UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of Earliest Event Reported): August 27, 2013 (August 23, 2013)

Avis Budget Group, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation)

001-10308 (Commission File Number) 06-0918165 (IRS Employer Identification Number)

6 Sylvan Way Parsippany, NJ (Address of Principal Executive Offices)

07054 (Zip Code)

(Registrant's telephone number, including area code)

N/A

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

On August 23, 2013, our subsidiary Avis Budget Car Rental, LLC ("ABCR") and General Motors, LLC ("GM") entered into an agreement (the "Agreement") for the purchase of vehicles from GM dealers. The Agreement sets forth the terms and conditions related to ABCR's purchase of vehicles from GM dealers for the 2014 vehicle model year. The Agreement also sets forth the terms and conditions related to GM's repurchase of a portion of the vehicles purchased by Avis Budget Car Rental under the Agreement. The Agreement is attached hereto as Exhibit 10.1, and is incorporated herein by reference.

| | Item 9.01 | Financial Statements and Exhibits. |
|-----|--------------|--|
| (d) | Exhibits. | |
| | The followin | g exhibits are filed as part of this report: |
| | Exhibit No. | Description |

10.1

Agreement dated August 23, 2013 between Avis Budget Car Rental, LLC and General Motors*

*Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AVIS BUDGET GROUP, INC.

By: /s/ Bryon L. Koepke

Name:Bryon L. KoepkeTitle:Senior Vice President and Chief Securities Counsel

Date: August 27, 2013

AVIS BUDGET GROUP, INC. CURRENT REPORT ON FORM 8-K Report Dated <u>August 27, 2013 (August 23, 2013)</u>

EXHIBIT INDEX

Exhibit No. Description

10.1

Agreement dated August 23, 2013 between Avis Budget Car Rental, LLC and General Motors*

*Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.



August 2, 2013

Mr. Michael Schmidt Avis Budget Car Rental, LLC 6 Sylvan Way Parsippany, N.J. 07054

Dear Mr. Schmidt:

This letter confirms the agreement ("Agreement") between Avis Budget Car Rental, LLC ("ABG") and General Motors, LLC ("GM") regarding ABG's purchase or lease of GM 2014 Model Year vehicles under i) the 2014 MY Daily Rental Purchase Program, ii) the 2014 MY National Fleet Purchase Program, and iii) other incentive programs available to ABG.

The terms and conditions of this Agreement are as follows:

2014 MY Daily Rental Purchase Program (VN9)

- 1. General Terms and Conditions:
 - a. GM shall make available 2014 Model Year vehicles under the terms and conditions of GM's 2014 Model Year Daily Rental Purchase Program. (Refer to <u>Attachment 1</u>.)
 - b. ABG agrees to purchase or lease these GM vehicles from GM dealers in a mix which includes mostly GM's higher priced models. (Refer to <u>Attachment 1A.)</u>
 - c. GM or its subsidiaries shall purchase tendered 2014 Model Year vehicles from ABG that qualify for purchase under the terms and conditions of GM's 2014 MY Daily Rental Purchase Program. (Refer to <u>Attachment 1</u>.)
- 2. YT1 Flat Rate Program:
 - a. GM shall make available the YT1 Flat Rate Program for the vehicles noted in <u>Attachment 3</u>.
 - b. YT1 Program volume must not exceed the volume and mix detailed in <u>Attachment 3</u>.
 - c. All program parameters and rates for the YT1 Flat Rate Program are detailed in <u>Attachment 1D.</u>
 - d. **[*REDACTED*]** units ordered with YT1 will receive **[*REDACTED*]** as detailed in <u>Attachment 1D</u>, **[*REDACTED*]**.
 - e. This program is subject to the terms and conditions in Section 1 and those on <u>Attachment 1</u>.
- 3. YT6 Flat Rate Program:
 - a. GM shall make available the YT6 Flat Rate Program for the vehicles noted in <u>Attachment 3</u>.
 - b. YT6 Program volume must not exceed the volume and mix detailed in <u>Attachment 3</u>.
 - c. All program parameters and rates for the YT6 Flat Rate Program are detailed in <u>Attachment 1E.</u>
 - d. [*REDACTED*] units ordered with YT6 will receive [*REDACTED*] as detailed in <u>Attachment 1E</u>. [*REDACTED*].
 - e. ABG agrees that no more than **[*REDACTED*]** of the total YT6 Program volume, by model, will be returned (as measured by the acceptance date in RIMS) between October 1 and December 31 in any given calendar year. ABG will reimburse GM at a rate of **[*REDACTED*]** per unit on all returned units in excess of the **[*REDACTED*]** limit.
 - f. This program is subject to the terms and conditions in Section 1 and those on <u>Attachment 1</u>.

4. Daily Rental Purchase Program Matrix Incentives:

Fleet & Commercial CHEVROLET • BUICK • GMC • CADILLAC

- a. As long as ABG is compliant with its obligations under this Agreement to purchase, promote, and service the number of 2014 Model Year vehicles, and in the vehicle mix as described in <u>Attachment 3</u>, GM will provide ABG with a Matrix Incentive as detailed in <u>Attachment 3</u>. The Matrix Incentive will be in addition to any other incentives available under the terms and conditions of GM's 2014 Model Year Daily Rental Purchase Program (<u>Attachment 1</u>).
- b. Payment of the Matrix Incentive will be made upon submission of such vehicles in accordance with <u>Attachment 4</u>.
- 5. ABG will provide to GM, at the beginning of each month, a four month schedule of anticipated vehicle returns. The schedule will breakout the vehicle returns by site for the current month, as well as for the subsequent three months. Submission of the information described in this section is a condition to receiving incentives under this Agreement.

6. [*REDACTED*] Program:

- a. GM shall offer ABG participation in the 2014 Model Year [*REDACTED*] Program. (Refer to Attachment 1R).
- b. GM agrees to pay the [*REDACTED*] detailed in <u>Attachment 3.</u> These amounts will be in addition to [*REDACTED*] under the terms and conditions of GM's 2014 Model Year Daily Rental Purchase Program.
- c. The payments will be made on a quarterly basis, in the months of March, June, September and December, and in accordance with the terms set forth in <u>Attachment 4</u>.

2014 MY National Fleet Risk Purchase Program (VX7)

- 7. General Terms and Conditions:
 - a. GM agrees to offer ABG 2014 Model Year vehicles under the terms and conditions of GM's 2014 MY National Fleet Risk Purchase Program. (Refer to <u>Attachment 2</u>.)
 - b. ABG will purchase or lease from GM dealers a minimum quantity of 2014 Model Year vehicles at the agreed upon mix. (Refer to <u>Attachment 2A</u>.)
- 8. National Fleet Risk Purchase Program Risk Incentives:
 - a. As long as ABG is compliant with its obligations under this Agreement to purchase the number of units and in the mix described in <u>Attachment 2A</u>, GM will provide ABG with the Risk Incentives detailed in <u>Attachment 2A</u>. The Risk Incentives will be in addition to any incentives due under the terms and conditions of GM's 2014 MY National Fleet Risk Purchase Program (<u>Attachment 2</u>). These Risk Incentives are in lieu of all other retail sales and fleet incentives.
 - b. All uplevel minimum equipment incentives will be paid in September 2014 after purchase requirements have been verified by GM. (Refer to <u>Attachment 2A</u>.)
 - c. Payment of these incentives will be made upon submission of such vehicles in accordance with <u>Attachment 4</u>.



Additional Provisions Applicable to VN9 and VX7 Programs

- 9. 2014 Model Year Volume Bonus:
 - a. GM shall offer ABG a Model Year Volume Bonus for all 2014 Model Year units acquired under GM's 2014 MY Daily Rental Purchase Program (<u>Attachment 1</u>) and GM's 2014 MY National Fleet Risk Program (<u>Attachment 2</u>).
 - b. GM will pay ABG the 2014 Model Year Volume Bonus amounts detailed in <u>Attachments 2A and 3.</u>
 - c. The Model Year Volume Bonus is payable in September 2014, per the terms set forth in <u>Attachment 4</u>, excluding the electronic VIN submission to RIMS.
 - d. The total agreed upon volume, as detailed in <u>Attachment 3</u>, must be entered into VOMS no later than April 20, 2014.
 - e. All vehicle minimum equipment requirements must be met by carline and by program (VN9 or VX7) per the terms of the Minimum Equipment Requirements (<u>Attachments 1A and 2A</u>). If the Minimum Equipment Requirements are not met for the carline, the entire Model Year Bonus for such carline will be forfeited for all volume purchased under that program. As an example, if Minimum Equipment Requirements are not met for Impala models, then the bonus for all Impala models sold under the VN9 program will be forfeited.
- 10. In the event ABG chooses to cancel any order placed by ABG through GM dealers, at event code 3000 or later, GM will assess a fee of **[*REDACTED*]** per vehicle to be paid to GM upon demand. This fee will be waived if the current production week has been delayed more than three weeks from the original scheduled production week. Further, this fee will not apply if ABG chooses to redirect the shipment of any vehicles in event code 3000.
- 11. All volume and mix requirements are subject to reasonable minor adjustments based upon mutual agreement of the parties. The present agreed upon production timing is detailed in <u>Attachment 3A</u> by month, by brand and by program. However, if either party cannot fulfill any terms of this Agreement due to events beyond its control, such as acts of God, labor disputes, and severe economic downturns, the party affected by the event shall promptly notify the other party and the parties will enter negotiations with the intent of minimizing the impact of the event on the business contemplated under this Agreement.
- 12. ABG will place orders no more than [*REDACTED*] or less than [*REDACTED*] of a month's production in any week provided GM can make such a production commitment. After two weeks of moving orders to event code 3000 for a given production period the orders will be deemed to comply with the limitation indicated above. All vehicle minimum equipment requirements will be placed for production on a monthly basis. Any vehicles which do not meet the minimum equipment requirements will not be paid the Model Year Bonus as provided in Section 9(e).
- 13. ABG agrees that in all advertising and promotional materials, developed for its Avis brand during the 2014 Model Year (September 1, 2013 through August 31, 2014), Avis advertising will feature only GM products where any vehicle is featured or promoted. It is understood that vehicles will be moved between Rent A Car brands owned by ABG (i.e. "Avis" and "Budget"). When Avis advertising or promotional materials feature or promote a vehicle, a GM product shall be featured and promoted provided GM manufactures a vehicle in the advertised segment with a tag line substantially similar to the following:



"We feature (Trade name GM vehicle) and other fine GM vehicles"

This commitment will not apply to activities that are internet based. Refer to <u>Attachment 5</u> for additional guidelines relative to advertising and promotional materials. If GM is not represented in a particular vehicle segment, or is represented but either GM chooses not to sell or ABG chooses not to purchase vehicles in that segment, ABG is free to promote a non-GM vehicle in that vehicle's segment.

- 14. If ABG purchases an existing Avis Licensee or substantially all of the assets of an existing Avis Licensee during the 2014 Model Year, and such existing Avis Licensee is a participating Avis Licensee under the terms of the Agreement between the Avis Licensee Association and GM for the 2014 Model Year ("ALA Agreement"), then GM agrees to accept an assignment to ABG of the purchase volume, mix, and monies identified in the Participation Form executed by the Participating Avis Licensee under the ALA Agreement, as long as the agreement is signed by the existing Avis Licensee, the Avis Licensee Association, if applicable, and ABG, and is in a form acceptable to GM.
- 15. If ABG purchases an existing Budget Licensee or substantially all of the assets of an existing licensee during the 2014 Model Year, and such existing Budget Licensee is a participating Budget Licensee under the terms of the Agreement between the Car Rental Licensee Association and GM for the 2014 Model Year, then GM agrees to accept an assignment to ABG of the purchase volume, mix, and monies identified in the Participation Form executed by the Participating Budget Licensee under the Car Rental Licensee Association Agreement, as long as an agreement is signed by the existing Budget Licensee, the Car Rental Licensee Association, if applicable, and ABG, and is in a form acceptable to GM.
- 16. Notwithstanding anything to the contrary contained in this Agreement (including in the attachments hereto), no vehicle shall be accepted for return by GM or its agent until such time as the title to such vehicle has been assigned and/or transferred on behalf of ABG upon the sale of such vehicle to an automotive dealer or the purchase of such vehicle by GM following the transfer of such vehicle from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program. For the avoidance of doubt, Form AD006 shall evidence a conditional acceptance of vehicles turned in by ABG. References to acceptance in the attachments hereto refer to such conditional acceptance evidenced by Form AD006.
- 17. ABG shall retain any documents or records relevant to vehicles purchased under this Agreement or any GM program and/or claims submitted for payment under this Agreement or any other GM program for two years after the close of the program. ABG agrees to permit any designated representative of GM to examine, audit, and take copies of any accounts and records ABG is to maintain under this Agreement. ABG agrees to make such accounts and records readily available at its facilities during regular business hours. GM agrees to furnish ABG with a list of any reproduced records.



- 18. Part of the consideration for ABG's entry into this Agreement is GM or its subsidiary's continuing obligation to purchase vehicles from ABG in accordance with the terms of GM or its subsidiary's 2014 Model Year Daily Rental Purchase Programs. Accordingly, it shall be a condition of ABG's obligations to purchase vehicles under this 2014 Model Year Daily Rental Purchase Program Agreement that GM or its subsidiary performs its vehicle purchase obligations in all material respects with respect to eligible vehicles tendered by ABG under the terms of GM or its subsidiary's 2014 Model Year Purchase Programs.
- 19. GM shall make available to ABG a daily rental purchase program for the [*REDACTED*] Model Years (refer to Attachment 7).
- 20. ABG agrees that it shall hold harmless GM, its subsidiaries, affiliates, or agents (collectively, the "Indemnified Parties") from any and all liabilities arising from making available auctions which it may sponsor, promote, organize, or otherwise create as a facility for sale of vehicles by an authorized auctioneer for the benefit of ABG, except for the gross negligence or intentional misconduct by any of the Indemnified Parties.
- 21. ABG and its subsidiaries AESOP Leasing L.P. ("AESOP Leasing"), Avis Rent A Car System, LLC. ("Avis") and Budget Rent A Car System, Inc. ("Budget") have engaged AESOP Exchange Corporation as a qualified intermediary ("QI") for the purpose of facilitating a like kind exchange program under Section 1031 of the Internal Revenue Code of 1986, as amended. As such, ABG, AESOP Leasing, Avis and Budget have assigned to AESOP Exchange Corporation, acting in its capacity as QI, all of their rights, but not their obligations, in any existing manufacturer purchase agreements they may have with GM either for the purchase of replacement vehicles or after a qualifier term of use for the purchase of relinquished vehicles. This applies to all future purchases of replacement vehicles or relinquished vehicles unless specifically excluded in writing.
- 22. This Agreement is confidential between the Parties (ABG and GM) and is intended for the sole use of ABG and GM. This Agreement may not be disclosed to any person, other than a party's parent, subsidiaries, AESOP Leasing, and their respective outside counsel and accountants and interested financial institutions and the SEC, except as required by legal process without the consent of the other Party. In the event of legal process, the Party served shall notify the other Party to allow them sufficient time to interpose legal objections to disclosure.
- 23. Selected GM vehicles are equipped with OnStar. For details regarding notification of OnStar equipment and services, please refer to <u>Attachment 6</u>.

This Agreement shall in all respects be interpreted, enforced and governed under the laws of the State of Michigan, without regard to the conflicts of law and principles thereof.

This Agreement and its Attachments set forth the entire agreement between the Parties regarding the subjects herein, and may be modified only in a writing executed by an authorized representative of each of the Parties.

• On behalf of General Motors, I would like to express my appreciation for your business and hope this Agreement will continue to strengthen our business relationship.



Please return an executed copy of this Agreement acknowledging your acceptance of the terms.

Very truly yours,

<u>/s/ Edward J. Peper</u> Date:<u>08/14/2013</u> Edward J. Peper General Motors U.S. Vice President, Fleet and Commercial Sales

<u>/s/ Michael Schmidt</u> Date:<u>08/26/2013</u> Michael Schmidt Avis Budget Car Rental, LLC Senior Vice President, Fleet Services

GM Approvals:

<u>/s/ Alan S. Batey</u> Date:<u>08/23/2013</u> Alan S. Batey General Motors Vice President, U.S. Sales and Service

<u>/s/ Edward J. Toporzycki</u> Date:<u>08/21/2013</u> Edward J. Toporzycki General Motors CFO, Executive Director, U.S. Sales and Marketing Operations



Attachments Key

- Attachment 1 2014 MY Daily Rental Purchase Program Guidelines (VN9)
- Attachment 1A 2014 MY VN9 Minimum Equipment Guidelines
- Attachment 1B 2013 CY Turn-In Standards and Procedures
- Attachment 1C 2014 MY VN9 Tier Program Guidelines, Rates and Parameters
- Attachment 1D 2014 MY YT1 Flat Rate Program Guidelines, Rates and Parameters
- Attachment 1E 2014 MY YT6 Flat Rate Program Guidelines, Rates and Parameters
- Attachment 1R 2014 MY [*REDACTED*] Program Guidelines
- Attachment 1T True Up Payments Calendar 2013 CY and 2014CY
- Attachment 2 2014 MY National Fleet Risk Purchase Program Guidelines (VX7)
- Attachment 2A VX7 Minimum Equipment Requirements and Incentives
- Attachment 3 2014 MY VN9 and VX7 Volume and Incentives
- Attachment 3A 2014 MY Production Schedule
- Attachment 4 Rental Incentives Payment Terms and Calendar
- Attachment 5 Advertising and Promotion
- Attachment 6 Onstar
- Attachment 7 Long Term Supply Agreement

<u>GM</u> 2014MY DAILY RENTAL PROGRAM GUIDELINES

1.PROGRAM NAME AND NUMBER:

2014 Model Year Daily Rental Program Guidelines for Daily Rental Fleet Customers (GRP) Program Code: VN9

2. PROGRAM DESCRIPTION:

This program makes available to GM dealers and qualified Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs") purchase information on selected 2014 Model Year passenger cars and light duty trucks sold and delivered by GM dealers to qualified D RFCs and eligible for purchase by GM in accordance with these guidelines.

The following are <u>not eligible</u> for this program:

- Preferred Equipment Group (P.E.G.)/Option package discounts
- Van Conversions (including Hi-Cube and Step-Van) & Full Size Cargo Vans
- Vehicles delivered from dealer inventory

A qualified DRFC must have a GM Fleet Account Number (GM FAN) to be eligible for any GM fleet incentive.

3. PROGRAM START DATE/PROGRAM END DATE/IN-SERVICE PERIOD:

Program Start Date:Opening of 2014 Model Year ordering systemProgram End Date:When GM dealers are notified that 2014 Model Year fleet orders are no longer being accepted by GM



In-Service Period:

The In-Service date is the Expiration in Transit date on the invoice plus five (5) days. Refer to Tier Program Parameters (Attachment 1C) and to Flat Rate Program Parameters (Attachment 1D) for minimum and maximum in-service periods applicable to individual programs. All Vehicles to be purchased by GM under this program must be returned and accepted by July 31, 2016. <u>Non-returned Vehicles must remain in-service a minimum of six (6) months or (180 days) from in-service date.</u> GM reserves the right to audit the DRFC to ensure compliance with the minimum six (6) month in-service requirement. Frame, fire, stolen, embezzled and/or water damaged Vehicles, which are ineligible for purchase, do not have a minimum in-service period. Documentation on these Vehicles must be retained on file for audit purposes.

IMPORTANT - Acceptance of an order on any Vehicle line does not constitute a commitment to build or to build within a specific time frame.

All Vehicles, including non-returned Vehicles, supplied by GM are subject to the export control laws and regulations of the United Sates (U.S.) and the DRFCs and dealers will comply with such laws and regulations.

4. ELIGIBLE MODELS/REQUIRED OPTIONS FOR ORDER AND DELIVERY:

Eligible Models:

All new and unused 2014 GM models with the required minimum factory installed equipment levels specified in Attachment 1A - Minimum Equipment Guidelines "MEG", and processing options ordered for qualified DRFCs for use as daily rental Vehicles and delivered by GM dealers are eligible for this program.

Required Options for Order and Delivery:

All orders must contain the fleet processing option VN9 and the DRFC code to be enrolled in the Tier Program. Flat Rate programs will require <u>an additional processing option</u>. Refer to the Flat Rate Program Guidelines, Rates and Parameters (Attachment 1D) found in the DRFCs contract for additional processing options. Vehicles must be ordered with minimum option requirements specified in the Minimum Equipment Guidelines (Attachment 1A - "MEG"). Processing Option VN9 will provide a net invoice - less holdback. Vehicles ordered with option VN9 receive order date price protection (PRP).

Dealer must take full responsibility for including the proper processing option on all orders. Should errors occur in the ordering of Vehicles, resulting in diversions or re-invoicing, the ordering dealer may be charged an administrative fee by GM.



All orders must include the following:

- a. Valid GM FAN (Fleet Account Number)
- b. Option Codes: VN9 and DRFC code
- c. Order Type: FDR
- d. Delivery Type: 020 Daily Rental

Dealer orders currently on hand or in the system that qualify for this program, and that have the appropriate processing options, can be amended only if they have not been released to production. This is the ordering dealer's responsibility.

Vehicles delivered to the DRFCs drop ship sites must have the assigned DRFC code on the window label and the delivery receipt(s) must be checked to verify proper ownership of the Vehicle. GM Customer Support should be contacted immediately regarding Vehicles delivered to the wrong DRFC drop ship site to determine the appropriate course of action. Vehicles that were incorrectly delivered must not be placed into DRFC rental service. GM reserves the right to deny incentives on Vehicles in rental service that have been incorrectly delivered and accepted or titled.

5. COMPATIBLE INCENTIVES AND ALLOWANCE PROGRAMS:

Vehicles enrolled in the 2014 Model Daily Rental Purchase Program are <u>not</u> eligible for any other fleet/retail program, including, but not limited to, the Dealer Fleet Ordering Assistance Program (VQ) and any GM Dealer Rent A Car program(s).

| FLEET CUSTOMERS (GM FAN HOLDERS) | | YES/N |
|---|-----------------------|-------|
| GENERAL | | |
| GM MOBILITY | (MOB/MOC/R8L) | Ν |
| SALESPERSON / SALES MGR. INCENTIVES | | Ν |
| CASH DIRECT MAILS/PRIVATE OFFERS/GENERAL | | |
| COUPONS/CERTIFICATES/NON-CASH VENDOR PROGRAMS | | Ν |
| GM BUSINESS CARD | (UDB) | Ν |
| CONSUMER CASH | | Ν |
| DEALER CASH | | Ν |
| BONUS CASH | | Ν |
| OPTION PACKAGE DISCOUNTS | | Ν |
| PRICING | | |
| PRICE PROTECTION/BONA FIDE SOLD ORDER | (PPT W/VX7) | Ν |
| PRICE PROTECTION/ORDER DATE | (PRP) | Y |
| ORDER/DELIVERY | | |
| FLEET ORDERING & ASSISTANCE | (VQ1/VQ2/VQ3) | Ν |
| INTRANSIT INTEREST CREDIT | (C4C) | Y |
| RENTAL | | |
| REPURCHASE | (VN9) | Y |
| FLAT-RATE REPURCHASE | (YT1 THROUGH YT9) | Y |
| RISK | (VX7) | Ν |
| GM DEALER RENT-A-CAR | (FKR/FKL) | Ν |
| GOVERNMENT | | |
| PSA/PURA/BID ASSISTANCE/CE | (R6D/PBP/PBS) | Ν |
| FLEET/COMMERCIAL | | |
| NATIONAL FLEET PURCHASE PROGRAM | (FVX/FPP) | Ν |
| RETAIL ALTERNATIVE | (CNC/CNE/CSE/CSR/CWE) | Ν |
| SMALL FLEET APR ALTERNATIVE | (XMC) | Ν |
| GM'S BUSINESS CUSTOMERS CHOICE | | Ν |
| TRUCK STOCKING | (TSI) | Ν |
| MOTOR HOME INCENTIVE | (R7Y) | Ν |
| SCHOOL BUS/SHUTTLE BUS/AMBULANCE INCENTIVE | (R6H) | Ν |
| RECREATIONAL VEHICLE INCENTIVE | (R6J) | Ν |
| DEMO - LIGHT DUTY DEALER | (DEM/DEE) | Ν |



| DEMO - LIGHT DUTY SVM | (DES) | Ν |
|----------------------------------|-----------|---|
| SIERRA FLEET PEG | (R7F/FLS) | Ν |
| FLEET PREFERRED EQUIPMENT GROUPS | | Ν |
| COMPETITIVE ASSISTANCE PROGRAMS | (CAP) | Ν |

6.METHOD OF PAYMENT:

When a Vehicle accepted under the Daily Rental Guaranteed Residual Program is sold at auction, the auction will direct the net sale proceeds to the DRFC owning the Vehicle, or to an assignee approved by GM. Net sale proceeds are equal to the gross sales price less auction sales fees/expenses and less the transportation expense. The DRFC will receive the net sale proceeds within 2 business days after sale of the Vehicle. The net sale proceeds will be forwarded to the DRFC's designated bank account via EFT. On a monthly basis, GM will process a true-up payment for each of the DRFC's Vehicles sold in the previous month. The true-up payment, calculated per Vehicle, will be equal to the guaranteed purchase price less mileage and damage charges allowed under the program guidelines and less net sale proceeds already transmitted. (See Attachments 1C and 1D for more details regarding mileage and damage charges.) GM will process the true-up payment on the 5th business day of each month and transfer the funds via EFT to the DRFC on the 7th business day of each month. If the net sale proceeds of any Vehicle exceeds the guaranteed purchase price less GM charges allowed under the program guidelines, then the DRFC will refund the excess to GM by either an offset against other GM true-up payments or by a direct payment based on a manual invoice prepared by GM. The DRFC shall pay the direct payment within five (5) business days of receiving the invoice.

The DRFC and GM want correct payments made to the DRFC by the auctions upon the sale of such Vehicles. GM will review the net sales proceeds before they are released and will stop the release only to correct for misdirected funds. If funds are misdirected by an auction, GM will either make a correcting payment or a collection from the appropriate DRFC. The correction will be accomplished via invoicing and credit payment. As a convenience to the DRFC(s), GM will report the net sales proceeds on a daily, consolidated basis.

<u>Buyback Provision</u>. If a Vehicle accepted under the Daily Rental Guaranteed Residual Program is unsold through the 90th day after acceptance, GM will transfer the Vehicle from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program on the 91st day, unless GM receives instructions from the DRFC to the contrary by the 89th day pursuant to the Turn In Standards and Procedures (Attachment 1B, Section VII-H – Other). Upon transfer to the Daily Rental Acquisition Program, GM will initiate payment to the DRFC owning the Vehicle for the full guaranteed purchase price (less GM charges allowed under the program) within the BARS system. The DRFC will be paid in approximately 7 Business days. The DRFC will assign the title of such Vehicle, or cause such title to be assigned, to GM on the 91st day after acceptance. GM will perform a weekly scan of the inventory with a run cycle to occur over the weekend to avoid mid-week program changes. If the number of Vehicles in the Daily Rental Acquisition Program for any DRFC exceeds 3% of its total accepted inventory ("Excess Amount"), then GM will instruct the auctions not to transfer Vehicle titles to GM for these Vehicles until the DRFC has received payment from GM for these Vehicles so that the Excess Amount is eliminated. Once the DRFC receives payment for these Vehicles, GM will instruct the auctions to transfer title to GM for these returned Vehicles. This metric (3%) will be calculated on a weekly basis concurrent with the scan of inventory.

Late Auction Fees. If a Vehicle accepted under the Daily Rental Guaranteed Residual Program is unsold through the 25th day after acceptance, GM will begin to accrue \$3.00 per day per Vehicle to the DRFC starting on the 26th day. On the 61st day after acceptance, the rate will increase to \$4.50 per day per Vehicle until the Vehicle is either sold or transferred to the Daily Rental Acquisition Program. Amounts accrued will be paid monthly with the true-up payment.

Hawaii Vehicles – Due to the extended transportation time for Hawaii Vehicles, Hawaii Vehicles will be segregated in the GM system. The transfer of Hawaii Vehicles from the Daily Rental Guaranteed Residual Program to the Daily Rental Acquisition Program will be implemented at 120 days vs. 90 for these Vehicles and Late Auction Fees will begin accruing at \$3.00 per day for Vehicles in inventory over 56 days and at \$4.50 per day for Vehicles in inventory over 91 days.

For payment purposes, Monday through Friday are considered business days except for GM recognized holidays and days GM is closed. GM does not staff or a process payment during any period of time GM is closed. Payment processing will not resume until GM officially returns to work.



7. POLICY FOR CORRECTING VEHICLE IN-SERVICE DATES AND PROGRAM STATUS:

It is the responsibility of the DRFC to identify the in-service date and the program status of all of its Vehicles and make any necessary corrections following the process discussed below. GM will make every effort to accommodate requests to rectify errors in program status prior to the unit being grounded in RIMS. <u>Changes will not be considered after the Vehicle has a valid grounding record.</u>

In-Service Date Corrections:

The GM In-Service Date is always the Expiration in Transit as shown on the invoice plus five (5) days. If Vehicles are delivered more than 10 days past the GM In-Service Date, they qualify for an In-Service Date adjustment. Submit the VINS in question with a copy of the signed delivery receipt to GM Rental Sales. The GM systems will be changed to show the delivery date as the new In-Service Date. All requests must be completed at least 15 days prior to submitting a grounding record to RIMS.

Changes in Program Status:

Vehicles can be moved from the tiered depreciation program to a flat rate depreciation program, or vice versa, if a request is submitted to GM Rental Sales before the Vehicle is grounded in RIMS or before December 31, 2014, whichever comes first. Vehicles may be moved upon verification and approval by GM. Vehicles will be invoice adjusted in BARS to reflect a change in program enrollment. BARS will electronically transmit an updated Enrollment Record to RIMS within three (3) business days acknowledging the change throughout all GM systems. Requests for program change on 2014 Model Year Vehicles must be made prior to December 31, 2014 and 15 business days prior to a valid grounding record in RIMS.

No changes will be considered on in-service Vehicles outside of this policy.

8. GENERAL PROGRAM GUIDELINES:

A. GM defines a rental vehicle as:

- a. "The bona fide rental of a vehicle involving use and payment by a customer on an hourly, daily, weekly, or monthly basis. Usage of any such vehicle(s) by a customer for a period of four (4) consecutive months or longer shall be deemed to constitute leasing, and not rental, and will make the vehicle ineligible for incentives."
- b. If a Vehicle enrolled in the Daily Rental Purchase Program is found to be on rent (lease) to a customer in excess of the above guideline, or if the customer consecutively rents multiple enrolled Vehicles for an aggregate term of four (4) or more months, all Vehicles involved in such transactions will not be considered rental and will be ineligible for incentives. GM may audit the DRFC to ensure compliance with this guideline.
- B. All eligible Vehicles must be delivered to the DRFC through a GM dealership or a qualified drop-ship location. Purchases or deliveries made through any other entity or individual are ineligible for payment.
- C. GM reserves the right to audit dealer records and disqualify any sales allowance in the event such sales do not meet the program requirements. All monies improperly paid will be charged back. Failure to comply with the program requirements may result in the dealer being disqualified for future participation in fleet programs and terminations of dealer sales and service agreement(s).
- D. Optional equipment and, in special circumstances, certain standard equipment can be added to or deleted from GM Vehicles during the ordering and manufacturing process by DRFCs. It is the DRFC's responsibility to ensure that actual Vehicle content is properly disclosed to a buyer or transferee when disposing of a Vehicle. DRFCs that use third party build specifications to promote the sale of their Vehicles should be especially careful to ensure the accuracy of that data.
- E. GM reserves the right to cancel, amend, revise, or revoke any program, at any time, based on its sole business judgment(s). Final decisions in all matters relative to the interpretation of any rule or phase of this activity rest solely with GM.

ANY QUESTIONS REGARDING THIS PROGRAM SHOULD BE DIRECTED TO THE CUSTOMER SUPPORT CENTER AT <u>1-800-FLEET OP</u>.

