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SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

# NOVEMBER 17, 2000 (NOVEMBER 11, 2000)

(Date of Report (date of earliest event reported))

CENDANT CORPORATION

(Exact name of Registrant as specified in its charter)

DELAWARE1-1030806-0918165(State or other jurisdiction<br/>of incorporation or organization)(I.R.S. Employer<br/>Identification Number)

9 WEST 57TH STREET NEW YORK, NY (Address of principal executive office)

10019-2601 (Zip code)

(212) 413-1800 (Registrant's telephone number, including area code)

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#### ITEM 5. OTHER EVENTS

On November 11, 2000, Cendant Corporation ("Cendant"), PHH Corporation ("we", "our", or "us") and Avis Acquisition Corp. (collectively, "the Company") entered into an Agreement and Plan of Merger ("Merger Agreement") with Avis Group Holdings, Inc. ("Avis") to acquire all of the outstanding shares of Avis, not currently owned by Cendant at a price of \$33 per share in cash.

The acquisition is subject to, among other things, approval of a majority of the votes cast by the shareholders of Avis who are unaffiliated with Cendant and also to customary regulatory approvals. The acquisition is expected to be completed during the first quarter of 2001, although there can be no assurance that all required approvals will be obtained by such time. The acquisition will be accounted for as a purchase.

The acquisition will be made by our subsidiary. It is our intention to distribute the consumer car rental business, Avis Rent A Car, to a Cendant subsidiary not within our ownership structure. After the acquisition and the distribution of the consumer car rental business, we will own and operate the Vehicle Management and Leasing business as well as the Wright Express fuel card business.

We estimate that the total amount of funds required to purchase all of the outstanding shares of Avis not currently owned by Cendant and pay related costs will be approximately \$967 million. In addition, the acquisition entails the assumption of approximately \$7.3 billion of net debt of Avis.

The foregoing description of the Merger Agreement is qualified in its entirety by reference to the Merger Agreement incorporated herein as Exhibit 2.1.

See Exhibits 99.1 and 99.2 for financial statements of Avis and pro forma financial information giving effect to the acquisition of Avis, respectively.

## FORWARD-LOOKING AND CAUTIONARY STATEMENTS

This Form 8-K contains forward-looking statements within the meaning of the Private Litigation Reform Act of 1995.

ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS.

(a) Financial Statements of Businesses Acquired.

See Exhibit 99.1 attached hereto for Financial Statements of Avis Group Holdings, Inc.

(b) Pro Forma Financial Information.

See Exhibit 99.2 attached hereto for Pro Forma Financial Information giving effect to the acquisition of Avis Group Holdings, Inc.

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(c) Exhibits.

See Exhibit Index.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# CENDANT CORPORATION

## /s/ DAVID M. JOHNSON

# David M. Johnson SENIOR EXECUTIVE VICE PRESIDENT AND CHIEF FINANCIAL OFFICER

/S/ JOHN T. MCCLAIN

-----John T. McClain SENIOR VICE PRESIDENT, FINANCE AND CORPORATE CONTROLLER

Date: November 17, 2000

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## CENDANT CORPORATION CURRENT REPORT ON FORM 8-K

# EXHIBIT INDEX

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DESCRIPTION
Agreement and Plan of Merger by and among Cendant Corporation, PHH Corporation, Avis Acquisition Corp. and Avis Group Holdings, Inc. dated as of November 11, 2000 (incorporated by reference to Cendant Corporation's Form 10-Q dated November 14, 2000)
Consent of Deloitte & Touche LLP, Independent Auditors
Financial Statements of Business Acquired

99.2 Pro Forma Combined Condensed Financial Information (unaudited)

## INDEPENDENT AUDITORS' CONSENT

We consent to the use in this Current Report on Form 8-K under the Securities Exchange Act of 1934 of Cendant Corporation dated November 13, 2000 of our report dated January 26, 2000 (March 27, 2000 as to Note 1) relating to the consolidated financial statements of Avis Group Holdings, Inc. for the years ended December 31, 1999, 1998 and 1997 and to the incorporation by reference in Registration Statement Nos. 33-74066, 33-91658, 333-00475, 333-03237, 33-58896, 33-91656, 333-03241, 33-26875, 33-75682, 33-93322, 33-93372, 33-75684, 33-80834, 33-74068, 33-41823, 33-48175, 333-09633, 333-09655, 333-09657, 333-22003, 333-30649, 333-42503, 333-34517-2, 333-42549, 333-45183, 333-47537, 333-69505, 333-75303, 333-78475 and 333-38638 of Cendant Corporation on Form S-8 and Registration Statement Nos. 333-11035, 333-17323, 333-17411, 333-20391, 333-23063, 333-26927, 333-35707, 333-35709, 333-45155, 333-45227, 333-49405, 333-78447, 333-86469, 333-30314 and 333-34562 of Cendant Corporation on Form S-3 under the Securities Act of 1933 of our report dated January 26, 2000 (March 27, 2000 as to Note 1) appearing in the above-mentioned Current Report on Form 8-K of Cendant Corporation.

/s/ Deloitte & Touche LLP New York, New York November 17, 2000

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To the Board of Directors and Stockholders of Avis Group Holdings, Inc. New York, New York

We have audited the accompanying consolidated statements of financial position of Avis Group Holdings, Inc. (formerly Avis Rent A Car, Inc.) and subsidiaries (the "Company") as of December 31, 1999 and 1998, and the related consolidated statements of operations, common stockholders' equity, and cash flows for each of the three years in the period ended December 31, 1999. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 1999 and 1998, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1999 in conformity with generally accepted accounting principles.

/s/ Deloitte & Touche LLP

New York, New York January 26, 2000 (March 27, 2000 as to Note 1)

# CONSOLIDATED STATEMENTS OF OPERATIONS

# (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)

	YEARS ENDED DECEMBER 31,		
		1998	
Revenue: Vehicle rental Vehicle leasing Other fee based	\$2,500,746 692,935 139,046	\$2,297,582	\$2,046,154
	3,332,727	2,297,582	2,046,154
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges, net Selling, general and administrative Interest, net Minority interest Non-vehicle depreciation and amortization Amortization of cost in excess of net assets acquired	957,270 1,174,509 582,056 382,303 5,890 34,600 30,182 3,166,810	927,930 593,064 436,275 192,080 24,151 11,854 2,185,354	853,767 525,143 413,291 180,608 16,162 6,860 1,995,831
Income before provision for income taxes Provision for income taxes	165,917 73,332	112,228 48,707	50,323 22,850
Net income Preferred stock dividends	92,585 9,110	63,521	27,473
Earnings applicable to common stockholders		\$ 63,521 =======	
Earnings per share: Basic	\$ 2.66	\$    1.86	\$.89
Diluted		\$ 1.82 ======	\$.88 ======

See notes to the consolidated financial statements.

# AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

# (IN THOUSANDS, EXCEPT SHARE AMOUNTS)

	DECEMBER 31, 1999	DECEMBER 31, 1998
ASSETS Cash and cash equivalents Cash held on deposit with financial institution	\$    71,697 93,530	\$ 29,751
Restricted cash Accounts receivable, net Finance lease receivables	253,080 1,115,740 871,034	133,284 360,574
Prepaid expenses Vehicles, netrental Vehicles, netleasing	64,316 3,367,362 3,134,009	42,083 3,164,816
Property and equipment, net Other assets Deferred income tax assets	197,827 115,273	145,045 40,590 117,659
Cost in excess of net assets acquired, net	1,794,390	463,260
Total assets	\$11,078,258 ======	\$4,497,062 =======
LIABILITIES, PREFERRED STOCK AND COMMON STOCKHOLDERS' EQUITY		
Accounts payable	\$ 588,377	\$ 198,481
Accrued liabilities	369,453	326,204
Due to affiliates, net	59,396	22,293
Current income tax liabilities	18,226	23,045
Deferred income tax liabilities, net Public liability, property damage and other insurance	181,256	28,504
liabilities, net	259,756	261,209
Debt Minority interest (preferred membership interest)	8,469,805 99,305	3,014,712
Total liabilities	10,045,574	3,874,448
Commitments and contingencies		
Preferred stock:		
Series A Preferred stock (\$.01 par value, 7,200,000 shares authorized, issued and outstanding; \$50 liquidation		
preference) Series B Preferred stock accrued (\$.01 par value, 5,880,217	360,000	
shares authorized; \$50 liquidation preference) Series C Preferred stock (\$.01 par value, 40,000 shares authorized, issued and outstanding; \$50 liquidation	9,000	
preference)	2,000	
Total preferred stock	371,000	
Common stockholders' equity: Class A Common stock (\$.01 par value, 100,000,000 shares authorized; 35,925,000 issued at December 31, 1999 and		
1998)	359	359
Additional paid-in capital	593,106	591,651
Retained earnings	175,690	92,215
Accumulated other comprehensive loss Treasury stock (4,793,288 and 2,672,700 shares at December	(3,639)	(10,651)
31, 1999 and 1998, respectively, at cost)	(103,832)	(50,960)
Total common stockholders' equity	661,684	622,614
Total lightlitics proferred stock and common stockholdered		
Total liabilities, preferred stock and common stockholders' equity	\$11,078,258 ======	\$4,497,062 ======

See notes to the consolidated financial statements.

# AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

# CONSOLIDATED STATEMENTS OF COMMON STOCKHOLDERS' EQUITY

(IN THOUSANDS, EXCEPT SHARE AMOUNTS)

	COMPREHENSIVE INCOME	COMMON STOCK	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	ACCUMULATED OTHER COMPREHENSIVE INCOME/(LOSS)	TREASURY STOCK	TOTAL
Balance January 1, 1997 Net income Sale of Class A Common stock (\$.01 par value) through an initial public offering of 22,425,000 shares of	\$27,473	\$85	\$ 74,915	\$ 1,221 27,473	\$ 194		\$ 76,415 27,473
common stock on September 24, 1997 Foreign currency translation		224	355,592				355,816
adjustment Additional minimum pension charge	(5,761) (221)				(5,761) (221)		(5,761) (221)
Comprehensive income	\$21,491 ======						
Balance, December 31, 1997 Net income Sale of Class A Common stock (\$.01 par value) through a public offering of 5,000,000 shares of common stock on	\$63,521	309	430,507	28,694 63,521	(5,788)		453,722 63,521
March 23, 1998 Purchases of treasury stock, 2,672,700 shares, at cost Foreign currency translation		50	161,144			\$ (50,960)	161,194 (50,960)
adjustment Additional minimum pension charge	(3,374) (1,489)				(3,374) (1,489)		(3,374) (1,489)
Comprehensive income	\$58,658 ======						
Balance, December 31, 1998 Net income Preferred stock dividends Purchases of treasury stock 2,327,300	\$92,585	359	591,651	92,215 92,585 (9,110)	(10,651)	(50,960)	622,614 92,585 (9,110)
shares, at cost Issuance of treasury stock due to exercise						(57,237)	(57,237)
of stock options and other, net Foreign currency translation			1,455			4,365	5,820
adjustment	6,199 813				6,199 813		6,199 813
Comprehensive income	\$99,597 ======						
Balance, December 31, 1999		\$359 ====	\$593,106 ======	\$175,690 ======	\$ (3,639) ======	\$ (103,832) =======	\$661,684 ======

See notes to the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (IN THOUSANDS)

	YEARS ENDED DECEMBER 31,		
	1999		
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$ 92,585	\$ 63,521	\$ 27,473
Vehicle depreciation Depreciation and amortization of property and equipment	1,146,926 19,558	581,022 12,890	466,799 11,791
Amortization of other non-revenue producing assets	45,224	23, 115	11,231
Deferred income tax provision Provision for doubtful accounts receivable	57,027 6,137	38,457 2,961	9,161 3,208
Provision for public liability, property damage and other insurance liabilities, net	(1,819)	13,687	
Changes in operating assets and liabilities: Restricted cash	(62,588)	(26,300)	(76,596)
Accounts receivable	(89,568)	(14,045)	(15,201)
Prepaid expenses Other assets	(6,336) 21,654	6,848 (F 625)	
Accounts payable	54,299	(5,625) (23,148)	
Accrued liabilities	7,795	(2, 475)	(84,150)
Due to (from) affiliates	(192,951)	(18,320)	53,761
NET CASH PROVIDED BY OPERATING ACTIVITIES	1,097,943		
CASH FLOWS FROM INVESTING ACTIVITIES	<i>/</i>		
Payments for vehicle additions	(5,605,494) 4,205,221	(4,303,048) 3,610,721	(4,240,809) 3,382,177
Increase in finance lease receivables	(22,663)		
Payments for additions to property and equipment Retirements of property and equipment Payments for purchase of rental car franchise licensees,	(48,240) (6,419)	(42,933) 5,603	
Payment of purchase of PHH Holdings, net of cash	(45,192)	(237,182)	(199,381)
acquired Proceeds from the sale and leaseback of office building	(1,325,781) 32,156		
NET CASH USED IN INVESTING ACTIVITIES	(2,816,412)	(966,839)	(1,078,775)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from public offerings, net Purchases of treasury stock, net Changes in debt:		161,194 (50,960)	359,316
Proceeds		1,217,289	
Repayments		(1,023,432)	
Net increase in debt Payments for debt issuance costs	1,813,008 (6,543)	193,857 (4,654)	349,288 (29,302)
Increase in minority interest (preferred membership			
interest)	99,305		
NET CASH PROVIDED BY FINANCING ACTIVITIES	1,851,902	299,437	
Effect of exchange rate changes on cash			(945)
Net increase (decrease) in cash and cash equivalents and cash held on deposit with financial institutions		(15,148)	
Cash and cash equivalents and cash held on deposit with financial institutions at beginning of year	29,751	11 800	20 718
Timanetar institutions at beginning of year		44,899	29,710
CASH AND CASH EQUIVALENTS AND CASH HELD ON DEPOSIT WITH FINANCIAL INSTITUTIONS AT END OF YEAR	\$ 165,227		
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Cash paid during the year for: Interest	\$ 370,247	\$ 209,977	\$ 189,086
Income taxes	======= \$ 28,877	======= \$ 13,338	
	=========	=========	
Business acquired: Fair value of assets acquired, net of cash acquired Liabilities assumed	4,271,804	\$  244,501 7,319	320,269
Net assets acquired Less issuance of Series A and Series C Preferred Stock	1,732,973 362,000	237,182	
NET CASH PAID FOR ACQUISITIONS		\$ 237,182	
MEI OVOII LATA LAK WOGATOTITANO''''''''''''''''''''''''''''''''''''	\$ 1,370,973		

See notes to the consolidated financial statements.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### THE COMPANY

Effective March 27, 2000, Avis Rent A Car, Inc. changed its name to Avis Group Holdings, Inc. The accompanying consolidated financial statements include Avis Group Holdings, Inc. (formerly Avis Rent A Car, Inc.) and subsidiaries, which was incorporated on October 17, 1996. The Company and its former parent, Avis Inc., were acquired by Cendant ("Cendant") on October 17, 1996 (the "Date of Acquisition") for approximately 806.5 million (the "Acquisition"). The purchase price was comprised of approximately \$367.2 million in cash, \$100.9 million of indebtedness and \$338.4 million of common stock. Avis Group Holdings, Inc. (formerly Avis Rent A Car, Inc.) and subsidiaries are referred to throughout the notes to the consolidated financial statements as the "Company". On January 1, 1997, Avis, Inc., the Company's former ultimate parent, a wholly-owned subsidiary of Cendant, contributed the net assets of its corporate operations and all of its common stock ownership in Avis International. Ltd. and subsidiaries, Avis Enterprises, Inc. and subsidiaries, Pathfinder Insurance Company and Global Excess & Reinsurance, Ltd. to the Company. Pursuant to a plan developed by Cendant prior to the Date of Acquisition, Cendant caused the Company to undertake an initial public offering ("IPO"). On September 24, 1997, the Company issued and sold 22,425,000 shares of its common stock through such IPO and received net proceeds of \$359.3 million. On March 23, 1998, the Company sold 5,000,000 shares of its common stock through a public offering (the "Offering") and received net proceeds of approximately \$161.2 million. In addition, in the Offering on March 23, 1998, Cendant reduced its ownership of the Company by selling 1,000,000 shares of the Company's common stock and retained the net proceeds. As a result of the IPO, the Offering on March 23, 1998, the net repurchase of 2,120,588 shares and 2,672,700 shares of treasury stock by the Company during 1999 and 1998, respectively, and the issuance of Series A and C preferred stock in connection with the VMS acquisition (see Notes 2, 14 and 15), Cendant's common stockholder's equity interest in the Company at January 1, 2000 is approximately 18 % excluding potential conversion of Preferred Stock (see Notes 14, 16 and 24). The Company has used the net proceeds from these offerings to (i) acquire certain Avis System franchises (see Note 2) and (ii) for working capital and general corporate purposes, including the repayment of certain indebtedness. A Cendant subsidiary owns and operates the reservation system as well as the telecommunications and computer processing systems which service the rental car operations for reservations, rental agreement processing, accounting and vehicle control. Cendant is reimbursed for such services at cost (see Note 5). In addition, a Cendant subsidiary charges the Company a royalty fee for the use of the Avis trade name (see Note 5).

On March 19, 1999, and June 30, 1999, the Company purchased the common stock and franchise rights of Rent-A-Car Company, Incorporated, of Richmond Virginia ("Rent-A-Car, Inc.") and Motorent, Inc. of Nashville Tennessee ("Motorent") for approximately \$10.1 million and \$49.3 million, respectively. These acquisitions were financed through internally generated funds.

On June 30, 1999, the Company completed the transaction contemplated by the Agreement and Plan of Merger and Reorganization dated as of May 22, 1999 (the "Merger Agreement"), with PHH Corporation, a Maryland corporation and wholly-owned subsidiary of Cendant, PHH Holdings Corporation ("PHH Holdings"), a Texas corporation and wholly-owned subsidiary of PHH Corporation, and Avis Fleet Leasing and Management Corporation, a Texas corporation and a wholly-owned subsidiary of the Company (the "Acquisition Subsidiary"). Pursuant to the Merger Agreement, the Acquisition Subsidiary and PHH Holdings merged on June 30, 1999 and the Acquisition Subsidiary acquired the fleet leasing and management and fuel card business of PHH corporation ("VMS") for approximately \$1.8 billion and refinanced VMS indebtedness of approximately \$3.5 billion (the "VMS")

NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) Acquisition"). The acquisition financing included borrowings by the Company of \$1.0 billion of term loans, the issuance by the Company of \$500 million of senior subordinated notes, and the issuance by the Acquisition Subsidiary of \$362.0 million of preferred stock (see Notes 10, 14 and 15).

#### PRINCIPLES OF CONSOLIDATION

All material intercompany accounts and transactions have been eliminated.

#### ACCOUNTING ESTIMATES

Generally accepted accounting principles require the use of estimates, which are subject to change, in the preparation of financial statements. Significant accounting estimates used include estimates for recoverability of the cost in excess of net assets acquired, the determination of public liability, property damage and other insurance liabilities, and the realization of deferred income tax assets. However, actual results may differ.

#### REVENUE RECOGNITION

#### VEHICLE RENTAL REVENUE:

Revenue is recognized over the period the vehicle is rented.

#### VEHICLE LEASING REVENUE:

The Company primarily leases vehicles under three standard arrangements: open-end operating leases, closed-end operating leases or open-end finance leases (direct financing leases). These leases are accounted for in accordance with Statement of Financial Accounting Standards ("SFAS") No. 13, "Accounting for leases". Each lease is either classified as an open end or closed end operating lease or open end finance lease and are included in Vehicles, net-leasing and Finance lease receivables, respectively, on the accompanying Consolidated Statements of Financial Position. Vehicle lease terms generally range from 12 to 50 months. Amounts charged to the leases for interest on the unrecovered investment are credited to income on a level yield method, which approximates the contractual terms.

#### OTHER FEE BASED REVENUE:

Revenues from fleet management services other than leasing are recognized over the period in which services are provided and the related expenses are incurred.

## CASH AND CASH EQUIVALENTS

The Company considers unrestricted deposits and short-term investments with an original maturity date of three months or less to be cash equivalents.

#### CASH HELD ON DEPOSIT WITH FINANCIAL INSTITUTION

Cash held on deposit with financial institution represents lease payments collected from the Company's vehicle leasing customers by one of the Company's lenders in connection with the Company's VMS Domestic Asset Based Financing Structure (see Vehicle Leasing and Other Fee Based

NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) Debt in Note 10). Cash collected during the month by the lender, net of vehicle purchases, is settled with the Company in the early part of the following month.

## RESTRICTED CASH

Restricted cash includes cash and short-term investments that are not readily available for normal Company disbursements. Certain amounts have been set aside as required under the Company's debt covenants and to satisfy insurance related and other commitments of the Company.

#### FINANCE LEASE RECEIVABLES

Finance Lease Receivables are leases accounted for in accordance with SFAS No. 13, "ACCOUNTING FOR LEASES", which are classified as a direct financing lease, as defined.

The Company records the cost of the leased vehicle as an "investment in finance leases". Vehicles are depreciated using the straight-line method over the expected lease term. Amounts charged to the lessees for interest on the unrecovered investment are credited to income on a level yield method, which approximates the contractual terms.

#### VEHICLES, NET

Rental vehicles are stated at cost, net of accumulated depreciation, incentives and allowances. In accordance with industry practice, when vehicles are sold, gains or losses are reflected as an adjustment to depreciation. Vehicles are generally depreciated at rates ranging from 10% to 25% per annum. Manufacturers provide the Company with incentives and allowances (such as rebates and volume discounts) which are amortized to income over the holding periods of the vehicles.

Leasing vehicles include vehicles which are leased to customers under either open-end or closed-end operating leases:

Open-end Operating Leases--Under these leases, the minimum lease term is 12 months with a month to month renewal thereafter. In addition, resale of the vehicles upon termination of the lease is generally for the account of the lessee except for a minimum residual value, which the Company has guaranteed. The Company guarantees 16% of the original cost of the unit for the first 24 months of the lease, and then 16% of the fair market value of the unit at inception of the month to month renewals thereafter.

Closed-end Operating Leases--Under these leases, the minimum lease term is for 12 months or longer. However, 24 and 36 month lease terms are the most prevalent. These leases are cancelable under certain conditions. Resale of the vehicles upon termination is for the account of the Company.

Open-end finance leases provide that the resale of the vehicles upon termination of the lease, are for the account of the lessee.

#### PROPERTY AND EQUIPMENT, NET

Property and equipment is stated at cost, net of accumulated depreciation and amortization. Depreciation is calculated using the straight-line method over the estimated useful life of the assets.

NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) Estimated useful lives range from five to ten years for furniture, fixtures and equipment, to thirty years for buildings. Leasehold improvements are amortized over the shorter of twenty years or the remaining life of the lease. Maintenance and repairs are expensed; renewals and improvements are capitalized. When depreciable assets are retired or sold, the cost and related accumulated depreciation are removed from the accounts with any resulting gain or loss reflected in the Consolidated Statements of Operations.

#### COST IN EXCESS OF NET ASSETS ACQUIRED, NET

Cost in excess of net assets acquired is amortized over a 40 year period and is shown net of accumulated amortization of \$49.9 million and \$19.7 million at December 31, 1999 and 1998, respectively.

