equipment requirements will be placed for production on a monthly basis. Any vehicles which do not meet the minimum equipment requirements will not be paid the Risk Purchase Program incentives as provided in Section 3(c).
10. If ABG purchases an existing Avis Licensee or substantially all of the assets of an existing Avis Licensee during the 2017 Model Year, and such existing Avis Licensee is a participating Avis Licensee under the terms of the Agreement between the Avis Licensee Association and GM for the 2017 Model Year ("ALA Agreement"), then GM agrees to accept an assignment to ABG of the purchase volume, mix, and monies identified in the Participation Form executed by the Participating Avis Licensee under the ALA Agreement, as long as the agreement is signed by the existing Avis Licensee, the Avis Licensee Association, if applicable, and ABG, and is in a form acceptable to GM.
11. If ABG purchases an existing Budget Licensee or substantially all of the assets of an existing licensee during the 2017 Model Year, and such existing Budget Licensee is a participating Budget Licensee under the terms of the Agreement between the Car Rental Licensee Association and GM for the 2017 Model Year, then GM agrees to accept an assignment to ABG of the purchase volume, mix, and monies identified in the Participation Form executed by the Participating Budget Licensee under the Car Rental Licensee Association Agreement, as long as an agreement is signed by the existing Budget Licensee, the Car Rental Licensee Association, if applicable, and ABG, and is in a form acceptable to GM.
12. ABG will not rent, lease, sell or otherwise dispose of any vehicles that are the subject of a safety or non-compliance campaign unless or until the necessary repairs have been made. If part(s) required for such repair(s) are not made available by GM for an extended period of time, ABG may propose to return such affected vehicles to GM, and GM may buy back such affected vehicles subject to its financial review and approval.
13. Notwithstanding anything to the contrary contained in this Agreement (including in the attachments hereto), no vehicle will be accepted for return by GM or its agent until such time as the title to such vehicle has been assigned and/or transferred on behalf of ABG upon the sale of such vehicle to an automotive dealer or the purchase of such vehicle by GM following the transfer of such vehicle from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program. For the avoidance of doubt, Form AD006 will evidence a conditional acceptance of vehicles turned in by ABG. References to acceptance in the attachments hereto refer to such conditional acceptance evidenced by Form AD006.



14. Part of the consideration for ABG's entry into this Agreement is GM or its subsidiary's continuing obligation to purchase vehicles from ABG in accordance with the terms of GM or its subsidiary's 2017 Model Year Daily Rental Purchase Programs. Accordingly, it will be a condition of ABG's obligations to purchase vehicles under this 2017 Model Year Daily Rental Purchase Program Agreement that GM or its subsidiary performs its vehicle purchase obligations in all material respects with respect to eligible vehicles tendered by ABG under the terms of GM or its subsidiary's 2017 Model Year Purchase Programs.
15. GM will make available to ABG a daily rental purchase program for the [REDACTED] Model Years.
16. ABG agrees that it will hold harmless GM, its subsidiaries, affiliates, or agents (collectively, the "Indemnified Parties") from any and all liabilities arising from making available auctions which it may sponsor, promote, organize, or otherwise create as a facility for sale of vehicles by an authorized auctioneer for the benefit of ABG, except for the gross negligence or intentional misconduct by any of the Indemnified Parties.
17. ABG and its subsidiaries AESOP Leasing L.P. ("AESOP Leasing"), Avis Rent A Car System, LLC. ("Avis") and Budget Rent A Car System, Inc. ("Budget") have engaged AESOP Exchange Corporation as a qualified intermediary ("QI") for the purpose of facilitating a like kind exchange program under Section 1031 of the Internal Revenue Code of 1986, as amended. As such, ABG, AESOP Leasing, Avis and Budget have assigned to AESOP Exchange Corporation, acting in its capacity as QI, all of their rights, but not their obligations, in any existing manufacturer purchase agreements they may have with GM either for the purchase of replacement vehicles or after a qualifier term of use for the purchase of relinquished vehicles. This applies to all future purchases of replacement vehicles or relinquished vehicles unless specifically excluded in writing.
18. If either Party cannot fulfill any terms of this Agreement due to events beyond its control, such as acts of God, labor disputes, and severe economic downturns, the Party affected by the event shall promptly notify the other Party and the Parties will enter into negotiations with the intent of minimizing the impact of the event on the business contemplated under this Agreement.
19. Should ABG elect to cancel any vehicle orders placed with authorized GM dealers that are at Event Code 3000 or later, ABG will be assessed a fee of [REDACTED] per vehicle, payable to GM upon demand. However, the fee will not be assessed if the current production has been delayed more than three weeks from the originally scheduled production week. Further, this fee will not apply if ABG chooses to redirect the shipment of any vehicles that are at Event Code 3000 or later.
20. ABG agrees to retain any documents or records relevant to vehicles purchased or leased from authorized GM dealers under this Agreement or any other GM program, and/or claims submitted for payment under this Agreement or any other GM program, for two years after the close of the program. ABG will permit any designated representative of GM to examine, audit and take copies of any accounts and records ABG is required to maintain under this Agreement. ABG will make such accounts and records readily available at its facilities during regular business hours upon reasonable advance notice. GM will furnish ABG with a list of any reproduced records.
21. SiriusXM Satellite Radio Service is not included with the vehicles covered by this Agreement. To determine the availability of SiriusXM Satellite Radio Service, please contact SiriusXM directly.



22. ABG agrees that it will obtain approval from GM prior to using the GM vehicles and/or products in advertising and promotional materials or activities.
23. This Agreement and its terms are confidential and intended for the sole use of ABG and GM. Neither this Agreement nor its terms may not be disclosed to any third party, other than a party's parent, subsidiaries, AESOP Leasing, and their respective outside counsel and accountants and interested financial institutions or as may be required by legal processes or applicable securities laws. In the event of legal process or applicable securities laws, the Party served will notify the other Party to allow them sufficient time to interpose legal objections to disclosure.
24. This Agreement and its Attachments represent the entire agreement regarding the subjects herein between ABG and GM and may be modified only in a writing executed by an authorized representative of each of the Parties. This Agreement governs the purchase of, and incentives provided for, 2017 Model Year vehicles. This Agreement places no obligations on either party regarding 2018 Model Year vehicles; ABG is under no obligation to submit orders for 2018 Model Year vehicles and GM is under no obligation to pay incentives on 2018 Model Year vehicles (even if ABG places early orders for such vehicles prior to the execution of a 2018 Model Year agreement). The purchase of, and incentives provided for, 2018 Model Year vehicles will be governed by a separate 2018 Model Year agreement mutually agreed upon by the parties.
25. This Agreement will in all respects be interpreted, enforced and governed under the laws of the State of Michigan, without regard to the conflicts of law and principles thereof.



On behalf of GM, I would like to express my appreciation for your business and hope this Agreement will continue to strengthen our business relationship.

Please return an executed copy of this Agreement acknowledging your acceptance to its terms and conditions.

Very truly yours,

/s/ Edward J. Peper

Edward J. Peper
General Motors LLC
U.S. Vice President, Fleet and Commercial Sales
Date: October 20, 2016

/s/ Michael Schmidt

Michael Schmidt
Avis Budget Car Rental, LLC
Senior Vice President, Fleet Services
Date: October 31, 2016

GM Approvals:

/s/ Stephen J. Hill

Stephen J. Hill
General Motors LLC
North America Vice President, U.S. Sales and Services
Date: October 27, 2016



/s/ Christopher T. Hatto

Christopher T. Hatto
General Motors LLC
CFO, Executive Director, U.S. Sales and Marketing Operations
Date: October 25, 2016



Attachments Key

- Attachment 1 2017 MY Daily Rental Purchase Program Guidelines (VN9)
- Attachment 1A 2017 MY VN9 Minimum Equipment Guidelines
- Attachment 1B 2016 CY Turn-In Standards and Procedures
- Attachment 1C 2017 MY VN9 Tier Program – Guidelines, Rates and Parameters
- Attachment 1D 2017 MY YT1 Flat Rate Program – Guidelines, Rates and Parameters
- Attachment 1R [REDACTED]
- Attachment 1T True Up Payments Calendar 2016 CY and 2017CY

- Attachment 2 2017 MY National Fleet Risk Purchase Program Guidelines (VX7)
- Attachment 2A VX7 Minimum Equipment Requirements and Incentives

- Attachment 3 2017 MY VN9 and VX7 Initial Volume and Incentives
- Attachment 3A 2017 MY Production Schedule

- Attachment 4 Rental Incentives Payment Terms and Calendar
- Attachment 5 2017 MY VN9 and [REDACTED]



GM

2017MY DAILY RENTAL VN9 PURCHASE PROGRAM GUIDELINES**1. PROGRAM NAME AND NUMBER:**

2017 Model Year Daily Rental VN9 Purchase Program Guidelines for Daily Rental Fleet Customers (GRP)
Program Code: VN9

2. PROGRAM DESCRIPTION:

This program makes available to GM dealers and qualified Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs") purchase information on selected 2017 Model Year passenger cars and light duty trucks that are sold and delivered by GM dealers to qualified DRFCs and are eligible for purchase by GM in accordance with these guidelines.

The following are not eligible for this program:

- Preferred Equipment Group (P.E.G.)/Option package discounts
- Van Conversions (including Hi-Cube and Step-Van) & Full Size Cargo Vans
- Vehicles delivered from dealer inventory

A qualified DRFC must have a GM Fleet Account Number (GM FAN) to be eligible for any GM fleet incentive.

3. PROGRAM START DATE/PROGRAM END DATE/IN SERVICE PERIOD:

Program Start Date: Opening of 2017 Model Year ordering system
Program End Date: When dealers are notified that 2017 Model Year fleet orders are no longer being accepted by GM

In-Service Period:

The In-Service Date is the Expiration in Transit date on the invoice plus five (5) days. Refer to the Tier Program Parameters (Attachment 1C) and to the 2017 MY Flat Rate Program Guidelines (Attachment 1D) for minimum and maximum In-Service periods applicable to individual programs. All vehicles to be purchased by GM under this program must be returned and accepted by July 31, 2019. Non-returned vehicles must remain in service a minimum of six (6) months (180 days) from In-Service Date. GM reserves the right to audit the DRFC to ensure compliance with the minimum six (6) month In-Service requirement. Frame, fire, stolen, embezzled and/or water damaged vehicles which are ineligible for purchase do not have a minimum In-Service period. Documentation on these vehicles must be retained on file for audit purposes.

IMPORTANT - Acceptance of an order on any vehicle line does not constitute a commitment to build or to build within a specific time frame.

All vehicles, including non-returned vehicles, supplied by GM are subject to the export control laws and regulations of the United States and the DRFC and dealers will comply with such laws and regulations.

4. ELIGIBLE MODELS/REQUIRED OPTIONS FOR ORDER AND DELIVERY:**Eligible Models:**

All new and unused 2017 Model Year GM vehicles with the required minimum factory installed equipment levels specified in Attachment 1A – 2017 MY Daily Rental VN9 Minimum Equipment Guidelines and the processing options ordered for qualified DRFCs for use as daily rental vehicles which are sold and delivered by GM dealers are eligible for this program.

Required Options for Order and Delivery:

All orders must contain the fleet processing option VN9 and the DRFC code to be enrolled in the Tier Program. Flat Rate programs will require an additional processing option. Refer to Attachment 1D – 2017 MY Flat Rate Program Guidelines for additional processing options. Vehicles must be ordered with minimum option requirements specified in Attachment 1A. Processing Option VN9 will provide a net invoice less holdback. Vehicles ordered with option VN9 receive order date price protection (PRP).

Dealers are responsible for including the proper processing option on all orders. Should errors occur in the ordering of vehicles, resulting in diversions or re-invoicing, the ordering GM dealer may be charged an administrative fee by GM.

All orders must include the following:



- a. Valid GM FAN (Fleet Account Number)
- b. Option Codes: VN9 and DRFC code
- c. Order Type: FDR
- d. Delivery Type: 020 – Daily Rental

Dealer orders currently on hand or in the system that qualify for this program, and that have the appropriate processing options, can be amended only if they have not been released to production. This is the ordering dealer's responsibility.

Vehicles delivered to the DRFC's drop ship sites must have the assigned DRFC code on the window label and the delivery receipt(s) must be checked to verify proper ownership of the vehicle. GM Customer Support should be contacted immediately regarding vehicles delivered to the wrong drop ship site to determine the appropriate course of action. Vehicles that were incorrectly delivered must not be placed into rental service. GM reserves the right to deny incentives on vehicles in rental service that have been incorrectly delivered and accepted or titled.

5. COMPATIBLE INCENTIVES AND ALLOWANCE PROGRAMS:

Vehicles enrolled in the 2017 MY Daily Rental VN9 Purchase Program are not eligible for any other fleet/retail program, including, but not limited to, the Dealer Fleet Ordering Assistance Program (VQ) and any GM Dealer Rent A Car program(s).

**FLEET CUSTOMERS (GM FAN HOLDERS) YES/NO**

GENERAL	
GM MOBILITY (MOB/MOC/R8L)	N
SALESPERSON / SALES MGR. INCENTIVES	N
CASH DIRECT MAILS/PRIVATE OFFERS/GENERAL	N
COUPONS/CERTIFICATES/NON-CASH VENDOR PROGRAMS	N
GM BUSINESS CARD (UDB)	N
CONSUMER CASH	N
DEALER CASH	N
BONUS CASH	N
OPTION PACKAGE DISCOUNTS	N
PRICING	
PRICE PROTECTION/BONA FIDE SOLD ORDER (PPT W/ VX7)	N
PRICE PROTECTION/ORDER DATE (PRP)	Y
ORDER/DELIVERY	
FLEET ORDERING & ASSISTANCE (VQ1/VQ2/VQ3)	Y
INTRANSIT INTEREST CREDIT (C4C)	Y
RENTAL	
REPURCHASE (VN9)	N
FLAT-RATE REPURCHASE (YT1 THROUGH YT9)	N
RISK (VX7)	Y
GM DEALER RENT-A-CAR (FKR/FKL)	N
GOVERNMENT	
PSA/PURA/BID ASSISTANCE/CE (R6D/PBP/PBS)	N
FLEET/COMMERCIAL	
NATIONAL FLEET PURCHASE PROGRAM (FVX/FPP)	N
RETAIL ALTERNATIVE (CNC/CNE/CSE/CSR/CWE)	N
SMALL FLEET APR ALTERNATIVE (XMC)	N
GM'S BUSINESS CUSTOMERS CHOICE	N
TRUCK STOCKING (TSI)	N
MOTOR HOME INCENTIVE (R7Y)	N
SCHOOL BUS/SHUTTLE BUS/AMBULANCE INCENTIVE (R6H)	N
RECREATIONAL VEHICLE INCENTIVE (R6J)	N
DEMO - LIGHT DUTY DEALER (DEM/DEE)	N
DEMO - LIGHT DUTY SVM (DES)	N
SIERRA FLEET PEG (R7F/FLS)	N
FLEET PREFERRED EQUIPMENT GROUPS	N
COMPETITIVE ASSISTANCE PROGRAMS (CAP)	N

**6. METHOD OF PAYMENT:**

When a vehicle accepted under the Daily Rental Guaranteed Residual Program is sold at auction, the auction will direct the net sale proceeds to the DRFC owning the vehicle, or to an assignee approved by GM. Net sale proceeds are equal to the gross sales price less auction sales fees/expenses and less the transportation expense. The DRFC will receive the net sale proceeds within 2 business days after sale of the vehicle. As the case may be, the net sale proceeds will be forwarded either to the DRFC's designated bank account or to the approved assignee of the DRFC. On a monthly basis, GM will process a true-up payment for each of the DRFC's vehicles sold in the previous month. The true-up payment, calculated per vehicle, will be equal to the guaranteed purchase price less mileage and damage charges allowed under the program guidelines and less net sale proceeds already transmitted. (See Attachments 1C and 1D for more details regarding mileage and damage charges.) GM will process the true-up payment on the 5th business day of each month and transfer the funds via EFT to the DRFC on the 7th business day of each month. If the net sale proceeds of any vehicle exceeds the guaranteed purchase price less GM charges allowed under the program guidelines, then the DRFC will refund the excess to GM by either an offset against other GM true-up payments or by a direct payment based on a manual invoice prepared by GM. The DRFC shall pay the direct payment within five (5) business days of receiving the invoice.

DRFC and GM desire that correct payments be made to the DRFC by the auctions upon the sale of such vehicles. GM will review the net sales proceeds before they are released and will stop the release only to correct for misdirected funds. If funds are misdirected by an auction, GM will either make a correcting payment or a collection from the appropriate DRFC. The correction will be accomplished via invoicing and credit payment. As a convenience to the DRFC(s), GM will report the net sales proceeds on a daily, consolidated basis.

Buyback Provision. If a vehicle accepted under the Daily Rental Guaranteed Residual Program is unsold through the 90th day after acceptance, GM will transfer the vehicle from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program on the 91st day, unless GM receives instructions from the DRFC to the contrary by the 89th day pursuant to the Turn In Standards and Procedures (Attachment 1B, Section VII-H – Other). Upon transfer to the Daily Rental Acquisition Program, GM will initiate payment to the DRFC owning the vehicle for the full guaranteed purchase price (less GM charges allowed under the program) within the BARS system. The DRFC will be paid in approximately 7 Business days. The DRFC will assign the title of such vehicle, or cause such title to be assigned, to GM on the 91st day after acceptance. GM will perform a weekly scan of the inventory with a run cycle to occur over the weekend to avoid mid-week program changes. If the number of vehicles in the Daily Rental Acquisition Program for any DRFC exceeds 3% of its total accepted inventory ("Excess Amount"), then GM will instruct the auctions not to transfer vehicle titles to GM for those vehicles until the DRFC has received payment from GM for those vehicles so that the Excess Amount is eliminated. Once the DRFC receives payment for those vehicles, GM will instruct the auctions to transfer title to GM for those returned vehicles. This metric (3%) will be calculated on a weekly basis concurrent with the scan of inventory.

Late Auction Fees. If a vehicle accepted under the Daily Rental Guaranteed Residual Program is unsold through the 25th day after acceptance, GM will begin to accrue \$3.00 per day per vehicle to the DRFC starting on the 26th day. On the 61st day after acceptance, the rate will increase to \$4.50 per day per vehicle until the vehicle is either sold or transferred to the Daily Rental Acquisition Program. Amounts accrued will be paid monthly with the true-up payment.

Hawaiian vehicles – Due to the extended transportation time for Hawaiian vehicles, Hawaiian vehicles will be segregated in the GM system. The transfer of Hawaiian vehicles from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program will be implemented at 120 days vs. 90 for those vehicles and Late Auction Fees will begin accruing at \$3.00 per day for vehicles in inventory over 56 days and at \$4.50 per day for vehicles in inventory over 91 days.

For payment purposes, Monday through Friday are considered business days except for GM recognized holidays and other days GM is closed. GM does not staff or a process payment during any other period of time GM is closed. Payment processing will not resume until GM officially returns to work.

7. POLICY FOR CORRECTING VEHICLE IN-SERVICE DATES AND PROGRAM STATUS:

It is the responsibility of the DRFC to identify the In-Service Date and program status of all its vehicles and make any necessary corrections following the process described below. GM will make every reasonable effort to accommodate



requests to rectify errors prior to the vehicle being grounded in RIMS. **Changes will not be considered after the vehicle has a valid grounding record.**

In-Service Date Corrections:

The GM In-Service Date is always the Expiration in Transit as shown on the invoice plus five (5) days. If vehicles are delivered more than 10 days past the GM In-Service Date, they qualify for an In-Service Date adjustment. Submit the VIN(s) in question with a copy of the signed delivery receipt to GM Rental Sales. The GM systems will be changed to show the delivery date as the new In-Service Date. All requests must be completed at least 15 days prior to submitting a grounding record to RIMS.

Changes in Program Status:

Vehicles can be moved from the tiered depreciation program to a flat rate program, or vice versa, if a request is submitted to GM Rental Sales at least 15 days prior to a valid grounding record being issued in RIMS for its affected vehicle(s) or by December 31, 2017, whichever is earlier. Vehicles may be moved upon verification and approval by GM. Vehicles will be invoice adjusted in BARS to reflect a change in program enrollment. BARS will electronically transmit an updated Enrollment Record to RIMS within three (3) business days acknowledging the change throughout all GM systems.

No changes will be considered on In-Service Vehicles outside of these guidelines.