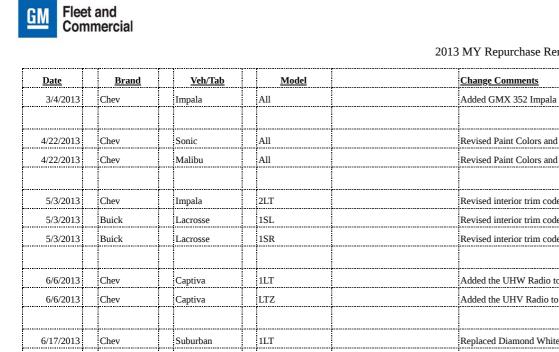


GM VN9 Rental Program

2014MY Minimum Equipment Guidelines (VN9 MEG)

2/19/2013

NOTE: THIS IS ATTACHMENT 1A (Min. Equip. Guidelines Referenced in Both Programs)



2013 MY Repurchase Rental Minimum Equipment (VN9) Change Log

| 4/22/2013 | Chev | Sonic | All | Revised Paint Colors and Percentages |
|-------------|-------|----------|-----------|---|
| 4/22/2013 | Chev | Malibu | All | Revised Paint Colors and Percentages |
| | | | | |
| 5/3/2013 | Chev | Impala | 2LT | Revised interior trim codes to H0U and H0X |
| 5/3/2013 | Buick | Lacrosse | 1SL | Revised interior trim codes on the 1SL Spec B |
| 5/3/2013 | Buick | Lacrosse | 1SR | Revised interior trim codes on the 1SR Spec C |
| | | | | |
| 6/6/2013 | Chev | Captiva | 1LT | Added the UHW Radio to additional Options |
| 6/6/2013 | Chev | Captiva | LTZ | Added the UHV Radio to additional Options |
| | | | | |
| 6/17/2013 | Chev | Suburban | 1LT | Replaced Diamond White with Summit White |
| 6/17/2013 | Chev | Suburban | 1LT | Replaced Diamond White with Summit White |
| | | | | |
| 6/19/2013 | Cad | XTS | 1SB | Updated model codes for FWD and AWD |
| | | | | |
| 7/1/2013 | Chev | Malibu | All | Updated Engine and Ttansmission Codes |
| 7/1/2013 | Chev | Malibu | 2LT & LTZ | Updated Spare Tire Code |
| | | | | |
| 7/15/2013 | Chev | Equinox | 2LT & LTZ | Updated MyLink Code to UHQ |
| 7/15/2013 | Chev | Equinox | LTZ | Updated V6 engine code to LFX |
| | | | | |
| 7/15/2013 | Chev | Traverse | All | Updated color to Crystal Red Tintcoat 89U |
| | | | | |
| 7/15/2013 | Chev | Cruze | 2LT | Updated Trim Colors |
| | | | | |
| 7/15/2013 | Buick | Regal | 1SN | Updated Model Code |
| ., 10, 2010 | Junch | Ber | | |
| 7/16/2013 | Chev | Malibu | 2LT | Updated Trim Codes |
| //10/2013 | GIICV | | 201 | |
| 8/15/2013 | Chev | Equinox | All | Removal of floor mats from standard equipment |
| 0/13/2013 | GIIEV | Equiliox | ЛШ | |
| | | | | |

Cadillac ATS Sedan 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B |
|-----------------------------|-----|---|---|
| Model Code | | 6AB69 RWD only | 6AC69(RWD/AWD) |
| Equipment Group | | - | |
| Volume % of Total | | 50% | 50% |
| Standard Equipment | | 1SB LUXURY | 1SN (RWD) /1SP (AWD) LUXURY |
| Engine | | 2.5L 4 cyl | Engine 3.6L V6 |
| Transmission | | Auto | Auto |
| Air Conditioning | | | |
| Air Conditioning, Rear | | | |
| Steering | | | |
| Brakes | | Brembo | Brembo |
| Windows | | | |
| Door Locks | | | |
| Cruise Control | | | |
| Tilt Wheel | | | |
| Seats | | | |
| Rear Defogger | | | |
| Radio | | IO5 Cue | |
| Wheels | | | |
| Floor Mats | | | |
| Seat Trim/Style | | | |
| Air Bags | | | |
| Other | | | |
| | | | |
| Other | | | |
| Other | | | |
| | | | |
| Other | | | |
| | | | |
| Required Additional Options | | | |
| | | CF5 Sunroof | |
| | | | CF5 Sunroof |
| Exterior Colors | % | | |
| | | GAN - Radiant Silver | GAN - Radiant Silver |
| | 10 | GBA - Black Raven | GBA - Black Raven |
| | 20 | GBN - White Diamond Tricoat | GBN - White Diamond Tricoat |
| | 10 | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat |
| | 25 | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic |
| | 10 | (G7U) Majestic Plum Metallic | (G7U) Majestic Plum Metallic |
| | 5 | GLK - Black Diamond | GLK - Black Diamond |
| | 100 | | |
| Interior Colors | | | |
| Leather Seating Surface | | H2E - Morello Red/Jet Black accents | H2E - Morello Red/Jet Black accents |
| Leather Seating Surface | | H2N - Caramel Tan /Jet Black accents | H2N - Caramel Tan /Jet Black accents |
| Leather Seating Surface | | H2F - Light Platinum/Brownstone accents | H2F - Light Platinum/Brownstone accents |
| Leather Seating Surface | | HOY - Jet Black/Jet Black accents | HOY - Jet Black/Jet Black accents |
| Leather Seating Surface | | H2P - Light Platinum/Black accents | H2P - Light Platinum/Black accents |

Cadillac CTS Sedan 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | 4 Dr Sedan RWD/AWD | 4 Dr Sedan RWD/AWD | 4 Dr Sedan RWD/AWD |
|-----------------------------|---|---------------------------------------|---------------------------------------|
| Model Code | 6AH69 | 6AK69 | 6AL69 |
| Equipment Group | 1SN/1SP | 1SQ/1SR | 1SS/1ST |
| Volume % of Total | 50% | 25% | 25% |
| Standard Equipment | LUXURY | PERFORMANCE | PREMIUM |
| Engine | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX |
| Transmission | Transmission, MGG/MYA | Transmission, MGG/MYA | Transmission, MGG/MYA |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | | | |
| Steering | Power Steering | Power Steering | Power Steering |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | IO5 - CUE | IO6 - CUE w/Nav | IO6 - CUE w/Nav |
| Wheels | Wheels, 17" Ultra Bright Machined - QCO | Wheels, 18" - RT5 | Wheels, 18" - RCV |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Leatherette Bucket - AQ9 | Seat, Leather Bucket - AQJ | Dual Front & Side - AYF |
| Air Bags | Dual Front & Side - AYF | Dual Front & Side - AYF | Sport Susp, HIDs, Foglamps |
| Other | | Sport Susp, HIDs, Foglamps | Htd/Vent Seats, etc see Y41 |
| | | | Seating Package - Y44 |
| | Seating Package - Y44 | Seating Package - Y44 | |
| | Seating Fackage - 144 | | |
| | | | XM |
| Other | XM | XM | OnStar |
| Other | OnStar | OnStar | |
| Other | | | |
| Required Additional Options | | | Seat, Leather Bucket - AQJ |
| * * | | | |
| | | | |
| | | | |
| Exterior Colors | | | |
| | GAN - Radiant Silver | GAN - Radiant Silver | GAN - Radiant Silver |
| | GBA - Black Raven | GBA - Black Raven | GBA - Black Raven |
| | GBN - White Diamond Tricoat | GBN - White Diamond Tricoat | GBN - White Diamond Tricoat |
| | | | |
| | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat |
| | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic |
| | (G7U) Majestic Plum Metallic | (G7U) Majestic Plum Metallic | (G7U) Majestic Plum Metallic |
| | GLK - Black Diamond | GLK - Black Diamond | GLK - Black Diamond |
| Interior Colors | | | |
| | HOY - Jet Black w/Jet Black Accents | HCL - Jet Black w/Jet Black Accents | HCL - Jet Black w/Jet Black Accents |
| | | H5Y - Medium Cashmere w/ Lt. Cashmere | H5Y - Medium Cashmere w/ Lt. Cashmere |
| | H2D - Jet Black w/ Light Platinum Accents | Accents | Accents |
| | H2B - Twilight Blue w/ Jet Black Accents | | |
| | HDZ - Medium Cashmere w/ Lt. Cashmere | | |

Cadillac CTS Coupe 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B |
|-----------------------------|----|--|--|
| Model Code | | 6DP47/6DH47 | 6DP47/6DH47 |
| Volume % of Total | | 0.5 | 0.5 |
| Standard Equipment | | 1SF PREFORMANCE | 1SH Premium |
| Engine | | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX |
| Transmission | | Transmission, MX0/MX7 | Transmission, MX0/MX7 |
| Air Conditioning | | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | | | |
| Steering | | Power Steering | Power Steering |
| Brakes | | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| Radio | | Radio AM/FM/CD Surround | Radio AM/FM Surround w/ NAV |
| Wheels | | Wheels, 18" | Wheels, 18" |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Leather Bucket - AQ9 | Seat, Leather Bucket - AQ9 |
| Air Bags | | Dual Front & Side - AY0 | Dual Front & Side - AY0 |
| Other | | | See Y40, Y41 |
| | | | |
| | | Seating Package - Y44 | Seating Package - Y44 |
| | | | |
| Other | | XM | XM |
| Other | | OnStar | OnStar |
| Other | | Tire Inflation Kit Only - No Spare Available | Tire Inflation Kit Only - No Spare Available |
| | | | |
| Required Additional Options | | | |
| | | | |
| Exterior Colors | % | | |
| | 20 | GAN - Radiant Silver | GAN - Radiant Silver |
| | 10 | GBA - Black Raven | GBA - Black Raven |
| | 20 | GBN - White Diamond Tricoat | GBN - White Diamond Tricoat |
| | 10 | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat |
| | 25 | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic |
| | 10 | (G7U) Majestic Plum Metallic | (G7U) Majestic Plum Metallic |
| | 5 | GLK - Black Diamond | GLK - Black Diamond |
| Interior Colors | | | |
| | | AFC - Ebony/Ebony | AFC - Ebony/Ebony |
| | | AFD - Light Titanium/Ebony | AFD - Light Titanium/Ebony |
| | | AFE - Cocoa/Cashmere | AFE - Cocoa/Cashmere |

Cadillac CTS Wagon 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B |
|-----------------------------|----|---|--|
| Model Code | | 6DP35/6DH35 | 6DP35/6DH35 |
| Volume % of Total | | 50% | 50% |
| Standard Equipment | | 1SD Luxury | 1SH PREMIUM |
| Engine | | Engine 3.0L V6 - LFW | Engine 3.6L V6 - LFX |
| Transmission | | Transmission, MX0/MX7 | Transmission, MX0/MX7 |
| Air Conditioning | | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | | | |
| Steering | | Power Steering | Power Steering |
| Brakes | | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | | Seat, 10-Way Power Driver | Seat, 10-Way Power Driver |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| Radio | | Radio AM/FM/CD | Radio AM/FM/CD w/ Surround & Nav |
| Wheels | | Wheels, 17" | Wheels, 18" |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Leather Bucket | Seat, Leather Bucket |
| Air Bags | | Dual Front & Side - AY0 | Dual Front & Side - AY0 |
| Other | | Rear Camera and other content - see Y40 | <u>Luxury Level One Pkg - Y40</u> |
| | | | Luxury Level Two Pkg Y41 |
| | | Seating Package - Y44 | Seating Package - Y44 |
| | | | |
| Other | | XM | XM |
| Other | | OnStar | OnStar |
| Other | | Tire Inflation Kit Only - No Spare Available/PYZ Spare Tire | Tire Inflation Kit - No Spare - SGC/PYZ Spare Tire |
| Required Additional Options | | | |
| | | Compact Spare | Compact Spare |
| Exterior Colors | % | | |
| | 20 | GAN - Radiant Silver | GAN - Radiant Silver |
| | 10 | GBA - Black Raven | GBA - Black Raven |
| | 20 | GBN - White Diamond Tricoat | GBN - White Diamond Tricoat |
| | 10 | (G7E) Red Obsession Tintcoat | (G7E) Red Obsession Tintcoat |
| | 25 | (G7Q) Phantom Gray Metallic | (G7Q) Phantom Gray Metallic |
| | 10 | (G7U) Majestic Plum Metallic | (G7U) Majestic Plum Metallic |
| | 5 | GLK - Black Diamond | GLK - Black Diamond |
| Interior Colors | | | |
| | | AFC - Ebony/Ebony | AFC - Ebony/Ebony |
| | | AFD - Light Titanium/Ebony | AFD - Light Titanium/Ebony |
| | | AFE - Cocoa/Cashmere | AFE - Cocoa/Cashmere |

'Cadillac XTS '2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec A | Spec B |
|-----------------------------|---|---|
| Model Code | 6GC69 | 6GX69 |
| Equipment Group | FWD | AWD |
| Volume % of Total | 60% | 40% |
| Standard Equipment | 1SB LUXURY | 1SB LUXURY |
| Engine | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX |
| Transmission | 6-Speed Transmission, 6T70 FWD - M7W | 6-Speed Transmission, 6T70 AWD - M7U |
| Air Conditioning | Air Cond. Auto Dual Zone - CJ2 | Air Cond. Auto Dual Zone - CJ2 |
| Air Conditioning, Rear | | |
| Airbags | Dual-stage frontal, side impact, knee and head curtain side impact for driver and front passenger, head curtain and seat side impact for outboard rear passengers - AYF | Dual-stage frontal, side impact, knee and head curtain side impact for driver and front passenger, head curtain and seat side impact for outboard rear passengers - AYF |
| Steering | Power Steering with variable effort - NXC | Power Steering with variable effort - NXC |
| Brakes | Brembo disc brakes with antilock, 4 wheel | Brembo disc brakes with antilock, 4 wheel |
| Windows | Power Windows, all 4 with Express-Up/Down, includes rear passenger lockout | Power Windows, all 4 with Express-Up/Down, includes rear passenger lockout |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control - K34 | Cruise Control - K34 |
| Tilt Wheel | Heated, Power rake and telescopic Steering Wheel, leather- wrapped with wood accents, includes tap up/tap down controls | Heated, Power rake and telescopic Steering Wheel, leather-wrapped with wood accents, includes tap up/tap down controls |
| Seats | Seat, 4-Way Power Driver and Passenger w memory | Seat, 4-Way Power Driver and Passenger w memory |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Cadillac User Experience including 8 speaker Bose audio system with AM/FM/HD/CD/XM/MP3 | Cadillac User Experience including 8 speaker Bose audio system with AM/FM/HD/CD/XM/MP3 |
| Wheels | Wheels, 19" aluminum | Wheels, 19" aluminum |
| Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Leather seating surfaces | Seat, Leather seating surfaces |
| Other | StabiliTrak | StabiliTrak |
| Other | Adaptive Remote Start - BTV | Adaptive Remote Start - BTV |
| Other | Heated/Ventilated Front Seats - KA1 | Heated/Ventilated Front Seats - KA1 |
| Other | Heated Rear Seats - KU3 | Heated Rear Seats - KU3 |
| Other | Bluetooth | Bluetooth |
| Other | OnStar | OnStar |
| Other | Front/Rear Park Assist | Front/Rear Park Assist |
| Other | Rear Vision Camera | Rear Vision Camera |
| Required Additional Options | | |
| | Navigation - IO6 | Navigation - IO6 |
| Exterior Colors | | |
| | GAN - Radiant Silver Metallic | GAN - Radiant Silver Metallic |
| | GBA - Black Raven | GBA - Black Raven |
| | GLJ - Graphite Metallic - NEW | GLJ - Graphite Metallic - NEW |
| | GWT - Silver Coast Metallic - NEW | GWT - Silver Coast Metallic - NEW |
| Interior Colors | | |
| Interior Colors | | |
| | AFC - Jet Black | AFC - Jet Black |
| | AFD - Shale w/ Cocoa Accents | AFD - Shale w/ Cocoa Accents |

Cadillac SRX 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B | Spec C |
|------------------------------|-----|---|---|--|
| Model Code | | 6NG26 | 6NG26 | 6NL26 |
| Equipment Group | | FWD | FWD | AWD |
| Volume % of Total | | 45% | 35% | 20% |
| Standard Equipment | | 1SB LUXURY | 1SD PERFORMANCE | |
| | | | | 1SB LUXURY |
| Engine | | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX |
| Transmission | | 6-Speed Transmission, MH2 Air Cond. Auto Dual Zone | 6-Speed Transmission, MH2 Air Cond. Auto Dual Zone | 6-Speed Transmission, MH4 Air Cond. Auto Dual Zone |
| Air Conditioning | | All Colid. Auto Dual Zolle | All Colid. Auto Duai Zolie | All Colid. Auto Dual Zolle |
| Air Conditioning, Rear | | Duel French & Side Air Deve AV0 | | Dual Frank & Cida Air Day AVO |
| Airbags | | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 |
| Steering | | Power Steering | speed sensing variable effort | Power Steering |
| Brakes | | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | | Power Windows | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | | Seat, 8-Way Power Driver | Seat, 8-Way Power Driver | Seat, 8-Way Power Driver |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | | Radio AM/FM/CD/XM/MP3 - UYE | navigation (UY4) | Radio AM/FM/CD/XM/MP3 - UYE |
| Wheels | | Wheels, 18" aluminum - QF8 | Wheels, 20" aluminum | Wheels, 18" aluminum - QF8 |
| Floor Mats | | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Leather Bucket - AQ9 | Seat, Leather Bucket - AQ9 | Seat, Leather Bucket - AQ9 |
| Other | | StabiliTrak | StabiliTrak | StabiliTrak |
| Other | | Adaptive Remote Start - BTV | Adaptive Remote Start - BTV | Adaptive Remote Start - BTV |
| Other | | Lift Gate - Rear Power | Lift Gate - Rear Power | Lift Gate - Rear Power |
| Other | | Sunroof - C3U | Sunroof - C3U | Sunroof - C3U |
| Other | | Heated Seats - KA1 | Heated Seats - KA1 | Heated Seats - KA1 |
| Other | | XM Radio | XM Radio | XM Radio |
| Other | | Bluetooth | Bluetooth | Bluetooth |
| | | Side Blind Zone Alert | HID Headlamps | Side Blind Zone Alert |
| | | Rear cross traffic alert | Adaptive forward lighting | Rear cross traffic alert |
| | | | foglamps | |
| Other | | OnStar | OnStar | OnStar |
| Required Additional Options | | | | Q6X) Wheels, 18" x 8" (45.7 cm x 20.3 cm) chrome, bright finish |
| required radiational Options | | Q6X) Wheels, 18" x 8" (45.7 cm x 20.3 cm) | | Audio Sys w/ Navigation - Incl Rear Camera |
| | | chrome, bright finish | | (UY4) |
| Exterior Colors | % | | | |
| | 20 | GAN - Radiant Silver | GAN - Radiant Silver | GAN - Radiant Silver |
| | 15 | GAR - Black Ice | GAR - Black Ice | GAR - Black Ice |
| | 20 | GBE - Crystal Red Tintcoat | GBE - Crystal Red Tintcoat | GBE - Crystal Red Tintcoat |
| | 15 | GBR - Platinum Ice Tricoat | GBR - Platinum Ice Tricoat | GBR - Platinum Ice Tricoat |
| | 20 | (GLJ) Graphite Metallic | (GLJ) Graphite Metallic | (GLJ) Graphite Metallic |
| | 10 | (GWX) Subterranean Metallic | (GWX) Subterranean Metallic | (GWX) Subterranean Metallic |
| | 100 | | | |
| Interior Colors | | | | |
| | | AFC - Ebony/Titanium | AFC - Ebony/Titanium | AFC - Ebony/Titanium |
| | | AFD - Titanium/Ebony | AFD - Titanium/Ebony | AFD - Titanium/Ebony |
| | | (AFE) Caramel with Ebony accents (Ebony headliner) | (AFE) Caramel with Ebony accents (Ebony headliner) | (AFE) Caramel with Ebony accents (Ebony headliner) |
| | | Shale w/Brownstone accents | Shale w/Brownstone accents | Shale w/Brownstone accents |

Cadillac Escalade 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A |
|-----------------------------|-----|-------------------------------------|
| Model Code | | 6C10706 |
| Volume % of Total | | 100% |
| Standard Equipment | | 1SB LUXURY |
| Engine | | Engine Vortec 6200 V8 - L92 |
| Transmission | | Transmission, Automatic |
| Air Conditioning | | Air Conditioning, Auto Tri-Zone |
| Air Conditioning, Rear | | Air Conditioning, Rear Aux. |
| Steering | | Power Steering |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS |
| Windows | | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel |
| Seats | | Seat, 14 Way Power Driver/Pass |
| Rear Defogger | | Rear Defogger |
| Radio | | Navigation - U3R |
| Wheels | | Wheels, 22" aluminum - P56 |
| Floor Mats | | Floor mats |
| Seat Trim/Style | | Seat, Leather Bucket - AN3 |
| Air Bags | | Dual Front & Side |
| Other | | StabiliTrak |
| Other | | Mirrors, Pwr OSRV |
| Other | | Rear Park Assist |
| Other | | Power Adj Pedals |
| Other | | Assist Steps - BVU |
| Other | | Remote Vehicle Starter |
| Other | | Bluetooth Interface - UPF |
| | | 3 Pass 3rd Row Seat - AS3 |
| | | Sunroof - CF5 |
| Other | | XM |
| Other | | OnStar |
| Required Additional Options | | |
| | | Rear Entertain. System - U42 |
| Exterior Colors | % | |
| | 35 | 41U - Black Raven |
| | 35 | 98U - White Diamond Tricoat |
| | 15 | GAN - Radiant Silver Metallic - NEW |
| | 15 | GWT - Silver Coast |
| | | |
| | 100 | |
| Interior Colors | | |
| | | 394 - Cashmere w/ Cocoa Accents |
| | | 554 - Casimiere W/ Cucua Accents |
| | | |

| Spec | | Spec A | Spec B |
|---|-----|--|--|
| Model Code | | 1CN48 | 1CO48 |
| Volume % of Total | | 80% | 20% |
| Standard Equipment | | 1LT - 1SD | 2LT - 1SF |
| Engine | | ECOTEC 1.2L DOHC 4-cylinder MFI | ECOTEC 1.2L DOHC 4-cylinder MFI |
| Transmission | | (M4M) Continuous Variable Transmission | (M4M) Continuous Variable Transmission |
| Transmission | | | |
| Brakes | | 4-wheel antilock, front disc/rear drum | 4-wheel antilock, front disc/rear drum |
| Steering | | Power Steering | Power Steering |
| Airbags | | Dual Front & Side Air Bag - AYF | Dual Front & Side Air Bag - AYF |
| Air Conditioning | | Single-zone Manual - C60 | Single-zone Manual - C61 |
| Radio | | Chevrolet MyLink Touch | Chevrolet MyLink Touch |
| XM Radio | | XM - U2K | XM - U2K |
| Bluetooth for phone | | STD | STD |
| Cruise Control | | STD | STD |
| Door Locks | | Power Programmable | Power Programmable |
| Rear Defogger | | STD | STD |
| Floor Mats | | STD - front and rear | STD - front and rear |
| OnStar | | OnStar - UE1 | OnStar - UE1 |
| Seats Adjuster | | Driver and Pass. Manual | Driver and Pass. Manual front high-back bucket with adjustable head restraints - |
| Seats Trim/Style | | front high-back bucket with adjustable head restraints | Leatherette |
| Seats Heated | | NA | Included |
| Steering Column | | Tilt Wheel | Tilt Wheel |
| Windows | | Power | Power |
| Spoiler, rear | | Spoiler, rear with integrated LED CHMSL | Spoiler, rear with integrated LED CHMSL Wheels, 15" (38.1 cm) machined-face aluminum with |
| Wheels | | 15" (38.1 cm) 5-split spoke Silver-painted aluminum | Gray-painted pockets |
| Stabilitrak | | STD | STD |
| Open | | | Fog Lamps |
| ***See Order Guide For Complete Detail*** | | | Roof Rails |
| Required Additional Options | | | |
| | | | |
| Exterior Colors | % | | |
| | 10 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 10 | GAZ - Summit White | GAZ - Summit White |
| | 20 | G6E - Salsa | G6E - Salsa |
| | 20 | GUC - Denim | GUC - Denim |
| | 20 | GUD - Lemonade | GUD - Lemonade |
| | 20 | (G6F) Lime | (G6F) Lime |
| | 100 | | |
| Interior Colors | | | |
| | | AFH - Green with Green Trim | AFG - Light Titanium with Silver Trim Leatherette |
| | | AFI - Silver with Blue Trim | AFL - Dark Pewter with Silver Trim Leatherette |
| | | AFJ - Yellow with Yellow Trim (late availability) | AAY - Dark Pewter with Green Trim Leatherette |
| | | AFK - Silver with Silver Trim | AFM - Red with Red Trim Leatherette |

Chevrolet Spark 2014MY Repurchase Rental Minimum Equipment (VN9)

Chevrolet Sonic 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | | Spec B | | Spec C | | Spec D |
|-----------------------------|----|--|----|--|----|--|----|--|
| Model Code | | 1JV69 - 4 Dr Sedan LT | | 1JW69 - 4 Dr Sedan LTZ | | 1JV48 - 5 Dr HATCHBACK LT | | 1JW48 - 5 Dr HATCHBACK LTZ |
| Volume % of Total | | 25% | | 25% | | 25% | | 25% |
| Standard Equipment | | 1SD | | 1SF | | 1SD | | 1SF |
| Engine | | Engine 1.8L L4 - LUW | | Engine 1.8L L4 - LUW | | Engine 1.8L L4 - LUW | | Engine 1.8L L4 - LUW |
| Transmission | | Transmission, Automatic - MH9 | | Transmission, Automatic - MH8 with LUV | | Transmission, Automatic - MH9 | | Transmission, Automatic - MH8 with LUV |
| Air Conditioning | | Air Conditioning | | Air Conditioning | | Air Conditioning | | Air Conditioning |
| Steering | | Power Steering | | Power Steering | | Power Steering | | Power Steering |
| Brakes | | Power ABS Brakes | | Power ABS Brakes | | Power ABS Brakes | | Power ABS Brakes |
| Windows | | Power Windows - AXG | | Power Windows - AXG | | Power Windows - AXG | | Power Windows - AXG |
| Door Locks | | Power Locks - AU3 | | Power Locks - AU3 | | Power Locks - AU3 | | Power Locks - AU3 |
| Cruise Control | | Cruise Control - K34 | | Cruise Control - K34 | | Cruise Control - K34 | | Cruise Control - K34 |
| Tilt Wheel | | Tilt/Telescoping Steering Wheel | | Tilt/Telescoping Steering Wheel | | Tilt/Telescoping Steering Wheel | | Tilt/Telescoping Steering Wheel |
| Seats | | Manual | | Manual | | Manual | | Manual |
| Rear Defogger | | Rear Defogger | | Rear Defogger | | Rear Defogger | | Rear Defogger |
| Radio | | Radio AM/FM/XM/CD - UH7 | | Radio MYLINK AM/FM/CD/XM/USB - UF7 | | Radio AM/FM/XM/CD - UH7 | | Radio MYLINK AM/FM/CD/XM/USB - UF7 |
| Other | | Wheels, 15" painted alloy | | Wheels, 17" painted alloy | | Wheels, 15" painted alloy | | Wheels, 17" painted alloy |
| Other | | Seat, Cloth Bucket | | Seat, Heated Leatherette Bucket | | Seat, Cloth Bucket | | Seat, Heated Leatherette Bucket |
| Other | | OnStar - UE1 | | OnStar - UE1 | | OnStar - UE1 | | OnStar - UE1 |
| Other | | Remote Keyless Entry | | Remote Keyless Entry | | Remote Keyless Entry | | Remote Keyless Entry |
| Other | | XM U2K | | XM U2K | | XM U2K | | XM U2K |
| Other | | Floor Mats - B37 | | Floor Mats - B37 | | Floor Mats - B37 | | Floor Mats - B37 |
| Other | | Bluetooth for Phone; Bluetooth audio streaming | | Bluetooth for Phone; Bluetooth audio streaming | | Bluetooth for Phone; Bluetooth audio streaming | | Bluetooth for Phone; Bluetooth audio streaming |
| Other | | Steering Wheel Controls | | Steering Wheel Controls | | Steering Wheel Controls | | Steering Wheel Controls |
| Other | | Remote Start - BTV | | Remote Start - BTV | | Remote Start - BTV | | Rear Spoiler |
| Other | | USB | | Leather Steering Wheel | | USB | | Leather Steering Wheel |
| Other | | | | | | | | Remote Start - BTV |
| Required Additional Options | | | | | | | | |
| | | | | LUV 1.4L turbocharged engine | | | | LUV 1.4L turbocharged engine |
| Exterior Colors | | | | | | | | |
| | 20 | GAN - Silver Ice Metallic | 20 | GAN - Silver Ice Metallic | 20 | GAN - Silver Ice Metallic | 20 | GAN - Silver Ice Metallic |
| | 20 | GAZ - Summit White | 20 | GAZ - Summit White | 20 | GAZ - Summit White | 20 | GAZ - Summit White |
| | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic |
| | 20 | GTS - Blue Topaz metallic | 20 | GTS - Blue Topaz metallic | 20 | GTS - Blue Topaz metallic | 20 | GTS - Blue Topaz metallic |
| | | GAR - Black Granite | | - | | - | | - |
| | 10 | (Extra Cost) | 10 | GAR - Black Granite (Extra Cost) | 10 | GAR - Black Granite (Extra Cost) | 10 | GAR - Black Granite (Extra Cost) |

| | 10 | GBE - Crystal Red Metallic Tintcoat2 (Extra Cost) | 10 | GBE - Crystal Red Metallic Tintcoat2 (Extra Cost) GBN - White Diamond Coat (Extra Cost) | GBE - Crystal Red Metallic Tintcoat2 (Extra Cost) | 10 | GBE - Crystal Red Metallic Tintcoat2 (Extra Cost) GBN - White Diamond Coat (Extra Cost) |
|-----------------|----|---|----|---|---|----|---|
| Interior Colors | | ABY Jet Black w/ Dark TITANIUM Cloth ACC DarK TITANIUM with Very Dark Pewter Cloth | | ACI Jet Black w/ DarK TITANIUM Heated Leatherette ADN - Brick Heated Leatherette ADP Dark TITANIUM with Very Dark Pewter Heated Leatherette | ABY Jet Black w/ DarK TITANIUM Cloth ACC DarK TITANIUM with Very Dark Pewter Cloth | | ACI Jet Black w/ DarK TITANIUM Heated Leatherette ADN - Brick Heated Leatherette ADP Dark TITANIUM with Very Dark Pewter Heated Leatherette |

Chevrolet Cruze 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B | Spec C | |
|-----------------------------|-----|--|--|--|--|
| Model Code | | 1PX69 - 4 Dr Sedan | 1PZ69 - 4 Dr Sedan | 1PW69 - 4 Dr Sedan | |
| Volume % of Total | | 25% | 45% | 30% | |
| Standard Equipment | | 1LT(1SD) | 2LT(1SH) | LTZ (1SJ) | |
| Engine | | ECOTEC Turbo 1.4L - LUV | ECOTEC Turbo 1.4L - LUV | ECOTEC Turbo 1.4L - LUV | |
| Transmission | | 6-Spd Automatic - MH8 | Transmission, 6-Spd. Auto - MH8 | Transmission, 6-Spd. Auto - MH8 | |
| Air Conditioning | | Air Conditioning | Air Conditioning | Air Conditioning | |
| Air Conditioning, Rear | | | | | |
| Airbags | | Front, Front and Rear Side Impact and Roof Rail - AYF | Front, Front and Rear Side Impact and Roof Rail - AYF | Front, Front and Rear Side Impact and Roof Rail - AYF | |
| Airbags | | Front Knee | Front Knee | Front Knee | |
| Steering | | Power Steering | Power Steering | Power Steering | |
| Brakes | | Power Brakes | Power Brakes w/ ABS | Power Brakes | |
| Windows | | Power Windows | Power Windows | Power Windows | |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control | |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | |
| Seats | | Manual | Power | Power | |
| Rear Defogger | | Rear Defogger | Rear Defogger Radio Color Touch AM/FM/CD/MP3 - | Rear Defogger Radio Color Touch AM/FM/CD/MP3 - | |
| Radio | | Radio AM/FM/CD/MP3 - UYE | UFU | UFU | |
| Wheels | | Wheels, 16" Alloy - WR6 | Wheels, 17" 5 Spoke Alloy - RBU | Wheels, 18" Alloy - PZV | |
| Floor Mats | | Floor Mats | Floor Mats | Floor Mats | |
| Seat Trim/Style | | Seat, Cloth Bucket | Seat, Heated Leather Bucket - KA1 | Seat, Heated Leather Bucket - KA1 | |
| Other | | Compact Spare - RU5 | Compact Spare - RU5 | Compact Spare - RU5 | |
| Other | | | XM | XM | |
| Other | | OnStar | OnStar | OnStar | |
| Required Additional Options | | | | | |
| | | | CF5 Sunroof | CF5 Sunroof | |
| | | | PDZ Appearance Pkg. | PDZ Appearance Pkg. | |
| Exterior Colors | % | | | | |
| | 15 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | |
| | 15 | GAR - Black Granite Metallic | GAR - Black Granite Metallic | GAR - Black Granite Metallic | |
| | 10 | GBE - Crystal Red Tintcoat | GBE - Crystal Red Tintcoat | GBE - Crystal Red Tintcoat | |
| | 20 | GAZ - Summit White | GAZ - Summit White | GAZ - Summit White | |
| | 15 | (G7C) Red Hot exterior color | (G7C) Red Hot exterior color | (G7C) Red Hot exterior color | |
| | 5 | (G7J) Rainforest Green Metallic exterior color | (G7J) Rainforest Green Metallic exterior color | (G7J) Rainforest Green Metallic exterior color | |
| | 15 | (GXG) Tungsten Metallic exterior color | (GXG) Tungsten Metallic exterior color | (GXG) Tungsten Metallic exterior color | |
| | | (GXH) Blue Ray Metallic exterior | (GXH) Blue Ray Metallic exterior | | |
| | 5 | color | color | (GXH) Blue Ray Metallic exterior color | |
| Interior Colors | 100 | | ACI - Jet Black w/Brick Leather w/ | | |
| | | AFF - Jet Black Cloth | PDZ | AAY - Cocoa/Light Neutral Leather | |
| | | AFC - Jet Black/Medium Titanium Cloth | ACB - Cocoa/Light Neutral Leather | AAW - Jet Black Leather | |
| | | AFG - Jet Black/Sport Red Cloth | ACC - Jet Black Leather | AAX - Jet Black w/Brick Leather | |

| Model | Spec A | Spec B | Spec C | Spec D |
|-----------------------------------|---|---|--|---|
| Model Code | 1GB69 | 1GC69 | 1GC69 | 1GD69 |
| Volume % of Total | 15% | 35% | 30% | 20% |
| Standard Equipment | 1FL | 1LT | 2LT | 1LZ |
| Engine | DOHC 4Cyl - LKW | DOHC 4Cyl - LKW | DOHC 4Cyl - LKW | DOHC 4Cyl - LKW |
| Automatic Transmission | STD - MNH | STD - MNH | STD - MNH | STD - MNH |
| Air Conditioning | STD | STD | STD | STD |
| Power Seat - Driver Side w Lumbar | Not Available | OPT - 8 Way | STD - 8 Way | STD - 8 Way |
| Heated Seat | N/A | N/A | Optional | STD |
| Cruise Control | STD | STD | STD | STD |
| Seat Trim | Premium Cloth | Premium Cloth/Leatherette | Premium Cloth/Leatherette | Leather |
| Radio w/CD | STD -UYE | STD -UFU | STD -UFU | STD -UFU |
| Rear Defogger | STD | STD | STD | STD |
| Body Side Moldings | OPT (Free Flow) | OPT (Packaged, PCN) | Opt (Packaged, PCU) | Not Available |
| Wheels | QW0 - 16" Aluminum | R1H - 16" Aluminum | Q48- 18" Aluminum | PZJ - 18" Aluminum |
| Keyless Entry | STD | STD | STD | STD |
| Remote Start | N/A | Optional | STD | STD |
| Power Door Lock | STD | STD | STD | STD |
| Power windows | STD | STD | STD | STD |
| Airbags | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYF | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYF | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE, ROOF SIDE, KNEE - AYF | RESTRAINT SYSTEM-SEAT, INFLATABLE, DRIVER & PASS FRT, FRT SEAT SIDE & RR SEAT SIDE , ROOF SIDE, KNEE - AYF |
| Other | OPT | Floor Mats - B34 | Floor Mats - B34 | Floor Mats - B34 |
| Other | ABS | ABS | ABS | ABS |
| Other | Stabiltrak | Stabilitrak | Stabilitrak | Stabilitrak |
| Other | | XM | XM | XM |
| Other | OnStar | OnStar | OnStar | OnStar |
| 110 Outlet | Opt | Not Available | Opt (Packaged, PCU) | Opt |
| | Tire Repair Kit - WTR | Tire Repair Kit - WTR | Spare Tire - QCL | Spare Tire - QCL |
| Required Additional Options | | Power Convience Package - PCN | | |
| | ···· | 17" Wheel - R1U | | |