## IMPAIRMENT ACCOUNTING

The Company reviews the recoverability of its long-lived assets, including cost in excess of net assets acquired, when events or changes in circumstances occur that indicate that the carrying value of the assets may not be recoverable. The measurement of possible impairment is based on the Company's ability to recover the carrying value of the asset from the expected future pre-tax undiscounted cash flows generated. The measurement of impairment requires management to use estimates of expected future cash flows. If an impairment loss existed, the amount of the loss would be recorded under the caption costs and expenses in the Consolidated Statements of Operations. It is reasonably possible that future events or circumstances could cause these estimates to change.

## PUBLIC LIABILITY, PROPERTY DAMAGE AND OTHER INSURANCE LIABILITIES, NET

Insurance liabilities on the accompanying consolidated statements of financial position include additional liability insurance, personal effects protection insurance, public liability and property damage ("PLPD") and personal accident insurance claims for which the Company is self-insured. The Company is self-insured up to \$1 million per claim under its automobile liability insurance program for PLPD and additional liability insurance. Costs in excess of \$1 million per claim are insured under various contracts with commercial insurance carriers. The liability for claims up to \$1 million is estimated based on the Company's historical loss and loss adjustment expense experience, which is adjusted for current trends.

The insurance liabilities include a provision for both claims reported to the Company as well as claims incurred but not yet reported to the Company. This method is an actuarially accepted loss reserve method. Adjustments to this estimate and differences between estimates and the amounts subsequently paid are reflected in the Consolidated Statements of Operations as they occur.

#### FOREIGN CURRENCY TRANSLATION

The assets and liabilities of foreign companies are translated at year-end exchange rates. Results of operations are translated at the average rates of exchange in effect during the year. The resultant translation adjustment is included as a component of accumulated other comprehensive loss within consolidated common stockholders' equity.

NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) INCOME TAXES

Effective September 30, 1997, the Company files a U.S. consolidated federal income tax return. The Company has adopted the calendar year as its fiscal year. The Company files separate income tax returns in states where a consolidated return is not permitted. The Company was included in the consolidated federal income tax return of Cendant through September 29, 1997. Pursuant to the regulations under the Internal Revenue Code, the Company's pro rata share of the consolidated federal income tax liability of Cendant was allocated to the Company on a separate return basis. In accordance with Statement of Financial Accounting Standards No. 109, "ACCOUNTING FOR INCOME TAXES" ("SFAS 109"), deferred income tax assets and liabilities are measured based upon the difference between the financial accounting and tax basis of assets and liabilities.

## PENSIONS

Costs of the defined benefit plans are actuarially determined under the projected unit credit cost method and include amounts for current service and interest on projected benefit obligations and plan assets. The Company's policy is to fund at least the minimum contribution amount required by the Employee Retirement Income Security Act of 1974.

## ADVERTISING

Advertising costs are expensed as incurred. Advertising costs were \$86.7 million, \$77.7 million and \$65.6 million for the years ended December 31, 1999, 1998 and 1997, respectively.

#### DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are used to manage exposure to market risks associated with fluctuations in interest rates. Analyses are performed on an on-going basis to determine that a high correlation exists between the characteristics of derivative instruments and the assets or transactions being hedged. As a matter of policy, derivative activities are not engaged for trading or speculative purposes. Exposure to credit-related losses exist in the event of non-performance by counterparties to certain derivative financial instruments. At December 31, 1999, the Company's identified derivative financial instruments (see Recent Accounting Pronouncements below) include interest rate swap agreements, interest rate cap and floor agreements, gasoline options and options imbedded in certain instruments (see Notes 10, 12 and 14).

Interest on the Company's interest rate swap agreements, and interest rate cap and floor agreements are cash settled on a net basis for each agreement quarterly. The Company's swaption agreement is marked to market with adjustments to the swaption's fair value recorded in earnings. Gains or losses from the sale or exercise of gasoline options are recognized when the underlying option is sold.

#### ENVIRONMENTAL COSTS

The Company's operations include the storage and dispensing of gasoline. The Company accrues losses associated with the remediation of accidental fuel discharges when such losses are probable and reasonably estimable. Accruals for estimated losses from environmental remediation obligations generally are recognized no later than completion of the remedial feasibility study. Such accruals are

AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) adjusted as further information develops or circumstances change. Costs of future expenditures for environmental remediation obligations are not discounted to their present value.

#### RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform with the presentation of the current year's consolidated financial statements.

#### RECENT ACCOUNTING PRONOUNCEMENTS

A recent pronouncement of the Financial Accounting Standards Board which is not required to be adopted at this date, is SFAS No. 133, "ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES" ("SFAS 133"), which is effective for the Company's consolidated financial statements for the year ending December 31, 2001. SFAS 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. It requires that any entity recognize all derivatives as either assets or liabilities in the statement of financial position at fair value. Avis Rent A Car has not completed its assessment of the effect on the Company's consolidated financial statements that will result from the adoption of SFAS 133.

## NOTE 2--ACQUISITIONS

On March 19, 1999, and June 30, 1999, the Company purchased the common stock and franchise rights of Rent-A-Car Company, Incorporated, of Richmond, Virginia ("Rent-A-Car, Inc.") and Motorent, Inc. of Nashville Tennessee ("Motorent") for approximately \$10.1 million and \$49.3 million, respectively. These acquisitions were financed through internally generated funds.

On June 30, 1999, the Company completed the transaction contemplated by the Merger Agreement with PHH Corporation, PHH Holdings Corporation and the Acquisition Subsidiary. Pursuant to the Merger Agreement, the Acquisition Subsidiary and PHH Holdings merged on June 30, 1999 and the Acquisition Subsidiary acquired the fleet leasing and fuel card businesses of VMS for approximately \$1.8 billion and refinanced VMS indebtedness of approximately \$3.5 billion. The acquisition financing included borrowings by the Company of \$1.0 billion of term loans, the issuance by the Company of \$500 million of senior subordinated notes, and the issuance by the acquisition subsidiary of \$362.0 million of preferred stock (see Notes 10,14 and 15).

In connection with the VMS Acquisition, the Company received a perpetual, royalty-free license to use the VMS trademarks, including the "PHH" name and logo. PHH Corporation and PHH Holdings entered into a 5-year non-compete agreement with Avis Group Holdings, Inc. and the Acquisition Subsidiary. The Acquisition Subsidiary also received a limited license to use the Cendant name in Europe and the United States for a period of up to one year. In addition, the parties have entered into agreements under which Cendant agreed to provide the Company with computer services, including payroll and benefits, which had previously been provided to VMS by Cendant. In addition, the Acquisition subsidiary has entered into an agreement under which it will provide Cendant with certain transitional administrative services which had previously been provided by VMS.

## NOTE 2--ACQUISITIONS (CONTINUED)

The preliminary purchase cost allocation for the Company's acquisitions of Rent-A-Car Inc., Motorent and VMS, are subject to adjustment, when additional information concerning asset and liability valuations are obtained. The final asset and liability fair values will differ from those set forth in the accompanying statement of financial position at December 31, 1999. However, the changes are not expected to have a material effect on the financial position of the Company.

The following is the preliminary purchase cost allocation of the acquisitions described above (in thousands):

Purchase cost	\$1,917,949
Fair value of: Assets acquired Liabilities assumed	
Net assets	538,503
Cost in excess of net assets acquired	\$1,379,446

The following unaudited pro forma information presents the results of operations of the Company as if the acquisition of VMS for approximately \$1.9 billion (including the issuance of Series A and Series C Preferred Stock) and the refinancing of VMS indebtedness and related adjustments had taken place on January 1, 1998 (in thousands, except per share data):

	YEARS ENDED DECEMBER 31,		
	1999	1998	
Revenue	\$4,144,670	\$3,907,039	
Revenue	\$4,144,070 =======	\$3,907,039 ========	
Income before provision for income taxes	\$ 141,402	\$ 65,596	
Net income Preferred stock dividends	\$ 73,171 18,220	\$ 26,916 18,220	
Earnings applicable to common stockholders	\$   54,951 =======	\$    8,696	
Earnings per share:			
Basic	\$ 1.75	\$.25	
	========	========	
Diluted	\$ 1.72	\$.25	
	===========	==========	

On May 1, 1998, the Company acquired the assets of the car rental business of Hayes Leasing Company, Inc., including the Avis System franchises for the cities of Austin, Fort Worth and San Antonio, and the counties of Dallas and Tarrant, Texas for approximately \$86 million in cash plus the refinancing of fleet-related indebtedness, which totaled approximately \$136 million for a total purchase price of approximately \$22 million. In addition, during the year ended December 31, 1998, the Company purchased the assets of several other Avis System franchises for approximately \$15 million in cash. If these Acquisitions had occurred on January 1, 1999 or 1998, they would not have had a material impact on the Company's results of operations. The excess purchase price over the net assets acquired for these acquisitions was approximately \$90 million.

NOTE 2--ACQUISITIONS (CONTINUED)

The following is the purchase cost allocation for the acquisition of the car rental assets of Hayes Leasing Company, Inc. and other Avis System franchises during the year ended December 31, 1998 mentioned above (in thousands):

Purchase cost	\$237,182
Fair value of: Assets acquired	153,828
Liabilities assumed	
Net assets	146,509
Cost in excess of net assets acquired	\$ 90,673 ======

In 1997, the Company purchased First Gray Line and the franchise rights of another Avis System franchisee. These acquisitions had an aggregate purchase cost of approximately \$199 million. The excess purchase cost over net assets acquired was approximately \$168 million.

The following is the purchase cost allocation for these 1997 acquisitions mentioned above (in thousands):

Purchase cost	
Fair value of:	
Assets acquired	
Liabilities assumed	320,269
Net assets	31,248
Cost in excess of net assets acquired	¢160 122
cost in excess of her assers acquired	\$108,133 =======

The acquisition of the franchise rights of the additional Avis System franchisee, if it had occurred on January 1, 1997, would not have had a material impact on the results of operations of the Company.

The following unaudited pro-forma information presents the results of operations of the Company, which assumes that the following transactions had occurred on January 1, 1997 (i) the acquisition of the Company by Cendant and the establishment of a franchisor/franchisee relationship, (ii) the acquisition of First Gray Line and (iii) the repayment of debt with the net proceeds (after the purchase of First Gray Line) from the IPO (in thousands, except earnings per share amounts):

	1997
Revenue	\$2,175,897 ======
Net income	\$    39,432 ======
Basic earnings per share	\$ 1.28 ======
Diluted earnings per share	\$ 1.26

## NOTE 2--ACQUISITIONS (CONTINUED)

The above mentioned acquisitions have been accounted for by the purchase method. The financial statements include the operating results of acquisitions subsequent to their dates of acquisition.

## NOTE 3--RESTRICTED CASH

At December 31, 1999 and 1998, restricted cash includes an escrow amount of \$90,000,000 as required under the Company's debt agreements, to provide additional credit enhancement on the Company's Medium Term Notes and Domestic Asset Backed Securities-Variable Fund Notes (see Note 10). Also included in restricted cash at December 31, 1999 is \$116,244,000 related to the VMS Domestic and Foreign ABS Facilities and certain amounts which are set aside to satisfy claims under the Company's self-insurance programs and other obligations of the Company.

## NOTE 4--ACCOUNTS RECEIVABLE, NET

Accounts receivable, net at December 31, 1999 and 1998 consist of the following (in thousands):

	1999	1998
Vehicle leasing and other fee based Due from General Motors Vehicle rentals Vehicle related Value added and provincial taxes Damage claims Other	\$ 699,006 196,497 109,084 51,282 28,427 13,715 25,398	\$161,377 104,032 65,586 14,710 18,219
Less allowance for doubtful accounts	1,123,409 (7,669) \$1,115,740	363,924 (3,350) \$360,574

Vehicle related amounts include receivables for vehicles sold under guaranteed repurchase contracts ("Repurchase Programs") and amounts due for incentives and allowances. Incentives and allowances are based on all of the following: the volume of vehicles to be purchased for a model year, the manufacturers' willingness to encourage the Company to retain vehicles rather than return the vehicles back to the manufacturer and the purchase of particular models not subject to repurchase under "buyback" arrangements. Incentives and allowances are amortized to income over the average holding period of the vehicles (see Notes 7 and 24).

## NOTE 5--DUE TO AFFILIATES, NET

Due to affiliates, net at December 31, 1999 and 1998 consist of amounts due Cendant or its consolidated subsidiaries of \$59.4 million and \$22.3 million, respectively, for services. Non-interest bearing advances represent intercompany transactions relating primarily to royalty fees, reservation processing and data processing.

Expense items of the Company include the following items from Cendant and affiliates of Cendant for the years ended December 31, 1999, 1998 and 1997 (in thousands):

	1999	1998	1997
Royalty fee Reservations Data processing and other Rent	\$100,031 58,063 43,700 4,639 \$206,433 =======	\$ 91,904 49,872 35,844 4,648  \$182,268 =======	<pre>\$ 81,846 43,240 41,896 4,927 \$171,909 ========</pre>

These charges seek to reimburse the affiliated company for the actual costs incurred. They are determined in accordance with various intercompany agreements and include certain allocations which are based upon such factors as square footage, employee salaries, computer usage time, etc. Effective January 1, 1997, Cendant charged the Company a royalty fee of 4.0% of revenue for the use of the Avis trade name. The royalty fee of 4.0% consists of a base royalty of 3.0% of the vehicle rental segment's gross revenue and a supplemental royalty of 1.0% of the vehicle rental segment's gross revenue payable quarterly in arrears, which will increase periodically to a maximum of 1.5% in 2003. The supplemental royalty or a portion thereof may be deferred if the Company does not meet certain financial targets.

In addition, for the years ended December 31, 1999 and 1998, the Company was charged by Cendant approximately \$4.1 million and \$3.8 million for certain software developed for internal use, which has been capitalized on the accompanying Consolidated Statements of Financial Position. Under the Computer Services Agreement with Cendant, dated July 30, 1997, software developed for the Company's internal use is charged to the Company at Cendant's cost.

## NOTE 6--FINANCE LEASE RECEIVABLES

Under these leases, the minimum lease term is 12 months with a month to month renewal thereafter. In addition, resale of the vehicles upon termination of the lease is for either the account of the lessor (PHH Europe) or the lessee (both PHH North America and PHH Europe). The net investment in leases and leased vehicles at December 31, 1999 consisted of the following (in thousands):

Future minimum lease payments receivable	\$561,157
Estimated unguaranteed residual value	392,191
Less unearned income	(82,314)
	\$871,034
	=======

NOTE 6--FINANCE LEASE RECEIVABLES (CONTINUED) At December 31, 1999, future minimum lease payments on the Company's direct financing leases are as follows (in thousands):

2000	\$243,645
2001	
2002	94,459
2003	33,088
2004	7,841
Thereafter	
	\$561,157
	=======

## NOTE 7--VEHICLES, NET

Vehicles at December 31, 1999 and 1998 consist of the following (in thousands):

	199		
	VEHICLE RENTAL	VEHICLE LEASING	1998 VEHICLE RENTAL
Rental vehicles Vehicles under open-end operating leases Vehicles under closed-end operating leases	\$3,683,864	\$3,337,191 230,693	\$3,443,385
Buses and support vehicles	81,150	40,400	67,786
Vehicles held for sale	19,757		21,871
Less accumulated depreciation	3,784,771	3,608,284	3,533,042
	(417,409)	(474,275)	(368,226)
	\$3,367,362	\$3,134,009	\$3,164,816
	======	======	======

Depreciation expense recorded for rental vehicles was \$644.6 million, \$576.2 million and \$460.6 million for the years ended December 31, 1999, 1998, and 1997, respectively. Depreciation expense recorded for leasing vehicles for the period June 30, 1999 (date of acquisition) through December 31, 1999 was \$507.7 million. Rental vehicle depreciation expense for rental vehicles is stated net of amortization of certain incentives and allowances from various vehicle manufacturers of approximately \$120 million, \$119 million and \$121 million for the years ended December 31, 1999, 1998 and 1997, respectively. Rental vehicle depreciation expense also reflects a net gain (loss) on the disposal of vehicles of f(c, 4) million f(c, 6) million and f(c, 6) million for the disposal of vehicles of \$(5.4) million, \$(6.8) million and \$7.0 million for the years ended December 31, 1999, 1998, and 1997, respectively.

NOTE 7--VEHICLES, NET (CONTINUED)

At December 31, 1999, future minimum lease payments to be received on the Company's open-end and closed-end operating leases are as follows (in thousands):

YEARS	
2000	\$1,122,002
2001	921,121
2002	619,250
2003	290,897
2004	96,987
Thereafter	92,673
Total	

Other fleet leasing vehicles with net carrying amounts of \$233.6 million at December 31, 1999, are included in special purpose entities which are not owned by the Company. These entities do not require consolidation as they are not controlled by the Company and all risks and rewards rest with the owners. Additionally, managed vehicles totaling approximately \$110.9 million at December 31, 1999, are owned by special purpose entities, which are owned by the Company. However, such assets and related liabilities have been netted in the Consolidated Statements of Financial Position since there is a two-party agreement with determinable accounts, a legal right to offset exists and the Company exercises its right of offset in settlement with client corporations received from vehicle manufacturers are partially recognized at the time of acquisition of the leased vehicle, a portion is deferred and recognized on a straight line basis over the lease term of the vehicle, and a portion is deferred and recognized at the time the vehicle is disposed of.

#### VEHICLE SALE--LEASEBACK TRANSACTIONS

During 1999, the Company entered into a sale-leaseback transaction with an independent third party ("Counterparty") in Canada. In addition, the Company is party to similar arrangements with the Counterparty resulting from transactions incurred prior to 1999. Under this arrangement, the Company sells its net investment in operating leases and leased vehicles to the Counterparty. Then, it repurchases the leased vehicles (the Counterparty retains the lease rights). Subsequently, the Company leases the vehicles under a direct financing lease to the Counterparty. The Counterparty prepays all lease payments except for an agreed-upon residual amount. These residual amounts are typically 3% to 4.5% of the total lease exposure from these transactions. The total amount of net investment in operating leases and leased vehicles sold under this agreement was \$48.1 million. At December 31, 1999, the total outstanding prepaid rent and residual amounts outstanding under such agreements was \$286.7 million and \$16.1 million respectively. The total revenues recognized under these agreements was \$60.6 million for 1999.

## NOTE 8--PROPERTY AND EQUIPMENT, NET

Property and equipment, net at December 31, 1999 and 1998 consist of the following (in thousands):

	1999	1998
Land Buildings Leasehold improvements Furniture, fixtures and equipment Construction-in-progress	\$ 28,270 8,191 119,702 52,823 32,975	\$ 23,726 8,655 87,830 16,869 32,236
Less accumulated depreciation and amortization	241,961 (44,134) \$197,827	169,316 (24,271) \$145,045

In December 1999, VMS in the U.K. entered into a sale and lease back for an office building. The selling price of the office building was approximately \$32.2 million. The period of the lease is 16 years. The gain on the sale of the office building of \$16.4 million has been reflected in the Consolidated Statement of Financial Position at December 31, 1999, as a reduction of cost in excess of net assets acquired, net.

## NOTE 9--ACCRUED LIABILITIES

Accrued liabilities at December 31, 1999 and 1998 consist of the following (in thousands):

	1999	1998
Payroll and related costs	\$106,209	\$103,043
Taxes, other than income taxes	15,664	9,349
Rents and property related	36,270	22,241
Interest	28,866	6,140
Sales and marketing	54,749	43,704
Vehicle related	29,355	27,102
Other	98,340	114,625
	\$369,453	\$326,204
	========	=======

## NOTE 10--FINANCING AND DEBT

Debt outstanding at December 31, 1999 and 1998 consist of the following (in thousands):

	1999	1998
VEHICLE RENTAL		
Commercial Paper Notes	\$1,026,261	\$ 678,377
Short-term notes-foreign	111,259	74,881
Series 1997-1A asset backed Medium Term Notes due May		
through October 2000 at 6.22%	800,000	800,000
Series 1997-1B asset backed Medium Term Notes due May	050 000	050 000
through October 2002 at 6.40%	850,000	850,000
Series 1998-1 asset backed Medium Term Notes due December	<u> </u>	<u></u>
2004 through May 2005 at 6.14%	600,000	600,000
Revolving credit facility due June 2005	62,000 5,902	11 454
otilei	5,902	11,454
TOTAL VEHICLE RENTAL DEBT		
	3,433,422	
VEHICLE LEASING AND OTHER FEE BASED		
Commercial Paper Notes	1,521,498	
Canadian short term borrowings	44,563	
Series 1999-2 floating rate asset-backed notes, Class A-1	550,000	
Series 1999-2 floating rate asset-backed notes, Class A-2	450,000	
Foreign Asset Backed SecuritiesUK Advances	850, 443	
Self-fund notes	30, 397	
Wright Express Certificates of Deposit	67,482	
TOTAL VEHICLE LEASING AND OTHER FEE BASED DEBT		
ACQUISITION FINANCING		
Term A Loan Notes due June 2005	250,000	
Term B Loan Notes due June 2006	375,000	
Term C Loan Notes due June 2007	375,000	
Senior Subordinated Notes due May 2009 at 11.00%	500,000	
TOTAL ACQUISITION FINANCING		
TOTAL DEBT	\$8,469,805	\$3,014,712
	============	===========

## VEHICLE RENTAL DEBT

On July 31, 1997, the Company, through its wholly-owned subsidiary Avis Rent A Car System, Inc. ("ARACS"), entered into a domestic integrated fleet financing program that provided for financing for vehicles covered by Repurchase Programs, (the "Avis ABS Facility"). As of December 31, 1999, the availability of the domestic integrated fleet under this program is \$3.75 billion. The domestic integrated fleet financing program provides for the issuance of up to \$1.5 billion of asset-backed variable funding notes (the "Commercial Paper Notes") and \$2.25 billion of asset backed medium term notes (the "Medium Term Notes"). The Commercial Paper Notes and the Medium Term Notes are backed by a first priority security interest in the domestic rental fleet. Additional credit enhancement was provided for the Medium Term Notes by establishing an escrow account of \$90 million, which is included in

## NOTE 10--FINANCING AND DEBT (CONTINUED)

"Restricted Cash" (see Note 3) on the accompanying Consolidated Statements of Financial Position at December 31, 1999 and 1998, respectively. The weighted average interest rates on the Commercial Paper Notes were 5.3% and 5.5% for the years ended December 31, 1999 and 1998. Average borrowings in the Commercial Paper Notes during the years ended December 31, 1999 and 1998 was \$1,079.3 million and \$809.7 million, respectively.

On June 30, 1999, the Company entered into a 1.35 billion secured credit facility (the "Credit Facility") which is guaranteed by certain of it's subsidiaries. This facility replaced a similar facility that ARAC had entered into on July 31, 1997. The Credit Facility consists of (i) \$1 billion of Term Loans (see Acquisition Financing below), (ii) a revolving credit facility of up to \$350 million which is available on a revolving basis until June 30, 2005 in order to finance the working capital needs of the Company in the ordinary course of business (with up to \$75 million of such amount available for the issuance of standby letters of credit to support workers' compensation and other insurance and bonding requirements of ARACS, the Company and its subsidiaries in the ordinary course of business, and a 364 day standby letter of credit facility of up to \$225 million available to fund (a) any shortfall in certain payments owing to AESOP Leasing, a subsidiary of ARACS pursuant to fleet agreements and (b) maturing Commercial Paper Notes if such Commercial Paper Notes cannot be repaid through the issuance of additional Commercial Paper Notes or draws under the liquidity facility supporting the Commercial Paper Notes). At December 31, 1999 and 1998, the Company had issued letters of credit of \$29.2 million and \$31.9 million under the revolving credit facility and \$150 million and \$150 million under the \$225 million standby letter of credit facility, respectively. Under the terms of the Revolving Credit Facility, the Company had outstanding \$62 million as of December 31, 1999 at a variable interest rate with terms identical to the Term A Loan Notes (see Acquisition Financing below).