8. GENERAL PROGRAM GUIDELINES:

- A. GM defines a rental vehicle as:
 - a. "The bona fide rental of a vehicle involving use and payment by a customer on an hourly, daily, weekly, or monthly basis. Usage of any such vehicle(s) by a customer for a period of four (4) consecutive months or longer shall be deemed to constitute leasing, and not rental, and will make the vehicle ineligible for incentives."
 - b. If a Vehicle enrolled in the Daily Rental VN9 Purchase Program is found to be on rent (lease) to a customer in excess of the above guideline, or if the customer consecutively rents multiple enrolled vehicles for an aggregate term of four (4) or more months, all vehicles involved in such transactions will not be considered rental vehicles and will be ineligible for incentives. GM may audit the DRFC to ensure compliance with this guideline.
- B. All eligible vehicles must be delivered to the DRFC through a GM dealership or a qualified drop-ship location. Purchases or deliveries made through any other entity or at any other location(s) are ineligible for incentive payment(s).
- C. GM reserves the right to audit dealer records and disqualify any sales allowance in the event such sales do not meet the program requirements. All monies improperly paid will be charged back. Failure to comply with the program requirements may result in the dealer being disqualified for future participation in fleet programs and termination(s) of dealer sales and service agreement(s).
- D. Optional equipment and, in special circumstances, certain standard equipment can be added to or deleted from GM vehicles during the ordering and manufacturing process by DRFCs. It is the DRFC's responsibility to ensure that actual vehicle content is properly disclosed to a buyer or transferee when disposing of a vehicle. DRFCs that use third party build specifications to promote the sale of their vehicles should be especially careful to ensure the accuracy of that data.
- E. GM reserves the right to cancel, amend, revise, or revoke any program, at any time, based on its sole business judgment(s). Final decisions in all matters relative to the interpretation of any rule or phase of this activity rest solely with GM.

ANY QUESTIONS REGARDING THIS PROGRAM SHOULD BE DIRECTED TO THE CUSTOMER SUPPORT CENTER AT **1-800-FLEET OP**.



[2017MY Repurchase Rental Minimum Equipment \(VN9\) Change Log](#)

System Load
Date

With the exclusion of models listed below, use previous model year's VN9 minimum equipment:

<u>Date</u>	<u>Brand</u>	<u>Veh/Tab</u>	<u>Model</u>	<u>Change Comments</u>
05/03/2016	Chevrolet	Cruze	All	New model percentages and equipment changes
06/13/2016	Chevrolet	Camaro and Camaro Conv.	1LT and 1SS	Changed specs to two trims only at 50/50
06/13/2016	Chevrolet	Camaro and Camaro Conv.	1SS	Changed trim on 1SS to cloth.
07/18/2016	Cadillac	XT5	Luxury 1SC &1SD	Added
07/18/2016	Cadillac	CT6	Lux and Premiim Lux 1SC, 1SD, 1SF	Added
07/25/2016	Buick	<u>Envision</u>	1SL	Added

Cadillac ATS Sedan
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B
Model Code	6AC69 RWD only	6AC69(RWD/AWD)
Equipment Group	1SB LUXURY	1SN (RWD) /1SP (AWD) LUXURY
Volume % of Total	50%	50%
Standard Equipment		
Engine	2.5L 4 cyl	Engine 3.6L V6
Transmission	Auto	Auto
Air Conditioning		
Air Conditioning, Rear		-----
Steering		
Brakes	Brembo	Brembo
Windows		
Door Locks		
Cruise Control		
Tilt Wheel		
Seats		
Rear Defogger		
Radio	IO5 Cue	
Wheels		
Floor Mats		
Seat Trim/Style		
Air Bags		
Other		
Other		
Other		
Required Additional Options	-	-

		CF5 Sunroof -----	CF5 Sunroof IO6 CUE w/ NAV
Exterior Colors	%		
	25	GAN - Radiant Silver	GAN - Radiant Silver
	25	GBA - Black Raven	GBA - Black Raven
	15	G1W - Crystal White Tintcoat	G1W - Crystal White Tintcoat
	10	(G7E) Red Obsession Tintcoat	(G7E) Red Obsession Tintcoat
	25	(G7Q) Phantom Gray Metallic	(G7Q) Phantom Gray Metallic
	100		
Interior Colors			
Leather Seating Surface		H1Y - Jet Black	H1Y - Jet Black
Leather Seating Surface		H2P - Light Platinum/Black accents	H2P - Light Platinum/Black accents
Leather Seating Surface		HHN - Light Neutral/Cashmere	HHN - Light Neutral/Cashmere
Leather Seating Surface			
Leather Seating Surface			

Cadillac CTS Sedan
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	4 Dr Sedan RWD/AWD	4 Dr Sedan RWD/AWD
Model Code	6AH69	6AK69
Equipment Group	1SN/1SP	1SQ/1SR
Volume % of Total	50%	50%
Standard Equipment	LUXURY	PERFORMANCE
Engine	Engine 3.6L V6 - LGX	Engine 3.6L V6 - LGX
Transmission	Transmission, M5N	Transmission, M5N
Air Conditioning	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone
Air Conditioning, Rear	-----	-----
Steering	Power Steering	Power Steering
Brakes	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS
Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry
Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel	Tilt Steering Wheel
Seats	Seat, 10-Way Power Driver	Seat, 10-Way Power Driver
Rear Defogger	Rear Defogger	Rear Defogger
Radio	IO5 - CUE	IO6 - CUE w/Nav
Wheels	Wheels, 17" Ultra Bright Machined - QCO	Wheels, 18" - RT5
Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Leatherette Bucket - AQ9	Seat, Leather Bucket - AQJ
Air Bags	Dual Front & Side - AYF	Dual Front & Side - AYF
Other	-----	-----
	Seating Package - Y44	Seating Package - Y44
	-----	-----
Other	XM	XM
Other	OnStar	OnStar
Other		
Required Additional Options	-	-

		-----	-----
Required Options 0% - 100%		-	-
		-----	-----
Excluded Options - 0%		Color GBA	Color GBA
		-----	-----
Exterior Colors	%		
	25	GAN - Radiant Silver	GAN - Radiant Silver
	25	GBA - Black Raven	GBA - Black Raven
	15	G1W - Crystal White Tintcoat	G1W - Crystal White Tintcoat
	10	(G7E) Red Obsession Tintcoat	(G7E) Red Obsession Tintcoat
	25	(G7Q) Phantom Gray Metallic	(G7Q) Phantom Gray Metallic
Interior Colors			
		HOY - Jet Black w/Jet Black Accents H2D - Jet Black w/ Light Platinum Accents HDZ - Medium Cashmere w/ Lt. Cashmere Accents	H2U - Jet Black w/Jet Black Accents H5Y - Medium Cashmere w/ Lt. Cashmere Accents

Cadillac CT6 Sedan
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	4 Dr Sedan RWD	4 Dr Sedan AWD	4 Dr Sedan AWD
Model Code	6KJ69	6KJ69	6KL69
Equipment Group	1SC	1SD	1SF
Volume % of Total	40%	40%	20%
Standard Equipment	LUXURY	LUXURY	PREMIUM LUXURY
Engine	Engine 2.0 Turbo - LTG	Engine 3.6L V6 - LGX	Engine 3.6L V6 - LGX
Transmission	Transmission, MSN	Transmission, MSN	Transmission, MSN
Air Conditioning	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone
Air Conditioning, Rear	-----	-----	-----
Steering	Power Steering	Power Steering	Power Steering
Brakes	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS
Windows	Power Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry
Cruise Control	Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel	Tilt Steering Wheel	Tilt Steering Wheel
Seats	Seat, 10-Way Power Driver	Seat, 10-Way Power Driver	Seat, 10-Way Power Driver
Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger
Radio	IO6 - CUE w/Nav	IO6 - CUE w/Nav	IO6 - CUE w/Nav
Wheels			
Floor Mats	Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Leather Bucket - AR9	Seat, Leather Bucket - AR9	Seat, Leather Bucket - AR9
Air Bags			
Other			
Other	XM	XM	OnStar
Other	OnStar	OnStar	
Required Additional Options	-	-	Seat, Leather Bucket - AQJ
	Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6 Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ	Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6 Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ	Wheels, 19" x 8.5" (48.3 cm x 21.6 cm) ultra-bright machined aluminum multi-spoke with Pearl Nickel pockets -QM6 Enhanced Vision and Comfort Package, includes rear camera mirror (inside rearview auto-dimming, streaming video), (KU9) ventilated front seats, heated rear seats and (C3U) UltraView power sunroof - DRZ

				Comfort Package, includes (KU9) ventilated front seats and heated rear seats - KA6
Exterior Colors	%	25 GAN - Radiant Silver 25 GBA - Black Raven 15 G1W - Crystal White Tintcoat 15 GB8 - Stellar Black Metallic 10 G1M - Dark Adriatic Blue 10 GC8 -Dark Emerald Metallic	GAN - Radiant Silver GBA - Black Raven G1W - Crystal White Tintcoat GB8 - Stellar Black Metallic G1M - Dark Adriatic Blue GC8 -Dark Emerald Metallic	GAN - Radiant Silver GBA - Black Raven G1W - Crystal White Tintcoat GB8 - Stellar Black Metallic G1M - Dark Adriatic Blue GC8 -Dark Emerald Metallic
Interior Colors		H2X - Jet Black w/Jet Black Accents HKW -Cinnamon with Jet Black accents HKY - Light Platinum with Jet Black accents	H2X - Jet Black w/Jet Black Accents HKW -Cinnamon with Jet Black accents HKY - Light Platinum with Jet Black accents	H2X - Jet Black w/Jet Black Accents HKW -Cinnamon with Jet Black accents HKY - Light Platinum with Jet Black accents

Cadillac XTS

2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B
Model Code	6GC69	6GX69
Equipment Group	1SB LUXURY	1SB LUXURY
Equipment Group	FWD	AWD
Volume % of Total	60%	40%
Required Additional Options	Navigation - IO6	Navigation - IO6
Exterior Colors	GAN - Radiant Silver Metallic GBA - Black Raven GLJ - Graphite Metallic - NEW GWT - Silver Coast Metallic - NEW G1E - Red Passion Tint G1W - Abalone White Tri-coat GB8 - Stellar Black Metallic	GAN - Radiant Silver Metallic GBA - Black Raven GLJ - Graphite Metallic - NEW GWT - Silver Coast Metallic - NEW G1E - Red Passion Tint G1W - Abalone White Tri-coat GB8 - Stellar Black Metallic
Interior Colors	AFC - Jet Black AFD - Shale w/ Cocoa Accents AFE - Titanium w/Jet Black Accents AFF - Kona Brown w/Jet Black Accents	AFC - Jet Black AFD - Shale w/ Cocoa Accents AFE - Titanium w/Jet Black Accents AFF - Kona Brown w/Jet Black Accents

Cadillac XT5
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B
Model Code	6NH26	6NH26
Equipment Group	1SC LUXURY	1SD LUXURY
Equipment Group	FWD	AWD
Volume % of Total	50%	50%
Standard Equipment		
Engine	Engine 3.6L V6 - LGX	Engine 3.6L V6 - LGX
Transmission	Transmission, 8-speed automatic, MRC	Transmission, 8-speed automatic, MRC
Air Conditioning	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone
Air Conditioning, Rear	-----	-----
Airbags	AYG - driver and front passenger frontal (dual stage for passenger), front and rear head curtain, driver side knee	AYG - driver and front passenger frontal (dual stage for passenger), front and rear head curtain, driver side knee
Steering	Power Steering	Power Steering
Brakes	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS
Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry
Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel	Tilt Steering Wheel
Seats	Seat, 8-Way Power Driver	Seat, 8-Way Power Driver
Rear Defogger	Rear Defogger	Rear Defogger
Radio	Cadillac CUE Information and Media Control System- IO5	Cadillac CUE Information and Media Control System- IO5
Wheels	18" x 8" (45.7 cm x 20.3 cm) bright machined faced, with Light Argent accents - PTW	18" x 8" (45.7 cm x 20.3 cm) bright machined faced, with Light Argent accents - PTW
Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Leather Bucket - AR9	Seat, Leather Bucket - AR9
Other	StabiliTrak	StabiliTrak
Other	Adaptive Remote Start - BTV	Adaptive Remote Start - BTV
Other	Lift Gate - Rear Power	Lift Gate - Rear Power
Other	Sunroof - C3U	Sunroof - C3U
Other	Heated Seats - KA1	Heated Seats - KA1
Other	XM Radio	XM Radio
Other	Bluetooth	Bluetooth
	Side Blind Zone Alert	Side Blind Zone Alert

Other		Rear cross traffic alert OnStar	Rear cross traffic alert OnStar
Required Additional Options		Cadillac CUE Information and Media Control System with Embedded Navigation - IO6	Cadillac CUE Information and Media Control System with Embedded Navigation - IO6
Exterior Colors	%	GAN - Radiant Silver G1E - Crystal Red Tintcoat GB8- Stellar Black Metallic GXG - Dark Granite Metallic	GAN - Radiant Silver G1E - Crystal Red Tintcoat GB8- Stellar Black Metallic GXG - Dark Granite Metallic
Interior Colors	0	HMQ - Sahara Beige H2X - Jet Black HIR - Cirrus	HMQ - Sahara Beige H2X - Jet Black HIR - Cirrus

Cadillac Escalade
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec		Spec A
Model Code		6K15706/6C15706/6K15906/6C15906
Equipment Group		4WD/2WD
Volume % of Total		15B LUXURY
Standard Equipment		100%
Engine		Engine Vortec 6200 V8 - L92
Transmission		Transmission, Automatic
Air Conditioning		Air Conditioning, Auto Tri-Zone
Air Conditioning, Rear		Air Conditioning, Rear Aux.
Steering		Power Steering
Brakes		Brakes, Power 4Whl Disc w/ ABS
Windows		Power Windows
Door Locks		Pwr Locks w/Keyless Ent.
Cruise Control		Cruise Control
Tilt Wheel		Tilt Steering Wheel
Seats		Seat, 14 Way Power Driver/Pass
Rear Defogger		Rear Defogger
Radio		Navigation - U3R
Wheels		Wheels, 22" aluminum - P56
Floor Mats		Floor mats
Seat Trim/Style		Seat, Leather Bucket - AN3
Air Bags		Dual Front & Side
Other		StabiliTrak
Other		Mirrors, Pwr OSRV
Other		Rear Park Assist
Other		Power Adj Pedals
Other		Assist Steps - BVU
Other		Remote Vehicle Starter
Other		Bluetooth Interface - UPF
		3 Pass 3rd Row Seat - AS3
		Sunroof - CF5

Other		XM
Other		OnStar
Required Additional Options		
		Rear Entertain. System - U42
		Color 51U
		Color GGW
Exterior Colors	%	
	0	41U - Black Raven G1W - Abalone White Tri-coat GAN - Radiant Silver Metallic GWT - Silver Coast G1E - Red Passion Tint
Interior Colors		
		H2X - Jet Black H4Y - Shale w/Cocoa accents

Cadillac Escalade
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec		Spec A
Model Code		6K15906/6C15906
		4WD/2WD
Equipment Group		1SB LUXURY
Volume % of Total		100%
Required Additional Options		Rear Entertain. System - U42
Exterior Colors	%	41U - Black Raven G1W - Abalone White Tri-coat GAN - Radiant Silver Metallic GWT - Silver Coast G1E - Red Passion Tint
	0	
Interior Colors		H2X - Jet Black H4Y - Shale w/Cocoa accents

2017 Chevrolet Cruze
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B	Spec C
Model Code	1BT69 - 4 Dr Sedan	1BT69 - 4 Dr Sedan	1BS69 - 4 Dr Sedan
Equipment Group	1LT(1SD)	1LT(1SD)	Premier(1SF)
Volume % of Total	25%	45%	30%
Standard Equipment			
Engine	1.4L turbo DOHC 4-cylinder - LE2	1.4L turbo DOHC 4-cylinder - LE2	1.4L turbo DOHC 4-cylinder - LE2
Transmission	6-Spd Automatic - MNU	6-Spd Automatic - MNU	6-Spd Automatic - MNU
Air Conditioning	Air Conditioning	Air Conditioning	Air Conditioning
Air Conditioning, Rear	-----	-----	-----
Airbags	Front, Front and Rear Side Impact and Roof Rail - AYF	Front, Front and Rear Side Impact and Roof Rail - AYF	Front, Front and Rear Side Impact and Roof Rail - AYF
Airbags	Front Knee	Front Knee	Front Knee
Steering	Power Steering	Power Steering	Power Steering
Brakes	Power Brakes	Power Brakes	Power Brakes
Windows	Power Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry
Cruise Control	Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel	Tilt Steering Wheel	Tilt Steering Wheel
Seats	Manual	Manual	Power
Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger
Radio	Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA	Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA	Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOA
Wheels	Wheels, 16" Aluminum - RS1	Wheels, 16" Aluminum - RS1	Wheels, 17" Aluminum - RSC
Floor Mats	Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Cloth Bucket	Seat, Cloth Bucket	Seat, Heated Leather Bucket - KA1
Other	Compact Spare - SJQ	Compact Spare - SJQ	Compact Spare - SJQ
Other	-----	-----	XM
Other	OnStar	OnStar	OnStar

Required Additional Options			<p>Convenience Package, includes (BTM) Keyless Start, (ATH) Keyless Access, (KA1) heated driver and front passenger seats and (AH5) driver 8-way power seat adjuster - 6K5</p> <p>Also includes (BTV) remote vehicle starter system. Deletes (KTF) primary foldable, additional foldable key.</p>	
Exterior Colors	%			
	20	GAN - Silver Ice Metallic	GAN - Silver Ice Metallic	GAN - Silver Ice Metallic
	10	GB8 - Mosaic Black Metallic	GB8 - Mosaic Black Metallic	GB8 - Mosaic Black Metallic
	20	GAZ - Summit White	GAZ - Summit White	GAZ - Summit White
	15	(G7C) Red Hot exterior color	(G7C) Red Hot exterior color	(G7C) Red Hot exterior color
	20	(GXG) Tungsten Metallic exterior color	(GXG) Tungsten Metallic exterior color	(GXG) Tungsten Metallic exterior color
	15	(GXH) Blue Ray Metallic exterior color	(GXH) Blue Ray Metallic exterior color	(GXH) Blue Ray Metallic exterior color
Interior Colors	100			
		HOU - Jet Black Cloth	H2K - Jet Black Leather	H2K - Jet Black Leather

Chevrolet Malibu
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	Spec A	Spec B	Spec C	Spec D
Model Code	1ZC69	1ZD69	1ZD69	1ZD69
Equipment Group	1LS	1LT	1LT + Convenience	1LT + Convenience + Leather
Volume % of Total	30%	30%	20%	20%
Standard Equipment				
Engine	1.5L Turbo	1.5L Turbo	1.5L Turbo	1.5L Turbo
Automatic Transmission	STD - MNH	STD - MNH	STD - MNH	STD - MNH
Air Conditioning	STD	STD	STD	STD
Power Seat - Driver Side w Lumbar	6 Way	8 Way	8 Way	8 Way
Heated Seat	N/A	N/A	N/A	STD
Cruise Control	STD	STD	STD	STD
Seat Trim	Premium Cloth	Premium Cloth	Premium Cloth	Leather
Radio w/CD	IOA	IOA	IOA	IOA
Rear Defogger	STD	STD	STD	STD
Body Side Moldings				
Wheels	RS1 - 16" Aluminum	RSC - 17" Aluminum	RSC - 17" Aluminum	RSC - 17" Aluminum
Keyless Entry	STD	STD	STD	STD
Remote Start	N/A	N/A	STD	STD
Power Door Lock	STD	STD	STD	STD
Power windows	STD	STD	STD	STD
Airbags	RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP	RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP	RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP	RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYP
Other	Front and Rear Floor Mats	Front and Rear Floor Mats	Front and Rear Floor Mats	Front and Rear Floor Mats
Other	ABS	ABS	ABS	ABS
Other	Stabiltrak	Stabiltrak	Stabiltrak	Stabiltrak
Other		XM	XM	XM
Other	OnStar	OnStar	OnStar	OnStar

		Compact Spare - ZAM	Compact Spare - ZAM	Compact Spare - ZAM	Compact Spare - ZAM
Required Additional Options				Convenience and Technology Package, includes (BTV) remote vehicle starter system, (DD8) inside rearview auto-dimming mirror, (K16) 120-volt power outlet, (UDD) color Driver information Center, (IO5) Chevrolet MyLink Radio, (K4C) Wireless Charging, (USS) dual USB charging-only ports in rear of center console, (N34) leather-wrapped steering wheel and (VY7) leather-wrapped shift knob - WPJ	Convenience and Technology Package, includes (BTV) remote vehicle starter system, (DD8) inside rearview auto-dimming mirror, (K16) 120-volt power outlet, (UDD) color Driver information Center, (IO5) Chevrolet MyLink Radio, (K4C) Wireless Charging, (USS) dual USB charging-only ports in rear of center console, (N34) leather-wrapped steering wheel and (VY7) leather-wrapped shift knob - WPJ Leather Package, includes (KA1) heated driver and front passenger seats, (AAQ) 6-way power front passenger seat adjuster, (AT9) front passenger power lumbar seat adjuster and (UQA) Bose premium 9-speaker system - WPL
Excluded Options					
Exterior Colors	%				