Chevrolet Malibu 2014MY Repurchase Rental Minimum Equipment (VN9)

| | | B83 - Body Side Moldings | | | | Electronics/ Entertainment Pkg. (PCU) | | Electronics/ Entertainment Pkg. (PCU) |
|---------------------------|--------|--|----------|---------------------------------------|----|--|----------|---|
| | | Front and Rear Floor Mats - B34 and B35 | | | | | | |
| | | | | | | Auto Dimming ISRV Mirror | | |
| | | | | | | Back-up Camera Universal Garage | | |
| | | | | | | Opener Pioneer Nine speaker | | |
| | | | | | | System UQA | | |
| | | | | | | High output amplifier (Incl in UQA) | | |
| | | | | | | 110 Outlet (Not available on Eco for whole 13 MY) | | |
| | | | | | | Body Side Molding | | |
| | | | . | | | | | |
| Exterior Colors | % | | % | | % | | % | |
| | 25 | GAN - Silver Ice Metallic | 25 | GAN - Silver Ice Metallic | 25 | GAN - Silver Ice Metallic | 25 | GAN - Silver Ice Metallic |
| | 10 | GBM - White Diamond Tricoat | 10 | GBM - White Diamond Tricoat | 10 | GBM - White Diamond Tricoat | 10 | GBM - White Diamond Tricoat |
| | 10 | GAR - Black Granite Metallic | 10 | GAR - Black Granite Metallic | 10 | GAR - Black Granite Metallic | 10 | GAR - Black Granite Metallic |
| | 10 | GBE - Crystal Red Tintcoat | 10 | GBE - Crystal Red Tintcoat | 10 | GBE - Crystal Red Tintcoat | 10 | GBE - Crystal Red Tintcoat |
| | 25 | GAZ - Summit White GWT - Champagne | 25 | GAZ - Summit White GWT - Champagne | 25 | GAZ - Summit White GWT - Champagne | 25 | GAZ - Summit White GWT - Champagne |
| | 20 | Silver Metallic | 20 | Silver Metallic | 20 | Silver Metallic | 20 | Silver Metallic |
| Interior Colors | | AFB - Jet | | | | | | |
| Premium Cloth | | Black/Titanium | | | | | | |
| Premium Cloth/Leatherette | | | | AFE - Jet Balck | | AFE - Jet Balck | | |
| Premium Cloth/Leatherette | | | | AFG - Jet Black/Titanium | | AFG - Jet Black/Titanium | | |
| Premium Cloth/Leatherette | | | | AFI - Cocoa/Light Neutral | | AFI - Cocoa/Light Neutral | | |
| | | | . | | | | | |
| Leather Appointed | | | | | | | | AFK - Jet Balck |
| Leather Appointed | | | | | | | | AFM - Jet Black/Brownstone |
| Leather Appointed | | | | | | | | AFL - Cocoa/Light Neutral |
| Leather Appointed | | | | | | | | |
| | •••••• | | | | | | 1 | |

Chevrolet Impala 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B | Spec C |
|------------------------------|----|---|---|--|
| Model Code | | 1WF19 | 1WG19 | 1WU19 |
| Volume % of Total | | 20% | 60% | 20% |
| Standard Equipment | | 1FL | 2FL | 1LZ |
| Engine | | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX | Engine 3.6L V6 - LFX |
| Transmission | | Transmission, Automatic 6 Speed | Transmission, Automatic 6 Speed | Transmission, Automatic 6 Speed |
| Air Conditioning | | Air Cond. Manual Single Zone | Air Cond. Manual Dual Zone | Air Cond. Manual Dual Zone |
| Air Conditioning, Rear | | | | |
| Steering | | Power Steering | Power Steering | Power Steering |
| Brakes | | Pwr Brakes w/ 4Whl Disc | Pwr Brakes w/ 4Whl Disc | Pwr Brakes w/ 4Whl Disc & ABS |
| Electronic Stability Control | | Stabilitrak - JL4 | Stabilitrak - JL4 | Stabilitrak - JL4 |
| Windows | | Power Windows | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver | Seat, 8 Way Power Driver & Pass |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger |
| Airbags | | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 |
| Radio | | (US8) AM/FM stereo with CD player and MP3 playback | (US8) AM/FM stereo with CD player and MP3 playback | (US8) AM/FM stereo with CD player and MP3 playback |
| Wheels | | Wheels, 16" Alum RRZ | Wheels, 17" aluminum - RS7 | Wheels, 18" aluminum - RSX |
| Floor Mats | | Optional | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Cloth Bucket - AR9 | Seat, Cloth Bucket - AR9 | Seat, Leather Bucket - AR9 |
| Other | | | Grilles | (UPF) Bluetooth for phone |
| Other | | (UPF) Bluetooth for phone | (UPF) Bluetooth for phone | Spoiler |
| Other | | | | OnStar |
| Other | | (UK3) Steering wheel-mounted audio controls now standard | (UK3) Steering wheel-mounted audio controls now standard | XM Note: R6B Credit For Units Going To Hawaii & Alaska Will Continue. |
| Other | | Body Side Moldings - B86 | Body Side Moldings - B86 | Body Side Moldings - B86 |
| Other | | (NP5) Leather-wrapped steering wheel now standard | (NP5) Leather-wrapped steering wheel now standard | (NP5) Leather-wrapped steering wheel now standard |
| Required Additional Options | | | | |
| | 1 | | Flip/Fold Rear Seats AM9 | Sunroof - CF5 |
| | | OnStar | PDV Sunroof Pkg. | |
| | | | | |
| | | | OnStar | |
| | | | Ulista | |
| | | | XM - U2K (Req. PDD OnStar) Note: R6B | |
| | | | Credit Not Available For Units Going To | |
| | | | Hawaii & Alaska. | |
| Exterior Colors | % | | | |
| EXCHOLOUOIS | | 1711 Silver Ice Metal ¹² - | 1711 Silver Ice Metelli- | 1711 Silver Ice Metalli- |
| | | 17U - Silver Ice Metallic | 17U - Silver Ice Metallic | 17U - Silver Ice Metallic |
| | 20 | 41U - Black | 41U - Black | 41U - Black |
| | 20 | 50U - Summit White | 50U - Summit White | 50U - Summit White |

| | 5 | 5 | GLJ - Ashen Gray Metallic GBE - Crystal Red Tintcoat |
|-----------------|-------------------|-------------------|---|
| Interior Colors | | | |
| | 70C/702 - Neutral | 70C/702 - Neutral | 70C/702 - Neutral |
| | 19C/192 - Ebony | 19C/192 - Ebony | 19C/192 - Ebony |
| | 83C/832 - Gray | 83C/832 - Gray | 83C/832 - Gray |

| Model | Spec A | Spec B | Spec B | Spec C | Spec C |
|------------------------------|---|--|---|--|--|
| Model Code | 1GX69 | 1GY69 | 1GY69 | 1GZ69 | 1GZ69 |
| Volume % of Total | 20% | 35% | 20% | 10% | 15% |
| Standard Equipment | 1FL | 1LT | 2LT | 1LZ | 2LZ |
| Engine | Engine 2.5L 4CYL. - LKW | Engine 2.5L 4CYL. - LKW | Engine 3.6L V6 - LFX | Engine 2.5L 4CYL. - LKW | Engine 3.6L V6 - LFX |
| Transmission | Transmission, Automatic 6 Speed | Transmission, Automatic 6 Speed | Transmission, Automatic 6 Speed | Transmission, Automatic 6 Speed | Transmission, Automatic 6 Spee |
| Air Conditioning | Air Cond. Manual Single Zone | Air Cond. Manual Dual Zone | Air Cond. Manual Dual Zone | Air Cond. Manual Dual Zone | Air Cond. Manua Dual Zone |
| Air Conditioning, Rear | | | | | |
| Steering | Power Steering | Power Steering | Power Steering | Power Steering | Power Steering |
| Brakes | Pwr Brakes w/ 4Whl Disc | Pwr Brakes w/ 4Whl Disc | Pwr Brakes w/ 4Whl Disc | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & AB |
| Electronic Stability Control | Stabilitrak - JL4 | Stabilitrak - JL4 | Stabilitrak - JL4 | Stabilitrak - JL4 | Stabilitrak - JL4 |
| Windows | Power Windows | Power Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Whe |
| Seats | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver | Seat, 8 Way Power Driver & Pass | Seat, 8 Way Powe Driver & Pass |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Airbags | Dual Front & Side Air Bag - AYF | Dual Front & Side Air Bag - AYF | Dual Front & Side Air Bag - AYF | Dual Front & Side Air Bag - AYF | Dual Front & Sic Air Bag - AYF |
| Radio | (IO3) AM/FM stereo with CD player and MP3 playback | (IO5) Chevrolet My LinkAM/FM stereo with CD player | (IO5) Chevrolet My LinkAM/FM stereo with CD player | (IO5) Chevrolet My LinkAM/FM stereo with CD player | (IO5) Chevrolei My LinkAM/FM stereo with CD player |
| Wheels | Wheels, 18" Steel - RT3 | Wheels, 18" Painted Alloy - RT4 | Wheels, 18" Painted Alloy - RT4 | Wheels, 19" Machine Faced Aluminum -Q6M | Wheels, 19" Machine Faced Aluminum -Q6M |
| Floor Mats | Optional | Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Cloth Bucket - AR9 | Seat, Cloth Bucket - AR9 | Seat, Cloth Bucket - AR9 | Seat, Leather Bucket - AR9 | Seat, Leather Bucket - AR9 |
| Other | | Grilles | Grilles | (UPF) Bluetooth for phone | (UPF) Bluetootl for phone |
| Other | (UPF) Bluetooth for phone | (UPF) Bluetooth for phone | (UPF) Bluetooth for phone | Spoiler | Spoiler |
| Other | OnStar | OnStar | OnStar | OnStar | OnStar |
| | (UK3) Steering wheel-mounted audio controls now | (UK3) Steering wheel-mounted audio controls now | (UK3) Steering wheel-mounted audio controls now | XM Note: R6B Credit For Units Going To Hawaii & Alaska Will | XM Note: R6B Credit For Units Going To Hawaii Alaska Will |
| Other | standard | standard | standard | Continue. | Continue. |

Chevrolet Impala 2014MY Repurchase Rental Minimum Equipment (VN9)

| Other Other | | (NP5) Leather- wrapped steering wheel now standard | | (NP5) Leather- wrapped steering wheel now standard | | (NP5) Leather- wrapped steering wheel now standard | | (NP5) Leather- wrapped steering wheel now standard | | Sunroof - C3U (NP5) Leather- wrapped steering wheel now standard |
|-----------------------------|-----|--|-----|--|-----|---|-----|---|-----|--|
| Required Additional Options | | | | <u>PCP - Convienence</u> <u>Package</u> | | <u>PCP - Convienence</u> <u>Package</u> | | | | |
| | | | | | | C3U - Sunroof | | | | |
| Exterior Colors | % | | % | | % | | % | | % | |
| | 20 | GAN - Silver Ice Metallic G7P - Red Rock | 20 | GAN - Silver Ice Metallic GBN - White | 20 | GAN - Silver Ice Metallic GBN - White | 20 | GAN - Silver Ice Metallic GBN - White | 20 | GAN - Silver Ice Metallic GBN - White |
| | 10 | Metallic | 10 | Diamond | 10 | Diamond | 10 | Diamond | 10 | Diamond |
| | 20 | GBA - Black GAZ - Summit | 20 | GBA - Black GAZ - Summit | 20 | GBA - Black GAZ - Summit | 20 | GBA - Black | 20 | GBA - Black |
| | 20 | White | 20 | White | 20 | White | 20 | | 20 | |
| | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic | 20 | GLJ - Ashen Gray Metallic |
| | 10 | GWT - Champagne Silver Metallic | 10 | GBE - Crystal Red Tintcoat | 10 | GBE - Crystal Red Tintcoat | 10 | GBE - Crystal Red Tintcoat | 10 | GBE - Crystal Red Tintcoat |
| | 100 | | 100 | | 100 | | 100 | | 100 | |
| Interior Colors | | H0Z - Jet Black/Dark | | | | | | | | |
| Premium Cloth | | Titanium | | | | | | | | |
| Premium Cloth/Leatherette | | | | HOU - Jet Black HOX - Jet Black/Dark | | H0U- Jet Black H0X - Jet Black/Dark | | | | |
| Premium Cloth/Leatherette | | | | Titanium | | Titanium | | | | |
| Sueded Microfiber | | | | | | | | | | |
| Sueded Microfiber | | | | | | | | | | |
| Sueded Microfiber | | | | | | | | | | |
| Leather-appointed | | | | | | | | H0Y - Jet Black H1Q - Jet | | H0Y - Jet Black H1Q - Jet |
| Leather-appointed | | | | | | | | Black/Dark Titanium | | Black/Dark Titanium |
| Leather-appointed | | | | | | | | H1P- Jet Black/Mojave | | H1P- Jet Black/Mojave |
| | | | | | | | | | | |

Chevrolet Camaro

2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B | Spec C |
|---|-----|--|--|--|
| Model Code | | 1EF37 | 1EH37 | 1ET37 |
| Volume % of Total | | 45% | 40% | 15% |
| Standard Equipment | | 1LT | 2LT | 2SS |
| Engine | | Engine 3.6L (V6) - LFX | Engine 3.6L (V6) - LFX | Engine 6.2L (V8) - LS3 |
| Transmission | | 6 Spd Manual - MN6 | 6 Spd Manual - MN6 | 6 Spd Manual - MN6 |
| Brakes | | 4 - Wheel Disc Antilock | 4 - Wheel Disc Antilock | 4 - Wheel Disc Antilock |
| Steering | | Power Steering | Power Steering | Power Steering |
| Airbags | | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 |
| Air Conditioning | | Single-zone Manual - C67 | Single-zone Manual - C67 | Single-zone Manual - C67 |
| Radio | | 7" Color Touch Radio - UFU | 7" Color Touch Radio - UFU | 7" Color Touch Radio - UFU |
| XM Radio | | XM - U2K | XM - U2K | XM - U2K |
| Bluetooth for phone | | STD | STD | STD |
| Cruise Control | | STD | STD | STD |
| Door Locks | | Power Programmable | Power Programmable | Power Programmable |
| Rear Defogger | | STD | STD | STD |
| Floor Mats | | STD - front | STD - front | STD - front |
| OnStar | | OnStar - UE1 | OnStar - UE1 | OnStar - UE1 |
| Seats Adjuster | | Driver & Pass 6 Way Power - AMM / AKQ | Driver & Pass 6 Way Power - AMM / AKQ | Driver & Pass 6 Way Power - AMM / AKQ |
| Seats Trim/Style | | Seat, Sport Bucket (Cloth) - AE4 | Seat, Sport Bucket (Leather) - AE4 | Seat, Sport Bucket (Leather) - AE4 |
| Seats Heated | | NA | Included - KA1 | Included - KA1 |
| Steering Column | | Manual rake and telescopic | Manual rake and telescopic | Manual rake and telescopic |
| Windows | | Power | Power | Power |
| Spoiler, rear | | Available Only w/WRS | Available Only w/WRS | STD |
| Wheels | | Wheels, 18" Painted Aluminum - SGE | Wheels, 19" Painted Aluminum - RVB | Wheels, 20" Painted Aluminum - R42 |
| Stabilitrak | | STD | STD | STD |
| Open | | | Heads Up Display - UVC | Heads Up Display - UVC |
| ***See Order Guide For Complete Detail*** | | | | |
| Required Additional Options | | | | |
| • • | | Transmission, Automatic - MX0 | Transmission, Automatic - MX0 | Transmission, Automatic - MX0 |
| | | 707 Spare Tire and Wheel | 707 Spare Tire and Wheel | SGC - Spare Tire and Wheel Not |
| | | ZCZ - Spare Tire and Wheel | ZCZ - Spare Tire and Wheel | Desired |
| | | Wheels, 20" Polished Aluminum - RUY | Wheels, 20" Polished Aluminum - RUY | Engine 6.2L (V8) - L99 Wheels, 20" Polished Aluminum - RUY |
| | | 7" Color Touch w/Nav - UHQ | 7" Color Touch w/Nav - UHQ | 7" Color Touch w/Nav - UHQ |
| | | Sunroof - CF5 | Sunroof - CF5 | Sunroof - CF5 |
| | | RS Exterior Pkg (WRS) | RS Exterior Pkg (WRS) | RS Exterior Pkg (WRS) |
| Exterior Colors | % | | | |
| | 20 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 20 | GBA - Black | GBA - Black | GBA - Black |
| | 20 | G7C - Red Hot | G7C - Red Hot | G7C - Red Hot |
| | 20 | G7D - Bright Yellow | G7D - Bright Yellow | G7D - Bright Yellow |
| | 20 | G7P - Red Rock Metallic | G7P - Red Rock Metallic | G7P - Red Rock Metallic |
| | 100 | | | |
| Interior Colors | | | | |
| Sport Cloth | | AFC - Back | | |
| Sport Cloth | | AFD - Gray | | |
| Sport Cloth | | AFD - Gray | I | l |

| Sport Cloth | AFE - Beige | | |
|--------------------------------------|-------------|---------------------|---------------------|
| Front Leather Seating Services | | AFF - Back | |
| Front Leather Seating Services | | AFG - Gray | |
| Front Leather Seating Services | | AFH - Beige | |
| | | AFI -Inferno Orange | |
| | | AOC - Blue | |
| 2SS Front Buckets with SS Embroidery | | | AFM - Back |
| 2SS Front Buckets with SS Embroidery | | | AFN - Gray |
| 2SS Front Buckets with SS Embroidery | | | AFO - Beige |
| 2SS Front Buckets with SS Embroidery | | | AAY -Inferno Orange |
| 2SS Front Buckets with SS Embroidery | | | AOF - Blue |

Chevrolet Camaro Convertible 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B | Spec C |
|---|-----|--|--|--|
| Equipment Group | | 1EF67 | 1EH67 | 1ET67 |
| Volume % of Total | | 30% | 40% | 30% |
| Standard Equipment | | 1LT | 2LT | 255 |
| Engine | | Engine 3.6L (V6) - LFX | Engine 3.6L (V6) - LFX | Engine 6.2L (V8) - LS3 |
| Transmission | | 6 Spd Manual - MN6 | 6 Spd Manual - MN6 | 6 Spd Manual - MN6 |
| Brakes | | 4 - Wheel Disc Antilock | 4 - Wheel Disc Antilock | 4 - Wheel Disc Antilock |
| Steering | | Power Steering | Power Steering | Power Steering |
| Airbags | | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 | Dual Front & Side Air Bag - AY0 |
| Air Conditioning | | Single-zone Manual - C67 | Single-zone Manual - C67 | Single-zone Manual - C67 |
| Radio | | 7" Color Touch Radio - UFU | 7" Color Touch Radio - UFU | 7" Color Touch Radio - UFU |
| XM Radio | | XM - U2K | XM - U2K | XM - U2K |
| Bluetooth for phone | | STD | STD | STD |
| Cruise Control | | STD | STD | STD |
| Door Locks | | Power Programmable | Power Programmable | Power Programmable |
| Rear Defogger | | STD | STD | STD |
| Floor Mats | | STD - front | STD - front | STD - front |
| OnStar | | OnStar - UE1 | OnStar - UE1 | OnStar - UE1 |
| Seats Adjuster | | Driver & Pass 6 Way Power - AMM / AKQ | Driver & Pass 6 Way Power - AMM / AKQ | Driver & Pass 6 Way Power - AMM / AKQ |
| Seats Trim/Style | | Seat, Sport Bucket (Cloth) - AE4 | Seat, Sport Bucket (Leather) - AE4 | Seat, Sport Bucket (Leather) - AE4 |
| Seats Heated | | NA | Included - KA1 | Included - KA1 |
| Steering Column | | Manual rake and telescopic | Manual rake and telescopic | Manual rake and telescopic |
| Windows | | Power | Power | Power |
| Spoiler, rear | | Available Only w/WRS | Available Only w/WRS | STD |
| Wheels | | Wheels, 18" Painted Aluminum - SGE | Wheels, 19" Painted Aluminum - RVB | Wheels, 20" Painted Aluminum - R42 |
| Stabilitrak | | STD | STD | STD |
| Open | | | Heads Up Display - UVC | Heads Up Display - UVC |
| ***See Order Guide For Complete Detail*** | | | | |
| Required Additional Options | | Transmission, Automatic - MX0 | Transmission, Automatic - MX0 | Wheels, 20" Polished Aluminum -RUY |
| | | Wheels, 19" Bright Aluminum - RVD | Wheels, 20" Polished Aluminum -RUY | |
| | | 7" Color Touch w/Nav - UHQ | 7" Color Touch w/Nav - UHQ | 7" Color Touch w/Nav - UHQ |
| | | ZCZ- Spare Tire and Wheel | ZCZ- Spare Tire and Wheel | Engine 6.2L (V8) - L99 |
| | | 6 Speed Auto Trans MXO | 6 Speed Auto Trans MXO | 6 Speed Auto Trans MXO |
| | | | RS Package | RS Package |
| Exterior Colors | % | | | |
| | 20 | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic | GAN - Silver Ice Metallic |
| | 20 | GBA - Black | GBA - Black | GBA - Black |
| | 20 | G7C - Red Hot | G7C - Red Hot | G7C - Red Hot |
| | 20 | G7D - Bright Yellow | G7D - Bright Yellow | G7D - Bright Yellow |
| | 20 | G7P - Red Rock Metallic | G7P - Red Rock Metallic | G7P - Red Rock Metallic |
| | 100 | | | |
| Interior Colors | | | | |
| Sport Cloth | | AFC - Back | | |
| | | AFD - Gray | | |
| Sport Cloth | | in b only | | |
| Sport Cloth Sport Cloth | | AFE - Beige | | |

| Front Leather Seating Services | | AFG - Gray | |
|--------------------------------------|--|---------------------|---------------------|
| Front Leather Seating Services | | AFH - Beige | |
| | | AFI -Inferno Orange | |
| | | AOC - Blue | |
| 2SS Front Buckets with SS Embroidery | | | AFM - Back |
| 2SS Front Buckets with SS Embroidery | | | AFN - Gray |
| 2SS Front Buckets with SS Embroidery | | | AFO - Beige |
| 2SS Front Buckets with SS Embroidery | | | AAY -Inferno Orange |
| 2SS Front Buckets with SS Embroidery | | | AOF - Blue |

Chevrolet Corvette 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec A | Spec B |
|-----------------------------|---|---|
| Model | Соире | Convertible |
| Model Code | 1¥¥07 | 14467 |
| Standard Equipment | 3LT | 3LT |
| Engine | Engine, V8 SFI - LS3 | Engine, V8 SFI - LS3 |
| Transmission | Transmission, 6-spd manual - MN6 | Transmission, 6-spd manual - MN6 |
| Air Conditioning | Air Conditioning, dual zone | Air Conditioning, dual zone |
| Steering | Power Steering | Power Steering |
| Brakes | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Power Telescopic Tilt Steering Wheel | Power Telescopic Tilt Steering Wheel |
| Seats | Seat, 6 Way Power Driver/Pass | Seat, 6 Way Power Driver/Pass |
| Rear Defogger | Rear Defogger | Rear Defogger |
| Roof | Roof Panel - CF7 | Convertible Top - CM7 |
| Radio | AM/FM/6CD-US9 | AM/FM/6CD-US9 |
| Wheels | 18" Wheels, 5-spoke, painted alum-QG6 | 18" Wheels, 5-spoke, painted alum-QG6 |
| Floor Mats | Floor mats - B34 | Floor mats - B34 |
| Seat Trim/Style | Sport Bucket, Leather - AQ9 | Sport Bucket, Leather - AQ9 |
| Other | Head-Up Display-UV6 | Head-Up Display-UV6 |
| Other | Heated Seats-KA1 | Heated Seats-KA1 |
| Other | Steering Wheel Controls-UK3 | Steering Wheel Controls-UK3 |
| Other | XM | XM |
| Other | OnStar | OnStar |
| | | |
| Required Additional Options | | |
| | Dual Mode Performance Exhaust - NPP Transmission, 6-spd paddle shift w/automatic modes - | Dual Mode Performance Exhaust - NPP Transmission, 6-spd paddle shift w/automatic modes - |
| | MYC | MYC |
| | 18" Wheels, 5-spoke, Chrome Alum - QX3 | 18" Wheels, 5-spoke, Chrome Alum - QX3 |
| Exterior Colors | | |
| | 10U – Arctic White | 10U – Arctic White |
| | 170 - Blade Silver Metallic | 17U – Blade Silver Metallic |
| | 41U - Black | 41U - Black |
| | 45U - Velocity Yellow | 45U - Velocity Yellow |
| | 70U - Red | 70U - Red |
| Interior Colors | | |
| | 193 - Ebony | 193 - Ebony |
| | 313/316 - Cashmere | 313/316 - Cashmere |
| | | |
| | 843/846 - Titanium Gray | 843/846 - Titanium Gray |

Chevrolet Captiva 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec B | Spec C |
|--------------------------|---|---|--|
| Model Code | 1LD26 | 1LE26 | 1LN26 |
| Volume % of Total | 30% | 45% | 25% |
| Standard Equipment | <u> 2LS - FWD</u> | <u>1LT - FWD</u> | <u>1LZ</u> |
| | | | |
| Engine | LEA | LEA | LEA |
| Transmission | 6-Speed Automatic | 6-Speed Automatic | 6-Speed Automatic |
| Air Conditioning | Auto Controls | Auto Controls | Auto Controls |
| Steering | Variable Electric Power Steering | Variable Electric Power Steering | Variable Electric Power Steering |
| Brakes | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | Power w/ Express Down on all doors | Power w/ Express Down on all doors | Power w/ Express Down on all doors |
| Door Locks | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt & Telescoping Wheel | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel |
| Seats | 8 Way Power - AE8 | 8 Way Power - AE8 | Seat, 8-Way Power Driver |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Radio AM/FM/XM/CD/MP3 - UYE | Radio AM/FM/XM/CD/MP3 - UYE | Radio AM/FM/XM/CD/MP3 - UYE |
| Wheels | Wheels, 17" aluminum - PJE | Wheels, 17" aluminum - RVF | Wheels, 18" aluminum |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Seat, Cloth Bucket | Seat, Cloth Bucket | Heated Seat, Bucket |
| Airbags | Frt Side and Frt/RR Head Curtain | Frt Side and Frt/RR Head Curtain | Frt Side and Frt/RR Head Curtain |
| Other | Leather Grip Steering Wheel w / Radio Contorls | Leather Grip Steering Wheel w / Radio Contorls | Perforated Leather Seating - Included and only available with (AFL), (AFM), or (AFN) - EAL |
| Other | Vanity Mirror w/ Light | Vanity Mirror w/ Light | Vanity Mirror w/ Light |
| Other | Mirrors with Body Color | Mirrors with Body Color | Mirrors with Body Chrome |
| Other | StabiliTrak | StabiliTrak | StabiliTrak |
| Other | OnStar | OnStar | OnStar |
| Other | XM | XM | XM |
| Bluetooth | Bluetooth Only - Requires UE1 | STD | STD |

| Other Dual Tip Exhaust Chrome Door Handles Fog Lamps Chrome Skid Plate Fascia Body Color Lugguage Rack - Side Cargo Organizer - AWW Audio System 10 Speaker Garage Opener Sunroof Rear Camera | | NA NA NA Fog Lamps NA NA Lugguage Rack - Side NA NA NA NA NA NA NA | NA Dual Tip Exhaust Chrome Door Handles NA Color STD Cargo Organizer - AWW NA Avail Available Available | Convenience Package, includes leather- appointed seating, (KA1) heated front seats, (VY7) leather-wrapped shift knob, (BTV), remote vehicle start, (UG1) Universal Home Remote and (CE1) Rainsense - WPG Dual Tip Exhaust STD STD Chrome Color STD Cargo Organizer - AWW Audio System 10 Speaker Garage Opener Sunroof Rear Camera UVC |
|--|--|---|--|---|
| Required Additional Options | | | Sunroof - CF5 <u>Convenience Package, includes leather-</u> <u>appointed seating, (KA1) heated front seats,</u> (VY7) <u>leather-wrapped shift knob, (BTV)</u> <u>remote vehicle start, (UG1) Universal Home</u> <u>Remote and (CE1) Rainsense - WPG</u> UHW Radio | UHV Radio |
| Exterior Colors Interior Colors AEN - Black Cloth ADW - Black Leather ADX - Black/Titanium Leather | % 20 20 20 20 20 100 | GAN - Silver Ice Metallic GBU - Arctic Ice GAR - Black Granite Metallic GBE - Crystal Red Tintcoat (GXH) Blue Ray Metallic AEN - Black Cloth | GAN - Silver Ice Metallic GBU - Arctic Ice GAR - Black Granite Metallic GBE - Crystal Red Tintcoat (GXH) Blue Ray Metallic AEN - Black Cloth ADW - Black Leather | GAN - Silver Ice Metallic GBU - Arctic Ice GAR - Black Granite Metallic GBE - Crystal Red Tintcoat (GXH) Blue Ray Metallic ADW - Black Leather ADX - Black/Titanium Leather |

Chevrolet Equinox 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | | Spec A | Spec B | Spec E | |
|-----------------------------|----|--|--|--|--|
| Model Code | | 1LH26 | 1LH26 | 1LM26 | |
| Model | | 4 Dr Utility FWD | 4 Dr Utility FWD | 4 Dr Utility AWD | |
| Volume % of Total | | 30% | 35% | 35% | |
| Standard Equipment | | 1LT | 2LT | 1LZ | |
| Engine | | Engine 2.4 L - LEA | Engine 2.4 L - LEA | Engine 2.4 L - LEA | |
| Transmission | | 6-Speed Automatic | 6-Speed Automatic | 6-Speed Automatic | |
| Air Conditioning | | Air Conditioning | Auto HVAC | Auto HVAC | |
| Air Conditioning, Rear | | | | | |
| Steering | | Variable Electric Power Steering | Variable Electric Power Steering | Variable Electric Power Steering | |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS | |
| Windows | | Power w/ Express Down on all doors | Power w/ Express Down on all doors | Power w/ Express Down on all doors | |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control | |
| Tilt & Telescoping Wheel | | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel | Tilt/Telescoping Steering Wheel | |
| Seats | | Manual Driver w/power Hgt & Lumbar | Seat, 8-Way Power Driver | Seat, 8-Way Power Driver & Passenger | |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger | |
| Radio | | Radio Color Touch AM/FM/XM/CD/MP3 -UFU | Radio Color Touch AM/FM/XM/CD/MP3 -UFU | Radio Color Touch AM/FM/XM/CD/MP3 -UFU (RV8) 18" (45.7 cm) chrome-clad | |
| Wheels | | Wheels, 17" aluminum - RSB | Wheels, 17" aluminum - RSB | aluminum wheels | |
| Floor Mats | | | | | |
| Seat Trim/Style | | Seat, Cloth Bucket | Heated Seat, Cloth Bucket | Heated Seat, Bucket | |
| Airbags | | Frt Side and Frt/RR Head Curtain | Frt Side and Frt/RR Head Curtain | Frt Side and Frt/RR Head Curtain Perforated Leather Seating - Included and | |
| Other | | | | only available with (AFL), (AFM), or (AFN) - EAL | |
| Other | | StabiliTrak StabiliTrak | | StabiliTrak | |
| Other | | OnStar | OnStar | OnStar | |
| Other | | XM | XM | XM | |
| Other | | | | | |
| | | | | | |
| Required Additional Options | | | Chevrolet MyLink Touch - UHQ | Chevrolet MyLink Touch - UHQ | |
| | | Driver Convenience Package - Includes (BTV) remote vehicle starter system, | Power Convience Package, includes | | |
| | | (AE8) 8-way power front seat adjuster and (UVC) rearview camera system - | (AH8) 8-way power pass seat, (UG1) universal garage opener and (TB5) | | |
| | | <u>PDD -</u> | power programable liftgate - PDC | Sunroof - CF5 | |
| | | | Sunroof - CF5 | Engine 3.0L V6 w/Flex Fuel - LFX | |
| | | | | | |
| | | Must order one of the following: R6Q - no mats desired or B34 - front floor | Must order one of the following: R6Q - no mats desired or B34 - front floor | Must order one of the following: R6Q - | |
| | | mats | mats | no mats desired or B34 - front floor mats | |
| Exterior Colors | % | | | | |
| Excitor Guidio | | CAN Silver Ice M-t-lli- | GAN - Silver Ice Metallic | CAN Silver Ico Metallia | |
| l | 10 | GAN - Silver Ice Metallic | | GAN - Silver Ice Metallic | |
| | 10 | GAZ - Summit White | GAZ - Olympic White - NEW | GAZ - Olympic White - NEW | |
| | 15 | GAR - Black Granite Metallic | GAR - Black Granite Metallic | GAR - Black Granite Metallic | |

| | 10 | GBN - White Diamond Tricoat GXG - Tungsten Metallic GWY - Atlantis Blue Metallic | GBN - White Diamond Tricoat GXG - Tungsten Metallic GWY - Atlantis Blue Metallic | GBE - Crystal Red Tintcoat GBN - White Diamond Tricoat GXG - Tungsten Metallic GWY - Atlantis Blue Metallic (GWS) Silver Topaz Metallic |
|-----------------|-----|--|--|---|
| Interior Colors | 100 | AFJ - Jet Black | | AFM - Jet Black/Lt. Titanium AFL - Jet Black AFN Jet Black/Brownstone |