The Credit Facility is secured by the tangible and intangible assets of the Company (including, without limitation, its intellectual property, its rights under the Master License Agreement and related agreements, real property and all of the capital stock or equivalent equity ownership interests of the Company and each of its direct and indirect domestic subsidiaries and 65% of the Company first-tier foreign subsidiaries), except for those assets which are subject to a negative pledge or as to which the agents for the Credit Facility shall determine in their sole discretion that the costs of obtaining such a security interest are excessive in relation to the value of the security to be afforded thereby.

The weighted-average interest rates of the short-term notes-foreign as of December 31, 1999 and 1998 were 5.8% and 6.0%, respectively.

## VEHICLE LEASING AND OTHER FEE BASED DEBT

In connection with the VMS Acquisition (see Note 2), Avis Group Holdings, Inc. refinanced the VMS existing fleet debt with the proceeds of \$2,735,507 domestic and \$720,000 foreign asset-backed securities issued pursuant to an offering of asset-backed securities (the "Interim VMS ABS Offering"), under certain fleet financing facilities and together with the Avis ABS Facility. The domestic securities comprising the Interim VMS ABS Offering are issued by a bankruptcy remote special purpose entity (the "Domestic ABS Issuer") and placed initially with a single multi-seller commercial paper conduit, and thereafter may be syndicated to one or more other bank sponsored conduits (collectively the "CP Conduits"). The CP Conduits will acquire Domestic Variable Funding Notes ("VFNs"), Domestic Preferred Membership Interests and U.K. Advances using the proceeds of commercial paper issuances. In addition, from time to time, the Domestic ABS Issuer may issue medium-term notes secured by the

NOTE 10--FINANCING AND DEBT (CONTINUED)

Domestic ABS Assets, using the proceeds of any such offerings to reduce the amount of Domestic VFNs then outstanding.

On October 28, 1999, \$1 billion of 7 and 12 year Medium Term Notes ("MTN's") were issued to replace a like amount of Domestic VFN's. This facility consists of two classes of floating rate asset-backed notes; Class A-1 notes, which total \$550 million and Class A-2 notes, which total \$450 million. Both classes of notes have an interest rate, which is reset monthly at LIBOR plus 32 basis points for the Class A-1 notes and LIBOR plus 35 basis points for the Class A-2 notes. The Class A-1 notes have an average expected life of 2 years and commence amortizing in March 2001 and have a final stated maturity of October 2006. The Class A-2 notes have an average expected life of 3 years and commence amortizing when the Class A-1 notes are repaid in full. The Class A-2 notes have a final stated maturity of October 2011. Both classes of notes are rated AAA by Standard and Poors and Aaa by Moody's. In addition to the floating rate asset-backed notes, the Company may issue up to \$1.75 billion Variable Funding Investor Notes to a group of multi seller commercial paper conduits. The Domestic VFN agreement expires in June 2000 and is renewable annually. The blended interest rate in effect (including program fees from 32 to 35 basis points) at December 31, 1999 for the domestic asset-backed securities is 6.71%. The Company has also issued two series of Senior Preferred Membership Interests (see Note 11), which total \$99.3 million at a rate (including program fees of 70 basis points) of 6.97 % at December 31, 1999.

VMS-U.K. currently has a \$856 million asset-backed facility (the "U.K. ABS Facility"), which is supported by the leased vehicles and fuel card receivables of the various VMS-U.K entities. VMS-U.K. is funded through a group of multi-seller commercial paper conduits. The interest rate is variable and is based on commercial paper notes plus a weighted average margin of approximately 45 basis points. As of December 31, 1999, there was approximately \$850 million outstanding at a blended rate of 6.66%. This facility expires in December 2000 and is renewable annually.

#### SELF-FUND NOTES

Self-fund notes represent loans made by customers to purchase leased vehicles. Repayment of these notes is matched to payments on the underlying lease including the disposal of the vehicles at maturity. Interest can be fixed or floating, depending on the underlying leases. The average interest rate at December 31, 1999 was 5.1%. The loans are repayable at expiration of the various lease terms. At December 31, 1999 self-funded notes expire between 2003 and 2013.

#### WRIGHT EXPRESS CERTIFICATES OF DEPOSIT

At December 31, 1999, scheduled maturities of certificates of deposit of \$67.5 million are all less than one year. The interest rates range from 5.2% to 6.25%.

#### ACQUISITION FINANCING

In connection with the VMS Acquisition (see Notes 1 and 2 ), the Company entered into \$1 billion of term loans, consisting of \$250 million ("Term A Loan"), \$375 million ("Term B Loan") and \$375

NOTE 10--FINANCING AND DEBT (CONTINUED) million ("Term C Loan"), under the credit facility described previously. These amounts are outstanding as of December 31, 1999 and accrue interest as follows:

Term Loans A, B, C and Revolving Loans bear interest at either Chase Manhattan Bank's ("Chase") alternate base rate ("ABR") or the Eurodollar rate (at the Company's option) plus the applicable margin. As of December 31, 1999, the applicable margin and interest rate for each type of loan is as follows:

	ABR LOANS	WEIGHTED AVERAGE EURODOLLAR LOANS	DECEMBER 31, 1999 INTEREST RATE
Revolving Loans	1.75%	2.75%	8.20%
Term A Loan	1.75%	2.75%	8.41%
Term B Loan	2.25%	3.25%	8.92%
Term C Loan	2.50%	3.50%	9.16%

The agreements with the Company's lenders include a number of significant covenants that, among other things, restrict its ability to dispose of non-fleet assets, incur additional indebtedness, create liens, prohibit the payment of dividends, enter into certain investments or acquisitions, repurchase or redeem capital stock, engage in mergers or consolidations or engage in certain transactions with affiliates and otherwise restrict corporate activities. Certain of these agreements also require the Company to maintain specified financial ratios. As of December 31, 1999, the Company was in compliance with all such covenants related to these agreements.

In addition, the Company issued \$500 million of Senior Subordinated Notes due May 1, 2009 with an interest rate of 11% (the "Senior Subordinated Notes"). The Senior Subordinated Notes are subordinated in the right of payment to all existing and future senior indebtedness of the Company and are unconditionally guaranteed on a senior subordinated basis by ARACS and other domestic subsidiaries of the Company that guarantees the Senior Credit Facility (as defined). Interest is payable semi-annually commencing November 1, 1999.

Mandatory maturities of long-term obligations, including current maturities, for each of the next five years ending December 31, and thereafter, are as follows (in thousands):

2000	\$ 828,104
2001	387,795
2002	1,189,964
2003	
2004	359,631
Thereafter	

## OTHER CREDIT FACILITIES

At December 31, 1999, in addition to the credit facilities previously described, the Company had credit facilities available to support various international and other operations. At December 31, 1999, the total available under these facilities was 625.8 million of which 333.0 million was unused and available. Amounts unused under these facilities require an annual fee of 0.2% to 0.4% of the unused portion. In addition, the Company had available letters of credit/overdraft agreements in place,

## NOTE 10--FINANCING AND DEBT (CONTINUED)

renewable annually at the Company's option and the bank's discretion. At December 31, 1999, the Company had \$45.1 million available, against which there are outstanding Letters of Credit totaling \$27.6 million. The collateral for certain of these agreements consists of a pledge of certain cash balances, in the amount of \$25 million, which are included in "Restricted Cash" on the accompanying Consolidated Statements of Financial position.

#### DERIVATIVE FINANCIAL INSTRUMENTS

The Company has derivative financial instruments at December 31, 1999 that are sensitive to fluctuations in interest rates and gasoline prices. The following derivative instruments agreements have been entered into by the Company:

To reduce the risk from interest rate fluctuations under its asset based debt agreements, the Company has entered into domestic and foreign interest rate cap and interest rate floor agreements with durations of 10 and 5 years, respectively. The interest rate cap and interest rate floor agreements have notional values of \$672.8 million and \$436.2 million and \$591.7 million and \$591.7 million, respectively. The agreements established the domestic and foreign interest rate ceiling and floor on the asset-backed vehicle financing of 6.13% and 5.0% and 6.3% and 5.5%, respectively.

The Company was party to twenty five and four interest rate swap agreements at December 31, 1999 and 1998, respectively, to reduce the impact of changes in interest rates on certain outstanding debt obligations. These agreements effectively change the Company's interest rate exposure on \$842.2 million and \$288.6 million of its outstanding debt from a weighted average variable interest rate to an average fixed rate of 5.3% and 4.8% at December 31, 1999 and 1998, respectively. The variable interest rates for certain of these interest rate swap agreements are either reset quarterly or monthly based upon various indices, including 30 day commercial paper, 3 month LIBOR and 3 month Canadian Bankers Acceptances. Interest is cash settled on a net basis for each agreement quarterly. The interest rate swap agreements will terminate between May 2000 and May 2005. Under certain of the swap agreements terminating in August 2003, the counter-party has the right to terminate one of the agreements in August 2000 and one agreement in August 2001. Under a Swap Agreement terminating in May 2005, the counterparty has the right to terminate the agreement in June 2001. The differential to be paid or received is recognized ratably as interest rates change over the life of the agreements an adjustment to interest expense.

The net interest differential (credited) charged to interest expense for the periods ended December 31, 1999, 1998 and 1997 was (\$773,000), \$53,000, and \$909,000, respectively. The Company is exposed to credit risk in the event of non-performance by counterparties to its interest rate swap agreements. Credit risk is limited by entering into such agreements with institutions with high credit ratings. Therefore, the Company does not anticipate that non-performance by counterparties will occur. Notwithstanding this, the Company monitors counterparty credit ratings at least quarterly through reviewing independent credit agency reports.

Both current and potential exposure are evaluated, as necessary, by obtaining replacement cost information from alternative dealers. Potential loss to the Company from credit risk on these agreements is limited to amounts receivable, if any.

Depending on market fundamentals of the price of gasoline and other conditions, the Company may purchase put options to reduce or eliminate the risk of gasoline price declines. Put options

## NOTE 10--FINANCING AND DEBT (CONTINUED)

purchased by the Company effectively establish a minimum sales transaction fee for the volume of gasoline purchased on the Company's programs. An increase in the value of the options is highly correlated to a decrease in the average price of gasoline purchased by the Company's cardholders. Put options permit the Company to participate in price increases above the option price. The cost of an option is amortized in the month the options expire. Gains and losses from the sale or exercise of options are recognized when the underlying option is sold. At December 31, 1999, the total contract amount of such options was 31.1 million gallons of gasoline and the unamortized cost of these options was \$313 thousand and is included in other assets in the accompanying Consolidated Statements of Financial position.

### NOTE 11--MINORITY INTEREST (PREFERRED MEMBERSHIP INTEREST)

In connection with the issuance of the Vehicle Leasing ABS Facility (see Note 10), the Company has issued two Series 1999-2 Senior Preferred Membership Interests ("PMI's") of which \$99.3 million are outstanding at a distribution rate of 6.97% at December 31, 1999. The PMI's represent an equity interest in one of the Company's domestic vehicle leasing subsidiaries and accordingly, are reported as minority interest (preferred membership interest), on the accompanying Consolidated Statements of Financial Position at December 31, 1999. The holders of the Preferred Membership Interest are entitled to receive dividends based upon the funding costs of the multi-seller commercial paper conduits, plus a program fee of 0.70% per annum. The dividend periods correspond to the same interest periods as the 1999-2 floating rate asset-backed notes. For the year ended December 31, 1999, the Company accrued approximately \$5.9 million of distributions, which are reflected in the accompanying Consolidated Statements of Operations as minority interest.

#### NOTE 12--FAIR VALUE OF FINANCIAL INSTRUMENTS

The net interest receivable and the estimated fair value of the Company's interest rate swaps, caps and floors, swaption agreement and gasoline put options represent assets of approximately \$763 thousand and \$15.2 million, respectively, at December 31, 1999. At December 31, 1998, the net interest receivable and estimated fair value of the Company's interest rate swap agreements represent assets of approximately \$268 thousand and \$885 thousand, respectively.

For instruments including cash and cash equivalents, restricted cash, accounts receivable, and accounts payable, the carrying amount approximates fair value because of the short maturity of these instruments. The fair value of floating-rate debt approximates carrying value because these instruments re-price frequently at current market prices. At December 31, 1999 and 1998, the fair value of the Medium Term Notes, Asset Backed Securities and Senior Subordinated Notes is (less than), exceeds the carrying value by approximately \$(27.7) million and \$44.5 million, respectively.

At December 31, 1999 the Company had \$371 million of preferred stock which approximates fair value. The Company believes that it is not practicable to estimate the current fair value of the amounts due to affiliates, net, because of the related party nature of the instruments.

## NOTE 13--INCOME TAXES

The provision for income taxes for the years ended December 31, 1999, 1998 and 1997 consist of the following (in thousands):

	1999 1998		1997
Current: Federal State Foreign	\$ 2,010 14,295	\$800 980 8,470	\$ 1,013 12,676
	16,305	10,250	13,689
Deferred: FederalState. State. Foreign	42,095 3,596 11,336	33,200 3,520 1,737	12,463 410 (3,712)
Provision for income taxes	57,027 \$73,332 ======	38,457 \$48,707 ======	9,161 \$22,850 ======

The effective income tax rates for the years ended December 31, 1999, 1998 and 1997 vary from the statutory U.S. federal income tax rate due to the following (dollar amounts in thousands):

	1999		1998		1997	
Statutory U.S. federal income tax provision/tax rate	\$58,071	35.0%	\$39,280	35.0%	\$17,613	35.0%
Tax effect of foreign operations and dividends Amortization of cost in excess of net assets	2,628	1.6	2,677	2.4	1,436	2.9
acquired and other intangibles State income taxes, net of federal tax	8,190	4.9	3,351	3.0	2,369	4.7
benefit	3,644	2.2	2,925	2.6	924	1.8
Other non-deductible business expenses	799	0.5	474	0.4	508	1.0
Effective income tax provision/tax rate	\$73,332 ======	44.2%	\$48,707 ======	43.4%	\$22,850 ======	45.4% ====

NOTE 13--INCOME TAXES (CONTINUED) In accordance with SFAS 109, the net deferred income tax (liabilities) assets at December 31, 1999 and 1998, include the following (in thousands):

	1999	1998
GROSS DEFERRED INCOME TAX ASSETS:		
Accrued liabilities	\$ 241,631	\$ 230,575
Net operating loss carryforwards	138,392	118,437
Alternative minimum income tax credit carryforwards	4,199	3,825
	384,222	352,837
GROSS DEFERRED INCOME TAX LIABILITIES:		
Tax depreciation in excess of book depreciation	(546,938)	(247,090)
Prepaids and other	(18,540)	(16,592)
	(565,478)	(263,682)
	(303,478)	(203,082)
Net deferred income tax (liabilities) assets	\$(181,256)	\$ 89,155

In connection with the adoption of SFAS No. 130, "REPORTING COMPREHENSIVE INCOME" ("SFAS 130"), the Company has included in net deferred income tax (liabilities) assets and common stockholders' equity, an increase of \$4.6 million, \$3.1 million, and \$3.8 million related to the income tax effects of the Foreign Currency Translation Adjustment and Minimum Pension Liability for the years ended December 31, 1999, 1998, and 1997, respectively.

The Company has alternative minimum tax net operating loss carryforwards of \$211.9 million. The federal net operating loss carryforward is \$370.9 million which expires as follows: 2000, \$11.6 million; 2001, \$7.1 million; 2004, \$93.1 million; 2007, \$67.7 million; 2008, \$41.1 million; 2009, \$18.3 million; 2010, \$1.1 million; 2017, \$83.7 million; 2018, \$1 million and 2019, \$46.2 million.

Deferred income taxes were not provided on accumulated earnings of foreign subsidiaries of \$99,164,000 at December 31, 1999 because such accumulated undistributed earnings are considered to be permanently reinvested. If these amounts were not considered permanently reinvested, additional deferred income taxes of approximately \$45,133,000 would have been provided at December 31, 1999.

NOTE 14--PREFERRED STOCK (IN THOUSANDS)

	SERIES A PREFERRED STOCK	SERIES B PREFERRED STOCK	SERIES C PREFERRED STOCK	TOTAL
Issuance of Preferred Stock Series A and Series C on June 30, 1999 in connection with the acquisition of VMS (see Notes 1&2) Preferred Stock Dividends accrued	\$360,000	\$9,000	\$2,000	\$362,000 9,000
Balance December 31, 1999	\$360,000 ======	\$9,000 =====	\$2,000 ======	\$371,000 ======

NOTE 14--PREFERRED STOCK (IN THOUSANDS) (CONTINUED) SERIES A PREFERRED STOCK

In connection with the VMS Acquisition (see Notes 1 and 2), a total of 7,200,000 shares of Series A Preferred Stock of the Acquisition Subsidiary have been issued and were outstanding at December 31, 1999. Holders of Series A Preferred Stock are not entitled to preemptive rights. The Series A Preferred Stock has an aggregate liquidation preference of \$360 million or \$50 per share (the "Series A Liquidation Preference"). Each share of Series A Preferred accrues dividends at a rate per annum of 5% of the Series A Liquidation Preference, payable in cash semi-annually in arrears. Until June 30, 2004, dividends may be paid at the discretion of the Acquisition Subsidiary in shares of Series B Cumulative PIK Preferred Stock (see Series B Preferred Stock below). In addition, if the Company is unable to obtain the consent of its Shareholders to amend its charter by June 30, 2000 to issue Class B Common Stock of the Company and Class A Common Stock of the Company issuable in exchange for the Class B Common Stock of the Company, the dividend rate on the Series A Preferred will increase to 12%, with retroactive effect to the date of issuance. The Series A Preferred is also entitled to special annual dividends at a rate of 2% of the Series A Liquidation Preference per annum, payable in cash annually on March 15th, in the event that the Acquisition Subsidiary achieves targeted consolidated Earnings Before Income Taxes, Depreciation and Amortization ("EBITDA") levels. Upon liquidation, and after payment of all amounts owed to all classes of capital stock ranked senior to the Series A Preferred, holders of shares of Series A Preferred will receive the Series A Liquidation Preference of such shares plus accrued and unpaid dividends.

The Series A Preferred may be redeemed by the Acquisition Subsidiary, in whole or in part, on or after the fifth anniversary of the date of issuance, June 30, 2004, and must be redeemed in whole upon the eleventh anniversary of the date of issuance for an amount per share equal to the Series A Liquidation Preference plus accrued and unpaid dividends. In addition, holders of the Series A Preferred may cause the Acquisition Subsidiary to redeem their shares for cash, upon the bankruptcy or insolvency of the Company or a change of control with respect to the Company or the Acquisition Subsidiary.

The holders of the Series A Preferred may convert shares of Series A Preferred into shares of Class B Common Stock of the Company once specified levels of 12-month consolidated EBITDA of the Acquisition Subsidiary have been reached and the average closing price of Class A Common Stock of the Company for a specified period shall have exceeded a performance conversion price. Such conversion shall be at a rate (the "Performance Conversion Rate") obtained by dividing the per share Series A Liquidation Preference by \$50 (as adjusted for antidilution protection, the "Performance Conversion Price").

On or after the fifth anniversary of the closing date of the VMS Acquisition, June 30, 1999, if the share price of the Class A Common Stock of the Company has exceeded an amount equal to 110% of the Performance Conversion Price for 20 trading days within a period of 30 consecutive trading days ending within five trading days of notice of conversion given by the Acquisition Subsidiary, then the Acquisition Subsidiary has the right to convert all of the shares of the Series A Preferred into Class B Common Stock of the Company at the Performance Conversion Rate. Upon the bankruptcy or insolvency of the Acquisition Subsidiary or any of its subsidiaries that constitute a Significant Subsidiary of the Company, as defined in Rule 1-02(w) of Regulation S-X (a "Significant Subsidiary"), the Series A Preferred automatically converts into Class B Common Stock of the Company at a rate equal to the quotient obtained by dividing: (1) the per share Series A Liquidation Preference by (2) the average

## NOTE 14--PREFERRED STOCK (IN THOUSANDS) (CONTINUED)

trading price per share of Class A Common Stock of the Company for the 30 trading days immediately preceding the date of the holder's conversion notice or the date on which the bankruptcy case commences, as applicable (the "Series A Market Conversion Rate"). The Series A Market Conversion Rate is subject to adjustment for antidilution protection.

Additionally, holders of Series A Preferred may convert their Series A Preferred into Class B Common Stock of the Company at the Series A Market Conversion Rate if the Acquisition Subsidiary: (1) fails to make a redemption payment on the Series A Preferred or the Series B Preferred, (2) fails to pay dividends when due on either the Series A Preferred or the Series B Preferred, (3) takes actions requiring consents of its holders of the Series A Preferred or the Series B Preferred without obtaining such consents or (4) issues additional shares of the Series A Preferred or Series B Preferred, or reissues shares of either, in violation of their terms.

Without the affirmative vote or written consent of the holders of a majority of the outstanding shares of Series A Preferred, the Acquisition Subsidiary shall not (1) authorize, create or issue any security ranking senior to the Series A Preferred as to dividends or on liquidation (other than the Series C Preferred); (2) amend its articles of incorporation or the certificate of designation for the Series A Preferred in a manner adverse to the holders of the Series A Preferred; (3) authorize the issuance of additional shares of Series A Preferred; or (4) reincorporate the Acquisition Subsidiary in a jurisdiction other than Texas prior to the second anniversary of the date of issuance of the Series A Preferred. Holders of Series A Preferred are not entitled to voting rights, except as required by Texas law. In those circumstances where the holders of Series A Preferred have a right to vote, each holder of a share of Series A Preferred shall be entitled to one vote per share.

Shares of Series A Preferred are freely transferable. Shares of Series A Preferred reacquired in any manner will be retired and may not be reissued as shares of Series A Preferred.

## SERIES B PREFERRED STOCK

Series B Cumulative PIK Preferred Stock (the "Series B Preferred") will be issued as dividends to the Series A Preferred holders by the Acquisition Subsidiary. Holders of the Series B Preferred are not entitled to preemptive rights. The Series B Preferred has a liquidation preference of \$50 per share (the "Series B Liquidation Preference"). Each share of Series B Preferred accrues dividends at a rate per annum of 5% of the Series B Liquidation Preference, payable in cash semi-annually in arrears. In addition, if the Company is unable to obtain the consent of its shareholders to amend its charter by June 30, 2000 to issue Class B Common Stock of the Company and Class A Common Stock of the Company issuable in exchange for the Class B Common Stock of the Company, the dividend rate on the Series B Preferred will increase to 12%, with retroactive effect to the date of issuance. Until the fifth anniversary of the date of issuance of the Series B Preferred, dividends may, at the discretion of the Acquisition Subsidiary be paid in kind; thereafter, dividends must be paid in cash. Upon liquidation, and after payment of all amounts owed to all classes of capital stock ranked senior to the Series B Preferred, holders of shares of Series B Preferred will receive the Series B Liquidation Preference of such shares plus accrued and unpaid dividends.