Chevrolet Camaro
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B
Model Code	1AG37	1AJ37
Equipment Group	1LT	1SS
Volume % of Total	50%	50%
Standard Equipment	1LT	1SS
Engine	Engine 2.0 Turbo - LTG	Engine 6.2 Turbo - LT1
Transmission	6 Spd Manual - MN6	6 Spd Manual - MN6
Brakes	4 - Wheel Disc Antilock	4 - Wheel Disc Antilock
Steering	Power Steering	Power Steering
Airbags	Dual Front & Side Air Bag - AY0	Dual Front & Side Air Bag - AY0
Air Conditioning	Single-zone Manual - C67	Single-zone Manual - C67
Radio	Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOB	Audio system, Chevrolet MyLink Radio with 8" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; voice-activated technology for radio and phone; featuring Apple CarPlay capability for compatible phone - IO5
XM Radio	XM - U2K	XM - U2K
Bluetooth for phone	STD	STD
Cruise Control	STD	STD
Door Locks	Power Programmable	Power Programmable
Rear Defogger	STD	STD
Floor Mats	STD - front	STD - front
OnStar	OnStar - UE1	OnStar - UE1
Seats Adjuster	Driver 8 & Pass 6 Way Power - AV3 / AKQ	Driver 8 & Pass 6 Way Power - AV3 / AKQ
Seats Trim/Style	Seat, Sport Bucket (Cloth) - A50	Seat, Sport Bucket (Leather) - A50
Seats Heated	NA	Included - KA1
Steering Column	Manual rake and telescopic	Manual rake and telescopic
Windows	Power	Power
Spoiler, rear	Available Only w/WRS	Available Only w/WRS
Wheels	Wheels, 18" Painted Aluminum - REG	Wheels, 18" Painted Aluminum - REG
Stabilitrak	STD	STD
Open	Rear Vision Camera - UVC	Rear Vision Camera - UVC

See Order Guide For Complete Detail			
Required Additional Options			
		Transmission, Automatic - MX0 Engine, 3.6L V6 - LGX Sunroof - CF5 RS Exterior Pkg (WRS)	Transmission, Automatic - MX0 Sunroof - CF5
Exterior Colors		%	
		20 GAN - Silver Ice Metallic 20 GBA - Black 20 G7C - Red Hot 20 G7D - Bright Yellow 20 G7Q - Nightfall Gray Metallic 100	GAN - Silver Ice Metallic GBA - Black G7C - Red Hot G7D - Bright Yellow G7Q - Nightfall Gray Metallic
Interior Colors			
		H72 - Medium Ash Gray H1T - Jet Black	H72 - Medium Ash Gray H1T - Jet Black

Chevrolet Camaro
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B
Model Code	1AG67	1AJ67
Equipment Group	1LT	1SS
Volume % of Total	50%	50%
Standard Equipment	1LT	1SS
Engine	Engine 2.0 Turbo - LTG	Engine 6.2 Turbo - LT1
Transmission	6 Spd Manual - MN6	6 Spd Manual - MN6
Brakes	4 - Wheel Disc Antilock	4 - Wheel Disc Antilock
Steering	Power Steering	Power Steering
Airbags	Dual Front & Side Air Bag - AY0	Dual Front & Side Air Bag - AY0
Air Conditioning	Single-zone Manual - C67	Single-zone Manual - C67
Radio	Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; featuring Android Auto and Apple CarPlay capability for compatible phone - IOB	Audio system, Chevrolet MyLink Radio with 8" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones; voice-activated technology for radio and phone; featuring Apple CarPlay capability for compatible phone - IO5
XM Radio	XM - U2K	XM - U2K
Bluetooth for phone	STD	STD
Cruise Control	STD	STD
Door Locks	Power Programmable	Power Programmable
Rear Defogger	STD	STD
Floor Mats	STD - front	STD - front
OnStar	OnStar - UE1	OnStar - UE1
Seats Adjuster	Driver 8 & Pass 6 Way Power - AV3 / AKQ	Driver 8 & Pass 6 Way Power - AV3 / AKQ
Seats Trim/Style	Seat, Sport Bucket (Cloth) - A50	Seat, Sport Bucket (Leather) - A50
Seats Heated	NA	Included - KA1
Steering Column	Manual rake and telescopic	Manual rake and telescopic
Windows	Power	Power
Spoiler, rear	Available Only w/WRS	Available Only w/WRS
Wheels	Wheels, 18" Painted Aluminum - REG	Wheels, 18" Painted Aluminum - REG
Stabilitrak	STD	STD
Open	Rear Vision Camera - UVC	Rear Vision Camera - UVC

See Order Guide For Complete Detail			
Required Additional Options			
		Transmission, Automatic - MX0 Engine, 3.6L V6 - LGX RS Exterior Pkg (WRS)	Transmission, Automatic - MX0
Exterior Colors			%
	20	GAN - Silver Ice Metallic	GAN - Silver Ice Metallic
	20	GBA - Black	GBA - Black
	20	G7C - Red Hot	G7C - Red Hot
	20	G7D - Bright Yellow	G7D - Bright Yellow
	20	G7Q - Nightfall Gray Metallic	G7Q - Nightfall Gray Metallic
	100		
Interior Colors			
		H72 - Medium Ash Gray H1T - Jet Black	H72 - Medium Ash Gray H1T - Jet Black

Chevrolet Corvette
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B
Model	Coupe	Convertible
Model Code	1YY07	1YY67
Equipment Group	3LT	3LT
Required Additional Options	Dual Mode Performance Exhaust - NPP Transmission, 8-speed paddle shift with automatic modes - MSU 18" Wheels, 5-spoke, Chrome Alum - QX3 Transparent Roof - CC3	Dual Mode Performance Exhaust - NPP Transmission, 8-speed paddle shift with automatic modes - MSU 18" Wheels, 5-spoke, Chrome Alum - QX3
Exterior Colors	GAN - Blade Silver Metallic GBA - Black GC6 - Corvette Racing Yellow (premium color) GKZ - Red	GAN - Blade Silver Metallic GBA - Black GC6 - Corvette Racing Yellow (premium color) GKZ - Red
Interior Colors	195 - Black 345 - Kalahari 145 - Gray	195 - Black 345 - Kalahari 145 - Gray
Convertible Top Colors		21T = Kalahari, 37T = Gray, 41T = Black

Chevrolet Trax
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	Spec A	Spec B	Spec C	Spec D
Model Code	1JV76	1JS76	1JW76	1JT76
Equipment Group	LT - FWD	1LT - AWD	LTZ - FWD	LTZ - AWD
Volume % of Total	30%	20%	30%	20%
Standard Equipment				
Engine	LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder	LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder	LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder	LUV - ECOTEC Turbo 1.4L Variable Valve Timing DOHC 4-cylinder
Transmission	MNK - Transmission, 6-speed automatic	MNK - Transmission, 6-speed automatic	MNK - Transmission, 6-speed automatic	MNK - Transmission, 6-speed automatic
Air Conditioning	C60 - Single Zone Manual	C60 - Single Zone Manual	C60 - Single Zone Manual	C60 - Single Zone Manual
Steering	NJ1 - power, non-variable ratio, electric	NJ1 - power, non-variable ratio, electric	NJ1 - power, non-variable ratio, electric	NJ1 - power, non-variable ratio, electric
Brakes	JM4 - 4-wheel antilock, front disc/rear drum	JM4 - 4-wheel antilock, front disc/rear drum	JM4 - 4-wheel antilock, front disc/rear drum	JM4 - 4-wheel antilock, front disc/rear drum
Windows	Power with driver Express-Up/Down	Power with driver Express-Up/Down	Power with driver Express-Up/Down	Power with driver Express-Up/Down
Door Locks	Door locks, power programmable Door locks, rear child security	Door locks, power programmable Door locks, rear child security	Door locks, power programmable Door locks, rear child security	Door locks, power programmable Door locks, rear child security
Cruise Control	STD	STD	STD	STD
Tilt & Telescoping Wheel				
Seats	AH3, driver 4-way manual	AH3, driver 4-way manual	AH3, driver 4-way manual	AH3, driver 4-way manual
Rear Defogger				
Radio	UQ3 - Audio system feature, 6-speaker system	UQ3 - Audio system feature, 6-speaker system	UQA - Audio system feature, Bose premium 7-speaker system with amplifier, including subwoofer	UQA - Audio system feature, Bose premium 7-speaker system with amplifier, including subwoofer
Wheels	RRZ - Wheels, 16" (40.6 cm) aluminum	RRZ - Wheels, 16" (40.6 cm) aluminum	5P4 - Wheels, 18" (45.7 cm) aluminum	5P4 - Wheels, 18" (45.7 cm) aluminum
Floor Mats	STD	STD	STD	STD
Seat Trim/Style				
Airbags	STD	STD	STD	STD
Rear Camera	STD	STD	STD	STD
Required Additional Options				
	PDB Package(which includes AG9, EVK, N34, UD7)	PDB Package(which includes AG9, EVK, N34, UD7)	Sunroof - CF5	Sunroof - CF5

Exterior Colors					
		GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met	GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met	GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met	GAZ Summit White GAN Silver Ice Met G7T Crimson Met GBV Cyber Gray Met GB8 Mosaic Black Met
TOTAL					
Interior Colors					
	80%	AES - Jet Black	AES - Jet Black	AEW - Jet Black	AEW - Jet Black
	10%	AET - Jet Black/Titanium	AET - Jet Black/Titanium	AEX - Jet Black/Titanium	AEX - Jet Black/Titanium
	10%	AEV - Jet Black/Brownstone	AEV - Jet Black/Brownstone	AEY - Jet Black/Brownstone	AEY - Jet Black/Brownstone

Chevrolet Equinox
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec A	Spec B	Spec C	Spec D
Model Code	1LH26	1LK26	1LJ26	1LM26
Equipment Group	1LT	1LT	1LZ	1LZ
Model	4 Dr Utility FWD	4 Dr Utility AWD	4 Dr Utility FWD	4 Dr Utility AWD
Volume % of Total	40%	10%	35%	15%
Standard Equipment	1LT	1LT	1LZ	1LZ
Engine	Engine 2.4 L - LEA	Engine 2.4 L - LEA	Engine 2.4 L - LEA	Engine 2.4 L - LEA
Transmission	6-Speed Automatic	6-Speed Automatic	6-Speed Automatic	6-Speed Automatic
Air Conditioning	Air Conditioning	Air Conditioning	Auto HVAC	Auto HVAC
Air Conditioning, Rear	-----	-----	-----	-----
Steering	Variable Electric Power Steering	Variable Electric Power Steering	Variable Electric Power Steering	Variable Electric Power Steering
Brakes	Brakes, Power 4Whl Disc w/ ABS	Brakes, Power 4Whl Disc w/ ABS	Brakes, Power 4Whl Disc w/ ABS	Brakes, Power 4Whl Disc w/ ABS
Windows	Power w/ Express Down on all doors	Power w/ Express Down on all doors	Power w/ Express Down on all doors	Power w/ Express Down on all doors
Door Locks	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.
Cruise Control	Cruise Control	Cruise Control	Cruise Control	Cruise Control
Tilt & Telescoping Wheel	Tilt/Telescoping Steering Wheel	Tilt/Telescoping Steering Wheel	Tilt/Telescoping Steering Wheel	Tilt/Telescoping Steering Wheel
Seats	Manual Driver w/power Hgt & Lumbar	Manual Driver w/power Hgt & Lumbar	Seat, 8-Way Power Driver & Passenger	Seat, 8-Way Power Driver & Passenger
Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger
Radio	UFU	UFU	UFU	UFU
Wheels	Wheels, 17" aluminum - RVF	Wheels, 17" aluminum - RVF	(5P4) 18" aluminum wheels	(5P4) 18" aluminum wheels
Floor Mats	Floor Mats	Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Cloth Bucket	Seat, Cloth Bucket	Heated Seat, Bucket	Heated Seat, Bucket
Airbags	Frnt Side and Frnt/RR Head Curtain	Frnt Side and Frnt/RR Head Curtain	Frnt Side and Frnt/RR Head Curtain	Frnt Side and Frnt/RR Head Curtain
Other	-----	-----	Perforated Leather Seating - Included and only available with (AFL), (AFM), or (AFN) - EAL	Perforated Leather Seating - Included and only available with (AFL), (AFM), or (AFN) - EAL

Other Other Other Other		StabiliTrak OnStar XM	StabiliTrak OnStar XM	StabiliTrak OnStar XM	StabiliTrak OnStar XM
Required Additional Options		(PDD) Driver Convenience Package -Includes (C68) automatic climate control,(NP5) leather wrapped wheel, (AE8) Power Driver Seat and (KA1) heated front seats. {Note (UVC) review camara is now standard}	(PDD) Driver Convenience Package - Includes (C68) automatic climate control,(NP5) leather wrapped wheel, (AE8) Power Driver Seat and (KA1) heated front seats. {Note (UVC) review camara is now standard}	(PCY) Technology Package, includes (UHQ) Chevrolet MyLink radio with Navigation and (UZ8) Pioneer premium 8-speaker sound system	(PCY) Technology Package, includes (UHQ) Chevrolet MyLink radio with Navigation and (UZ8) Pioneer premium 8-speaker sound system
				(PCQ) Enhanced Convenience Package, includes (AH8) 8-way power front passenger seat, (TB5) power programmable rear liftgate and (UG1) Universal Home Remote Sunroof - CF5	(PCQ) Enhanced Convenience Package, includes (AH8) 8-way power front passenger seat, (TB5) power programmable rear liftgate and (UG1) Universal Home Remote Sunroof - CF5 Engine 3.6L V6 w/Flex Fuel - LFX
Exterior Colors	%				
	10	GAN - Silver Ice Metallic GAZ - Summit White GB8 - Mosaic Black Metallic G7Q - Nightfall Grey Metallic G1E - Siren Red Tintcoat G1W - Iridescent Pearl Tintcoat	GAN - Silver Ice Metallic GAZ - Olympic White GB8 - Mosaic Black Metallic G7Q - Nightfall Grey Metallic G1E - Siren Red Tintcoat G1W - Iridescent Pearl Tintcoat	GAZ - Olympic White GB8 - Mosaic Black Metallic G7Q - Nightfall Grey Metallic G1E - Siren Red Tintcoat G1W - Iridescent Pearl Tintcoat	GAZ - Olympic White GB8 - Mosaic Black Metallic G7Q - Nightfall Grey Metallic G1E - Siren Red Tintcoat G1W - Iridescent Pearl Tintcoat
Interior Colors		AFK - Jet Black/Lt. Titanium AFJ - Jet Black	AFK - Jet Black/Lt. Titanium AFJ - Jet Black	AFM - Jet Black/Lt. Titanium AFL - Jet Black AFN Jet Black/Saddle Up	AFM - Jet Black/Lt. Titanium AFL - Jet Black AFN Jet Black/Saddle Up

Chevrolet Tahoe
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	Spec A	Spec B
Model Code	CC15706	CK15706
Equipment Group	1LT - 2WD	1LT - 4WD
Volume % of Total	60%	40%
Standard Equipment		
Engine	Engine Vortec 5.3L EcoTec3 V8 - L83	Engine Vortec 5.3L EcoTec3 V8 - L84
Transmission	Transmission, Automatic	Transmission, Automatic
Air Conditioning	Air Conditioning, Dual Zone	Air Cond. Auto Dual Zone
Air Conditioning, Rear	Air Conditioning, Rear Aux.	Air Conditioning, Rear Aux.
Steering	Power Steering	Power Steering
Brakes	Brakes, Power 4Whl Disc w/ ABS	Brakes, Power 4Whl Disc w/ ABS
Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.
Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel	Tilt Steering Wheel
Seats	Seat, 6 Way Power Driver	Seat, 6 Way Power Driver
Rear Defogger	Rear Defogger	Rear Defogger
Air Bags	Dual Front & Side	Dual Front & Side
Radio	Radio AM/FM/CD - UUI	Radio AM/FM/CD - UUI
Wheels	18" x 8.5" (45.7 cm x 21.6 cm) aluminum with high-polished finish - PZX	18" x 8.5" (45.7 cm x 21.6 cm) aluminum with high-polished finish - PZX
Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Cloth Bucket - A95	Seat, Cloth Bucket - A95
Other	StabiliTrak	StabiliTrak
Other	Rear Park Assist	Rear Park Assist
Other	Power Adj Pedals	Power Adj Pedals
Other	Bluetooth Interface	Bluetooth Interface
Other	XM	XM
Other	OnStar	OnStar

Require Additional Options	<p style="text-align: center;">PCK - Luxury Pkg.</p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p>	<p style="text-align: center;">PCK - Luxury Pkg.</p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p>
Exterior Colors	<p style="text-align: center;">%</p> <p>GBA - Black G1E - Siren Red Metallic GAZ - Summit White GAN - Silver Ice Metallic G1C - Slate Gray Metallic</p> <p style="text-align: center;">0</p>	<p>GBA - Black G1E - Siren Red Metallic GAZ - Summit White GAN - Silver Ice Metallic G1C - Slate Gray Metallic</p>
Interior Colors	<p>H2V - Jet Black/Dark Ash H0K - Cocoa/Dune H2U - Jet Black</p>	<p>H2V - Jet Black/Dark Ash H0K - Cocoa/Dune H2U - Jet Black</p>

Chevrolet Traverse
2017MY Repurchase Rental Minimum Equipment
(VN9)

Model	Spec A	Spec B	Spec C	Spec D	Spec E
Model Code	CR14526	CR14526	CV14526 AWD	CV14526 AWD	CV14526 AWD
Equipment Group	1LT - FWD	2LT - FWD	1LT - AWD	2LT - AWD	LTZ -AWD
Volume % of Total	30%	25%	25%	10%	10%
Standard Equipment	1LT - FWD	2LT - FWD	1LT - AWD	2LT - AWD	LTZ -AWD
Engine	3.6 L V6	3.6 L V6	3.6 L V6	3.6 L V6	3.6 L V6
Transmission	AUTOMATIC, 6-SPEED	AUTOMATIC, 6-SPEED	AUTOMATIC, 6-SPEED	AUTOMATIC, 6-SPEED	AUTOMATIC, 6-SPEED
Air Conditioning	Manual	Auto, tri-zone	Manual	Auto, tri-zone	Auto, tri-zone
Air Conditioning, Rear	manual standard	manual standard	manual standard	manual standard	manual standard
Steering	Power assist, variable	Power assist, variable	Power assist, variable	Power assist, variable	Power assist, variable
Brakes	w/ABS, StabiliTrak, Tire Pressure Mon	w/ABS, StabiliTrak, Tire Pressure Mon	w/ABS, StabiliTrak, Tire Pressure Mon	w/ABS, StabiliTrak, Tire Pressure Mon	w/ABS, StabiliTrak, Tire Pressure Mon
Windows	Power	Power	Power	Power	Power
Door Locks	RKE standard	RKE standard	RKE standard	RKE standard	RKE standard
Cruise Control	standard	standard	standard	standard	standard
Tilt Wheel	Tilt & telescoping	Tilt & telescoping	Tilt & telescoping	Tilt & telescoping	Tilt & telescoping
Seats	Front buckets, rear benches	Ft buckets, 2nd row captain's chairs	Front buckets, rear benches	Ft buckets, 2nd row captain's chairs	Ft buckets, 2nd row captain's chairs
Rear Defogger	standard	standard	standard	standard	standard
Radio	AM/FM w/ CD and XM	AM/FM w/ CD, XM, Bose & USB Port	AM/FM w/ CD and XM	AM/FM w/ CD, XM, Bose & USB Port	AM/FM w/ CD, XM, Bose & USB Port
Wheels	18" aluminum	18" aluminum	18" aluminum	18" aluminum	18" aluminum
Floor Mats	all seating positions	all seating positions	all seating positions	all seating positions	all seating positions
Seat Trim/Style	cloth, 8-passenger	cloth, 7-passenger	cloth, 8-passenger	cloth, 7-passenger	leather, 7-passenger
Other	8-way power driver	8-way power driver	8-way power driver	8-way power driver	8-way power driver
Other	Rear Parking Assist audible alert	Rear Parking Assist audible alert	Rear Parking Assist audible alert	Rear Parking Assist audible alert	Rear Parking Assist audible alert
Other	---	Rear Camera in ISRV mirror	---	Rear Camera in ISRV mirror	Rear Camera in ISRV mirror
Other	---	Power tailgate	---	Power tailgate	Power tailgate
Other	Steering wheel w/audio controls	Steering wheel w/audio controls	Steering wheel w/audio controls	Steering wheel w/audio controls	Steering wheel w/audio controls