Chevrolet Traverse 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B | Spec C | Spec D | Spec E |
|-----------------------------|---|--|--|--|--|--|
| Model Code | | CR14526 | CR14526 | CV14526 AWD | CV14526 AWD | CV14526 AWD |
| Volume % of Total | | 30% | 25% | 25% | 10% | 10% |
| Standard Equipment | | 1LT - FWD | 2LT - FWD | 1LT - AWD | 2LT - AWD | LTZ -AWD |
| Engine | | 3.6 L V6 |
| Transmission | | AUTOMATIC, 6-SPEED |
| Air Conditioning | | Manual | Auto, tri-zone | Manual | Auto, tri-zone | Auto, tri-zone |
| Air Conditioning, Rear | | manual standard |
| Steering Brakes | | Power assist, variable w/ABS, StabiliTrak, Tire Pressure Mon |
| Windows | | Power | Power | Power | Power | Power |
| Door Locks | | RKE standard |
| Cruise Control | | standard | standard | standard | standard | standard |
| Tilt Wheel | | Tilt & telescoping | Tilt & telescoping Ft buckets, 2nd row | Tilt & telescoping | Tilt & telescoping Ft buckets, 2nd row | Tilt & telescoping Ft buckets, 2nd row |
| Seats | | Front buckets, rear benches | captain's chairs | Front buckets, rear benches | captain's chairs | captain's chairs |
| Rear Defogger Radio | | standard AM/FM w/ CD and XM | standard AM/FM w/ CD, XM, Bose & USB Port | standard AM/FM w/ CD and XM | standard AM/FM w/ CD, XM, Bose & USB Port | standard AM/FM w/ CD, XM, Bose & USB Port |
| Wheels | | 18" aluminum |
| Floor Mats | | all seating positions |
| Seat Trim/Style | | cloth, 8-passenger | cloth, 7-passenger | cloth, 8-passenger | cloth, 7-passenger | leather, 7-passenger |
| Other | | 8-way power driver |
| Other | | Rear Parking Assist audible alert | Rear Parking Assist audible alert | Rear Parking Assist audible alert | alert | Rear Parking Assist audible alert |
| Other | | | Rear Camera in ISRV mirror | | Rear Camera in ISRV mirror | Rear Camera in ISRV mirror |
| Other | | | Power tailgate | | Power tailgate | Power tailgate |
| Other | | Steering wheel w/audio controls |
| Other | | OnStar Directions & Connections |
| Other | | | | | | PCL Personal Connectivity Pkg |
| Other | | XM | XM | XM | XM | XM |
| Required Additional Options | | | | | | |
| | | | U42 - Rear DVD | | U42 - Rear DVD | U42 - Rear DVD . |
| | | | | | C3U Panoramic Sunroof | C3U Panoramic Sunroof . (UVF) Forward Collision |
| | | | Leather Seats - IP2 | | Leather Seats - IP2. | Alert and Lane Departure Warning(2LT & LTZ) |
| | | Heated Seats w/ Prem Cloth - KA1 | | Heated Seats w/ Prem Cloth - KA1 | | |
| | | Remote Start | | Remote Start | | |
| Exterior Colors | % | | | | | |

| 1 | 10 | | | | | |
|-------------------------------------|-----|---|---|---|---|---|
| | 10 | 17U - Silver Ice Metallic |
| | 25 | 40U - White |
| | 20 | 58U - Black Granite Metallic |
| | 25 | 89U - Crystal Red Tintcoat |
| | 10 | 98U - White Diamond Tricoat - NEW |
| | 10 | GXG - Tungsten |
| | 100 | | | | | |
| Interior Colors | | | | | | |
| Premium Cloth | | | 83C - Dark Titanium / Light Titanium |
| Leather-appointed | | 832 - Dark Titanium / Light Titanium |
| Perforated leather seating surfaces | | 833 - Dark Titanium / Light Titanium |
| Premium Cloth | | 19C - Ebony |
| Leather-appointed | | 192 - Ebony |
| Perforated leather seating surfaces | | 193 - Ebony |
| Premium Cloth | | 62C - Ebony/Mojave |
| Leather-appointed | | 622 - Ebony/Mojave |
| Perforated leather seating surfaces | | 623 - Ebony/Mojave |

Chevrolet Tahoe 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|----------------------------|-----|---|---|
| Model Code | | CC10706 | CK10706 |
| Volume % of Total | | 60% | 40% |
| Standard Equipment | | 1LT - 2WD | 1LT - 4WD |
| Engine | | Engine Vortec 5.3L V8 - LC9 | Engine Vortec 5.3L V8 - LC9 |
| Transmission | | Transmission, Automatic | Transmission, Automatic |
| Air Conditioning | | Air Conditioning, Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | | Air Conditioning, Rear Aux. | Air Conditioning, Rear Aux. |
| Steering | | Power Steering | Power Steering |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| Air Bags | | Dual Front & Side | Dual Front & Side |
| Radio | | Radio AM/FM/CD - UUI | Radio AM/FM/CD - UUI |
| Wheels | | Wheels, 18" aluminum - N87 | Wheels, 17" aluminum - P46 |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Cloth Bucket - A95 | Seat, Cloth Bucket - A95 |
| Other | | StabiliTrak | StabiliTrak |
| Other | | Rear Park Assist | Rear Park Assist |
| Other | | Power Adj Pedals | Power Adj Pedals |
| Other | | Bluetooth Interface | Bluetooth Interface |
| Other | | XM | XM |
| Other | | OnStar | OnStar |
| Requird Additional Options | | <u>PCK - Luxury Pkg.</u> Full Feature Leather Buckets with Heat (10 way)- AN3 | <u>PCK - Luxury Pkg.</u> Full Feature Leather Buckets with Heat (10 way)- AN3 |
| | | Heated 2nd Row Seats - KA6 Power Folding Outside Mirrors with Integrated Turn Signals - DL3 | Heated 2nd Row Seats - KA6 |
| | | 2nd Row - Power Release - ARS | 2nd Row - Power Release - ARS |
| | | Power Liftgate - E61 | Power Liftgate - E61 |
| | | Sunroof - CF5 | Sunroof - CF5 - |
| | | Rear Entertainment - U42 (Req UUJ Radio) | Rear Entertainment - U42 (Req UUJ Radio) |
| Exterior Colors | % | | |
| | 30 | 41U - Onyx Black | 41U - Onyx Black |
| | 30 | 89U - Crystal Red Tintcoat | 89U - Crystal Red Tintcoat |
| | 30 | 50U - Summit White | 50U - Summit White |
| | 10 | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic |
| | 100 | | |
| Interior Colors | l | | |
| | | 19C/193 - Ebony | 19C/193 - Ebony |
| | | 33C/333 - Light Cashmere / Dark Cashmere | 33C/333 - Light Cashmere / Dark Cashmere |
| | | 83C/833 - Light Titanium / Dark Titanium | 83C/833 - Light Titanium / Dark Titanium |

Chevrolet Suburban 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|-----------------------------|-----|---|--|
| Model Code | | CC10906 | CK10906 |
| Equipment Group | | 1LT | 1LT |
| Volume % of Total | | 60% | 40% |
| Standard Equipment | | 1LT -2WD | 1LT - 4WD |
| Engine | | Engine Vortec 5.3L V8 - LMG | Engine Vortec 5.3L V8 - LC9 |
| Transmission | | - Transmission, Automatic | Transmission, Automatic |
| Air Conditioning | | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Air Conditioning, Rear | | Air Conditioning, Rear Aux. | Air Conditioning, Rear Aux. |
| Steering | | Power Steering | Power Steering |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver |
| Seats | | 3 Pass 3rd Row Seat - AS3 | 3 Pass 3rd Row Seat - AS3 |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| Radio | | Radio AM/FM/CD - UUI | Radio AM/FM/CD - UUI |
| Wheels | | Wheels, 17" aluminum - P46 | Wheels, 17" aluminum - P46 |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Leather Bucket - A95 | Seat, Leather Bucket - A95 |
| Air Bags | | Dual Front & Side | Dual Front & Side |
| - | | StabiliTrak | StabiliTrak |
| Other | | | |
| Other | | Power Adj Pedals | Power Adj Pedals |
| Other | | Rear Park Assist | Rear Park Assist |
| Other | | Blue Tooth Interface - UPF | Blue Tooth Interface - UPF |
| Other | | XM | XM |
| Other | | OnStar | OnStar |
| Required Additional Options | | <u>PCK - Luxury Pkg.</u> | <u>PCK - Luxury Pkg.</u> |
| | | Full Feature Leather Buckets with Heat (10 way)-AN3 | |
| | | Heated 2nd Row Seats - KA6 | Heated 2nd Row Seats - KA6 |
| | | Power Folding Outside Mirrors with Integrated Turn Signals - DL3 | Power Folding Outside Mirrors with Integrated Turn Signals - DL3 |
| | | 2nd Row - Power Release - ARS | 2nd Row - Power Release - ARS |
| | | Power Liftgate - E61 | Power Liftgate - E61 |
| | | Sunroof - CF5 | Sunroof - CF5 - |
| | | Rear Entertainment - U42 (Req UUJ Radio) | Rear Entertainment - U42 (Req UUJ Radio) |
| Exterior Colors | % | | |
| | 30 | 41U - Onyx Black | 41U - Onyx Black |
| | 30 | 89U - Crystal Red Tintcoat | 89U - Crystal Red Tintcoat |
| | 30 | 50U - Summit White | 50U - Summit White |
| | 10 | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic |
| | 100 | | |
| Interior Colors | | 19C/193 - Ebony | 19C/193 - Ebony |
| | 1 | 5 | |
| | | 33C/333 - Light Cashmere / Dark Cashmere | 33C/333 - Light Cashmere / Dark Cashmere |

Chevrolet Express 2014MY Repurchase Rental Minimum Equipment (VN9)

| Spec | Spec A | Spec B | Spec C | Spec D | Spec E | | |
|-----------------------------|---|---|---|---|---|--|--|
| Model | Van Reg WB RWD | Van Reg WB AWD | Van Reg WB RWD | Van Reg WB RWD | Van Ext WB RWD | | |
| Model Code | CG13406 | CH13406 | CG23406 | CG33406 | CG33706 | | |
| Volume % of Total | | - No | o specific model mix requi | | | | |
| Standard Equipment | 1LT | 1LT | 1LT | 1LT | 1LT | | |
| Engine | Engine Vortec 5.3L V8 SFI - LMF | Engine Vortec 5.3L V8 SFI - LMF | Engine Vortec 6.0L V8 SFI Flex - L96 | Engine Vortec 6.0L V8 SFI Flex - L96 | Engine Vortec 6.0L V8 SFI Flex - L96 | | |
| Transmission | Transmission, Automatic - M30 | Transmission, Automatic - M30 | Transmission, Automatic - MYD | Transmission, Automatic - MYD | Transmission, Automatic - MYD | | |
| Air Conditioning | Air Conditioning | Air Conditioning | Air Conditioning | Air Conditioning | Air Conditioning | | |
| Air Conditioning, Rear | Air Conditioning, Rear Aux. | | |
| Steering | Power Steering | Power Steering | Power Steering | Power Steering | Power Steering | | |
| Brakes | Brakes, Power 4Whl Disc w/ ABS | | |
| Windows Door Locks | Power Windows Pwr Locks w/Keyless Ent. | | |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control | | |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | | |
| Seats | Manual | Manual | Manual | Manual | Manual | | |
| Rear Defogger | | | | | | | |
| Radio | Radio AM/FM - UM7 | | |
| Wheels | Wheels, 17" - NX7 | Wheels, 17" - NX7 | Wheels, 16" - QB5 | Wheels, 16" - QB5 | Wheels, 16" - QB5 | | |
| Floor Covering | Floor Covering w/ Mats - B30 | | |
| Seat Trim/Style | Cloth Bucket - AS5, 8 Pass ZP8 | Cloth Bucket - AS5, 8 Pass ZP8 | Cloth Bucket - AS5, 12 Pass ZX5 | 12 Passenger - ZX5 | 12 Passenger - ZX5 | | |
| Air Bags | Dual Front & Side - AK5/ASF | | |
| Other | Head Side-Impact Air Bags | | |
| Other | StabiliTrak | StabiliTrak | StabiliTrak | StabiliTrak | StabiliTrak | | |
| Other | Tinted Glass - AJ1 | | |
| Other | OnStar | OnStar | OnStar | OnStar | OnStar | | |
| Other | ХМ | ХМ | XM | XM | XM | | |
| Required Additional Options | | | | | | | |
| | Radio AM/FM/CD - U1C (Or Upgradeable to US8) | | |
| | Rear Defogger - C49 | | |
| | Seat, 6-Way Power Driver - AG1 | | Seat, 6-Way Power Driver - AG1 | Seat, 6-Way Power Driver - AG1 | Seat, 6-Way Power Driver - AG1 | | |
| | Smokers Pkg - DT4 | | |
| | OnStar Delete - UE0 - (Optional) | OnStar Delete - UEO - (Optional) | OnStar Delete - UEO - (Optional) | OnStar Delete - UE0 - (Optional) | OnStar Delete - UEO - (Optional) | | |
| | XM Delete - U2J - (Optional) | | |
| | | | | | | | |

| Exterior Colors | | | | | |
|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| 50U - Summit White |
| | | | | | |
| Interior Colors | | | | | |
| 93G - Medium Pewter |
| | | | | | |
| | | | | | |
| | | | | | |

Buick Verano (ALL NEW) 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec B | Spec C |
|-----------------------------|---|--|---|
| Model Code | 4PG69 | 4PH69 | 4PH69 |
| Volume % of Total | 30% | 30% | 40% |
| Standard Equipment | 1SG | 1SL | 1SL |
| Engine | 2.4L Cyl | 2.4L Cyl | 2.4L Cyl |
| Transmission | 6-Speed Automatic | 6-Speed Automatic | 6-Speed Automatic |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone |
| Steering | Power Steering, Electric | Power Steering, Electric | Power Steering, Electric |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS |
| Windows | Power Windows | Power Windows | Power Windows |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Manual Rake and Telescoping | Manual Rake and Telescoping | Manual Rake and Telescoping |
| Seats | 6-Way Power Driver Seat | 6-Way Power Driver Seat | 6-Way Power Driver Seat |
| Seats | Manual Passenger Seat | Manual Passenger Seat | Manual Passenger Seat |
| Seats | KA1) Driver and front passenger heated seats | KA1) Driver and front passenger heated seats | KA1) Driver and front passenger heated seats |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger |
| Radio | Color Connected Radio with Buick IntelliLink | Color Connected Radio with Buick IntelliLink | Color Connected Radio with Buick IntelliLink |
| Radio | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted |
| Stabilitrak | Includes Traction Control Wheels, 18" forged alloy aluminum - | Includes Traction Control Wheels, 18" forged alloy aluminum - | Includes Traction Control Wheels, 18" forged alloy aluminum - |
| Wheels | RV1 | RV1 | RV1 |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats |
| Seat Trim/Style | Ribbon-fabric with leatherette accents | Leather-appointed | Leather-appointed |
| Other | Fog Lamps | Fog Lamps | Fog Lamps |
| Other | Rear view camera | Rear view camera | Rear view camera |
| Other | (UEU) Forward Collision Alert | (UEU) Forward Collision Alert | (UEU) Forward Collision Alert |
| | (UFL) Lane Departure Warning | (UFL) Lane Departure Warning | (UFL) Lane Departure Warning |
| Other | OnStar Convenience Package WPG - 6-way power driver seat - Heated OSRVMs - Self-dimming ISRVMs - Ultrasonic rear parking assist - Side-blind zone with rear cross traffic | | OnStar Convenience Package WPG - 6-way power driver seat - Heated OSRVMs - Self-dimming ISRVMs - Ultrasonic rear parking assist - Side-blind zone with rear cross traffic |
| Other | alert | alert | alert (UG1) Universal Home Remote, garage |
| Other | (UG1) Universal Home Remote, garage door opener, 3-channel programmable | (UG1) Universal Home Remote, garage door opener, 3-channel programmable | door opener, 3-channel programmable |
| Other | | Leather Package - Heated leather-appointed seats - EZ-key passive entry and push- button start - Bose Premium Audio sound system - Heated leather-wrapped steering wheel | Leather Package - Heated leather-appointed seats - EZ-key passive entry and push- button start - Bose Premium Audio sound system - Heated leather-wrapped steering wheel |
| Required Additional Options | | | Sunroof (CFI) - 100% |
| Excluded Options | | | |

| Exterior Colors | % | | (GAZ) Summit White | (GAZ) Summit White |
|-----------------|---|---|--|---|
| | 20 20 15 15 10 20 100 | (GAZ) Summit White (GAN) Quicksilver Metallic (GBE) Crystal Red Tintcoat (GBN) White Diamond Tricoat (GAR) Carbon Flash Metallic (GLJ) Smoky Gray Metallic | (GBE) Crystal Red Tintcoat (GBN) White Diamond Tricoat | (GAN) Quicksilver Metallic (GBE) Crystal Red Tintcoat (GBN) White Diamond Tricoat (GAR) Carbon Flash Metallic (GLJ) Smoky Gray Metallic |
| Interior Colors | | (AFA) Medium Titanium Ribbon Fabric (AFC) Cashmere Ribbon Fabric | (AFE) Chocacchino Leather (AFB) Ebony Leather (AFD) Cashmere Leather | (AFE) Chocacchino Leather (AFB) Ebony Leather (AFD) Cashmere Leather |

Buick LaCrosse (ALL NEW) 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | Spec A | Spec B | Spec C | |
|--------------------|--|--|--|--|
| Model Code | 4GM69 | 4GM69 | 4GT69 | |
| Volume % of Total | 20% | 50% | 30% | |
| Standard Equipment | 1SL | 1SL | 1SR | |
| Engine | 2.4L Cyl - LUK eAssist | 2.4L Cyl - LUK eAssist | 3.6L V6 (LFX) | |
| Transmission | 6-Speed Automatic | 6-Speed Automatic | 6-Speed Automatic | |
| Air Conditioning | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | Air Cond. Auto Dual Zone | |
| Steering | Power Steering, Electric | Power Steering, Electric | Power Steering, Magnetic | |
| Brakes | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | Pwr Brakes w/ 4Whl Disc & ABS | |
| Windows | Power Windows | Power Windows | Power Windows | |
| Door Locks | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry | |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control | |
| Tilt Wheel | Manual Rake and Telescoping | Manual Rake and Telescoping | Manual Rake and Telescoping | |
| Seats | 8-Way Power Driver Seat (includes lumbar) | 8-Way Power Driver Seat (includes lumbar) | 8-Way Power Driver Seat (includes lumbar) | |
| Seats | Power Passenger Seat | Power Passenger Seat | Power Passenger Seat | |
| Seats | Heated Seats, driv. & pass | Heated Seats, driv. & pass | Heated and Ventilated Seats, driv. & pass | |
| Rear Defogger | Rear Defogger | Rear Defogger | Rear Defogger | |
| Radio | Color Radio AM/FM/CD/MP3- UFU | Color Radio AM/FM/CD/MP3- UFU | Color Radio AM/FM/CD/MP3- UFU with Harman Kardon Premium Sound System | |
| Radio | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted | Radio Controls, steering wheel mounted | |
| Stabilitrak | Includes Traction Control | Includes Traction Control | Includes Traction Control | |
| Wheels | Wheels, 17" aluminum - Q05 | Wheels, 17" aluminum - Q05 | 18" Chrome Wheels - Q52 | |
| Floor Mats | Floor Mats | Floor Mats | Floor Mats | |
| Seat Trim/Style | Seats, Leather Appointed Bucket - A51 | Seats, Leather Appointed Bucket - A51 | Seats, Leather Appointed Bucket - A51 | |
| Other | | | Hi-Per Strut Suspension | |
| Other | High Resolution Driver Information Center | High Resolution Driver Information Center | High Resolution Driver Information Center | |
| Other | | | Spare Included - P77 | |
| Other | OnStar Convenience Package (PDD) - Auto Dimming ISRVM - Remote Start -Power Outlet -Universal Home Remote | OnStar Convenience Package (PDD) - Auto Dimming ISRVM - Remote Start -Power Outlet -Universal Home Remote | OnStar Convenience Package (PDD) - Auto Dimming ISRVM - Remote Start -Power Outlet -Universal Home Remote | |
| Other | - USB port | - USB port | - USB port | |
| Other | Rear Spoiler (n/a with V6 engine) | Rear Spoiler (n/a with V6 engine) | | |
| Other | Fog Lamps Comfort & Convenience #2 (PCM) -Ultrasonic Rear Parking Assist -Memory settings -Outside heated power-adjustable, power-folding mirrors - Rear Vision Camera | Fog Lamps | Fog Lamps Comfort & Convenience #2 (PCM) -Ultrasonic Rear Parking Assist -Memory settings -Outside heated power-adjustable, power-folding mirrors - Rear Vision Camera | |
| Other | | | Luxury Package (PCK) -Leather/Woodgrain Heated Steering Wheel -Perforated and Ventilated front seats -Power rear sunshade Passive optic and puch button start | |
| Other | | | -Passive entry and push button start | |

| - | - | - | | |
|-----------------------------|------|----------------------------------|----------------------------|----------------------------------|
| Other | ! | | | |
| Required Additional Options | ┣━━┦ | ' | ├ ────┦ | |
| Required Additional Options | ! | | 1 | 1 1 |
| | | | V6 Engine (LFX) | Sunroof - C3U |
| | | | | Driver Confidence Pkg - PCI |
| Exterior Colors | % | ' | Į′ | |
| Exterior Colors | | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic |
| 1 | | G7U - Midnight Amythest Metallic | • | G7U - Midnight Amythest Metallic |
| 1 | | GBE - Crystal Red Tintcoat | | GBE - Crystal Red Tintcoat |
| 1 | | GAR - Carbon Black Metallic | 5 | GAR - Carbon Black Metallic |
| / | | GAZ - Summit White | | GAZ - Summit White |
| / | | GBN - White Diamond Tricoat | | GBN - White Diamond Tricoat |
| | | GWT Champagne Silver Metallic | | GWT Champagne Silver Metallic |
| | 100 | | | |
| Interior Colors | | | | |
| · · · · · | ! | H0Y - Ebony | H0Y - Ebony | H1Y - Ebony |
| 1 7 | | H1V - Light Neutral | - | H1W - Light Neutral |
| | | H1R -Choccachino | - | H1S -Choccachino |
| ! | L′ | L' | | |

| Model | | Spec A |
|-----------------------------|----|---|
| Model Code | | 4GR69 |
| Volume % of Total | | 100% |
| | | |
| Standard Equipment | | 1SN |
| Engine | | (LHU) 2.0L Turbo 220hp |
| Transmission | | Transmission, 6-Speed Automatic |
| Air Conditioning | | Auto Dual Zone Climate Control |
| Steering | | Power Steering, Hydraulic |
| Brakes | | Power Brakes w/ 4-Wheel Disc, ABS, & Brake Assist |
| Windows | | Power Windows (Exp Up/Down Front, Exp Down Rear) |
| Door Locks | | Power Locks w/Keyless Entry |
| Cruise Control | | Cruise Control |
| Tilt Wheel | | Manual Tilt and Telescoping |
| Seats | | Seat, Driver, 8-way Power |
| Seats | | Seat, Driver, 4-way Power Lumbar (APG) |
| Seats | | Seat, Passenger, 4-way Manual, 2 Way Power Height (A6C) |
| Seats | | Heated Seats, Driver & Front Passenger (KA1) |
| Seat Trim/Style | | Seat, Leather Bucket |
| Rear Defogger | | Rear Defogger |
| Radio | | Radio AM/FM/CD/MP3 (UYE) |
| Radio | | Radio Controls, Steering Wheel Mounted |
| Radio | | 7 Speaker System (U65) |
| Stabilitrak | | Includes Traction Control |
| Wheels | | Wheels, 18" Alloy (Q56) |
| Floor Mats | | Floor Mats, Front and Rear |
| Air Bags | | 6 Air Bags - Front, Front Side, & Head Curtain (AY0) |
| Other | | Steering Wheel, Leather Wrapped |
| Other | | Trunk Cargo Net |
| Other | | Dual Exhaust with Hidden Tips |
| Other | | Compact Spare Tire |
| Other | | Heated Power Mirrors |
| Other | | Auto-Dimming ISRVM |
| Other | | Fog Lamps |
| Other | | USB Port for iPod/MP3 Player |
| Other | | Bluetooth for Phone |
| Other | | XM Radio |
| Other | | OnStar |
| | | Comfort & Convenience Pkg (PCM) - Includes Ultrasonic Rear Parking Assist (UD7); 120V Household Power Outlet (KI6); Seat, Passenger, 8-way Power (AG2); Seat, Passenger, 4-way Power |
| Other | | Lumbar (APH) |
| Other | | |
| | | |
| Required Additional Options | | |
| | | Suproof (CEE) |
| | | Sunroof (CF5) |
| Excluded Options - 0% | | |
| | | |
| Exterior Colors | % | |
| | 20 | Smoky Gray Metallic |
| | 15 | GAN - Quicksilver Metallic |
| | 10 | oran Quenonver inclume |

| | 20 5 10 | GBA - Black Metallic GAZ - Summit White (G7P) Copper Red Metallic GLK - Black Diamond Tricoat GWT - Champagne Silver Metallic |
|-----------------|---------------|---|
| Interior Colors | | AFM - Ebony AFL - Cashmere AFP - Saddle |

Buick Enclave 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|-----------------------------|----|--|--|
| Model Code | | 4R14526 | 4V14526 |
| Volume % of Total | | 60% | 40% |
| Standard Equipment | | 1SL - FWD | 1SL - AWD |
| Engine | | Engine 3.6L V6 - LLT | Engine 3.6L V6 - LLT |
| Transmission | | Transmission, Auto 6 spd - MY9 | Transmission, Auto 6 spd - MH6 |
| Air Conditioning | | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 |
| Air Conditioning, Rear | | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls |
| Steering | | Variable Effort Power Steering | Variable Effort Power Steering |
| Brakes | | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS |
| Windows | | Power Windows w/ Express up | Power Windows w/ Express up |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic |
| Seats | | Seat, 8-way power driver, 8-way power pass | Seat, 8-way power driver, 8-way power pass |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| Radio | | Radio, AM/FM w/CD - US8 | Radio, AM/FM w/CD - US8 |
| Wheels | | Wheels, 19" Aluminum - RZA | Wheels, 19" Aluminum - RZA |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power |
| Airbags | | Dual Front & Side - AY0 | Dual Front & Side - AY0 |
| Other | | Power Lift Gate | Power Lift Gate |
| Other | | StabiliTrak and Traction Control | StabiliTrak and Traction Control |
| Other | | High Intensity Discharge (HID) Lighting | High Intensity Discharge (HID) Lighting |
| Other | | 7 passenger seating - ABB | 7 passenger seating - ABB |
| Other | | Heated Seats - KA1 | Heated Seats - KA1 |
| Other | | Spare - No Inflation Kit | Spare - No Inflation Kit |
| Other | | Bluetooth Phone Interface - UPF | Bluetooth Phone Interface - UPF |
| Other | | XM Radio | XM Radio |
| Other | | OnStar | OnStar |
| Other | | Remote Start | Remote Start |
| Other | | Rear View Camera | |
| Other | | Rear Park Assist | Rear Park Assist |
| Other | | 7" color touch screen with Intellilink | 7" color touch screen with Intellilink |
| Other | | Center Side impact airbag | Center Side impact airbag |
| Other | | Side Blind Zone Alert with Cross Traffic Detection | Side Blind Zone Alert with Cross Traffic Detection |
| Required Additional Options | | | |
| Required Additional Options | | | |
| | | Sunroof - C3U | Sunroof - C3U |
| | | Wheels, 19" chromed - P6A | Wheels, 19" chromed - P6A |
| | | | |
| | | | |
| Exterior Colors | % | | |
| | 15 | 17U - Quicksilver Metallic | 17U - Quicksilver Metallic |
| | 20 | 58U - Carbon Black Metallic | 58U - Carbon Black Metallic |
| | 15 | 89U - Crystal Red | 89U - Crystal Red |
| | 15 | 98U - White Diamond | 98U - White Diamond |
| | 15 | 40 U - White Opal | 40 U - White Opal |

| | 10 10 100 | | GXG - Iridium Metallic 57U - Cyber Gray Metallic |
|-----------------|-----------------|-------------------------------------|---|
| Interior Colors | | 832 - Titanium 432 - Choccachino | 192 - Ebony 832 - Titanium 432 - Choccachino 542 - Cocoa |

Buick Encore 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|------------------------------|-----|---|---|
| Model Code | | 4JU76 | 4JV76 |
| Volume % of Total | | 50% | 50% |
| Standard Equipment | | 1SD - FWD | 1SL - FWD |
| Engine | | Engine 1.4L Turbo - LUV | Engine 1.4L Turbo - LUV |
| Transmission | | Transmission, Auto 6 spd - MH8 | Transmission, Auto 6 spd - MH8 |
| Air Conditioning | | Air Conditioning, Dual-Zone Auto - CJ2 | Air Conditioning, Dual-Zone Auto - CJ2 |
| Steering | | Variable Effort Power Steering | Variable Effort Power Steering |
| Brakes | | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS |
| Windows | | Power Windows w/ Express dn | Power Windows w/ Express dn |
| Door Locks | | Pwr Locks w/Keyless Entry | Pwr Locks w/Keyless Entry |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic |
| Seats | | Seat, 6-way power driver, 2-way man pass | Seat, 6-way power driver, 6-way power pass |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| Radio | | Radio, AM/FM w/CD, 7" screen with Intellilink - UFU | Radio, AM/FM w/CD, 7" screen with Intellilink - UFU |
| Wheels | | Wheels, 18" Aluminum - RV6 | Wheels, 18" Aluminum - RV6 |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Premium Cloth with Leatherette Accents, Buckets | Leather-Appointed, Buckets |
| Airbags | | Dual Front & Side - AYF | Dual Front & Side - AYF |
| Other | | StabiliTrak and Traction Control | StabiliTrak and Traction Control |
| Other | | 5 passenger seating | 5 passenger seating |
| Other | | 5 passenger searing | Heated Seats - KA1 |
| Other | | Crave No Inflation Vit | |
| | | Spare - No Inflation Kit | Spare - No Inflation Kit |
| Other | | Bluetooth Phone Interface - UP9 | Bluetooth Phone Interface - UP9 |
| Other | | XM Radio | XM Radio |
| Other | | OnStar | OnStar |
| Other | | Remote Start | Remote Start |
| Other | | Rear View Camera | Rear View Camera |
| Other | | 7" color touch screen with Intellilink | 7" color touch screen with Intellilink |
| Other | | | |
| Other | | (UFG) Rear Cross-Traffic Alert | (UFG) Rear Cross-Traffic Alert |
| Other | | (UFT) Side Blind Zone Alert | (UFT) Side Blind Zone Alert |
| Other | | | |
| Required Additional Options | | | |
| required ridditional Options | | | |
| | | Sunroof - CF5 | Sunroof - CF5 |
| | | Wheels, 18" chromed - RV8 | Wheels, 18" chromed - RV8 |
| | | | |
| | | | |
| Exterior Colors | % | | |
| | 15 | GCS - Ruby Red Metallic | GCS - Ruby Red Metallic |
| | 15 | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic |
| | 20 | GAR - Carbon Black Metallic | GAR - Carbon Black Metallic |
| | 15 | GYM - Satin Steel Gray Metallic | GYM - Satin Steel Gray Metallic |
| | 20 | GYN - White Pearl | GYN - White Pearl |
| | 5 | GQM - Brilliant Blue Metallic | GQM - Brilliant Blue Metallic |
| | 10 | GYO - Deep Espresso Brown | GYO - Deep Espresso Brown |
| | 10 | ··· · · · · · · · · · · · · · · · · · | |
| | 100 | | |

| Interior Colors | | |
|-----------------|----------------|----------------|
| | AFN - Ebony | AAY - Ebony |
| | AFO - Titanium | AAW - Titanium |
| | | AAX - Saddle |
| | | |
| | | |