The Series B Preferred has the same ranking as the Series A Preferred. The Series B Preferred may be redeemed by the Acquisition Subsidiary, in whole or in part, on or after the fifth anniversary of the date of issuance, January 30, 2005, and must be redeemed in whole upon the eleventh anniversary

NOTE 14--PREFERRED STOCK (IN THOUSANDS) (CONTINUED) of the date of issuance for an amount per share equal to the Series B Liquidation Preference plus accrued and unpaid dividends.

Additionally, holders of Series B Preferred may convert their Series B Preferred into Class B Common Stock of the Company at the Series B Market Conversion Rate (defined below) if the Acquisition Subsidiary: (1) fails to make a redemption payment on the Series A Preferred or the Series B Preferred, (2) fails to pay dividends when due on either the Series A Preferred or the Series B Preferred, (3) takes actions requiring the consents of the holders of the Series A Preferred or the Series B Preferred without obtaining such consents or (4) issues additional shares of the Series A Preferred or Series B Preferred, or reissues shares of either, in violation of their terms. The Series B Preferred also automatically converts into Class B Common Stock of the Company at the Series B Market Conversion Rate upon the bankruptcy or insolvency of the Acquisition Subsidiary or any of its Significant Subsidiaries.

The Series B Market Conversion Rate ("Series B Market Conversion Rate") equals the quotient obtained by dividing : (1) the per share Series B Liquidation Preference by (2) the average trading price per share of the Company's Common Stock for the 30 trading days immediately preceding the date of the holder's conversion notice or the date on which the bankruptcy case commences, as applicable. The Market Conversion Rate is subject to customary adjustment under certain circumstances.

Holders of Series B Preferred will have voting rights analogous to those of the holders of the Series A Preferred. Shares of Series B Preferred are freely transferable. Shares of Series B Preferred reacquired in any manner will be retired and may not be reissued as shares of Series B Preferred.

#### SERIES C PREFERRED STOCK

A total of 40,000 shares of Series C Preferred of the Acquisition Subsidiary were outstanding at December 31, 1999, in connection with the VMS Acquisition (see Notes 1 and 2). Holders of the Series C Preferred are not entitled to preemptive rights. The Series C Preferred has an aggregate liquidation preference of \$2,000,000 or \$50 per share (the "Series C Liquidation Preference"). Each share of Series C Preferred accrues dividends at 11% per annum, payable in cash semi-annually in arrears. An escrow account in the amount of \$1,000,000, which is included in "Restricted Cash", has been established to cover future dividend payments. Upon liquidation, and after payment of amounts, if any, owed to all classes of capital stock ranked senior to the Series C Preferred, holders of shares of Series C Preferred will receive the Series C Liquidation Preference of such shares plus accrued and unpaid dividends. The Series C Preferred ranks senior to the Series B Preferred and the Class A Common Stock in right of payment of dividends. The Series C Preferred may be redeemed by the Acquisition Subsidiary, in whole or in part, on or after June 30, 2004, the fifth anniversary of the date of issuance, and must be redeemed in whole upon June 30, 2006, the seventh anniversary of the date of issuance, in each case for an amount per share equal to the Series C Liquidation Preference plus accrued and unpaid dividends.

Holders of Series C Preferred are not entitled to voting rights, except under certain circumstances. Without the affirmative vote or written consent of the holders of a majority of the outstanding shares of Series C Preferred, the Acquisition Subsidiary may not take certain specified actions that would

## NOTE 14--PREFERRED STOCK (IN THOUSANDS) (CONTINUED)

adversely affect the rights of the holders of the Series C Preferred. Shares of Series C Preferred reacquired in any manner will be retired and may not be reissued as shares of Series C Preferred.

#### PREFERRED STOCK OF THE COMPANY

In addition, the Company has authorized the issuance of 20 million shares of Preferred Stock, par value \$.01 of which none has been issued at December 31, 1999 and 1998.

#### NOTE 15--CLASS B COMMON STOCK

In the event that the Company obtains the consent of its shareholders to amend its charter by June 30, 2000 to issue Class B Common Stock, the Company will authorize and reserve for issuance shares of Class B Common Stock to be issued upon the conversion of the Series A Preferred or the Series B Preferred of the Acquisition Subsidiary.

The Class B Common Stock will rank (1) junior to any class or series of preferred stock of the Company and (2) PARI PASSU with the Class A Common Stock in right of payment of dividends and on liquidation. The Class B Common Stock will be nonvoting.

At any time that the beneficial ownership by Cendant, together with any affiliate of Cendant (Cendant and such affiliates, the "Cendant Affiliates"), of the Class A Common stock is less than 20% of the aggregate number of all of the outstanding shares of Class A Common Stock, the Cendant Affiliates shall have the right to convert shares of Class B Common Stock into Class A Common Stock on a share-for-share basis in an amount such that the ownership by the Cendant Affiliates of the Class A Common Stock does not exceed 20% of the aggregate number of all of the outstanding shares of Class A Common Stock after giving effect to such conversion.

The Cendant Affiliates shall have the right to convert the Class B Common Stock into shares of Class A Common Stock on a share-for-share basis upon the occurrence of (1) the bankruptcy or insolvency of the Company and (2) a Preferred Stock Change of Control, other than any Preferred Stock Change of Control that is caused solely by the sale by the Cendant Affiliates of its shares of Class A Common Stock or Class B Common Stock.

Upon the transfer, sale or disposition for value to any person other than the Cendant Affiliates, each share of Class B Common Stock shall be automatically exchanged for the Class A Common Stock on a share-for-share basis.

Other than upon conversion of the Series A Preferred or the Series B Preferred, no additional shares of Class B Common Stock may be issued. Shares of Class B Common Stock shall be freely transferable. Shares of Class B Common Stock reacquired in any manner shall be retired and may not be reissued as shares of Class B Common Stock.

In connection with the VMS Acquisition, the Company entered into a registration rights agreement pursuant to which Cendant and certain transferees of Class B Common Stock and Class A Common Stock converted from the Class B Common stock held by Cendant (the "Holders") will have the right to require the Company to register all or part of the Class A Common Stock owned by such Holders under the Securities Act of 1933 as amended (the "Securities Act") (an "Acquisition Demand Registration"). However, the Company may postpone giving effect to an Acquisition Demand Registration for a period of up to 30 days if the Company believes such registration might have a material adverse effect on any

NOTE 15--CLASS B COMMON STOCK (CONTINUED)

plan or proposal by the Company with respect to any financing, acquisition, recapitalization, reorganization or other material transaction or the Company is in possession of material non-public information that, if publicly disclosed, could result in a material disruption of a major corporate development or transaction then pending or in progress or in other material adverse consequences to the Company. In addition, the Holders have the right to participate in any registrations by the Company of Class A Common Stock (an "Acquisition Piggyback Registration"). The Holders will pay all out-of-pocket expenses incurred in connection with any Acquisition Registration, and the Company will pay all out-of-pocket expenses incurred in connection with any Acquisition Demand Piggyback Registration, except for underwriting discounts, commissions and expenses attributable to the shares of Class A Common Stock sold by such holders.

### NOTE 16--TREASURY STOCK

At December 31, 1999 and 1998, treasury stock is comprised of the following:

	1999		1998	
	TREASURY STOCK, NET (IN THOUSANDS)	TREASURY SHARES	TREASURY STOCK, NET (IN THOUSANDS)	TREASURY SHARES
Balance, beginning of year Common stock repurchased Treasury stock issued under the Company's	\$ 50,960 57,237	2,672,700 2,327,300	\$50,960	2,672,700
stock option plan, and other	(4,365)	(206,712)		
	\$103,832 ======	4,793,288	\$50,960 ======	2,672,700

On September 1, 1998, the Board of Directors authorized the Company to repurchase up to 1,500,000 shares of the outstanding common stock at market prices. On September 23, 1998, the Board of Directors authorized the Company to purchase up to 3,500,000 additional shares of outstanding common stock. Of the total treasury shares repurchased during the year ended December 31, 1999, 1,614,200 were repurchased from Cendant at an aggregate cost of \$40.8 million. No shares were repurchased from Cendant during 1998. As of December 31, 1999, the acquisition of these treasury shares reduced Cendant's ownership in the Company's common stock to approximately 18%. (See Notes 1, 2 and 24.)

### NOTE 17--RETIREMENT BENEFITS

The Company, through its subsidiary ARACS, sponsors non-contributory defined benefit plans covering certain employees hired prior to December 31, 1983 who were age 25 or above on January 1, 1985. ARACS also contributes to union sponsored pension plans.

Through ARACS, the Company sponsors two Voluntary Investment Savings Plans under a "qualified cash or deferred arrangement" under Section 401(k) of the Internal Revenue Code covering its union and non-union employees. For the years ended December 31, 1999, 1998 and 1997, the Company's cost of these plans was \$3.0 million, \$1.6 million and \$1.8 million, respectively.

Included in the non-union Investment Savings Plan, ARACS makes a defined contribution for full-time employees. The contributions were determined at 2% of each covered employee's compensation through December 31, 1998 and were increased to 3% of each covered employee's compensation with effect from January 1, 1999. Employer contributions for the years ended December 31, 1999, 1998 and 1997 amounted to \$5.0 million, \$2.3 million and \$2.1 million, respectively.

The vehicle rental defined benefit plan for its Salaried and Hourly Employees as of June 30, 1985, provides benefits based upon years of credited service, highest average compensation and social security benefits. Annual retirement benefits, at age 65, are equal to 1 1/2% of the participating employee's final average compensation (average compensation during the highest five consecutive years of employment in the ten years prior to retirement) less 1 1/2% of the Social Security benefits for each year of service up to a maximum of 35 years. In addition, the plan provides for reduced benefits before age 65 and for a joint and survivor annuity option. Effective January 1, 1999, the Company curtailed its defined benefit Retirement Plan for Employees as of June 30, 1985. The Company recognized a

AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE 17--RETIREMENT BENEFITS (CONTINUED) \$7,500,000 pre-tax gain as a result of the curtailment during the first quarter of fiscal year ending December 31, 1999.

The Company also sponsors several foreign pension plans. The most significant of these are the United Kingdom and Canadian defined benefit pension plans.

The status of the Company's defined benefit plans at December 31, 1999 and 1998, including the plans to its Salaried and Hourly Employees as of June 1985, the Bargaining Plan, the Non-Qualified

NOTE 17--RETIREMENT BENEFITS (CONTINUED) Defined Benefit Plan, the Motorent Plan (terminated on September 30, 1999) the United Kingdom Plan and the Canadian Defined Benefit Plan are as follows (in thousands):

	1999	1998
CHANGE IN BENEFIT OBLIGATION		
Benefit obligations at beginning of year Benefit obligations assumed from acquisitions	\$125,251 30,820	\$106,887
Service cost	1,588	2,809
Interest cost	6,611	6,922
Plan participants' contributions	562	182
Amendments	(19,395)	635
Actuarial (1oss)gain	(11,735)	11,014
Benefits paid	(15,819)	(2,798)
Foreign currency translation loss	(997)	(400)
Benefit obligations at end of year	116,886	125,251
CHANGE IN PLAN ASSETS		
Fair value of plan assets at beginning of year	101,449	89,816
Fair value of plan assets acquired from acquisitions	25,682	
Actual return on plan assets	8,107	9,060
Plan participants' contributions	562	182
Employer contributions	7,022	5,908
Benefits paid	(15,891)	(2,798)
Foreign currency translation loss	(614)	(719)
Fair value of plan assets at end of year	126,317	101,449
Funded status	9,431	(23,802)
Unrecognized net accrual gain (loss)	(6,003)	16,307
Unrecognized prior service cost	1,276	1,703
Unrecognized transition asset	(2,237)	(2,251)
Prepaid (accrued) benefit cost	\$ 2,467	\$ (8,043)
AMOUNTS RECOGNIZED IN THE STATEMENT OF FINANCIAL POSITION		
Prepaid benefit cost	\$ 7,320	\$ 1,752
Accrued benefit liability	(9,122)	(14,340)
Intangible asset	2,761	1,704
Accumulated other comprehensive income	1,508	2,841
Net amount recognized	е о 467	\$ (8,043)
Net amount recognized	\$ 2,467 ======	\$ (0,043) =======

The fair value of plan assets for funded plans with accumulated benefit obligations in excess of plan assets amounted to \$55.7 million as of December 31, 1999.

### NOTE 17--RETIREMENT BENEFITS (CONTINUED)

Net pension costs of the non-qualified defined benefit plans for the years ended December 31, 1999, 1998 and 1997, include the following components (in thousands):

1999	1998	1997
\$ 1,588	\$ 2,809	\$ 3,446
6,611	6,922	6,956
(8,664) 21	(7,786)	(6,804)
17	70	35
2,910 127	3,894	3,021
(122)	(123)	(132)
\$ 2,488	\$ 5,786	\$ 6,522
	\$ 1,588 6,611 (8,664) 21 17 2,910 127 (122)	\$ 1,588 \$ 2,809 6,611 6,922 (8,664) (7,786) 21 17 70 2,910 3,894 127 (122) (123)

At December 31, 1999 and 1998, the measurement of the projected benefit obligation was based upon the following assumptions weighted average interest rates:

	1999	1998
Discount rate	6.67%	6.00%
Compensation increase for continuing plans	3.85%	4.72%
Long-term return on plan assets	8.45%	8.77%

The U.S. plans' assets are invested in corporate bonds, U.S. government securities and common stock mutual funds. The Canadian plan's assets are invested in Canadian stocks, bonds, mutual funds, real estate and money market funds. The UK plan's assets are invested in equity securities, fixed interest securities and cash.

### NOTE 18--EARNINGS PER SHARE ("EPS")

Basic EPS for the years ended December 31, 1999, 1998 and 1997 was calculated using 31,330,536, 34,172,249 and 30,925,000 weighted-average shares outstanding. Diluted EPS for the years ended December 31, 1999, 1998 and 1997 was calculated as follows (in thousands, except share amounts):

	1999	1998	1997
DILUTED EPS Earnings available to common stockholders	\$    83,475	\$ 63,521	\$    27,473
Weighted average common shares outstanding Plus: Dilutive effect of the assumed exercise of stock	31,330,536	34,172,249	30,925,000
options	655,033	780,308	256,134
Adjusted weighted average shares outstanding	31,985,569	34,952,557	31,181,134
Diluted EPS	\$ 2.61	\$ 1.82	\$0.88

### NOTE 19--STOCK OPTION PLAN

On September 23, 1997, the Avis Group Holdings, Inc. 1997 Stock Option Plan (the "Stock Option Plan") was adopted by the Board of Directors under which 4,620,977 shares of Common Stock were reserved for issuance upon the exercise of options granted to officers, key employees, independent contractors and non-employee Directors of the Company and its designated subsidiaries. On September 23, 1997, 3,953,900 options were granted at \$17.00 per share, the fair market value of the Company's common stock on the date of grant. On May 21, 1998, at the Annual Meeting of Stockholders, the shareholders approved an amendment to the Company's Stock Option Plan, increasing the maximum number of shares authorized for issuance under the Stock Option Plan to 6,000,000. On November 8, 1999, the Board of Directors increased the maximum number of shares authorized for issuance under the Stock Option Plan to 7,500,000. At December 31, 1998 and 1998, approximately 6,933,613 and 4,443,100, respectively, options are outstanding under the Stock Option Plan. The primary purpose of the Stock Option Plan is to provide additional incentive to officers, key employees, independent contractors and non-employee directors of the Company and to strengthen their commitment to the Company and its subsidiaries.

Each non-employee director of the Company received an initial automatic grant of an option to purchase 50,000 shares of Common Stock under the Stock Option Plan. Subsequently elected non-employee directors will receive a like grant under the Stock Option Plan upon election or appointment to the Board of Directors.

The exercise price of each option under the Stock Option Plan may not be less than the fair market value of a share of Common Stock on the date the option is granted. Options held by an optionee will generally become exercisable as to 20% of the shares covered by such options on the first anniversary of the date of grant and with respect to an additional 20% of the shares covered by such options on each of the four succeeding anniversaries of the date of grant if the optionee continues to be employed or retained as an independent contractor by the Company, on each such date. All options held by an optionee will become fully exercisable (to the extent not already exercisable) if a "change of control transaction" (as defined in the Stock Option Plan) occurs. Shares of Common Stock acquired upon the exercise of the options may be subject to restrictions on transfer which will be set forth in the agreement evidencing the grant of the option. Unless otherwise determined by the Compensation Committee of the Board of Directors, all options granted under the Stock Option Plan, to the extent not exercised, expire on the earliest of (i) the tenth anniversary of the date of grant, (ii) two years following the optionee's termination of employment on account of death, retirement, disability or (iii) one year following the termination of optionee's employment for any other reason. Grants of options under the Stock Option Plan are subject to an annual per-participant maximum grant of shares of Common Stock.

Generally, the Board of Directors of the Company may amend or terminate the Stock Option Plan, provided that (i) no such amendment or termination may adversely affect the rights of any participant without the consent of such participant and (ii) to the extent required by any law, regulation or stock exchange rule, no amendment shall be effective without the approval of the Company's stockholders.

The Company makes no recognition of the options in the financial statements until they are exercised. The Company applies Accounting Principles Board Opinion No. 25, "ACCOUNTING FOR STOCK ISSUED TO EMPLOYEES" and related Interpretations in accounting for its plans and does not recognize compensation expense for its stock-based compensation plans. The Company has adopted only the

AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE 19--STOCK OPTION PLAN (CONTINUED) disclosure provisions of Statement of Financial Accounting Standard No. 123, "ACCOUNTING FOR STOCK-BASED COMPENSATION" ("SFAS 123").

The following is a summary of stock option activity for the years ended December 31, 1999 and 1998 and for the period September 23, 1997 through December 31, 1997:

	SHARES	
Granted September 23, 1997 (inception of the stock option plan) Forfeited	3,953,900 (78,200)	\$17.00 \$17.00
Outstanding at December 31, 1997 Granted Forfeited	3,875,700 1,452,000 (869,600)	\$17.00 \$23.47 \$19.32
Outstanding at December 31, 1998 Granted Exercised Forfeited	4,458,100 2,799,900 (198,187) (126,200)	\$18.65 \$25.41 \$17.00 \$19.92
Outstanding at December 31, 1999	6,933,613 ======	\$21.41 ======
Exercisable Options December 31, 1999	1,493,263 ======	\$17.87 ======

Pro forma disclosures are provided for the years ended December 31, 1999, 1998 and 1997 as if the Company adopted the cost recognition requirements under SFAS 123. The weighted average fair value of each option granted (estimated on the date of grant using the Black-Scholes option-pricing model) is \$12.95, \$11.73 and \$9.80 for 1999, 1998 and 1997, respectively, using the following assumptions:

	1999	1998	1997
Expected volatility	40.0%	40.0%	45.0%
Risk-free interest rate	6.0	6.0	5.7
Expected option life in years	6.5	6.5	7.5

The weighted-average remaining contractual life of the stock options is 7.7 years, 7.3 and 9.6 years at December 31, 1999, 1998 and 1997, respectively. Had compensation expense been recognized for the years ended December 31, 1999 and 1998 and for the period September 23, 1997 through December 31, 1997, grants for stock-based compensation plans in accordance with provisions of SFAS 123, the

NOTE 19--STOCK OPTION PLAN (CONTINUED)

Company would have recorded net income and earnings per share as follows (in thousands, except per share data):

	1999		1998		1997	
	AS REPORTED	PRO FORMA	AS REPORTED	PRO FORMA	AS REPORTED	PRO FORMA
Earnings applicable to common stockholders	\$83,475 ======	\$74,563 ======	\$63,521 ======	\$58,656 ======	\$27,473 ======	\$26,436
Basic earnings per share	\$ 2.66 ======	\$ 2.38	\$ 1.86	\$ 1.72	\$.89 ======	\$.85
Diluted earnings per share	\$ 2.61 ======	\$ 2.33 ======	\$ 1.82 =======	\$ 1.68 ======	\$.88 ======	\$.85 ======

### NOTE 20--LEASES, AIRPORT CONCESSION FEES AND COMMITMENTS

The Company is committed to make rental payments under noncancelable operating leases relating principally to vehicle rental facilities and equipment. Under certain leases, the Company is obligated to pay certain additional costs, such as property taxes, insurance and maintenance. Airport concession agreements usually require a guaranteed minimum amount plus contingent fees, which are generally based on a percentage of revenues.

Operating lease payments and net airport concession fees charged to expense for the years ended December 31, 1999, 1998 and 1997 are as follows (in thousands):

YEARS	ENDED	DECEMBER	31,

	1999	1998	1997
Minimum fees	\$176,780	\$147,034	\$122,015
Contingent fees	93,264	89,456	87,937
	270,044	236,490	209,952
Sublease rentals	(5,881)	(4,701)	(4,741)
	\$264,163	\$231,789	\$205,211
	=======	=======	=======

Future minimum rental commitments under noncancelable operating leases amounted to approximately \$725.1 million at December 31, 1999. The minimum rental payments due in each of the next five years ending December 31st, and thereafter, are as follows (in thousands):

2000	\$138,180
2001	116,921
2002	96,665
2003	
2004	52,603
Thereafter	251,384

At December 31, 1999, future minimum rental commitments include \$70.6 million due to a subsidiary of Cendant, related to the Company's corporate headquarters and Virginia Beach processing facility.

AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

NOTE 20--LEASES, AIRPORT CONCESSION FEES AND COMMITMENTS (CONTINUED) In addition to the Company's lease commitments, the Company has outstanding purchase commitments of approximately \$2.1 billion at December 31, 1999, which relate principally to vehicle purchases.

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS

In connection with the VMS Acquisition and as part of the financing thereof, Avis Group Holdings, Inc. (the "Parent") issued and sold the Senior Subordinated Notes (see Note 10) in a transaction exempt from registration under the Securities Act. These securities were subsequently registered on September 24, 1999. The Senior Subordinated Notes are general unsecured obligations of the Parent, subordinated in right of payment to all existing and future senior indebtedness of the Company, and guaranteed by certain of the Parent's domestic subsidiaries. Accordingly, the following condensed consolidating financial information presents the condensed consolidating financial statements as of December 31, 1999 and 1998 and for the years ended December 31, 1999, 1998 and 1997, respectively, of: (a) the Parent; (b) the guarantor subsidiaries; (c) the non-guarantor subsidiaries; (d) elimination entries necessary to consolidate Parent with guarantor and non-guarantor subsidiaries; and (e) the Company on a consolidated basis (in thousands).

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

Investments in subsidiaries are accounted for using the equity method for purposes of the consolidating presentation. The principle elimination entries eliminate investments in subsidiaries and intercompany balances and transactions. Separate financial statements and other disclosures with respect to the subsidiary guarantors have not been made because management believes that such information is not material to holders of the Senior Subordinated Notes.