Other		OnStar Directions & Connections	OnStar Directions & Connections	OnStar Directions & Connections	OnStar Directions & Connections	OnStar Directions & Connections
Other		---	---	---	---	---
Other		XM	XM	XM	XM	PCL Personal Connectivity Pkg
Required Additional Options			Leather Seats - IP2		C3U Panoramic Sunroof Leather Seats - IP2.	
		Heated Seats w/ Prem Cloth - KA1		Heated Seats w/ Prem Cloth - KA1		
		Remote Start		Remote Start		
Excluded Options						
		Color 51U Color GGU	Color 51U Color GGU	Color 51U Color GGU	Color 51U Color GGU	Color 51U Color GGU
Exterior Colors	%					
	0	17U - Silver Ice Metallic GAZ - Summit White GB8 - Mosaic Black Metallic G1E - Siren Red Metallic G1W - Iridescent Pearl Tri-Coat GXG - Tungsten	17U - Silver Ice Metallic GAZ - Summit White GB8 - Mosaic Black Metallic G1E - Siren Red Metallic G1W - Iridescent Pearl Tri-Coat GXG - Tungsten	17U - Silver Ice Metallic GAZ - Summit White GB8 - Mosaic Black Metallic G1E - Siren Red Metallic G1W - Iridescent Pearl Tri-Coat GXG - Tungsten	17U - Silver Ice Metallic GAZ - Summit White GB8 - Mosaic Black Metallic G1E - Siren Red Metallic G1W - Iridescent Pearl Tri-Coat GXG - Tungsten	17U - Silver Ice Metallic GAZ - Summit White GB8 - Mosaic Black Metallic G1E - Siren Red Metallic G1W - Iridescent Pearl Tri-Coat GXG - Tungsten
Interior Colors						
Premium Cloth		83C - Dark Titanium / Light Titanium	83C - Dark Titanium / Light Titanium	83C - Dark Titanium / Light Titanium	83C - Dark Titanium / Light Titanium	
Leather-appointed			832 - Dark Titanium / Light Titanium		832 - Dark Titanium / Light Titanium	

Perforated leather seating surfaces					833 - Dark Titanium / Light Titanium
Premium Cloth	19C - Ebony	19C - Ebony	19C - Ebony	19C - Ebony	
Leather-appointed		192 - Ebony		192 - Ebony	
Perforated leather seating surfaces					193 - Ebony
Premium Cloth	01C - Ebony/Saddle Up	01C - Ebony/Saddle Up	01C - Ebony/Saddle Up	01C - Ebony/Saddle Up	
Leather-appointed		012 - Ebony/Saddle Up		012 - Ebony/Saddle Up	
Perforated leather seating surfaces					013 - Ebony/Saddle Up

Chevrolet Suburban
2017MY Repurchase Rental Minimum Equipment (VN9)

Model		Spec A	Spec B
Model Code		CC15906	CK15906
		1LT -2WD	1LT - 4WD
Equipment Group		1LT	1LT
Volume % of Total		60%	40%
Required Additional Options		<p>PCK - Luxury Pkg.</p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p>	<p>PCK - Luxury Pkg.</p> <p>includes (AS8) power fold third row 60/40 split bench seats, (ATH) Passive Entry System, (ATT) second row power release 60/40 split folding bench seat, (BTM) keyless start, (DL3) outside heated power-adjustable, power-folding mirrors, (KA6) heated second row seats, (K4C) Wireless charging device, (N38) memory power tilt and telescopic steering column, (TC2) Hands free liftgate, (T3U) fog lamps, (UD5) front and rear parking assist, (UFG) Rear Cross-Traffic Alert, (UKC) Side Blind Zone Alert and (UVD) heated steering wheel and color key rear fascia trailer hitch closeout</p> <p>Sun, Entertainment and Destinations Package, includes additional 9 months of SiriusXM Radio and NavTraffic service, (CF5) power sunroof, (U42) rear seat DVD entertainment system and (IO6) Chevrolet MyLink radio with navigation - PCJ</p>
Exterior Colors	%	GBA - Black G1E - Siren Red Metallic GAZ - Summit White GAN - Silver Ice Metallic G1C - Slate Gray Metallic	GBA - Black G1E - Siren Red Metallic GAZ - Summit White GAN - Silver Ice Metallic G1C - Slate Gray Metallic
Interior Colors		H2V - Jet Black/Dark Ash H0K - Cocoa/Dune H2U - Jet Black	H2V - Jet Black/Dark Ash H0K - Cocoa/Dune H2U - Jet Black

Chevrolet Express
2017MY Repurchase Rental Minimum Equipment (VN9)

Spec	Spec C	Spec D	Spec E
Model	Van Reg WB RWD	Van Reg WB RWD	Van Ext WB RWD
Equipment Group			
Model Code	CG23406	CG33406	CG33706
Volume % of Total			
Standard Equipment	1LT	1LT	1LT
Required Additional Options	Radio AM/FM/CD - U0H Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 UVC Rear Camera	Radio AM/FM/CD - U0H Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 UVC Rear Camera	Radio AM/FM/CD - U0H Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 UVC Rear Camera
Exterior Colors			
50U - Summit White	GAZ - Summit White	GAZ - Summit White	GAZ - Summit White
Interior Colors			
93G - Medium Pewter	93G - Medium Pewter	93G - Medium Pewter	93G - Medium Pewter

Buick LaCrosse (ALL NEW)
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	Spec A	Spec B	Spec C	Spec D
Model Code	4ZB79	4ZB79	4ZC79	4ZC79
Equipment Group	1SL	1SL	1SP	1SP
Volume % of Total	50%	20%	10%	20%
Standard Equipment	1SL	1SL	1SP	1SP
Engine	3.6L V6, DI, VVT with cylinder deactivation(LGX)	3.6L V6, DI, VVT with cylinder deactivation(LGX)	3.6L V6, DI, VVT with cylinder deactivation(LGX)	3.6L V6, DI, VVT with cylinder deactivation(LGX)
Transmission	6-Speed Automatic	6-Speed Automatic	6-Speed Automatic	6-Speed Automatic
Air Conditioning	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone	Air Cond. Auto Dual Zone
Steering	Power Steering, Electric	Power Steering, Electric	Power Steering, Magnetic	Power Steering, Magnetic
Brakes	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS	Pwr Brakes w/ 4Whl Disc & ABS
Windows	Power Windows	Power Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry
Cruise Control	Cruise Control	Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Manual Rake and Telescoping	Manual Rake and Telescoping	Manual Rake and Telescoping	Manual Rake and Telescoping
Seats	8-Way Power Driver Seat (includes lumbar)	8-Way Power Driver Seat (includes lumbar)	8-Way Power Driver Seat (includes lumbar)	8-Way Power Driver Seat (includes lumbar)
Seats	Power Passenger Seat	Power Passenger Seat	Power Passenger Seat	Power Passenger Seat
Seats	Heated Seats, driv. & pass	Heated Seats, driv. & pass	Heated and Ventilated Seats, driv. & pass	Heated and Ventilated Seats, driv. & pass
Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger
Radio	Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones	Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones	Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones	Audio system, Buick IntelliLink Radio, AM/FM stereo, includes 2 USB ports, Bluetooth streaming for audio and select phones
Radio	Radio Controls, steering wheel mounted	Radio Controls, steering wheel mounted	Radio Controls, steering wheel mounted	Radio Controls, steering wheel mounted
Stabilitrak	Includes Traction Control	Includes Traction Control	Includes Traction Control	Includes Traction Control
Wheels	Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA)	Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA)	Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA)	Wheels, 18" (45.7 cm) ultra-bright machined-faced aluminum(RDA)
Floor Mats	Floor Mats	Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seats, Leather Appointed Bucket - A51	Seats, Leather Appointed Bucket - A51	Seats, Leather Appointed Bucket - A51	Seats, Leather Appointed Bucket - A51
Other			Hi-Per Strut Suspension	Hi-Per Strut Suspension
Other	High Resolution Driver Information Center	High Resolution Driver Information Center	High Resolution Driver Information Center	High Resolution Driver Information Center

Other		4GO Wheel, compact spare 17" (43.2 cm) steel	4GO Wheel, compact spare 17" (43.2 cm) steel	4GO Wheel, compact spare 17" (43.2 cm) steel	4GO Wheel, compact spare 17" (43.2 cm) steel
Other		OnStar	OnStar	OnStar	OnStar
Other				Driver Confidence Package #1, includes (UFG) Rear Cross-Traffic Alert and (UKC) Side Blind Zone Alert with Lane Change Alert(B26)	Driver Confidence Package #1, includes (UFG) Rear Cross-Traffic Alert and (UKC) Side Blind Zone Alert with Lane Change Alert(B26)
Other		Fog Lamps	Fog Lamps	Wireless Charging, located in center console(K4C)	Wireless Charging, located in center console(K4C)
Other				Fog Lamps	Fog Lamps
Required Additional Options			Sunroof - C3U		Sunroof - C3U
Exterior Colors	%				
		Crimson Red Tintcoat1-G1E Dark Sapphire Blue Metallic1 -G1M White Frost Tricoat1 -G1W Quicksilver Metallic3 -GAN Summit White -GAZ Black Onyx - GBA Ebony Twilight Metallic1 -GB8 Dark Forest Green Metallic3 -GC8	Crimson Red Tintcoat1-G1E Dark Sapphire Blue Metallic1 -G1M White Frost Tricoat1 -G1W Quicksilver Metallic3 -GAN Summit White -GAZ Black Onyx - GBA Ebony Twilight Metallic1 -GB8 Dark Forest Green Metallic3 -GC8	Crimson Red Tintcoat1-G1E Dark Sapphire Blue Metallic1 -G1M White Frost Tricoat1 -G1W Quicksilver Metallic3 -GAN Summit White -GAZ Black Onyx - GBA Ebony Twilight Metallic1 -GB8 Dark Forest Green Metallic3 -GC8	Crimson Red Tintcoat1-G1E Dark Sapphire Blue Metallic1 -G1M White Frost Tricoat1 -G1W Quicksilver Metallic3 -GAN Summit White -GAZ Black Onyx - GBA Ebony Twilight Metallic1 -GB8 Dark Forest Green Metallic3 -GC8

Interior Colors				
	Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents - H1Y Brandy seats with Ebony interior accents - H19	Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents - H1Y Brandy seats with Ebony interior accents - H19	Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents - H1Y Brandy seats with Ebony interior accents - H19	Light Neutral seats with Dark Brown interior accents -HIA Ebony seats with Ebony interior accents - H1Y Brandy seats with Ebony interior accents - H19

Other			
Other			
Other			
Other			
Required Additional Options			
Exterior Colors	%		
	10	G7U - Midnight Amethyst Metallic	G7U - Midnight Amethyst Metallic
	15	G8B - Chili Red Metallic	G8B - Chili Red Metallic
	25	GB8 - Ebony Twilight Metallic	GB8 - Ebony Twilight Metallic
	25	GAZ - Summit White	GAZ - Summit White
	25	GIY - Galaxy Silver Metallic	GIY - Galaxy Silver Metallic
	0		
Interior Colors	%		
	25	H36 - Light Neutral w. Ebony Accents	H36 - Light Neutral w. Ebony Accents
	75	H0Y - Ebony w. Ebony Accents	H0Y - Ebony w. Ebony Accents

Buick Enclave
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	Spec A	Spec B
Model Code	4R14526	4V14526
Equipment Group	1SL - FWD	1SL - AWD
Volume % of Total	60%	40%
Standard Equipment	1SL - FWD	1SL - AWD
Engine	Engine 3.6L V6 - LLT	Engine 3.6L V6 - LLT
Transmission	Transmission, Auto 6 spd - MY9	Transmission, Auto 6 spd - MH6
Air Conditioning	Air Conditioning, Tri-Zone - CJ2	Air Conditioning, Tri-Zone - CJ2
Air Conditioning, Rear	Air Conditioning, Rear Controls	Air Conditioning, Rear Controls
Steering	Variable Effort Power Steering	Variable Effort Power Steering
Brakes	Brakes, Pwr 4Whl Disc w/ABS	Brakes, Pwr 4Whl Disc w/ABS
Windows	Power Windows w/ Express up	Power Windows w/ Express up
Door Locks	Pwr Locks w/Keyless Entry	Pwr Locks w/Keyless Entry
Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel, Telescopic	Tilt Steering Wheel, Telescopic
Seats	Seat, 8-way power driver, 8-way power pass	Seat, 8-way power driver, 8-way power pass
Rear Defogger	Rear Defogger	Rear Defogger
Radio	Radio, AM/FM w/CD - US8	Radio, AM/FM w/CD - US8
Wheels	Wheels, 19" Aluminum - RZA	Wheels, 19" Aluminum - RZA
Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Leather-Appointed, Buckets Power	Leather-Appointed, Buckets Power
Airbags	Dual Front & Side - AY0	Dual Front & Side - AY0
Other	Power Lift Gate	Power Lift Gate
Other	StabiliTrak and Traction Control	StabiliTrak and Traction Control
Other	High Intensity Discharge (HID) Lighting	High Intensity Discharge (HID) Lighting
Other	7 passenger seating - ABB	7 passenger seating - ABB
Other	Heated Seats - KA1	Heated Seats - KA1
Other	Spare - No Inflation Kit	Spare - No Inflation Kit
Other	Bluetooth Phone Interface - UPF	Bluetooth Phone Interface - UPF
Other	XM Radio	XM Radio
Other	OnStar	OnStar
Other	Remote Start	Remote Start

Other		Rear View Camera	
Other		Rear Park Assist	Rear Park Assist
Other		7" color touch screen with Intellilink	7" color touch screen with Intellilink
Other		Center Side impact airbag	Center Side impact airbag
Other		Side Blind Zone Alert with Cross Traffic Detection	Side Blind Zone Alert with Cross Traffic Detection
Required Additional Options			
		Sunroof - C3U	Sunroof - C3U
		Wheels, 19" chromed - PJH	Wheels, 19" chromed - PJH
Exterior Colors	%		
		17U - Quicksilver Metallic GB8 - Ebony Twilight Metallic G1E - Crimson Red Tintcoat G1W- Abalone White Tri-Coat GAZ - Summit White GXG - Iridium Metallic	17U - Quicksilver Metallic GB8 - Ebony Twilight Metallic G1E - Crimson Red Tintcoat G1W- Abalone White Tri-Coat GAZ - Summit White GXG - Iridium Metallic
Interior Colors			
		192 - Ebony/Ebony Accents 832 - Titanium/Dark Titanium Accents 432 - Choccachino/Cocoa Accents 712 - Ebony/Plum Accents	832 - Titanium 432 - Choccachino 542 - Cocoa

GMC Acadia
2017MY Repurchase Rental Minimum Equipment
(VN9)

Model	Spec A	Spec B	Spec C	Spec C
Model Code	TNC26	TNK26	TND26	TNL26
Equipment Group	3SB (SLE-2) - FWD	3SB (SLE-2) - AWD	4SA (SLT-1) - FWD	4SA (SLT-1) - AWD
Volume % of Total	30%	20%	30%	20%
Standard Equipment				
Engine	2.5L DOHC 4-cylinder SIDI with Variable Valve Timing(LCV)	2.5L DOHC 4-cylinder SIDI with Variable Valve Timing(LCV)	2.5L DOHC 4-cylinder SIDI with Variable Valve Timing(LCV)	3.6L V6, SIDI, DOHC with Variable Valve Timing(LGX)
Transmission	Transmission, 6-speed automatic(M2D)	Transmission, 6-speed automatic(M2D)	Transmission, 6-speed automatic(M2D)	Transmission, 6-speed automatic(M7U)
Air Conditioning	Air Conditioning, Single Zone - C67	Air Conditioning, Tri-Zone - CJ2	Air Conditioning, Tri-Zone - CJ2	Air Conditioning, Tri-Zone - CJ2
Air Conditioning, Rear	Air Conditioning, Rear Controls	Air Conditioning, Rear Controls	Air Conditioning, Rear Controls	Air Conditioning, Rear Controls
Steering	Power Steering	Power Steering	Power Steering	Power Steering
Brakes	Brakes, Pwr 4Whl Disc w/ABS	Brakes, Pwr 4Whl Disc w/ABS	Brakes, Pwr 4Whl Disc w/ABS	Brakes, Pwr 4Whl Disc w/ABS
Windows	Power Windows	Power Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.
Cruise Control	Cruise Control	Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel, Telescopic	Tilt Steering Wheel, Telescopic	Tilt Steering Wheel, Telescopic	Tilt Steering Wheel, Telescopic
Seats	Seat, 6-Pas-ABB	Seat, 6-Pas-ABB	Seat, 6-Pas-ABB	Seat, 6-Pas-ABB
Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger	Rear Defogger
Radio	Radio, AM/FM w/CD - US8	Radio, AM/FM w/CD - US8	Radio, AM/FM w/CD - US8	Radio, AM/FM w/CD - US8
Wheels	Wheels, 18" Painted aluminum - PZ4	Wheels, 19" aluminum - P64	Wheels, 19" aluminum - P64	Wheels, 19" aluminum - P64
Floor Mats	Floor Mats	Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Deluxe Cloth, Buckets Manual	Leather-Appointed, Buckets Power	Leather-Appointed, Buckets Power	Leather-Appointed, Buckets Power
Air Bags	Dual Front & Side - AY0	Dual Front & Side - AY0	Dual Front & Side - AY0	Dual Front & Side - AY0
Other	Spare - No Inflation Kit	Spare - No Inflation Kit	Spare - No Inflation Kit	Spare - No Inflation Kit

Other		-----	Heated Seats - KA1	Heated Seats - KA1	Heated Seats - KA1
Other		StabiliTrak	StabiliTrak	StabiliTrak	StabiliTrak
Other		8-way power driver	8-way power driver	8-way power driver	8-way power driver
Other		2-way power frt pass	2-way power frt pass	2-way power frt pass	2-way power frt pass
Other		Blue Tooth	Blue Tooth	Blue Tooth	Blue Tooth
Other		Body Color Molding	Body Color Molding	Body Color Molding	Body Color Molding
Other		Steering Wheel with Audio Controls	Steering Wheel with Audio Controls	Steering Wheel with Audio Controls	Steering Wheel with Audio Controls
Other		Remote Start - BTV -	Remote Start - BTV -	Remote Start - BTV -	Remote Start - BTV -
Other		Rear Park Assist	Rear Park Assist	Rear Park Assist	Rear Park Assist
Other		Rear View Camera	Rear View Camera	Rear View Camera	Rear View Camera
Other		Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RSZ)	Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RSZ)	Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RQH)	Wheels, 4 - 18" x 7.5" (45.7 cm x 19.1 cm) aluminum(RQH)
Other		Power Liftgate	Power Liftgate	Power Liftgate	Power Liftgate
Other		ZCD - Spare Tire	ZCD - Spare Tire	ZCD - Spare Tire	ZCD - Spare Tire
Other		Side Roof Rails	Side Roof Rails	Side Roof Rails	Side Roof Rails
Other		Body Color Body Side Molding	Body Color Body Side Molding	Body Color Body Side Molding	Body Color Body Side Molding
Other		OnStar	OnStar	OnStar	OnStar
Other		XM	XM	XM	XM
Required Additional Options				3.6L V6, SIDI, DOHC with Variable Valve Timing(LGX) Trailerling - V92 Seat, 7-Pass - ABA	Trailerling - V92 Seat, 7-Pass - ABA
		Seat, 7-Pass - ABA	Seat, 7-Pass - ABA		
Excluded Options					
Exterior Colors					

	G1E	Crimson Red Tintcoat1	Crimson Red Tintcoat1	Crimson Red Tintcoat1	Crimson Red Tintcoat1
	G1M	Dark Sapphire Blue Metallic2	Dark Sapphire Blue Metallic2	Dark Sapphire Blue Metallic2	Dark Sapphire Blue Metallic2
	G1W	White Frost Tricoat1	White Frost Tricoat1	White Frost Tricoat1	White Frost Tricoat1
	GAN	Quicksilver Metallic1	Quicksilver Metallic1	Quicksilver Metallic1	Quicksilver Metallic1
	GAZ	Summit White3	Summit White3	Summit White3	Summit White3
	GB8	Ebony Twilight Metallic1	Ebony Twilight Metallic1	Ebony Twilight Metallic1	Ebony Twilight Metallic1
	GWT	Sparkling Silver Metallic4	Sparkling Silver Metallic4	Sparkling Silver Metallic4	Sparkling Silver Metallic4
	GXG	Iridium Metallic1	Iridium Metallic1	Iridium Metallic1	Iridium Metallic1
Interior Colors					
		H1T - Jet Black	H1T - Jet Black	H0Y - Jet Black	H0Y - Jet Black
		H81 - Dark Ash Gray/ Light Ash Gray	H81 - Dark Ash Gray/ Light Ash Gray	H84 - Cocoa/ Light Ash Gray	H84 - Cocoa/ Light Ash Gray

GMC Yukon
2017MY Repurchase Rental Minimum Equipment (VN9)