GMC Acadia 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B | Spec C | |
|-----------------------------|----------|---|---|---|--|
| Model Code | | TR 14526 | TR 14526 | TV 14526 | |
| Volume % of Total | | 40% | 30% | 30% | |
| Standard Equipment | | 3SB (SLE-2/SLE) - FWD | 4SA (SLT-1) - FWD | 4SA (SLT-1) - AWD | |
| Engine | | Engine 3.6L V6 - LLT | Engine 3.6L V6 - LLT | Engine 3.6L V6 - LLT | |
| Transmission | | Transmission, Auto 6 spd - MY9 | Transmission, Auto 6 spd - MY9 | Transmission, Auto 6 spd - MH6 | |
| Air Conditioning | | Air Conditioning, Single Zone - C67 | Air Conditioning, Tri-Zone - CJ2 | Air Conditioning, Tri-Zone - CJ2 | |
| Air Conditioning, Rear | | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls | Air Conditioning, Rear Controls | |
| Steering | | Power Steering | Power Steering | Power Steering | |
| Brakes | | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | Brakes, Pwr 4Whl Disc w/ABS | |
| Windows | | Power Windows | Power Windows | Power Windows | |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | |
| Cruise Control | | Cruise Control | Cruise Control | Cruise Control | |
| Tilt Wheel | | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | Tilt Steering Wheel, Telescopic | |
| Seats | | Seat, 7-Pass - ABB | Seat, 7 Pass - ABB | Seat, 7 Pass - ABB | |
| Rear Defogger | | Rear Defogger | Rear Defogger | Rear Defogger | |
| Radio | | Radio, AM/FM w/CD - US8 | Radio, AM/FM w/CD - US8 | Radio, AM/FM w/CD - US8 | |
| Wheels | | Wheels, 18" Painted aluminum - PZ4 | Wheels, 19" aluminum - P64 | Wheels, 19" aluminum - P64 | |
| Floor Mats | | Floor Mats | Floor Mats | Floor Mats | |
| Seat Trim/Style | | Deluxe Cloth, Buckets Manual | Leather-Appointed, Buckets Power | Leather-Appointed, Buckets Power | |
| Air Bags | | Dual Front & Side - AY0 | Dual Front & Side - AY0 | Dual Front & Side - AY0 | |
| Other | | Spare - No Inflation Kit | Spare - No Inflation Kit | Spare - No Inflation Kit | |
| Other | | | Heated Seats - KA1 | Heated Seats - KA1 | |
| Other | | StabiliTrak | StabiliTrak | StabiliTrak | |
| Other | | 8-way power driver | 8-way power driver | 8-way power driver | |
| Other | | 2-way power frt pass | 2-way power frt pass | 2-way power frt pass | |
| Other | | Blue Tooth | Blue Tooth | Blue Tooth | |
| Other | | Body Color Molding | Body Color Molding | Body Color Molding | |
| Other | | Steering Wheel with Audio Controls | Steering Wheel with Audio Controls | Steering Wheel with Audio Controls | |
| Other | | Remote Start - BTV - | Remote Start - BTV - | Remote Start - BTV - | |
| Other | | Rear Park Assist | Rear Park Assist | Rear Park Assist | |
| Other | | Rear View Camera-ISRVM | | Rear View Camera-ISRVM | |
| Other | | Inside Rear View Mirror with Rear View Display | Inside Rear View Mirror with Rear View Display | Inside Rear View Mirror with Rear View Display | |
| Other | | Power Liftgate | Power Liftgate | Power Liftgate | |
| Other | | QD6 - Spare Tire | QD6 - Spare Tire | QD6 - Spare Tire | |
| Other | | Side Roof Rails | Side Roof Rails | Side Roof Rails | |
| Other | | Body Color Body Side Molding | Body Color Body Side Molding | Body Color Body Side Molding | |
| Other | | OnStar | OnStar | OnStar | |
| Other | | XM | XM | XM | |
| | | | | | |
| Required Additional Options | | | | | |
| | | Trailering - V92 | Sunroof - C3U | Sunroof - C3U | |
| | | inuncinig - ¥92 | Trailering - V92 | Trailering - V92 | |
| | | | Trancing - 7.52 | Tuncing - ¥ 52 | |
| | | | | | |
| Exterior Colors | <u> </u> | | | | |
| Exterior Colors | | | | | |
| | | 17U - Quicksilver Metallic | 17U - Quicksilver Metallic | 17U - Quicksilver Metallic | |
| I | 20 | 58U - Carbon Black Metallic | 58U - Carbon Black Metallic | 58U - Carbon Black Metallic | |

| | 15 | 89U - Crystal Red | 89U - Crystal Red | 89U - Crystal Red | |
|-----------------|-----|---------------------------|---------------------------|---------------------------|--|
| | 15 | 98U - White Diamond | 98U - White Diamond | 98U - White Diamond | |
| | 15 | 40 U - White Opal | 40 U - White Opal | 40 U - White Opal | |
| | 10 | GXG - Iridium Metallic | GXG - Iridium Metallic | GXG - Iridium Metallic | |
| | 10 | 57U - Cyber Gray Metallic | 57U - Cyber Gray Metallic | 57U - Cyber Gray Metallic | |
| | 100 | | | | |
| Interior Colors | | | | | |
| | | 19C - Ebony | 192 - Ebony | 192 - Ebony | |
| | | | 222 - Dark Cashmere | 222 - Dark Cashmere | |
| | | 83C - Light Titanium | 832 - Light Titanium | 832 - Light Titanium | |
| | | | | | |

Model Spec A Spec B Spec C Spec D Model Code TLH26 TLK26 TLJ26 TLM26 25% Volume % of Total 25% 25% 25% Standard Equipment 3SB (SLE-2) - 2WD 4SB (SLT-2) - 2WD 4SB (SLT-2) - 4WD 3SB (SLE-2) - 4WD Engine 2.4L SIDI Engine 2.4L SIDI Engine 2.4L SIDI Engine 2.4L SIDI Engine Transmission Transmission, Auto 6 spd Transmission, Auto 6 spd Transmission, Auto 6 spd Transmission, Auto 6 spd Air Conditioning Auto Single Zone Auto Single Zone Auto Single Zone Auto Single Zone Power Steering Power Steering Power Steering Steering Power Steering Brakes Brakes, Pwr 4Whl Disc w/ABS Windows Power Windows Power Windows Power Windows Power Windows Door Locks Pwr Locks w/Keyless Ent. Pwr Locks w/Keyless Ent. Pwr Locks w/Keyless Ent. Pwr Locks w/Keyless Ent. Cruise Control Cruise Control Cruise Control Cruise Control Cruise Control Tilt Wheel Tilt Steering Wheel, Telescopic Tilt Steering Wheel, Telescopic Tilt Steering Wheel, Telescopic Tilt Steering Wheel, Telescopic Seats Seat, 5-Pass Seat, 5-Pass Seat, 5-Pass Seat, 5-Pass Rear Defogger Rear Defogger Rear Defogger Rear Defogger Rear Defogger Radio, AM/FM w/CD/MP3/USB Radio, AM/FM w/CD/MP3/USB Radio, AM/FM w/CD/MP3/USB Radio, AM/FM w/CD/MP3/USB Radio Wheels Wheels, 17" aluminum Wheels, 17" aluminum Wheels, 18" aluminum Wheels, 18" aluminum Floor Mats Floor Mats Floor Mats Floor Mats Floor Mats Seat Trim/Style Premium Cloth Premium Cloth Leather Leather Other Power Driver Seat: 8-Way Power Driver Seat: 8-Way Power Driver Seat: 8-Way Power Driver Seat: 8-Way Leather Wrapped w/ Audio Leather Wrapped w/ Audio Leather Wrapped w/ Audio Other Leather Wrapped w/ Audio Premium Audio - Pioneer 8-Premium Audio - Pioneer 8-Premium Audio - Pioneer 8-Premium Audio - Pioneer 8-Other Spk Spk Spk Spk Other _____ Remote Start Remote Start StabiliTrak StabiliTrak StabiliTrak StabiliTrak Other OnStar w/ Bluetooth OnStar w/ Bluetooth OnStar w/ Bluetooth OnStar w/ Bluetooth Other Other XM XM XM XM Other Manual Liftgate Manual Liftgate Power Liftgate Power Liftgate _____ _____ Rear Park Assist Rear Park Assist Other Memory: Drivers Seat & Memory: Drivers Seat & Other Mirrors Mirrors Other _____ Sunroof Sunroof _____ Other Chrome Package Chrome Package **Required Additional Options** 3.0L V6 SIDI (Requir V6 SIDI (Require 6D (LFX) 3.6L V6 SIDI (LFX) 3.6L V6 SIDI Exterior Colors 15 GBE - Crystal Red Tintcoat 15 GAN - Quicksilver Metallic GAN - Quicksilver Metallic GAN - Quicksilver Metallic GAN - Quicksilver Metallic 20 GAR - Carbon Black Metallic GAR - Carbon Black Metallic GAR - Carbon Black Metallic GAR - Carbon Black Metallic

GMC Terrain 2014MY Repurchase Rental Minimum Equipment (VN9)

| | 20 | GLJ- Ashen Gray Metallic | |
|-----------------------------------|-----|---|---|---|---|--|
| | 25 | GAZ - Summit White - NEW | |
| | 5 | (G7P) Copper Red Metallic (extra charge) | |
| | | | | | | |
| | 100 | | | | | |
| Interior Colors | | | | | | |
| AFA/AFC/AFE - Jet Black | | AFC - Jet Black | AFC - Jet Black | AFE - Jet Black | AFE - Jet Black | |
| AFB/AFD/AFF - Light Titanium | | AFD - Light Titanium | AFD - Light Titanium | AFF - Light Titanium | AFF - Light Titanium | |
| AFG - Brownstone - (Leather Only) | | | | AFG - Brownstone - (Leather Only) | AFG - Brownstone - (Leather Only) | |
| | | | | | | |
| | | | | | | |
| | | | | | | |

GMC Yukon 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|------------------------------|-----|--|--|
| Aodel Code | | TC10706 | TK10706 |
| Volume % of Total | | 60% | 40% |
| Standard Equipment | | 4SA (SLT) - 2WD | 4SA (SLT) - 4WD |
| Engine | | Engine Vortec 5.3L V8 Flex - LMG | Engine Vortec 5.3L V8 Flex - LMG |
| Transmission | | Transmission, Automatic | Transmission, Automatic |
| Air Conditioning | | Air Cond. Auto Tri- Zone | Air Cond. Auto Tri- Zone |
| Air Conditioning, Rear | | Air Conditioning, Rear Aux. | Air Conditioning, Rear Aux. |
| Steering | | Power Steering | Power Steering |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel |
| Seat | | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver |
| Rear Defogger | | Rear Defogger | Rear Defogger |
| | | Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. | Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. |
| Radio | | U42 | U42 |
| Wheels | | Wheels, 18" aluminum - QF8 | Wheels, 17" aluminum - N88 |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Leather Bucket | Seat, Leather Bucket |
| Other | | STD 3 Pass 3rd Row Seat - AS3 | STD 3 Pass 3rd Row Seat - AS3 |
| Dther | | StabiliTrak | StabiliTrak |
| Other | | Power Adj Pedals | Power Adj Pedals |
| Other | | Rear Park Assist | Rear Park Assist |
| Other | | XM | XM |
| Other | | OnStar | OnStar |
| Other | | Bluetooth for phone | Bluetooth for phone |
| Required Additional Options | | | |
| required reductional Options | | <u>SLT-2 Equipment Package(PCK) Includes:</u> | <u>SLT-2 Equipment Package(PCK) Includes:</u> |
| | | Full Feature Leather Buckets with Heat (10 way)-AN3 | Full Feature Leather Buckets with Heat (10 way)-AN3 |
| | | Heated 2nd Row Seats - KA6 | Heated 2nd Row Seats |
| | | Power Folding Outside Mirrors with Integrated Turn Signals - | |
| | | DL3 | Power Folding Outside Mirrors with Integrated Turn Signals |
| | | 2nd Row - Power Release - ARS | 2nd Row - Power Release |
| | | Power Liftgate - E61 | Power Liftgate - E61 |
| | | | |
| | | | |
| | | Sunroof - CF5 | Sunroof - CF5 |
| | | Rear Entertainment - U42 | Rear Entertainment - U42 |
| Exterior Colors | % | | |
| 11U - Onyx Black | 30 | 41U - Onyx Black | 41U - Onyx Black |
| 99U - Crystal Red Tintcoat | 30 | 89U - Crystal Red Tintcoat | 89U - Crystal Red Tintcoat |
| 98U - White Diamond Tricoat | 30 | 98U - White Diamond Tricoat | 98U - White Diamond Tricoat |
| GAN - Quicksilver Metallic | 10 | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic |
| | | | |
| | | | |
| | | | |
| | 100 | | |

193/196 - Ebony 333/336 - Light Tan 833/836 - Light Titanium 193/196 - Ebony 333/336 - Light Tan 833/836 - Light Titanium 193/196 - Ebony 333/336 - Light Tan 833/836 - Light Titanium GMC Yukon XL 2014MY Repurchase Rental Minimum Equipment (VN9)

| Model | | Spec A | Spec B |
|--|----|---|---|
| Model Code | | тс10906 | TK10906 |
| Volume % of Total | | 60% | 40% |
| Standard Equipment | | 4SA (SLT) - 2WD | 45A (SLT) - 4WD |
| Engine | | Engine Vortec 5.3L V8 Flex - LMG | Engine Vortec 5.3L V8 Flex - LMG |
| Transmission | | Transmission, Automatic | Transmission, Automatic |
| Air Conditioning | | Air Cond. Auto Tri- Zone | Air Cond. Auto Tri- Zone |
| Air Conditioning, Rear | | Air Conditioning, Rear Aux | Air Conditioning, Rear Aux |
| Steering | | Power Steering | Power Steering |
| Brakes | | Brakes, Power 4Whl Disc w/ ABS | Brakes, Power 4Whl Disc w/ ABS |
| Windows | | Power Windows | Power Windows |
| Door Locks | | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | | Cruise Control | Cruise Control |
| Tilt Wheel | | Tilt Steering Wheel | Tilt Steering Wheel |
| Seat | | Seat, 6 Way Power Driver | Seat, 6 Way Power Driver |
| Rear Defogger | | | |
| Radio | | Rear Defogger Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. U42 | Rear Defogger Radio AM/FM/6 disc CD UUIJ- single disc w/ USB & req. U42 |
| Wheels | | Wheels, 17" aluminum - N88 | Wheels, 17" aluminum - N88 |
| Floor Mats | | Floor Mats | Floor Mats |
| Seat Trim/Style | | Seat, Leather Bucket - A95 | Seat, Leather Bucket - A96 |
| Air Bags | | Dual Front & Side | Dual Front & Side |
| Other | | STD 3 Pass 3rd Row Seat - AS3 | STD 3 Pass 3rd Row Seat - AS3 |
| Other | | StabiliTrak | StabiliTrak |
| Other | | Power Adj Pedals | Power Adj Pedals |
| Other | | Rear Park Assist | Rear Park Assist |
| Other | | XM | XM |
| Other | | OnStar | OnStar |
| | | Bluetooth for phone | Bluetooth for phone |
| Required Additional Options | | r i i i i i i i i i i i i i i i i i i i | |
| ······································ | | SLT-2 Equipment Package(PCK) Includes: | <u>SLT-2 Equipment Package(PCK) Includes:</u> |
| | | Full Feature Leather Buckets with Heat (10 way)-AN3 | <u>SET 2 Equipment rackage(r OK) mendets.</u> |
| | | Heated 2nd Row Seats - KA6 | Heated 2nd Row Seats |
| | | Power Folding Outside Mirrors with Integrated Turn Signals - | |
| | | DL3 | Power Folding Outside Mirrors with Integrated Turn Signals |
| | | 2nd Row - Power Release - ARS | 2nd Row - Power Release |
| | | Power Liftgate - E61 | Power Liftgate - E61 |
| | | | |
| | | | |
| | | Sunroof - CF5 | Sunroof - CF5 |
| | | Rear Entertainment - U42 | Rear Entertainment - U42 |
| | | | |
| Exterior Colors | % | | |
| | 30 | 41U - Onyx Black | 41U - Onyx Black |
| | 30 | 89U - Crystal Red Tintcoat | 89U - Crystal Red Tintcoat |
| | 30 | 98U - White Diamond Tricoat | 98U - White Diamond Tricoat |
| | 10 | GAN - Quicksilver Metallic | GAN - Quicksilver Metallic |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

| | I | l | 1 |
|--------------------------|-----|--------------------------|--------------------------|
| | 100 | | |
| Interior Colors | | | |
| 193/196 - Ebony | | 193/196 - Ebony | 193/196 - Ebony |
| 333/336 - Light Tan | | 333/336 - Light Tan | 333/336 - Light Tan |
| 833/836 - Light Titanium | | 833/836 - Light Titanium | 833/836 - Light Titanium |
| | | | |
| | | | |

| Spec | Spec A | Spec B | Spec C | Spec D | Spec E |
|---|--|---|--|--|--|
| Model | Van Reg WB RWD | Van Reg WB AWD | Van Reg WB RWD | Van Reg WB RWD | Van Ext WB RWD |
| Model Code | TG13406 | TH13406 | TG23406 | TG33406 | TG33706 |
| Equipment Group | 1LT | 1LT | 1015100 1LT | 1LT | 11LT |
| NOTE: REQUIREMENTS ARE SUBJECT TO CHANGE THROUGHOUT THE MODEL YEAR AT GM DISCRETION | | 11.1 | 111 | 111 | |
| Standard Equipment | | | | | |
| Engine | Engine Vortec 5.3L V8 SFI - LMF | Engine Vortec 5.3L V8 SFI - LMF | Engine Vortec 6.0L V8 SFI Flex - L96 | Engine Vortec 6.0L V8 SFI Flex - L96 | Engine Vortec 6.0L V8 SFI Flex - L96 |
| Transmission | Transmission, Automatic | Transmission, Automatic | Transmission, Automatic - MYD | Transmission, Automatic - MYD | Transmission, Automatic - MYD |
| Air Conditioning | Air Conditioning Air Conditioning, Rear | Air Conditioning Air Conditioning, Rear | Air Conditioning Air Conditioning, Rear | Air Conditioning Air Conditioning, Rear | Air Conditioning Air Conditioning, Rear |
| Air Conditioning, Rear | Aux. | Aux. | Aux. | Aux. | Aux. |
| Steering Brakes | Power Steering Brakes, Power 4Whl Disc w/ ABS | Power Steering Brakes, Power 4Whl Disc w/ ABS | Power Steering Brakes, Power 4Whl Disc w/ ABS | Power Steering Brakes, Power 4Whl Disc w/ ABS | Power Steering Brakes, Power 4Whl Disc w/ ABS |
| Windows | W/ ABS | Power Windows | W/ ABS Power Windows | W/ ABS Power Windows | W/ ABS Power Windows |
| Door Locks | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. | Pwr Locks w/Keyless Ent. |
| Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control | Cruise Control |
| Tilt Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel | Tilt Steering Wheel |
| Seats | Manual | Manual | Manual | Manual | Manual |
| Rear Defogger | | | | | |
| Radio | Radio AM/FM - UM7 | Radio AM/FM - UM7 | Radio AM/FM - UM7 | Radio AM/FM - UM7 | Radio AM/FM - UM7 |
| Wheels | Wheels, 17" - NX7 | Wheels, 17" - NX7 | Wheels, 16" - QB5 | Wheels, 16" - QB5 | Wheels, 16" - QB5 |
| Floor Mats | Floor Covering w/ Mats - B30 | Floor Covering w/ Mats - B30 | Floor Covering w/ Mats - B30 | Floor Covering w/ Mats - B30 | Floor Covering w/ Mats - B30 |
| Seat Trim/Style | Cloth Bucket - AS5, 8 Pass. - ZP8 | Cloth Bucket - AS5, 8 Pass. - ZP8 | Cloth Bucket - AS5, 12 Pass ZX5 | 12 Passenger - ZX5 | 12 Passenger - ZX5 |
| Air Bags | Dual Front & Side - AK5/ASF | Dual Front & Side - AK5/ASF | Dual Front & Side - AK5/ASF | Dual Front & Side - AK5/ASF | Dual Front & Side - AK5/ASF |
| Other | Head Side-Impact Air Bags | Head Side-Impact Air Bags | Head Side-Impact Air Bags | Head Side-Impact Air Bags | Head Side-Impact Air Bags |
| Other | StabiliTrak | StabiliTrak | StabiliTrak | StabiliTrak | StabiliTrak |
| Other | Tinted Glass - AJ1 | Tinted Glass - AJ1 | Tinted Glass - AJ1 | Tinted Glass - AJ1 | Tinted Glass - AJ1 |
| Other | OnStar | OnStar | OnStar | OnStar | OnStar |
| Other | XM | XM | XM | XM | XM |
| Required Additional Options | | | | | |
| | Radio AM/FM/CD - U1C (Or Upgradeable to US8) | Radio AM/FM/CD - U1C (Or Upgradeable to US8) | Radio AM/FM/CD - U1C (Or Upgradeable to US8) | Radio AM/FM/CD - U1C (Or Upgradeable to US8) | Radio AM/FM/CD - U1C (Or Upgradeable to US8) |
| | Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 | Seat, 6-Way Power Driver - AG1 | Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 | Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 | Rear Defogger - C49 Seat, 6-Way Power Driver - AG1 |

| | Smokers Pkg - DT4 OnStar Delete - UE0 - (Optional) XM Delete - U2J - (Optional) | Smokers Pkg - DT4 OnStar Delete - UE0 - (Optional) XM Delete - U2J - (Optional) | Smokers Pkg - DT4 OnStar Delete - UE0 - (Optional) XM Delete - U2J - (Optional) | Smokers Pkg - DT4 OnStar Delete - UE0 - (Optional) XM Delete - U2J - (Optional) | Smokers Pkg - DT4 OnStar Delete - UE0 - (Optional) XM Delete - U2J - (Optional) |
|--|---|---|---|---|---|
| Exterior Colors 50U - Summit White | 50U - Summit White | 50U - Summit White | 50U - Summit White | 50U - Summit White | 50U - Summit White |
| Interior Colors 93G - Medium Pewter | 93G - Medium Pewter | 93G - Medium Pewter | 93G - Medium Pewter | 93G - Medium Pewter | 93G - Medium Pewter |



GENERAL MOTORS CORPORATION

2013 CALENDAR YEAR

DAILY RENTAL ACQUISITION PROGRAM TURN-IN STANDARDS AND PROCEDURES

Design, Build, and Sell the World's Best Vehicles!

Table of Contents

| REM | IARKETING CONTACT INFORMATION | 3 |
|-----|---|----|
| SEC | TION 1 – GENERAL CONDITION STANDARDS | 4 |
| 1. | Vehicle Return Requirements | 4 |
| 2. | Title, Registration, Tax and VIN Plate | 6 |
| 3. | Vehicle Damage and Disclosure Requirements | 8 |
| 4. | Damage Allowance, Existing Damage and Previous Repairs | 10 |
| SEC | TION 2 – NORMAL WEAR AND TEAR AND CHARGEABLE DAMAGE | 12 |
| 1. | Glossary of Terms | 12 |
| 2. | Sheet Metal and Paint | 13 |
| 3. | Convertible Tops | 17 |
| 4. | Front and Rear Bumpers | 18 |
| 5. | Tires | 21 |
| 6. | Wheels | 22 |
| 7. | Interior Soft Trim and Carpets | 25 |
| 8. | Vehicle Glass | 26 |
| SEC | TION 3 – ORIGINAL AND AFTERMARKET EQUIPMENT AND ACCESSORIES | 28 |
| SEC | TION 4 – MISSING EQUIPMENT PROGRAM (MET) | 29 |
| SEC | TION 5 – VEHICLE INTEGRITY | 30 |
| SEC | TION 6 – LITIGATION LIABILITY | 32 |
| SEC | TION 7 – GENERAL TURN-IN PROCEDURES | 33 |
| 1. | Forecast | 33 |

| 2. | Delivery | 34 |
|-----|---|----|
| 3. | Inspection at Turn-in | 35 |
| 4. | Vehicle Reports and Reviews3 | 36 |
| 5. | Acceptance / Stop Depreciation | 37 |
| 6. | Rejects | 38 |
| 7. | Miscellaneous | 39 |
| EXF | HBIT A – VEHICLE CATEGORIES / PRIOR REPAIR LIMITS | 41 |
| EXI | HBIT B – APPROVED TURN-BACK LOCATIONS | 42 |
| EXH | EXHIBIT C – MET TABLE | |

General Motors Corporation Fleet and Commercial Operations

Remarketing Contact Information

| Contact | Office Number | Cell Number | e-Mail Address |
|---|---------------|---------------|-----------------------|
| John A. Pruse | | | |
| Manager, GM Remarketing | 313 665-1438 | 313 378-5335 | john.pruse@gm.com |
| Sandy Grinsell, | | | |
| Remarketing Account Mgr., | | | |
| Hertz & Licensees, ERAC Holding, & National Licensees | | | |
| | 313 667-6437 | | sandy.grinsell@gm.com |
| Thomas Martin | | | |
| Remarketing Account Mgr., Avis/Budget & Licensees | | | |
| SGS Inspections | 313 667-6434 | 313 378-1230 | thomas.martin@gm.com |
| Audre' Walls | | 515 57 5 1250 | montonia trie Britoni |
| Remarketing Account Mgr., DTAG, Sixt RAC, U-Save, & All Independent Rental Accounts | | | |
| CT Services & Inviso Inspections | 313 667-6444 | 313 378-4366 | audre.walls@gm.com |

SECTION 1 - GENERAL CONDITION STANDARDS

1) Vehicle Return Requirements

- a) Vehicles must be maintained as described in the Vehicle Owner's Manual. Failure to comply will result in permanent rejection of the vehicle.
 - i) The repair/replacement of an engine or transmission that is due to non-compliance of vehicle maintenance will render the vehicle "Permanently Ineligible".
- b) Each vehicle shall be in sound mechanical and electrical operating condition. All lights and lamps must be operational. Any visible warning lights, i.e., check engine, change oil, SIR, TPS, etc., on the instrument panel must be corrected prior to turn-in or the vehicle will be "Currently Ineligible".
- c) A vehicle must comply with all aspects of the applicable program parameters or it is not eligible for return.
- d) Vehicle(s) must be returned washed and vacuumed. General Motors' expectation of a vehicle's condition, when returned by the rental company, is that it will be in the same condition as it is when provided to a rental customer.
 - A dirty interior MET charge of \$35 will be assessed when the interior of the vehicle is littered with trash. Excessive or offensive trash in the vehicle, such as cups, bottles, newspapers, food, bags, roadmaps, etc., that would hinder interior inspection would generate the dirty interior MET charge.
 - ii) Vehicles with an exterior that is too dirty to inspect will be gate released to the rental account for washing. When the vehicle is returned and inspected, a \$75 re-inspection fee will be charged unless special arrangements have been made.
- e) Vehicles must have a minimum of ¼ tank of fuel with the exception of Hawaii vehicles, which cannot exceed ¼ tank of fuel. Vehicles with less than ¼ tank of fuel but more than 1/8 will be assessed a MET charge of \$15. Vehicles below 1/8 tank of fuel will be deemed "Currently Ineligible" and released to the rental account for low fuel. When the vehicle is returned, a \$75 re-inspection fee will be charged.

- f) Emissions labels must be in place and legible on all vehicles returned to General Motors. Vehicles without an emission label are considered "Currently Ineligible" and will be gate released to the rental account. A \$75 re-inspection fee will be charged when the vehicle is corrected and returned.
- g) Vehicles must have two (2) sets of keys, programmed keyless remotes, owner manuals, floor mats, and all other remotes and headphones, included as original equipment.
- b) Vehicles must display actual mileage. General Motors approved procedures must be followed when repairing or replacing instrument clusters/odometers. Consult a General Motors dealer for proper replacement.
- All warranty and campaign claims should be completed prior to returning the vehicle to General Motors. Failure to complete warranty and/or campaign claims may render the vehicle "Currently Ineligible". A \$75 re-inspection fee will be charged when the vehicle is returned. Repair of existing body damage is not required for vehicles released for warranty, mechanical or campaign repairs.
- i) Any vehicle equipped with supplemental inflatable restraints (S.I.R.) including driver, passenger or side airbags that have been deployed, missing or otherwise disconnected, must be replaced with an approved OEM replacement and must meet General Motors standards prior to turn-in.

2) Title, Registration, Tax, and VIN Plate

- a) A vehicle submitted with a Certificate of Origin (C.O.V.) or a branded title is not eligible for return.
- b) All vehicles must have a valid and current registration, at the time of acceptance. State and local taxes must be paid prior to turn-back. The Daily Rental Company must comply with state regulations pertaining to proof of payment for state and local taxes.
- c)Titles for all turn-in vehicles must be received by a General Motors approved Title Center within three (3) business days of vehicle turn-in. The vehicle turn-in date is considered the first day. Currently, the only General Motors approved title center is the SGS Title Center.

SGS Title Center 9805-C North Cross Center Court Huntersville, NC 28078

d) All title shipments to the title center must contain a packing list and include the following information:

Company Name and Address

Contact Name and Phone Number

E-mail Address and Fax Number

Full VIN for each title in the package

When sending more than ten titles, e-mail an Excel spread-sheet listing the VIN number of each title enclosed. From that list, the title center will "pre-receive" the titles electronically, verify the titles upon actual receipt, provide documented confirmation, and advise of any discrepancies.

- e) The Daily Rental Company must remove each vehicle at an auction or turn-in site, if the title for such vehicle is not received within 30 days of the turn-in date. The vehicle will be "Currently Ineligible" and will be assessed a re-inspection fee, if it is returned.
- f) The plate containing the Vehicle Identification Number (VIN):
 - i) Must be completely readable and properly attached to the dash panel. Any obstruction causing a portion of the plate to be covered is not acceptable.
 - ii) Cannot be damaged in any manner and must be flush and secure with rivets intact.
 - iii) Must meet these criteria otherwise the vehicle will be "Permanently Ineligible" and returned to the rental account.

3) Vehicle Damage and Disclosure Requirements

- a) The General Motors Disclosure Policy mandates that all prior damage and repairs are electronically disclosed prior to turn back, excluding warranty repairs performed by the Daily Rental Company or a General Motors dealer.
 - Completion of the electronic disclosure requires a User ID and password to access the Remarketing Inventory Management System (RIMS). Contact the Remarketing Account Manager assigned to your account shown on page three. The User ID, password, web address and instructions will be sent via e-mail within 24 hours of request.
 - ii) The electronic disclosure box must be checked (Yes or No) confirming or denying previous damage. Failure to disclose previous damage at turn-in will be grounds for rejecting the vehicle.
 - iii) Collision damage must be disclosed and supported by repair orders. Repair orders must accurately reflect all work performed and include all associated repair costs. The inspection provider, on General Motors behalf, will request a repair order when:
 - (1) Previous repaired damage noted during the inspection does not agree with the disclosure
 - (2) The dollar amount disclosed appears too high or low based on the visual inspection. There is no arbitrary rule or guideline, such as any damage over \$XXX amount or damage to X number of body panels, used as a basis for requesting a repair order.
 - (3) The disclosed damage areas and the disclosed repair amount appear significantly out of line.
 - (4) Upon request, repair orders must be received by the inspection provider within two business days of the request

to maintain the original turn-in date. Repair orders that are not received by the inspection provider within seven business days will cause the vehicle to be "Currently Ineligible" and gate released from the yard until the repair order is available. A \$75 re-inspection fee will be charged, if the vehicle is returned and the repair order provided.

4) Damage Allowance, Existing Damage and Previous Repairs

- a) General Motors will absorb the cost of repairs on vehicles returned with \$450 or less existing damage.
 - General Motors will charge the Daily Rental Company for current damage in excess of the \$450 damage allowance plus a service fee.
 - ii) Missing equipment will not be included as part of the chargeable damage allowance, but will be charged per the Missing Equipment Program (refer to Section 4 for MET).
 - iii) The service fee will be applied as follows:

| Amount in Excess of \$450 | Service Fee | | |
|---------------------------|----------------------------|--|--|
| \$0 to \$99.99 | Equal to amount over \$450 | | |
| \$100 to \$1,099.99 | \$100 | | |
| \$1,100 to \$1,549.99 | \$200 | | |

b) Vehicles with existing damage exceeding \$2,000 are "Currently Ineligible" for return.

c) Prior repairs cannot exceed \$2,500 for Category 1 vehicles, \$3,000 for Category 2 vehicles, \$3,500 for Category 3 vehicles, and \$4,500 for Category 4 vehicles. These amounts exclude costs related to vehicle glass, tires, wheels, wheel covers, SIR system components, "Loss of Use" and towing charges. Vehicles exceeding these maximums are not eligible for turn-in. See Exhibit A - Vehicle Categories/Prior Repair Limits.

- d) Vehicles with "Poor Prior Repairs" of \$700 or less will be accepted. The estimated poor prior repair cost will be charged to the Daily Rental Company under the MET program. Vehicles with poor prior repairs exceeding \$700 will be considered "Currently Ineligible" and released to the Daily Rental Company.
- e) Vehicles identified as "Currently Ineligible" due to mechanical, warranty/campaign, unacceptable glass, or un-matched tires, etc., will be gate released for repairs to these conditions only, and can be returned for acceptance consideration.
- f) When returned, if the vehicle has had partial repairs on any chargeable damage identified when it was originally inspected, including poor prior repairs, the entire vehicle must be repaired to no more than \$100 in chargeable damage. A \$75 re-inspection fee will apply.

SECTION 2 - NORMAL WEAR AND TEAR AND CHARGEABLE DAMAGE

Listed below is the nomenclature commonly used to describe types of damage on inspection reports.

1) Glossary of Terms "General Description"

- a) Abrasion A lightly scratched or worn area of the finish either paint, clear coat, or chrome that does not penetrate to the base material of the part or panel.
- b) Chip Confined area where paint has been removed from the surface usually not larger than 1/8 inch for purposes of these return guidelines.
- c) Dent a depression of any size in the panel material whether metal, composite, or other, with or without paint damage.
- d) Ding A small dent, an inch or less in diameter, with or without paint damage.
- e) Gouge An area where the damage has penetrated the finish and removed a portion of the base material of the part or panel.
- f) Scratch A cut in the surface of any material that may or may not penetrate the finish.
- g) Scuff A worn or rough spot that is deep enough to disturb the base material of the part or panel but does not remove any base material.

2) Sheet Metal and Paint

The following are acceptable return conditions and applicable charges.

- a) Maximum of two dents per panel that are individually no larger than one inch in diameter, does not break the paint, and qualifies for Paintless Dent Removal (PDR) are non-chargeable.
- b) Scratches in the clear coat that do not penetrate the color coat and do not catch a finger nail are non-chargeable.
- c) Chips to door, hood or deck lid edges that do not reach flat panel surfaces are nonchargeable.
- d) An appearance fee and PDR may be used on the same panel.
- e) One dent that qualifies for PDR that contains one chip inside the dent would be charged \$50 for the PDR and a \$20 appearance fee for the chip, totaling \$70. The chip must be no larger than one-eighth (1/8) inch in diameter and cannot exhibit any spider cracks around the chip.
- f) Chipped and scratched panels:
 - i) All panels except hoods:
 - (1) One to three chips individually no larger than one-eighth (1/8) inch in diameter are nonchargeable.
 - (2) Four to six chips per panel will be charged a \$20 appearance fee.
 - (3) Over six chips per panel will require a minimum of a panel refinish.