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1999 (IN THOUSANDS) ------

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	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
Revenue		\$2,329,525	\$1,003,202		\$3,332,727
Casta and avpanage					
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges,		843,787	113,483		957,270
net		604,767	569,742		1,174,509
Selling, general and administrative		486, 295	95,761		582,056
Interest, net	\$85,797	186,746	109,760		382,303
Minority interest			5,890		5,890
Non-vehicle depreciation and amortization Amortization of cost in excess of net		16,586	18,014		34,600
assets acquired		26,969	3,213		30,182
	85,797	2,165,150	915,863		3,166,810
For the international of the bridden in	(85,797)	164,375	87,339	¢(011 700)	165,917
Equity in earnings of subsidiaries	144,878	69,842		\$(214,720)	
Income before provision for income taxes	59,081	234,217	87,339	(214,720)	165,917
Provision (benefit) for income taxes	(33,504)	89,339	17,497	(217,120)	73,332
	(00,004)				
Net income	\$92,585	\$ 144,878	\$ 69,842	\$(214,720)	\$ 92,585
	=======	=========	==========	=========	==========

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

### CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1998

(IN THOUSANDS)

	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
Revenue		\$2,061,967	\$235,615		\$2,297,582
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges,		826,370	101,560		927,930
net		531,830	61,234		593,064
Selling, general and administrative		402,917	33,358		436,275
Interest, net	\$ 13,836	174,016	4,228		192,080
Non-vehicle depreciation and amortization Amortization of cost in excess of net		21,848	2,303		24,151
assets acquired		11,702	152		11,854
	13,836	1,968,683	202,835		2 105 254
	13,030	1,900,003	202,035		2,185,354
Equity in earnings of subsidiaries	(13,836) 72,514	93,284 23,700	32,780	\$(96,214)	112,228
Income before provision for income taxes Provision (benefit) for income taxes	58,678 (4,843)	116,984 44,470	32,780 9,080	(96,214)	112,228 48,707
Net income	 Ф со Бол	т	+	+ ( 0 C 0 1 4 )	 Ф со гол
Net income	\$ 63,521 ======	\$ 72,514 ========	\$ 23,700 =======	\$(96,214) =======	\$ 63,521

### CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1997 (IN THOUSANDS)

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	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
Revenue		\$1,804,477	\$241,677		\$2,046,154
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges,		744,355	109,412		853,767
net		459,963	65,180		525,143
Selling, general and administrative	\$ 8,073	370,635	34,583		413,291
Interest, net Non-vehicle depreciation and	5,765	169,983	4,860		180,608
amortization Amortization of cost in excess of net		13,818	2,344		16,162
assets acquired		6,728	132		6,860
	13,838	1,765,482	216,511		1,995,831
	(13,838)	38,995	25 166		50,323
Equity in earnings of subsidiaries		16,203	207200	\$(52,671)	00,020
Income before provision for income taxes	22,630	55,198	25,166	(52,671)	50,323
Provision (benefit) for income taxes	(4,843)	18,730	8,963		22,850
Net income	\$ 27,473	\$ 36,468	\$ 16,203	\$(52,671)	\$ 27,473
	=======	==========	========	========	=========

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

	CONDENSED CONSOLIDATING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 1999 (IN THOUSANDS)						
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED		
ASSETS Cash and cash equivalents Cash held on deposit with financial	\$ 54	\$ 42,184	\$ 29,459		\$ 71,697		
institution Restricted cash Accounts receivable, net Finance lease receivables	(9)	210,962	93,530 253,080 904,787 871,034		93,530 253,080 1,115,740 871,034		
Prepaid expenses Vehicles, net-rental Vehicles, net-leasing Property and equipment, net		41,282 (75,581) 55,704 161,651	23,034 3,442,943 3,078,305 36,176		64,316 3,367,362 3,134,009 197,827		
Investment in subsidiaries Other assets Cost in excess of net assets acquired, net	2,121,275 1,000	1,272,000 78,863 1,595,529	35,410 198,861	\$(3,393,275)	115,273 1,794,390		
Total assets		\$3,382,594 =======	\$8,966,619 ========	\$(3,393,275) ========	\$11,078,258 =========		
LIABILITIES, PREFERRED STOCK AND COMMON STOCKHOLDERS' EQUITY							
Accounts payable Accrued liabilities Due (from) to affiliates Current income tax liabilities Deferred income tax liabilities, net Public liability, property damage and	<pre>\$ 16,774 (84,266) (42,982)</pre>	\$ 273,102 366,602 (119,494) 17,910 144,893	\$ 315,275 (13,923) 263,156 316 79,345		\$ 588,377 369,453 59,396 18,226 181,256		
other insurance liabilities, net Debt Minority interest (preferred membership	1,562,000	206,111 10,305	53,645 6,897,500		259,756 8,469,805		
interest) Preferred stock Common stockholders' equity	670,794	371,000 2,112,165	99,305 1,272,000	\$(3,393,275)	99,305 371,000 661,684		
Total liabilities, preferred stock and common stockholders' equity	\$2,122,320 ======	\$3,382,594 ======	\$8,966,619 =======	\$(3,393,275) =======	\$11,078,258 =======		

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

# CONDENSED CONSOLIDATING STATEMENT OF FINANCIAL POSITION DECEMBER 31, 1998 (IN THOUSANDS)

			(111 111000) (110	5)	
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
ASSETS Cash and cash equivalents Restricted cash Accounts receivable, net Prepaid expenses Vehicles, net-rental Property and equipment, net Investment in subsidiaries Other assets	\$ 11 533,274	\$ 9,776 2,000 136,112 34,666 (73,213) 129,090 422,146 38,127	\$ 19,964 131,284 224,462 7,417 3,238,029 15,955 2,463	\$(955,420)	\$ 29,751 133,284 360,574 42,083 3,164,816 145,045 40,590
Deferred income tax assets Cost in excess of net assets acquired,	9,686	107,973	,		117,659
net		460,441	2,819		463,260
Total assets	\$542,971 =======	\$1,267,118	\$3,642,393 ========	\$(955,420) =======	\$4,497,062
LIABILITIES AND STOCKHOLDERS' EQUITY Accounts payable Accrued liabilities Due (from) to affiliates, net Current income tax liabilities Deferred income tax liabilities, net Public liability, property damage and other insurance liabilities, net		<pre>\$ 112,220 277,018 112,605 19,413 210,811 1 777</pre>	\$ 86,261 48,217 (9,700) 3,632 28,504 50,398		\$ 198,481 326,204 22,293 23,045 28,504 261,209
Debt Stockholders' equity	622,614	1,777 533,274	3,012,935 422,146	\$(955,420)	3,014,712 622,614
Total liabilities and stockholders' equity		\$1,267,118	\$3,642,393	\$(955,420)	\$4,497,062
cquity	=======	==========	==========	\$(955,420) =======	==========

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

		FOR THE Y	CONDENSED TING STATEMENT ( EAR ENDED DECEMI (IN THOUSANDS	BER 31, 1999 )	
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net incomeAdjustments to reconcile net income to net cash (used	,	\$ 144,878	\$ 69,842	\$(214,720)	\$ 92,585
in) provided by operating activities:	(151,326)	686,838	469,846		1,005,358
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	(58,741)	831,716	539,688	(214,720)	1,097,943
CASH FLOWS FROM INVESTING ACTIVITIES: Payments for vehicle additions Vehicle deletions Increase in finance lease receivables Payments for additions to property and equipment Retirements of property and equipment Investment in subsidiaries Payment for purchase of restal car framebics		87,291 (465,991) (117,407) (38,798) (20,478) (69,840)	(5,692,785) 4,671,212 94,744 (9,442) 14,059	211,081	(5,605,494) 4,205,221 (22,663) (48,240) (6,419)
Payment for purchase of rental car franchise licensees, net of cash acquired		(44,934)	(258)		(45,192)
Payment for purchase of PHH Holdings, net of cash acquired	(1,325,781)				(1,325,781)
Proceeds from sale and leaseback of UK office building			32,156		32,156
NET CASH USED IN INVESTING ACTIVITIES	(1,467,022)	(670,157)	(890,314)	211,081	(2,816,412)
CASH FLOWS FROM FINANCING ACTIVITIES: Purchases of treasury stock Net increase in (repayment of) debt Payments for debt issuance costs Increase in minority interest (preferred membership interest) Cash dividends		(117,759) (16,453) 5,926	368,767 (11,403) 99,305 (5,926)		(53,868) 1,813,008 (6,543) 99,305
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES		(128,286)	450,743		1,851,902
Effect of exchange rate changes on cash	(3,639)	(865)	2,908	3,639	2,043
Net increase in cash and cash equivalents and cash held on deposit with financial institutions Cash and cash equivalents and cash held on deposit with financial institutions at beginning of	43	32,408	103,025		135,476
year	11	9,776	19,964		29,751
CASH AND CASH EQUIVALENTS AND CASH HELD ON DEPOSIT WITH FINANCIAL INSTITUTIONS AT END OF YEAR	\$	\$ 42,184 ========	\$ 122,989	\$ =========	\$ 165,227
Supplemental disclosure of cash flow information: Cash paid during the year for: Interest					\$ 370,247
Income taxes					======= \$ 28,877
					========
BUSINESSES ACQUIRED: Fair value of assets acquired, net of cash acquired Liabilities assumed					\$ 6,004,777 4,271,804
Net assets acquired Less issuance of Series A and Series C Preferred					1,732,973
Stock					362,000
NET CASH PAID FOR ACQUISITIONS					\$ 1,370,973 =======

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 1998 (IN THOUSANDS)

			(IN THOUSANDS	)	
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net cash (used in) provided by operating activities:	\$ 63,521 (101,241)	\$ 72,514 593,335	\$    23,700 96,973	\$ (96,214)	\$ 63,521 589,067
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	(37,720)	665,849	120,673	(96,214)	652,588
CASH FLOWS FORM INVESTING ACTIVITIES: Payments for vehicle additions	(72,514)	49,363 (218,228) (39,691) 4,965 (131,677) (227,213)	(4,352,411) 3,828,949 (3,242) 638 (9,969)	204,191	(4, 303, 048) 3, 610, 721 (42, 933) 5, 603 (237, 182)
NET CASH USED IN INVESTING ACTIVITIES	(72,514)	(562,481)	(536,035)	204,191	(966,839)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from pubic offerings net Purchases of treasury stock Net (decrease) increase in debt Payments for debt issuance costs Capital contribution in Argentina Investment in AESOP Leasing LP Cash dividends	161,194 (50,960)	(116,137) (4,654)	309,994 1,000 110,000 (3,023)	(1,000) (110,000) 3,023	161,194 (50,960) 193,857 (4,654)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	110,234	(120,791)	417,971	(107,977)	299,437
Effect of exchange rate changes on cash			(334)		(334)
Net (decrease) increase in cash and cash equivalents Cash and cash equivalents at beginning of year	11	(17,423) 27,199	2,275 17,689		(15,148) 44,899
CASH AND CASH EQUIVALENTS AT END OF YEAR		\$    9,776	\$ 19,964	\$	\$    29,751
Supplemental disclosure of cash flow information: Cash paid during the year for: Interest Income taxes					\$ 209,977 ======= \$ 13,338
BUSINESSES ACQUIRED: Fair value of assets acquired, net of cash acquired Liabilities assumed					\$ 244,501 7,319
NET CASH PAID FOR ACQUISITIONS					\$   237,182

### NOTE 21--GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

### CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 1997 (IN THOUSANDS)

NON- GUARANTOR GUARANTOR PARENT SUBSIDIARIES SUBSIDIARIES ELIMIN	AVIS GROUP HOLDINGS, INC.
	NATIONS CONSOLIDATED
Adjustments to reconcile net income to net cash (used	2,671) \$ 27,473
in) provided by operating activities: (350,310) 909,073 (170,637)	388,126
	2,671) 415,599
CASH FLOWS FROM INVESTING ACTIVITIES:Payments for vehicle additions(73,731)(4,167,078)Vehicle deletions(287,267)3,669,444Payments for additions to property and equipment(19,588)(5,145)Retirements of property and equipment3,814157Investment in subsidiaries(36,468)(207,603)244Payment for purchase of rental car franchise244	(4,240,809) 3,382,177 (24,733) 3,971
licensees, net of cash acquired	(199,381)
NET CASH USED IN INVESTING ACTIVITIES	4,071 (1,078,775)
CASH FLOWS FROM FINANCING ACTIVITIES:         Proceeds from public offerings, net	359,316 349,288 (29,302) 1,400)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES 359,316 (145,533) 656,919 (191	1,400) 679,302
Effect of exchange rate changes on cash	(945)
Net increase (decrease) in cash and cash	45 404
equivalents       11       16,252       (1,082)         Cash and cash equivalents at beginning of year       10,947       18,771	15,181 29,718
CASH AND CASH EQUIVALENTS AT END OF YEAR \$ 11 \$ 27,199 \$ 17,689 \$	\$ 44,899
Supplemental disclosure of cash flow information: Cash paid during the year for: Interest	\$ 189,086
Income taxes	======================================
BUSINESSES ACQUIRED: Fair value of assets acquired, net of cash acquired Liabilities assumed	========== \$ 519,650 320,269
NET CASH PAID FOR ACQUISITIONS	\$ 199,381 ========

### NOTE 22--SEGMENT INFORMATION

Prior to the purchase of VMS on June 30, 1999 (see Note 2), the Company operated in one industry segment; the rental car business. As of July 1, 1999, the Company began operating in two business segments as follows:

Vehicle rental...... The Company rents vehicles to business and leisure customers

Vehicle leasing and other fee based services...... The Company leases vehicles to customers under closed-end and open-end leases. Fee based services include fuel and maintenance cards, accident management and various other vehicle services which enable customers to effectively manage costs and enhance productivity

Prior to the purchase of VMS on June 30, 1999, the Company operated in four geographic areas: the United States, Australia/New Zealand, Canada and Other Foreign Operations. As a result of the VMS acquisition, the Company added an additional geographic area; the United Kingdom. Revenue generated from each of the Company's business segments is recorded in the country in which rental, vehicle leasing and other fee based services are provided. The accounting policies of each segment and geographic area are the same as those described in the summary of significant accounting policies (see Note 1). EBITDA represents net income, plus non-vehicle interest expense (acquisition interest), non-vehicle depreciation and amortization, and income taxes. Corporate represents primarily acquisition related interest, amortization of net assets acquired and amortization of deferred financing fees related to the VMS acquisition. The years ended December 31, 1999, 1998 and 1997, are summarized as follows (in thousands):

### NOTE 22--SEGMENT INFORMATION (CONTINUED) BUSINESS SEGMENTS

	Y	YEAR ENDED DEG	CEMBER 31, 199	YEARS ENDED DECEMBER 31,		
		VEHICLE LEASING AND OTHER			1998	1997
	VEHICLE RENTAL	FEE BASED SERVICES	CORPORATE	CONSOLIDATED	VEHICLE RENTAL	VEHICLE RENTAL
Revenue	\$2,500,746 ======	\$ 831,981 =======		\$ 3,332,727 ========	\$2,297,582 ======	\$2,046,154 =======
Interest expense, net	<pre>====================================</pre>	\$	\$ 71,961	s 382,303	<pre>====================================</pre>	\$ 180,608
	=========	=========	=======	=======	=========	=======
EBITDA	\$ 201,648	\$   99,961	\$ 1,051 =======	\$   302,660	\$ 148,233	\$    73,345
Non-vehicle depreciation and						
amortization	\$ 39,190	\$ 11,141 =======	\$ 14,451	\$ 64,782	\$  36,005	\$ 23,022
Income (loss) before provision for income	=======					=======
taxes	\$ 162,458	\$    88,820	\$ (85,361) =======	\$ 165,917	\$ 112,228 =======	\$   50,323
Income tax expense	\$   50,536	\$ 22,367	\$     429 ======	\$     73,332	\$ 48,707	\$ 22,850
Finance lease						
receivables		\$ 871,034		\$   871,034		
Vehicles, net	\$3,367,362 ======	\$3,134,009		\$ 6,501,371	\$3,164,816 =======	\$3,018,856 =======
Debt and minority interest (preferred membership						
interest)	\$3,393,422	\$3,613,688	\$1,562,000 ======	\$ 8,569,110	\$3,014,712	\$2,826,422
Total assets	\$4,885,928	\$6,107,019	\$85,311 =======	\$11,078,258	\$4,497,062	\$4,274,657
Capital expenditures for vehicles and property and						
equipment	\$4,814,597 ======	\$ 839,137 =======		\$ 5,653,734 ======	\$4,345,981 ======	\$4,265,542 ======

## NOTE 22--SEGMENT INFORMATION (CONTINUED) GEOGRAPHIC AREAS

	YEAR ENDED DECEMBER 31, 1999					
	UNITED STATES	UNITED KINGDOM	AUSTRALIA/ NEW ZEALAND	CANADA	OTHER FOREIGN OPERATIONS	CONSOLIDATED
Revenue	\$2,910,712	\$ 130,298	\$124,263	\$127,619 ======	\$39,835 ======	\$ 3,332,727
Interest expense, net	\$ 342,320	\$ 27,343	\$     655 =======	\$ 8,778	\$ 3,207	\$ 382,303
EBITDA	\$ 219,333	\$ 46,927	\$ 25,450	\$ 18,670	\$(7,720)	\$ 302,660
Non-vehicle depreciation and amortization	\$ 43,465	\$ 17,805	\$ 1,303	\$ 1,528	\$ 681	\$ 64,782
Income (loss) before provision for income taxes	======= \$ 104,170	============ \$    29,122	====== \$ 24,147	\$ 17,142	====== \$(8,664)	============ \$ 165,917
Income tax expense	======================================	====== \$    4,259 =======	======= \$ 5,652 =======	======= \$ 4,939 =======	====== \$ 1,258 =======	======== \$    73,332 =========
Finance lease receivables	\$ 129,188	\$ 725,740		\$ 16,106		\$ 871,034
Vehicles, net	\$5,937,503	\$ 168,476	\$ 75,238	\$224,704	\$95,450	\$ 6,501,371
Debt and minority interest (preferred membership						
interest)	\$7,545,835 =======	\$ 850,443	\$ 5,433 ======	\$148,022 =======	\$19,377 ======	\$ 8,569,110 ======
Total assets	\$9,159,879	\$1,416,598	\$107,341	\$317,298	\$77,142	\$11,078,258
Capital expenditures for vehicles and property and equipment	\$5,040,195	\$ 42,668	\$ 88,429 =======	\$436,065 =======	\$46,377 =======	\$ 5,653,734 ======

### NOTE 22--SEGMENT INFORMATION (CONTINUED) GEOGRAPHIC AREAS

	YEAR ENDED DECEMBER 31, 1998						
	AUSTRALIA/ UNITED NEW STATES ZEALAND CA		CANADA	OTHER FOREIGN OPERATIONS	CONSOLIDATED		
Revenue	\$2,061,967	\$115,790 =======	\$ 92,402	\$27,423	\$2,297,582		
Interest expense, net	\$ 184,869	\$     633	\$ 5,587	\$ 991 =======	\$ 192,080		
EBITDA	\$ 121,803	\$ 20,118	\$ 5,984	\$    328	\$ 148,233		
Non-vehicle depreciation and amortization		\$ 1,210 =======	\$     909 =======	====== \$ 700 =======	\$36,005		
Income (loss) before provision for income taxes	\$    88,617	\$ 18,908 ======	\$   5,075	\$ (372) =======	\$ 112,228		
Income tax expense	\$ 38,395	\$ 5,925	\$ 3,641	\$    746	\$ 48,707		
Vehicles, net	\$2,942,760	\$ 72,609	\$118,078	\$31,369	\$3,164,816		
Debt	\$2,930,154	\$ 15,881	\$ 56,977	\$11,700	\$3,014,712		
Total assets	\$4,192,961	\$ 98,361	\$148,230	\$57,510	\$4,497,062		
Capital expenditures for vehicles and property and equipment	\$3,988,072	\$ 87,310	\$244,891	====== \$25,708 =======	\$4,345,981		

	YEAR ENDED DECEMBER 31, 1997						
	UNITED STATES	AUSTRALIA/ NEW ZEALAND	CANADA	OTHER FOREIGN OPERATIONS	CONSOLIDATED		
Revenue	\$1,801,278	\$132,309 =======	\$ 85,021 =======	\$27,546	\$2,046,154		
Interest expense, net	\$ 173,269	\$ 1,192	\$ 5,343	\$    804 =======	\$ 180,608		
EBITDA	\$ 37,331	\$ 25,551	\$ 8,150	\$ 2,313	\$73,345		
Non-vehicle depreciation and amortization	\$  20,186	\$ 1,457	\$    931 =======	\$    448 ======	\$ 23,022		
Income before provision for income taxes	\$ 16,601	\$ 24,094	\$ 7,219	\$ 2,409 ======	\$    50,323		
Income tax expense	\$ 11,957	\$ 6,088	\$ 3,902	\$    903 ======	\$ 22,850		
Vehicles, net	\$2,821,297	\$ 67,818	\$100,985	\$28,756	\$3,018,856		
Debt	\$2,744,714	\$ 19,637	\$ 50,741	\$11,330	\$2,826,422		
Total assets	\$3,988,117	\$ 99,001	\$133,178	\$54,361	\$4,274,657		
Capital expenditures for vehicles and property and equipment	\$3,915,299	\$ 85,748	\$239,276	====== \$25,219 =======	\$4,265,542		

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### AVIS GROUP HOLDINGS, INC. (FORMERLY AVIS RENT A CAR, INC.)

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

### NOTE 23--SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

	QUARTERS ENDED (IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)						
	MARCH 31,	JUNE 30,	SEPTEMBER 30,	DECEMBER 31,			
	1999	1999	1999	1999			
Revenue	\$ 566,917	\$ 637,457	\$1,122,818	\$1,005,535			
Cost and expenses	540,087	589,913	1,051,044	985,766			
Income before provision for income taxes	26,830	47,544	71,774	19,769			
Provision for income taxes	11,644	20,262	32,399	9,027			
Net income Preferred dividends	15,186	27,282	39,375 4,555	10,742 4,555			
Earnings applicable to common stockholders	\$ 15,186	\$    27,282 =======	\$ 34,820	\$6,187 =======			
Earnings per share:	\$.48	\$.87	\$ 1.12	\$.20			
Basic	======	=======	=======	======			
Diluted	\$.47	\$.85	\$ 1.10	\$.20			
Shares of common stock used in computing	======	======	======	======			
earnings per share:Basic	31,873,031	31,188,977	31,129,164	31,130,973			
Diluted	=======	=======	========	=======			
	32,517,570	32,237,810	31,760,213	31,426,681			
	=======	=======	========	=======			

QUARTERS ENDED (IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

	,	,		,
	MARCH 31, 1998	JUNE 30, 1998	SEPTEMBER 30, 1998	DECEMBER 31, 1998
Revenue Cost and expenses	\$511,390 498,161	\$575,280 535,370	\$652,385 599,679	\$558,527 552,144
Income before provision for income taxes Provision for income taxes	13,229 5,821	39,910 17,560	52,706 22,568	6, 383 2, 758
Net income	\$ 7,408	\$ 22,350	\$ 30,138	\$ 3,625
Earnings per share: Basic	\$.24	\$.62	\$.85	\$.11
	\$.23 ======	\$.61 ======	\$.83 =======	\$.11 ======
Shares of Common Stock used in computing earnings per share: Basic	31 425 000	35,925,000	35,608,000	33,690,798
Diluted	32,561,483	36,730,233	36,180,000	34,068,603

### NOTE 24--RELATED PARTY TRANSACTIONS

The Company and Avis Europe, plc cooperate jointly in marketing and promotional activities, the exchange of reservations, the honoring of charge cards and vouchers, and the transfer of the related billings. Two members of the Company's board of directors are executive officers of Cendant and one of these two Cendant executive officers also serves on the board of Avis Europe Limited, the parent company of Avis Europe, plc.