Model	Spec A	Spec B
Model Code	TC15706	TK15706
Equipment Group	4SA (SLT) - 2WD	4SA (SLT) - 4WD
Equipment Group	4SA (SLT)	4SA (SLT)
Volume % of Total	60%	40%
Standard Equipment		
Engine	Engine Vortec 5.3L V8 Flex - LMG	Engine Vortec 5.3L V8 Flex - LMG
Transmission	Transmission, Automatic	Transmission, Automatic
Air Conditioning	Air Cond. Auto Tri- Zone	Air Cond. Auto Tri- Zone
Air Conditioning, Rear	Air Conditioning, Rear Aux.	Air Conditioning, Rear Aux.
Steering	Power Steering	Power Steering
Brakes	Brakes, Power 4Whl Disc w/ ABS	Brakes, Power 4Whl Disc w/ ABS
Windows	Power Windows	Power Windows
Door Locks	Pwr Locks w/Keyless Ent.	Pwr Locks w/Keyless Ent.
Cruise Control	Cruise Control	Cruise Control
Tilt Wheel	Tilt Steering Wheel	Tilt Steering Wheel
Seat	Seat, 6 Way Power Driver	Seat, 6 Way Power Driver
Rear Defogger	Rear Defogger	Rear Defogger
Radio	Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. U42	Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. U42
Wheels	Wheels, 18" aluminum - QF8	Wheels, 17" aluminum - N88
Floor Mats	Floor Mats	Floor Mats
Seat Trim/Style	Seat, Leather Bucket	Seat, Leather Bucket
Other	STD 3 Pass 3rd Row Seat - AS3	STD 3 Pass 3rd Row Seat - AS3
Other	StabiliTrak	StabiliTrak
Other	Power Adj Pedals	Power Adj Pedals
Other	Rear Park Assist	Rear Park Assist
Other	XM	XM
Other	OnStar	OnStar
Other	Bluetooth for phone	Bluetooth for phone

Required Additional Options		PCJ - Sun, Entertainment and Destinations Package includes: additional 9 months of SiriusXM Radio and NavTraffic service (CF5) power sunroof (IO6) Audio system with navigation (U42) rear seat entertainment system	PCJ - Sun, Entertainment and Destinations Package includes: additional 9 months of SiriusXM Radio and NavTraffic service (CF5) power sunroof (IO6) Audio system with navigation (U42) rear seat entertainment system
Exterior Colors 41U - Onyx Black 89U - Crystal Red Tintcoat 98U - White Diamond Tricoat GAN - Quicksilver Metallic	%	GBA - Black G1E - LIMITED ADDICTION RED TINT GAZ - Summit White GAN - Silver Ice Metallic G1C - Pewter Metallic	GBA - Onyx Black G1E - LIMITED ADDICTION RED TINT GBN - White Diamond Tricoat GAN - Quicksilver Metallic G1C - Pewter Metallic
Interior Colors 193/196 - Ebony 333/336 - Light Tan 833/836 - Light Titanium		H2K - Jet Black H2Y - Cocoa/Dune	H2K - Jet Black H2Y - Cocoa/Dune

GMC Yukon XL
2017MY Repurchase Rental Minimum Equipment (VN9)

Model		Spec A	Spec B
Model Code		TC15706	TK15706
Equipment Group		4SA (SLT) - 2WD	4SA (SLT) - 4WD
Volume % of Total		60%	40%
Required Additional Options		<p>PCJ - Sun, Entertainment and Destinations Package includes: additional 9 months of SiriusXM Radio and NavTraffic service (CF5) power sunroof (IO6) Audio system with navigation (U42) rear seat entertainment system</p>	<p>PCJ - Sun, Entertainment and Destinations Package includes: additional 9 months of SiriusXM Radio and NavTraffic service (CF5) power sunroof (IO6) Audio system with navigation (U42) rear seat entertainment system</p>
Exterior Colors	%	GBA - Black G1E - Crimson Red Tintcoat GAZ - Summit White GAN - Silver Ice Metallic G1C - Pewter Metallic	GBA - Black G1E - Crimson Red Tintcoat GAZ - Summit White GAN - Silver Ice Metallic G1C - Pewter Metallic
	0		

Interior Colors		
193/196 - Ebony	H2K - Jet Black	H2K - Jet Black
333/336 - Light Tan	H2Y - Cocoa/Dune	H2Y - Cocoa/Dune
833/836 - Light Titanium		

General Motors Fleet

Remarketing

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General Motors Corporation

Remarketing Contact Information

Contact	Office Number	Cell Number	e-Mail Address
Dan A. Kennedy Manager, GM Remarketing	313 665-1432	313 319-1946	dan.kennedy@gm.com
John A. Pruse Manager, GM Remarketing	313 665-1438	313 378-5335	john.pruse@gm.com
Sandy Grinsell, Remarketing Account Mgr., All Rental Accounts	313 667-6437	313-348-1973	sandy.grinsell@gm.com
Audre' Walls Remarketing Account Mgr., Vehicle Acceptance, Inspections, Guidelines, and Turn-back Locations	313 667-6444	313 378-4366	audre.walls@gm.com

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SECTION 1 - GENERAL CONDITION STANDARDS

1) Vehicle Return Requirements

- a) Vehicles must be maintained as described in the Vehicle Owner's Manual. All body and mechanical repairs must utilize original equipment General Motors parts. Failure to comply may result in permanent rejection of the vehicle.
 - i) The repair/replacement of an engine or transmission that is due to non-compliance of vehicle maintenance will render the vehicle "Permanently Ineligible".
- b) Each vehicle shall be in sound mechanical and electrical operating condition. All lights and lamps must be operational. Any visible warning lights, i.e., check engine, change oil, SIR, TPS, etc., on the instrument panel must be corrected prior to turn-in or the vehicle will be "Currently Ineligible".
- c) A vehicle must comply with all aspects of the applicable program parameters or it is not eligible for return.
- d) Vehicle(s) must be returned washed and vacuumed. General Motors' expectation of a vehicle's condition, when returned by the rental company, is that it will be in the same condition as it is when provided to a rental customer.
 - i) A dirty interior MET charge of \$35 will be assessed when the interior of the vehicle is littered with trash. Excessive or offensive trash in the vehicle, such as cups, bottles, newspapers, food, bags, roadmaps, etc., that would hinder interior inspection would generate the dirty interior MET charge.
 - ii) Vehicles with an exterior that is too dirty to inspect will be gate released to the rental account for washing. When the vehicle is returned and inspected, a \$75 re-inspection fee will be charged unless special arrangements have been made.
- e) Vehicles must have a minimum of $\frac{1}{4}$ tank of fuel with the exception of Hawaii vehicles, which cannot exceed $\frac{1}{4}$ tank of fuel. Vehicles with

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less than ¼ tank of fuel but more than 1/8 will be assessed a MET charge of \$15. Vehicles below 1/8 tank of fuel will be deemed “Currently Ineligible” and released to the rental account for low fuel. When the vehicle is returned, a \$75 re-inspection fee will be charged.

- f) Emissions labels must be in place and legible on all vehicles returned to General Motors. Vehicles without an emission label are considered “Currently Ineligible” and will be gate released to the rental account. A \$75 re-inspection fee will be charged when the vehicle is corrected and returned.
- g) Vehicles must have two (2) sets of keys, programmed keyless remotes, owner manuals, floor mats, and all other remotes and headphones, included as original equipment.
- h) Vehicles must display actual mileage. General Motors approved procedures must be followed when repairing or replacing instrument clusters/odometers. Consult a General Motors dealer for proper replacement.
- i) All warranty and campaign claims should be completed prior to returning the vehicle to General Motors. Failure to complete warranty and/or campaign claims may render the vehicle “Currently Ineligible”. Parts availability concerns for warranty and campaign repairs will be addressed on a case by case basis. A \$75 re-inspection fee will be charged when the vehicle is returned. Repair of existing body damage is not required for vehicles released for warranty, mechanical or campaign repairs.
- j) Any vehicle equipped with supplemental inflatable restraints (S.I.R.) including driver, passenger or side airbags that have been deployed, missing or otherwise disconnected, must be replaced with an approved OEM replacement and must meet General Motors standards prior to turn-in.
- k) Vehicles with prior theft reports with agencies such as Carfax, Autocheck, etc., must have the reports cleared prior to returning the vehicle. If discovered after acceptance, vehicle may be rejected from the auction, if resolution is not timely.**

2) Title, Registration, Tax, and VIN Plate

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- a) A vehicle submitted with a Certificate of Origin (C.O.V.) or a branded title is not eligible for return.
- b) All vehicles must have a valid and current registration, at the time of acceptance. State and local taxes must be paid prior to turn-back. The Daily Rental Company must comply with state regulations pertaining to proof of payment for state and local taxes.
- c) Titles for all turn-in vehicles must be received by a General Motors approved Title Center within three (3) business days of vehicle turn-in. The vehicle turn-in date is considered the first day. Currently, the only General Motors approved title center is the SGS Title Center.

SGS Title Center
9805-L Northcross Center Court
Huntersville, NC 28078
Phone: 704 997-1082
FAX: 704 997-1090

- d) All title shipments to the title center must contain a packing list and include the following information:

Company Name and Address

Contact Name and Phone Number

E-mail Address and Fax Number

Full VIN for each title in the package

When sending more than ten titles, e-mail an Excel spreadsheet listing the VIN number of each title enclosed to: Christina.Campbell@SGS.com. From that list, the title center will "pre-receive" the titles electronically, verify the titles upon actual receipt, provide documented confirmation, and advise of any discrepancies.

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- e) The Daily Rental Company must remove each vehicle at an auction or turn-in site, if the title for such vehicle is not received within 30 days of the turn-in date. The vehicle will be "Currently Ineligible" and will be assessed a re-inspection fee, if it is returned.

- f) The plate containing the Vehicle Identification Number (VIN):
 - i) Must be completely readable and properly attached to the dash panel. Any obstruction causing a portion of the plate to be covered is not acceptable.

 - ii) Cannot be damaged in any manner and must be flush and secure with rivets intact.

 - iii) Must meet these criteria otherwise the vehicle will be "Permanently Ineligible" and returned to the rental account.

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3) Vehicle Damage and Disclosure Requirements

- a) The General Motors Disclosure Policy mandates that all prior damage and repairs are electronically disclosed prior to turn back, excluding warranty repairs performed by the Daily Rental Company or a General Motors dealer.
- i) Completion of the electronic disclosure requires a User ID and password to access the Remarketing Inventory Management System (RIMS). Contact the Remarketing Account Manager assigned to your account shown on page three. The User ID, password, web address and instructions will be sent via e-mail within 24 hours of request.
- ii) The electronic disclosure box must be checked (Yes or No) confirming or denying previous damage. Failure to disclose previous damage at turn-in will be grounds for rejecting the vehicle.
- iii) Collision damage must be disclosed and supported by repair orders. Repair orders must accurately reflect all work performed and include all associated repair costs. The inspection provider, on General Motors behalf, will request a repair order when:
- (1) Previous repaired damage noted during the inspection does not agree with the disclosure
 - (2) The dollar amount disclosed appears too high or low based on the visual inspection. There is no arbitrary rule or guideline, such as any damage over \$XXX amount or damage to X number of body panels, used as a basis for requesting a repair order.
 - (3) The disclosed damage areas and the disclosed repair amount appear significantly out of line.
 - (4) Upon request, repair orders must be received by the inspection provider within two business days of the request to maintain the original turn-in date. Repair orders that are not received by the inspection provider within seven business days will cause the vehicle to be "Currently Ineligible" and gate released from the yard until the repair order is available. A \$75 re-inspection fee

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will be charged, if the vehicle is returned and the repair order provided.

4) Damage Allowance, Existing Damage and Previous Repairs

- a) General Motors will absorb the cost of repairs on vehicles returned with \$450 or less existing damage.
- i) General Motors will charge the Daily Rental Company for current damage in excess of the \$450 damage allowance plus a service fee.
- ii) Missing equipment will not be included as part of the chargeable damage allowance, but will be charged per the Missing Equipment Program (refer to Section 4 for MET).
- iii) The service fee will be applied as follows:

Amount in Excess of \$450	Service Fee
\$0 to \$99.99	Equal to amount over \$450
\$100 to \$1,099.99	\$100
\$1,100 to \$1,549.99	\$200

- b) Vehicles with existing damage exceeding \$2,000 are "Currently Ineligible" for return.
- c) Prior repairs cannot exceed \$2,500 for Category 1 vehicles, \$3,000 for Category 2 vehicles, \$3,500 for Category 3 vehicles, and \$4,500 for Category 4 vehicles. These amounts exclude costs related to vehicle glass, tires, wheels, wheel covers, SIR system components, "Loss of Use", **sales tax** and towing charges. Vehicles exceeding these maximums are not eligible for turn-in. See Exhibit A – Vehicle Categories/Prior Repair Limits.

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- d) Vehicles with "Poor Prior Repairs" of \$700 or less will be accepted. The estimated poor prior repair cost will be charged to the Daily Rental Company under the MET program. Vehicles with poor prior repairs exceeding \$700 will be considered "Currently Ineligible" and released to the Daily Rental Company.
- e) Vehicles identified as "Currently Ineligible" due to mechanical, warranty/campaign, unacceptable glass, or un-matched tires, etc., will be gate released for repairs to these conditions only, and can be returned for acceptance consideration.
- f) When returned, if the vehicle has had partial repairs on any chargeable damage identified when it was originally inspected, including poor prior repairs, the entire vehicle must be repaired to no more than \$100 in chargeable damage. A \$75 re-inspection fee will apply.

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SECTION 2 - NORMAL WEAR AND TEAR AND CHARGEABLE DAMAGE

Listed below is the nomenclature commonly used to describe types of damage on inspection reports.

1) Glossary of Terms “General Description”

- a) Abrasion – A lightly scratched or worn area of the finish either paint, clear coat, or chrome that does not penetrate to the base material of the part or panel.
- b) Chip – Confined area where paint has been removed from the surface usually not larger than 1/4 inch for purposes of these return guidelines.
- c) Dent – a depression of any size in the panel material whether metal, composite, or other, with or without paint damage.
- d) Ding – A small dent, an inch or less in diameter, with or without paint damage.
- e) Gouge – An area where the damage has penetrated the finish and removed a portion of the base material of the part or panel.
- f) Scratch – A cut in the surface of any material that may or may not penetrate the finish.
- g) Scuff – A worn or rough spot that is deep enough to disturb the base material of the part or panel but does not remove any base material.

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2) Sheet Metal and Paint

The following are acceptable return conditions and applicable charges.

- a) Maximum of two dents per panel that are individually no larger than one inch in diameter, does not break the paint, and qualifies for Paintless Dent Removal (PDR) are non-chargeable.
- b) Scratches in the clear coat that do not penetrate the color coat and do not catch a finger nail are non-chargeable.
- c) Chips to door, hood or deck lid edges that do not reach flat panel surfaces are non-chargeable.
- d) An appearance fee and PDR may be used on the same panel.
- e) One dent that qualifies for PDR that contains one chip inside the dent would be charged \$50 for the PDR and a \$20 appearance fee for the chip, totaling \$70. The chip must be no larger than one-quarter (1/4) inch in diameter and cannot exhibit any spider cracks around the chip.
- f) Chipped and scratched panels:
 - i) All panels except hoods:
 - (1) One to three chips individually no larger than one-quarter (1/4) inch in diameter are non-chargeable.
 - (2) Four to six chips per panel will be charged a \$20 appearance fee.
 - (3) Over six chips per panel will require a minimum of a panel refinish.

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ii) Hood panels:

(1) The chart below shows acceptable return conditions and applicable charges for hood damage. Scratches that individually do not exceed ¼ inch in length may be used in any combination with chips but not to exceed the quantities shown in the chart.

HOOD – LEADING EDGE, FIRST 5”	HOOD – ALL BUT LEADING EDGE	CHARGES
Maximum of 6 chips / scratches	Maximum of 3 chips / scratches	Non-chargeable
Maximum of 10 chips / scratches	Maximum of 6 chips / scratches	\$40 Appearance fee
Greater than 10 chips / scratches	Greater than 6 chips / scratches	Hood panel refinish

- g) Vehicles with damage confined to either the upper or lower half of a panel may qualify for a partial panel repair.
- i) A partial panel repair can only be considered when there is a clean break between the upper and lower portion of the panel.
 - ii) A clean break is defined as a body side molding, cladding, etc., that runs from one end of the panel to the other with no gaps at either end.
 - iii) Body lines are not a clean break and partial panel repair does not apply.
- h) The floor of a pick-up truck box is considered one panel. Two dents in the truck box no larger than one inch that do not break the paint are non-chargeable. One dent to the wheelhouse no larger than one inch that does not break the paint is non-chargeable. PDR cannot be used on the floor or wheelhouse of a pick-up truck.

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- i) Paintless Dent Repair - General Motors' inspection providers will utilize the Dent Wizard Paintless Dent Removal Guide to determine panel accessibility by vehicle. Below are PDR conditions, limitations, and applicable charges:
- i) Conditions
- (1) Rounded dents up to four inches in diameter
 - (2) Minor creases, shallow palm prints and protrusions are allowed
 - (3) Dents across body feature lines are allowed
 - (4) PDR may be used to repair existing qualifying damage to a previously repaired panel that meets GM and industry repair standards
- ii) Limitations
- (1) No PDR on poor previous repairs.
 - (2) No PDR utilizing hole drilling.
 - (3) No PDR where the paint is broken unless chip/PDR applies.
 - (4) No PDR to sharp creases or creases over six inches.
- iii) Applicable Charges
- (1) Up to seven dings per panel will be charged \$50 per panel.
 - (2) Eight to 12 dings per panel will be charged \$75 per panel.
 - (3) Thirteen to 15 dings per panel will be charged \$100 per panel.
 - (4) One single dent up to six inches in diameter or one large shallow dent up to 18 inches in the hood, roof or deck lid will be charged \$100.

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Hail Damage Guideline

Acceptable Units:

- 1) Vehicles with less than \$2,000 in repaired or unrepaired hail damage *.
- 2) Hail damage must be repaired using PDR as defined by the Dent Wizard PDR Guide.

Ineligible Vehicles:

- 3) Vehicles with over \$2,000 in repaired or unrepaired hail damage
- 4) Vehicles showing evidence of Paintless Dent Repair that used hole-drilling techniques

* Vehicles with repaired or unrepaired hail damage of less than \$2,000 must provide a repair order or estimate detailing the damage and repair cost. The only approved PDR providers for these repair orders / estimates are either Dent Wizard or Dent Demon. If Dent Wizard or Dent Demon are not available contact your General Motors Remarketing Representative for approval of the selected PDR provider.

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3) Convertible Tops

The following are acceptable return conditions with regard to convertible tops:

- a) Stains that can be removed by normal reconditioning
- b) Abrasions that are not visually offensive
- c) Top structure must be operational and not damaged

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4) Front and Rear Bumpers

- a) Bumpers will be inspected from a standing position. The chart below shows acceptable return conditions and applicable charges for painted and textured bumpers. Scratches that individually do not exceed ¼ inch in length may be used in any combination with chips but not to exceed the quantities shown in the chart.

FRONT OR REAR BUMPER FASCIA	CHARGES
Maximum of two dents, no larger than one inch that do not break the paint	Non-chargeable
Maximum of two scratches per bumper no longer than 2" and no wider than ¼" or one scratch no longer than 4" and no wider than ¼"	Non-chargeable
Minor indentations in the rear bumper cover directly below the trunk opening, with minimal paint damage	Non-chargeable
BUMPER COVERS WITH NO OTHER DAMAGE	
Maximum of 6 chips / scratches	Non-chargeable
7 – 15 chips / scratches	\$20 Appearance fee
Greater than 15 chips / scratches	Minimum partial bumper repair

- b) Partial bumper repairs to painted or textured surfaces are charged based upon the following criteria:

- i) A partial bumper repair can be performed on a rolling third or 33% of the bumper. The damage can be anywhere on the bumper as long as it is confined to an area equal to a continuous third of the bumper's length.
- ii) Partial bumper repairs cannot be used for vehicles utilizing paints commonly referred to as pearl or tri-color due to color matching concerns.
- iii) The \$20 appearance fee may be used on bumpers in conjunction with a partial bumper repair if the damage is located on different areas of the bumper. For example, when there is damage to the center of the bumper and a minor chip on the left end of the bumper, the partial bumper repair charge and appearance fee would apply eliminating the need for a full refinish.

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- iv) A cracked or punctured bumper fascia will be charged a minimum partial bumper repair fee of \$125 for painted bumpers and \$175 for textured bumpers using the criteria below:
 - (1) Crack must be less than four inches in total. Puncture must not exceed the diameter of a U.S. quarter.
 - (2) A maximum of two dents, individually not exceeding two inches in diameter and confined to 1/3 of the bumper area.
- v) Bumpers that are both painted and textured or two toned will be treated as separate bumpers and charged for each panel using the guidelines above.
- c) Mis-aligned front and/or rear bumper fascia from low impact collision is acceptable for \$50 per bumper re-attachment fee. This charge covers the cost of re-attaching fasteners, aligning the bumper, and applies when no other damage is present. This charge cannot be used for poor previous bumper repair.
- d) Damage on the underside of the bumper observed during the undercarriage inspection, other than breakage, will not be chargeable. Cracked or broken bumpers, regardless of location will remain a chargeable repair or replacement.
- e) License plate screw holes in the front bumper cover used to attach the license plate to the bumper, without the proper bracket, will be charged a minimum \$125 partial bumper repair.
- f) Metal Bumpers- Painted or Chrome
 - i) A maximum of two scratches or chips per bumper that are no longer than two inches and no wider than 1/4 inch or one scratch no longer than four inches and no wider than 1/4 inch that penetrates the color coat but would not require filler, are acceptable at no charge.
 - ii) A maximum of two dents that are individually no larger than one inch in diameter and do not damage the paint or chrome will be charged \$100
 - iii) Damage exceeding the above criteria or bumpers will chrome plating missing will result in a bumper replacement charge.