- ii) Hood panels:
 - (1) The chart below shows acceptable return conditions and applicable charges for painted and textured bumpers. Scratches that individually do not exceed ¼ inch in length may be used in any combination with chips but not to exceed the quantities shown in the chart.

| HOOD - LEADING EDGE, FIRST 5" | HOOD - ALL BUT LEADING EDGE | CHARGES | |
|-----------------------------------|----------------------------------|---------------------|--|
| Maximum of 6 chips / scratches | Maximum of 3 chips / scratches | Non-chargeable | |
| Maximum of 10 chips / scratches | Maximum of 6 chips / scratches | \$40 Appearance fee | |
| Greater than 10 chips / scratches | Greater than 6 chips / scratches | Hood panel refinish | |

- g) Vehicles with damage confined to either the upper or lower half of a panel may qualify for a partial panel repair.
 - i) A partial panel repair can only be considered when there is a clean break between the upper and lower portion of the panel.
 - ii) A clean break is defined as a body side molding, cladding, etc., that runs from one end of the panel to the other with no gaps at either end.
 - iii) Body lines are not a clean break and partial panel repair does not apply.
- h) The floor of a pick-up truck box is considered one panel. Two dents in the truck box no larger than one inch that do not break the paint are non-chargeable. One dent to the wheelhouse no larger than one inch that does not break the paint is non-chargeable. PDR cannot be used on the floor or wheelhouse of a pick-up truck.

- i) Paintless Dent Repair General Motors' inspection providers will utilize the Dent Wizard Paintless Dent Removal Guide to determine panel accessibility by vehicle. Below are PDR conditions, limitations, and applicable charges:
 - i) Conditions
 - (1) Rounded dents up to four inches in diameter
 - (2) Minor creases, shallow palm prints and protrusions are allowed
 - (3) Dents across body feature lines are allowed
 - (4) PDR may be used to repair existing qualifying damage to a previously repaired panel that meets GM and industry repair standards
 - ii) Limitations
 - (1) No PDR on poor previous repairs.
 - (2) No PDR utilizing hole drilling.
 - (3) No PDR where the paint is broken unless chip/PDR applies.
 - (4) No PDR to sharp creases or creases over six inches.
 - iii) Applicable Charges
 - (1) Up to seven dings per panel will be charged \$50 per panel.
 - (2) Eight to 12 dings per panel will be charged \$75 per panel.
 - (3) Thirteen to 15 dings per panel will be charged \$100 per panel.
 - (4) One single dent up to six inches in diameter or one large shallow dent up to 18 inches in the hood, roof or deck lid will be charged \$100.

- iv) Hail Damage
 - (1) Panels with 15 or fewer small dents with no paint damage may be written utilizing the normal PDR charges.
 - (2) Vehicles with over 15 small dents in a single panel must be charged the appropriate paint and metal repair time.
 - (3) When more than one panel has hail damage and the number of dents exceeds 15 per panel, the vehicle must be designated "Currently Ineligible" and gate released to the rental account for repair of the damaged panels. Upon return, the electronic damage disclosure must be updated to reflect the additional repairs and the vehicle must have less than \$100 of existing damage.

3) Convertible Tops

The following are acceptable return conditions with regard to convertible tops:

- a) Stains that can be removed by normal reconditioningb) Abrasions that are not visually offensive
- c) Top structure must be operational and not damaged

4) Front and Rear Bumpers

a) Bumpers will be inspected from a standing position. The chart below shows acceptable return conditions and applicable charges for painted and textured bumpers. Scratches that individually do not exceed ¼ inch in length may be used in any combination with chips but not to exceed the quantities shown in the chart.

| FRONT OR REAR BUMPER FASCIA | CHARGES | | | |
|--|-------------------------------|--|--|--|
| Maximum of two dents, no larger than one inch that do not break the paint | Non-chargeable | | | |
| Maximum of two scratches per bumper no longer than 2" and no wider than ¼" or one scratch no longer than 4" and no wider than ¼" | Non-chargeable | | | |
| Minor indentations in the rear bumper cover directly below the trunk opening, with minimal | | | | |
| paint damage | Non-chargeable | | | |
| BUMPER COVERS WITH NO OTHER DAMAGE | | | | |
| Maximum of 6 chips / scratches | Non-chargeable | | | |
| 7 - 15 chips / scratches | \$20 Appearance fee | | | |
| Greater than 15 chips / scratches | Minimum partial bumper repair | | | |

b) Partial bumper repairs to painted or textured surfaces are charged based upon the following criteria:

- i) A partial bumper repair can be performed on a rolling third or 33% of the bumper. The damage can be anywhere on the bumper as long as it is confined to an area equal to a continuous third of the bumper's length.
- ii) Partial bumper repairs cannot be used for vehicles utilizing paints commonly referred to as pearl or tri-color due to color matching concerns.

- iii) The \$20 appearance fee may be used on bumpers in conjunction with a partial bumper repair if the damage is located on different areas of the bumper. For example, when there is damage to the center of the bumper and a minor chip on the left end of the bumper, the partial bumper repair charge and appearance fee would apply eliminating the need for a full refinish.
- iv) A cracked or punctured bumper fascia will be charged a minimum partial bumper repair fee of \$125 for painted bumpers and \$175 for textured bumpers using the criteria below:
 - (1) Crack must be less than four inches in total. Puncture must not exceed the diameter of a U.S. quarter.
 - (2) A maximum of two dents, individually not exceeding two inches in diameter and confined to 1/3 of the bumper area.
- v) Bumpers that are both painted and textured or two toned will be treated as separate bumpers and charged for each panel using the guidelines above.
- c) Mis-aligned front and/or rear bumper fascia from low impact collision is acceptable for \$50 per bumper re-attachment fee. This charge covers the cost of re-attaching fasteners, aligning the bumper, and applies when no other damage is present. This charge cannot be used for poor previous bumper repair.
- d) Damage on the underside of the bumper observed during the undercarriage inspection, other than breakage, will not be chargeable. Cracked or broken bumpers, regardless of location will remain a chargeable repair or replacement.
- e) License plate screw holes in the front bumper cover used to attach the license plate to the bumper, without the proper bracket, will be charged a minimum \$125 partial bumper repair.

- f) Metal Bumpers Painted or Chrome:
 - i) A maximum of two scratches or chips per bumper that are no longer than two inches and no wider than ¼ inch or one scratch no longer than four inches and no wider than ¼ inch that penetrates the color coat but would not require filler, are acceptable at no charge.
 - ii) A maximum of two dents that are individually no larger than one inch in diameter and do not damage the paint or chrome will be charged \$100.
 - iii) Damage exceeding the above criteria or bumpers with chrome plating missing will result in a bumper replacement charge.

5) Tires

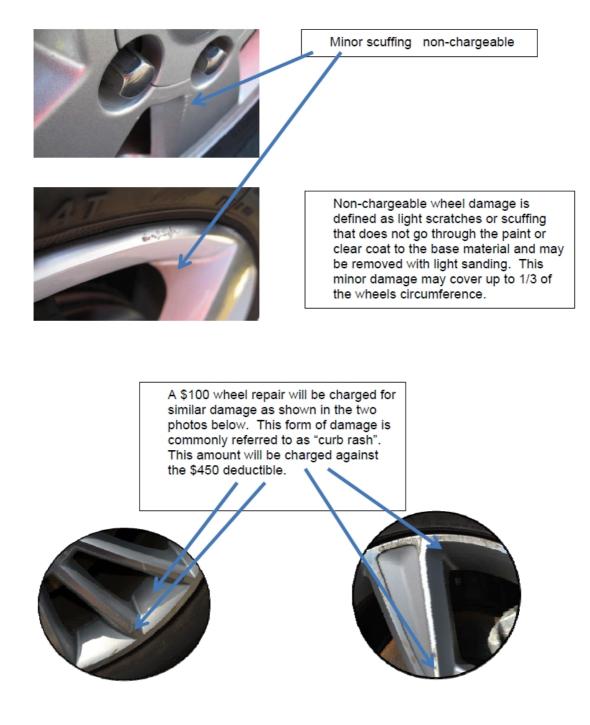
The following are acceptable conditions regarding all tires including full size spare tires which must meet the same inspection criteria as a road tire:

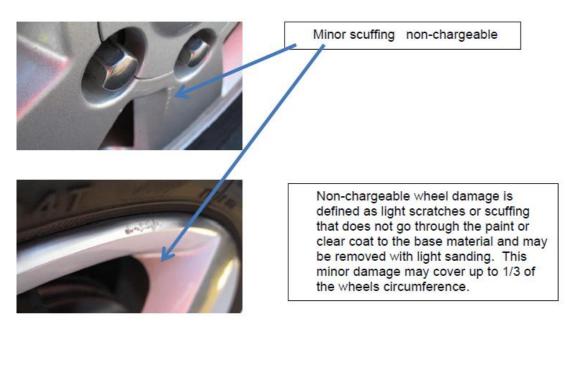
- a) All tires must have 5/32 inch or better original tread across all primary tread grooves without any exposed belts. All tires must match by size, make and type.
- b) Only GM original equipment tires or GM approved replacement tires are acceptable. GM Approved 2013 Replacement Tire Table. If the replacement tire cannot be located, a replacement from an approved manufacturer exhibiting the same TPC code as the original tire may be used, however, all tires must match by size, make and type.
- c) Tires without a TPC rating or when another manufacturer cannot supply the same TPC rated tire, any other OE supplier shown on the GM Approved 2013 Replacement Tire Table can be used as long as the tire matches the original by size, load rating and speed rating.
- d) Tires with mushroom-type plugs, installed from the inside out, in the tread only, are acceptable. All other plugs and/or patches are unacceptable.
- e) The space saver spare tire used on most General Motors' vehicles does not utilize the same criteria as the road tires. The space saver spare must be in the vehicle, inflated, and undamaged. The minimum 5/32 inch tread depth requirement does not apply.
- f) General Motors reserves the right to charge the Daily Rental Company via the MET Tire Program for an unacceptable repaired tire, with no right to review. The MET Tire Program is limited to two tires per vehicle. Any flat, un-matched or incorrect tires will not be considered for the MET Tire Program.

6) Wheels

The following are acceptable conditions for aluminum/alloy wheels, stamped and steel wheels with appropriate charges:

- a) Non-chargeable conditions
 - i) The face of the wheel may have light scratches or scuffs to the surface not penetrating through to the base material.
 - ii) Light scratches or scuffs within one inch of the outside edge of the wheel are acceptable provided they do not, in total, exceed one-third of the circumference of the wheel and can be removed with light sanding.
- b) Chargeable conditions
 - i) Scratches, scuffs or gouges that remove material or distort the surface of the wheel may be repaired for \$100.
- c) Wheel Replacement
 - i) Damage to the base material that exceeds conditions identified above and are not repairable will be charged for a replacement using the Mitchell Manual.
 - ii) Bent, cracked, or dented wheels are not repairable and must be charged for a replacement.







7) Interior Soft Trim and Carpets

- a) All stains which can be removed by normal reconditioning are non-chargeable.
- b) Maximum of one burn that is less than ¹/₄ inch in diameter and does not penetrate the backing material is non-chargeable.
- c) Interior Soft Trim:
 - i) Leather or vinyl tears or cuts less than two inches \$100; two to four inches \$125.
 - ii) Plain cloth, no pattern tears or cuts less than two inches \$70; two to four inches \$90.
 - iii) The above repairs cannot be utilized if the damage crosses a seam in the material.
 - iv) Damage exceeding the above criteria will require a trim part replacement.
- a) Carpets:
 - i) Carpet stains that require bleaching and dying will be charged \$65 per section, i.e., right front, left front, etc.
 - ii) Carpet tear or puncture less than 3⁄4 inch in diameter \$50.
 - iii) Carpet tear or puncture 3/4 inch to two inches in diameter \$125.
 - iv) Damage exceeding the above criteria will require carpet replacement.
 - v) Carpet retainers and sill plates must be in place. Minor surface scuffs and scratches are acceptable.

8) Vehicle Glass

- a) Side, Rear, and Stationary Glass
 - i) Minor pinpoint chips or vertical scratches in the side door glass is acceptable and will be noted as non-chargeable.
 - ii) Minor pinpoint chips to any stationary or rear glass is acceptable and will be noted as non-chargeable.
 - iii) Any damage in excess of the above will render the vehicle "Currently Ineligible" and the vehicle will be gate-released to the rental account for correction.
 - iv) Side, rear, or stationery glass is not eligible for replacement under the MET Program.
- a) Windshields
 - i) Pinpoint chips are non-chargeable providing the glass is not sandblasted. Sandblasted glass is defined as a series of pinpoint chips in a concentrated area.
 - ii) Four chips, without legs, from 1/8 inch to 3/16 inch are non-chargeable providing no more than two chips reside in the driver's side wiper area.
 - iii) Chips without legs 1/8 inch or less located within one inch inbound from the frit band (windshield outer perimeter darkened area) are non-chargeable.
 - iv) General Motors will not accept glass that has been repaired. Only OEM glass is acceptable (See table below for GM Windshield Glass Manufacturers).
 - v) Damaged windshields may be replaced under the MET program.

GM WINDSHIELD GLASS MANUFACTURERS

| Manufacturers | Brand | Brand | Brand | Brand | Brand |
|----------------------|----------|----------------|-----------|-------|-------|
| | | | Asahi of | | |
| AGC | AP Tech | AP Technoglass | America | Asahi | AP |
| Carlex | | | | | |
| Pilkington | LOF | United LN | | | |
| PPG | PGW | | | | |
| Guardian | | | | | |
| Fuyao | | | | | |
| Vitro | Crinamex | Autotemplex | Vitroflex | | |
| Saint Gobian Sekurit | Sekurit | | | | |

SECTION 3 - ORIGINAL EQUIPMENT, AFTERMARKET EQUIPMENT AND ACCESSORIES

- All original equipment and accessories noted on the factory invoice must be on the vehicle. All missing parts (such as body side moldings, wheel covers, trunk mat, spare tire, rear van seats, jack and wheel wrench) are to be replaced prior to return with original GM equipment. All OEM options and accessories must be installed on the vehicle prior to being placed in daily rental service.
- 2) Any after-market parts or accessories such as navigational systems, pick-up truck bed liners, running boards, etc., installed by the rental account or their agent must have GM Remarketing approval prior to installation. Drilling, electrical modifications, etc., without prior approval will render the vehicle "Permanently Ineligible". Pick-up truck bed liners, running boards, etc., must be left on the vehicle at turn back.

SECTION 4 - MISSING EQUIPMENT PROGRAM (MET)

- The Missing Equipment Program (MET) is designed to expedite turn-in by allowing the Daily Rental Company to pay for select missing parts or accessories as determined by GM Remarketing (refer to Exhibit C), as opposed to replacing the parts or accessories. Missing MET items will be deducted from the repurchase payment to the Daily Rental Company. Missing MET items will not be included as part of the \$450 chargeable damage allowance (Refer to General Condition Standards - Section 4).
- 2) A MET charge will be assessed for vehicles turned in with one or more missing floor mats, on vehicles so equipped. The Rental Account will be charged for a front or rear set of floor mats if one is missing. Floor mats are required per the Minimum Equipment Requirements.
- 3) Keyless remotes, key fobs, and combo keys must be operational. A \$30 re-programming fee will be charged for key fobs that do not operate the vehicle. The re-programming fee is included in the MET charge for missing key fobs and combo keys.

SECTION 5 - VEHICLE INTEGRITY

- Damage which compromises the integrity of the vehicle, repaired or not, will be grounds for permanently rejecting the vehicle. Any undercarriage damage resulting from improper tie-down of the vehicle will result in permanent rejection. Minor damage that has not been repaired (i.e., small dents, scrapes, or scratches) which does not compromise the structural integrity of the vehicle is acceptable on the following components:
 - a) Floor Panel and Trunk Floor
 - b) Mid-rail Assembly no bulging or deformity of side rails; enlarged (not torn) stamped holes and surface scratches less than 12 inches are acceptable
 - c) Outer Rocker Panels and Pinch Welds
 - d) Frame Rails and Rail Extensions
 - e) Sub-Frame Assemblies (Engine Cradles
 - f) Torque Box Cover non-collision related
- 2) Total time for frame set-up and measure of 2.0 hours or less and 1.5 hours or less for any cosmetic repair is acceptable on the following components, provided there is no structural damage and the repairs meet GM standards:
 - a) Frame rail and rail extensions
 - b) Apron and upper reinforcements
 - c) Cowl panel
 - d) Hinge and Windshield "A" pillar
 - e) Center "B" pillar
- 3) Pulling or sectioning frame rails, door frames, and pillars are not acceptable. Repairs that utilize body filler or Bondo will, in most cases, cause the vehicle to be permanently rejected.

- 4) Repaired damage or replacement of the following components is acceptable:
 - a) Radiator core support
 - b) Frame rail extensions
 - c) Engine sub-frame (replacements only)
 - d) Outer rocker panel
 - e) Rear body panel
 - f) Quarter panel (proper sectioning is acceptable)
 - g) Roof (repair only, no repair to roof rails)
- 5) Vehicles with misaligned doors are considered "Currently Ineligible" due to the difficulty in determining the cause of the misalignment.

SECTION 6 - LITIGATION LIABILITY

1) At General Motors' discretion, the Daily Rental Company may be named in any litigation brought against General Motors as a result of the rental company's failure to disclose damages or use of non-GM OEM parts. If a Daily Rental Company attempts to return vehicles with non-disclosed damage or purposely conceals prior repairs, it will result in loss of turn-back privileges.

SECTION 7 - GENERAL TURN-IN PROCEDURES

1) Forecast

- a) Daily Rental Company must notify GM in writing at least 30 days prior to vehicle turn-in, of the turn-in location and the return volumes.
- b) Daily Rental Company must provide the turn-in location with a two week forecast of daily return volumes.
- c) GM on occasion may limit daily return volumes based upon yard capacities.
- d) Forecast should be sent via e-mail to the respective General Motors account representative. Contact information including E-mail addresses can be found on page two. Failure to provide forecast, may result in delayed acceptance of vehicles.

2) **Delivery**

- a) Vehicles returned for repurchase shall be delivered to a General Motors approved turn-in location and parked in the designated return area at no expense to General Motors. A list of GM approved locations is attached and is subject to change at General Motors' discretion (Exhibit B). Normal operating hours for delivery is 8 am to 5 pm, Monday through Friday. The Daily Rental Company should allow sufficient time to prepare the vehicle for turn-in including:
 - i) Inspect and prep vehicle according to GM Return Guidelines, i.e., clean, vacuum, repair or replace items, as needed
 - ii) Miscellaneous M.E.T. items should be visible on the front seat
 - iii) Mark vehicle as a rental repurchase unit
 - iv) Provide electronic damage/repair disclosure
 - v) Submit a clear title to an approved Title Center (prior to returning vehicle recommended)
 - vi) Transport vehicle to nearest GM approved turn-back location
 - vii) Upon arrival at turn-back location, obtain directions to the inspection area
 - viii) Park vehicle and leave unlocked

3) Inspection at Turn-In

- a) Vehicles will be inspected by an authorized representative of GM, using an electronic Condition Report. The initial vehicle inspection will be provided to the Daily Rental Company at General Motor's expense.
- b) The Daily Rental Company will be charged \$75 for each inspection or verification required after the initial inspection. The \$75 re-inspection fee will be charged when a vehicle has been previously inspected and removed by the Daily Rental Company prior to acceptance, or when the Daily Rental Company replaces MET items.
- c) Hawaii vehicles will be charged \$115 for each inspection required after the initial inspection.

4) Vehicle Reports and Reviews

- a) Vehicle Condition Reports, Missing Title Reports, Met/non-Met Reports, and Gate-Release reports are available daily through the General Motors Vehicle Inspection Website (VIW). Rental Accounts can access this data using an assigned I.D. and password that can be obtained by contacting the GM Rental Support Representative.
- b) Rental Accounts are provided a Met/Non-Met report by the inspection provider detailing vehicles that have been inspected and are available for review. The report is printed twice daily, mid-day and closing. The report printed at the end of the day will contain information on only those vehicles completed after the mid-day report was printed.
- c) Vehicle worksheets are printed and available to the rental accounts throughout the day.
- d) Reviews are conducted throughout the day. Reviews must be completed prior to 3:00 pm the day following printing of the worksheet. If the review is not completed prior to 3:00 pm, the vehicle will be processed as shown on the original inspection.
- e) Vehicles with current damage under \$450 and MET charges under \$100 will be processed as written, with no right to review. Programming of key fobs is not included in the \$100 total and is not a reviewable MET charge.

5) Acceptance / Stop Depreciation

- a) Depreciation stops and the vehicle will be accepted once it has passed inspection, a lien-free title has been provided, and all program requirements have been satisfied.
- b) A copy of the condition report or an electronic file will serve as the acceptance receipt for the Daily Rental Company. The date used to stop depreciation will be identified on the acceptance line of the condition report or the electronic file.

6) Rejects

- Rejected or ineligible vehicles must be removed from return locations within three business days of notification. Failure to remove these vehicles may delay the processing of any additional returns until the rejects have been resolved.
- b) Vehicles that are classified as permanent rejects by the inspection provider will be assessed a \$75 service charge. General Motors Remarketing will provide a quarterly invoice which will include the VIN, turn back location, and turn-in date. Payment is expected within 14 days.
- c) It is General Motors' practice to ship vehicles once they pass the inspection process, with or without acceptance. On rare occasions, the title arrives late and the vehicle exceeds the maximum allowable in-service time. When this occurs, these vehicles will be rejected and all charges incurred by the auction, including shipping cost, will be charged to the Daily Rental Account and must be paid prior to release of the vehicle.
- d) If disqualifying damage is noted after vehicle acceptance, General Motors will invoice the Daily Rental Company for the vehicle purchase price, an administrative fee of \$250, plus any additional costs incurred following vehicle acceptance (i.e., freight, cleanup, repairs), by a debit to current funds, or if no funds are available, a check forwarded to:

General Motors Corporation

Fleet and Commercial Operations - Remarketing

Renaissance Center Tower 100, 19th Floor MC 482-A19-B36 Detroit, MI 48265-1000

f) Vehicles removed from the program are the responsibility of the Daily Rental Company. The Daily Rental Company must arrange vehicle pick-up at the location designated by General Motors.

7) Miscellaneous

- a) Rental Account request for return of vehicle:
 - i) Prior to acceptance
 - (1) Vehicle will be temporarily rejected by General Motors and the vehicle will be returned to the rental account. If the vehicle is returned at a later date, a \$75 re-inspection fee will be charged.
 - ii) After acceptance
 - Payment can be stopped The vehicle will be released to the rental account from its current location. A \$250 administrative fee will be charged to the rental account in addition to <u>any</u> expenses incurred by GM including inspection cost, shipping, marshaling yard fee, and auction expenses.
 - (2) Payment cannot be stopped or funds have already been disbursed The vehicle will not be returned to the rental account.
- b. Mechanical and body shop labor rates used to calculate chargeable damage are shown below and are subject to change:
 - i. \$40.00 Paint and Metal Repair
 - ii. \$40.00 Part Replacement or Mechanical
- c. Auction and Marshaling Yard Property
 - i. Any abuse of personnel or property at a GM approved return facility by a Daily Rental Company representative will result in the immediate expulsion of said person from the property.

- d. Holidays and Closures
 - i) All General Motors approved turn-in locations will be closed on the following dates:
 - (1) May 27
 - (2) July 4
 - (3) September 2
 - (4) November 28
 - (5) November 29
 - (6) December 24 January 1, 2014
 - ii) The last day for rental returns is December 20, 2013. Vehicle reviews must be completed by December 23, 2013.
 - iii) General Motors reserves the right to amend this list of dates at its discretion.

GENERAL MOTORS VEHICLE CATEGORIES / PRIOR REPAIR LIMITS

| CATEGORY #1 | CATEGORY #2 | CATEGORY #3 | CATEGORY #4 |
|-------------|-------------|-------------|--------------|
| \$2,500 | \$3,000 | \$3,500 | \$4,500 |
| | | | |
| | | | |
| CHEVROLET | CHEVROLET | CHEVROLET | CHEVROLET |
| Aveo | Equinox | Impala | Corvette |
| Cruze | Malibu | Camaro | Suburban |
| HHR | Captiva | Express Van | Tahoe |
| Sonic | | Colorado | |
| Spark | GMC | Silverado | BUICK |
| | Terrain | Traverse | Lucerne |
| | | | |
| | | | |
| | | | |
| | BUICK | BUICK | CADILLAC |
| | Encore | LaCrosse | (All Models) |
| | | Regal | |
| | | Enclave | GMC |
| | | Verano | Yukon / XL |
| | | GMC | |
| | | Savana Van | |
| | | | |
| | | Canyon | |
| | | Sierra | |
| | | Acadia | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

GENERAL MOTORS APPROVED TURN-BACK LOCATIONS

| <u>ALABAMA</u> ADESA Birmingham AA 804 Sollie Dr., Moody, AL 35004-0817 | (205) 640-7761 |
|---|----------------|
| <u>ARIZONA</u> ADESA Phoenix AA 6740 W. GERMANN, CHANDLER, AZ 85226 | (520) 796-1428 |
| <u>CALIFORNIA</u> Richmond Distribution Center 980 Hensley Rd. Richmond, CA 94804 | (510) 232-9883 |
| San Bernardino Distribution Center 1698 Santa Fe Way, San Bernardino, CA 92410 | (909) 381-9050 |
| <u>COLORADO</u> Union Pacific Railroad 9900 I-76 Service Road, Henderson, CO 80640 | (303) 286-0345 |
| CONNECTICUT Southern AA 164 South Main St., East Windsor, CT 06088- 0388 | (860) 292-7550 |
| <u>FLORIDA</u> Orlando Distribution Center 1600 Pine Avenue, Orlando, FL 32824 | (407) 438-5505 |
| Palm Center Distribution Center 15400 Corporate Road West, Jupiter, FL 33478 | (561) 625-9615 |
| <u>GEORGIA</u> ADESA Atlanta AA 5055 Oakley Industrial Blvd., Fairburn, GA 30265 | (770) 357-2133 |

HAWAII

Honolulu Distribution Center Pier 51 B Sand Island Road, Honolulu, HI 96819

(808) 848-8146

GENERAL MOTORS APPROVED TURN-BACK LOCATIONS - CONT'D.

| Maui Distribution Center Pier 1 - 105 Ala Luna Street, Kahului, HI 96732 | (808) 848-8146 |
|--|---------------------|
| IDAHO Brasher's Idaho AA 7355 Eisenman Rd., Boise, ID 83716 | (208) 395-3111 |
| ILLINOIS IAA Chicago South Marshalling Yard 16425 South Crawford Ave., Markham, IL 60428 | (708) 589-4653 |
| ABC St. Louis AA 721 South 45th Street, Centreville, IL 62207 | (636) 332-1227 X227 |
| <u>INDIANA</u> ADESA Indianapolis AA 2950 East Main Street, Indianapolis, IN 46168 | (317) 838-5777 |
| <u>LOUISIANA</u> ADESA Shreveport AA 7666 Highway 80 W., Shreveport, LA 71109, | (318) 938-7903 x425 |
| IAA Baton Rouge AA 29000 Frost Road, Livingston, LA 70754 | (225) 686-7121 |
| <u>MARYLAND</u> Baltimore/Jessup 8459 Dorsey Run Road, Jessup, MD 20794 | (301) 604-7316 |
| <u>MASSACHUSETTS</u> ADESA Boston AA/Framingham 63 Western Avenue, Framingham, MA 01701 | (508) 620-2959 |
| <u>MICHIGAN</u> Manheim Detroit AA, 600 Will Carleton Road Flat Rock, MI 48117 | (313) 333-3989 |

GENERAL MOTORS APPROVED TURN-BACK LOCATIONS - CONT'D

| <u>MINNESOTA</u> | |
|---|----------------|
| ADESA Minneapolis AA | |
| 17600 Territorial Road, Maple Grove, MN | |
| 55369 | (763) 416-0594 |
| | |
| MISSOURI | |
| ADESA Kansas City | |
| 1551 ADESA Drive, Belton, MO 64081 | (816) 318-9912 |
| FOR ST. LOUIS PLEASE SEE ILLINOIS | |
| NEBRASKA | |
| Omaha Marshalling Yard | |
| 5402 L Street, Omaha, NE 68117 | (402) 490-1679 |
| 5402 L Sileet, Olialia, NE 00117 | (402) 490-1079 |
| <u>NEVADA</u> | |
| Brasher's Reno AA | |
| 6000 Echo Ave., Reno, NV 89506 | (775) 828-3427 |
| | |
| Union Pacific Railroad | |
| 4740 East Tropical Parkway, Las Vegas, NV | |
| 89115 | (702) 632-2863 |
| | |
| <u>NEW JERSEY</u> | |
| Port Newark Distribution Center | |
| Lot B Craneway Street, Port Newark, NJ 07114 | (973) 274-1737 |
| | |
| NEW MEXICO | |
| BNSF Railway | |
| 102 Woodward, Suite B, Albuquerque, NM 87102 | (505) 247-2087 |
| 0/102 | (303) 247 2007 |
| NEW YORK | |
| State Line AA | |
| 830 Talmadge Hill Road, Waverly, NY 14892 | (607) 565-3533 |
| | |
| NORTH CAROLINA | |
| Greensboro AA, Inc., | |
| 3802 West Wendover Avenue, | |
| Greensboro, NC 27407 | (336) 856-2440 |
| | |

GENERAL MOTORS APPROVED TURN-BACK LOCATIONS - CONT'D.

| NORTH DAKOTA ADESA Fargo 1650 East Main Ave., West Fargo, ND 58078 | (701) 282-8203 x139 |
|---|---------------------|
| <u>OHIO</u> Columbus Fair AA | |
| 2170 New World Dr., Columbus, OH 43207 | (614) 497-1710 |
| OKLAHOMA | |
| Dealers AA of Oklahoma City 2900 West Reno Ave., Oklahoma City, OK 37107 | (405) 290-7192 |
| OREGON | |
| Union Pacific Railroad 9003 North Columbia, Portland, OR 97203-1045 | (503) 283-1465 |
| PENNSYLVANIA | |
| Pittsburgh Independent AA 378 Hunker Waltz Mill Road, New Stanton, PA 15672 | (724) 910-1842 |
| SOUTH CAROLINA | |
| Charleston AA 651 Precast Lane, Moncks, SC 29641 | (843) 761-0541 X139 |
| TENNESSEE | |
| ADESA Memphis AA 5400 Getwell Rd., Memphis, TN 37210 | (901) 365-8978 |
| ADESA Nashville AA 631 Burnett Road, Nashville, TN 37138 | (615) 240-3023 |
| | |

GENERAL MOTORS APPROVED TURN-BACK LOCATIONS - CONT'D.