The Company is affiliated with Cendant, which at January 1, 2000, owned approximately 18% of the common stockholders' equity of the Company, excluding potential conversion of Preferred Stock (see Notes 14 and 16). For the years ended December 31, 1999, 1998 and 1997, the Company earned vehicle rental revenues of approximately \$63.6 million \$62.1 million and \$2.2 million, respectively, from Cendant and its subsidiary companies, of which approximately \$1.1 million and \$745 thousand was outstanding and is included in accounts receivable on the accompanying consolidated statements of financial position at December 31, 1999 and 1998, respectively. The Company purchased approximately \$106.4 million, \$90.4 million and \$90.1 million in 1999, 1998 and 1997, respectively, of goods and services from these affiliated companies.

### NOTE 25--LITIGATION

From time to time, the Company is subject to routine litigation incidental to its business. The Company maintains insurance policies that cover most of the actions brought against the Company. The Company is not currently involved in any legal proceeding which it believes would have a material adverse effect upon its financial position or results of operations.

### AVIS GROUP HOLDINGS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (IN THOUSANDS, EXCEPT PER SHARE DATA) (UNAUDITED)

	THREE MON SEPTEMBE		SEPTEM	NINE MONTHS ENDED SEPTEMBER 30,			
	2000	1999	2000	1999			
Revenue: Vehicle rental Vehicle leasing and other fee based	\$ 733,694 396,581	\$ 709,555 413,263	\$1,989,167 1,250,609	\$1,913,929 413,263			
	1,130,275	1,122,818	3,239,776	2,327,192			
Costs and expenses:							
Direct operating, net	259,573	263,123	715,581	724,843			
Vehicle depreciation and lease charges, net .	446,464	442,458	1,273,966	760,929			
Selling, general and administrative	171,478	177,119	537,753	408,301			
Interest, net	146,776	145,348	452,770	245,273			
Non-vehicle depreciation and amortization Amortization of cost in excess of	10,873	11,019	37,332	23,370			
net assets acquired	10,203	11,977	33,797	18,328			
		1,051,044	3,051,199	2,181,044			
Income before provision for income taxes Provision for income taxes	84,908 36,511	71,774 32,399	188,577 83,162	146,148 64,305			
Net income Preferred stock dividend	48,397 4,783	39,375 4,555	105,415 14,118	81,843 4,555			
Earnings applicable to common stockholders	\$   43,614	\$    34,820	\$ 91,297	\$77,288			
Earnings per share:							
Basic	\$ 1.40	\$ 1.12 ======	\$    2.93 =======	\$    2.46			
Diluted	\$ 1.36 ======	\$ 1.10 ======	\$    2.89 ======	\$    2.40 ======			

See notes to the condensed consolidated financial statements.

### AVIS GROUP HOLDINGS, INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (IN THOUSANDS)

	SEPTEMBER 30, 2000	DECEMBER 31, 1999
	(UNAUDITED)	
ASSETS		
Cash and cash equivalents	\$ 57,911	\$ 71,697
Cash held on deposit with financial institution .	48,046	93,530
Restricted cash	235,799	253,080
Accounts receivable, net	884,087	1,115,740
Prepaid expenses	66,550	64,316
Finance lease receivables	177,379	871,034
Vehicles, net-rental	4,009,732	3,367,362
Vehicles, net-leasing	3,013,687	3,134,009
Property and equipment, net	188,307	197,827
Investment in PHH/Arval joint venture	181,204	445 070
Other assets	108,633	115,273
Cost in excess of net assets acquired, net	1,299,124	1,794,390
Total assets	\$ 10,270,459 =======	\$ 11,078,258 =======
LIABILITIES, PREFERRED STOCK AND COMMON STOCKHOLDERS' EQUITY		
Accounts payable	\$ 550,179	\$ 588,377
Accrued liabilities	378,077	369,453
Due to affiliates, net	32,718	59,396
Current income tax liabilities	25,807	18,226
Deferred income tax liabilities, net Public liability, property damage and	444,984	181,256
other insurance liabilities, net	256,435	259,756
Vehicle debt	6,854,158	6,969,805
Acquisition debt	500,000	1,500,000
Minority interest (preferred membership interest)	99,305	99,305
Total liabilities	9,141,663	10,045,574
Commitments and contingencies		
Preferred Stock of a subsidiary:		
Class A Preferred stock	360,000	360,000
Class B Preferred stock	22,953	9,000
Class C Preferred stock	2,000	2,000
Total preferred stock of a subsidiary	384,953	371,000
···· . · · · · · · · · · · · · · · · ·		
Common stockholders' equity:		
Class A Common stock	359	359
Additional paid-in capital	593,151	593,106
Retained earnings	266,987	175,690
Accumulated other comprehensive loss	(13,157)	(3,639)
Treasury stock	(103,497)	(103,832)
Total common stockholders' equity	743,843	661,684
Total liabilities, preferred stock and common		
stockholders' equity	\$ 10,270,459 =======	\$ 11,078,258 =======

See notes to the condensed consolidated financial statements.

### AVIS GROUP HOLDINGS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS) (UNAUDITED)

		BER 30,
	2000	1999
CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$ 105,415	\$ 81,843
Adjustments to reconcile net income to net cash provided by operating activities	,	,
Net cash provided by operating activities	1,260,561 1,365,976	663,466
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payments for vehicle additions	(5,692,115)	(3,650,923)
Vehicle deletions	3,677,112	2,669,166
Increase in finance lease receivables Payments for property and equipment	(50,631) (41,011)	(85,569) (35,022)
Retirements of property and equipment Proceeds from the sale of 80% of PHH Europe, net of	9,378	3,742
cash disposed of \$104,765	695,684	
Settlement of PHH Europe intercompany accounts Dividend from the PHH/Arval Joint Venture	225,819 32,426	
Payments for purchase of rental car franchise licensees,	32,420	<i></i>
net of cash acquired of \$14,208 in 1999 Payment for purchase of PHH Holdings, net of		(45,192)
cash acquired of \$170,568 in 1999		(1,348,530)
Net cash used in investing activities	(1,143,338)	(2,492,328)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Changes in debt: Proceeds	2,442,104	2,538,000
Repayment of acquisition and other debt from the proceeds	(1 054 407)	
of the sale of 80% of PHH Europe Repayments	(1,054,437) (1,652,067)	(479,452)
Net (decrease) increase in debt	(264,400)	
Payments for debt issuance costs	(17,280)	(1,640)
Purchases of treasury stockOther	162	(57,237) 3,349
Net cash (used in) provided by financing activities		
	(281,518)	
Effect of exchange rate changes on cash	(390)	2,612
Net (decrease) increase in cash and cash equivalents Cash and cash equivalents and cash held on deposit with	(59,270)	
financial institution at beginning of period	165,227	29,751
Cash and cash equivalents and cash held on deposit with	<b>*</b> 405 057	<b>•</b> • • • • • • • • • • • • • • • • • •
financial institution at end of period	\$ 105,957 ======	\$  206,521 =======
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Cash interest paid	\$ 431,369 =======	\$ 173,600 =======
Cash income taxes paid	\$ 30,499	\$ 14,835
Business disposed in August 2000:		
Assets disposed	\$ 1,731,488	
Liabilities disposed	1,035,804	
Proceeds received from the sale of 80% of PHH Europe, net of cash disposed of \$104,765	\$ 695,684	
Businesses acquired in 1999:		
Fair value of assets acquired, net of cash acquired		
of \$184,776 Liabilities assumed		\$ 6,127,678 4,371,956
Net assets acquired		1,755,722
Less: issuance of Series A and Series C Preferred Stocks		(362,000)
Net cash paid for acquisitions		\$ 1,393,722 =======

### NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements include Avis Group Holdings, Inc. and its subsidiaries (the "Company" or "Avis Group."). These consolidated financial statements reflect, in the opinion of management, all material adjustments (which include normal recurring adjustments only) necessary to fairly state the financial position, the results of operations and cash flows for the periods presented. The consolidated statements of financial position include all of the assets and liabilities of the Company, including the Company's vehicle lease and vehicle management businesses in the United States and Canada ("PHH North America"), and in Europe ("PHH Europe") through August 9, 2000 (see Note 6), and of Wright Express LLC (collectively "VMS") which were acquired on June 30, 1999. The consolidated statements of financial position also include all of the assets and liabilities of Rent A Car Incorporated ("Rent-A-Car, Inc.") and Motorent, Inc. ("Motorent"), rental car franchisees which were purchased on March 19, 1999 and June 30, 1999, respectively. The consolidated statements of operations include the results of these operations, subsequent to their dates of acquisition. Operating results for interim periods are not indicative of the results that can be expected for a full year. These consolidated financial statements should be read in conjunction with the Company's audited annual consolidated financial statements and notes thereto, included in the Company's annual report on Form 10-K for the year ended December 31, 1999, and the current report on Form 8-K, dated August 24, 2000, filed with the Securities and Exchange Commission. Certain amounts in the prior period have been reclassified to conform to current period presentation. All amounts are in thousands except share data.

### NOTE 2 - CASH HELD ON DEPOSIT WITH FINANCIAL INSTITUTION

Cash held on deposit with financial institution represents lease payments collected from the Company's vehicle leasing customers by one of the Company's lenders in connection with the Company's domestic vehicle leasing Asset Backed Financing Structure (see Note 8). Cash collected during the month by the lender net of vehicle purchases is settled with the Company in the early part of the following month.

### NOTE 3 - CLASS B COMMON STOCK

At the Company's meeting of shareholders on May 6, 2000, the Company's shareholders approved a revision to the Company's charter to issue 15,000,000 shares of non-voting Class B Common Stock. The Class B Common Shares will be issued upon the conversion of Series A Preferred Stock or Series B Preferred Stock of PHH Leasing and Management, Inc., a subsidiary of the Company. Holders of Series A and B Preferred Stock may convert their shares into Class B Common Stock of the Company if certain financial goals are attained or upon the occurrence of certain events.

The Class B Common Stock ranks (1) junior to any class or series of preferred stock of the Company and (2) PARI PASSU with the Class A Common Stock in right of payment of dividends and upon liquidation.

### NOTE 4- EARNINGS PER SHARE

Basic earnings per share is computed by dividing earnings applicable to common stockholders for the three months ended September 30, 2000 and 1999 by 31,138,079 and 31,129,164 weighted average shares outstanding, respectively, and for the nine months ended September 30, 2000 and 1999 by 31,133,834 and 31,394,335 weighted average shares outstanding, respectively. Diluted earnings per share is computed by dividing earnings applicable to common stockholders for the three months ended September 30, 2000 and 1999 by 32,150,494 and 31,760,213 weighted average shares outstanding, respectively, and for the nine months ended September 30, 2000 and 1999 by 31,609,275 and 32,172,196 weighted average shares outstanding, respectively. Shares used in calculating diluted earnings per share include the effects of the assumed exercise of stock options.

NOTE 5 - ACQUISITIONS

On June 30, 1999, the Company acquired VMS for \$1.8 billion and refinanced VMS indebtedness of approximately \$3.5 billion (the "VMS Acquisition"). The acquisition financing included borrowings by the Company of \$1.0 billion of term loans, the issuance by the Company of \$500 million of senior subordinated notes, and the issuance by the acquisition subsidiary of \$362 million of preferred stock. The \$1.0 billion of term loans were repaid in August 2000 in connection with the sale of 80% of PHH Europe (Note 6).

On March 19, 1999 and June 30, 1999, the Company purchased Rent-A-Car, Inc. and Motorent, respectively, using internally generated funds for approximately 59.4 million.

The combined purchase cost allocation for the Company's acquisitions of VMS, Rent-A-Car, Inc. and Motorent are as follows (in thousands):

Purchase cost	\$1,917,949
Fair value of:	
Assets acquired Liabilities assumed	4,806,414 4,281,177
Net assets	525,237
Cost in excess of net assets acquired	\$1,392,712

The above mentioned acquisitions have been accounted for by the purchase method. The financial statements include the operating results of these acquisitions subsequent to their dates of acquisition.

The following unaudited pro forma information presents the results of operations of the Company as if the acquisition of VMS for \$1.8 billion (including the issuance of Series A and Series C Preferred Stock) and the refinancing of VMS indebtedness and related adjustments had taken place on January 1, 1999 (in thousands, except share data):

	Three months ended September 30, 1999	Nine months ended September 30, 1999
Revenue	\$ 1,055,174 =======	\$2,945,609 =======
Income before provision for income taxes .	\$    71,774	\$ 121,616 =======
Net income	\$	\$ 62,413 =======
Preferred stock dividends	\$	\$ 13,665 =======
Earnings applicable to common stockholders	\$    34,820 ======	\$ 48,748 =======
Earnings per share:		
Basic	\$ 1.12 ======	\$ 1.55 =======
Diluted	\$ 1.10 =======	\$ 1.52 =======

If the acquisitions of Rent-A-Car, Inc. and Motorent had occurred on January 1, 1999, they would not have had a material impact on the results of operations for the three and nine months ended September 30, 1999.

NOTE 6 - FORMATION OF JOINT VENTURE On August 9, 2000, the Company announced that it had completed its transaction with BNP Paribas ("BNP") to form a joint venture company that owns PHH Europe and, within one year, will merge with BNP's vehicle management subsidiary, Arval Service Lease S.A. ("Arval"). As part of the transaction, BNP acquired an 80% interest in the joint venture, with the Company retaining a 20% interest. The Company received \$800 million in cash and had its intercompany indebtedness with PHH Europe repaid. PHH Europe, with operations in the United Kingdom and Germany, is engaged in the business of leasing vehicles and providing fee based services, including fuel and maintenance cards, accident management and other vehicle services to its customers. Accordingly, the Company's 20% investment in the joint venture is reported as Investment in PHH/Arval Joint Venture in the accompanying statement of financial position at September 30, 2000 and earnings of the joint venture are included in the statement of operations on the equity method. The difference between the carrying value of the net assets of PHH Europe and the proceeds from the sale have been accounted for as a reduction of cost in excess of net assets acquired relating to the VMS Acquisition. The revenue and net income of PHH Europe included in the statement of operations for the nine months ended September 30, 2000 and 1999 are (in thousands):

	Nine Months ended September 30,					
	2000	1999				
Revenue	\$158,939 ======	\$ 67,644				
Net Income	\$ 27,589 ======	\$ 9,866 ======				

The revenue and net income of PHH Europe for the periods presented above includes the results of operations of PHH Europe from the date of acquisition (June 30, 1999) through July 31, 2000 (formation of Joint Venture).

PHH/Arval is an unlimited liability company organized under the laws of the United Kingdom. A subsidiary of the Company which owns 20% of PHH/Arval, is liable under the laws of the United Kingdom for all the obligations of PHH/Arval upon its liquidation which remain after the assets of PHH/Arval are sold. PHH/Arval incurred a loan of approximately \$800 million to complete the BNP Paribas transaction. The Company's subsidiary is liable for the loan to the extent PHH/Arval does not have sufficient assets to repay the loan upon its liquidation. A newly formed subsidiary of the Company has guaranteed its subsidiary's liability under the loan.

### NOTE 7 - COMPREHENSIVE INCOME

Comprehensive income is comprised of the following (in thousands):

		nths ended mber 30,	Nine months ended September 30,		
	2000	1999	2000	1999	
Net income Foreign currency translation adjustment, net of income taxes Reversal of the accumulated foreign currency translation adjustment, net of tax, related to the sale of 80% of PHH	\$ 48,397 204	\$ 39,375 7,351	\$ 105,415 (27,616)	\$ 81,843 10,031	
Europe (see Note 6)	18,098		18,098		
Comprehensive income	\$ 66,699	\$ 46,726	\$ 95,897 =======	\$ 91,874 =======	

### NOTE 8- FINANCING AND DEBT

Debt outstanding at September 30, 2000 and December 31, 1999 consist of the following (in thousands):

	September 30, 2000	December 31, 1999
VEHICLE RENTAL Commercial Paper Notes	\$ 872,474	\$1,026,261
Short-term notes-foreign Series 1997-1A asset-backed Medium Term Notes due May through	207,969	111,259
October 2000 at 6.22% Series 1997-1B asset-backed Medium Term Notes due May through	133,333	800,000
October 2002 at 6.40% Series 1998-1 asset-backed Medium Term Notes due December 2004 through	850,000	850,000
May 2005 at 6.14% Series 2000-1 floating rate Rental Car Asset-Backed Notes due	600,000	600,000
February 2003 through July 2003 Series 2000-2 floating rate Rental Car Asset-Backed Notes due	250,000	
March 2007 through August 2007 Series 2000-3 floating rate Rental Car Asset-Backed Notes due	300,000	
May 2003 through October 2003 Series 2000-4 floating rate Rental Car Asset-Backed Notes due	200,000	
June 2005 through November 2005 Revolving credit facility due June 2005	500,000 105,000	62,000
Other	5,574	5,902
TOTAL VEHICLE RENTAL DEBT	4,024,350	3,455,422
VEHICLE LEASING AND OTHER FEE BASED		
Commercial Paper Notes Canadian short term borrowings Series 1999-2 floating rate asset-backed notes, Class A-1 Series 1999-2 floating rate asset-backed notes, Class A-2 Foreign Asset Backed Securities - UK Advances (see Note 6)	1,663,688 29,793 550,000 450,000 850,443	1,521,498 44,563 550,000 450,000
Self-fund notes	27,435 108,892	30,397 67,482
TOTAL VEHICLE LEASING AND OTHER FEE BASED DEBT	2,829,808	3,514,383
TOTAL VEHICLE DEBT	6,854,158	6,969,805
ACQUISITION FINANCING		
Term A Loan Notes due June 2005		250,000
Term B Loan Notes due June 2006		375,000
Term C Loan Notes due June 2007 Senior Subordinated Notes due May 2009 at 11.00%	500,000	375,000 500,000
TOTAL ACQUISITION FINANCING	500,000	1,500,000
TOTAL DEBT	\$7,354,158 =======	\$8,469,805 ======

NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS

In connection with the VMS Acquisition and as part of the financing thereof, Avis Group Holdings, Inc. (the "Parent") issued and sold the Senior Subordinated Notes (see Note 8) in a transaction exempt from registration under the Securities Act. The Senior Subordinated Notes are general unsecured obligations of the Parent, subordinated in right of payment to all existing and future senior indebtedness of the Company, and guaranteed by certain of the Parent's domestic subsidiaries. Accordingly, the following condensed consolidating financial information presents the condensed consolidating financial statements as of September 30, 2000 and December 31, 1999 and for the three and nine months ended September 30, 2000 and 1999, respectively, of: (a) the Parent (b) the guarantor subsidiaries (c) the non-guarantor subsidiaries (d) elimination entries necessary to consolidate Parent with guarantor and non-guarantor subsidiaries and (e) the Company on a consolidated basis.

Investments in subsidiaries are accounted for using the equity method for purposes of the consolidating presentation. The principle elimination entries eliminate investments in subsidiaries and intercompany balances and transactions (in thousands):

Separate financial statements and other disclosures with respect to the subsidiary guarantors have not been made because management believes that such information is not material to holders of the Senior Subordinated Notes.

### CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN THOUSANDS)

	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED
Revenue		\$ 1,868,530	\$ 1,371,246		\$ 3,239,776
Costs and expenses: Direct operating, net Vehicle depreciation and lease		631,687	83,894		715,581
charges, net		432,631	841,335		1,273,966
Selling, general and administrative		394,090	143,663		537,753
Interest, net	\$ 105,499	162,150	185,121		452,770
Non-vehicle depreciation and amortization Amortization of cost in excess of net		25,780	11,552		37,332
assets acquired		30,222	3,575		33,797
	105,499	1,676,560	1,269,140		3,051,199
	( ( ) = ( ) )				
Fourier in construct of a briddenia	(105,499)	191,970	102,106	<pre></pre>	188,577
Equity in earnings of subsidiaries	171,726	82,010		\$ (253,736)	
Income before provision for income taxes	66,227	273,980	102,106	(253,736)	188,577
Provision (benefit) for income taxes	(39,188)	102,254	20,096	(203,730)	83,162
TIONISION (DENELIC) IOL THEOME CANES	(33,100)	102,234	20,030		03,102
Net income	\$ 105,415	\$ 171,726	\$ 82,010	\$ (253,736)	\$ 105,415
	=========	==========	==========	=======	=========

### NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

	CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999 (IN THOUSANDS)								
	PARENT		GUARANTOR SUBSIDIARIES	GUA	NON- RANTOR SIDIARIES	ELI	MINATIONS	HOLD	IS GROUP INGS, INC. SOLIDATED
Revenue			\$ 1,759,631	\$	567,561			\$	2,327,192
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges, net Selling, general and administrative Interest, net Non-vehicle depreciation and amortization . Amortization of cost in excess of net assets acquired	\$	(464) 10,376	638,371 457,863 361,640 161,704 17,871 13,210		86,472 303,066 47,125 73,193 5,499 5,118				724,843 760,929 408,301 245,273 23,370 18,328
		9,912	1,650,659		520,473				2,181,044
Equity in earnings of subsidiaries		(9,912) 88,387	108,972 40,300		47,088	\$	(128,687)		146,148
Income before provision for income taxes Provision (benefit) for income taxes		78,475 (3,368)	149,272 60,885		47,088 6,788		(128,687)		146,148 64,305
Net income	\$ ===	81,843	\$    88,387	\$ ===	40,300	\$	(128,687)	\$	81,843

### CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN THOUSANDS)

		(IN HIGGANDS)					
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED		
Revenue		\$ 688,604	\$ 441,671		\$ 1,130,275		
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges, net Selling, general and administrative Interest, net Non-vehicle depreciation and amortization . Amortization of cost in excess of net assets acquired	\$ 25,250	229,974 167,571 123,807 61,728 8,466 9,686	29,599 278,893 47,671 59,798 2,407 517		259,573 446,464 171,478 146,776 10,873 10,203		
	25,250	601,232	418,885		1,045,367		
Equity in earnings of subsidiaries	(25,250) 64,268	87,372 19,983	22,786	\$ (84,251)	84,908		
Income before provision for income taxes Provision (benefit) for income taxes	39,018 (9,379)	107,355 43,087	22,786 2,803	(84,251)	84,908 36,511		
Net income	\$     48,397 ======	\$     64,268 =======	\$    19,983 =======	\$ (84,251) =======	\$     48,397 =======		

### NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

			CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999 (IN THOUSANDS)							
		PARENT		GUARANTOR SUBSIDIARIES		NON- GUARANTOR SUBSIDIARIES		ELIMINATIONS		S GROUP NGS, INC. DLIDATED
Revenue			\$	673,194	\$	449,624			\$ 1,	,122,818
Costs and expenses: Direct operating, net Vehicle depreciation and lease charges, net Selling, general and administrative Interest, net Non-vehicle depreciation and amortization . Amortization of cost in excess of net	\$	(464) 3,458 6,780		4,239		31,856 273,520 30,393 71,305 11,019				263,123 442,458 177,119 145,348
assets acquired				6,955		5,022				11,977
		2,994		631,715		416,335			1,	,051,044
Equity in earnings of subsidiaries		(2,994) 41,422		41,479 30,926		33,289	\$	(72,348)		71,774
Income before provision for income taxes Provision (benefit) for income taxes		38,428 (947)		72,405 30,983		33,289 2,363	·	(72,348)		71,774 32,399
Net income	\$ ===	39,375	\$ ==:	41,422	\$ ===	30,926	\$	(72,348)	\$	39,375

### NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

	CONDENSED CONSOLIDATING STATEMENTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN THOUSANDS)			
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	
ASSETS Cash and cash equivalents Cash held on deposit with financial institution Restricted cash	\$ 72	\$ 32,676	\$25,163 48,046 235,799	
Accounts receivable, net Prepaid expenses Finance lease receivables Vehicles, net-rental	57	252,848 52,920 (65,275)	631,182 13,630 177,379 4,075,007	
Vehicles, net-leasing Property and equipment, net Investment in subsidiaries Investment in PHH/Arval joint venture	2,262,144	(712) 173,567 1,038,669 181,204	3,014,399 14,740	
Other assets	1,000	1,204 51,646 1,295,773	55,987 3,351	
Total assets	\$ 2,263,273	\$ 3,013,316	\$ 8,294,683	
	========	=========	========	
LIABILITIES, PREFERRED STOCK AND COMMON STOCKHOLDERS' EQUITY Accounts payable Accrued liabilities	\$ 18,629	\$   250,552 315,562	\$    299,627 43,886	
Due (from) to affiliates, net Current income tax liabilities Deferred income tax liabilities, net	984,364 25,807 (88,563)	(925,326) 25,807 492,063	(26,320) 41,484	
Public liability, property damage and other insurance liabilities, net Debt Minority interest (preferred membership interest)	605,000 99,305	201,758 5,803	54,677 6,743,355 99,305	
Preferred stock Common stockholders' equity	743,843	384,953 2,262,144	1,038,669	
Total liabilities, preferred stock and common stockholders' equity	\$ 2,263,273	\$ 3,013,316 =========	\$ 8,294,683	
	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED		
ASSETS Cash and cash equivalents		\$ 57,911		
Cash held on deposit with financial institution Restricted cash Accounts receivable, net		48,046 235,799 884,087		
Prepaid expenses Finance lease receivables Vehicles, net-rental Vehicles, net-leasing		66,550 177,379 4,009,732 3,013,687		
Property and equipment, net Investment in subsidiaries Investment in PHH/Arval joint venture Other assets	\$(3,300,813)	188,307 181,204 108,633		
Cost in excess of net assets acquired, net		1,299,124		
Total assets	\$(3,300,813 =======	\$10,270,459 =======		
LIABILITIES, PREFERRED STOCK AND COMMON STOCKHOLDERS' EQUITY Accounts payable		\$ 550,179		
Accrued liabilities Due (from) to affiliates, net Current income tax liabilities		378,077 32,718		
Deferred income tax liabilities, net Public liability, property damage and other insurance liabilities, net		444,984 256,435		
Debt Minority interest (preferred membership interest) Preferred stock		7,354,158 384,953		
Common stockholders' equity	\$(3,300,813)	743,843		
Total liabilities, preferred stock and common stockholders' equity	\$(3,300,813) =======	\$10,270,459 =======		

NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

# CONDENSED CONSOLIDATING STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 1999 (IN THOUSANDS)

	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR SUBSIDIARIES	AVIS GROUP HOLDINGS, INC. ELIMINATIONS CONSOLIDATED
ASSETS				
Cash and cash equivalents	\$ 54	\$ 42,184	\$ 29,459	\$ 71,697
Cash held on deposit with financial institution			93,530	93,530
Restricted cash	(-)		253,080	253,080
Accounts receivable, net	(9)	210,962	904,787	1,115,740
Prepaid expenses		41,282	23,034	64,316
Finance lease receivables		(75 504)	871,034	871,034
Vehicles, net-rental		(75,581)	3,442,943	3,367,362
Vehicles, net-leasing		55,704	3,078,305	3,134,009
Property and equipment, net	2,121,275	161,651 1,272,000	36,176	197,827 \$(3,393,275)
Other assets	1,000	78,863	35,410	\$(3,393,275) 115,273
Cost in excess of net assets	1,000	70,003	35,410	115,275
acquired, net		1,595,529	198,861	1,794,390
Total assets	\$ 2,122,320	\$ 3,382,594	\$ 8,966,619	\$(3,393,275) \$11,078,258
	=========	=========	=========	=======================================
LIABILITIES, PREFERRED STOCK AND COMMONSTOCKHOLDERS' EQUITY				
Accounts payable		\$ 273,102	\$ 315,275	\$ 588,377
Accrued liabilities	\$ 16,774	366,602	(13,923)	369,453
Due (from) to affiliates, net	(84,266)	(119,494)	263,156	59,396
Current income tax liabilities		17,910	316	18,226
Deferred income tax liabilities, net Public liability, property damage and other	(42,982)	144,893	79,345	181,256
insurance liabilities, net		206,111	53,645	259,756
Debt	1,562,000	10,305	6,897,500	8,469,805
Minority interest (preferred membership interest)	, ,	- /	99,305	99,305
Preferred stock			371,000	371,000
Common stockholders' equity	670,794	2,112,165	1,272,000	\$(3,393,275) 661,684
Total liabilities, preferred stock and				
common stockholders' equity	\$ 2,122,320	\$ 3,382,594	\$ 8,966,619	\$(3,393,275) \$11,078,258
	=	=============	=	

NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

#### CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN THOUSANDS)

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NON-AVTS GROUP GUARANTOR GUARANTOR HOLDINGS, INC. PARENT SUBSTDTARTES SUBSTDTARTES FI TMTNATTONS CONSOL TDATED . . . . . . . . . . . ---------- - - - - - - - - - - - - - - -- - - - - - - - - - - - -CASH FLOWS FROM OPERATING ACTIVITIES: \$ 105,415 \$ 171,726 82,010 \$ (253,736) 105,415 Net income ..... \$ \$ Adjustments to reconcile net income to net cash provided by (used in) operating activities: ..... 1,023,167 (619,384) 856,778 1,260,561 ----NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES . 1,128,582 (447,658) 938,788 (253,736) 1,365,976 CASH FLOWS FROM INVESTING ACTIVITIES: Payments for vehicle additions ..... (68, 238)(5,623,877) (5, 692, 115)Vehicle deletions ..... (422,647) 4,099,759 3,677,112 Increase in finance lease receivables ..... (50, 631)(50, 631)Payments for property and equipment ..... (34,142) (6,869) (41,011) Retirements of property and equipment ..... 6,188 3,190 9,378 Proceeds from the sale of 80% of PHH Europe, net of cash disposed of \$104,765 ..... 800,960 695,684 (105, 276)Settlement of PHH Europe intercompany accounts ..... 225,819 225,819 Dividend from the PHH/Arval joint venture ..... 32,426 32,426 Investment in subsidiaries ..... (171, 726)253,736 (82,010)------ - - - - - ------- - - - - - - - -NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES (171,726)458,356 (1,683,704) 253,736 (1, 143, 338). . . . . . . . . . . - - - - - - - - -. . . . . . . . . . . -----CASH FLOWS FROM FINANCING ACTIVITIES: Net increase in (repayment of) debt .... 97,437 (4,502) 697,102 790,037 . . . . . . . . . . . . . . . . . Repayment of acquisition and other debt from the proceeds of the sale of 80% of PHH Europe ..... (1,054,437)(1,054,437)Payments for debt issuance costs ..... (15,704) (1,576) (17,280) Other ..... 162 162 . . . . . . . . . . . ------ - - - - - - -NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES ..... (956,838) (20,206) 695,526 (281, 518)- - - - - - - ------Effect of exchange rate changes on cash ..... (390) (390) ..... -----(59,270) Net (decrease) increase in cash and cash equivalents .... 18 (9,508) (49,780)Cash and cash equivalents at beginning of period ..... 42,184 54 122,989 165,227 - - - - - - - - -. . . . . ----. . . . . . . . CASH AND CASH EQUIVALENTS AT END OF PERIOD ..... 72 32,676 \$ 73,209 \$ 105,957 \$ \$ \$ =========== \_\_\_\_\_ =========== SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: Cash interest paid ..... \$ 431,369 Cash income taxes paid ..... \$ 30,499 BUSINESS DISPOSED: Assets disposed ..... \$ 1,731,488 Liabilities disposed ..... 1,035,804 - - - - - - - - - - - -Proceeds received from the sale of 80% of PHH Europe, net of cash disposed of \$104,765 ..... \$ 695,684

# AVIS GROUP HOLDINGS, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED)

NOTE 9 - GUARANTOR AND NON-GUARANTOR CONDENSED FINANCIAL STATEMENTS (CONTINUED)

	CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1999					
	PARENT	GUARANTOR SUBSIDIARIES	NON- GUARANTOR	ELIMINATIONS	AVIS GROUP HOLDINGS, INC. CONSOLIDATED	
CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net cash (used in) provided by operating activities:	\$ 81,843 (225,193)	\$88,387 502,204	\$ 40,300 304,612	\$ (128,687)	\$ 81,843 581,623	
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES .	(143,350)			(128,687)	663,466	
CASH FLOWS FORM INVESTING ACTIVITIES: Payments for vehicle additions Vehicle deletions Decrease in finance lease receivables Payments for property and equipment Retirements of property and equipment Investment in subsidiaries Payment for purchase of rental car franchise licensees, net of cash acquired of \$14,208	(98, 418)	104,735 (428,000) (46,226) (29,476) 2,248 (40,300) (44,934)	(3,755,658) 3,097,166 (39,343) (5,546) 1,494 (258)	138, 718	(3,650,923) 2,669,166 (85,569) (35,022) 3,742 (45,192)	
Payment for purchase of PHH Holdings, net of cash acquired of \$170,568	(1,348,530)				(1,348,530)	
NET CASH USED IN INVESTING ACTIVITIES	(1,446,948)	(481,953)	(702,145)	138,718	(2,492,328)	
CASH FLOWS FROM FINANCING ACTIVITIES: Net increase in (repayment of) debt Payments for debt issuance costs Purchases of treasury stock Other Cash dividends	1,615,000 19,522 (57,237) 3,349	(98,356) (14,662) 5,926	541,904 (6,500) (5,926)		2,058,548 (1,640) (57,237) 3,349	
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	1,580,634	(107,092)	529,478		2,003,020	
Effect of exchange rate changes on cash	10,031	11	2,601	(10,031)	2,612	
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of period	367 11	1,557 9,776	174,846 19,964		176,770 29,751	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$	\$ 11,333 ======	\$ 194,810	\$ ========	\$ 206,521	
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:						
Cash interest paid					\$ 173,600	
Cash income taxes paid					\$ 14,835	
BUSINESS ACQUIRED: Fair value of assets acquired, net of cash acquired of \$184,776 Liabilities assumed					\$ 6,127,678 \$ 4,371,956	
Net assets acquired Less: issuance of Series A and Series C Preferred					1,755,722	

(362,000)

\$ 1,393,722

- - -

Net assets acquired ..... Less: issuance of Series A and Series C Preferred Stocks ..... NET CASH PAID FOR ACQUISITIONS .....

# NOTE 10 - SEGMENT INFORMATION

Prior to the purchase of VMS on June 30, 1999 (Note 5), the Company operated in one industry segment; the rental car business. As of July 1, 1999, the Company began operating in two business segments as follows:

Vehicle Rental	The Company rents vehicles to business and leisur customers	е
Vehicle Leasing and	The Commany leases vehicles to customers under	

other fee based services The Company leases vehicles to customers under closed-end and open-end leases. Fee based services include fuel and maintenance cards, accident management and various other vehicle services which enable customers to effectively manage costs and enhance productivity.

Prior to the purchase of VMS on June 30, 1999, the Company operated in four geographic areas: the United States, Australia/New Zealand, Canada and Other Foreign Operations principally in Puerto Rico, the U.S. Virgin Islands and Argentina. As a result of the VMS acquisition, and the subsequent sale of 80% of PHH Europe on August 9, 2000 (Note 6) the Company added an additional geographic area; the United Kingdom (see Note 5). Revenue generated from each of the Company's business segments is recorded in the country in which vehicle rental, vehicle leasing and other fee based services are provided.

The accounting policies of each geographic area are the same as those described in the summary of significant accounting policies (see Note 1 of the notes to the audited annual 1999 consolidated financial statements).

EBITDA represents net income, plus non-vehicle interest expense (acquisition interest), non-vehicle depreciation and amortization, amortization of cost in excess of net assets acquired and income taxes. Corporate represents primarily acquisition interest, amortization of cost in excess of net assets acquired and amortization of deferred financing fees.

The operations within major business segments and major geographic areas for the three and nine months ended September 30, 2000 and 1999 are summarized as follows:

	NINE MONTHS ENDED SEPTEMBER 30, 2000						
BUSINESS SEGMENTS	VEHICLE RENTAL	VEHICLE LEASING AND OTHER FEE BASED SERVICES	CORPORATE	CONSOLIDATED			
Revenue	\$ 1,989,167	\$ 1,250,609		\$ 3,239,776			
EBITDA	\$ 221,887	\$ 127,175	\$ 3,516	\$ 352,578			
Income (loss) before provision for income taxes .	\$ 190,213	\$ 109,821	\$ (111,457)	\$ 188,577			
Total assets	\$ 4,693,064 =======	\$ 5,577,395		\$10,270,459			

	NINE MONTHS ENDED SEPTEMBER 30, 1999							
	VEHICLE RENTAL	VEHICLE LEASING AND OTHER FEE BASED SERVICES	CORPORATE	CONSOLIDATED				
BUSINESS SEGMENTS								
Revenue	\$ 1,913,929 ========	\$  413,263		\$ 2,327,192 ========				
EBITDA	\$ 175,052	\$ 47,875	\$ 464	\$ 223,391				
Income (loss) before provision for income taxes .	\$ 146,095	\$ 42,512	\$ (42,459)	\$ 146,148				
Total assets	=========== \$ 5,299,525	=========== \$ 5,884,054	=========	\$11,183,579				

# AVIS GROUP HOLDINGS, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED)

NOTE 10 - SEGMENT INFORMATION (CONTINUED)

	THREE MONTHS ENDED SEPTEMBER 30, 2000							
BUSINESS SEGMENTS	VEHICLE RENTAL	VEHICLE LEASING AND OTHER FEE BASED SERVICES	CORPORATE	CONSOLIDATED				
Revenue	\$ 733,694	\$ 396,581		\$ 1,130,275				
EBITDA	\$ 89,929	\$ 35,038	\$ 2,058	\$ 127,025				
Income (loss) before provision for income taxes .	\$ 79,473	\$ 31,228	\$ (25,793)	\$ 84,908				
Total assets	\$ 4,693,064 =======	========= \$ 5,577,395 ========		========= \$10,270,459 ========				

	THREE MONTHS ENDED SEPTEMBER 30, 1999						
BUSINESS SEGMENTS	VEHICLE RENTAL	VEHICLE LEASING AND OTHER FEE BASED SERVICES	CORPORATE	CONSOLIDATED			
Revenue	\$    709,555	\$   413,263		\$ 1,122,818			
EBITDA	\$ 81,976	\$ 47,875	\$ 464	\$ 130,315			
Income (loss) before provision for income taxes .	\$ 71,721	\$ 42,512	\$ (42,459)	\$ 71,774			
Total assets	======== \$ 5,299,525 ========	======= \$ 5,884,054 ========		======== \$11,183,579 =========			

# NINE MONTHS ENDED SEPTEMBER 30, 2000

GEOGRAPHIC AREAS	UNITED STATES	UNITED KINGDOM	AUSTRALIA/ NEW ZEALAND	OTHER FOREIGN CANADA OPERATIONS CONSOLIDATED	) 
Revenue	\$ 2,838,165	\$ 154,714	\$ 87,978	\$ 129,698 \$ 29,221 \$ 3,239,776 	
EBITDA	\$ 266,427	\$ 42,177	\$ 17,033	\$   23,150   \$   3,791   \$  352,578	
Income before provision for income taxes	\$ 116,475	\$    30,810	\$ 16,122	\$ 21,938 \$ 3,232 \$ 188,577	
Total assets	\$ 9,545,417 ========	\$ 181,204 =======	\$ 107,446 ======	\$ 376,922 \$ 59,470 \$10,270,459 ====================================	

# NINE MONTHS ENDED SEPTEMBER 30, 1999

GEOGRAPHIC AREAS	UNITED STATES	UNITED KINGDOM	AUSTRALIA/ NEW ZEALAND	OTHER FOREIGN CANADA OPERATIONS CONS	SOLIDATED
Revenue	\$ 2,052,908	\$ 64,592	\$ 91,079	\$ 92,093 \$ 26,520 \$	2,327,192
EBITDA	\$ 175,367	\$ 19,651	\$ 18,566	\$ 14,607 \$ (4,800) \$ ====================================	223,391
Income (loss) before provision for income taxes	\$ 105,483	\$ 14,986	\$ 17,588	\$ 13,677 \$ (5,586) \$	146,148
Total assets	========= \$ 9,374,964 =========	======== \$ 1,328,108 ========	======== \$ 99,610 ========		====== 11,183,579 ======

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#### AVIS GROUP HOLDINGS, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED) (UNAUDITED)

#### NOTE 10 - SEGMENT INFORMATION (CONTINUED)

#### THREE MONTHS ENDED SEPTEMBER 30, 2000

GEOGRAPHIC AREAS	UNITED STATES	UNITED KINGDOM	AUSTRALIA/ NEW ZEALAND			CONSOLIDATED
Revenue	\$ 1,016,168	\$ 22,458	\$ 27,419	\$ 55,207	\$ 9,023	\$ 1,130,275
EBITDA	\$ 101,454	\$	\$	\$ 14,266	\$ 1,606	\$ 127,025
Income before provision for income taxes	\$ 61,786	\$ 3,473	\$ 4,341	\$ 13,864	\$ 1,444	\$ 84,908
Total assets	\$ 9,545,417 =======	\$ 181,204 =======	\$ 107,446	\$    376,922	\$    59,470	\$10,270,459

# THREE MONTHS ENDED SEPTEMBER 30, 1999

GEOGRAPHIC AREAS	UNITED UNITED STATES KINGDOM					CANADA		OTHER FOREIGN OPERATIONS		CONSOLIDATED		
Revenue	\$	965,691	\$	64,592	\$	30,016	\$	50,796	\$	11,723	\$ 1	,122,818
EBITDA	\$	94,405	\$	19,651	\$ ===	5,664	\$	11,531	\$ ===	(936)	\$ 130,315	
Income (loss) before provision for income taxes	\$	41,685	\$	14,986	\$	5,330	\$	11,084	\$	(1,311)	\$	71,774
Total assets		9,374,964		L,328,108	\$	99,610	=== \$ ===	317,679	=== \$ ===	63,218		 ,183,579 

#### NOTE 11 - RETIREMENT BENEFITS

Effective January 1, 1999, the Company curtailed its defined benefit plans to its eligible salaried and hourly employees as of June 30, 1985. The Company recognized a non-recurring \$7.5 million pre-tax gain as a result of the curtailment which was recorded in January 1999 and is included in Direct Operating Expenses on the accompanying Statement of Operations for the nine months ended September 30, 1999.

### NOTE 12 - CENDANT PURCHASE OFFER

Cendant Corporation ("Cendant") and Avis Group Holdings, Inc., on November 13, 2000 announced that they have entered into a definitive agreement for Cendant to acquire all of the outstanding shares of Avis Group that are not currently owned by Cendant at a price of \$33.00 per share in cash. Approximately 25.6 million outstanding shares of Avis Group Class A Common Stock, and options to purchase an additional approximately 7.9 million Avis Group shares, are not owned by Cendant. Accordingly, the transaction has an equity value of approximately, \$935 million, net of option proceeds.

The shares will be acquired at a price of \$33.00 per share in a cash merger pursuant to which Avis Group will be merged with an indirect wholly owned subsidiary of Cendant. Upon completion of the transaction, Avis Group will become a subsidiary of Cendant. The merger is conditioned upon, among other things, approval of a majority of the votes cast by Avis Group stockholders who are unaffilitated with Cendant and customary regulatory approvals. The transaction is expected to close in the first quarter of 2001.

#### PRO FORMA FINANCIAL INFORMATION

The following Unaudited Pro Forma Condensed Combined Balance Sheet as of September 30, 2000 and the Unaudited  $\ensuremath{\mathsf{Pro}}$  Forma Condensed Combined Statements of Operations for the year ended December 31, 1999 and for the nine months ended September 30, 2000 give effect to the planned acquisition of Avis Group Holdings, Inc. (Avis) (the Acquisition) to be accounted for under the purchase method of accounting. The Unaudited Pro Forma Condensed Combined Financial Statements are based on the historical Consolidated Financial Statements of Cendant Corporation (Cendant) and Avis under the assumptions and adjustments set forth in the accompanying Notes to the Unaudited Pro Forma Condensed Combined Financial Statements. The Unaudited Pro Forma Condensed Combined Balance Sheet assumes that the Acquisition was consummated on September 30, 2000 and the Unaudited Pro Forma Condensed Combined Statements of Operations assumes the Acquisition was consummated on January 1, 1999. Pro forma adjustments to Cendant's historical results of operations for the year ended December 31, 1999 have been included to reflect its October 2000 plan to spin-off its individual membership business as it has not yet been reflected in Cendant's historical financial statements. This spin-off has been treated as a discontinued operation in accordance with generally accepted accounting principles. Avis currently pays Cendant for services Cendant provides related to call centers and information technology and for the use of Cendant trademarks. All intercompany transactions have been eliminated on a pro forma basis.

Cendant currently retains an equity investment from its 18% ownership in Avis common stock (5.5 million shares) and we also own over 99% (\$383 million) of the preferred stock of Avis. In addition, Cendant has recorded a deferred gain liability, proportionate to our common ownership percentage of Avis, relating to a sale of our PHH Fleet business to Avis on June 30, 1999. Accordingly, the historical statement of operations for the year ended December 31, 1999 includes the results of operations for the PHH Fleet business as follows: January 1, 1999-June 30, 1999 is reflected as part of Cendant historical and July 1, 1999-December 31, 1999 as part of Avis Historical. In August, 2000, Avis contributed its European vehicle management and leasing business (PHH Europe) to a newly formed a joint venture in exchange for cash, settlement of intercompany debt and a 20% interest in the venture (the PHH Europe Transaction). The accompanying Unaudited Pro Forma Condensed Combined Statement of Operations for the year ended December 31, 1999 for Avis and Cendant have been adjusted to reflect the PHH Europe Transaction assuming it occurred (including accounting for the retained interest as an equity investment) at July 1, 1999 for Avis and January 1, 1999 for Cendant. The accompanying Avis statement of operations for the nine months ended September 30, 2000 has also been adjusted to reflect the PHH Europe Transaction.

The Pro Forma adjustments are based on the Agreement and Plan of Merger which provides for Avis stockholders to receive \$33 in cash for each share of Avis common stock. Cendant, through its wholly-owned subsidiary PHH Corporation (PHH), will make payments totaling \$967 million, including payments to Avis shareholders (\$937 million), inclusive of the net cash obligation related to Avis stock options expected to be cancelled prior to the consummation, and estimated expenses of the transaction (\$30 million). The Pro Forma Condensed Combined Financial Statements reflect \$690 million of the purchase price will be financed from new borrowings available to Cendant through its wholly-owned subsidiary, PHH, and \$277 million will be provided from Cendant's available cash. The actual funding for the Acquisition and the corresponding interest rate for the debt will be determined subsequent to the filing of this Form 8-K but before the expected closing date of the proposed acquisition. In addition, actual funding could include proceeds from the potential issuance of Cendant's CD common stock. The amount of borrowings and the related interest rates will be determined based upon the then market conditions and may differ from the amounts reflected in the accompanying pro forma financial statements. In addition, Cendant will assume approximately \$7.3 billion of net debt of Avis (\$6.7 billion of which relates to vehicle financing).