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5) Tires

The following are acceptable conditions regarding all tires including full size spare tires which must meet the same inspection criteria as a road tire:

- a) All tires must have 4/32 inch or better original tread across all primary tread grooves without any exposed belts. All tires must match by size, brand, tire line and load and speed rating.
- b) Only GM approved replacement tires are acceptable. GM Approved 2016 Replacement Tire Table is sent as a separate document. If the replacement tire cannot be located, a replacement from an approved manufacturer may be used, however, all tires must match by size, brand, tire line and load and speed rating.
- c) Tires with mushroom-type plugs, installed from the inside out, in the tread only, are acceptable. All other plugs and/or patches are unacceptable.
- d) The space saver spare tire used on most General Motors' vehicles does not utilize the same criteria as the road tires. The space saver spare must be in the vehicle, inflated, and undamaged. The minimum 4/32 inch tread depth requirement does not apply.
- e) General Motors reserves the right to charge the Daily Rental Company via the MET Tire Program for an unacceptable repaired tire, with no right to review. Any flat, un-matched or incorrect tires will not be considered for the MET Tire Program.
- f) General Motors will allow for the replacement of two unmatched tires under the M.E.T. program.**

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6) Wheels

The following are acceptable conditions for aluminum/alloy wheels, stamped and steel wheels with appropriate charges:

- a) Non-chargeable conditions
 - i) The face of the wheel may have light scratches or scuffs to the surface not penetrating through to the base material.
 - ii) Light scratches or scuffs within one inch of the outside edge of the wheel are acceptable provided they do not, in total, exceed one-third of the circumference of the wheel and can be removed with light sanding.
- b) Chargeable conditions
 - i) Scratches, scuffs or gouges that remove material or distort the surface of the wheel may be repaired for \$100.
- c) Wheel Replacement
 - i) Damage to the base material that exceeds conditions identified above and are not repairable will be charged for a replacement using the Mitchell Manual.
 - ii) Bent, cracked, or dented wheels are not repairable and must be charged for a replacement.
- d) Chrome Clad Wheels
 - i) A flat rate MET charge of \$75 per wheel for chrome clad wheels that exhibit damage in excess of the non-chargeable conditions defined in the guidelines, where the damage is up to 50% on the wheel surface/ outer rim.

If the existing damage area is greater than 50% of the wheel surface /outer rim, the wheel replacement cost will be charged. This includes bent, cracked or dented wheels, deemed non-repairable as is the current guideline.

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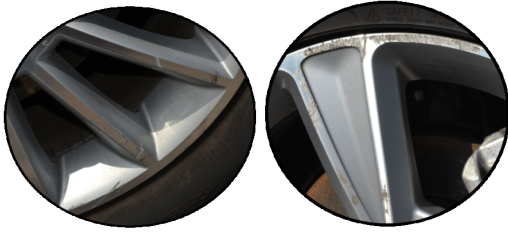
Minor scuffing non-chargeable



Non-chargeable wheel damage is defined as light scratches or scuffing that does not go through the paint or clear coat to the base material and may be removed with light sanding. This minor damage may cover up to 1/3 of the wheels circumference.

A \$100 wheel repair will be charged for similar damage as shown in the two photos below. This form of damage is commonly referred to as "curb rash". This amount will be charged against the \$450 deductible.

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Missing material similar to or greater than this photo will require a wheel replacement charge priced from the current Mitchell Manual.



Bent, cracked or dented wheels are not repairable and must be charged for a replacement from the current Mitchell Manual.

Alloy Wheel Repair Specialists (AWRS) is the only current General Motors approved wheel repair service. They can be contacted at 800-518-3040.

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7) Interior Soft Trim and Carpets

- a) All stains which can be removed by normal reconditioning are non-chargeable.
- b) Maximum of one burn that is less than ¼ inch in diameter and does not penetrate the backing material is non-chargeable.
- c) Interior Soft Trim:
 - i) Leather or vinyl - tears or cuts less than two inches \$100; two to four inches \$125.
 - ii) Plain cloth, no pattern – tears or cuts less than two inches \$70; two to four inches \$90.
 - iii) The above repairs cannot be utilized if the damage crosses a seam in the material.
 - iv) Damage exceeding the above criteria will require a trim part replacement.
- a) Carpets
 - i) Carpet stains that require bleaching and dying will be charged \$65 per section, i.e., right front, left front, etc.
 - ii) Carpet tear or puncture less than ¾ inch in diameter \$50.
 - iii) Carpet tear or puncture ¾ inch to two inches in diameter \$125.
 - iv) Damage exceeding the above criteria will require carpet replacement.
 - v) Carpet retainers and sill plates must be in place. Minor surface scuffs and scratches are acceptable.

8) Vehicle Glass

- a) Side, Rear, and Stationary Glass
 - i) Minor pinpoint chips or vertical scratches in the side door glass is acceptable and will be noted as non-chargeable.
 - ii) Minor pinpoint chips to any stationary or rear glass is acceptable and will be noted as non-chargeable.
 - iii) Any damage in excess of the above will render the vehicle “Currently Ineligible” and the vehicle will be gate-released to the rental account for correction.

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iv) Side, rear, or stationery glass is not eligible for replacement under the MET Program.

b) Windshields

- i) Pinpoint chips are non-chargeable providing the glass is not sandblasted. Sandblasted glass is defined as a series of pinpoint chips in a concentrated area.
- ii) Four chips, without legs, from 1/8 inch to 3/16 inch are non-chargeable providing no more than two chips reside in the driver's side wiper area.
- iii) Chips without legs 1/8 inch or less located within one inch inbound from the frit band (windshield outer perimeter darkened area) are non-chargeable.
- iv) General Motors will not accept glass that has been repaired. Only OEM glass is acceptable (See table below for GM Windshield Glass Manufacturers).
- v) Damaged windshields may be replaced under the MET program.

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GM WINDSHIELD GLASS MANUFACTURERS

Manufacturers	Brand	Brand	Brand	Brand	Brand
AGC	AP Tech	AP Technoglass	Asahi of America	Asahi	AP
Carlex					
Pilkington	LOF	United LN			
PPG	PGW				
Guardian					
Fuyao					
Vitro	Crinamex	Autotemplex	Vitroflex		
Saint Gobian Sekurit	Sekurit				

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SECTION 3 - ORIGINAL EQUIPMENT, AFTERMARKET EQUIPMENT AND ACCESSORIES

- 1) All original equipment and accessories noted on the factory invoice must be on the vehicle. All missing parts (such as body side moldings, wheel covers, trunk mat, spare tire, rear van seats, jack and wheel wrench) are to be replaced prior to return with original GM equipment. All OEM options and accessories must be installed on the vehicle prior to being placed in daily rental service.

- 2) Any after-market parts or accessories such as navigational systems, pick-up truck bed liners, running boards, etc., installed by the rental account or their agent must have GM Remarketing approval prior to installation. Drilling, electrical modifications, etc., without prior approval will render the vehicle "Permanently Ineligible". Pick-up truck bed liners, running boards, etc., must be left on the vehicle at turn back.

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SECTION 4 - MISSING EQUIPMENT PROGRAM (MET)

- 1) The Missing Equipment Program (MET) is designed to expedite turn-in by allowing the Daily Rental Company to pay for select missing parts or accessories as determined by GM Remarketing (refer to Exhibit C), as opposed to replacing the parts or accessories. Missing MET items will be deducted from the repurchase payment to the Daily Rental Company. Missing MET items will not be included as part of the \$450 chargeable damage allowance (Refer to General Condition Standards – Section 4).
- 2) A MET charge will be assessed for vehicles turned in with one or more missing floor mats, on vehicles so equipped. The Rental Account will be charged for a front or rear set of floor mats if one is missing. Floor mats are required per the Minimum Equipment Requirements.
- 3) Keyless remotes, key fobs, and combo keys must be operational. A \$30 re-programming fee will be charged for key fobs that do not operate the vehicle. The re-programming fee is included in the MET charge for missing key fobs and combo keys.

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SECTION 5 - VEHICLE INTEGRITY

- 1) Damage which compromises the integrity of the vehicle, repaired or not, will be grounds for permanently rejecting the vehicle. Any undercarriage damage resulting from improper tie-down of the vehicle will result in permanent rejection. **Damage or repairs to roof bows will result in permanent rejection.** Minor damage that has not been repaired (i.e., small dents, scrapes, or scratches) which does not compromise the structural integrity of the vehicle is acceptable on the following components:
- a) Floor Panel and Trunk Floor
 - b) Mid-rail Assembly – no bulging or deformity of side rails; enlarged (not torn) stamped holes and surface scratches less than 12 inches are acceptable
 - c) Outer Rocker Panels and Pinch Welds
 - d) Frame Rails and Rail Extensions
 - e) Sub-Frame Assemblies (Engine Cradles
 - f) Torque Box Cover – non-collision related
- 2) Total time for frame set-up and measure of 2.0 hours or less and 1.5 hours or less for any cosmetic repair is acceptable on the following components, provided there is no structural damage and the repairs meet GM standards:
- a) Frame rail and rail extensions
 - b) Apron and upper reinforcements
 - c) Cowl panel
 - d) Hinge and Windshield “A” pillar
 - e) Center “B” pillar

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- 3) Pulling or sectioning frame rails, door frames, and pillars are not acceptable. Repairs that utilize body filler or Bondo will, in most cases, cause the vehicle to be permanently rejected.
- 4) Repaired damage or replacement of the following components is acceptable:
 - a) Radiator core support
 - b) Frame rail extensions
 - c) Engine sub-frame (replacements only)
 - d) Outer rocker panel
 - e) Rear body panel
 - f) Quarter panel (proper sectioning is acceptable)
 - g) Roof (repair only, no repair to roof rails)
- 5) Vehicles with misaligned doors are considered "Currently Ineligible" due to the difficulty in determining the cause of the misalignment.

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SECTION 6 - LITIGATION LIABILITY

- 1) At General Motors' discretion, the Daily Rental Company may be named in any litigation brought against General Motors as a result of the rental company's failure to disclose damages or use of non-GM OEM parts. If a Daily Rental Company attempts to return vehicles with non-disclosed damage or purposely conceals prior repairs, it will result in loss of turn-back privileges.

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SECTION 7 - GENERAL TURN-IN PROCEDURES

1) Forecast

- a) Daily Rental Company must notify GM in writing at least 30 days prior to vehicle turn-in, of the turn-in location and the return volumes.
- b) Daily Rental Company must provide the turn-in location with a two week forecast of daily return volumes every week.
- c) GM on occasion may limit daily return volumes based upon yard capacities.
- d) Forecast should be sent via e-mail to the respective General Motors account representative. Contact information including E-mail addresses can be found on page three. Failure to provide forecast, may result in delayed acceptance of vehicles.

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2) Delivery

- a) Vehicles returned for repurchase shall be delivered to a General Motors approved turn-in location and parked in the designated return area at no expense to General Motors. A list of GM approved locations is attached and is subject to change at General Motors' discretion (Exhibit B). Normal operating hours for delivery is 8 am to 5 pm, Monday through Friday. The Daily Rental Company should allow sufficient time to prepare the vehicle for turn-in including:
- i) Inspect and prep vehicle according to GM Return Guidelines, i.e., clean, vacuum, repair or replace items, as needed
 - ii) Miscellaneous M.E.T. items should be visible on the front seat
 - iii) Mark vehicle as a rental repurchase unit
 - iv) Provide electronic damage/repair disclosure
 - v) Submit a clear title to an approved Title Center (prior to returning vehicle recommended)
 - vi) Transport vehicle to nearest GM approved turn-back location
 - vii) Upon arrival at turn-back location, obtain directions to the inspection area
 - viii) Park vehicle and leave unlocked

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3) Inspection at Turn-In

- a) Vehicles will be inspected by an authorized representative of GM, using an electronic Condition Report. The initial vehicle inspection will be provided to the Daily Rental Company at General Motor's expense.
- b) The Daily Rental Company will be charged \$75 for each inspection or verification required after the initial inspection. The \$75 re-inspection fee will be charged when a vehicle has been previously inspected and removed by the Daily Rental Company prior to acceptance, or when the Daily Rental Company replaces MET items.
- c) Hawaii vehicles will be charged \$115 for each inspection required after the initial inspection.

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4) Vehicle Reports and Reviews

- a) Vehicle Condition Reports, Missing Title Reports, Met/non-Met Reports, and Gate-Release reports are available daily through the General Motors Vehicle Inspection Website (VIW). Rental Accounts can access this data using an assigned I.D. and password that can be obtained by contacting the GM Rental Support Representative.
- b) Vehicle worksheets are printed and available at the turn-back location for rental accounts throughout the day or on the General Motors vehicle inspection website.**
- c) Reviews are conducted throughout the day. Reviews must be completed prior to 3:00 pm the day following printing of the worksheet. If the review is not completed prior to 3:00 pm, the vehicle will be processed as shown on the original inspection.
- d) Vehicles with current damage under \$450 and MET charges under \$100 will be processed as written, with no right to review. Programming of key fobs is not included in the \$100 total and is not a reviewable MET charge.

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5) Acceptance / Stop Depreciation

- a) Depreciation stops and the vehicle will be accepted once it has passed inspection, a lien-free title has been provided, and all program requirements have been satisfied.

- b) A copy of the condition report or an electronic file will serve as the acceptance receipt for the Daily Rental Company. The date used to stop depreciation will be identified on the acceptance line of the condition report or the electronic file.

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6) Rejects

- a) Rejected or ineligible vehicles must be removed from return locations within three business days of notification. Failure to remove these vehicles may delay the processing of any additional returns until the rejects have been resolved.
- b) Vehicles that are classified as permanent rejects by the inspection provider will be assessed a **\$100** service charge. General Motors Remarketing will provide a quarterly invoice which will include the VIN, turn back location, and turn-in date. Payment is expected within 14 days.
- c) It is General Motors' practice to ship vehicles once they pass the inspection process, with or without acceptance. On rare occasions, the title arrives late and the vehicle exceeds the maximum allowable in-service time. When this occurs, these vehicles will be rejected and all charges incurred by the auction, including shipping cost, will be charged to the Daily Rental Account and must be paid prior to release of the vehicle.
- d) If disqualifying damage is noted after vehicle acceptance, General Motors will invoice the Daily Rental Company for the vehicle purchase price, an administrative fee of \$250, plus any additional costs incurred following vehicle acceptance (i.e., freight, cleanup, repairs), by a debit to current funds, or if no funds are available, a check forwarded to:

General Motors Corporation
Fleet – Remarketing
Renaissance Center
Tower 100, 19th Floor
MC 482-A19-B36
Detroit, MI 48265-1000

- f) Vehicles removed from the program are the responsibility of the Daily Rental Company. The Daily Rental Company must arrange vehicle pick-up at the location designated by General Motors.

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7) Miscellaneous

a) Rental Account request for return of vehicle:

i) Prior to acceptance

(1) Vehicle will be temporarily rejected by General Motors and the vehicle will be returned to the rental account. If the vehicle is returned at a later date, a \$75 re-inspection fee will be charged.

(2) Rental account will be charged a \$100 administrative fee plus any additional cost incurred, i.e., shipping and auction charges.

ii) After Acceptance

(1) Payment can be stopped – The vehicle will be released to the rental account from its current location. A \$250 administrative fee will be charged to the rental account in addition to any expenses incurred by GM including inspection cost, shipping, marshaling yard fee, and auction expenses.

(2) Payment cannot be stopped or funds have already been disbursed – The vehicle will not be returned to the rental account.

b) Mechanical and body shop labor rates used to calculate chargeable damage are shown below and are subject to change:

i) \$40.00 Paint and Metal Repair

ii) \$40.00 Part Replacement or Mechanical

c) Auction and Marshaling Yard Property

Any abuse of personnel or property at a GM approved return facility by a Daily Rental Company representative will result in

i) the immediate expulsion of said person from the property.

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Holidays and Closures

i) All General Motors approved turn-in locations will be closed on the following dates:

(1) January 1

(2) May 30

(3) July 4

(4) September 5

(5) November 24

(6) November 25

(7) December 26 – January 1, 2017

ii) **The last day for rental returns is December 21, 2016. Vehicle reviews must be completed by December 23, 2016.**

iii) General Motors reserves the right to amend this list of dates at its discretion.

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GENERAL MOTORS

EXHIBIT A

VEHICLE CATEGORIES / PRIOR REPAIR LIMITS

CATEGORY #1	CATEGORY #2	CATEGORY #3	CATEGORY #4
\$2,500	\$3,000	\$3,500	\$4,500
CHEVROLET	CHEVROLET	CHEVROLET	CHEVROLET
Cruze	Equinox	Impala	Corvette
Sonic	Malibu	Camaro	Suburban
Spark	Captiva	Express	Tahoe
	Trax	Colorado	
		Silverado	
	GMC	Traverse	
	Terrain		
		BUICK	CADILLAC
	BUICK	LaCrosse	(All Models)
	Encore	Regal	
	Verano	Enclave	GMC
			Yukon / XL
		GMC	
		Savana	
		Canyon	
		Sierra	
		Acadia	

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GENERAL MOTORS
 EXHIBIT B
APPROVED TURN-BACK LOCATIONS

ALABAMA

ADESA Birmingham AA
 804 Sollie Dr., Moody, AL 35004-0817 (205) 640-7761

ARIZONA

ADESA Phoenix AA
 6740 W. GERMANN, CHANDLER, AZ 85226 (520) 796-1428

CALIFORNIA

Milpitas Distribution Center
 650 Hammond Way, Milpitas, CA 95035 (925) 766-7280

Wilmington Distribution Center
 500 East Water Street, Wilmington, CA 92410 (310) 518-2617

COLORADO

Union Pacific Railroad
 9900 Brighton Rd. North, Henderson, CO 80640 (303) 286-0345

CONNECTICUT

Southern AA
 164 South Main St., East Windsor, CT 06088-0388 (860) 292-7550

FLORIDA

Orlando Distribution Center
 1600 Pine Avenue, Orlando, FL 32824 (407) 438-5505

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Tampa Distribution Center
7001 Anderson Road, Tampa, FL 33614 (810) 618-6297

Palm Center Distribution Center
15400 Corporate Road South, Jupiter, FL 33478 (561) 799-7177

GEORGIA

Manheim Georgia AA
6895 Campbellton Rd SW, Atlanta, GA 30331 (404)304-0820

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GENERAL MOTORS
APPROVED TURN-BACK LOCATIONS – CONT'D.

HAWAII

Honolulu Distribution Center
 Pier 51 B Sand Island Road, Honolulu, HI 96819 (808) 848-8146

Maui Distribution Center
 Pier 1 - 105 Ala Luna Street, Kahului, HI 96732 (808) 848-8146

IDAHO

Brasher's Idaho AA
 7355 Eisenman Rd., Boise, ID 83716 (208) 395-3111

ILLINOIS

Manheim Arena AA
 550 South Bolingbrook Dr., Bolingbrook, IL 60440 (630) 679-2111

ABC St. Louis AA
 721 South 45th Street, Centreville, IL 62207 (636) 332-1227 X227

INDIANA

ADESA Indianapolis AA
 2950 East Main Street, Indianapolis, IN 46168 (317) 838-5777

LOUISIANA

IAA Baton Rouge AA
 15315 Highway 190, Covington, LA 70754 (985) 867-3699

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MARYLAND

Baltimore/Jessup
8459 Dorsey Run Road, Jessup, MD 20794 (301) 604-7316

MASSACHUSETTS

ADESA Boston AA/Framingham
63 Western Avenue, Framingham, MA 01701 (508) 620-2959

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**GENERAL MOTORS
 APPROVED TURN-BACK LOCATIONS - CONT'D.**

MICHIGAN

Manheim Flat Rock
 29500 Gateway Drive, Flat Rock, MI 48134 (734) 379-0918

MINNESOTA

ADESA Minneapolis AA
 17600 Territorial Road, Maple Grove, MN 55369 (763) 420-2143

MISSISSIPPI

Manheim Mississippi AA
 7510 US Highway 49, Hattiesburg, MS 39402 (810) 695-9900

MISSOURI

ADESA Kansas City
 1551 ADESA Drive, Belton, MO 64081 (816) 318-9912
FOR ST. LOUIS PLEASE SEE ILLINOIS

NEBRASKA

Manheim Omaha Marshalling Yard
 9201 S, 144th St., Omaha, NE 68138 (402) 490-1679

NEVADA

Brasher's Reno AA
 6000 Echo Ave., Reno, NV 89506 (775) 828-3427
 Union Pacific Railroad
 4740 East Tropical Parkway, Las Vegas, NV 89115 (702) 632-2863

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NEW JERSEY

Port Newark Distribution Center
Lot B Craneway Street, Port Newark, NJ 07114 (973) 274-1737

NEW MEXICO

BNSF Railway
102 Woodward, Suite B, Albuquerque, NM 87102 (505) 247-2087

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GENERAL MOTORS
APPROVED TURN-BACK LOCATIONS - CONT'D.