| TEXAS ADESA San Antonio AA 200 S. Callaghan Road, San Antonio, TX 78227 | (210) 432-2253 |
|---|----------------|
| ADESA Houston 4526 North Sam Houston Parkway, West, Houston, TX 77086 | (281) 444-4900 |
| ADESA Dallas AA 3501 Lancaster-Hutchins Rd., Hutchins, TX 75141 | (972) 284-4778 |
| <u>UTAH</u> Brasher's Salt Lake AA 780 South 5600 West, Salt Lake City, UT 84104-5300 | (801) 366-3836 |
| <u>WASHINGTON</u> Tacoma Distribution Center 2810 Marshall Ave. Suite "B", Tacoma, WA 98421 | (253) 719-1761 |
| <u>WISCONSIN</u> Greater Milwaukee AA 8920 W. Brown Deer Road, Milwaukee, WI 53224 | (262) 835-9802 |

| MET DESCRIPTION | MET PRICE | COMMENTS |
|--------------------------------|-----------|--------------------|
| | | |
| ANTENNA MAST | 8 | ROOF OR FENDER |
| CARGO NET - TRUNK | 17 | |
| CARGO SHADE | 108 | |
| CHARGING CABLE - VOLT | 420 | NEW |
| COMBINATION KEY / FOB | 73 | NEW |
| CONVERTIBLE BOOT - CAMARO | 413 | |
| CONVERTIBLE BOOT BAG | 55 | NEW |
| CUP HOLDER | 15 | |
| CUP HOLDER-MULTIPLE | 30 | |
| DIRTY INTERIOR | 35 | |
| DOME LAMP COVERS-MULTIPLE | 10 | |
| DOME LIGHT COVER | 5 | |
| DVD REMOTE CONTROL | 48 | |
| DVD WIRELESS HEADPHONE 1 SET | 55 | |
| DVD WIRELESS HEADPHONE 2 SETS | 110 | |
| ELECTRONIC ENGINE KEY | 35 | |
| EMERGENCY HIGHWAY PKG | 144 | |
| FLOOR MAT - CARGO - SUV - VAN | 50 | |
| FLOOR MAT - FRONT - VAN | 22 | |
| FLOOR MATS - FRONT - CAR | 34 | |
| FLOOR MATS - FRONT - SUV | 40 | |
| FLOOR MATS - REAR - CAR | 24 | |
| FLOOR MATS - REAR - SUV | 45 | |
| FLOOR MATS - REAR - VAN | 30 | |
| FOOT PEDAL PAD | 5 | |
| FOOT PEDAL PAD-MULTIPLE | 10 | |
| GM LOGO SMALL ALL | 8 | |
| HANGER HOOK | 5 | |
| HAWAII - SHIP BACK SURCHARGE | 450 | |
| HAWAII OUTER ISLAND SHIPPING | 75 | |
| KEYLESS REMOTE (1) INCLUDES PR | 97 | |
| KEYLESS REMOTE (2) INCLUDES PR | 187 | |
| KEYLESS REMOTE PROGRAM 1 OR 2 | 30 | INCLUDES COMBO KEY |
| MET VERIFICATION #1 | 75 | |

| MET VERIFICATION #2 | 75 | |
|--|-----|-----------------|
| MISC. MET #4 | 40 | |
| MISC. MET #4 MISC. MET #5 | 50 | |
| MISC. MET #5 MISCELLANEOUS M.E.T. # 1 | 10 | |
| MISCELLANEOUS M.E.1. # 1 MISCELLANEOUS M.E.T. # 2 | 20 | |
| | - | |
| MISCELLANEOUS M.E.T. # 3 | 30 | |
| MLDG DR RVL 1 CAR | 60 | |
| MLDG DR RVL 2 CAR | 60 | |
| MLDG ROCKER 1 CAR | 120 | |
| MLDG ROCKER 1 TRK | 131 | |
| MLDG ROCKER 2 CAR | 120 | |
| MLDG ROCKER 2 TRK | 131 | |
| MLDG ROOF SEAM L CAR | 31 | |
| MLDG ROOF SEAM R CAR | 31 | |
| MLDG SIDE F DR CAR | 78 | |
| MLDG SIDE F DR TRK | 59 | |
| MLDG SIDE FDR TRK | 23 | |
| MLDG SIDE RR DR CAR | 67 | |
| MLDG SIDE RR DR TRK | 54 | |
| NAME PLATE RR TRK | 29 | |
| NAVIGATION CD/DVD | 260 | |
| NAVIGATION COMPACT FLASH CARD | 199 | |
| ON SITE REPAIR (05/15/00) | 75 | |
| ORGANIZER PACKAGE - CARGO | 120 | |
| OWNER'S MANUAL ALL | 25 | FOR ALL MANUALS |
| PLASTIC LUG NUT COVER | 13 | |
| REPAIR VERIFICATION #1 | 75 | |
| REPAIR VERIFICATION #2 | 75 | |
| RF ALLOY WHEEL APPEARANCE FEE | 50 | |
| RR ALLOY WHEEL APPEARANCE FEE | 50 | |
| SPARE TIRE COVER - CAR - TRUNK | 45 | |
| TIRE 14" ALL - #1 | 120 | |
| TIRE 14" ALL - #2 | 120 | |
| TIRE 15" ALL - #1 | 130 | |
| TIRE 15" ALL - #2 | 130 | |
| TIRE 16" ALL EXCEPT CAR - #1 | 210 | |

| TIRE 16" ALL EXCEPT CAR - #2 | 210 | |
|----------------------------------|-----|---------------------|
| TIRE 16" CAR - #2 | 160 | |
| TIRE 16" CAR #1 | 160 | |
| TIRE 16" LEFT INSIDE DUAL - TRK | 210 | |
| TIRE 16" RIGHT INSIDE DUAL - TRK | 210 | |
| TIRE 17" ALL #1 | 240 | |
| TIRE 17" ALL #2 | 240 | |
| TIRE 17" LEFT INSIDE DUAL - TRK | 240 | |
| TIRE 17" RIGHT INSIDE DUAL - TRK | 240 | |
| TIRE 18" ALL #1 | 250 | |
| TIRE 18" ALL #2 | 250 | |
| TIRE 19" ALL NON-PERFORMANCE #1 | 159 | |
| TIRE 19" ALL NON-PERFORMANCE #2 | 159 | |
| TIRE 19" PERFORMANCE #1 | 516 | |
| TIRE 19" PERFORMANCE #2 | 516 | |
| TIRE 20" ALL NON-PERFORMANCE #2 | 310 | |
| TIRE 20" ALL NON-PERFORMANCE#1 | 310 | |
| TIRE 20" PERFORMANCE #1 | 473 | NEW TIRE SIZE ADDED |
| TIRE 20" PERFORMANCE #2 | 473 | NEW TIRE SIZE ADDED |
| TIRE 21" PERFORMANCE #1 | 545 | NEW TIRE SIZE ADDED |
| TIRE 21" PERFORMANCE #2 | 545 | NEW TIRE SIZE ADDED |
| TIRE 22" #1 | 268 | |
| TIRE 22" #2 | 268 | |
| TIRE INFLATION COMPRESSOR | 119 | |
| TIRE SEALANT CANISTER | 31 | |
| WHEEL COVER 1 CAR | 55 | |
| WHEEL COVER 1 TRUCK | 39 | |
| WHEEL COVER 2 CAR | 55 | |
| WHEEL COVER 2 TRUCK | 39 | |
| WHEEL COVER 3 CAR | 55 | |
| WHEEL COVER 3 TRUCK | 39 | |
| WHEEL COVER 4 CAR | 55 | |
| WHEEL COVER 4 TRUCK | 39 | |
| WHEEL CTR CAP 1 CAR | 26 | |
| WHEEL CTR CAP 1 TRK | 21 | |
| WHEEL CTR CAP 2 CAR | 26 | |

| WHEEL CTR CAP 2 TRK | 21 | |
|---------------------|-----|--|
| WHEEL CTR CAP 3 CAR | 26 | |
| WHEEL CTR CAP 3 TRK | 21 | |
| WHEEL CTR CAP 4 CAR | 26 | |
| WHEEL CTR CAP 4 TRK | 21 | |
| WINDSHIELD GLASS | 220 | |

| | | | GN Floot | GUIDE | er Program ELINES, RAT | | | |
|---------------------|--|--|-----------------------------|---|---------------------------|-------------------------|----------------|---|
| 1 | Tier 1 | Tier 2 | Tier 3 | Tier 4 | 1 | | | ADDITIONAL PARAMETERS |
| | Cruze Malibu Regal | Camaro Camaro Cnvrt Captiva | Corvette CTS LaCrosse | Acadia ATS Enclave | | | | REQUIRED OPTIONS: VN9 + CUSTOMER CODE |
| | Sonic Spark Verano | Encore Equinox Express Impala Impala Limited Savana | | Escalade SRX Suburban Tahoe Traverse XTS | | | | REQUIRED HOLD PERIOD: MINIMUM HOLD: 0 MONTHS (0 DAYS) MAXIMUM HOLD: 24 MONTHS (730 DAYS) All 2014 MY VN9 units must be accepted before 7/31/2016 |
| | | Sierra Silverado Terrain | | Yukon Yukon XL | | | | DAMAGE ALLOWANCE: \$450 DEDUCTIBLE Refer to 2013 CY Turn-In Standards and |
| Month Of Vehicle | Tier 1 | Purchase Tier 2 | Percentages Tier 3 | Tier 4 | Free | Excess Mileage | Damage | Procedures (Attachment 1B) for more information |
| Acceptance: | % | % | % | % | Miles | Penalty | Allowance | |
| - | and a second | 100000 | 200226 | 782762 | 10000000000000 | 1. (11). 1006-00-00- | DEMO-SO | MILEAGE ALLOWANCE: |
| uly 2013 ug | 87.5 | 87.5 87.5 | 88.5 88.5 | 91.5 | 20,000 | \$0.25 \$0.25 | \$450 | Refer to chart for free miles and penalties |
| ab Bb | 87.5 87.5 | 87.5 | 88.5 | 91.5 91.5 | 20,000 | \$0.25 | \$450 \$450 | No Maximum Mileage Limitations Effective date of mileage change is the first day of the month |
| ep ct | 87.5 | 87.5 | 88.5 | 91.5 | 22,500 | \$0.25 | \$450 | checuve date of mileage change is the mat day of the month |
| ov | 86.5 | 87.5 | 87.5 | 90.5 | 22,500 | \$0.25 | \$450 | |
| ec | 85.5 | 87.5 | 87.5 | 90.5 | 22,500 | \$0.25 | \$450 | IN SERVICE DATE = EXPIRATION IN TRANSIT (as shown on invoice) + 5 DAYS |
| an 2014 | 85.0 | 87.0 | 87.5 | 90.5 | 25,000 | \$0.25 | \$450 | |
| eb | 84.5 | 86.5 | 87.5 | 90.0 | 25,000 | \$0.25 | \$450 | DEPRECIATION CALCULATIONS: |
| ar or | 84.0 83.5 | 86.0 85.5 | 87.5 87.0 | 89.5 89.0 | 25,000 27.500 | \$0.25 \$0.25 | \$450 \$450 | 1. Capitalized cost shall be calculated at dealer cost of base vehicle and |
| pr lav | 82.5 | 84.5 | 86.5 | 88.5 | 27,500 | \$0.25 | \$450 | optional equipment, plus freight, less Hawaii excise tax and tire weight tax, if |
| une | 82.0 | 84.0 | 86.0 | 88.0 | 29,250 | \$0.25 | \$450 | applicable. |
| uly | 81.0 | 83.0 | 85.0 | 87.5 | 29,250 | \$0.30 | \$450 | 2. Depreciation from the capitalized cost will be based on specific purchase |
| ug | 80.0 | 81.0 | 84.0 | 86.5 | 29,250 | \$0.30 | \$450 | percentages of dealer invoice, scaled by vehicle assignment into one of four tier groups. The return purchase amount shall be calculated as a percent of the |
| ep | 79.0 | 80.0 | 83.0 | 84.0 | 29,250 | \$0.30 | \$450 | capitalized cost including freight. |
| ct | 77.0 | 77.0 | 81.0 | 83.0 | 29,250 | \$0.30 | \$450 | |
| ov ec | 76.0 75.0 | 77.0 77.0 | 78.0 77.0 | 82.0 81.0 | 29,250 29,250 | \$0.30 \$0.30 | \$450 \$450 | The return purchase percentage varies daily and is determined by the day the vehicle is returned and accepted by General Motors in accordance with GM 2012 CY Turn-In Standards and Procedures (Attachment 18). |
| an 2015 | 74.0 | 76.0 | 76.0 | 80.0 | 31,000 | \$0.30 | \$450 | |
| eb | 73.0 | 75.0 | 76.0 | 80.0 | 31,000 | \$0.30 | \$450 | 4. The daily purchase rate equals the change in the monthly rate divided by the |
| ar | 72.0 | 74.0 | 75.0 | 79.0 | 31,000 | \$0.30 | \$450 | number of calendar days for that month. |
| or av | 71.0 70.0 | 73.0 72.0 | 74.0 73.0 | 78.0 77.0 | 33,000 33,000 | \$0.30 \$0.30 | \$450 \$450 | 5. Out-of-service date shall be the date the vehicle is returned to an approved |
| une | 69.0 | 72.0 | 72.0 | 76.0 | 33,000 | \$0.30 | \$450 | GM turn-in site provided the rental company meets all program parameters and completes the sign-off procedures. |
| ily | 67.0 | 69.0 | 70.0 | 74.0 | 35,000 | \$0.40 | \$450 | a toos |
| ug | 66.0 | 68.0 | 69.0 | 73.0 | 35,000 | \$0.40 | \$450 | |
| ep ct | 65.0 65.0 | 67.0 67.0 | 68.0 67.0 | 72.0 71.0 | 35,000 37,500 | \$0.40 \$0.40 | \$450 \$450 | |
| ct ov | 65.0 | 66.0 | 67.0 | 71.0 70.0 | 37,500 | \$0.40 | \$450 | |
| ec | 63.0 | 65.0 | 67.0 | 70.0 | 37,500 | \$0.40 | \$450 | |
| an 2016 | 63.0 | 65.0 | 66.0 | 69.0 | 40,000 | \$0.40 | \$450 | |
| eb | 61.0 | 64.0 | 65.0 | 68.0 | 40,000 | \$0.40 | \$450 | |
| lar Pr | 59.0 57.0 | 62.0 | 64.0 | 65.0 64.0 | 40,000 | \$0.40 | \$450 | |
| pr av | 57.0 | 61.0 58.0 | 63.0 60.0 | 64.0 63.0 | 42,500 42,500 | \$0.40 \$0.40 | \$450 \$450 | |
| une | 53.0 | 55.0 | 57.0 | 60.0 | 42,500 | \$0.40 | \$450 | |
| uly | 49.0 | 51.0 | 55.0 | 57.0 | 42,500 | \$0.40 | \$450 | |

| | YT1 Short Term Program for the 2014 Model Year | | | | | | | | | | |
|-------------|--|--------|--------------------------|--------------------------|--------------|-------------------------|-------------------------|-------------------------|-----------------------|--|--|
| | | | | | GL | JIDELINES, R | ATES AND PA | RAMETERS | | | |
| | Vehicle Segment | Volume | Depreciation \$/Month | Depreciation \$/Month | [*REDACTED*] | [*REDACTED*] | ["REDACTED"] | [*REDACTED*] | ADDITIONAL PARAMETERS | | |
| | Brand | | 1st Cycle | 2nd Cycle | ["REDACTED"] | ["REDACTED"] \$/Unit | ["REDACTED"] \$/Unit | ['REDACTED'] \$/Unit | _ | | |
| BUICK | | 1 | | 1 | 1 | 1 | | | 1 | | |
| CADILLAC | | | | | | | | | | | |
| CHEVY CAR | | | | | | | | | | | |
| CHEVY TRUCK | | | | | | | | | | | |
| GMC | | | | | | | | | | | |
| | | | | | | | | | | | |

| | | | <u>YT6 F</u> | Flat Rate P GUIDELINE | rogram for | the 2014 Mod AND PARAME | <mark>del Year</mark> ETERS | | |
|-----------------|--------|--------------------------|--------------|--------------------------|-------------------------|----------------------------|--------------------------------|-----------------------|---|
| Vehicle Segment | Volume | Depreciation | | | | | | ADDITIONAL PARAMETERS | 2 |
| Brand | volume | \$/Month [*REDACTED*] | [*REDACTED*] | [*REDACTED*] \$/Unit | [*REDACTED*] \$/Unit | [*REDACTED*] \$/Unit | | ADDITIONAL PARAMETERS | 2 |
| | R | ED | чст | ED | | | | | |



GM 2014MY DAILY Rental [*REDACTED*] Program

1. PROGRAM NAME AND NUMBER:

2014 Model Year Daily Rental [*REDACTED*] Program for Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs")

2. PROGRAM DESCRIPTION/RULES:

Vehicles eligible for the [*REDACTED*] program must be in rental service for a minimum of [*REDACTED*]. Eligible GM models are detailed in <u>Attachment 3</u>. It is the DRFC's responsibility to maintain on file verification of the time in-service. GM reserves the right to audit the DRFC to ensure compliance with this requirement. Excluded from the in-service period requirement would be [*REDACTED*].

All submissions must be [*REDACTED*] - (CA De-Enroll File Format.) Once processed, these Vehicles will be [*REDACTED*]. Any VIN accepted for [*REDACTED*] and subsequently returned to a GM Turn-In location will be subject to a \$75 re-inspection fee. [*REDACTED*] submissions will be accepted through May 31, 2016.

DRFCs may post [*REDACTED*]. They may be included in the [*REDACTED*] program subject to the other terms and conditions of this Program.

[*REDACTED*]. No exceptions will be made, including but not limited to reasons of frame, fire or flood damage.

Vehicles previously turned-in and accepted by a GM-Sponsored Auction location [*REDACTED*].

Vehicles selected for [*REDACTED*] by the DRFC, which are not deemed [*REDACTED*] must have been used exclusively in the daily rental business, and must comply with the terms and conditions set forth in GM's Daily Rental Purchase Program (<u>Attachment 1</u>) for the 2014 Model Year.

3. Other Program Guidelines:

DRFC agrees to retain any documents or records relevant to Vehicles purchased under this program **[*REDACTED*]** under this program for two years after the close of this program. DRFC agrees to permit any designated representative of GM to examine, audit and take copies of any accounts and records the DRFC is to maintain under this program. The DRFC agrees to make such accounts readily available at its facilities during regular business hours. GM agrees to furnish the DRFC with a list of any reproduced records.

GM reserves the right to cancel, amend, revise or revoke any program at any time based on its sole business judgment, except for [*REDACTED*]. Final decisions in all matters relative to the interpretation of any rule or phase of this activity rest solely with GM.

Attachment 1T

| | Release and Settlement Date | |
|--|--|---|
| | for True Up and Interest | |
| Month/YR | Payment Register Transmission Date | Bank Account Settlement Date |
| JAN 12 | January 5, 2012 | January 11, 2012 |
| FEB 12 | February 3, 2012 | February 9, 2012 |
| MAR 12 | March 2, 2012 | March 9, 2012 |
| APR 12 | April 3, 2012 | April 10, 2012 |
| MAY 12 | May 3, 2012 | May 9, 2012 |
| JUN 12 | June 5, 2012 | June 11, 2012 |
| JUL 12 | July 5, 2012 | July 11, 2012 |
| AUG 12 | August 3, 2012 | August 9, 2012 |
| SEP 12 | September 6, 2012 | September 12, 2012 |
| OCT 12 | October 2, 2012 | October 10, 2012 |
| NOV 12 | November 2, 2012 | November 9, 2012 |
| DEC 12 | December 4, 2012 | December 11, 2012 |
| | | |
| Month/YR | Payment Register Transmission Date | Bank Account Settlement Date |
| Month/YR JAN 13 | Payment Register Transmission Date January 4, 2013 | Bank Account Settlement Date January 10, 2013 |
| | 5 | |
| JAN 13 | January 4, 2013 | January 10, 2013 |
| JAN 13 FEB 13 | January 4, 2013 February 5, 2013 | January 10, 2013 February 11, 2013 |
| JAN 13 FEB 13 MAR 13 | January 4, 2013 February 5, 2013 March 5, 2013 | January 10, 2013 February 11, 2013 March 11, 2013 |
| JAN 13 FEB 13 MAR 13 APR 13 | January 4, 2013 February 5, 2013 March 5, 2013 April 2, 2013 | January 10, 2013 February 11, 2013 March 11, 2013 April 9, 2013 |
| JAN 13 FEB 13 MAR 13 APR 13 MAY 13 | January 4, 2013 February 5, 2013 March 5, 2013 April 2, 2013 May 3, 2013 | January 10, 2013 February 11, 2013 March 11, 2013 April 9, 2013 May 9, 2013 |
| JAN 13 FEB 13 MAR 13 APR 13 MAY 13 JUN 13 | January 4, 2013 February 5, 2013 March 5, 2013 April 2, 2013 May 3, 2013 June 4, 2013 | January 10, 2013 February 11, 2013 March 11, 2013 April 9, 2013 May 9, 2013 June 11, 2013 |
| JAN 13 FEB 13 MAR 13 APR 13 MAY 13 JUN 13 JUL 13 | January 4, 2013 February 5, 2013 March 5, 2013 April 2, 2013 May 3, 2013 June 4, 2013 July 4, 2013 | January 10, 2013 February 11, 2013 March 11, 2013 April 9, 2013 May 9, 2013 June 11, 2013 July 10, 2013 |
| JAN 13 FEB 13 MAR 13 APR 13 MAY 13 JUN 13 JUL 13 AUG 13 | January 4, 2013 February 5, 2013 March 5, 2013 April 2, 2013 May 3, 2013 June 4, 2013 July 4, 2013 August 6, 2013 | January 10, 2013 February 11, 2013 March 11, 2013 April 9, 2013 May 9, 2013 June 11, 2013 July 10, 2013 August 9, 2013 |

*Updated on 3/20/2012



Attachment 2

2014 Model Year National Fleet Risk Purchase Program for Daily Rental Fleet Customers Program Code: VX7

2. PROGRAM DESCRIPTION:

This program makes available to GM's dealers and qualified Daily Rental Fleet Customers (hereinafter "DRFC" or "DRFCs"), allowances on select 2014 Model Year GM Vehicles sold and delivered to qualified DRFCs.

The following are not eligible for this program:

- Preferred Equipment Group (P.E.G.)/Option package discounts
- Recreational vehicles
- Vehicles delivered from dealer inventory

A qualified DRFC must have a GM Fleet Account Number (GM FAN) to be eligible for any GM fleet incentive(s).

3. PROGRAM START DATE/PROGRAM END DATE/IN SERVICE PERIOD:

| Program Start Date: | Opening of 2014 Model Year ordering system |
|---------------------|---|
| Program End Date: | When Dealers are notified that 2014 Model Year fleet orders are no longer being accepted by GM |
| In-service Period: | Minimum seven (7) months. If, however, a Vehicle has been damaged beyond repair, e.g., from fire, frame, stolen, embezzled or water damage, etc., and documentation is available to support the condition, this provision will be waived. |

IMPORTANT - Acceptance of an order on any Vehicle line does not constitute a commitment to build or to build within a specific time frame.

All Vehicles, including non-returned Vehicles, supplied by GM are subject to the export control laws and regulations of the United Sates (U.S.) and the DRFCs and dealers shall comply with such laws and regulations.

4. Eligible Models/Required Options FOR Order and Delivery:

Eligible Models:

All new and unused 2014 GM models with the required minimum factory installed equipment levels specified and processing options ordered for qualified DRFCs for use as daily rental vehicles and delivered by GM dealers are eligible for the VX7 program. Eligible vehicles are required to comply with minimum factory installed equipment levels specified in the Minimum Equipment Guidelines (Attachment 2A - "MEG").

GM up-fitted vehicles, with the exception of recreational vehicles, are eligible as long as:

- a. The vehicle was purchased directly from GM or from another dealer in the United States
- b. Title to the vehicle was retained by the franchised dealer through the point of sale
- c. Delivery to the ultimate fleet customer can be proven

Required Options for Order and Delivery:

Vehicles purchased under the 2014 Model Year National Fleet Risk Purchase Program must be ordered with VX7 and appropriate DRFC code as stated in the agreement and will not be eligible for retail sale incentives. VX7 program incentive amounts are not available to dealers and only available to DRFCs with an active GM contract. Vehicles ordered with option VX7 receive order date price protection (PRP).

All Orders must include the following:

- a. Valid GM FAN (Fleet Account Number)
- b. Option Codes: VX7 and DRFC code
- c. Order Type: FDR
- d. Delivery Type: 020 Daily Rental (Vehicle will be auto delivered if using a qualified FAN)

Dealer orders currently on hand or in the system that qualify for this program, and have the appropriate processing options, can be amended if they have not been released to production. This is the ordering dealer's responsibility.

Vehicles delivered to DRFC's drop ship sites must have the DRFC's code on the window label and the delivery receipt(s) must be checked to verify proper ownership of the vehicle. GM Customer Support should be contacted immediately regarding Vehicles delivered to the wrong drop ship site to determine the appropriate course of action. Vehicles that were incorrectly delivered must not be placed into rental service. GM reserves the right to deny incentives on Vehicles in rental service that have been incorrectly delivered and accepted, or titled.

5. COMPATIBLE INCENTIVES & ALLOWANCE PROGRAMS:

Vehicles delivered to DRFCs with the above delivery type may be eligible for the following other incentive programs. Because not all the programs listed below may be combined with each other, consult the guidelines of each program to determine applicability. Programs not listed below would not be compatible unless the specific guidelines indicate otherwise.

| GENERAL | | | |
|------------------|---|-----------------------|---|
| | GM MOBILITY | (MOB/MOC/R8L) | Ν |
| | SALESPERSON / SALES MGR. INCENTIVES | | Ν |
| | CASH DIRECT MAILS/PRIVATE OFFERS/GENERAL | | |
| | COUPONS/CERTIFICATES/NON-CASH VENDOR PROGRAMS | | Ν |
| | GM BUSINESS CARD | (UDB) | Ν |
| | CONSUMER CASH | | Ν |
| | DEALER CASH | | Ν |
| | BONUS CASH | | Ν |
| | OPTION PACKAGE DISCOUNTS | | Ν |
| PRICING | | | |
| | PRICE PROTECTION/BONA FIDE SOLD | | |
| | ORDER | (PPT W/VX7) | Ν |
| | PRICE PROTECTION/ORDER DATE | (PRP) | Y |
| ORDER/DELIVERY | | | |
| | FLEET ORDERING & ASSISTANCE | (VQ1/VQ2/VQ3) | Y |
| | INTRANSIT INTEREST CREDIT | (C4C) | Y |
| RENTAL | | | |
| | REPURCHASE | (VN9) | Ν |
| | FLAT-RATE REPURCHASE | (YT1 THROUGH YT9) | Ν |
| | RISK | (VX7) | Y |
| | GM DEALER RENT-A-CAR | (FKR/FKL) | Ν |
| GOVERNMENT | | | |
| | PSA/PURA/BID ASSISTANCE/CE | (R6D/PBP/PBS) | Ν |
| FLEET/COMMERCIAL | | | |
| | NATIONAL FLEET PURCHASE PROGRAM | (FVX/FPP) | Ν |
| | RETAIL ALTERNATIVE | (CNC/CNE/CSE/CSR/CWE) | Ν |
| | SMALL FLEET APR ALTERNATIVE | (XMC) | Ν |
| | GM'S BUSINESS CUSTOMERS CHOICE | | Ν |
| | TRUCK STOCKING | (TSI) | Ν |
| | MOTOR HOME INCENTIVE | (R7Y) | Ν |
| | SCHOOL BUS/SHUTTLE BUS/AMBULANCE INCENTIVE | (R6H) | Ν |
| | RECREATIONAL VEHICLE INCENTIVE | (R6J) | Ν |
| | DEMO - LIGHT DUTY DEALER | (DEM/DEE) | Ν |
| | DEMO - LIGHT DUTY SVM | (DES) | Ν |
| | SIERRA FLEET PEG | (R7F/FLS) | Ν |
| | FLEET PREFERRED EQUIPMENT GROUPS | | N |
| | COMPETITIVE ASSISTANCE PROGRAMS | (CAP) | Ν |

6. GENERAL PROGRAM GUIDELINES:

A. GM defines a rental vehicle as:

- a. "The bona fide rental of a vehicle involving use and payment by a customer on an hourly, daily, weekly, or monthly basis. Usage of any such vehicle(s) by a customer for a period of four (4) consecutive months or longer shall be deemed to constitute leasing, and not rental, and will make the vehicle ineligible for purchase or other incentives."
- b. If a Vehicle enrolled in the Daily Rental Purchase Program is found to be on-rent (lease) to a customer in excess of the above guideline, or if the customer consecutively rents multiple enrolled Vehicles for an aggregate term of four (4) or more months, all Vehicles involved in such transactions will not be considered rental and will be ineligible for purchase or incentives. GM may audit the DRFC to ensure compliance with this guideline.
- B. All eligible Vehicles must be delivered to the DRFC through a GM dealership or a qualified drop-ship location. Purchases or deliveries made through any other entity or individual are ineligible for payment.
- C. GM reserves the right to audit dealer records and disqualify any sales allowance in the event such sales do not meet the program requirements. All monies improperly paid will be charged back. Failure to comply with the program requirements may result in the dealer being disqualified for future participation in fleet programs and termination of dealer sales and service agreement(s).
- D. Optional equipment and, in special circumstances, certain standard equipment can be added to or deleted from GM Vehicles during the ordering and manufacturing process by DRFCs. It is the DRFC's responsibility to ensure that actual Vehicle content is properly disclosed to a buyer or transferee when disposing of a Vehicle. DRFCs that use third party build specifications to promote the sale of their Vehicle should be especially careful to ensure the accuracy of that data.
- E. GM reserves the right to cancel, amend, revise or revoke any program, at any time, based on its sole business judgment(s). Final decisions in all matters relative to interpretation of any rule or phase of this activity rest solely with GM.

ANY QUESTIONS REGARDING THIS PROGRAM SHOULD BE DIRECTED TO THE CUSTOMER SUPPORT CENTER AT 1-800-FLEET OP.



Trim Mix and Incentives by Model Code

avis budget group

| F | eet & | | | | | | | | | |
|----------------------|----------------------|--------------------|------------|--|------------|-------------|----------------|-------------------|---------------|-----------------|
| | mercial | | | | Trim Mix R | equirements | | MY14 Incentiv | ves (\$/Unit) | |
| Division | | UMD | Trim | Model Description | Trim % | Volume | Base Incentive | Uplevel Incentive | MY Bonus | Total Incentive |
| Buick | Enclave | 4R14526 | 1SD | Buick Enclave FWD Crossover | | | | | | |
| Buick | Enclave | | 1SL | Buick Enclave FWD Crossover | | | | | | |
| Buick | Enclave | 4R14526 | | Buick Enclave FWD Crossover | | | | | | |
| Buick Buick | Enclave Enclave | 4V14526 4V14526 | 1SD 1SL | Buick Enclave AWD Crossover Buick Enclave AWD Crossover | | | | | | |
| Buick | Enclave | 4V14526 | 1SN | Buick Enclave AWD Crossover | | | | | | |
| Buick | Enclave | 4114020 | 1011 | Dalok Elisiate AND Sissister | | | | | | |
| Buick | Encore | 4JM76 | 1SB | Buick Gamma SUV AWD - 1SB Crossover | | | | | | |
| Buick | Encore | 4JM76 | 1SD | Buick Gamma SUV AWD - 1SD Crossover | | | | | | |
| Buick | Encore | 4JN76 | 1SL | Buick Gamma SUV AWD - 1SL Crossover | | | | | | |
| Buick | Encore | 4JN76 | 1SN | Buick Gamma SUV AWD - 1SN Crossover | | | | | | |
| Buick | Encore | 4JU76 | 1SB | Buick Gamma SUV 1SB Crossover | | | | | | |
| Buick Buick | Encore | 4JU76 4JV76 | 1SD 1SL | Buick Gamma SUV 1SD Crossover Buick Gamma SUV 1SL Crossover | | | | | | |
| Buick | Encore Encore | 4JV76 4JV76 | 1SL | Buick Gamma SUV ISL Clossover | | | | | | |
| Buick | Encore | 40470 | ION | Balok Barrina BB V Torv Grossover | | | | | | |
| Buick | Regal | 4GC69 | 1SL | Buick Regal Turbo AWD Sedan | | | | | | |
| Buick | Regal | 4GD69 | 1SN | Buick Regal Premium 1 AWD Sedan | | | | | | |
| Buick | Regal | 4GE69 | 1SP | Buick Regal Premium 2 Turbo/GS AWD Sedan | | | | | | |
| Buick | Regal | 4GE69 | 1SX | Buick Regal Premium 2 Turbo/GS AWD Sedan | | | DAC | | | |
| Buick | Regal | 4GJ69 | 1SX | Buick Regal GS Sedan | | | DAL | | | |
| Buick | Regal | 4GP69 | 1SL | Buick Regal Regal Turbo Sedan | | | | | | |
| Buick | Regal | 4GR69 | 1SN | Buick Regal with Premium 1 Group | | | | | | |
| Buick Buick | Regal Regal | 4GS69 4GS69 | 1SP 1SX | Buick Regal Turbo with Premium 2 Group Buick Regal Turbo/GS Sedan | | | | | | |
| Buick | Regal | 40309 | 197 | Buck Regai Turburos Sedan | | | | | | |
| Cadillac | Escalade | 6C10706 | 1SA | Cadillac Escalade 2WD 1/2 Ton SUV Base | | | | | | |
| Cadillac | Escalade | 6C10706 | | Cadillac Escalade 2WD 1/2 Ton SUV Luxury | | | | | | |
| Cadillac | Escalade | | | Cadillac Escalade 2WD 1/2 Ton SUV Premium | | | | | | |
| Cadillac | Escalade | 6C10706 | | Cadillac Escalade 2WD 1/2 Ton SUV Platinum | | | | | | |
| Cadillac | Escalade | 6C10706 | | Cadillac Escalade 2WD 1/2 Ton SUV Hybrid | | | | | | |
| Cadillac | Escalade | 6C10706 | | Cadillac Escalade 2WD 1/2 Ton SUV Platinum Hybrid | | | | | | |
| Cadillac | Escalade | 6K10706 | | Cadillac Escalade 4x4 1/2 Ton SUV Base | | | | | | |
| Cadillac Cadillac | Escalade Escalade | 6K10706 6K10706 | 1SB | Cadillac Escalade 4x4 1/2 Ton SUV Luxury Cadillac Escalade 4x4 1/2 Ton SUV Premium | | | | | | |
| Cadillac | Escalade | 6K10706 | | Cadillac Escalade 4x4 1/2 Ton SUV Platinum | | | | | | |
| Cadillac | Escalade | | 1SE | Cadillac Escalade 4x4 1/2 Ton SUV Hybrid | | | | | | |
| Cadillac | Escalade | 6K10706 | 1SF | Cadillac Escalade 4x4 1/2 Ton SUV Platinum Hybrid | | | | | | |
| Cadillac | Escalade | 6C10906 | 1SA | Cadillac Escalade ESV 2WD 1/2 Ton SUV Base | | | | | | |
| Cadillac | Escalade | | | Cadillac Escalade ESV 2WD 1/2 Ton SUV Luxury | | | | | | |
| Cadillac | Escalade | 6C10906 | | Cadillac Escalade ESV 2WD 1/2 Ton SUV Premium | | | | | | |
| Cadillac | Escalade | 6C10906 | | Cadillac Escalade ESV 2WD 1/2 Ton SUV Platinum | | | | | | |
| Cadillac | Escalade | | | Cadillac Escalade ESV 4x4 1/2 Ton SUV Base | | | | | | |
| Cadillac Cadillac | Escalade Escalade | | 1SB 1SC | Cadillac Escalade ESV 4x4 1/2 Ton SUV Luxury Cadillac Escalade ESV 4x4 1/2 Ton SUV Premium | | | | | | |
| Cadillac | Escalade | 6K10906 | 1SD | Cadillac Escalade ESV 4x4 1/2 Ton SUV Plemum Cadillac Escalade ESV 4x4 1/2 Ton SUV Platinum | | | | | | |
| Cadillac | Escalade | 6K10936 | 1SA | Cadillac Escalade EXT 4x4 1/2 Ton SUT Base | | | | | | |
| Cadillac | Escalade | | 1SB | Cadillac Escalade EXT 4x4 1/2 Ton SUT Luxury | | | | | | |
| Cadillac | | 6K10936 | 1SC | Cadillac Escalade EXT 4x4 1/2 Ton SUT Premium | | | | | | |
| Cadillac | | | | | | | | | | |
| Cadillac | XTS | 6GB69 | 1SA | Cadillac XTS Base Sedan | | | | | | |
| Cadillac | XTS | 6GB69 | 1SE | Cadillac XTS Base Sedan | | | | | | |
| Cadillac | XTS | 6GB69 | 1SF | Cadillac XTS Base Sedan | | | | | | |
| Cadillac Cadillac | XTS XTS | 6GB69 6GB69 | 1SG 1SH | Cadillac XTS Base Sedan Cadillac XTS Base Sedan | | | | | | |
| | | 6GB69 | 1SH 1SJ | Cadillac XTS Base Sedan | | | | | | |
| | XTS | 6GB69 | B05 | Cadillac XTS Base Sedan | | | | | | |
| Cadillac | XTS | 6GB69 | B9Q | Cadillac XTS Base Sedan | | | | | | |
| Cadillac | XTS | 6GB69 | V4U | Cadillac XTS Base Sedan | | | | | | |
| | XTS | 6GB69 | W20 | Cadillac XTS Base Sedan | | | | | | |
| Cadillac | XTS | 6GB69 | W30 | Cadillac XTS Base Sedan | | | | | | |
| | | | | | | | | | | |