For purposes of developing the Unaudited Pro Forma Condensed Combined Balance Sheet, Avis' assets and liabilities have been recorded at their estimated fair market values and the excess purchase price has been assigned to goodwill. These fair market values are based on preliminary estimates. Cendant has not performed appraisals, evaluations or other studies of the fair value of Avis' assets and liabilities. Accordingly, the pro forma adjustments may be subject to revision once the appraisals, evaluations and other studies of the fair value of Avis' assets and liabilities are complete. Subsequent to the Acquisition, Cendant intends to implement a plan to realign and reorganize certain ARAC operations. The costs of implementing the plan, which may be substantial, have not been reflected in the accompanying pro forma financial statements. The impact of this realignment could increase or decrease the amount of goodwill and intangible assets, net, and related amortization of goodwill in the accompanying pro forma financial statements. The Unaudited Pro Forma Condensed Combined Statements of Operations exclude any benefits that may result from the Acquisition due to synergies that may be derived or from the elimination of duplicate efforts.

Management believes that the assumptions used provide a reasonable basis on which to present the unaudited pro forma condensed combined results. Cendant has completed or announced other acquisitions and dispositions which are not significant and accordingly have not been included in the accompanying pro forma financial statements. The Unaudited Pro Forma Condensed Combined Financial Statements may not be indicative of the results that would have occurred if the Acquisition had been in effect on the dates indicated or which may be obtained in the future. The Unaudited Pro Forma Condensed Combined Financial Statements should be read in conjunction with the historical Consolidated Financial Statements and accompanying notes for Cendant and Avis.

# UNAUDITED PRO FORMA CONDENSED COMBINED BALANCE SHEET SEPTEMBER 30, 2000 (IN MILLIONS)

	HISTORICAL CENDANT AVIS			PRO FORMA COMBINED
ASSETS				
Current Assets				
Cash and cash equivalents	\$ 1,215		\$ (277)(a)	\$ 1,044
Deferred income taxes	1,293		36 (b)	1,329
Receivables and other current assets	1,397	1,179	(33)(f)	2,543
Total current assets	3,905	1,285	(274)	4,916
Vehicles, net-rental		4,010		4,010
Property and equipment, net	1,242	188		1,430
Goodwill, net	3,000	1,299	201(c)	4,500
Other assets	3,421	475	(514)(c)	3,382
Total assets exclusive of assets under programs		7,257	(587)	18,238
Assets under management and mortgage programs	3,018	3,014		6,032
TOTAL ASSETS	\$ 14,586 ======	\$ 10,271 =======	\$ (587)	\$ 24,270 ======
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities			+ (aa)(C)	
Accounts payable and other current liabilities Stockholder litigation settlement and related costs	\$ 1,532 2,886	\$ 1,365 	\$ (33)(f)	\$ 2,864 2,886
Stockholder litigation settlement and related costs	2,000			2,000
Total current liabilities	4,418	1,365	(33)	5,750
Vehicle debt		3,920		3,920
Long-term debt	2,074	605		2,679
Deferred income and other noncurrent liabilities	884	323	(115)(c)	1,092
Total liabilities exclusive of liabilities				
under management and mortgage programs	7,376	6,213	(148)	13,441
	.,	-,	(=)	
Liabilities under management and mortgage programs				
Debt	2,143	2,830	690(d)	5,663
Deferred income taxes	321			321
	2,464	2,830	690	5,984
Preferred membership interest		99		99
Preferred membership interest		99		99
Mandatorily redeemable preferred interest				
in a subsidiary holding debt	1,681			1,681
Mandatorily redeemable preferred interest in				
a subsidiary	375			375
Commitments and contingencies				
Stockholders' equity				
Preferred stock		385	(385)(e)	
Common stock	9			9
Move.com common stock				
Additional paid-in capital	4,571	593 267	(593)(e) (267)(o)	4,571
Retained earnings Accumulated other comprehensive loss	1,883 (204)	(13)	(267)(e) 13 (e)	1,883 (204)
Treasury stock	(3,569)	(103)	103 (e)	(3,569)
Total stockholders' equity	2,690	1,129	(1,129)	2,690
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 14,586 ======	\$ 10,271 =======	\$ (587) =======	\$ 24,270

Note: Certain reclassifications have been made to the historical results of Avis to conform with Cendant's classifications.

See accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Statements.

#### NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS (IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

The accompanying Unaudited Pro Forma Condensed Combined Balance Sheet was prepared to reflect the planned Acquisition of Avis, which will be accounted for under the purchase method of accounting, as if it occurred on September 30, 2000. The purchase price of \$967 (including expenses directly attributable to the Acquisition of \$30) was based on acquiring 100 percent of the Avis common and preferred shares outstanding, which were not already owned by Cendant as of the assumed acquisition date, and the purchase price as set forth in the Agreement and Plan of Merger dated as of November 11, 2000 of \$33 per share.

The following is a summary of estimated adjustments in the Unaudited  $\ensuremath{\mathsf{Pro}}$  Forma Condensed Combined Balance Sheet:

- (a) Represents available cash expected to be used to fund the Acquisition.
- (b) Represents the estimated tax benefit from the exercise of Avis stock options (\$24) and deferred tax asset (\$12) resulting from the difference between book and tax basis for transaction costs associated with the Acquisition.
- (c) Estimated adjustments to goodwill representing the excess of the cost over the fair value of the net assets acquired:

Calculation of acquisition goodwill: Cash consideration	\$	967
Fair value of identifiable net assets acquired: Book value of Avis Tax benefit related to the estimated payment of the net cash obligation from the cancellation of Avis stock options		1,129 24
Elimination of Avis goodwill Deferred income tax assets		(1,299) 12
Fair value of identifiable net assets acquired		(134)
Cendant's basis in its current ownership of Avis (common and preferred equity investment of \$514 net of deferred gain of \$115)		399
Acquisition goodwill	\$ =====	1,500
Calculation of goodwill acquisition adjustment: Acquisition goodwill Avis goodwill	\$	1,500 (1,299)
Goodwill acquisition adjustment	\$ =====	201

- (d) Represents estimated acquisition borrowings for the purchase of outstanding shares.
- (e) The elimination of the equity balances of Avis.
- (f) Elimination of balances between Cendant and Avis related to current business relationships.

# UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

	HISTORICAL CENDANT	ADJUSTED AVIS(1)	PRO FORMA ADJUSTMENTS	PRO FORMA COMBINED
REVENUES Service fees, net Vehicle rental Vehicle leasing and other fees Other	\$ 2,852   110	\$ 113 1,989 111 5	\$ (207)(a)  (31)(b)	\$ 2,758 1,989 111 84
Net revenues	2,962	2,218	(238)	4,942
EXPENSES Direct operating Vehicle depreciation and lease charges Selling, general, and administrative Interest, net Depreciation and amortization Other charges Restructuring and unusual Litigation settlement Investigation related	994  804 85 244 89 (21) 15	716 511 482 229 56   	(166)(a)   10(c) 4(d)   	1,544 511 1,286 324 304 89 (21) 15
Total expenses	2,210	1,994	(152)	4,052
Net loss on disposition of businesses	(7)		(35)(e)	(42)
INCOME BEFORE INCOME TAXES AND MINORITY INTEREST Provision (benefit) for income taxes Minority interest INCOME (LOSS) FROM CONTINUING OPERATIONS	745 234 61 \$450	224 105  \$ 119	(121) (31)(f)  \$ (90)	848 308 61  \$ 479
CENDANT COMMON STOCK INCOME PER SHARE INCOME PER SHARE FROM CONTINUING OPERATIONS: Basic Diluted	====== \$ 0.63 \$ 0.61			====== \$ 0.67 \$ 0.64
WEIGHTED AVERAGE SHARES OUTSTANDING: Basic Diluted	722 763			722 763
MOVE.COM COMMON STOCK LOSS PER SHARE LOSS PER SHARE FROM CONTINUING OPERATIONS: Basic Diluted	\$ (1.22) \$ (1.22)			\$ (1.22) \$ (1.22)
WEIGHTED AVERAGE SHARES OUTSTANDING: Basic Diluted	4 4			4 4

(1) See Supplemental Unaudited Pro Forma Condensed Statement of Operations of Avis, included elsewhere herein.

See accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Statements.

#### NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

The following is a summary of the estimated adjustments in the Unaudited Pro Forma Condensed Combined Statement of Operations:

- (a) Elimination of amounts paid by Avis to Cendant (\$166) for services related to call centers and information technology and for the use of trademarks and interest cost (\$41) on the acquisition financing computed based on PHH's estimated cost of debt of 8% (rates which are currently available), based upon varying financing vehicles for the total borrowings of \$690. For every 1/8% (0.125 basis points) change in the assumed interest rate for the borrowings, there would be a corresponding effect of approximately \$.5 (less than \$.001 per share) on the pro forma combined net earnings.
- (b) Elimination of Cendant's earnings attributable to its investment in Avis.
- (c) The reduction of interest income (\$10) from the use of existing cash to fund a portion of the transaction. Interest income is based on Cendant's current rate for cash investments of 5 percent. For every 1/8% change in the assumed interest rate on invested cash, there would be a corresponding effect of approximately \$.2 (less than \$.001 per share) on the pro forma combined net earnings.
- (d) Amortization of goodwill generated on the excess of fair value over the net assets acquired on a straight line basis over 40 years, net of reversal of Avis' amortization of pre-acquisition goodwill.
- (e) Reversal of a \$35 gain recorded by Cendant, which represents the recognition of a portion of its previously recorded deferred gain from the sale of its fleet business due to the PHH Europe Transaction.
- (f) Represents the income tax effect of the pro forma adjustments at an estimated statutory rate of 37.5% (not including adjustments for non-deductible goodwill), except item e, where the tax effect was approximately 2% (the rate at which taxes were provided on the related gain).

## UNAUDITED PRO FORMA CONDENSED COMBINED STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1999 (IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

	PRO FORMA ADJUSTMENTS					
	HISTORICAL CENDANT	ADJUSTED AVIS(1)	DISCONTINUED OPERATIONS(2)	PHH EUROPE TRANSACTION(3)	ACQUISITION	PRO FORMA COMBINED
REVENUES						
Service fees, net Vehicle rental	\$ 5,183	\$63 2,501	\$ (895)	\$ (79)	\$ (263)(a)	\$ 4,009 2,501
Vehicle leasing and other fees Other	30 189	76 7		(1) 8 (g)	(41)(b)	105 163
Net revenues	5,402	2,647	(895)	(72)	(304)	6,778
EXPENSES						
Direct operating Vehicle depreciation and lease	1,795	957	(208)	(26)	(208)(a)	2,310
charges		667				667
Selling, general, and administrative	1,688	540	(552)	(22)		1,654
Interest, net	199	241	(2)	(41)(h)	14(c)	411
Depreciation and amortization	371	54	(24)	(10)	5(d)	396
Other charges: Litigation settlement	2,894					2,894
Investigation related	2,894					2,894
Merger-related costs and						
other unusual	110		(85)			25
Termination of proposed						
acquisition	7					7
Total expenses	7,085	2,459	(871)	(99)	(189)	8,385
Net gain on dispositions of						
businesses	1,109		(142)		(881)(e)	86
INCOME BEFORE INCOME TAXES						
AND MINORITY INTEREST Provision (benefit) for income	(574)	188	(166)	27	(996)	(1,521)
taxes	(406)	90	(62)	11	(56)(f)	(423)
Minority interest	61					61
INCOME (LOSS) FROM CONTINUING						
OPERATIONS	\$ (229) ======	\$    98 ======	\$ (104) ======	\$ 16 ======	\$ (940) ======	\$(1,159) ======
INCOME (LOSS) PER SHARE FROM CONTINUING OPERATIONS:	¢ (0,00)					ф (1 <b>с</b> 4)
Basic Diluted	\$ (0.30) \$ (0.30)					\$ (1.54) \$ (1.54)
WEIGHTED AVERAGE SHARES OUTSTANDING:	;					
Basic Diluted	751 751					751 751

(1) See Supplemental Unaudited Pro Forma Condensed Statement of Operations of Avis, included elsewhere herein.

(2) Represents the adjustment required to reflect Cendant's individual

Reflects the results of PHH Europe operations for the period from January 1, 1999 to the date of disposition by Cendant (June 30, 1999) as adjusted for equity in earnings from the retained investment, net of amortization of (3) the excess cost over assets acquired and the reduction in interest expense resulting from the \$1,053 in proceeds from the PHH Europe Transaction for the period from January 1, 1999 to June 30, 1999 (see notes g and h in the notes to Unaudited Pro Forma Condensed Combined Financial Statements)

See Accompanying Notes to Unaudited Pro Forma Condensed Combined Financial Statements.

#### NOTES TO UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 1999 (IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

The following is a summary of estimated adjustments in the Unaudited Pro Forma Condensed Combined Statement of Operations:

- (a) Elimination of amounts paid by Avis to Cendant (\$208) for services related to call centers and information technology and for the use of trademarks and interest cost (\$55) on the acquisition financing computed based on PHH's estimated cost of debt of 8% (rates which are currently available), based upon varying financing vehicles for the total borrowings of \$690. For every 1/8% (0.125 basis points) change in the assumed interest rate for the borrowings, there would be a corresponding effect of approximately \$1 (less than \$.001 per share) on the pro forma combined net earnings.
- (b) Elimination of Cendant's earnings attributable to its investment in Avis.
- (c) The reduction of interest income (\$14) from the use of existing cash to fund a portion of the transaction. Interest income is based on Cendant's current rate for cash investments of 5 percent. For every 1/8% change in the assumed interest rate on invested cash, there would be a corresponding effect of approximately \$.2 (less than \$.001 per share) on the pro forma combined net earnings.
- (d) Amortization of goodwill generated on the excess of cost over fair value of the net assets acquired on a straight line basis over 40 years, net of reversal of Avis' amortization of pre-acquisition goodwill.
- (e) Reversal of an \$881 gain recorded by Cendant on the sale of PHH Fleet Leasing business to Avis on June 30, 1999.
- (f) Represents the income tax effect of the pro forma adjustments at an estimated statutory rate of 37.5% (not including adjustments for non-deductible goodwill), except item (e), where the tax effect was approximately 2% (the rate at which taxes were provided on the related gain)
- (g) Represents the fleet management technology fee income and the equity in the earnings of the joint venture formed pursuant to the PHH Europe Transaction for the period January 1, 1999 to June 30, 1999.
- (h) Interest reduction as a result of the retirement of 7 3/4% term loans related to the application of proceeds of \$1,053 from the PHH Europe Transaction.

AVIS SUPPLEMENTAL PRO FORMA FINANCIAL INFORMATION

The accompanying Unaudited Pro Forma Condensed Statements of Operations were prepared to reflect the historical consolidated financial statements of Avis adjusted to reflect the PHH Europe Transaction as set forth in the accompanying Notes to the Avis Supplemental Unaudited Pro Forma Condensed Statements of Operations. Avis will receive an annual license fee in connection with the PHH Europe Transaction for the license of the PHH fleet management technology, PHH interactive. Avis utilized the proceeds of the PHH Europe Transaction to reduce Avis' indebtedness and pay transaction costs.

# SUPPLEMENTAL UNAUDITED PRO FORMA CONDENSED STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2000 (IN MILLIONS)

	HISTORICAL AVIS	PHH EUROPE TRANSACTION(a)	PRO FORMA ADJUSTMENTS	ADJUSTED AVIS
REVENUES				
Service fees, net	\$ 199	\$ (86)	\$	\$ 113
Vehicle rental	1,989			1,989
Vehicle leasing and other fees	123	(12)		111
Other			5(b)	5
Net revenues	2,311	(98)	5	2,218
EXPENSES				
Direct operating	716			716
Vehicle depreciation and lease charges	511			511
Selling, general, and administrative	538	(56)		482
Interest, net	287	(30)	(58)(c)	229
Depreciation and amortization	71	(12)	(3)(d)	56
Other charges		(==)	(0)(0)	
Restructuring and unusual				
Litigation settlement				
Investigation related				
Total expenses	2,123	(68)	(61)	1,994
Net gain on disposition of businesses				
INCOME BEFORE INCOME TAXES AND MINORITY INTEREST	188	(30)	66	224
Provision (benefit) for income taxes	83	(3)	25(e)	105
Minority interest				
INCOME (LOSS) FROM CONTINUING OPERATIONS	\$ 105	\$ (27)	\$ 41	\$ 119
· · ·	======	=====	=====	======

Note: Certain reclassifications have been made to the historical results of Avis to conform with Cendant's classifications.

See accompanying Notes to Supplemental Unaudited  $\ensuremath{\mathsf{Pro}}$  Forma Condensed Financial Statements.

# SUPPLEMENTAL UNAUDITED PRO FORMA CONDENSED STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 1999 (IN MILLIONS)

	HISTORICAL AVIS	PHH EUROPE TRANSACTION(a)	PRO FORMA ADJUSTMENTS	ADJUSTED AVIS
REVENUES				
Service fees, net	\$ 139	\$ (76)	\$	\$ 63
Vehicle rental	2,501			2,501
Vehicle leasing and other fees	85	(9)		76
Other			7(b)	7
Net revenues	2,725	(85)	7	2,647
EXPENSES				
Direct operating	957			957
Vehicle depreciation and lease charges	667			667
Selling, general, and administrative	582	(42)		540
Interest, net	288	(	(47)(c)	241
Depreciation and amortization	65	(8)	(3)(d)	54
Other charges		(-)	(-)(-)	
Litigation settlement				
Investigation related				
Merger-related costs and other unusual				
Termination of proposed acquisition				
Total expenses	2,559	(50)	(50)	2,459
Net gain on disposition of businesses				
INCOME BEFORE INCOME TAXES AND MINORITY INTEREST	166	(35)	57	188
Provision (benefit) for income taxes	73	(4)	21(e)	90
Minority interest				
INCOME (LOSS) FROM CONTINUING OPERATIONS	\$    93 =====	\$ (31) ======	\$    36 =====	\$    98 ======

Note: Certain reclassifications have been made to the historical results of Avis to conform with Cendant's classifications.

See accompanying Notes to Supplemental Unaudited  $\ensuremath{\mathsf{Pro}}$  Forma Condensed Financial Statements.

## NOTES TO SUPPLEMENTAL UNAUDITED PRO FORMA CONDENSED FINANCIAL STATEMENTS (IN MILLIONS)

The following is a summary of estimated adjustments to the Avis  $\ensuremath{\mathsf{Pro}}$  Forma Financial Statements:

- (a) Represents the adjustment to remove the results of operations of PHH Europe for the period July 1, 1999 to December 31, 1999 and for the nine months ended September 30, 2000.
- (b) Fleet management technology fee income and the equity in the earnings of the joint venture formed pursuant to the PHH Europe Transaction for the period July 1, 1999 to December 31, 1999 and for the nine months ended September 30, 2000, net of amortization of the excess of cost over the assets acquired.
- (c) Interest reduction as a result of the retirement of acquisition debt and revolving credit facilities related to the application of proceeds of \$1,053 from the PHH Europe Transaction.
- (d) Decrease in amortization expense relating to goodwill generated from the PHH Europe Transaction, net of reversal of PHH Europe goodwill.
- (e) Represents the income tax effect of the pro forma adjustments at an estimated statutory rate of 39% (not including adjustments for non-deductible goodwill).

#### CENDANT CORPORATION TO ACQUIRE OUTSTANDING AVIS GROUP SHARES FOR \$33.00 PER SHARE IN CASH

NEW YORK AND GARDEN CITY, NY, NOVEMBER 13, 2000- Cendant Corporation (NYSE: CD) and Avis Group Holdings, Inc. (NYSE: AVI) today announced that they have entered into a definitive agreement for Cendant to acquire all of the outstanding shares of Avis Group that are not currently owned by Cendant at a price of \$33.00 per share in cash. Approximately 25.6 million outstanding shares of Avis Group common stock, and options to purchase an additional approximately 7.9 million Avis Group shares, are not owned by Cendant. Accordingly, the transaction has an equity value of approximately \$935 million, net of option proceeds.

The shares will be acquired at a price of \$33.00 per share in a cash merger pursuant to which Avis Group will be merged with an indirect wholly owned subsidiary of Cendant. Upon completion of the transaction, Avis Group will become a subsidiary of Cendant. The merger is conditioned upon, among other things, approval of a majority of the votes cast by Avis Group stockholders who are unaffiliated with Cendant and customary regulatory approvals. The transaction is expected to close in the first quarter of 2001.

"We expect this transaction to be immediately accretive to Cendant's earnings," said Cendant Chairman, President and Chief Executive Officer, Henry R. Silverman. "Additionally we look forward to the combination with Avis Group to enhance both our off-line and online travel strategies."

"We're very pleased that our successful business strategy has now resulted in a substantial increase in shareholder value - approximately 74% over the past year," said Avis Group Chairman and Chief Executive Officer A. Barry Rand. "Over the past 12 months, we have successfully transformed Avis Group into the leading comprehensive vehicle management solutions provider with award-winning technology. We have substantially strengthened our balance sheet and significantly improved our free cash flow, while attaining our 13th consecutive quarter of EPS growth above 20%. Now, we look forward to combining with Cendant, a company with significant financial strength and broad travel industry assets."

ABOUT AVIS GROUP HOLDINGS, INC. Avis Group Holdings, Inc. is one of the world's leading service and information providers for comprehensive automotive transportation and vehicle management solutions. Avis Group operates Avis Rent A Car, the world's second largest general-use car rental business, with locations in the United States, Canada, Australia, New Zealand and the Latin American Caribbean region; PHH Arval, one of the world's leading vehicle management companies; and Wright Express, the world's largest fleet card provider. For additional information and news concerning Avis Group, please log onto the Avis web site at www.avis.com or call Company News on Call (800-758-5804, access code #078975).

ABOUT CENDANT CORPORATION Cendant Corporation is a global provider of real estate, travel and direct marketing related consumer and business services. The Company's core competencies include building franchise systems, providing outsourcing solutions and direct marketing. As a franchiser, Cendant is among the world's leading franchisers of real estate brokerage offices, hotels, rental car agencies, and tax preparation services. As a provider of outsourcing solutions, Cendant is a major provider of mortgage services to consumers, the global leader in employee relocation, and the world's largest vacation exchange service. In direct marketing, Cendant provides access to insurance, travel, shopping, auto, and other services primarily to customers of its affinity partners. Other business units include NCP, the UK's largest private car park operator, and WizCom, an information technology services provider. Headquartered in New York, NY, the Company has approximately 28,000 employees and operates in over 100 countries. More information about Cendant, its companies, brands and current SEC filings may be obtained by visiting the Company's Web site at www.cendant.com or by calling877-4INF0-CD (877-446-3623).

STATEMENTS ABOUT FUTURE RESULTS MADE IN THIS RELEASE MAY CONSTITUTE FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995. THESE STATEMENTS ARE BASED ON CURRENT EXPECTATIONS AND THE CURRENT ECONOMIC ENVIRONMENT. THESE STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE. ACTUAL RESULTS COULD DIFFER MATERIALLY FROM THOSE EXPRESSED OR IMPLIED IN THE FORWARD-LOOKING STATEMENTS. IMPORTANT ASSUMPTIONS AND OTHER IMPORTANT FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE IN THE FORWARD-LOOKING STATEMENTS ARE SPECIFIED IN FORM 10-K FOR THE YEAR ENDED DECEMBER 31, 1999 FOR AVIS GROUP AND IN FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2000 FOR CENDANT.

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