NEW YORK

State Line AA
830 Talmadge Hill Road, Waverly, NY 14892 (607) 565-3533

NORTH CAROLINA

Manheim Statesville
145 Auction Lane, Statesville, NC 28625 (704) 219-3033

NORTH DAKOTA

ADESA Fargo
1650 East Main Ave., West Fargo, ND 58078 (701) 282-8203 x139

OHIO

Columbus Fair AA
2170 New World Dr., Columbus, OH 43207 (614) 497-1710

OKLAHOMA

Dealers AA of Oklahoma City
2900 West Reno Ave., Oklahoma City, OK 37107 (405) 290-7192

OREGON

Manheim Portland
3000 N. Hayden Island Dr., Portland, OR 97217-8257 (503) 737-3124

PENNSYLVANIA

Pittsburgh Independent AA
378 Hunker Waltz Mill Road, New Stanton, PA 15672 (724) 910-1842

GENERAL MOTORS 2016 CALENDAR YEAR
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MANHEIM PENNSYLVANIA
1190 Lancaster Road, Manheim, PA, 17545 (810) 252-2247

SOUTH CAROLINA
Charleston AA
651 Precast Lane, Moncks, SC 29641 (843) 761-0541 X139

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GENERAL MOTORS
APPROVED TURN-BACK LOCATIONS - CONT'D.

TENNESSEE

ADESA Memphis AA
 5400 Getwell Rd. at Holmes Rd., Memphis, TN 38118 (901) 365-8978

Manheim Nashville
 8400 Eastgate Blvd., Mount Juliet, TN 37122 (615) 818-6141

TEXAS

ADESA San Antonio AA
 200 S. Callaghan Road, San Antonio, TX 78227 (210) 434-4999

Manheim's Texas Hobby AA
 800 Brisbane Street, Houston, TX, 77061 (713) 640-8306

ADESA Dallas AA
 3501 Lancaster-Hutchins Rd., Hutchins, TX 75141 (972) 284-4778

UTAH

Brasher's Salt Lake AA
 780 South 5600 West, Salt Lake City, UT 84104-5300 (801) 366-3836

WASHINGTON

Kent Distribution Center
 27430 72nd Avenue South, WA 98032 (206) 396-4143

WISCONSIN

Manheim Milwaukee
 561 27th Street – Caledonia, WI, 53108 (262) 824-2353

GENERAL MOTORS 2016 CALENDAR YEAR
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EXHIBIT C

MET DESCRIPTION	MET PRICE	COMMENTS
ANTENNA MAST	8	ROOF OR FENDER
CARGO NET - TRUNK	17	
CARGO SHADE	108	
CHARGING CABLE - VOLT	420	
COMBINATION KEY / FOB	73	
CONVERTIBLE BOOT – CAMARO	413	
CONVERTIBLE BOOT BAG	55	
CUP HOLDER	15	
CUP HOLDER-MULTIPLE	30	
DIRTY INTERIOR	35	
DOMELAMP COVERS-MULTIPLE	10	
DOMELIGHT COVER	5	
DVD REMOTE CONTROL	48	
DVD WIRELESS HEADPHONE 1 SET	125	
DVD WIRELESS HEADPHONE 2 SETS	250	
ELECTRONIC ENGINE KEY	35	
EMERGENCY HIGHWAY PKG	144	
FLOOR MAT - CARGO - SUV - VAN	50	
FLOOR MAT - FRONT - VAN	22	
FLOOR MATS - FRONT - CAR	34	
FLOOR MATS - FRONT - SUV	40	
FLOOR MATS - REAR - CAR	24	
FLOOR MATS - REAR - SUV	45	
FLOOR MATS - REAR - VAN	30	
FOOT PEDAL PAD	5	
FOOT PEDAL PAD-MULTIPLE	10	

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MET DESCRIPTION	MET PRICE	COMMENTS
GM LOGO SMALL ALL	8	
HANGER HOOK	5	
HAWAII - SHIP BACK SURCHARGE	450	
HAWAII OUTER ISLAND SHIPPING	75	
KEYLESS REMOTE (1) INCLUDES PR	97	
KEYLESS REMOTE (2) INCLUDES PR	187	
KEYLESS REMOTE PROGRAM 1 OR 2	30	INCLUDES COMBO KEY
MET VERIFICATION #1	75	
MET VERIFICATION #2	75	
MISC. MET #4	40	
MISC. MET #5	50	
MISCELLANEOUS M.E.T. # 1	10	
MISCELLANEOUS M.E.T. # 2	20	
MISCELLANEOUS M.E.T. # 3	30	
MLDG DR RVL 1 CAR	60	
MLDG DR RVL 2 CAR	60	
MLDG ROCKER 1 CAR	120	
MLDG ROCKER 1 TRK	131	
MLDG ROCKER 2 CAR	120	
MLDG ROCKER 2 TRK	131	
MLDG ROOF SEAM L CAR	31	
MLDG ROOF SEAM R CAR	31	
MLDG SIDE F DR CAR	78	
MLDG SIDE F DR TRK	59	
MLDG SIDE FDR TRK	23	
MLDG SIDE RR DR CAR	67	
MLDG SIDE RR DR TRK	54	
NAME PLATE RR TRK	29	
NAVIGATION CD/DVD	260	
NAVIGATION COMPACT FLASH CARD	199	

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MET DESCRIPTION	MET PRICE	COMMENTS
ON SITE REPAIR (05/15/00)	75	
ORGANIZER PACKAGE - CARGO	120	
OWNER'S MANUAL ALL	25	
PLASTIC LUG NUT COVER	13	
REPAIR VERIFICATION #1	75	
REPAIR VERIFICATION #2	75	
RF ALLOY WHEEL APPEARANCE FEE	50	
RR ALLOY WHEEL APPEARANCE FEE	50	
SPARE TIRE COVER - CAR - TRUNK	45	
TIRE 14" ALL - #1	120	
TIRE 14" ALL - #2	120	
TIRE 14" ALL - #3	120	
TIRE 14" ALL - #4	120	
TIRE 15" ALL - #1	130	
TIRE 15" ALL - #2	130	
TIRE 15" ALL - #3	130	
TIRE 15" ALL - #4	130	
TIRE 16" ALL EXCEPT CAR - #1	210	
TIRE 16" ALL EXCEPT CAR - #2	210	
TIRE 16" ALL EXCEPT CAR - #3	210	
TIRE 16" ALL EXCEPT CAR - #4	210	
TIRE 16" CAR - #1	160	
TIRE 16" CAR.- #2	160	
TIRE 16" CAR.- #3	160	
TIRE 16" CAR.- #4	160	
TIRE 16" LEFT INSIDE DUAL - TRK	210	
TIRE 16" RIGHT INSIDE DUAL - TRK	210	
TIRE 17" ALL #1	240	
TIRE 17" ALL #2	240	
TIRE 17" ALL #3	240	

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MET DESCRIPTION	MET PRICE	COMMENTS
TIRE 17" ALL #4	240	
TIRE 17" LEFT INSIDE DUAL - TRK	240	
TIRE 17" RIGHT INSIDE DUAL - TRK	240	
TIRE 18" ALL #1	250	
TIRE 18" ALL #2	250	
TIRE 18" ALL #3	250	
TIRE 18" ALL #4	250	
TIRE 19" ALL NON-PERFORMANCE #1	159	
TIRE 19" ALL NON-PERFORMANCE #2	159	
TIRE 19" ALL NON-PERFORMANCE #3	159	
TIRE 19" ALL NON-PERFORMANCE #4	159	
TIRE 19" PERFORMANCE #1	516	
TIRE 19" PERFORMANCE #2	516	
TIRE 19" PERFORMANCE #3	516	
TIRE 19" PERFORMANCE #4	516	
TIRE 20" ALL NON-PERFORMANCE #1	310	
TIRE 20" ALL NON-PERFORMANCE #2	310	
TIRE 20" ALL NON-PERFORMANCE #3	310	
TIRE 20" ALL NON-PERFORMANCE #4	310	
TIRE 20" PERFORMANCE #1	473	
TIRE 20" PERFORMANCE #2	473	
TIRE 20" PERFORMANCE #3	473	
TIRE 20" PERFORMANCE #4	473	
TIRE 21" PERFORMANCE #1	545	
TIRE 21" PERFORMANCE #2	545	
TIRE 21" PERFORMANCE #3	545	
TIRE 21" PERFORMANCE #4	545	
TIRE 22" #1	268	
TIRE 22" #2	268	
TIRE 22" #3	268	

GENERAL MOTORS 2016 CALENDAR YEAR
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MET DESCRIPTION	MET PRICE	COMMENTS
TIRE 22" #4	268	
TIRE INFLATION COMPRESSOR	119	
TIRE SEALANT CANISTER	31	
WHEEL, CHROME CLAD DAMAGE	75	
WHEEL COVER 1 CAR	55	
WHEEL COVER 1 TRUCK	39	
WHEEL COVER 2 CAR	55	
WHEEL COVER 2 TRUCK	39	
WHEEL COVER 3 CAR	55	
WHEEL COVER 3 TRUCK	39	
WHEEL COVER 4 CAR	55	
WHEEL COVER 4 TRUCK	39	
WHEEL CTR CAP 1 CAR	26	
WHEEL CTR CAP 1 TRK	21	
WHEEL CTR CAP 2 CAR	26	
WHEEL CTR CAP 2 TRK	21	
WHEEL CTR CAP 3 CAR	26	
WHEEL CTR CAP 3 TRK	21	
WHEEL CTR CAP 4 CAR	26	
WHEEL CTR CAP 4 TRK	21	
WINDSHIELD GLASS	240	
WINDSHIELD WASHER FLUID	10	



	Tier 1	Tier 2	Tier 3	Tier 4			
	Cruze Malibu Regal Sonic Spark Verano	Camaro Camaro Cnvr Canyon Captiva City Express Colorado Encore Equinox Express Impala Impala Limited SS Sedan Savana Sierra Silverado Terrain Trax	Cascada Corvette CTS CT6 Envision LaCrosse	Acadia ATS Enclave Escalade SRX Suburban Tahoe Traverse XTS Yukon Yukon XL			
					ADDITIONAL PARAMETERS		
					REQUIRED OPTIONS: VN9 + CUSTOMER CODE		
					REQUIRED HOLD PERIOD: MINIMUM HOLD: 0 MONTHS (0 DAYS) MAXIMUM HOLD: 24 MONTHS (730 DAYS) All 2017 MY VN9 units must be accepted before 7/31/2018		
					DAMAGE ALLOWANCE: \$450 DEDUCTIBLE Refer to 2016 CY Turn-In Standards and Procedures (Attachment 1B) for more information		
Month Of Vehicle Acceptance:	Purchase Percentages				Free Miles	Excess Mileage Penalty	Damage Allowance
	Tier 1 %	Tier 2 %	Tier 3 %	Tier 4 %			
July 2016	87.5	87.5	88.5	91.5	20,000	\$0.25	\$450
Aug	87.5	87.5	88.5	91.5	20,000	\$0.25	\$450
Sep	87.5	87.5	88.5	91.5	20,000	\$0.25	\$450
Oct	87.5	87.5	88.5	91.5	22,500	\$0.25	\$450
Nov	86.5	87.5	87.5	90.5	22,500	\$0.25	\$450
Dec	85.5	87.5	87.5	90.5	22,500	\$0.25	\$450
Jan 2017	85.0	87.0	87.5	90.5	25,000	\$0.25	\$450

MILEAGE ALLOWANCE:

Refer to chart for free miles and penalties

No Maximum Mileage Limitations

Effective date of mileage change is the first day of the month

IN SERVICE DATE = EXPIRATION IN TRANSIT (as shown on invoice) + 5 DAYS

Feb	84.5	86.5	87.5	90.0	25,000	\$0.25	\$450	DEPRECIATION CALCULATIONS: 1. Capitalized cost shall be calculated at dealer cost of base vehicle and optional equipment, plus freight, less Hawaii excise tax and tire weight tax, if applicable. 2. Depreciation from the capitalized cost will be based on specific purchase percentages of dealer invoice, scaled by vehicle assignment into one of four tier groups. The return purchase amount shall be calculated as a percent of the capitalized cost including freight. 3. The return purchase percentage varies daily and is determined by the day the vehicle is returned and accepted by General Motors in accordance with GM 2016 CY Turn-In Standards and Procedures (Attachment 1B). 4. The daily purchase rate equals the change in the monthly rate divided by the number of calendar days for that month. 5. Out-of-service date shall be the date the vehicle is returned to an approved GM turn-in site provided the rental company meets all program parameters and completes the sign-off procedures.
Mar	84.0	86.0	87.5	89.5	25,000	\$0.25	\$450	
Apr	83.5	85.5	87.0	89.0	27,500	\$0.25	\$450	
May	82.5	84.5	86.5	88.5	27,500	\$0.25	\$450	
June	82.0	84.0	86.0	88.0	29,250	\$0.25	\$450	
July	81.0	83.0	85.0	87.5	29,250	\$0.30	\$450	
Aug	80.0	81.0	84.0	86.5	29,250	\$0.30	\$450	
Sep	79.0	80.0	83.0	84.0	29,250	\$0.30	\$450	
Oct	77.0	77.0	81.0	83.0	29,250	\$0.30	\$450	
Nov	76.0	77.0	78.0	82.0	29,250	\$0.30	\$450	
Dec	75.0	77.0	77.0	81.0	29,250	\$0.30	\$450	
Jan 2018	74.0	76.0	76.0	80.0	31,000	\$0.30	\$450	
Feb	73.0	75.0	76.0	80.0	31,000	\$0.30	\$450	
Mar	72.0	74.0	75.0	79.0	31,000	\$0.30	\$450	
Apr	71.0	73.0	74.0	78.0	33,000	\$0.30	\$450	
May	70.0	72.0	73.0	77.0	33,000	\$0.30	\$450	
June	69.0	71.0	72.0	76.0	33,000	\$0.30	\$450	
July	67.0	69.0	70.0	74.0	35,000	\$0.40	\$450	
Aug	66.0	68.0	69.0	73.0	35,000	\$0.40	\$450	
Sep	65.0	67.0	68.0	72.0	35,000	\$0.40	\$450	
Oct	65.0	67.0	67.0	71.0	37,500	\$0.40	\$450	
Nov	63.0	66.0	67.0	70.0	37,500	\$0.40	\$450	
Dec	63.0	65.0	67.0	70.0	37,500	\$0.40	\$450	
Jan 2019	63.0	65.0	66.0	69.0	40,000	\$0.40	\$450	
Feb	61.0	64.0	65.0	68.0	40,000	\$0.40	\$450	
Mar	59.0	62.0	64.0	65.0	40,000	\$0.40	\$450	
Apr	57.0	61.0	63.0	64.0	42,500	\$0.40	\$450	
May	55.0	58.0	60.0	63.0	42,500	\$0.40	\$450	
June	53.0	55.0	57.0	60.0	42,500	\$0.40	\$450	
July	49.0	51.0	55.0	57.0	42,500	\$0.40	\$450	

YT1 Short Term Program for the 2017 Model Year
GUIDELINES, RATES AND PARAMETERS

<i>Vehicle Segment</i>	<i>Volume</i>	<i>Depreciation</i>	[REDACTED]	[REDACTED]
<i>Brand</i>		Rate \$/unit	Rate \$/Unit	[REDACTED] [REDACTED]
		Final 4/22/16		
BUICK	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
CADILLAC				

CHEVY
CAR

[REDACTED]

[REDACTED]

[REDACTED]

CHEVY
TRUCK

GMC	[REDACTED]	[REDACTED]	
	[REDACTED]	[REDACTED]	

* Denotes Risk offer only

Attachment 1R
GM
2017 MY DAILY Rental [REDACTED] Program

1. **PROGRAM NAME AND NUMBER:**
2017 Model Year Daily Rental [REDACTED] Program for Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs")
2. **PROGRAM DESCRIPTION/RULES:**
Vehicles eligible for the [REDACTED] program must be in rental service for a minimum of [REDACTED]. Eligible GM models are detailed in [Attachment 3](#). It is the DRFC's responsibility to maintain on file verification of the In-Service period for each vehicle. GM reserves the right to audit the DRFC to ensure compliance with this requirement. Excluded from the in-service period requirement would be [REDACTED].

All vehicle submissions must be [REDACTED]- (CA [REDACTED] File Format.) Once processed, these vehicles will be [REDACTED]. Any vehicle accepted for [REDACTED] that is subsequently returned to a GM Turn-In location will be subject to a [REDACTED] re-inspection fee. [REDACTED] submissions will be accepted through May 31, 2019.

DRFCs may post [REDACTED]. However, such vehicles may be included in the [REDACTED] program subject to the other terms and conditions of this Program.

[REDACTED] No exceptions will be made, including but not limited to reasons of frame, fire or flood damage.

Vehicles previously turned-in and accepted by a GM-Sponsored Auction location [REDACTED].

Vehicles selected for [REDACTED] by the DRFC, which are not deemed [REDACTED] must have been used exclusively in the daily rental business and must comply with the terms and conditions set forth in GM's Daily Rental Purchase Program ([Attachment 1](#)) for the 2017 Model Year.
3. **Other Program Guidelines:**
DRFC agrees to retain any documents or records relevant to Vehicles purchased under this program [REDACTED] under this program for two years after the close of this program. DRFC agrees to permit any designated representative of GM to examine, audit and take copies of any documents and records the DRFC is required to maintain under this program. The DRFC agrees to make such documents and records readily available at its facilities during regular business hours. GM agrees to furnish the DRFC with a list of any reproduced records.

GM reserves the right to cancel, amend, revise or revoke any program at any time based on its sole business judgment, except for [REDACTED]. Final decisions in all matters relative to the interpretation of any rule or phase of this activity rest solely with GM.

**Attachment 1T****GM****ATTACHMENT 1T - TRUEUP REGISTER SCHEDULE**

MONTH/YR	Payment Register Transmission Date	Bank Account Settlement Date
JAN 16	Tue 1/5/16	Tue 1/12/16
FEB 16	Tue 2/2/16	Tue 2/9/16
MAR 16	Thu 3/3/16	Wed 3/9/16
APR 16	Tue 4/5/16	Mon 4/11/16
MAY 16	Tue 5/3/16	Tue 5/10/16
JUN 16	Fri 6/3/16	Thu 6/9/16
JULY 16	Thu 6/30/16	Tue 7/12/16
AUG 16	Tue 8/2/16	Tue 8/9/16
SEP 16	Thu 9/1/16	Mon 9/12/16
OCT 16	Thu 10/6/16	Wed 10/12/16
NOV 16	Thu 11/3/16	Thu 11/10/16
DEC 16	Fri 12/2/16	Fri 12/9/16



Attachment 2

2017 MY RISK VX7 - NATIONAL FLEET RISK PURCHASE PROGRAM

1. PROGRAM NAME AND NUMBER:

2017 Model Year National Fleet Risk Purchase Program for Daily Rental Fleet Customers
Program Code: VX7

2. PROGRAM DESCRIPTION:

This program makes available to GM's dealers and qualified Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs") allowances on select 2017 Model Year GM vehicles sold and delivered by authorized GM dealers to qualified DRFCs.

The following are not eligible for this program:

- Preferred Equipment Group (P.E.G.)/Option package discounts
- Recreational vehicles
- Vehicles delivered from dealer inventory

A qualified DRFC must have a GM Fleet Account Number (GM FAN) to be eligible for any GM fleet incentive(s).

3. PROGRAM START DATE/PROGRAM END DATE/IN SERVICE PERIOD:

Program Start Date: Opening of 2017 Model Year ordering system

Program End Date: When dealers are notified that 2017 Model Year fleet orders are no longer being accepted by GM

In-service Period: Minimum seven (7) months. However, if a vehicle has been damaged beyond repair, due to fire, frame damage, theft, embezzled or water damage, and documentation is available to support the condition, this requirement will be waived.

IMPORTANT - Acceptance of an order on any vehicle line does not constitute a commitment to build or to build within a specific time frame.

All vehicles, including non-returned vehicles, supplied by GM are subject to the export control laws and regulations of the United States and the DRFCs and dealers will comply with such laws and regulations.

4. ELIGIBLE MODELS/REQUIRED OPTIONS FOR ORDER AND DELIVERY:

Eligible Models:

All new and unused 2017 GM models with the required minimum factory installed equipment levels specified and the processing options ordered for qualified DRFCs for use as daily rental vehicles which are sold and delivered by authorized GM dealers are eligible for the VX7 program. Eligible vehicles are required to comply with minimum factory installed equipment levels specified in the Minimum Equipment Guidelines (Attachment 2A - "MEG").