Trim Mix and Incentives by Model Code

avis budget group

| Fleet & Commercial | | | | Trim Mix Reg | Trim Mix Requirements | | MY14 Incentiv | res (\$/Unit) | |
|---|----------------|------------|---|--------------|-----------------------|----------------|-------------------|---------------|-----------------|
| Division Model | UMD | Trim | Model Description | Trim % | Volume | Base Incentive | Uplevel Incentive | MY Bonus | Total Incentive |
| Cadillac XTS | 6GC69 | 1SB | Cadillac XTS Luxury Sedan | | | | | | |
| Cadillac XTS | 6GD69 | 1SA | Cadillac XTS 3.6L V6 Sedan | | | | | | |
| Cadillac XTS Cadillac XTS | 6GD69 | 1SB 1SC | Cadillac XTS Luxury Collection Sedan Cadillac XTS Premium Collection | | | | | | |
| Cadillac XTS | 6GD69 6GD69 | 1SD | Cadillac XTS Premium Collection | | | | | | |
| Cadillac XTS | 6GD69 | 1SE | Cadillac XTS W20 Livery Model | | | | | | |
| Cadillac XTS | 6GD69 | 1SF | Cadillac XTS W30 Model | | | | | | |
| Cadillac XTS | 6GD69 | 1SG | Cadillac XTS V4U Model | | | | | | |
| Cadillac XTS | 6GD69 | 1SH | Cadillac XTS B9Q Model | | | | | | |
| Cadillac XTS | 6GD69 | 1SJ | Cadillac XTS B05 Armoured Vehicle | | | | | | |
| Cadillac XTS | 6GD69 | W20 | Cadillac XTS W20 Livery Model | | | | | | |
| Cadillac XTS | 6GE69 | 1SD | Cadillac XTS Platinum Sedan | | | | | | |
| Cadillac XTS | 1000 | | | | | | | | |
| Chevrolet Camaro | 1EE37 | 1LS | Chevrolet Camaro LS Coupe | | | | | | |
| Chevrolet Camaro Chevrolet Camaro | 1EN37 1EF37 | 2LS 1LT | Chevrolet Camaro 2LS Coupe Chevrolet Camaro 1LT Coupe | | | | | | |
| Chevrolet Camaro Chevrolet Camaro | 1EF37 1EH37 | 2LT | Chevrolet Camaro 1L1 Coupe Chevrolet Camaro 2LT Coupe | | DE | | | | |
| Chevrolet Camaro | 1ES37 | 1SS | Chevrolet Camaro 1SS Coupe | | RF | DAC | | | |
| Chevrolet Camaro | 1ET37 | 288 | Chevrolet Camaro 2SS Coupe | | IL | DAC | | | |
| Chevrolet Camaro | 1EY37 | ZL1 | Chevrolet Camaro ZL1 Coupe | | | | | | |
| Chevrolet Camaro | | | | | | | | | |
| Chevrolet Camaro Convertible | 1EF67 | 1LT | Chevrolet Camaro 1LT Convertible | | | | | | |
| Chevrolet Camaro Convertible | 1EH67 | 2LT | Chevrolet Camaro 2LT Convertible | | | | | | |
| Chevrolet Camaro Convertible | 1ES67 | 1SS | Chevrolet Camaro 1SS Convertible | | | | | | |
| Chevrolet Camaro Convertible | 1ET67 | 2SS | Chevrolet Camaro 2SS Convertible | | | | | | |
| Chevrolet Camaro Convertible | 1EY67 | ZL1 | Chevrolet Camaro ZL1 Convertible | | | | | | |
| Chevrolet Camaro Convertible Chevrolet Cruze | 1PB69 | 1SE | Chevrolet Cruze ECO Manual Sedan | | | | | | |
| Chevrolet Cruze | 1PB69 | 1SF | Chevrolet Cruze ECO Automatic Sedan | | | | | | |
| Chevrolet Cruze | 1PL69 | 1SA | Chevrolet Cruze LS Manual Sedan | | | | | | |
| Chevrolet Cruze | 1PL69 | 1SB | Chevrolet Cruze LS Automatic Sedan | | | | | | |
| Chevrolet Cruze | 1PX69 | 1FL | Chevrolet Cruze LT Fleet Sedan | | | | | | |
| Chevrolet Cruze | 1PX69 | 1SC | Chevrolet Cruze 1LT Manual Sedan | | | | | | |
| Chevrolet Cruze | 1PX69 | 1SD | Chevrolet Cruze 1LT Automatic Sedan | | | | | | |
| Chevrolet Cruze | 1PY69 | 1SL | Chevrolet Cruze Diesel Automatic Sedan | | | | | | |
| Chevrolet Cruze | 1PZ69 | 1SG | Chevrolet Cruze 2LT Manual Sedan | | | | | | |
| Chevrolet Cruze | 1PZ69 | 1SH | Chevrolet Cruze 2LT Automatic Sedan | | | | | | |
| Chevrolet Cruze Chevrolet Cruze | 1PZ69 1PW69 | 1SH 1SJ | Chevrolet Cruze 2LT Automatic Sedan with sunroof Chevrolet Cruze LTZ Automatic Sedan | | | | | | |
| Chevrolet Cruze | 1PW69 | 15J 15J | Chevrolet Cruze LTZ Automatic Sedan | | | | | | |
| Chevrolet Cruze | 11.4408 | 100 | Greenold, Grozo ETZ, Automatic Gedan <u>mini (Gunico)</u> | | | | | | |
| Chevrolet Malibu | 1GB69 | 1FL | Chevrolet Malibu 1FL Sedan | | | | | | |
| Chevrolet Malibu | 1GB69 | 1LS | Chevrolet Malibu 1LS Sedan | | | | | | |
| Chevrolet Malibu | 1GC69 | 1LT | Chevrolet Malibu 1LT Sedan | | | | | | |
| Chevrolet Malibu | 1GC69 | 1SA | Chevrolet Malibu 1LT Eco Sedan | | | | | | |
| Chevrolet Malibu | 1GC69 | 2LT | Chevrolet Malibu 2LT Sedan | | | | | | |
| Chevrolet Malibu | 1GC69 | 2SA | Chevrolet Malibu 2LT Eco Sedan | | | | | | |
| Chevrolet Malibu | 1GC69 | 3LT | Chevrolet Malibu 2LT Turbo Sedan | | | | | | |
| Chevrolet Malibu | 1GD69 | 1LZ | Chevrolet Malibu 1LZ Sedan | | | | | | |
| Chevrolet Malibu | 1GD69 | 2LZ | Chevrolet Malibu 1LZ Turbo Sedan | | | | | | |
| Chevrolet Malibu Chevrolet Sonic | 1JU48 | 1SA | Chevrolet Sonic LS Manual 5-Door HB | | | | | | |
| Chevrolet Sonic | 1JU48 | 1SB | Chevrolet Sonic LS Automatic 5-Door HB | | | | | | |
| Chevrolet Sonic | 1JU48 1JU69 | 1SA | Chevrolet Sonic LS Automatic 5-Door HB Chevrolet Sonic LS Manual Sedan | | | | | | |
| Chevrolet Sonic | 1JU69 | 1SB | Chevrolet Sonic LS Automatic Sedan | | | | | | |
| Chevrolet Sonic | 1JV48 | 1SC | Chevrolet Sonic LT Manual 5-Door HB | | | | | | |
| Chevrolet Sonic | 1JV48 | 1SD | Chevrolet Sonic LT Automatic 5-Door HB | | | | | | |
| Chevrolet Sonic | 1JV69 | 1SC | Chevrolet Sonic LT Manual Sedan | | | | | | |
| Chevrolet Sonic | 1JV69 | 1SD | Chevrolet Sonic LT Automatic Sedan | | | | | | |
| Chevrolet Sonic | 1JW48 | 1SE | Chevrolet Sonic LTZ Manual 5-Door HB | | | | | | |
| Chevrolet Sonic | 1JW48 | 1SF | Chevrolet Sonic LTZ Automatic 5-Door HB | | | | | | |



Trim Mix and Incentives by Model Code

avis budget group

| Fleet & | | | | | | | | | | |
|--|----------------|----------|------|---|------------|-------------|------------------|-------------------|---------------|-----------------|
| Commercia | 1 | | | | Trim Mix R | equirements | | MY14 Incentiv | ves (\$/Unit) | |
| Division N | odel UME |) | Trim | Model Description | Trim % | Volume | Base Incentive | Uplevel Incentive | MY Bonus | Total Incentive |
| Chevrolet Sonic | 1JW69 | 15 | SE . | Chevrolet Sonic LTZ Manual Sedan | | | | | | |
| Chevrolet Sonic | 1JW69 | | | Chevrolet Sonic LTZ Automatic Sedan | | | | | | |
| Chevrolet Sonic | 1JY48 | 15 | | Chevrolet Sonic RS Manual 5-Door HB | | | | | | |
| Chevrolet Sonic | 1JY48 | 15 | SH | Chevrolet Sonic RS Automatic 5-Door HB | | | | | | |
| Chevrolet Sonic | 11 500 | | | | | | | | | |
| Chevrolet Equinox | 1LF26 1LH26 | 1L 1L | | Chevrolet Equinox LS FWD Crossover | | | | | | |
| Chevrolet Equinox Chevrolet Equinox | 1LH26 | 2L | | Chevrolet Equinox LT1 FWD Crossover Chevrolet Equinox LT2 FWD Crossover | | | | | | |
| Chevrolet Equinox | 1LH26 | 2L 1L | | Chevrolet Equinox LTZ FWD Crossover | | | | | | |
| Chevrolet Equinox | 1LG26 | | | Chevrolet Equinox LS AWD Crossover | | | | | | |
| Chevrolet Equinox | 1LK26 | 11 | | Chevrolet Equinox LT1 AWD Crossover | | | DAC | | | |
| Chevrolet Equinox | 1LK26 | 2L | т | Chevrolet Equinox LT2 AWD Crossover | | - KF | DAC ⁻ | | | |
| Chevrolet Equinox | 1LM26 | 1L | Z | Chevrolet Equinox LTZ AWD Crossover | | | DITE | | | |
| Chevrolet Equinox | | | | | | | | | | |
| Chevrolet Suburban | CC109 | | | Chevrolet Suburban 2WD 1/2 Ton SUV Fleet | | | | | | |
| Chevrolet Suburban | CC109 | | | Chevrolet Suburban 2WD 1/2 Ton SUV LS | | | | | | |
| Chevrolet Suburban | CC109 | | | Chevrolet Suburban 2WD 1/2 Ton SUV LT | | | | | | |
| Chevrolet Suburban | CC109 | | | Chevrolet Suburban 2WD 1/2 Ton SUV LTZ | | | | | | |
| Chevrolet Suburban | CC109 | | | Chevrolet Suburban 2WD 1/2 Ton SUV LTZ with PCJ | | | | | | |
| Chevrolet Suburban | CC109 CK109 | | | Chevrolet Suburban 2WD 1/2 Ton SUV LTZ with CF5 sunroof Chevrolet Suburban 4x4 1/2 Ton SUV Fleet | | | | | | |
| Chevrolet Suburban Chevrolet Suburban | CK109 CK109 | | | Chevrolet Suburban 4x4 1/2 Ton SUV Fleet Chevrolet Suburban 4x4 1/2 Ton SUV LS | | | | | | |
| Chevrolet Suburban | CK109 | | | Chevrolet Suburban 4x4 1/2 Ton SUV LS | | | | | | |
| Chevrolet Suburban | CK109 | | | Chevrolet Suburban 4x4 1/2 Ton SUV LTZ | | | | | | |
| Chevrolet Suburban | CK109 | | | Chevrolet Suburban 4x4 1/2 Ton SUV LTZ with PCJ | | | | | | |
| Chevrolet Suburban | CK109 | | | Chevrolet Suburban 4x4 1/2 Ton SUV LTZ with CF5 sunroof | | | | | | |
| Chevrolet Suburban | | | | | | | | | | |
| Chevrolet Tahoe | CC107 | 06 1F | -L | Chevrolet Tahoe 2WD 1/2 Ton SUV Fleet | | | | | | |
| Chevrolet Tahoe | CC107 | | | Chevrolet Tahoe 2WD 1/2 Ton SUV LS | | | | | | |
| Chevrolet Tahoe | CC107 | | | Chevrolet Tahoe 2WD 1/2 Ton SUV LT | | | | | | |
| Chevrolet Tahoe | CC107 | | | Chevrolet Tahoe 2WD 1/2 Ton SUV LTZ | | | | | | |
| Chevrolet Tahoe | CC107 | | | Chevrolet Tahoe 2WD 1/2 Ton SUV LTZ with PCJ | | | | | | |
| Chevrolet Tahoe | CC107 CC107 | | | Chevrolet Tahoe 2WD 1/2 Ton SUV LTZ with CF5 sunroof Chevrolet Tahoe 2WD 1/2 Ton SUV Hybrid | | | | | | |
| Chevrolet Tahoe Chevrolet Tahoe | CK107 | | | Chevrolet Tahoe 4x4 1/2 Ton SUV Fleet | | | | | | |
| Chevrolet Tahoe | CK107 | | | Chevrolet Tahoe 4x4 1/2 Ton SUV LS | | | | | | |
| Chevrolet Tahoe | CK107 | | | Chevrolet Tahoe 4x4 1/2 Ton SUV LT | | | | | | |
| Chevrolet Tahoe | CK107 | | | Chevrolet Tahoe 4x4 1/2 Ton SUV LTZ | | | | | | |
| Chevrolet Tahoe | CK107 | 06 1L | Z | Chevrolet Tahoe 4x4 1/2 Ton SUV LTZ with PCJ | | | | | | |
| Chevrolet Tahoe | CK107 | | | Chevrolet Tahoe 4x4 1/2 Ton SUV LTZ with CF5 sunroof | | | | | | |
| Chevrolet Tahoe | CK107 | 06 1H | ΗY | Chevrolet Tahoe 4x4 1/2 Ton SUV Hybrid | | | | | | |
| Chevrolet Tahoe | | | | | | | | | | |
| GMC Terrain | TLF26 | 35 | | GMC Terrain FWD SLE-1 Crossover | | | | | | |
| GMC Terrain | TLH26 | | | GMC Terrain FWD SLE-2 Crossover | | | | | | |
| GMC Terrain | TLH26 | 49 | | GMC Terrain FWD SLT-1 Crossover | | | | | | |
| GMC Terrain GMC Terrain | TLJ26 TLJ26 | 45 | | GMC Terrain FWD SLT-2 Crossover GMC Terrain FWD Denali Crossover | | | | | | |
| GMC Terrain | TLG26 | | | GMC Terrain AWD SLE-1 Crossover | | | | | | |
| GMC Terrain | TLK26 | 35 | | GMC Terrain AWD SLE-1 Crossover | | | | | | |
| GMC Terrain | TLK26 | 45 | | GMC Terrain AWD SLT-1 Crossover | | | | | | |
| GMC Terrain | TLM26 | | | GMC Terrain AWD SLT-2 Crossover | | | | | | |
| GMC Terrain | TLM26 | 55 | SA | GMC Terrain AWD Denali Crossover | | | | | | |
| GMC Terrain | | | | | | | | | | |
| GMC Yukon | TC107 | | | GMC Yukon 2WD 1/2 Ton SUV Commercial | | | | | | |
| GMC Yukon | TC107 | | | GMC Yukon 2WD 1/2 Ton SUV SLE1 | | | | | | |
| GMC Yukon | TC107 | | | GMC Yukon 2WD 1/2 Ton SUV SLT1 | | | | | | |
| GMC Yukon | TC107 | | | GMC Yukon 2WD 1/2 Ton SUV Denali | | | | | | |
| GMC Yukon | TC107 | | | GMC Yukon 2WD 1/2 Ton SUV Denali with PCJ | | | | | | |
| GMC Yukon GMC Yukon | TC107 TC107 | | | GMC Yukon 2WD 1/2 Ton SUV Denali with CF5 sunroof GMC Yukon 2WD 1/2 Ton SUV Hybrid | | | | | | |
| GMC Yukon GMC Yukon | TC107 | | | GMC Yukon 2WD 1/2 Ton SUV Hybrid GMC Yukon 2WD 1/2 Ton SUV Denali Hybrid | | | | | | |
| GIVIG TUROTI | 1010/1 | 00 OF | 11 | Give rukon zwe nz ron oov benali myblid | | | | | | |



avis budget group

Trim Mix and Incentives by Model Code

| Com | mercial | | | Trim Mix Re | quirements | | MY14 Incentives (\$/Unit) | | | |
|----------|----------|-------------|--|-------------|------------|----------------|---------------------------|----------|-----------------|--|
| Division | Model | UMD Trim | Model Description | Trim % | Volume | Base Incentive | Uplevel Incentive | MY Bonus | Total Incentive | |
| GMC | Yukon | TK10706 1SA | GMC Yukon 4x4 1/2 Ton SUV Commercial | | | | | | | |
| GMC | Yukon | TK10706 3SA | GMC Yukon 4x4 1/2 Ton SUV SLE1 | | | | | | | |
| GMC | Yukon | TK10706 4SA | GMC Yukon 4x4 1/2 Ton SUV SLT1 | | | | TED | | | |
| GMC | Yukon | TK10706 5SA | GMC Yukon 4x4 1/2 Ton SUV Denali | | КГ | EDAC | 1 5 1 7 | | | |
| GMC | Yukon | TK10706 5SA | GMC Yukon 4x4 1/2 Ton SUV Denali with PCJ | | | | | | | |
| GMC | Yukon | TK10706 5SA | GMC Yukon 4x4 1/2 Ton SUV Denali with CF5 sunroof | | | | | | | |
| GMC | Yukon | TK10706 4HY | GMC Yukon 4x4 1/2 Ton SUV Hybrid | | | | | | | |
| GMC | Yukon | TK10706 5HY | GMC Yukon 4x4 1/2 Ton SUV Denali Hybrid | | | | | | | |
| GMC | Yukon | | | | | | | | | |
| GMC | Yukon XL | TC10906 1SA | GMC Yukon XL 2WD 1/2 Ton SUV Commercial | | | | | | | |
| GMC | Yukon XL | TC10906 3SA | GMC Yukon XL 2WD 1/2 Ton SUV SLE1 | | | | | | | |
| GMC | Yukon XL | TC10906 4SA | GMC Yukon XL 2WD 1/2 Ton SUV SLT1 | | | | | | | |
| GMC | Yukon XL | TC10906 4SA | GMC Yukon XL 2WD 1/2 Ton SUV SLT1 with PCJ | | | | | | | |
| GMC | Yukon XL | TC10906 4SA | GMC Yukon XL 2WD 1/2 Ton SUV SLT1 with CF5 sunroof | | | | | | | |
| GMC | Yukon XL | TC10906 5SA | GMC Yukon XL 2WD 1/2 Ton SUV Denali | | | | | | | |
| GMC | Yukon XL | TK10906 1SA | GMC Yukon XL 4x4 1/2 Ton SUV Commercial | | | | | | | |
| GMC | Yukon XL | TK10906 3SA | GMC Yukon XL 4x4 1/2 Ton SUV SLE1 | | | | | | | |
| GMC | Yukon XL | TK10906 4SA | GMC Yukon XL 4x4 1/2 Ton SUV SLT1 | | | | | | | |
| GMC | Yukon XL | TK10906 4SA | GMC Yukon XL 4x4 1/2 Ton SUV SLT1 with PCJ | | | | | | | |
| GMC | Yukon XL | TK10906 4SA | GMC Yukon XL 4x4 1/2 Ton SUV SLT1 with CF5 sunroof | | | | | | | |
| GMC | Yukon XL | TK10906 5SA | GMC Yukon XL 4x4 1/2 Ton SUV Denali | | | | | | | |
| GMC | Yukon XL | | | | | | | | | |

General Motors, LLC By: <u>/s/ Edward J. Peper</u> Name: Edward J. Peper, Jr. Title: U.S. Vice President, Fleet and Commercial Sales Date: 08/14/2013

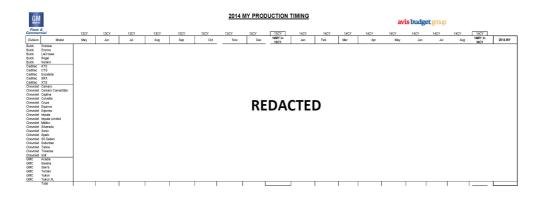
By: <u>/s/ Edward J. Toporzycki</u> Name: Edward J. Toporzycki Title: CFO, Executive Director, U.S. Sales and Marketing Operations Date: 08/21/2013

Avis Budget Car Rental LLC By: *[s]* Michael Schmidt Name: Michael Schmidt Title: Senior Vice President, Fleet Services Date: 08/26/2013

| GM | | | 4 Model Year Daily Commitments and | <u>y Rental Program</u> Incentives by Program | a | ris budget group | |
|---|------------------------|---|--|---|---|--|--------------------------|
| Fleet S Commercial Buck Entime Buck Encre Buck LaCrose Buck Kepsil Buck Verro Cadilac ATS Next Gen Cadilac Fischabde Cadilac SRX | | 2014 MY Total Volume Summary VN8 VX7 Repurchase Risk Total Junts- Junts- Junts- Junts- | Repurchase VN9 Volum VN9 VT1 SrT -Units- Units- | me by Program YG VRAWYH ('REBACTED') ('REBACTED') SUnt | | nordheis by Program EDACTEDY ['REDACTED'] Dolars Total Per Pacty Pact SuUnt ('REDACTED') appl | d upon lication (2) |
| Cauliac SrX Chevrolet Camaro Convertible Chevrolet Camaro Convertible Chevrolet Carptiva Chevrolet Corvette Chevrolet Cruze Chevrolet Equirox | | | | REDACTE | D | | (2) |
| Chevrolet Express Chevrolet Impala Limited Chevrolet Impala Limited Chevrolet Silverado Chevrolet Silverado Chevrolet Sonic | | | | | | | (1) |
| Chevrolet SS Sedan Chevrolet Suburban Chevrolet Tahoe Chevrolet Traverse Chevrolet Volt GMC Acadia GMC Savana | | | | | | | (3) (3) (2) (2) |
| GMC Sierra GMC Terrain GMC Yukon GMC Yukon GMC Yukon XL Total | | | | | | | (3) (3) |
| ['REDACTED'] ['REDACTED'] ['REDACTED'] | | | | | | | |
| General Motors, LLC | By: Name: Title: | /s/ Edward J. Peper Edward J. Peper, Jr. U.S. Vice President, Fleet and Commercial Sales | . Date: | 8/14/2013 | | | |
| | By: Name: Title: | /s/ Edward J. Toporzycki Edward J. Toporzycki CFO, Executive Director, U.S. Sales and Marketing Operation | . Date: | 8/21/2013 | | | |
| Avis Budget Car Rental LLC | By: Name: | /s/ Michael Schmidt | Date: | 8/26/2013 | | | |

By: /s/ Michael Schmidt Name: Michael Schmidt Title: Senior Vice President, Fleet Services

| | | VN | 9/YTX Volur UPD | ne Amendr ATES | nents | | | VX7 Volume Amendments UPDATES | | | | | | | |
|-------------------------------|---------------------|-------|--------------------|-------------------|----------------|---------------------|--------------|----------------------------------|---------------------|-------|-------|-------|----------------|---------------------|--------------|
| Model | Initial Contract | Am. 1 | Am. 2 | Am. 3 | FINAL RECON | Revised Contract | TOTAL ADJ | Model | Initial Contract | Am. 1 | Am. 2 | Am. 3 | FINAL RECON | Revised Contract | TOTAL ADJ |
| Enclave Encore | | | | | | | | Enclave Encore | | | | | | | |
| LaCrosse | | | | | | | | LaCrosse | | | | | | | |
| Regal | | | | | | | | Regal | | | | | | | |
| Verano | | | | | | | | Verano | | | | | | | |
| ATS | | | | | | | | ATS | | | | | | | |
| CTS Next Gen | | | | | | | | CTS Next Gen | | | | | | | |
| Escalade | | | | | | | | Escalade | | | | | | | |
| SRX | | | | | | | | SRX | | | | | | | |
| XTS | | | | | | | | XTS | | | | | | | |
| Camaro Camaro Convertible | | | | | | | | Camaro Camaro Convertible | | | | | | | |
| Camaro Convertible Captiva | | | | C T | ED | · | | Camaro Convertible Captiva | | | | | CT | ED. | |
| Captiva Corvette | | K F | | | | | | Capeva Corvette | | | < F I | JΔ | | ED | |
| Cruze | | | | | | | | Cruze | | | | | | | |
| Equinox | | | | | | | | Equinox | | | | | | | |
| Express | | | | | | | | Express | | F | | | | | |
| Impala | | | | | | | | Impala | | | | | | | |
| Impala Limited | | | | | | | | Impala Limited | | | | | | | |
| Malibu | | | | | | | | Malibu | | | | | | | |
| Silverado | | | | | | | | Silverado | | | | | | | |
| Sonic | | | | | | | | Sonic | | | | | | | |
| Spark SS Sedan | | | | | | | | Spark SS Sedan | | | | | | | |
| SS Sedan Suburban | | | | | | | | SS Sedan Suburban | | | | | | | 1 |
| Tahoe | | | | | | | | Tahoe | | | | | | | 1 |
| Traverse | | | | | | | | Traverse | | | | | | | |
| Volt | | | | | | | | Volt | | | | | | | 1 |
| Acadia | | | | | | | | Acadia | | | | | | | |
| Savana | | | | | | | | Savana | | | | | | | 1 |
| Sierra | | | | | | | | Sierra | | | | | | | 1 |
| Terrain | | | | | | | | Terrain | | | | | | | 1 |
| Yukon | | | | | | | | Yukon | | | | | | | 1 |
| Yukon XL | | | | | | | | Yukon XL | | | | | | | <u> </u> |
| | | 1 | | | | | 1 | | | 1 | | | | | 1 |





Attachment 4

2014 Model Year GM RENTAL INCENTIVE PAYMENT TERMS and Calendar

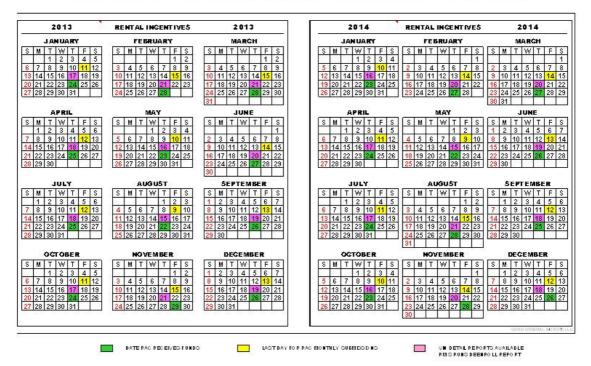
- 1. GM will pay a pro rata portion of the matrix money on the fourth Thursday of the month following Vehicle delivery and receipt of an electronic media transmission to GM's Remarketing Information System (RIMS) by the second Friday of the month. An electronic media transmission received after the second Friday of the month will be paid by the fourth Thursday of the following month. If the fourth Thursday is a banking holiday, funds will be received the next banking day. Application for this incentive must be made no later than December 31, 2014. A complete schedule of due dates and payment dates is detailed in this <u>Attachment 4, Page 2.</u>
- 2. The agreed upon volume and mix requirements set forth in <u>Attachment 3 and/or 2A</u> are subject to adjustment upon receiving GM's prior approval. Should GM agree to an adjustment, the changes will be reflected on a quarterly basis and a revision to <u>Attachment 3 and/or 2A</u> will be issued and signed by both Parties. Actual approved volumes and contractual stated volumes can vary based on the timing of contractual updates. Any payments received prior to attaining the indicated volume will be returnable to GM at the close of the Model Year should the volume not be attained. At GM's discretion, any pro rata monthly payment processed in error on volume not approved by GM will be charged back through the open account during the following month.
- 3. It is understood that the payment of the per unit amount due to the Daily Rental Fleet Customer (hereinafter "DRFC") is based upon achieving the agreed upon volume and mix requirements set forth in <u>Attachment 3 and/or 2A</u>. In the event that the agreed number of vehicles at the agreed upon mix is not achieved, all payments made by GM will be reimbursed by the DRFC to GM on demand. Such reimbursement will be GM's sole remedy for the DRFC's failure to purchase or lease the agreed upon number of vehicles. The DRFC shall be liable for such reimbursement.

GM Global Headquarters at the Renaissance Center ~ Detroit, MI 48265-1000 14 MY Rental Agreement, Attachment 4



2014 Model Year GM RENTAL INCENTIVE PAYMENT TERMS and Calendar

ATTACHMENT 4 - MATRIX SUBMISSION AND PAYMENT DATES FOR THE 2013 MY



GM Global Headquarters at the Renaissance Center ~ Detroit, MI 48265-1000 14 MY Rental Agreement, Attachment 4



Attachment 5

2014 Model Year GM Rental Advertising & PROMOTION REQUIREMENTS

- 1. In all mediums, the phrase "X Rental Company features GM vehicles" must be stated in copy size type, and not in disclaimer size type. In print, this translates to no smaller than 10 pt. type; and for TV, the copy should be larger than the network standard for legal disclaimers of 22 scan lines.
- 2. Please note that the phrase must utilize the word "vehicles" and not "cars."
- 3. In TV, the phrase must be on the screen long enough for an average person to notice and read it. For reference purposes, the network standard for the length of time a legal disclaimer must be on the screen is three seconds for the first line and one second for the following lines. Obviously, GM prefers the phrase to be on longer than this, if possible.
- 4. A full shot of the vehicle must be displayed, particularly in TV ads. GM prefers to have its vehicles identifiable by sight as well as by print.
- 5. All vehicles must be identified by manufacturer and nameplate, (e.g. Chevrolet Malibu), in print next to the vehicle, as well as in any accompanying copy.
- 6. In TV spots, the same identification must be in print or provided verbally.
- 7. All vehicles used in rental car spots must be stock vehicles, with no alterations.
- 8. Every person in a moving vehicle must be shown wearing a seatbelt and the driver must have his or her hands on the wheel.

GM Global Headquarters at the Renaissance Center ~ Detroit, MI 48265-1000 2014 MY Rental Agreement, Attachment 5





Equipment & Service Notification

All new vehicles, except Cadillac, that include OnStar, and are ordered using a daily rental order-type, will be eligible for six months of OnStar Service commencing with the reported new vehicles delivery date. All Cadillac models will continue to be eligible for one year of service. Specific processes for managing services like remote door unlocks and stolen vehicle assistance are either already in place with the rental company or will be established upon request. OnStar equipped vehicles have stolen Vehicle Slowdown capability that enables OnStar to slow down a stolen vehicle remotely to assist authorities in its recovery. OnStar equipped vehicles also have "Remote Ignition Block" capability that enables OnStar to inhibit the ability to start the vehicle.

Daily rental car company acknowledges and agrees that all OnStar service shall be subject to OnStar's Terms and Conditions and Privacy Statement, which are located at <u>www.onstar.com</u> or by contacting OnStar at 888-4ONSTAR. Further, the daily rental car company agrees to include, at the first available opportunity, the following or other approved language in the rental contract to describe OnStar services that may be available:

"If my rental vehicle has active OnStar equipment, I understand that my use of the vehicle is subject to the OnStar Terms and Conditions and Privacy Statement, including system and service limitations, warranty exclusions, limitations of liability in the event of a dispute, privacy considerations relating to OnStar's collection and use of certain information, and the application of other relevant provisions including responsibilities I have when using OnStar services. Further details regarding the OnStar Terms and Conditions and Privacy Statement are available at OnStar.com or by contacting OnStar at <u>www.onstar.com</u> or at 888-40NSTAR. By proceeding to rent the vehicle and sign this contract, I authorize the provision of OnStar services in accordance with the OnStar Terms and Conditions and Privacy Statement."

> GM Global Headquarters at the Renaissance Center ~ Detroit, MI 48265-1000 2014 MY Rental Agreement, Attachment 6



Attachment 7

LONG TERM SUPPLY AGREEMENT MODEL YEARS [*REDACTED*]

- GM extendshe terms and conditions of GM's 2014 Model Year Daily Rental Purchase Program (refer to Attachment 1) for Model Years [<u>*REDACTED*</u>].GM is entitled to place "new" models (as defined by GM) on any of the purchase percentage tiers, or to create a new tier. Additionally, GM is entitled to shift vehicles only to higher percentage tiers, (e.g. shift from tier 1 to tier 2, thus lowering ABG's vehicle depreciation cost).
- 2. GM reserves the right to revise the respective depreciation rates on any Daily Rental Purchase Program in the [*REDACTED*]Model Years.
- 3. GM commits to ABG the availability during Model Years [*REDACTED*] of daily rental vehicles under any or all of the following purchase programs: VX7, VN9, and YT1. GM and ABG agree that all volumes purchased under the VX7 program will be combined with VN9 and YT1 volumes toward the overall volume commitment(s), and for Model Year volume bonus payments, if any.
- 4. GM and ABG will mutually agree to the following:
 - a. Vehicle mix and production timing
 - b. Volume and mix of vehicles within purchase programs VN9, YT1 and VX7

GM Global Headquarters at the Renaissance Center ~ Detroit, MI 48265-1000 2014 MY Rental Agreement, Attachment 7