GM up-fitted vehicles, with the exception of recreational vehicles, are eligible as long as:

- a. The vehicle was purchased directly from GM or from another dealer in the United States
- b. Title to the vehicle was retained by the franchised dealer through the point of sale
- c. Delivery to the ultimate fleet customer can be proven

Required Options for Order and Delivery:

Vehicles purchased under the 2017 Model Year National Fleet Risk Purchase Program must be ordered with VX7 and the appropriate DRFC code as stated in the agreement and will not be eligible for retail sale incentives. VX7 program incentive amounts are not available to dealers and are available only to DRFCs with an active GM contract. Vehicles ordered with option VX7 receive order date price protection (PRP).

All Orders must include the following:

- a. Valid GM FAN (Fleet Account Number)
- b. Option Codes: VX7 and DRFC code
- c. Order Type: FDR
- d. Delivery Type: 020 – Daily Rental (vehicle will be auto delivered if using a qualified FAN)

Dealer orders currently on hand or in the system that qualify for this program, and have the appropriate processing options, can be amended if they have not been released to production. This is the ordering dealer's responsibility.



Attachment 2

Vehicles delivered to DRFC's drop ship sites must have the DRFC's code on the window label and the delivery receipt(s) must be checked to verify proper ownership of the vehicle. GM Customer Support should be contacted immediately regarding vehicles delivered to the wrong drop ship site to determine the appropriate course of action. Vehicles that were incorrectly delivered must not be placed into rental service. GM reserves the right to deny incentives on vehicles in rental service that have been incorrectly delivered and accepted, or titled.

5. COMPATIBLE INCENTIVES & ALLOWANCE PROGRAMS:

Vehicles delivered to DRFCs in accordance with the delivery requirements set forth above may be eligible for the following other incentive programs. Because not all the programs listed below may be combined with each other, consult the guidelines of each program to determine its applicability. Programs not listed below would not be compatible unless the specific program guidelines indicate otherwise.

**Attachment 2****FLEET CUSTOMERS (GM FAN HOLDERS) YES/NO**

GENERAL	
GM MOBILITY (MOB/MOC/R8L)	N
SALESPERSON / SALES MGR. INCENTIVES	N
CASH DIRECT MAILS/PRIVATE OFFERS/GENERAL	
COUPONS/CERTIFICATES/NON-CASH VENDOR PROGRAMS	N
GM BUSINESS CARD (UDB)	N
CONSUMER CASH	N
DEALER CASH	N
BONUS CASH	N
OPTION PACKAGE DISCOUNTS	N
PRICING	
PRICE PROTECTION/BONA FIDE SOLD ORDER (PPT W/ VX7)	N
PRICE PROTECTION/ORDER DATE (PRP)	Y
ORDER/DELIVERY	
FLEET ORDERING & ASSISTANCE (VQ1/VQ2/VQ3)	Y
INTRANSIT INTEREST CREDIT (C4C)	Y
RENTAL	
REPURCHASE (VN9)	N
FLAT-RATE REPURCHASE (YT1 THROUGH YT9)	N
RISK (VX7)	Y
GM DEALER RENT-A-CAR (FKR/FKL)	N
GOVERNMENT	
PSA/PURA/BID ASSISTANCE/CE (R6D/PBP/PBS)	N
FLEET/COMMERCIAL	
NATIONAL FLEET PURCHASE PROGRAM (FVX/FPP)	N
RETAIL ALTERNATIVE (CNC/CNE/CSE/CSR/CWE)	N
SMALL FLEET APR ALTERNATIVE (XMC)	N
GM'S BUSINESS CUSTOMERS CHOICE	N
TRUCK STOCKING (TSI)	N
MOTOR HOME INCENTIVE (R7Y)	N
SCHOOL BUS/SHUTTLE BUS/AMBULANCE INCENTIVE (R6H)	N
RECREATIONAL VEHICLE INCENTIVE (R6J)	N
DEMO - LIGHT DUTY DEALER (DEM/DEE)	N
DEMO - LIGHT DUTY SVM (DES)	N
SIERRA FLEET PEG (R7F/FLS)	N
FLEET PREFERRED EQUIPMENT GROUPS	N
COMPETITIVE ASSISTANCE PROGRAMS (CAP)	N

**Attachment 2****6. GENERAL PROGRAM GUIDELINES:**

- A. GM defines a rental vehicle as:
- a. "The bona fide rental of a vehicle involving use and payment by a customer on an hourly, daily, weekly, or monthly basis. Usage of any such vehicle(s) by a customer for a period of four (4) consecutive months or longer shall be deemed to constitute leasing, and not rental, and will make the vehicle ineligible for purchase or other incentives."
 - b. If a vehicle enrolled in the Daily Rental Purchase Program is found to be on-rent (lease) to a customer in excess of the above guideline, or if the customer consecutively rents multiple enrolled vehicles for an aggregate term of four (4) or more months, all vehicles involved in such transactions will not be considered rental vehicles and will be ineligible for purchase or incentives. GM may audit the DRFC to ensure compliance with this guideline.
- B. All eligible vehicles must be delivered to the DRFC through a GM dealership or a qualified drop-ship location. Purchases or deliveries made through any other entity or any other location(s) are ineligible for incentive payment(s).
- C. GM reserves the right to audit dealer records and disqualify any sales allowance in the event such sales do not meet the program requirements. All monies improperly paid will be charged back. Failure to comply with the program requirements may result in the dealer being disqualified for future participation in fleet programs and termination of dealer sales and service agreement(s).
- D. Optional equipment and, in special circumstances, certain standard equipment can be added to or deleted from GM vehicles during the ordering and manufacturing process by DRFCs. It is the DRFC's responsibility to ensure that actual vehicle content is properly disclosed to a buyer or transferee when disposing of a vehicle. DRFCs that use third party build specifications to promote the sale of their vehicles should be especially careful to ensure the accuracy of that data.
- E. GM reserves the right to cancel, amend, revise or revoke any program, at any time, based on its sole business judgment(s). Final decisions in all matters relative to interpretation of any rule or phase of this activity rest solely with GM.

ANY QUESTIONS REGARDING THIS PROGRAM SHOULD BE DIRECTED TO THE CUSTOMER SUPPORT CENTER AT **1-800-FLEET OP.**



National Fleet Risk Incentives for the 2017 Model Year Trim Mix and Incentives by Model Code

Division	Vehicle Line	Model	Trim	Description	Trim %	Volume	Base Incentive
Buick	Enclave	4R14526	1SL	Buick Enclave FWD Crossover	[REDACTED]	[REDACTED]	[REDACTED]
Buick	Enclave			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Buick	Regal	4GV69	1SH	Buick Regal 1SH Sedan	[REDACTED]	[REDACTED]	[REDACTED]
Buick	Regal			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Buick	Verano	4PG69	1SH	Buick Verano Leather Group	[REDACTED]	[REDACTED]	[REDACTED]
Buick	Verano			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Cadillac	XTS	6GC69	1SB	Cadillac XTS Luxury Sedan	[REDACTED]	[REDACTED]	[REDACTED]
Cadillac	XTS			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Corvette	1YY07	3LT	Chevrolet Corvette 3LT Coupe	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Corvette			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Cruze	1BT69	1SD	Chevrolet Cruze LT Automatic Sedan	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Cruze			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Impala	1GY69	1LT	Chevrolet Impala LT/LT Eco Sedan	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Impala			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Malibu	1ZD69	1LT	Chevrolet Malibu 1LT 1.5L Turbo Sedan	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Malibu			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Sonic	1JW69	1SF	Chevrolet Sonic LTZ Automatic Sedan	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Sonic			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Suburban	CK15906	LTZ	Chevrolet Suburban 4X4 1/2 Ton SUV	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Suburban	CC15906	LTZ	Chevrolet Suburban 2WD 1/2 Ton SUV	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Suburban			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Tahoe	CC15706	LTZ	Chevrolet Tahoe 2WD 1/2 Ton SUV	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Tahoe	CK15706	LTZ	Chevrolet Tahoe 4X4 1/2 Ton SUV	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Tahoe			Model Total	[REDACTED]	[REDACTED]	[REDACTED]



Chevrolet	Traverse	CR14526	1LT	Chevrolet Traverse FWD Crossover LT1	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Traverse	CV14526	1LT	Chevrolet Traverse AWD Crossover LT1	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet	Traverse			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Acadia New	TNC26	3SB	GMC Acadia FWD SLE2 Crossover	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Acadia New	TNK26	3SB	GMC Acadia AWD SLE2 Crossover	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Acadia New			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Terrain	TLJ26	4SA	GMC Terrain FWD SLT-1 Crossover	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Terrain	TLM26	4SA	GMC Terrain AWD SLT-1 Crossover	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Terrain			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Yukon	TC15706	5SA	GMC Yukon 2WD 1/2 Ton Standard SUV	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Yukon	TK15706	5SA	GMC Yukon 4x4 1/2 Ton Standard SUV	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Yukon			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Yukon XL	TC15906	5SA	GMC Yukon 2WD 1/2 Ton XL SUV	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Yukon XL			Model Total	[REDACTED]	[REDACTED]	[REDACTED]
				Grand Total Risk Units	[REDACTED]	[REDACTED]	[REDACTED]

General Motors, LLC

By: /s/ Edward J. Peper, Jr.
 Name: Edward J. Peper, Jr.
 Title: U.S. Vice President, Fleet and Commercial Sales



By: /s/ Christopher T. Hatto 10/25/16
Name: Christopher T. Hatto
Title: CFO, Executive Director, U.S. Sales and Marketing Operations

By: /s/ Michael Schmidt 10/31/16
Name: Michael Schmidt
Title: Senior Vice President, Fleet Services
Avis Budget Car Rental, LLC



2017 Model Year Daily Rental Program
Volume Commitments and Incentives by Program

Division	Model	2017 MY Total Volume Summary			Repurchase VN9 Volume by Program			Repurchase VN9 Volume by Program		
		VN9 Repurchase -Units-	VX7 Risk -Units-	Total -Units-	VN9 Tier -Units-	YT1 [REDACTED] -Units-		VN9/YT1 [REDACTED] \$/ Unit	YT1 [REDACTED] \$/Unit	YT1 Bonus \$/Unit
Buick	Cascada	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Buick	Enclave									
Buick	Envision									
Buick	LaCrosse New									
Buick	Regal									
Buick	Verano									
Cadillac	ATS									
Cadillac	CT6									
Cadillac	CTS									
Cadillac	Escalade									
Cadillac	Escalade ESV									
Cadillac	XT5									
Cadillac	XTS									
Chevrolet Car	Camaro									
Chevrolet Car	Camaro Convertible									
Chevrolet Car	Corvette									
Chevrolet Car	Cruze									
Chevrolet Car	Impala									
Chevrolet Car	Malibu									
Chevrolet Car	Sonic									
Chevrolet Car	Spark									
Chevrolet Car	SS Sedan									
Chevrolet Truck	Equinox									
Chevrolet Truck	Express									
Chevrolet Truck	Silverado Crew Cab									
Chevrolet Truck	Silverado Double Cab									

Chevrolet Truck	Suburban	[REDACTED]	[REDACTED]	[REDACTED]
Chevrolet Truck	Tahoe			
Chevrolet Truck	Traverse			
Chevrolet Truck	Trax			
GMC	Acadia New	[REDACTED]	[REDACTED]	[REDACTED]
GMC	Canyon			
GMC	Savana			
GMC	Terrain			
GMC	Yukon			
GMC	Yukon XL			
Grand Total				

General Motors, LLC

By: /s/ Edward J. Peper, Jr. 10/20/16
 Name: Edward J. Peper, Jr.
 Title: U.S. Vice President, Fleet and Commercial Sales

By: /s/ Christopher T. Hatto 10/25/16
 Name: Christopher T. Hatto
 Title: CFO, Executive Director, U.S. Sales and Marketing Operations

By: /s/ Michael Schmidt 10/31/16
 Name: Michael Schmidt
 Title: Senior Vice President, Fleet Services
 Avis Budget Car Rental, LLC



2017 MY TOTAL AVIS PRODUCTION TIMING ALL DEALS

Vehicle Segment		Production Month																	
Brand	2016 May	2016 Jun	2016 Jul	2016 Aug	2016 Sep	2016 Oct	2016 Nov	2016 Dec	16CY 17MY	2017 Jan	2017 Feb	2017 Mar	2017 Apr	2017 May	2017 Jun	2017 Jul	2017 Aug	17CY 17MY	TOTAL 17MY
BUICK Cascada Enclave Encore Envision LaCrosse New Regal Verano	[REDACTED]																		
CADILLAC ATS CT6 CTS Escalade Escalade ESV XT5 XTS																			
CHEVY CAR Camaro Camaro Convertible Corvette Cruze Impala Malibu Sonic Spark SS Sedan																			



CHEVY TRUCK	Equinox Express Silverado Crew Cab Silverado Double Cab Suburban Tahoe Traverse Trax	[REDACTED]
GMC	Acadia New Canyon Savana Terrain Yukon Yukon XL	
	Total	

**Attachment 4****2017 MODEL YEAR GM RENTAL INCENTIVE
PAYMENT TERMS AND CALENDAR**

1. GM will pay to the Daily Rental Fleet Customer (hereinafter "DRFC") a pro rata portion of the matrix money on the fourth Thursday of the month following Vehicle delivery and receipt of an electronic media transmission to GM's Remarketing Information System (RIMS) by the second Friday of the month. An electronic media transmission received after the second Friday of the month will be paid by the fourth Thursday of the following month. If the fourth Thursday is a banking holiday, funds will be received the next banking day. Application for this incentive must be made no later than December 31, 2017. A complete schedule of due dates and payment dates is detailed in this [Attachment 4, Page 2](#).
2. The agreed upon volume and mix requirements set forth in [Attachment 3 and/or 2A](#) are subject to adjustment upon receiving GM's prior approval. Should GM agree to an adjustment, the changes will be reflected on a quarterly basis and a revision to [Attachment 3 and/or 2A](#) will be issued and signed by both parties. Actual approved volumes and contractually stated volumes can vary based on the timing of contractual updates. Any payments received prior to attaining the required volume will be returnable to GM at the close of the model year should the volume not be attained. At GM's discretion, any pro rata monthly payment processed in error on volume not approved by GM will be charged back through the DRFC's open account during the following month.
3. It is understood that the payment of the per unit amount due to the DRFC is based upon achieving the agreed upon volume and mix requirements set forth in [Attachment 3 and/or 2A](#). In the event that the required number of vehicles at the agreed upon mix is not achieved, all payments made by GM will be reimbursed by the DRFC to GM on demand. Such reimbursement will be GM's sole remedy for the DRFC's failure to purchase or lease the agreed upon number of vehicles. The DRFC shall be liable for such reimbursement.



Attachment 4

2017 MODEL YEAR GM RENTAL INCENTIVE
PAYMENT TERMS AND CALENDAR

ATTACHMENT 4 - MATRIX SUBMISSION AND PAYMENT DATES FOR THE 2017 MY

2016 RENTAL INCENTIVES							2016 RENTAL INCENTIVES													
JANUARY							FEBRUARY							MARCH						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
					1	2	1	2	3	4	5	6	1	2	3	4	5			
3	4	5	6	7	8	9	7	8	9	10	11	12	13	6	7	8	9	10	11	12
10	11	12	13	14	15	16	14	15	16	17	18	19	20	13	14	15	16	17	18	19
17	18	19	20	21	22	23	21	22	23	24	25	26	27	20	21	22	23	24	25	26
24	25	26	27	28	29	30	28	29						27	28	29	30	31		
31																				

2017 RENTAL INCENTIVES							2017 RENTAL INCENTIVES													
JANUARY							FEBRUARY							MARCH						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1						1						1		
1	2	3	4	5	6	7	1	2	3	4	5	6	1	2	3	4	5	6		
8	9	10	11	12	13	14	5	6	7	8	9	10	11	5	6	7	8	9	10	11
15	16	17	18	19	20	21	12	13	14	15	16	17	18	12	13	14	15	16	17	18
22	23	24	25	26	27	28	19	20	21	22	23	24	25	19	20	21	22	23	24	25
29	30	31					26	27	28					26	27	28	29	30	31	

2016 RENTAL INCENTIVES							2016 RENTAL INCENTIVES													
APRIL							MAY							JUNE						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
					1	2						1						1		
3	4	5	6	7	8	9	8	9	10	11	12	13	14	5	6	7	8	9	10	11
10	11	12	13	14	15	16	15	16	17	18	19	20	21	12	13	14	15	16	17	18
17	18	19	20	21	22	23	22	23	24	25	26	27	28	19	20	21	22	23	24	25
24	25	26	27	28	29	30	29	30	31					26	27	28	29	30	31	

2017 RENTAL INCENTIVES							2017 RENTAL INCENTIVES														
APRIL							MAY							JUNE							
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S	
						1						1						1			
2	3	4	5	6	7	8	7	8	9	10	11	12	13	14	4	5	6	7	8	9	10
9	10	11	12	13	14	15	14	15	16	17	18	19	20	21	11	12	13	14	15	16	17
16	17	18	19	20	21	22	21	22	23	24	25	26	27	28	18	19	20	21	22	23	24
23	24	25	26	27	28	29	28	29	30	31					25	26	27	28	29	30	

2016 RENTAL INCENTIVES							2016 RENTAL INCENTIVES													
JULY							AUGUST							SEPTEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1						1						1		
3	4	5	6	7	8	9	4	5	6	7	8	9	10	1	2	3	4	5	6	7
10	11	12	13	14	15	16	11	12	13	14	15	16	17	8	9	10	11	12	13	14
17	18	19	20	21	22	23	18	19	20	21	22	23	24	15	16	17	18	19	20	21
24	25	26	27	28	29	30	25	26	27	28	29	30		22	23	24	25	26	27	28
31													29	30	31					

2017 RENTAL INCENTIVES							2017 RENTAL INCENTIVES															
JULY							AUGUST							SEPTEMBER								
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S		
						1						1						1				
2	3	4	5	6	7	8	6	7	8	9	10	11	12	13	3	4	5	6	7	8	9	
9	10	11	12	13	14	15	13	14	15	16	17	18	19	20	21	10	11	12	13	14	15	16
16	17	18	19	20	21	22	20	21	22	23	24	25	26	27	28	17	18	19	20	21	22	23
23	24	25	26	27	28	29	27	28	29	30	31					24	25	26	27	28	29	30
30	31														31							

2016 RENTAL INCENTIVES							2016 RENTAL INCENTIVES													
OCTOBER							NOVEMBER							DECEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1						1						1		
2	3	4	5	6	7	8	6	7	8	9	10	11	12	4	5	6	7	8	9	10
9	10	11	12	13	14	15	13	14	15	16	17	18	19	11	12	13	14	15	16	17
16	17	18	19	20	21	22	20	21	22	23	24	25	26	18	19	20	21	22	23	24
23	24	25	26	27	28	29	27	28	29	30				25	26	27	28	29	30	31
30	31																			

2017 RENTAL INCENTIVES							2017 RENTAL INCENTIVES													
OCTOBER							NOVEMBER							DECEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
						1						1						1		
1	2	3	4	5	6	7	1	2	3	4	5	6	1	2	3	4	5	6		
8	9	10	11	12	13	14	8	9	10	11	12	13	14	8	9	10	11	12	13	14
15	16	17	18	19	20	21	15	16	17	18	19	20	21	15	16	17	18	19	20	21
22	23	24	25	26	27	28	22	23	24	25	26	27	28	22	23	24	25	26	27	28
29	30	31					29	30	31					29	30	31				

■ DATE RAC RECEIVES FUNDS
 ■ LAST DAY FOR RAC MONTHLY SUBMISSIONS
 ■ VENDOR REPORTS AVAILABLE (RMS/RUNS/DEERHILL REPORT)

08/03/2016

		ABG [REDACTED]			2017MY Prgm	2017MY Prgm	2017MY Risk
Division	Model	VN9 Program	VX7 Risk	Total	Dep. Rate	[REDACTED]	[REDACTED]
Buick	Envision FWD [REDACTED]	[REDACTED]					
Buick	LaCross [REDACTED]						
Cadillac	XT5 [REDACTED]						
Cadillac	XTS [REDACTED]						
Chevrolet	Camaro 1LT [REDACTED]						
Chevrolet	Impala LT [REDACTED]						
Chevrolet	Malibu [REDACTED]						
GMC	Acadia [REDACTED]						
GMC	Yukon XL [REDACTED]						
	Total						

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

**2017 MY PRODUCTION
TIMING**

08/03/2016

<i>Vehicle Segment</i>													
<i>Brand</i>	<i>2016 Sep</i>	<i>2016 Oct</i>	<i>2016 Nov</i>	<i>2016 Dec</i>	<i>2016 17MY</i>	<i>2017 Jan</i>	<i>2017 Feb</i>	<i>2017 Mar</i>	<i>2017 Apr</i>	<i>2017 May</i>	<i>2017 Jun</i>	<i>17CY 17MY</i>	<i>TOTAL 17MY</i>
Incr Malibu Incr Impala Incr XTS Incr Camaro Incr Envision Incr LaCrosse Incr XTS Incr Acadia Incr Yukon XL	[REDACTED]												
Total													